

General Services Administration Federal
Acquisition Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAdvantage.gov.

GSA Multiple Award Schedule



inode ink Corporation
390 Interlocken Crescent,
Suite 350
Broomfield, CO 80021
<http://www.inodeink.com/> (website)
Jessica.hagood@inodeink.com (email)
1.888.71.INODE (phone)

Contract Administrator: Jessica Hagood
Business Size: Small Business, SBA Certified Woman-Owned Small Business
Contract Period: August 21, 2019 – August 20, 2024
Federal Supply Group: MAS
FSC/PSC Codes: D399

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov

1.0 Customer Information

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

Special Item Number	Description	Description Page	Awarded Price Page
54151S/RC/STLOC	IT Professional Services	5-9	15
518210C	Cloud and Cloud-Related IT Professional Services	9-14	15-16

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. N/A

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See pages 5-14.

2. Maximum order: \$500,000.00

3. Minimum order: \$100.00

4. Geographic coverage (delivery area): Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, and Hawaii.

The Geographic Scope of Contract will be domestic and overseas delivery.

5. Point(s) of production (city, county, and State or foreign country): US

6. Discount from list prices or statement of net price: Prices shown are NET prices; Basic discounts have been deducted.

7. Quantity discounts: None

8. Prompt payment terms: Net 30. **Information for Ordering Offices:** Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Government Purchase cards **are accepted** at or below the micro-purchase threshold.

9b. Government Purchase cards **are not accepted** above the micro-purchase threshold.

10. Foreign items (list items by country of origin): N/A

11a. Time of delivery: Negotiated on a Task Order Basis

11b. Expedited Delivery: Contact Contractor

- 11c. Overnight and 2-day delivery:** Contact Contractor
- 11d. Urgent Requirements:** Please note the Urgent Requirements clause of this contract and contact Contractor
- 12. F.O.B. point(s):** Destination
- 13a. Ordering address(es).**
- inode ink Corporation
390 Interlocken Crescent, Suite 350
Broomfield, CO 80021
Attn: Jessica Hagood, 1.888.71.INODE ext. 506
- 13b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 14. Payment address(es).**
- inode ink Corporation
390 Interlocken Crescent, Suite 350
Broomfield, CO 80021
- Bank account information for ACH or EFT payments is available in Systems for Award Management (SAM – www.sam.gov).
- 15. Warranty provision:** N/A
- 16. Export packing charges, if applicable:** N/A
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Government purchase cards will not be accepted for payment above the micro-purchase threshold
- 18. Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 19. Terms and conditions of installation (if applicable):** N/A
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- A. **Terms and conditions for any other services (if applicable):** N/A
- 21. List of service and distribution points (if applicable):** N/A
- 22. List of participating dealers (if applicable):** N/A
- 23. Preventive maintenance (if applicable):** N/A
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/.** inode ink Corporation supports and facilitates 508 and accessibility initiatives. Upon request for 508 assistance, we provide such things as electronic versions of manuals, 1 on 1 classes, descriptions that

accompany screenshots, remote access to assist members of the Government with disabilities, etc. In the event that inode ink Corporation does not have 508 accommodations readily available for the specific need, we will work with the Government and make every reasonable effort to change or develop materials that are inclusive of all user needs.

25. Data Universal Number System (DUNS) number: 025275721

26. inode ink Corporation is registered in the System for Award Management (SAM) Database.

2.0 Labor Category Descriptions

2.0.1 Labor Category Descriptions - IT Professional Services: SIN 54151S

Education and Experience Substitutions for Additional Labor Categories:

inode ink Corporation reserves the right to make the following substitutions in the education and/or experience requirements of any of the service skill categories set forth herein.

- One year of IT professional services experience is the equivalent of one year of higher education (above high school).
- One year of higher education in computer-science or a related field is the equivalent of one year of IT professional services experience.
- Certification related to the technology (i.e. AWS Cloud, Nutanix, VMware) is equivalent to two years of experience or the minimum education requirement.

