Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: INFORMATION TECHNOLOGY
Contract Number 47QTCA19D005X
Contract Period: February 14, 2019 – February 13, 2024

Dynamic vSolutions, LLC
5869 Allentown Road
Camp Springs, MD 20706
www.dynamicvsolutions.com

Contract Administration Source:
Jamar Crawford
Phone: (301) 254-6186
Email: jamar@dynamicvsolutions.com

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at www.gsa.gov

Business Size: Small Disadvantaged Business
Price list current as of Modification #PO-0007
Effective 08/02/2022

Prices Shown Herein are Net (discount deducted)
A. CONTRACT INFORMATION

1a) Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>Recovery</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>54151S/RC</td>
<td>Information Technology Professional Services</td>
</tr>
<tr>
<td>OLM</td>
<td>OLM/RC</td>
<td>Order-Level Materials (OLM’s)</td>
</tr>
</tbody>
</table>

1b) Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>GSA Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Jr. Desktop Support</td>
<td>33.19</td>
</tr>
</tbody>
</table>

1c) If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. Please refer to Dynamic vSolutions’ attached labor category descriptions.

2) Maximum order: $500,000

3) Minimum order: $0

4) Geographic coverage (delivery area). CONUS, DC

5) Point(s) of production (city, county, and State or foreign country):

   Dynamic vSolutions
   5869 Allentown Road
   Suitland, MD 20746

6) Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7) Quantity discounts. None

8) Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. 0.5% 10 Days –Net 30 days. Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9) Foreign items (list items by country of origin). Not Applicable

10a) Time of delivery. (Contractor insert number of days.) Contact Contractor

10b) Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor
10c) Overnight and 2-day delivery. **Not Applicable**

10d) Urgent Requirements. **Not Applicable**

11) F.O.B. point(s). **Destination**

12a) Ordering address(es):

   Dynamic vSolutions  
   5869 Allentown Road  
   Suitland, MD 20746

12b) Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13) Payment address(es):

   Dynamic vSolutions  
   5869 Allentown Road  
   Suitland, MD 20746

14) Warranty provision. **Not Applicable**

15) Export packing charges, if applicable. **Not Applicable**

16) Terms and conditions of rental, maintenance, and repair (if applicable). **Not Applicable**

17) Terms and conditions of installation (if applicable). **Not Applicable**

18a) Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). **Not Applicable**

18b) Terms and conditions for any other services (if applicable). **Not Applicable**

19) List of service and distribution points (if applicable). **Not Applicable**

20) List of participating dealers (if applicable). **Not Applicable**

21) Preventive maintenance (if applicable). **Not Applicable**

22a) Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). **Not Applicable**

22b) If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/). **Not Applicable**

23) Unique Entity Identifier number: **KM2YWGM9636**

24) Notification regarding registration in System for Award Management (SAM) database. **Dynamic vSolutions maintains a current registration in SAM.**
B. ESCALATION CHART

The rates listed below contain a 2% escalation per year including IFF.

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Virtualization Engineer I</td>
<td>$87.96</td>
<td>$89.72</td>
<td>$91.51</td>
<td>$93.34</td>
<td>$95.21</td>
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<tr>
<td>54151S</td>
<td>Virtualization Architect I</td>
<td>$122.17</td>
<td>$124.61</td>
<td>$127.10</td>
<td>$129.64</td>
<td>$132.24</td>
</tr>
<tr>
<td>54151S</td>
<td>Virtualization Engineer II</td>
<td>$112.39</td>
<td>$114.64</td>
<td>$116.93</td>
<td>$119.27</td>
<td>$121.66</td>
</tr>
<tr>
<td>54151S</td>
<td>Senior Server Administrator</td>
<td>$78.19</td>
<td>$79.75</td>
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<td>$82.97</td>
<td>$84.63</td>
</tr>
<tr>
<td>54151S</td>
<td>Jr. Server Administrator</td>
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<td>$49.84</td>
<td>$50.84</td>
<td>$51.86</td>
<td>$52.89</td>
</tr>
<tr>
<td>54151S</td>
<td>Senior Desktop Support</td>
<td>$53.75</td>
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<td>$55.92</td>
<td>$57.04</td>
<td>$58.18</td>
</tr>
<tr>
<td>54151S</td>
<td>Jr. Desktop Support</td>
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<td>$31.90</td>
<td>$32.54</td>
<td>$33.19</td>
<td>$33.85</td>
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<tr>
<td>54151S</td>
<td>Senior Systems Engineer</td>
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<td>$142.35</td>
<td>$145.20</td>
<td>$148.11</td>
</tr>
<tr>
<td>54151S</td>
<td>Mid Systems Engineer</td>
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<td>$119.63</td>
<td>$122.02</td>
<td>$124.46</td>
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</tr>
<tr>
<td>54151S</td>
<td>Jr. Systems Engineer</td>
<td>$112.39</td>
<td>$114.64</td>
<td>$116.93</td>
<td>$119.27</td>
<td>$121.66</td>
</tr>
<tr>
<td>54151S</td>
<td>Senior Virtualization Engineer</td>
<td>$136.83</td>
<td>$139.56</td>
<td>$142.35</td>
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</tr>
<tr>
<td>54151S</td>
<td>Mid Virtualization Engineer</td>
<td>$122.17</td>
<td>$124.61</td>
<td>$127.10</td>
<td>$129.64</td>
<td>$132.24</td>
</tr>
<tr>
<td>54151S</td>
<td>Jr. Virtualization Engineer</td>
<td>$105.55</td>
<td>$107.66</td>
<td>$109.82</td>
<td>$112.01</td>
<td>$114.25</td>
</tr>
</tbody>
</table>

