

**General Services Administration  
Federal Supply Service  
Authorized Federal Supply Schedule Price List**

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA-Advantage!® a menu-driven database system. The Internet address for GSA-Advantage!® is: [GSAAdvantage.gov](http://GSAAdvantage.gov)*

**MULTIPLE AWARD SCHEDULE (MAS)  
LARGE CATEGORY: INFORMATION TECHNOLOGY**

**FSC GROUP: MAS  
PSC CLASS: D399**

**Contract Number: 47QTCA19D00JT  
Contract Period: August 26, 2019 through August 25, 2024**

*For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).*



**Dev Technology Group, Inc.  
11480 Commerce Park Drive Suite 400  
Reston, VA 20191  
Telephone: 703-860-8135  
Fax: 703-860-8138  
Email: [contracts@devtechnology.com](mailto:contracts@devtechnology.com)  
[www.devtechnology.com](http://www.devtechnology.com)**

**Contract Administration: Kendra Bittle  
Business Size/Status: Woman Owned Small Disadvantaged Business**

**Price List current through Modification #PS-A812 Effective April 13, 2020**



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**GENERAL CONTRACT INFORMATION**

1a. Table of Awarded Special Item Numbers (SINs):

Please refer *GSA eLibrary* ([www.gsaelibrary.gsa.gov](http://www.gsaelibrary.gsa.gov)) for detailed SIN descriptions

SIN 54151S/54151S-STLOC/54151S-RC SIN OLM/OLM-STLOC/OLM-RC	Information Technology Professional Services Order Level Materials
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1b. Lowest Priced Model Number and Lowest Price: Please refer to our rates on page #[10](#)

1c. Labor Category Descriptions: Please refer to page #[7](#)

- |                              |   |
|------------------------------|---|
| 2. Maximum Order:            | \$500,000.00  |
| 3. Minimum Order:            | \$100.00  |
| 4. Geographic Coverage:      | Domestic  |
| 5. Point (s) of Production:  | Same as Company Address   |
| 6. Discount from List Price: | Government net prices (discounts already deducted)  |
| 7. Quantity Discounts:       | None  |
| 8. Prompt Payment Terms:     | 0%, Net 30 days. Information for Ordering Offices:<br>Prompt payment terms cannot be negotiated out of<br>the contractual agreement in exchange for other<br>concessions. |

9a. Government Purchase Card *is* accepted at or below the micro – purchase threshold.

9b. Government Purchase Card *is* accepted above the micro – purchase threshold.

- |                                    |  |
|------------------------------------|--|
| 10. Foreign Items:                 | None   |
| 11a. Time of Delivery:             | To Be Negotiated with Ordering Agency  |
| 11b. Expedited Delivery:           | To Be Negotiated with Ordering Agency  |
| 11c. Overnight and 2-Day Delivery: | To Be Negotiated with Ordering Agency  |
| 11d. Urgent Requirement:           | To Be Negotiated with Ordering Agency  |
| 12. F.O.B. Point(s):               | Destination  |
| 13a. Ordering Address:             | Dev Technology Group, Inc.<br>Attn: GSA Orders<br>11480 Commerce Park Drive, Suite 400<br>Reston, VA 20191<br>Phone: 703-860-8135<br>Email: <a href="mailto:contracts@devtechnology.com">contracts@devtechnology.com</a> |

13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment Address: Dev Technology Group, Inc.  
Attn: Accounts Receivable/GSA Orders  
11480 Commerce Park Drive, Suite 400  
Reston, VA 20191  
Phone: 703-749-7426  
Fax: 703-860-8138  
Email: devinvoicing@devtechnology.com
15. Warranty Provision: Contractor's standard commercial warranty
16. Export Packing Charges: Not Applicable
17. Terms & Conditions of Government Purchase Card Acceptance (any thresholds above the micro-purchase level): Contact Contract Administrator
18. Terms and conditions of rental, maintenance, and repair: Not Applicable
19. Terms and conditions of installation (if applicable): Not Applicable
20. Terms and conditions of repair parts indicating date of parts, price lists and any discounts from list prices: Not Applicable
- 20a. Terms and conditions for any other services (if applicable): Not Applicable
21. List of service and distribution points (if applicable): Not Applicable
22. List of participating dealers (if applicable): Not Applicable
23. Preventative maintenance (if applicable) Not Applicable
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants.): Not Applicable
- 24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/) : Contact Contract Administrator for more information.
25. Data Universal Number System (DUNS) Number: 105667401
26. Dev Technology Group, Inc. *is* registered in the System for Award Management (SAM).

