On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is http://www.gsaadvantage.gov

MULTIPLE AWARD SCHEDULE – Information Technology Category

CONTRACT NUMBER:  47QTCA19D00GX

CONTRACT PERIOD:  August 8, 2019 – August 7, 2024

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at www.gsa.gov

CONTRACTOR:  Veteran Innovation, LLC
7800 Hamilton Ave
Burr Ridge, IL 60527

CONTRACTOR’S ADMINISTRATION SOURCE:  Andrea Graves
7800 Hamilton Ave
Burr Ridge, IL 60527
Phone: 202-299-6991
Email: agraves@veteran-innovation.com

BUSINESS SIZE:  Service Disabled Veteran Women-Owned Small Business
CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

<table>
<thead>
<tr>
<th>SIN</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Information Technology Professional Service</td>
</tr>
</tbody>
</table>

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:
(Government net price based on a unit of one)

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Training Developer</td>
<td>$97.73</td>
</tr>
</tbody>
</table>

1c. HOURLY RATES: See pages 4-8 for labor category descriptions and hourly rates

2. MAXIMUM ORDER*: $500,000

3. MINIMUM ORDER: $100

4. GEOGRAPHIC COVERAGE: Domestic, 50 states, Washington, DC, Puerto Rico

5. POINT(S) OF PRODUCTION: N/A

6. Discount from list prices or statement of net price: All Prices offered are net.

7. QUANTITY DISCOUNT(S): None

8. PROMPT PAYMENT TERMS: Net 30

9.a Government Purchase Cards must be accepted at or below the micro-purchase threshold.

9.b Government Purchase Cards are accepted above the micro-purchase threshold.

10. FOREIGN ITEMS: None

11a. TIME OF DELIVERY: 30 Business Days

11b. EXPEDITED DELIVERY: Contact Contractor

11c. OVERNIGHT AND 2-DAY DELIVERY: Contact Contractor

11d. URGENT REQUIREMENTS: Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

12. FOB POINT: Destination
14. 13a. ORDERING ADDRESS: 7800 Hamilton Ave, Burr Ridge, IL 60527

13b. ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in FAR 8.405-3

15. PAYMENT ADDRESS: 7800 Hamilton Ave, Burr Ridge, IL 60527


16. EXPORT PACKING CHARGES: N/A

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: Accepted above the micro-purchase level

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): N/A

19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): N/A

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): N/A

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): N/A

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): N/A

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): N/A

23. PREVENTIVE MAINTENANCE (IF APPLICABLE): N/A

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. Section 508 Compliance for EIT: as applicable

25. DUNS NUMBER: 092613807

26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Registration is valid
1. **SCOPE**
   a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
   b. The Contractor shall provide services at the Contractor’s facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

   a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
   b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
   c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity’s mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. **ORDER**
   a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
   b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. **PERFORMANCE OF SERVICES**
   a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
   b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

(1) Cancel the stop-work order; or

(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

(1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.
6. **INSPECTION OF SERVICES**


7. **RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. **RESPONSIBILITIES OF THE ORDERING ACTIVITY**

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. **INDEPENDENT CONTRACTOR**

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. **ORGANIZATIONAL CONFLICTS OF INTEREST**

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the
Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.

(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

(1) The offeror;

(2) Subcontractors; and/or

(3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.
14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT/IAM PROFESSIONAL SERVICES AND PRICING

a. The Contractor shall provide a description of each type of IT/IAM Service offered under Special Item Numbers 54151S IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT Professional Services shall be in accordance with the Contractor’s customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

The following is an example of the manner in which the description of a commercial job title should be presented:

EXAMPLE: Commercial Job Title: System Engineer

Minimum/General Experience: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

Functional Responsibility: Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies.

Minimum Education: Bachelor’s Degree in Computer Science
## Labor Category Descriptions

