GENERAL SERVICES ADMINISTRATION

Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: GSAA Advantage.gov.

General Purpose Commercial Information
Technology Equipment, Software and Services

FSC GROUP Class 70, STANDARD INDUSTRY GROUP: 70

FSC Product code : D399
Contract number : 47QTCA19D00D4

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract period : June 7, 2019 through June 6, 2024

Gathi Analytics LLC
6516 Ballantrae Place
Dublin, OH 43016-6049
DUNS: 100292875 CAGE Code: 87JK6

Vamsi R Kora, CEO
vamsik@gathi.com
V: 614-345-8646
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Contractor’s internet address/web site where schedule information can be found: www.gathi.com

Business size: Small

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SIN 132-51

<table>
<thead>
<tr>
<th>LABOR CATEGORY</th>
<th>GSA RATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quality Assurance Analyst</td>
<td>$57.43</td>
</tr>
<tr>
<td>Project Manager</td>
<td>$129.22</td>
</tr>
<tr>
<td>Solution Architect</td>
<td>$263.22</td>
</tr>
<tr>
<td>Data Architect</td>
<td>$215.37</td>
</tr>
<tr>
<td>Senior Data Warehousing Specialist</td>
<td>$191.44</td>
</tr>
<tr>
<td>Data Warehousing Developer</td>
<td>$114.86</td>
</tr>
<tr>
<td>Business Intelligence Specialist</td>
<td>$143.58</td>
</tr>
<tr>
<td>Business Intelligence Developer</td>
<td>$114.86</td>
</tr>
<tr>
<td>Data Analyst</td>
<td>$143.58</td>
</tr>
<tr>
<td>Business Analyst</td>
<td>$100.50</td>
</tr>
</tbody>
</table>

www.gathi.com
1b. Lowest price labor category

<table>
<thead>
<tr>
<th>LABOR CATEGORY</th>
<th>GSA PRICE</th>
</tr>
</thead>
<tbody>
<tr>
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<td>$57.43</td>
</tr>
</tbody>
</table>

1c.

**Job Title:** Project Manager

Maintains information technology strategies by managing staff; researching and implementing technological strategic solutions. Experienced in Technical Management, Technical Understanding, Analyzing Information, Informing Others, Staffing, Problem Solving, Data Center Management, Developing Budgets, Coordination, Strategic Planning, Quality Management.

Job Duties include but not limited to:

- Maintains staff by recruiting, selecting, orienting, and training employees; maintaining a safe and secure work environment; developing personal growth opportunities.
- Maintains organization's effectiveness and efficiency by defining, delivering, and supporting strategic plans for implementing information technologies.
- Directs technological research by studying organization goals, strategies, practices, and user projects.
- Completes projects by coordinating resources and timetables with user departments and data center.
- Verifies application results by conducting system audits of technologies implemented.
- Preserves assets by implementing disaster recovery and back-up procedures and information security and control structures.
- Recommends information technology strategies, policies, and procedures by evaluating organization outcomes; identifying problems; evaluating trends; anticipating requirements.
- Accomplishes financial objectives by forecasting requirements; preparing an annual budget; scheduling expenditures; analyzing variances; initiating corrective action.
- Maintains professional and technical knowledge by attending educational workshops; reviewing professional publications; establishing personal networks; benchmarking state-of-the-art practices; participating in professional societies.
- Contributes to team effort by accomplishing related results as needed.

Two (2) years or more functioning as a Project Manager for an IT project using PMI or Agile Methodologies. PMP or equivalent certification preferred.

Possesses a bachelor’s degree and has seven (7) years’ experience in the field OR Possesses a master’s degree and has five (5) years’ experience in the field.
**Job Title:** Business Intelligence Specialist

Collaborate on Business Intelligence and Data Analytics efforts, Collecting Requirements, Designing Visual Analytics. Work closely with teams to integrate systems. Guide BI developers on the technical tasks and best practices.

Job Duties include but not limited to:
- Translate business needs to technical specifications
- Collaborate with teams to integrate systems
- Experienced in dimensional modeling and data mining
- Develop Enterprise level Key Performance Indicators (KPIs)
- Design, build and deploy BI solutions (e.g. reporting tools)
- Maintain and support data analytics platforms (e.g. MicroStrategy)
- Create OLAP cubes or similar to store data
- Monitor unit testing and troubleshooting
- Evaluate and improve existing BI systems
- Create visualizations and reports for requested projects

Five (5) years or more of experience of which two (2) years should be in design and development of BI reports and dashboards.