## ***CONTRACT OVERVIEW***

GSA awarded Dev Technology Group, Inc. a GSA Federal Supply Schedule contract for the Multiple Award Schedule, Large Category Information Technology (IT) Professional Services, Contract No. 47QTCA19D00JT. The current contract period is August 26, 2019 – August 25, 2024. GSA may exercise a total of up to three additional 5 year option periods. The contract allows for the placement of Firm Fixed Price or Time and Materials task orders using the labor categories and ceiling rates defined in the contract.

## ***CONTRACT ADMINISTRATOR, MARKETING AND TECHNICAL POINT OF CONTACT***

Kendra Bittle  
Dev Technology Group, Inc.  
11480 Commerce Park Drive, Suite 400  
Reston, VA 20191  
Telephone: 703-657-7449  
Fax Number: 703-860-8138  
Email: [contracts@devtechnology.com](mailto:contracts@devtechnology.com)

## ***BRIEF COMPANY OVERVIEW***

Dev Technology Group, Inc. focuses on putting our clients and employees first; our employees are proud to support government missions. This dedication of our team members enables us to provide unrivaled service. Services we provide include:

### **Full Stack Development**

We perform a full range of application development and support. Our developers have experience in a broad range of technologies including Java, .Net, OpenSource, and others.

### **Biometrics and Identity Management**

Our multi-modal biometric solutions improve the accuracy and speed of correct identification. We focus on person-centric solutions to make identity management more effective.

### **Cloud and Infrastructure Optimization**

We apply IT Service Management best practices to streamline operations and increase value. We leverage partnerships with Amazon Web Services and Azure to find the best solution.

### **IT and Legacy Modernization**

We upgrade our clients to modern technologies by focusing on mission and business needs. We specialize in virtualization to reduce costs and increase the speed of deployments.

### **Data Management**

We have been designing data solutions since 1998. We specialize in Oracle including OEM, RDBMS/12c, and data marts. We also have expertise in Business Intelligence including OBIEE, SAP, and Business Objects.

### **Technologies and Platforms**

We support a wide range of technologies and platforms such as Microsoft and SharePoint solutions, OpenSource technologies, and also ITSM solutions including both ServiceNow and Remedy.

## ***CONTRACT USE***

This contract is available for use by all Federal Government agencies, as a source for IT Professional Services for worldwide use. Executive agencies, other Federal agencies, mixed – ownership Government corporations, and the District of Columbia; government contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply may use this contract.

## **CONTRACT SCOPE**

The contractor shall provide all resources including personnel, management, supplies, services, materials, equipment, facilities and transportation necessary to provide a wide range of IT professional services as specified in each task order.

Services specified in a task order may be performed at the contractor's facilities or the ordering agencies' facilities. The government will determine the contractor's compensation by any of several different methods (to be specified at the task order level) e.g., a firm-fixed price for services with or without incentives, labor hours or time-and-material.

## **SPECIAL ITEM NUMBER (SIN) DESCRIPTIONS**

The Special Item Numbers (SINs) available under this contract provide services across the full life cycle of a project. When task orders are placed, they must identify the SIN or SINs under which the task is being executed. Dev Technology Group, Inc. has been awarded a contract by GSA to provide services under the following SINs:

SIN 54151S/54151S-STLOC/54151S-RC	Information Technology Professional Services
SIN OLM/OLM-STLOC/OLM-RC	Order Level Materials

Please refer to [GSA eLibrary](#) for complete Special Item Number (SIN) description.