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Minimum Education</th>
<th>Years of Experience</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applications Developer</td>
<td>BS or BA degree</td>
<td>And 2+ years’ experience. Or 6+ years of direct documented experience substitute for education</td>
<td>Designs, develops, enhances, debugs, and implements software. Troubleshoots production problems related to software applications. Researches, tests, builds, and coordinates the conversion and/or integration of new products based on client requirements. Designs and develops new software products or major enhancements to existing software. Evaluates effectiveness. Addresses problems of systems integration, compatibility, and multiple platforms. Consults with project teams and end users to identify application requirements. Performs feasibility analysis on potential future projects to management. Assists in the evaluation and recommendation of application software packages, application integration and testing tools. Resolves problems with software and responds to suggestions for improvements and enhancements. Acts as team leader on projects. Instructs, assigns, directs, and checks the work of others on the development team. Participates in development of software user manuals and technical reports.</td>
</tr>
<tr>
<td>Business Process Analyst</td>
<td>BS or BA Degree</td>
<td>And 2+ years’ experience. Or 6+ years of direct documented experience substitute for education</td>
<td>Applies the use of process improvement, reengineering methodologies, and internet-related methodologies and principles to conduct process modernization projects. Responsible for transitioning existing organizations or project teams in accomplishing the organization’s goals or project activities and objectives through improved use of internet and other automated processes. Supports activity and data modeling, development of modern business methods, identification of best practices, and creating and assessing performance measurements. Provides group facilitation, interviewing, training, and additional forms of knowledge transfer. Key coordinator between customers and multiple project teams to ensure enterprise-wide integration of reengineering efforts and application of best practice including e-business practices experience.</td>
</tr>
<tr>
<td>Capital Planning Specialist</td>
<td>Associates Degree</td>
<td>And 2+ years’ experience. Or 4+ years of direct documented experience substitute for education</td>
<td>Assists in preparation of documentation to support strategic planning, programming, budgeting, and execution, such as OMB Exhibit 300. Provides cost/benefit studies, financial analysis, analysis of alternatives, return on investment, cost estimation, present value, and other analyses in support of capital planning and investment control. Researches best practices, supports collection and analysis of data to detect trends and make recommendations. Develops and reviews business cases for IT investments. Supports IT portfolio management and governance of IT investments in accordance with Federal policies and directives.</td>
</tr>
<tr>
<td>IT Business Consultant</td>
<td>BS or MS Degree in IT or engineering</td>
<td>And 4+ years’ experience. Or 4+ years of direct documented experience substitute for education</td>
<td>Provides enterprise analysis to support the planning, coordination, and implementation of strategic modernization of large-scale network transitions to include data networks that include VoIP, voicemail, emergency notification and voice, video and web collaboration deployments. This planning includes complete data collection, analysis, scheduling, testing, Lab/Pilot deployments, data analysis and synthesis and risk mitigation that supports the program and project management aspects of enterprise deployments.</td>
</tr>
<tr>
<td>Labor Category</td>
<td>Minimum Education</td>
<td>Years of Experience</td>
<td>Description</td>
</tr>
<tr>
<td>---------------------</td>
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</tr>
<tr>
<td>Network Engineer</td>
<td>BS or MS Degree in IT or engineering</td>
<td>And 4+ years’ experience. Cisco or Network certifications can substitute for education</td>
<td>Provides technical guidance for directing and monitoring information systems operations. Provides support in the translation of business requirements into technical telecommunications (e.g., LAN, MAN, WAN, Voice and Video) requirements, designs and orders. Provides in-depth engineering analysis of telecommunications alternatives for government agencies in support of their strategic modernization efforts and telecommunications enhancement design for medium and large-scale telecommunication infrastructures. Provides interface support to telecommunications end users, telecommunications operations personnel, and telecommunications strategic program management. Monitors and responds to hardware, software, and network problems. Provides the routine testing and analysis of all elements of the network facilities (including power, software, communications machinery, lines, modems, and terminals). Utilizes software and hardware tools and identifies and diagnoses complex problems and factors affecting network performance. Troubleshoots network systems when necessary and makes improvements to the network.</td>
</tr>
<tr>
<td>Organizationa l Change Consultant</td>
<td>BS or BA degree</td>
<td>And 2+ years’ experience. Or 6+ years of direct documented experience can substitute for education</td>
<td>Assesses organizational readiness and assists in the development of an overall Organizational Change Management Plan. Develops and executes organizational change management strategies and activities to enable successful implementation of information technology initiatives and business transformation programs. Works with government executives and managers to systematically build leadership support for initiatives, involves stakeholders in preparing for change, prepares and trains employees to operate new technology, with new processes, or in new roles, aligns human resource capabilities to support initiatives, provides communications and outreach support, identifies risks associated with organizational change and develops mitigation strategies, designs and executes organizational structures to support IT and transformation initiatives, develops measures to assess organizational readiness for change and to assess progress at implementing change; identifies and develops plans to make legal, policy, changes process required to support IT and transformation initiatives. Utilizes best practice organizational change management techniques to gain buy-in for the roll out of new technologies.</td>
</tr>
<tr>
<td>Program Manager</td>
<td>BS, BA or MS degree</td>
<td>And 4+ years’ experience. 6+ years of direct documented experience can substitute for education with a PMI/PMP certification</td>