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
C. LABOR CATEGORY DESCRIPTIONS

### Virtualization Architect I

**Education and Experience:** Bachelor’s degree with 2 years of related experience OR equivalent experience and training. Familiar with virtualization, autonomic computing, storage, or other IT Modernization technology.

**Functional Responsibility:** Virtualization Architect will be responsible for the design and architecture of the next-gen virtualization platform for the desktop, local server environment or large-scale data center. Responsibilities include: to assess the current virtualization architecture, processes, inventory with the purpose to identify inefficiencies, gaps and issues; to drive the analysis and documentation of technical requirements; lead the design in collaboration with infrastructure architects, storage, backup and system administrators; provide cost of ownership and return on investment analysis for proposed solutions.

**Experience in the following:** Expert knowledge with specific vendor solutions; Experience with cloud-computing and provisionig. Will hold certification(s) in at least one industry recognized virtualization software vendors Server management (Unix, Windows, and LINUX)

### Virtualization Engineer I

**Education and Experience:** Minimum 3 years’ experience. Bachelor’s Degree in Computer Science, Engineering, or related field; or the equivalent combination of education, technical training, or work experience is required. Certified by one or more industry recognized vendors.

**Functional Responsibility:** Virtualization Engineer experienced with at least one industry recognized vendor solution, Blade Server technology, and Storage Area Networks. Focused on implementation, installation, testing, troubleshooting, and some system design. Experienced with LAN and WAN technologies interfacing with a virtual environment. Responsible for the integration of software and hardware according to the designed solution. Will work with a variety of industry vendors and client personnel and will assist with integration efforts when needed. Designs and builds new virtual infrastructures - solid understanding of server and server hardware. Identifies and resolves virtual, network, and hardware related system performance problems. Perform troubleshooting activities to minimize impact to operations. Actively participate in planning, coordinating and implementing Windows operating systems and applications. Working experience with server and client-side architectures and systems design, perform hardware upgrades and swaps and will interface with external vendors as necessary and onsite customers as needed.

**Related Technical Skills:** Server Virtualization Products and Storage Area Networks; Blade Enclosures and Blade Servers; Server Hardware; Backup solutions; and Remote Access solutions.

### Virtualization Engineer II

**Education and Experience:** Minimum 3 years’ experience. Bachelor’s Degree in Computer Science, Engineering, or related field; or the equivalent combination of education, technical training, or work experience is required. Certified by one or more industry recognized vendors.

**Functional Responsibility:** Virtualization Engineer experienced with at least one industry recognized vendor solution, Blade Server technology, and Storage Area Networks. Focused on implementation, installation, testing, troubleshooting, and some system design. Experienced with LAN and WAN technologies interfacing with a virtual environment. Responsible for the integration of software and hardware according to the designed solution. Will work with a variety of industry vendors and client personnel and will assist with integration efforts when needed. Designs and builds new virtual infrastructures - solid understanding of
server and server hardware. Identifies and resolves virtual, network, and hardware related system performance problems. Perform troubleshooting activities to minimize impact to operations. Actively participate in planning, coordinating, and implementing Windows operating systems and applications. Experience with server and client-side architectures and systems design, perform hardware upgrades and swaps and will interface with external vendors as necessary and onsite customers as needed.

