AUTHORIZED
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES

Special Item No. 132-51 Information Technology Professional Services

SPECIAL ITEM NUMBER 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES
FSC Group: 70
FSC Class/Product Code: D399

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Longevity Consulting
6111 Genie Terrace
Manassas, VA 20112
Phone: 800.517.1925
Fax: 703-842-8283
Email: info@longevityconsulting.com
Website: http://www.longevityconsulting.com

Contract Administrator
Eric Thompson
eric.thompson@longevityconsulting.com
800.517.1925 ext. 103

Business Size: Service-Disabled Veteran Owned Small Business

Contract Number: 47QTC19D006P

General Services Administration
Federal Supply Service

Products and ordering information in this Authorized Information Technology Schedule Pricelist are also available on the GSA Advantage! System (http://www.gsaadvantage.gov).
INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>Special Item Number (SIN)</th>
<th>Special Item Description</th>
<th>Service Description Page</th>
<th>Awarded Price Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>132-51</td>
<td>Information Technology Professional Services</td>
<td>Pages 8-10</td>
<td>Page 10</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Not Applicable

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See pages 8-10.

2. Maximum order. $500,000

3. Minimum order. $100.00

4. Geographic coverage (delivery area). Domestic and Overseas

5. Point(s) of production (city, county, and State or foreign country). Not Applicable


7. Quantity discounts. 1% for orders over $500K.

8. Prompt payment terms. None.

9a. Government purchase cards are accepted at or below the micro-purchase threshold.

9b. Government purchase cards are accepted above the micro-purchase threshold up to $5,000 per order

10. Foreign items (list items by country of origin). None.
11a. **Time of delivery.** As agreed between contractor and ordering agency.

11b. ** Expedited Delivery.** As agreed between contractor and ordering agency.

11c. **Overnight and 2-day delivery.** Contact the Contractor.

11d. **Urgent Requirements.** Contact the Contractor.

12. **F.O.B. point(s).** Destination.

13a. **Ordering address.** 6111 Genie Terrace, Manassas, VA 20112

13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. **Payment address.** 6111 Genie Terrace, Manassas, VA 20112

15. **Warranty provision.** None.

16. **Export packing charges, if applicable.** Not Applicable

17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).** None.

18. **Terms and conditions of rental, maintenance, and repair (if applicable).** Not Applicable

19. **Terms and conditions of installation (if applicable).** Not Applicable

20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).** Not Applicable

20a. **Terms and conditions for any other services (if applicable).** Not Applicable

21. **List of service and distribution points (if applicable).** Not Applicable

22. **List of participating dealers (if applicable).** Not Applicable

23. **Preventive maintenance (if applicable).** Not Applicable

24a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).** Not Applicable
24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/

25. **Data Universal Number System (DUNS) number.** 123230570

26. **Contractor is registered in the SAM database.** Longevity Consulting is registered in the SAM database.

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

1. **SCOPE**
   a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
   b. The Contractor shall provide services at the Contractor’s facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

   a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
   b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
   c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity’s mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. **ORDER**
   a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
   b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. **PERFORMANCE OF SERVICES**
   a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.

c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

(1) Cancel the stop-work order; or

(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(3) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

(4) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(b) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

7. **RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. **RESPONSIBILITIES OF THE ORDERING ACTIVITY**

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. **INDEPENDENT CONTRACTOR**

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. **ORGANIZATIONAL CONFLICTS OF INTEREST**

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. **INVOICES**

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.
12. **PAYMENTS**

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e) (3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.

(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

1. The offeror;
2. Subcontractors; and/or
3. Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. **RESUMES**

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. **INCIDENTAL SUPPORT COSTS**

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. **APPROVAL OF SUBCONTRACTS**

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. **DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING**

The descriptions of services and pricing are set forth below.