<td>Organizes, directs, and manages contract operation support functions, involving multiple, and complex and inter-related project tasks. Manages teams of contract support personnel at multiple locations. Maintains and manages the client interface at the senior levels of the client organization. Meets with customer and contractor personnel to formulate and review task plans and deliverable items. Ensures conformance with program task schedules and costs. Establishes and maintains technical and financial reports to show progress of projects to management and customers, organizes and delegates responsibilities to subordinates and oversees the successful completion of all assigned tasks.</td>
</tr>
<tr>
<td>Labor Category</td>
<td>Minimum Education</td>
<td>Years of Experience</td>
<td>Description</td>
</tr>
<tr>
<td>------------------------</td>
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</tr>
<tr>
<td>Project Manager</td>
<td>BS, BA or MS degree</td>
<td>And 4+ years’ experience. 6+ years of direct documented experience can substitute for education with a PMI/PMP certification</td>
<td>Serves as the project manager for a large, complex task order (or a group of task orders affecting the same common/standard/migration system) and shall assist the Program Manager in working with the Government Contracting Officer (CO), the task order-level Task Managers (TM), Government management personnel and customer agency representatives. Under the guidance of the Program Manager, responsible for the overall management of the specific task order(s) and ensuring that the technical solutions and schedules in the task order are implemented in a timely manner. Performs enterprise wide horizontal integration planning and interfaces to other functional systems, including the development of conceptual systems requirements, systems integration requirements, systems phasing plan, business application consultation, problem tracking/management, and preparation and delivery of presentations.</td>
</tr>
<tr>
<td>Solutions Architect</td>
<td>BS or MS Degree in IT or engineering</td>
<td>And 4+ years’ experience. Cisco or Network certifications can substitute for education</td>
<td>Assesses business objectives for WAN/Lan, convergence, VoIP and wireless technologies, conducts gap analysis of existing versus needed capability, and identifies business requirements. Evaluates business requirements to identify potential software, hardware, and system architectures can be employed to meet business objectives. Develops potential technical solutions to meet business needs and supports analysis of alternatives for best fit. Evaluates technical trends and provides recommendations for technology and architecture to meet business objectives. Performs research on emerging technologies to support proof-of-concept (POC) capabilities and identify future solutions for the organization.</td>
</tr>
<tr>
<td>Strategic Planning Consultant</td>
<td>BS or BA degree</td>
<td>And 2+ years’ experience. Or 6+ years of direct documented experience can substitute for education</td>
<td>Facilitates strategic planning activities for organizations and large projects or a significant segment of a strategic planning portion of a large complex project for WAN/LAN, VoIP, audio/video/web collaboration and wireless technologies. Assists in developing mission and vision statements, defining goals and objectives in support of the vision, prioritizing initiatives, building operational plans, and specifying measurable outcomes in a strategic planning process. Knowledgeable of federal and commercial strategic planning practices and procedures.</td>
</tr>
<tr>
<td>Subject Matter Expert</td>
<td>BS or MS Degree in IT or engineering</td>
<td>And 4+ years’ experience. 6+ years of direct documented experience and Cisco, Network or Microsoft certifications can substitute for education</td>
<td>Develops requirements WAN/LAN, audio/video/web collaboration, VoIP and wireless technologies from a project's inception to its conclusion for a particular IT subject matter area (i.e., simple to complex systems). Assists other project members with analysis and evaluation and with the preparation of recommendations for system improvements, optimization, development, and/or maintenance efforts in the following specialties: information systems architecture, networking, telecommunications, automation; communications protocols; risk management/electronic analysis; software; life-cycle management; software development methodologies, modeling and simulation, disaster recovery, and requirements management.</td>
</tr>
<tr>
<td>Labor Category</td>
<td>Minimum Education</td>
<td>Years of Experience</td>
<td>Description</td>
</tr>
<tr>
<td>-------------------------------------------</td>
<td>-------------------</td>
<td>--------------------------------------------------------------------------------------</td>
<td>-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Systems Operations Specialist</td>
<td>Associates or BS degree</td>
<td>Or 4+ years of direct documented experience and tech school certification in the IT field</td>
<td>Monitors, controls, and maintains the operations of computer networks and associated peripheral equipment. Provides technical and staff support to network operations centers (NOC) and security operations centers (SOC) with monitoring the status, security and performance of computer networks. Investigates and resolves computer operations problems and security threats. Establishes thresholds in monitoring equipment and develops reports to inform senior management officials of the status of network monitoring.</td>
</tr>
<tr>
<td>Technical Writer (Documentati on Specialist)</td>
<td>Associates or BS degree</td>
<td>And 2+ years’ experience. Or 4+ years of direct documented experience can substitute for education</td>
<td>Gathers, analyzes, translates and composes technical information into clear, readable documents to be used by technical and non-technical personnel. Composes technical documents including, user's manuals, training materials, installation guides, proposals, and reports. Edits functional descriptions, system specifications, user manuals, special reports, or any other customer deliverables and documents. Conducts research and ensures the use of proper technical terminology.</td>
</tr>
<tr>
<td>Training Developer</td>
<td>Associates or BS degree</td>
<td>And 2+ years’ experience. Or 4+ years of direct documented experience can substitute for education</td>
<td>Develops and instructs computer-based training. Develops and revises training courses and prepares appropriate training catalogs. Develops courses and instructional material to educate technical and non-technical personnel in IT. Prepares instructor materials (course outline, background material, and training aids). Prepares student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms). Provides second level support and coordinate training with help desk. Provides standards, services, and guidance on IT related training programs that are designed to enable government agency personnel to use information technologies and systems more productively. Possesses thorough knowledge of appropriate hardware and software. Utilizes computer functions and related technical terminology, and how they are applied in everyday business situations to develop training materials. Possess exceptional interpersonal skills and superior oral and written communication skills.</td>
</tr>
</tbody>
</table>
## SIN 54151S GSA PRICE LIST