**INSTRUCTIONS FOR PLACING ORDERS FOR SERVICES BASED ON GSA SCHEDULE  
HOURLY RATES**

GSA provides a streamlined, efficient process for ordering the services you need. GSA has already determined that Dev Technology Group, Inc. meets the technical requirements and that our prices offered are fair and reasonable. Agencies may use written orders; facsimile orders, credit card orders, blanket purchase agreement orders or individual purchase orders under this contract.

If it is determined that your agency needs an outside source to provide professional services, follow these simple steps:

<b>Orders under the Micro-Purchase Threshold</b>
<ul style="list-style-type: none"> <li>Select the contractor best suited for your needs and place the order.</li> </ul>
<b>Orders in-between the Micro-Purchase Threshold and the Simplified Acquisition Threshold</b>
<ul style="list-style-type: none"> <li>Prepare a SOW or Performance Work Statement (PWS) in accordance with FAR 8.405-2(b).</li> <li>Prepare and send the RFQ (including SOW and evaluation criteria) to at least <b>three</b> GSA Schedule contractors.</li> <li>Evaluate, then make a "Best Value" determination.</li> </ul> <p><b>Note:</b> The ordering activity should request GSA Schedule contractors to submit firm-fixed prices to perform the services identified in the SOW.</p>
<b>Orders over the Simplified Acquisition Threshold</b>
<ul style="list-style-type: none"> <li>Prepare the RFQ (including the SOW and evaluation criteria) and post on eBuy to afford all Schedule contractors the opportunity to respond, or provide the RFQ to as many Schedule contractors as practicable, consistent with market research, to reasonably ensure that quotes are received from at least <b>three</b> contractors.</li> <li>Seek price reductions.</li> <li>Evaluate all responses and place the order, or establish the BPA with the GSA Schedule contractor that represents the best value (refer to FAR 8.405-2(d)).</li> </ul> <p><b>Note:</b> The ordering activity should request GSA Schedule contractors to submit firm-fixed prices to perform the services identified in the SOW.</p>

<p><b>Developing a Statement of Work (SOW)</b></p> <p>In the SOW, include the following information:</p> <ul style="list-style-type: none"> <li>Work to be performed,</li> <li>Location of work,</li> <li>Period of performance;</li> <li>Deliverable schedule, and</li> <li>Special standards and any special requirements, where applicable.</li> </ul>	<p><b>Preparing a Request for Quote (RFQ)</b></p> <ul style="list-style-type: none"> <li>Include the SOW and evaluation criteria;</li> <li>Request fixed price, ceiling price, or, if not possible, labor hour or time and materials order;</li> <li>If preferred, request a performance plan from contractors and information on past experience; and include information on the basis for selection.</li> <li>May be posted on GSA’s electronic RFQ system, e-Buy</li> </ul>
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For more information related to ordering services, go to <http://www.gsa.gov/schedules-ordering> and click “Ordering Information”. Also see summary guidelines in the [Multiple Award Schedule \(MAS\) Desk Reference Guide, Ordering Procedures](#).

## **BLANKET PURCHASE AGREEMENT**

Ordering activities may establish BPAs under any schedule contract to fill repetitive needs for supplies or services. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPAs and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). In determining how many BPAs to establish, consider:

- The scope and complexity of the requirement(s);
- The need to periodically compare multiple technical approaches or prices;
- The administrative costs of BPAs; and
- The technical qualifications of the schedule contractor(s).

Establishment of a single BPA, or multiple BPAs, shall be made using the same procedures outlined in 8.405-3. BPAs shall address the frequency of ordering, invoicing, discounts, requirements (*e.g.* estimated quantities, work to be performed), delivery locations, and time.

When establishing multiple BPAs, the ordering activity shall specify the procedures for placing orders under the BPAs.

Establishment of a multi-agency BPA against a Federal Supply Schedule contract is permitted if the multi-agency BPA identifies the participating agencies and their estimated requirements at the time the BPA is established.

Ordering from BPAs:

Single BPA. If the ordering activity establishes one BPA, authorized users may place the order directly under the established BPA when the need for the supply or service arises.