Labor Category Name	Labor Category Description	Min. Years Experience	Min. Education
Consultant	<p>Consultant applies their skills in such areas as systems development, knowledge of business processes, technical background or supervisory capacity to implement business solutions. For example, Consultants may perform tasks such as</p> <ul style="list-style-type: none"> • Develop functional and technical information system designs • Supervise business integration analysts in the development of software designs, computer programming, system testing or training curricula • Lead business process redesign teams in the development of new business process architectures • Design training programs for information systems users • Participate in quality reviews to ensure work complies with specified standards • Develop team work plans • Perform workflow analyses • Design and manage databases • Define information systems requirements • Assist in project budget preparation <p>The Consultant is competent in subject matter and concepts and may lead individuals assisting in the work.</p>	5	Bachelor's Degree
Data Warehouse Analyst	<p>The Data Warehouse Analyst may design, implement and support data warehousing. Implement business rules via stored procedures, middleware, or other technologies. Define user interfaces and functional specifications. The Data Warehouse Analyst provides knowledge of systems/technical architecture requirements and other COTS products, and security architectures</p> <ul style="list-style-type: none"> • Knowledge of Oracle, SQL, UNIX, and Shell Scripting • Performance tuning of data processing applications and enterprise application integration, processes, and load routines • Design, implementation, and development of ETL processes against high-volume and complex data sources • Experience in designing and documenting ETL and performance tuning preferred • Deep experience in designing and documenting logical and physical data models for all layers of large data warehouse environments preferred 	4	Bachelor's Degree

Data Warehouse Programmer	<p>The Data Warehouse Programmer may provide knowledge of systems/technical architecture requirements and other COTS products including Oracle RDBMS, Oracle Web Center, Oracle SOA, Java Development environments, and security architectures</p> <ul style="list-style-type: none"> • Knowledge of Oracle, SQL, UNIX, and Shell Scripting • Performance tuning of data processing applications and enterprise application integration, processes, and load routines • Design, implementation, and development of ETL processes against high-volume and complex data sources • Experience in designing and documenting ETL and performance tuning preferred • Deep experience in designing and documenting logical and physical data models for all layers of large data warehouse environments preferred 	4	Bachelor's Degree
Business Analyst	<p>The Business Analyst may provide knowledge in business process and system analysis, design, improvement, and implementation efforts or in translating business process needs into technical requirements. The Business Analyst uses available computer systems resources and personnel to carry out analysis to support management's quest for performance improvement to determine the most useful business solution.</p> <p>In addition, the Business Analyst may</p> <ul style="list-style-type: none"> • Implement a comprehensive management plan for each project and hold regular stakeholder meetings to keep all interested parties updated in project progress • Determine and document user requirements for business processes and abide by those requirements for future projects • Reviews and analyzes information, forecasts, methods, schedules, systems, processes and procedures • Provides expertise in, but not limited to, Configuration Management, Strategic Planning, Knowledge Management, Business Analysis and Technical Analysis • Competent in subject matter and concepts and may lead individuals assisting in the work 	7	Bachelor's Degree
Project Manager	<p>The Project Manager manages, plans and coordinates activities of projects. This includes reviewing project proposals or plans to determine schedule, funding limitations, procedures for accomplishing projects, technical and professional staffing requirements and allotment of available resources to various phases of projects. The Project Manager establishes work plans and coordinates staffing for each phase of project and arranges for recruitment or assignment of project personnel. The Project Manager identifies functional or cross- functional requirements and resources required for each task.</p>	10	Bachelor's Degree
Quality Assurance Analyst	<p>The Quality Assurance Analyst may improve reliability of new product development processes, maintain company quality standards, or review products, processes and systems on an ongoing basis to determine where improvements can be made. The Quality Assurance Specialist may:</p> <ul style="list-style-type: none"> • Develop and implement quality control methodologies to ensure compliance with quality assurance standards, guidelines, and procedures • Develop and define major and minor characteristics of quality including quality metrics and scoring parameters and determines 	3	Bachelor's Degree