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**Labor Category Table for SIN 132-51**
<table>
<thead>
<tr>
<th>Commercial Labor Category</th>
<th>Minimum/General Experience and Years of Experience</th>
<th>Functional Responsibility</th>
<th>Education Requirements</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Manager</td>
<td>12 years total; 10 years in management</td>
<td>Plans, organizes, directs, and controls the project/program to ensure all contractual obligations are fulfilled, quality standards are met, and associated expectations of performance are achieved. Key responsibilities include: Managing multiple concurrent project tasks, providing expert direction and guidance to subordinates, developing schedules, formulating work plans, managing and controlling project funds and resources, and serving as point of contact with the customer.</td>
<td>MS, MA, MBA</td>
</tr>
<tr>
<td>Project Manager</td>
<td>8 years total; 6 years in management</td>
<td>Reports directly to the Program Manager. Has extensive technical project management expertise. Responsible for the technical specifications and technical performance of either a large-scale development effort or a series of low to medium scale efforts. Technical background preferred.</td>
<td>MS, MA, MBA</td>
</tr>
<tr>
<td>Sr. System Engineer</td>
<td>8 years total</td>
<td>Acts as the technical lead on software development efforts. Responsible for software systems design, development and specifications translation to design Provides technical direction and guidance to the programming team. Ensures adherence to Federal Information Processing Standards (FIPS), DOD guidelines, Software Engineering Institute standards and commercial practices.</td>
<td>MS or MA</td>
</tr>
<tr>
<td>System Engineer</td>
<td>4 years total</td>
<td>Works under general supervision of the Senior Software Engineer, develops and/or maintains operating systems, communications software, database packages, compilers, assemblers, and utility programs. Modifies existing and creates special purpose software and ensures systems efficiency and integrity. Analyzes systems requirements and design specifications. Develops block diagrams and logic flow charts. Translates detailed design into computer software. Tests, debugs, and refines the computer software to produce the required product. Prepares required documentation, including project plans, software program and user documentation. Enhances software to reduce operating time or improve efficiency. Provides technical direction to less experienced programmers.</td>
<td>BS</td>
</tr>
<tr>
<td>Jr. System Engineer</td>
<td>2 years total</td>
<td>Works under general supervision of the Senior Software Engineer, develops and/or maintains operating systems, communications software, database packages, compilers, assemblers, and utility programs. Modifies existing and creates special purpose software and ensures systems efficiency and integrity. Analyzes systems requirements and design specifications. Develops block diagrams and logic flow charts. Translates detailed design into computer software. Tests, debugs, and refines the computer software to produce the required product. Prepares required documentation, including project plans, software program and user documentation. Enhances software to reduce operating time or improve efficiency. Provides technical direction to less experienced programmers.</td>
<td>BS</td>
</tr>
<tr>
<td>Role</td>
<td>Years Total</td>
<td>Description</td>
<td>Degree(s)</td>
</tr>
<tr>
<td>------------------------------</td>
<td>-------------</td>
<td>-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
<td>-----------</td>
</tr>
<tr>
<td>Jr. Consultant</td>
<td>2 total</td>
<td>Entry level position that provides assistance on a range of business, management, scientific, operational, engineering, technical, policy, and professional issues. Takes direction from senior project resource. Key responsibilities include: Contributing, researching, preparing and/or presenting briefings on business, management, technology, operational initiatives, and policy formulation.</td>
<td>BS</td>
</tr>
<tr>
<td>Consultant</td>
<td>4 total</td>
<td>Works under general supervision of the Project Manager or Senior Consultant. Plans, supports and provides assistance on specific business, management, scientific, operational, engineering, technical, policy, and professional issues. Key responsibilities include: Participating, advising, contributing, preparing and/or presenting briefings on business, management, technology, operational initiatives, policy formulation, professional or strategic goals.</td>
<td>BS</td>
</tr>
<tr>
<td>Sr. Consultant</td>
<td>6 total</td>
<td>Plans, facilitates, and supports complex methodology development and evaluation, business process re-engineering, identifying best practices, change management, business management techniques, and organizational development. Applies process improvement and re-engineering methodologies and principles to conduct process modernization projects. Key responsibilities include: Providing activity and data modeling, developing modern business methods, identifying best practices, creating and assessing performance measurements, and providing group facilitation, interviewing, and training.</td>
<td>BS</td>
</tr>
<tr>
<td>Subject Matter Expert I</td>
<td>6 years</td>
<td>Plans, supports and provides advisor/contributions in complex and critical efforts which include specific functional, technical, professional or policy areas of the project. Key responsibilities include: Investigating or identifying business, scientific, technology, engineering, operational, professional and/or policy issues; conducting analysis of these issues; and providing advice in support of major programs/projects.</td>
<td>BS</td>
</tr>
<tr>
<td>Subject Matter Expert II</td>
<td>10 years</td>
<td>Serves as a senior advisor to customer’s executive management team in a variety of capacities. Key responsibilities include: Providing advice and expertise in competitive sourcing, outsourcing methods, conducting value chain analysis, strategic planning and process improvement methods, change enablement and management, site-selection, and consolidation of operations. May serve as point of contact with the customer.</td>
<td>MS, MA, MBA</td>
</tr>
<tr>
<td>Business Analyst II</td>
<td>5 years</td>
<td>Plans and provides analytical support for facilitation, training, methodology development and evaluation, business management techniques, and organizational development. Supports organizational business process improvements and modernization projects. Key responsibilities include: Developing modern business methods, identifying best practices, and creating and assessing performance measurements.</td>
<td>BS</td>
</tr>
<tr>
<td>Business Analyst I</td>
<td>3 years</td>
<td>Provides analytical support for facilitation, training, methodology development and evaluation, business management techniques, and organizational development. Key responsibility includes: Providing recommendations, contributing and preparing briefings for business, management, technology, operational initiatives, policy formulation, professional or strategic goals.</td>
<td>BS</td>
</tr>
<tr>
<td>Project Controller II</td>
<td>1 year</td>
<td>Performs diverse secretarial and administrative duties. Key responsibilities include: Initiating special reports, composing routine correspondence, and compiling statistical and budget information, and providing communication with all levels of organizational personnel to gather and convey information.</td>
<td>AA</td>
</tr>
<tr>
<td>Project Controller I</td>
<td>0 years</td>
<td>Performs secretarial and administrative duties. Key responsibilities include: Composing routine correspondence, compiling statistical and budget information, and communicating with all levels of company personnel to gather and convey information.</td>
<td>AA</td>
</tr>
</tbody>
</table>
## Escalation Pricing Table for SIN 132-51