Multiple BPAs. If the ordering activity establishes multiple BPAs, before placing an order exceeding the micro-purchase threshold, the ordering activity shall:

- Forward the requirement, or statement of work and the evaluation criteria, to an appropriate number of BPA holders, as established in the BPA ordering procedures; and
- Evaluate the responses received, make a best value determination (see 8.404(d)), and place the order with the BPA holder that represents the best value.

BPAs for hourly rate services. If the BPA is for hourly rate services, the ordering activity shall develop a statement of work for requirements covered by the BPA. All orders under the BPA shall specify a price for the performance of the tasks identified in the statement of work.

Duration of BPAs. BPAs generally should not exceed five years in length, but may do so to meet program requirements. Contractors may be awarded BPAs that extend beyond the current term of their GSA Schedule contract, so long as there are option periods in their GSA Schedule contract that, if exercised, will cover the BPA's period of performance.

Review of BPAs:

The ordering activity that established the BPA shall review it at least once a year to determine whether:

- The schedule contract, upon which the BPA was established, is still in effect;
- The BPA still represents the best value (see 8.404(d)); and
- Estimated quantities/amounts have been exceeded and additional price reductions can be obtained.

The ordering activity shall document the results of its review.



## LABOR CATEGORY DESCRIPTIONS

### **Substitute for Education Requirement Policy**

Dev Technology Group recognizes varying levels of minimum education and experience in their position descriptions. Dev Technology maintains that experience is as important as formal studies and preparation. Therefore, it is policy to substitute experience and education as outlined below:

### **Experience and Educational Substitutions:**

Educational Degree	Is the Equivalent Of*	Years of Experience
Associate's Degree	Equals	2 years
Bachelor's Degree	Equals	4 years
Master's Degree	Equals	6 years
Ph.D.	Equals	9 years
Technical Certification	Equals	2 years

\* This table identifies the equivalent experience for degrees as well as equivalent degrees for years of experience.

### **Labor Category: Subject Matter Expert**

**Minimum Education and Experience:** This position requires a minimum of seven (7) years and a Bachelor's Degree, or equivalent number of combined years of education or experience.

**Functional Responsibility:** Provides extremely high-level subject matter expertise for work described in the task. Offers advanced technical or practical knowledge of highly specialized tasks. Prepares and organizes reports identifying results of study and evaluation. Makes recommendations on appropriate actions. Applies principles, methods, and knowledge of functional areas of expertise to task requirements. Provides advice and consultation on problems, which require extensive knowledge of subject matter. Prepares and delivers presentations and briefings as required by task order. May serve as task leader responsible for ensuring the quality and timeliness of services delivered.

### **Labor Category: Principal Consultant**

**Minimum Education and Experience:** Minimum of seven (7) years' experience and a Bachelor's Degree, or equivalent number of combined years of education or experience.

**Functional Responsibility:** Designs, builds, develops, deploys, and supports both custom and customized commercial off-the-shelf software. Tasks may include, but are not limited to, logical system design, technical system design, programming, user interface design and development, scripting, testing, test plan development, deployment planning, systems deployment, troubleshooting, technical support and problem resolution. The Principal Consultant may also provide guidance to other team members in development-related activities.

### **Labor Category: Project Manager**

**Minimum Education and Experience:** This position requires a minimum of five (5) years of project related work experience and a Bachelor's Degree or Appropriate/Equivalent Industry Recognized Certification. Experience or education requirements may be met through an equivalent number of combined years of education or experience.

**Functional Responsibility:** Assists in the preparation of management plans and reports in support of customer projects. Coordinates schedules to facilitate completion of contract deliverables, task order review, and briefings/presentations. Performs analysis, development, and review of program administrative operating procedures. Provides analyses, makes recommendations, and implements changes. Works with limited supervision and direction.

### **Labor Category: Functional Analyst**

**Minimum Education and Experience:** This position requires a minimum of three (3) years' experience and a Bachelor's Degree, or equivalent number of combined years of education or experience.

**Functional Responsibility:** Analyzes user needs to determine functional and cross-functional requirements. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources required for each task.

**Labor Category: Principal Systems/Software Engineer**

***Minimum Education and Experience:*** Minimum of seven (7) years' experience and a Bachelor's Degree, or equivalent number of combined years of education or experience.