	<p>requisite quality control resources for an actual task order</p> <ul style="list-style-type: none"> • Establish and maintain a process for evaluating hardware, software, and associated documentation and/or assist in the evaluation • Conduct and/or participate in formal and informal reviews at pre-determined points throughout the development life cycle. 		
Subject Matter Expert I	<p>The Subject Matter Expert I has industry experience in the relevant subject matter. This individual will use information technology expertise and/or industry focus expertise in fulfilling the interpreted customer specification. The Subject Matter Expert I is highly experienced in the industry with regard to information technology. The Subject Matter Expert I provides thought leadership related to current and future customer plans with regard to the stated information technology.</p>	10	Bachelor's Degree
Subject Matter Expert II	<p>The Subject Matter Expert II has industry experience in the relevant subject matter. This individual will use information technology expertise and/or industry focus expertise in fulfilling the interpreted customer specification. The Subject Matter Expert II is highly experienced in the industry with regard to information technology. The Subject Matter Expert II provides thought leadership related to current and future customer plans with regard to the stated information technology.</p>	12	Bachelor's Degree
Software Architect	<p>The Software Architect may plan, design, develop, redesign or enhance, install, or implement various technology products, or enhance computer programs. This individual applies knowledge of software and programming to develop and test computer systems and produce the necessary outcome for clients. The Software Architect may draft technical white papers to better understand the technology behind them, and to provide instructions that help the client better understand the nature and applications of a specific product. Is competent in subject matter and concepts and may lead individuals assisting in the work.</p>	7	Bachelor's Degree
Software Developer I	<p>The Software Developer I is responsible for activities such as program design, coding, testing, debugging or documentation. This individual has technical knowledge and responsibility of all phases of applications systems analysis and programming. Understands the business or function for which application is designed. The Programmer may:</p> <ul style="list-style-type: none"> • Write programs according to specifications, which may be provided by Engineers, technical architects, or other computer scientists • Update, repair, modify and expand existing computer programs <p>Level I performs more varied and difficult tasks, yet has less autonomy than Level II.</p>	2	Bachelor's Degree
Software Developer II	<p>The Software Developer II is responsible for activities such as program design, coding, testing, debugging or documentation. This individual has technical knowledge and responsibility of all phases of applications systems analysis and programming. Understands the business or function for which application is designed. The Programmer may:</p> <ul style="list-style-type: none"> • Write programs according to specifications, which may be provided by Engineers, technical architects, or other computer scientists 	5	Bachelor's Degree

	<ul style="list-style-type: none"> Update, repair, modify and expand existing computer programs. Level II is competent in subject matter and concepts and may lead individuals assisting in the work. 		
Software Systems Engineer	Software Systems Engineer supports various aspects of software development activities and team; maintains technical documentation and test plans. Has broad experience across platforms and technologies.	8	Bachelor's Degree
Storage Engineer	The Storage Engineer administers and safeguards efficient and reliable centralized electronic storage area networks (SAN), such as Network Attached Storage (NAS), Content Addressable Storage, DAS environments, Cloud Storage, or other technologies classified as storage technology. This individual may oversee, evaluate, implement, monitor, troubleshoot, or maintain SAN and related technologies, system upgrades, or optimization storage strategies. The Storage Engineer monitors the data storage needs of the company so that business can run efficiently.	3	Bachelor's Degree
Systems Engineer I	<p>The System Engineer I is responsible for the planning and engineering of an organization's systems infrastructure. Includes the implementation and design of hardware and software. Monitors the performance of systems. Familiar with standard concepts, practices, and procedures within a particular field. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks.</p> <p>Level I performs more routine aspects of the position and is supervised by higher levels.</p>	3	Bachelor's Degree
Systems Engineer II	<p>The System Engineer II is responsible for the planning and engineering of an organization's systems infrastructure. Includes the implementation and design of hardware and software. Monitors the performance of systems. Familiar with standard concepts, practices, and procedures within a particular field. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks.</p> <p>Level II performs more varied and difficult tasks compared to Level I.</p>	6	Bachelor's Degree
Virtualization Engineer I	<p>The Virtualization Engineer I performs administrative and operational duties on computer/virtualized/cloud systems. Maintains files as required by the vendor or custom design applications. Analyzes, evaluates, and tests software/hardware problems. Directs installation, planning, and security of computer facilities. Develops and maintains systems configuration. Prepares activity and progress report regarding support activities. Responds, investigates, and corrects problems. Acts as a resource for all users. Organizes appropriate training. Utilize commercial off-the-shelf products.</p> <p>Level I performs more routine aspects of the position and is supervised by higher levels.</p>	3	Bachelor's Degree
Virtualization Engineer II	The Virtualization Engineer II performs administrative and operational duties on computer/virtualized/cloud systems. Maintains files as required by the vendor or custom design applications. Analyzes, evaluates, and tests software/hardware problems. Directs installation, planning, and security of computer facilities. Develops and maintains systems configuration. Prepares	6	Bachelor's Degree

	activity and progress report regarding support activities. Responds, investigates, and corrects problems. Acts as a resource for all users. Organizes appropriate training. Utilize commercial off-the-shelf products. Level II performs more varied and difficult tasks compared to Level I.		
Web Software Developer	The Web Software Developer provides support to develop web-based applications. Provide support for the implementation of interfaces to applications. Working knowledge and experience coding in web-based languages such as ASP, JavaScript, Java, Visual Basic, Access, HTML.	4	Bachelor's Degree