Possesses a bachelor’s degree and has file (7) years’ experience in the field OR Possesses a master’s degree and have five (5) years’ experience in the field.

**Job Title:** Business Intelligence Developer

Develops and maintains Business Intelligence Solutions. Fulfill request for data via crafting and executing effective queries. Present information through reports and visualization.

Job Duties include but not limited to:
- Design, build and deploy BI solutions (e.g. reporting tools)
- Maintain and support data analytics platforms (e.g. MicroStrategy)
- Create OLAP cubes or similar to store data
- Conduct unit testing and troubleshooting
- Evaluate and improve existing BI systems
- Develop and execute database queries and conduct analyses
- Create visualizations and reports for requested projects
- Develop and update technical documentation

One (1) year or more of experience in ETL (Extract, Transform, Load), and Online Analytical Processing OLAP.

Possesses a bachelor’s degree and has file (4) years’ experience in the field OR Possesses a Master’s degree and have one (1) year experience in the field.
**Job Title: Solution Architect**

Responsible for the development of the technology solutions and mapping the business requirements to systems/technical requirements to ensure they are in line with the enterprise architectural plan.

Job Duties include but not limited to:

- Review, interpret and respond to detailed business requirements specifications (BRS) to ensure alignment between customer expectations and current or future capabilities
- Provide input to the strategic direction of technology investments to assist in the development of the enterprise architecture and maximize the return on technology investment
- Within the agreed enterprise architecture, define and design technology solutions to assist the business in meeting their business objectives
- Develop, test and implement technology solutions and report on delivery commitments to ensure solutions are implemented as expected and to agreed timeframes
- Identify system, infrastructure and project interdependencies and balance competing demands to ensure project deliverables are achieved
- Mentor, educate, and train colleagues as requested

Five (5) years or more experience in leading software development activities and/or defining solution architectures. Experience in working with open source code and/or frameworks (Java/J2EE, Spring, XML, JSON, Apache Tomcat, Kafka, Spark, Rules Engine, RDBMS, Amazon Web Services, Azure, .NET, SharePoint, other).

Require Knowledge of industry standard project execution methodologies including Agile/Scrum or Agile/Kanban or other. Proven experience in cloud and hybrid cloud implementations.

Possesses a bachelor’s degree and has ten (10) years’ experience in the field OR Possesses a Master’s degree and have seven (8) years’ experience in the field.

**Job Title: Data Architect**

Data Architect is responsible to build, optimize and maintain conceptual and logical database models by determining structural requirements; developing and installing solutions.

Job Duties include but not limited to:

- Demonstrate the ability to create high quality technical artifacts such as Source to Target Mappings (STMs) and Record Level Specifications (RLS)
- Data Warehouse experience. Candidate must have experience with designing Data Warehouse schemas (3NF model) as well as Data Mart schemas (Dimensional model)
- Actively participate in data architecture and project discussions
- Design and implement effective database solutions and models to store and retrieve company data.
- Examine and identify database structural necessities by evaluating client operations, applications, and programming.
- Assess database implementation procedures to ensure they comply with internal and external regulations.
- Install and organize information systems to guarantee company functionality.
- Prepare accurate database design and architecture reports for management and executive teams. Propose database solutions through potential system designs
- Define database structure, capabilities, backup, recovery and security specifications
- Install database systems i.e. develop flowcharts, apply optimum access techniques, coordinate installation actions, document installation process
• Identify and resolve production and application problems
• Evaluate and install new releases
• Provide support by responding to user questions, resolving problems, and coding utilities
• Self-educate on industry updates i.e. read industry publications, maintain personal networks, participate in professional organizations, participate in educational opportunities

Five (5) years or more of data base related experience. Experience with the ERwin data modeling tool. Expertise in Master Data Management disciplines and methodology.


Possesses a bachelor’s degree and has seven (7) years’ experience in the field OR Possesses a Master’s degree and have five (5) years’ experience in the field.

**Job Title:** Senior Data Warehousing Specialist

Lead and/or assist in all phases of Data Warehouse requirements identification, design, development, and implementation. Lead and implement best practices for data movement, data quality, data cleansing and other ETL related activities.