***Functional Responsibility:*** Analyzes functional business applications and design specifications for functional activities. Translates detailed design into computer software. Tests, debugs, and refines the computer software to produce the required product. Prepares required documentation, including both program-level and user-level documentation. Enhances software to reduce operating time or improve efficiency. Provides technical direction/assistance to subordinate staff.

**Labor Category: Senior Software Engineer**

***Minimum Education and Experience:*** Minimum of five (5) years' experience and a Bachelor's Degree, or equivalent number of combined years of education or experience.

***Functional Responsibility:*** Translates detailed design into computer software. Tests, debugs, and refines the computer software to produce the required product. Prepares required documentation, including both program-level and user-level documentation. Enhances software to reduce operating time or improve efficiency. Provides technical direction/assistance to subordinate staff.

**Labor Category: Software Engineer**

***Minimum Education and Experience:*** Minimum of three (3) years' experience and a Bachelor's Degree, or equivalent number of combined years of education or experience.

***Functional Responsibility:*** Translates detailed design into computer software. Tests, debugs, and refines the computer software to produce the required product. Prepares required documentation, including both program-level and user-level documentation. Enhances software to reduce operating time or improve efficiency. Provides technical direction/assistance to subordinate staff.

**Labor Category: Systems Analyst/Engineer**

***Minimum Education and Experience:*** Minimum of two (2) years' experience and an Associate's Degree or Appropriate/Equivalent Industry Recognized Certification. Experience or education requirements may be met through an equivalent number of combined years of education or experience.

***Functional Responsibility:*** A Systems Analyst gathers information and specifications about client systems and the clients approach to using and applying state-of-the-art technology solutions to their information processing and e-business needs. The SA provides support to senior staff and interacts with client personnel and other professionals supporting the project.

**Labor Category: Senior Database Consultant**

***Minimum Education and Experience:*** Minimum five (5) years of experience and a Bachelor's Degree, or equivalent number of combined years of education or experience. Experience includes at least two years in database development and/or administration.

***Functional Responsibility:*** Develops and implements database projects as well as provides database administration. Provides analysis of existing systems and develops systems to upgrade/replace existing systems in accordance with requirements. Database technologies may include, but are not limited to, Oracle and Microsoft SQL Server. May assist in project management and providing guidance to junior staff members.

**Labor Category: Database Consultant**

***Minimum Education and Experience:*** Minimum of three (3) years of experience and a Bachelor's Degree, or equivalent number of combined years of education or experience. Experience includes at least one year in database development and/or administration.

***Functional Responsibility:*** Develops and implements database projects. Assists in analysis of existing systems and develops systems to upgrade/replace existing systems in accordance with requirements. Database technologies may include, but are not limited to, Oracle and Microsoft SQL Server.

**Labor Category: IT Technician, Senior**

**Minimum Education and Experience:** This position requires a minimum of three years' experience and an Associate's Degree or Appropriate/Equivalent Industry Recognized Certification. Experience or education requirements may be met through an equivalent number of combined years of education or experience.

**Functional Responsibility:** Responds to and diagnoses general IT problems. May serve as initial point of contact via in-person or phone support for troubleshooting hardware/software, PC, printer, server problems. Role may include system administration for basic server/system configurations. Conducts problem recognition, research, isolation, resolution, and follow-up steps. Resolves less complex problems independently and assigns more complex problems to second-level support, senior operator, or supervisor. Assures timely close-out of trouble tickets and escalates additional support as needed.

**Labor Category: Network Engineer 2**

**Minimum Education and Experience:** This position requires a minimum of two (2) years of experience and a Bachelor's Degree, or equivalent number of combined years of education or experience.

**Functional Responsibility:** With some supervision, designs and coordinates the installation and maintenance of a LAN/WAN. Monitors network hardware operations to ensure proper configuration settings; performs implementations of upgrades or enhancements to LAN/WAN. Administers, troubleshoots, and resolves network hardware, telecom, software, and other related device issues.