2.0.2 Labor Category Descriptions – Cloud-Related IT Professional Services: 518210C

Education and Experience Substitutions for Additional Labor Categories:

inode ink Corporation reserves the right to make the following substitutions in the education and/or experience requirements of any of the service skill categories set forth herein.

- One year of cloud IT experience is the equivalent of one year of higher education (above high school).
- One year of higher education in computer-science or a related field is the equivalent of one year of cloud IT experience.
- Certification related to the technology (i.e. AWS Cloud, Nutanix, VMware) is equivalent to two years of cloud experience or the minimum education requirement.

Labor Category Name	Labor Category Description	Min. Years Experience	Min. Education
Cloud Architect - Level I	Under the supervision of a more senior Architect, participates in the design and implementation of enterprise infrastructure and platforms required for cloud computing. Analyzes system requirements and ensures that systems will be securely integrated with current applications. Understands system development in cloud environments, including Software as Service (SaaS), Platform as Service (PaaS), or Infrastructure as a Service (IaaS).	2	Bachelor's Degree
Cloud Architect - Level II	Participates in the design and implementation of enterprise infrastructure and platforms required for cloud computing. Develops architecture projects including technical architecture, business architecture, strategic planning, and business process design. Analyzes system requirements and ensures that systems will be securely integrated with current applications. Has an advanced understanding of system development in cloud environments, including Software as Service (SaaS), Platform as Service (PaaS), or Infrastructure as a Service (IaaS).	4	Bachelor's Degree
Cloud Architect - Level III	Leads the design and implementation of enterprise infrastructure and platforms required for cloud computing. Establishes and leads architecture projects including technical architecture, business architecture, strategic planning, and business process design. Analyzes system requirements and ensures that systems will be securely integrated with current applications. Has a deep understanding of system development in cloud environments,	8	Bachelor's Degree

	including Software as Service (SaaS), Platform as Service (PaaS), or Infrastructure as a Service (IaaS).		
Cloud Engineer - Level I	Under the supervision of a more senior Engineer, participates in the design and implementation of server, network, and software configurations for cloud computing infrastructure and applications with a focus on DevOps principles. Monitors the performance of systems. Familiar with standard concepts, practices, and procedures of cloud technology, including Software as Service (SaaS), Platform as Service (PaaS), or Infrastructure as a Service (IaaS).	2	Bachelor's Degree
Cloud Engineer - Level II	Participates in the design and implementation of server, network, and software configurations for cloud computing infrastructure and applications with a focus on DevOps principles. Monitors the performance of systems and helps to mentor junior engineers. Advanced understanding of standard concepts, practices, and procedures of cloud technology, including Software as Service (SaaS), Platform as Service (PaaS), or Infrastructure as a Service (IaaS).	4	Bachelor's Degree
Cloud Engineer - Level III	Leads the design and implementation of server, network, and software configurations for cloud computing infrastructure and applications with a focus on DevOps principles. Responsible for the performance of systems. Deep understanding of standard concepts, practices, and procedures of cloud technology, including Software as Service (SaaS), Platform as Service (PaaS), or Infrastructure as a Service (IaaS).	8	Bachelor's Degree
Cloud Migration Specialist - Level I	Under the supervision of more senior migration specialists, assists with the development and execution of migration strategies for applications, servers, etc. for cloud computing infrastructure and applications with a focus on DevOps principles. Assists with the development of metrics, plans and acceptance criteria for the migration of systems. Familiar with standard concepts, practices, and procedures of cloud technology, including Software as Service (SaaS), Platform as Service (PaaS), or Infrastructure as a Service (IaaS).	2	Bachelor's Degree
Cloud Migration Specialist - Level II	Participates in the development of migration strategies for applications, servers, etc. for cloud computing infrastructure and applications with a focus on DevOps principles. Develops metrics, plans and acceptance criteria for the migration of systems. Advanced understanding of standard concepts, practices, and procedures of cloud technology, including Software as Service (SaaS), Platform as Service (PaaS), or Infrastructure as a Service (IaaS).	4	Bachelor's Degree
Cloud Migration Specialist - Level III	Collaborates with cloud architects and engineers, and leads the development of migration strategies for applications, servers, etc. for cloud computing infrastructure and applications with a focus on DevOps principles. Develops metrics, plans and acceptance criteria for the migration of systems. Deep understanding of standard concepts, practices, and procedures of cloud technology, including Software as Service (SaaS), Platform as Service (PaaS), or Infrastructure as a Service (IaaS).	8	Bachelor's Degree