<table>
<thead>
<tr>
<th>Role</th>
<th>Price Offered to GSA (Including IFF) Year 1</th>
<th>Price Offered to GSA (Including IFF) Year 2</th>
<th>Price Offered to GSA (Including IFF) Year 3</th>
<th>Price Offered to GSA (Including IFF) Year 4</th>
<th>Price Offered to GSA (Including IFF) Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Manager</td>
<td>$160.11</td>
<td>$164.11</td>
<td>$168.22</td>
<td>$172.42</td>
<td>$176.73</td>
</tr>
<tr>
<td>Project Manager</td>
<td>$159.60</td>
<td>$163.59</td>
<td>$167.68</td>
<td>$171.87</td>
<td>$176.17</td>
</tr>
<tr>
<td>Senior System Engineer</td>
<td>$171.03</td>
<td>$175.30</td>
<td>$179.69</td>
<td>$184.18</td>
<td>$188.78</td>
</tr>
<tr>
<td>System Engineer</td>
<td>$156.27</td>
<td>$160.18</td>
<td>$164.18</td>
<td>$168.29</td>
<td>$172.50</td>
</tr>
<tr>
<td>Junior System Engineer</td>
<td>$130.70</td>
<td>$133.97</td>
<td>$137.32</td>
<td>$140.75</td>
<td>$144.27</td>
</tr>
<tr>
<td>Junior Consultant</td>
<td>$92.70</td>
<td>$95.01</td>
<td>$97.39</td>
<td>$99.82</td>
<td>$102.32</td>
</tr>
<tr>
<td>Consultant</td>
<td>$114.09</td>
<td>$116.94</td>
<td>$119.87</td>
<td>$122.86</td>
<td>$125.93</td>
</tr>
<tr>
<td>Senior Consultant</td>
<td>$127.79</td>
<td>$130.98</td>
<td>$134.26</td>
<td>$137.61</td>
<td>$141.05</td>
</tr>
<tr>
<td>Subject Matter Expert I</td>
<td>$143.09</td>
<td>$146.66</td>
<td>$150.33</td>
<td>$154.09</td>
<td>$157.94</td>
</tr>
<tr>
<td>Subject Matter Expert II</td>
<td>$164.01</td>
<td>$168.12</td>
<td>$172.32</td>
<td>$176.63</td>
<td>$181.04</td>
</tr>
<tr>
<td>Business Analyst II</td>
<td>$94.87</td>
<td>$97.25</td>
<td>$99.68</td>
<td>$102.17</td>
<td>$104.72</td>
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<tr>
<td>Business Analyst I</td>
<td>$82.40</td>
<td>$84.46</td>
<td>$86.57</td>
<td>$88.73</td>
<td>$90.95</td>
</tr>
<tr>
<td>Project Controller II</td>
<td>$65.89</td>
<td>$67.54</td>
<td>$69.23</td>
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<td>$72.73</td>
</tr>
<tr>
<td>Project Controller I</td>
<td>$53.34</td>
<td>$54.67</td>
<td>$56.04</td>
<td>$57.44</td>
<td>$58.88</td>
</tr>
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