**Related Technical Skills**: Server Virtualization Products and Storage Area Networks; ·Blade Enclosures and Blade Servers; ·Server Hardware; Backup solutions; and Remote Access solutions.

### Jr. Server Administration

**Education and Experience**: Associates degree with 2 years of related experience OR equivalent experience and training.

**Functional Responsibility**: Maintains data files and control procedures for business systems that may be mainframe, mini, or client/server based. Assigns passwords and monitors use of resources. Troubleshoots computer-related problems and, as necessary, contacts appropriate service representatives to resolve systems problems. Installs hardware and software. Performs backups, database administration, and file recovery. Provides assistance to users in accessing and using business systems.

### Senior Server Administrator

**Education and Experience**: Associates degree with 6 years of related experience OR equivalent experience and training.

**Functional Responsibility**: Maintains data files and control procedures for moderately complex business systems that may be mainframe, mini, or client/server-based. Responsible for system security and data integrity. Assigns passwords and monitors use of resources. Applies extensive knowledge of the business applications and expertise in commercial software programs and unique applications in resolving problems. Troubleshoots computer-related problems and contacts appropriate service representatives to resolve systems problems. Installs hardware and software. Performs backups, database administration, and file recovery. Optimizes system operation and resource utilization and performs system-capacity analysis and planning. Provides assistance to users in accessing and using business systems. May provide task direction to team members.

### Jr. Desktop Support

**Education and Experience**: Associates degree with 1 year of related experience OR equivalent experience and training.

**Functional Responsibility**: Provides technical support of hardware, systems, sub-systems, and/or applications. Answers basic questions about installation, operation, configuration, customization, and usage of assigned products. Applies basic diagnostic techniques to identify problems, investigate causes, and recommend solutions to correct common failures. Escalates complex problems to engineering support staff or field engineering personnel. Escalates problems to higher level of expertise within the organization.

### Senior Desktop Support

**Education and Experience**: Associates degree with 6 years of related experience OR equivalent experience and training.

**Functional Responsibility**: Provides technical support of hardware, systems, sub-systems, and/or applications. Answers complex questions about installation, operation, configuration, customization, and usage of assigned products. Applies advanced diagnostic techniques to identify problems, investigate causes, and recommend solutions to correct common failures. Escalates complex problems to engineering support staff or field engineering personnel. May provide task direction to lower-level technicians.
**Jr. Systems Engineer**

**Education and Experience:** Bachelor’s degree with 2 years of related experience OR equivalent experience and training

**Functional Responsibility:** Analyzes existing systems and defines, designs, and develops new system requirements. Determines system specifications, input/output processes, and working parameters for hardware/software compatibility. Coordinates design of subsystems and integration of total system. Identifies, analyzes and resolves program support deficiencies.

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**Mid Systems Engineer**

**Education and Experience:** Bachelor’s degree with 6 years of related experience OR equivalent experience and Training.

**Functional Responsibility:** Develops and applies advanced methods, theories, and research techniques in the investigation and solution of advanced system design requirements and problems. Plans, conducts, and technically directs projects or major phases of significant projects, coordinating the efforts of engineers and technical support staff in the performance of assigned projects. Reviews completion and implementation of systems additions and/or enhancements and recommends corrections in technical application and analysis to management. Evaluates vendor capabilities to provide required products or services. May provide technical consultation to other organizations.

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**Senior Systems Engineer**

**Education and Experience:** Bachelor’s degree with 10 years of related experience OR equivalent experience and Training

**Functional Responsibility:** Develops and applies advanced methods, theories, and research techniques in the investigation and solution of complex and difficult system design requirements and problems requiring the expert application of advanced knowledge. Plans, conducts, and technically directs projects or major phases of significant projects, managing the efforts of engineers and technical support staff in the performance of assigned projects. Reviews completion and implementation of systems additions and/or enhancements and recommends corrections in technical application and analysis to management. Provides technical consultation to other organizations.

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**Jr. Virtualization Engineer**

**Education and Experience:** Minimum 3 years’ experience. Bachelor’s Degree in Computer Science, Engineering or related field; or the equivalent combination of education, technical training, or work experience is required. Certified by one or more industry recognized vendors.