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>Year 1 Hourly Rate</th>
<th>Year 2 Hourly Rate</th>
<th>Year 3 Hourly Rate</th>
<th>Year 4 Hourly Rate</th>
<th>Year 5 Hourly Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Applications Developer</td>
<td>$122.17</td>
<td>$124.85</td>
<td>$127.60</td>
<td>$130.41</td>
<td>$133.28</td>
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<td>54151S</td>
<td>Business Process Analyst</td>
<td>$117.28</td>
<td>$119.86</td>
<td>$122.50</td>
<td>$125.19</td>
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<tr>
<td>54151S</td>
<td>Capital Planning Specialist</td>
<td>$97.73</td>
<td>$99.88</td>
<td>$102.08</td>
<td>$104.33</td>
<td>$106.62</td>
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<td>54151S</td>
<td>IT Business Consultant</td>
<td>$107.51</td>
<td>$109.87</td>
<td>$112.29</td>
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<tr>
<td>54151S</td>
<td>Network Engineer</td>
<td>$146.60</td>
<td>$149.82</td>
<td>$153.12</td>
<td>$156.49</td>
<td>$159.93</td>
</tr>
<tr>
<td>54151S</td>
<td>Organizational Change Consultant</td>
<td>$252.15</td>
<td>$257.70</td>
<td>$263.37</td>
<td>$269.16</td>
<td>$275.08</td>
</tr>
<tr>
<td>54151S</td>
<td>Program Manager</td>
<td>$140.74</td>
<td>$143.83</td>
<td>$147.00</td>
<td>$150.23</td>
<td>$153.53</td>
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<tr>
<td>54151S</td>
<td>Project Manager</td>
<td>$131.94</td>
<td>$134.84</td>
<td>$137.81</td>
<td>$140.84</td>
<td>$143.94</td>
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<tr>
<td>54151S</td>
<td>Solutions Architect</td>
<td>$195.47</td>
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<td>$204.16</td>
<td>$208.65</td>
<td>$213.24</td>
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<tr>
<td>54151S</td>
<td>Strategic Planning Consultant</td>
<td>$172.99</td>
<td>$176.79</td>
<td>$180.68</td>
<td>$184.66</td>
<td>$188.72</td>
</tr>
<tr>
<td>54151S</td>
<td>Subject Matter Expert</td>
<td>$146.60</td>
<td>$149.82</td>
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<td>$159.93</td>
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<td>54151S</td>
<td>Systems Operations Specialist</td>
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<td>$99.88</td>
<td>$102.08</td>
<td>$104.33</td>
<td>$106.62</td>
</tr>
<tr>
<td>54151S</td>
<td>Technical Writer (Documentation Specialist)</td>
<td>$97.73</td>
<td>$99.88</td>
<td>$102.08</td>
<td>$104.33</td>
<td>$106.62</td>
</tr>
</tbody>
</table>