**Labor Category: Network Engineer 3**

**Minimum Education and Experience:** This position requires a minimum of five (5) years of related experience and a Bachelor's Degree, or equivalent number of combined years of education or experience.

**Functional Responsibility:** Designs, configures and supports the installation and maintenance of a LAN/WAN including upgrades. Resolves complex network issues. Addresses network security issues. Monitors network hardware operations and supports network interfaces and configurations. Monitors network hardware operations to ensure proper configuration settings; performs implementations of upgrades or enhancements to LAN/WAN. Administers, troubleshoots, and resolves network hardware, telecom, software, and other related device issues. Implements and coordinates network policies, procedures, and standards. Works with vendors and/or network analysts as appropriate to resolve complex network problems. Interfaces with all client levels. May train users. Provides guidance to less experienced network engineers/administrators as applicable.

**Labor Category: Infrastructure Specialist 2**

**Minimum Education and Experience:** This position requires a minimum of four (4) years of related experience and a Bachelor's Degree, or equivalent number of combined years of education or experience.

**Functional Responsibility:** Designs, implements and maintains infrastructure solutions including hardware and software. Possesses working knowledge of infrastructure focused technologies and tools to support service desk, system monitoring, network, data center or telecommunications environments. May support configuration management and associated tools.

**Labor Category: Infrastructure Specialist 3**

**Minimum Education and Experience:** This position requires a minimum of six (6) years of related experience and a Bachelor's Degree, or equivalent number of combined years of education or experience.

**Functional Responsibility:** Designs and implements infrastructure solutions including hardware and software. Possesses expertise related to infrastructure focused technologies and tools to support service desk, system monitoring, network, data center or telecommunications environments. Tools may include, but not limited to BMC Remedy (ARS, ITSM, CMDB), BMC Tools (ADDM, BEM, SIM), HP Openview, IBM Tivoli, or CA-Unicenter. May provide design and architecture services as well as installation, configuration and deployment of infrastructure related technologies. Troubleshoots and resolves complex infrastructure related issues. Interfaces with all client levels; may train users. Provides guidance to less experienced team members as applicable.

**HOURLY RATES FOR SIN 54151S IT PROFESSIONAL SERVICES**

<b>SIN</b>	<b>GSA Labor Category</b>	<b>8/26/2019 to 8/25/2020</b>	<b>8/26/2020 to 8/25/2021</b>	<b>8/26/2021 to 8/25/2022</b>	<b>8/26/2022 to 8/25/2023</b>	<b>8/26/2023 to 8/25/2024</b>
54151S	Subject Matter Expert	\$223.14	\$228.72	\$234.44	\$240.30	\$246.30
54151S	Principal Consultant	\$194.33	\$199.19	\$204.17	\$209.27	\$214.50
54151S	Project Manager	\$193.27	\$198.10	\$203.05	\$208.13	\$213.33
54151S	Functional Analyst	\$105.93	\$108.58	\$111.29	\$114.08	\$116.93
54151S	Principal Systems/Software Engineer	\$172.34	\$176.65	\$181.06	\$185.59	\$190.23
54151S	Sr. Software Engineer	\$133.90	\$137.25	\$140.68	\$144.20	\$147.80
54151S	Software Engineer	\$119.65	\$122.64	\$125.71	\$128.85	\$132.07
54151S	Systems Analyst/Engineer	\$101.39	\$103.92	\$106.52	\$109.19	\$111.92
54151S	Sr. Database Consultant	\$136.45	\$139.86	\$143.36	\$146.94	\$150.62
54151S	Database Consultant	\$119.46	\$122.45	\$125.51	\$128.65	\$131.86
54151S	IT Technician, Senior	\$103.68	\$106.27	\$108.93	\$111.65	\$114.44
54151S	Network Engineer 2	\$110.59	\$113.35	\$116.19	\$119.09	\$122.07
54151S	Network Engineer 3	\$136.41	\$139.82	\$143.32	\$146.90	\$150.57
54151S	Infrastructure Specialist 2	\$124.44	\$127.55	\$130.74	\$134.01	\$137.36
54151S	Infrastructure Specialist 3	\$152.58	\$156.39	\$160.30	\$164.31	\$168.42