**Functional Responsibility:** Virtualization Engineer experienced with at least one industry recognized vendor solution, Blade Server technology, and Storage Area Networks. Focused on implementation, installation, testing, troubleshooting, and some system design. Experienced with LAN and WAN technologies interfacing with a virtual environment. Responsible for the integration of software and hardware according to the designed solution. Will work with a variety of industry vendors and client personnel and will assist with integration efforts when needed. Designs and builds new virtual infrastructures - solid understanding of server and server hardware. Identifies and resolves virtual, network, and hardware related system performance problems. Perform troubleshooting activities to minimize impact to operations. Actively participate in planning, coordinating, and implementing Windows operating systems and applications. Working experience with server and client side architectures and systems design, perform hardware upgrades and swaps and will interface with external vendors as necessary and onsite customers as needed.
**Mid Virtualization Engineer**

**Education and Experience:** Minimum 3 years experience. Bachelor's Degree in Computer Science, Engineering or related field; or the equivalent combination of education, technical training, or work experience is required. Certified by one or more industry recognized vendors. May be required to hold Security Clearance.

**Functional Responsibility:** Virtualization Engineer experienced with at least one industry recognized vendor solution, Blade Server technology, and Storage Area Networks. Focused on implementation, installation, testing, troubleshooting, and some system design. Experienced with LAN and WAN technologies interfacing with a virtual environment. Responsible for the integration of software and hardware according to the designed solution. Will work with a variety of industry vendors and client personnel and will assist with integration efforts when needed. Designs and builds new virtual infrastructures - solid understanding of server and server hardware. Identifies and resolves virtual, network, and hardware related system performance problems. Perform troubleshooting activities to minimize impact to operations. Actively participate in planning, coordinating, and implementing Windows operating systems and applications. Experience with server and client side architectures and systems design, perform hardware upgrades and swaps and will interface with external vendors as necessary and onsite customers as needed.

**Related Technical Skills:** Server Virtualization Products and Storage Area Networks; Blade Enclosures and Blade Servers; Server Hardware; Backup solutions; and Remote Access solutions.

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**Senior Virtualization Engineer**

**Education and Experience:** Minimum 5 years’ experience. Bachelor's Degree in Computer Science, Engineering or related field; or the equivalent combination of education, technical training, or work experience is required. Certified by one or more industry recognized vendors.

**Functional Responsibility:** Senior Virtualization Engineer highly experienced with multiple industry recognized vendor solutions, Blade Server technology, and Storage Area Networks. Focused on implementation, installation, testing, troubleshooting, and some system design. Experienced with LAN and WAN technologies interfacing with a virtual environment. Responsible for the integration of software and hardware according to the designed solution. Will work with a variety of industry vendors and client personnel and will assist with integration efforts when needed. Designs and builds new virtual infrastructures - solid understanding of server and server hardware. Identifies and resolves virtual, network, and hardware related system performance problems. Perform troubleshooting activities to minimize impact to operations. Actively participate in planning, coordinating, and implementing Windows operating systems and applications. Working experience with server and client-side architectures and systems design, perform hardware upgrades and swaps and will interface with external vendors as necessary and onsite customers as needed.

**Related Technical Skills:** Server Virtualization Products and Storage Area Networks; Blade Enclosures and Blade Servers; Server Hardware; Backup solutions; and Remote Access solutions.
Dynamic vSolutions is a small minority owned business that specializes in Virtualization Solutions. Our excellence in customer service, innovative service delivery, and comprehension of diverse business requirements has propelled us as a dominant solution provider across federal, public, and private sectors.

Dynamic vSolutions understands that a successful execution strategy begins with having a clear understanding of the impact that Information Technology systems have on the executing elements of a business, its customers, and its employees. Our experienced business and IT strategists give careful thought to the existing business processes and IT systems with our client’s business goals in mind by tactically planning the full life cycle of services.

From concept to implementation, Dynamic vSolutions supports your Enterprise Architecture on time and within budget, offering:

Virtual Desktop Infrastructure Management and Implementation
Enabling our customers to securely access desktop applications and services from any location.

Virtual Server Infrastructure Management and Implementation
Establishing a virtual infrastructure to achieve increased utilization, flexibility, scalability, and cost savings.

Data Center Consolidation
Improving performance and lowering cost by streamlining customer’s critical infrastructure, optimizing resources and assets.

Disaster Recovery/COOP
Establishing policies, tools, and procedures to enable recovery or continuation of vital technology infrastructure and systems following a disaster.