2.1 Service Rates

2.2.1 IT Professional Services: SIN 54151S - at the Government Site

Proposed escalation rates are based on current numbers from the U.S. Bureau of Labor Statistics.

***Note: Prices include the 0.75% Industrial Funding Fee (IFF).**

Labor Category	Base Period Price + GSA IFF				
	Year 1	Year 2	Year 3	Year 4	Year 5
	Aug 2019 – Aug 2020	Sep 2020 – Aug 2021	Sep 2021 – Aug 2022	Sep 2022 – Aug 2023	Sep 2023 – Aug 2024
Consultant	\$187.88	\$192.20	\$196.62	\$201.14	\$205.77
Data Warehouse Analyst	\$164.92	\$168.71	\$172.59	\$176.56	\$180.62
Data Warehouse Programmer	\$170.68	\$174.61	\$178.62	\$182.73	\$186.93
Business Analyst	\$220.84	\$225.92	\$231.12	\$236.43	\$241.87
Project Manager	\$196.77	\$201.30	\$205.93	\$210.66	\$215.51
Quality Assurance Analyst	\$146.71	\$150.08	\$153.54	\$157.07	\$160.68
Subject Matter Expert I	\$208.75	\$213.55	\$218.46	\$223.49	\$228.63
Subject Matter Expert II	\$264.75	\$270.84	\$277.07	\$283.44	\$289.96
Software Architect	\$197.59	\$202.13	\$206.78	\$211.54	\$216.41
Software Developer I	\$147.88	\$151.28	\$154.76	\$158.32	\$161.96
Software Developer II	\$193.64	\$198.09	\$202.65	\$207.31	\$212.08
Software Systems Engineer	\$198.15	\$202.71	\$207.37	\$212.14	\$217.02
Storage Engineer	\$101.03	\$103.35	\$105.73	\$108.16	\$110.65
Systems Engineer I	\$66.42	\$67.95	\$69.51	\$71.11	\$72.74
Systems Engineer II	\$83.25	\$85.16	\$87.12	\$89.13	\$91.18
Virtualization Engineer I	\$72.99	\$74.67	\$76.39	\$78.14	\$79.94
Virtualization Engineer II	\$112.27	\$114.85	\$117.49	\$120.20	\$122.96
Web Software Developer	\$157.84	\$161.47	\$165.18	\$168.98	\$172.87

2.2.2 Cloud-Related IT Professional Services: SIN 518210C - at the Government Site

Proposed escalation rates are based on current numbers from the U.S. Bureau of Labor Statistics.

***Note: Prices include the 0.75% Industrial Funding Fee (IFF).**

Labor Category	Base Period Price + GSA IFF				
	Year 1	Year 2	Year 3	Year 4	Year 5
	Aug 2019 – Aug 2020	Sep 2020 – Aug 2021	Sep 2021 – Aug 2022	Sep 2022 – Aug 2023	Sep 2023 – Aug 2024
Cloud Architect - Level I	-	-	\$120.44	\$123.21	\$126.04
Cloud Architect - Level II	-	-	\$142.42	\$145.70	\$149.05
Cloud Architect - Level III	-	-	\$168.22	\$172.09	\$176.05
Cloud Engineer - Level I	-	-	\$99.68	\$101.97	\$104.32
Cloud Engineer - Level II	-	-	\$126.57	\$129.48	\$132.46

Cloud Engineer - Level III	-	-	\$147.06	\$150.44	\$153.90
Cloud Migration Specialist - Level I	-	-	\$88.11	\$90.14	\$92.21
Cloud Migration Specialist - Level II	-	-	\$103.17	\$105.54	\$107.97
Cloud Migration Specialist - Level III	-	-	\$127.42	\$130.35	\$133.35