GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

Ignite IT, LLC
17843 Running Colt Pl
Leesburg, VA 20175
(P) 703-309-4747
(F) 571-512-5800
https://www.igniteitservices.com/

Contract Number: 47QTCA19D00LQ
Period Covered by Contract: September 23, 2019 through September 22, 2024
Business Size: Small Business

Pricelist current through Modification #PS-0005, dated June 15, 2022.

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAAdvantage.gov

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at GSA.gov.
CUSTOMER INFORMATION:

1. Awarded Special Item Number(s):

<table>
<thead>
<tr>
<th>SIN</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S &amp; 54151SRC</td>
<td>Professional Information Technology (IT) Services</td>
</tr>
<tr>
<td>518210C &amp; 518510CRC</td>
<td>Cloud Computing and Cloud Related IT Professional Services</td>
</tr>
<tr>
<td>OLM &amp; OLMRC</td>
<td>Order Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: See pricing beginning on page 8.

1c. Descriptions of all corresponding commercial job titles with experience, functional responsibility and education are provided beginning on page 9.

2. Maximum Order: SIN 54151S - $500,000
   SIN 518210C - $500,000
   SIN OLM - $250,000

3. Minimum Order: $100

4. Geographic Coverage: Worldwide

5. Point of Production: N/A

6. Prices Shown Herein are Net (discount deducted)

7. Quantity Discount: None

8. Prompt Payment Terms: Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign Items: None

10. Time of Delivery: Ignite IT, LLC shall deliver or perform services in accordance with the terms negotiated in an agency’s order.

10b. Expedited Delivery: Consult with Contractor

10c. Overnight/2-Day Delivery: Consult with Contractor

10d. Urgent Requirements: Consult with Contractor

11. FOB Point: Destination
12a. **Ordering Address:**
GSA Sales
17843 Running Colt Pl
Leesburg, VA 20175

12b. **Ordering Procedures** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. **Payment Address:**
Accounting
17843 Running Colt Pl
Leesburg, VA 20175

14. **Warranty Provisions:** Contractor’s Standard Warranty

15. **Export Packing charges:** Not applicable

16. **Terms and conditions of rental, maintenance, and repair:** Not applicable

17. **Terms and conditions of installation:** Not applicable

18a. **Terms and conditions of repair parts:** Not applicable

18b. **Terms and conditions for any other services:** Not applicable

19. **List of service and distribution points:** Not applicable

20. **List of participating dealers:** Not applicable

21. **Preventive maintenance:** Not applicable

22a. **Environmental attributes,** e.g., recycled content, energy efficiency, and/or reduced pollutants:
Not applicable

22b. Contact Ignite IT, LLC for Section 508 compliance information. The EIT standards can be found at:
http://www.section508.gov

23. **Unique Entity Identifier (UEI) Number:** NY5BPJTHAF7

24. Ignite IT, LLC is registered in the System for Award Management (SAM) database
## Labor Category Rates

<table>
<thead>
<tr>
<th></th>
<th></th>
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<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Cloud Architect - Senior</td>
<td>N/A</td>
<td>N/A</td>
<td>$183.30</td>
<td>$187.52</td>
<td>$191.83</td>
</tr>
<tr>
<td>Cloud Automation Engineer I</td>
<td>N/A</td>
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<td>Cloud Database Administrator - SME</td>
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<td>$126.37</td>
<td>$129.27</td>
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<td>Cloud Information Security Analyst - Journeyman</td>
<td>N/A</td>
<td>N/A</td>
<td>$125.00</td>
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<td>$167.45</td>
<td>$171.29</td>
<td>$175.23</td>
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<tr>
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<td>$179.42</td>
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<td>$187.77</td>
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<tr>
<td>Cloud Scrum Master II</td>
<td>N/A</td>
<td>N/A</td>
<td>$121.67</td>
<td>$124.47</td>
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<tr>
<td>Cloud SME II</td>
<td>N/A</td>
<td>N/A</td>
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<td>$217.97</td>
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<tr>
<td>Cloud Software Architect I</td>
<td>N/A</td>
<td>N/A</td>
<td>$319.59</td>
<td>$326.94</td>
<td>$334.46</td>
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<tr>
<td>Cloud Software Developer - Journeyman</td>
<td>N/A</td>
<td>N/A</td>
<td>$116.93</td>
<td>$119.62</td>
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<tr>
<td>Cloud Software Developer - Senior</td>
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<td>Cloud Software Developer - SME</td>
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<td>Cloud Systems Engineer - Senior</td>
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<td>$147.13</td>
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<td>Cloud Systems Engineer - SME</td>
<td>N/A</td>
<td>N/A</td>
<td>$167.45</td>
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<tr>
<td>DevSecOps / Cloud Consultant Senior</td>
<td>N/A</td>
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<td>-----------------------------</td>
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</tr>
<tr>
<td>IT Consultant I</td>
<td>$120.31</td>
<td>$123.08</td>
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<td>IT Project Manager/Lead</td>
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</tr>
<tr>
<td>Security Consultant III</td>
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<td>$144.87</td>
<td>$148.20</td>
<td>$151.61</td>
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<tr>
<td>Senior Systems Engineer</td>
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<td>$164.88</td>
<td>$168.67</td>
<td>$172.55</td>
<td>$176.52</td>
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</table>
**Cloud Architect-Senior**