Job Duties include but not limited to:

• Performs technical administration duties for data warehouse development and maintenance.
• Provides technical support and coordination during warehouse design, testing and movement to production.
• Acts as a liaison between engineers, data architects, programmers, and analysts.
• Implements and enforces standards and procedures to ensure data is managed consistently and properly integrated within the warehouse.
• Implements business rules via stored procedures, middleware, or other technologies.
• Maintain and enhance the integrated database management plan and the advanced metadata management system.
• Maintain, enhance and develop data standardization and data quality models, processes and routines to improve company’s information systems.
• Maintain, enhance and develop the advanced data management and integration capabilities as a basis for adapting, developing, and evaluating analytic tools and processes capable of monitoring the aviation system for safety and/or security issues.
• Maintain, enhance and develop Data Extract/Transformation/Load (ETL) Processes
• Develop and maintain system documentation, metadata, data standards, and data quality metrics.
• Knowledge and experience with data visualization, data discovery, and data abstraction techniques

Seven (7) years or more of related responsible experience working with large and complex data warehouse systems.

Minimum of 5 years of hand-on data architecture, designing, building, configuring and supporting multi-terabyte data warehouses. Experienced with database platforms including Oracle, SQL Server, Teradata, or similar.

Possesses a Bachelor’s degree and has seven (10) years’ experience in the field OR Possesses a Master’s degree and have five (7) years’ experience in the field
Job Title: Data Warehousing Developer

Data Warehouse Developer will be responsible for designing and implementing efficient data transformations that will empower our high-impact Business Intelligence and Data Governance initiatives.

Job Duties include but not limited to:

- Develop complex ETL mappings and workflows utilizing various forms of data (relational, xml, json, csv) and data sources (APIs, server logs, external data, etc.)
- Business requirements analysis, coding, testing, integration, maintenance and support
- Write advanced SQL including query tuning
- Implement testing techniques and scripts to QA ETL processes
- Identify needs and formalize recommendations
- Document system design and technical specifications
- Create data migration plans
- Contribute to daily stand-up meetings, planning meetings, and code review sessions (using Scrum / Agile methodology)
- Collaborate with cross-functional groups to fulfill business requirements and change management

One (1) year or more of experience in designing and building complete ETL processes including moving and transforming data for Staging and Data Warehousing. Experience in system optimization preferred.

Possesses a bachelor’s degree and has three (3) years’ experience in the field OR Possesses a master’s degree and have one (1) year experience in the field.

Job Title: Data Analyst

Data Analyst is responsible to Identify, analyze, and interpret trends or patterns in complex data sets and acquire data from different data sources and correlate, and map data to develop new integrated data sets using business logic.

Job Duties include but not limited to:

- Use data to inform and influence product roadmaps and business decisions
- Interpret data, analyze results using statistical techniques and provide ongoing reports
- Filter and clean data, and review reports, printouts, and performance indicators to locate and correct code problems
- Work closely with management to prioritize business and information needs
- Develop and implement data collection systems and other strategies that optimize statistical efficiency and data quality
- Product Quality Management using SDLC including defining system requirements, product quality management, testing and defect management
- UAT process management using manual and automated test strategies
- Create Complex queries to retrieve data and analyze discrepancies
- Develop deep analytical insights around product use and customer experiences across varied data sets and products
- Explore product and customer experience data, develop objectives and metrics, ensure product priorities are data-driven, and balance short-term and long-term goals
- Partner with Product Managers and other internal business stakeholders to scope, measure, and drive product development. Help quantify the impact of qualitative insights
- Work closely with Data Engineering to author and develop core data sets that empower analyses
- Help build a data-driven product culture by driving awareness and understanding of metrics with dashboards and reports
Two (2) years or more of experience with data analysis, statistical techniques, data conversion, SDLC, product quality management, excel, data bases, SQL and any visualization tool.

Possesses a bachelor’s degree and has five (5) years’ experience in the field OR Possesses a master’s degree and have three (3) year experience in the field.

**Job Title:** Business Analyst

The primary responsibility of the Business Analyst (BA) is to serve as the application & functional expert on the business processes, systems and data.