**Functional Responsibilities:** Architect, design, engineer, build, test, and deploy cloud service offerings for new and existing cloud architectures. Participates in high-level enterprise architecture analysis, evaluation, design, integration, documentation, and development. Applies high-level business and technical principles and methods to difficult technical problems to arrive at creative engineering solutions.

**Minimum Education:** Bachelors

**Minimum Experience:** 7 years relevant experience

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**Cloud Automation Engineer I**

**Functional Responsibilities:** Implement infrastructure automation using a variety of cloud tools. Implements build and test automation using industry build and test tools and frameworks. Implement containers and container orchestration. Utilize cloud security scanning and monitoring tools. Perform requirements analysis, conceptual design, and staged implementation of systems.

**Minimum Education:** Bachelors

**Minimum Experience:** 5 years relevant experience

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**Cloud Database Administrator-SME**

**Functional Responsibilities:** Administer, test, and implement cloud-based computer databases, applying knowledge of database management systems. Coordinate changes to computer databases. May plan, coordinate, and implement security measures to safeguard computer databases.

**Minimum Education:** Bachelors

**Minimum Experience:** 10 years relevant experience

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**Cloud Information Security Analyst-Journeyman**

**Functional Responsibilities:** May work under the supervision of Cloud Information Security Analyst SME. Plan, implement, upgrade, or monitor security measures for the protection of computer networks and information. May ensure appropriate security controls are in place that will safeguard digital files and vital electronic infrastructure. May respond to computer security breaches and viruses.

**Minimum Education:** Bachelors

**Minimum Experience:** 5 years relevant experience
**Cloud Information Security Analyst-SME**

**Functional Responsibilities:** Plan, implement, upgrade, or monitor security measures for the protection of computer networks and information. May ensure appropriate security controls are in place that will safeguard digital files and vital electronic infrastructure. May respond to computer security breaches and viruses.

**Minimum Education:** Bachelors

**Minimum Experience:** 10 years relevant experience

**Cloud Management Specialist-SME**

**Functional Responsibilities:** Implement and administer Cloud based software and document management systems and related procedures that allow organizations to manage electronic records and documents. Provide business, technical, data, or enterprise architecture consulting and implementation. Advise the project team or client on the application, impact, risks, or benefits of technologies. May work directly with technologies, tools, or systems to solve complex problems or achieve client goals.

**Minimum Education:** Bachelors

**Minimum Experience:** 10 years relevant experience

**Cloud Scrum Master II**

**Functional Responsibilities:** Support existing organizations or project teams in accomplishing the organization’s cloud goals or project activities and objectives through improved use of internet and other automated processes. Support the Product Owner with the documentation of User Stories and Acceptance criteria. Facilitate preparation and leading of agile process events including agile planning, demo, Sprint review and collaborative, and design session. Use agile estimation techniques to help the team and program estimate features, epics, and user stories. Conduct daily stand-up meetings, planning and review sessions, prioritize tasks and mitigate roadblocks. Apply the use of process improvement, re-engineering methodologies, and internet-related methodologies and principles to conduct process modernization projects.

**Minimum Education:** Bachelors

**Minimum Experience:** 7 years relevant experience
**Cloud SME II**

**Functional Responsibilities:** May work under the supervision of the Cloud SME III. Serve as subject matter expert providing in-depth technical and/or management knowledge and analysis of specialized Cloud based systems, software, hardware, protocols, processes, networks, applications, security, testing, and customer support. May advise the project team or client organization in specific areas of Cloud expertise. Participate as needed across project phases. Apply principles, methods, and knowledge towards the project approach, deliverables, reports, representations, or quality control.

**Minimum Education:** Bachelors

**Minimum Experience:** 5 years relevant experience

**Cloud SME III**

**Functional Responsibilities:** Serve as subject matter expert in a functional, technical, scientific, academic, regulatory, operations, government mission, or other specialty area. Provide in-depth technical and/or management knowledge and analysis of specialized Cloud based systems, software, hardware, protocols, processes, networks—voice, video, and data—applications, security, testing, and customer support. May advise the project team or client organization in specific areas of Cloud expertise. Participate as needed across project phases. Apply principles, methods, and knowledge towards the project approach, deliverables, reports, representations, or quality control. This labor category may be applied to non-technical roles required as part of the overall project.

**Minimum Education:** Bachelors

**Minimum Experience:** 15 years relevant experience

**Cloud Software Architect I**

**Functional Responsibilities:** Lead cloud solutions providing system development, planning, research, architecture, system conversion, maintenance, implementation support, installation, configuration, and/or code integration services. Provide support for structured software engineering methods and automated application development software.

**Minimum Education:** Bachelors

**Minimum Experience:** 10 years relevant experience
**Cloud Software Developer-Journeyman**

**Functional Responsibilities:** May work under the supervision of Cloud Software Developer Senior or Cloud Software Developer SME. Research, design, develop, and test cloud and native based operating systems-level software, compilers, and network distribution software for medical, industrial, military, communications, aerospace, business, scientific, and cloud computing applications. Set operational specifications, formulate and analyze software requirements. May design embedded systems software.

**Minimum Education:** Bachelors

**Minimum Experience:** 5 years relevant experience

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**Cloud Software Developer-Senior**

**Functional Responsibilities:** May work under the supervision of Cloud Software Developer SME. Research, design, develop, and test cloud and native based operating systems-level software, compilers, and network distribution software for medical, industrial, military, communications, aerospace, business, scientific, and cloud computing applications. Set operational specifications, formulate and analyze software requirements. May design embedded systems software.

**Minimum Education:** Bachelors

**Minimum Experience:** 7 years relevant experience

---

**Cloud Software Developer-SME**

**Functional Responsibilities:** Research, design, develop, and test cloud and native based operating systems-level software, compilers, and network distribution software for medical, industrial, military, communications, aerospace, business, scientific, and cloud computing applications. Set operational specifications, formulate and analyze software requirements. May design embedded systems software.

**Minimum Education:** Bachelors

**Minimum Experience:** 10 years relevant experience

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**Cloud Systems Administrator-SME**

**Functional Responsibilities:** Plan, direct, or coordinate activities in such fields as electronic data processing, information systems, systems analysis, and computer programming in support of cloud environments or establishing cloud capabilities.

**Minimum Education:** Bachelors

**Minimum Experience:** 10 years relevant experience
Cloud Systems Engineer Journeyman

Functional Responsibilities: May work under the supervision of Cloud Systems Engineer Senior or Cloud Systems Engineer SME. Design and develop solutions to complex cloud applications problems, system administration issues, or network concerns. Perform systems management and integration functions.

Minimum Education: Bachelors

Minimum Experience: 5 years relevant experience

Cloud Systems Engineer Senior

Functional Responsibilities: May work under the supervision of Cloud Systems Engineer SME. Design and develop solutions to complex cloud applications problems, system administration issues, or network concerns. Perform systems management and integration functions.

Minimum Education: Bachelors

Minimum Experience: 7 years relevant experience

Cloud Systems Engineer SME

Functional Responsibilities: Design and develop solutions to complex cloud applications problems, system administration issues, or network concerns. Perform systems management and integration functions.