Job Duties include but not limited to:

- Conducting sessions with identified stakeholders in multiple geographic locations.
- Engaging business stakeholders to understand and analyze business issues, goals and requirements.
- Deep expertise on the application functionality, design and implementation.
- IT Business analysis work on project, discretionary, operational items. This would include Business Analysis, Business Requirements Definition, Business Solution Design, Functional Specification & Acceptance Criteria, and Acceptance Test Plan and Management solutions for delivery of change projects and minor enhancements.
- Defining, prioritizing, and documenting business requirements in line with IT solutions, IT direction, and target portfolio & architecture.
- Working with IT partners and third-party suppliers to ensure that solutions meet business needs, including testing, defect management, and user education.
- Acting as the business change enabler for effective use of information and IT.
- Applying available standards, methods and tools in an intelligent and effective way, and contributing to BA best practices.
- Producing high standard of documentation consistently, of both technical and descriptive nature.
- Working with the business to analyze, design, develop, implement, and measure business processes and data flows, often applying process/data analysis and improvement techniques.
- Design and execution of testing of new/updated processes, ensuring tests reflect realistic operational business conditions and managing the test repository for the relevant applications.

Five (5) years or more of experience in business analysis. Minimum two (2) years of experience in Agile Methodologies. Minimum of one (1) year of test automation required.

Possess a bachelor’s degree in IT, Computer Science or related disciplines.
**Job Title:** Quality Assurance Analyst

Quality Assurance Engineer is responsible for design, develop, drive and deliver high-level test strategies, methodologies. Hands-on approach to make sure that these are implemented timely and efficiently.

Job Duties include but not limited to:

- Develop black box test plans at the feature and product level
- Define quality metrics that provide visibility into the health of each release
- Develop clear, actionable bug reports
- Work closely with engineering teams to ensure quick turnaround on fixes
- Report on test execution, defect tracking and regression for project releases
- Create some level of automation using framework.
- Assist in Test Automation and DevOps where feasible
- Ability to create and review technical documentation, including test plans, test scripts, and test reports

One (1) year or more of work experience and knowledge of various QA methodologies, QA practices and software engineering processes.

Possess a Bachelor’s degree with three (3) years of experience in the field OR Master’s degree with one (1) year of experience.

2. Maximum order value: $500,000
3. Minimum order value: $100.00
4. Geographic coverage (delivery area). 50 United States; District of Columbia; Puerto Rico
5. Point(s) of production (city, county, and State or foreign country). Not Applicable
7. Quantity discounts. 2% for orders $300,000-$499,000
8. Prompt payment terms. Net 30
9a. Government purchase cards are accepted at or below the micro-purchase threshold.
9b. Government purchase cards are accepted above the micro-purchase threshold.
10. Foreign items (list items by country of origin). None.
11a. Time of delivery. (Contractor insert number of days.) As negotiated with ordering agency and the contractor.
11b. Expedited Delivery. As negotiated with ordering agency and the contractor.
11c. Overnight and 2-day delivery. As negotiated with ordering agency and the contractor.
11d. Urgent Requirements. As negotiated with ordering agency and the contractor.

12. F.O.B. point(s). Destination.

13a. Ordering address.
6516 Ballantrae Place
Dublin, OH 43016-6049

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address.
6516 Ballantrae Place
Dublin, OH 43016-6049

15. Warranty provision. None.

16. Export packing charges, if applicable. Not Applicable

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). Contact the contractor.

18. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

19. Terms and conditions of installation (if applicable). Not Applicable

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

20a. Terms and conditions for any other services (if applicable). Not Applicable

21. List of service and distribution points (if applicable). Not Applicable

22. List of participating dealers (if applicable). Not Applicable

23. Preventive maintenance (if applicable). Not Applicable

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/. www.gathi.com

25. Data Universal Number System (DUNS) number. 100292875

26. Contractor is registered in the SAM database. Valid and current
TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)

1. SCOPE
a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)
a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity’s mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER
a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES
a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.
5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

a. The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

(1) Cancel the stop-work order; or
(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

b. If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

(1) The stop-work order results in an increase in the time required for, or in the Contractor’s cost properly allocable to, the performance of any part of this contract;

and

(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

c. If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

d. If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES


7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.
9. INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition. As prescribed in 16.601(e)(3), insert the following provision:

a. The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.

b. The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

(1) The offeror;

(2) Subcontractors; and/or

(3) Divisions, subsidiaries, or affiliates of the offeror under a common control.
13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 132-51 IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT Professional Services shall be in accordance with the Contractor’s customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

c. See labor category descriptions and pricing above.