Minimum Education: Bachelors

Minimum Experience: 10 years relevant experience

DevSecOps/Cloud Consultant Senior

Functional Responsibilities: May work under the supervision of the DevSecOps/Cloud Consultant SME. Provide consulting and oversight for Cloud Information Security engineering designs and implementation. Identify security issues and risks, and develop mitigation plans for cloud implementations. Architect, design, implement, support, and evaluate security-focused tools and services. Oversee assessment and mitigation of system security threats/risks throughout the program life cycle, validation of system security requirements definition and analysis. Establish system security designs.

Minimum Education: Bachelors

Minimum Experience: 7 years relevant experience
**DevSecOps/Cloud Consultant SME**

**Functional Responsibilities:** Provide consulting and oversight for Cloud Information Security engineering designs and implementation. Identify security issues and risks, and develop mitigation plans for cloud implementations. Architect, design, implement, support, and evaluate security-focused tools and services. Oversee assessment and mitigation of system security threats/risks throughout the program life cycle, validation of system security requirements definition and analysis. Establish system security designs.

**Minimum Education:** Bachelors

**Minimum Experience:** 10 years relevant experience

**Experience & Degree Substitution Equivalencies**

Experience exceeding the minimum shown may be substituted for education. Likewise, education exceeding the minimum shown may be substituted for experience.

<table>
<thead>
<tr>
<th>Equivalent Degree</th>
<th>Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Associates</td>
<td>2 years relevant experience</td>
</tr>
<tr>
<td>Bachelors</td>
<td>Associates degree + 2 years relevant experience or 4 years relevant experience</td>
</tr>
<tr>
<td>Masters</td>
<td>Bachelors plus 2 years relevant experience or Associates degree + 4 years relevant experience or 6 years relevant experience</td>
</tr>
<tr>
<td>PhD</td>
<td>Masters + 2 years relevant experience or Bachelors + 4 years relevant experience or Associates + 6 years relevant experience or 8 years relevant experience</td>
</tr>
</tbody>
</table>
Labor Category Descriptions
SIN 54151S

**Business Analyst I**

**Functional Responsibilities:** The Business Analyst I, under direction of a supervisor, provides analysis of various aspects of diverse business disciplines and functions such as procurement, Human Resources (HR), finance, logistics, technology, and requirements definition. Contributes to business analysis and studies, needs assessments, requirements analysis/definition, and cost/benefit and investment analysis.

**Minimum Education:** Associates

**Minimum Experience:** 1 year relevant experience

**IT Consultant I**

**Functional Responsibilities:** The Information Technology (IT) Consultant I, under the direction of a supervisor, provides consulting services including facilitation, training, research, technology, and documentation in support of requirements development, integrated product teams, etc. Provides insight into systems, business processes, information modeling, management, and policies and procedures. Supports technical or functional teams with IT engineering, business process improvement, and/or solution modernization efforts.

**Minimum Education:** Bachelors

**Minimum Experience:** 1 year relevant experience

**IT Consultant II**

**Functional Responsibilities:** The IT Consultant II provides knowledge and experience supporting teams in delivering consulting services including facilitation, training, research, technology, and documentation in support of requirements development, integrated product teams, etc. Provides insight into systems, business processes, information modeling, management, and policies and procedures. Leads technical or functional teams with IT engineering, business process improvement, and/or solution modernization efforts.

**Minimum Education:** Bachelors

**Minimum Experience:** 3 years relevant experience
**IT Consultant III**

**Functional Responsibilities:** The IT Consultant III provides specific expertise and may lead teams in delivering consulting services including facilitation, training, research, technology, and documentation in support of requirements development, integrated product teams, etc. Provides insight into systems, business processes, information modeling, management, and policies and procedures. Leads technical or functional teams with IT engineering, business process improvement, and/or solution modernization efforts.

**Minimum Education:** Bachelors

**Minimum Experience:** 8 years relevant experience

**IT Project Manager/Lead**

**Functional Responsibilities:** The IT Project Manager (PM) / Lead is experienced with leading a midsized IT program or small portfolio of projects. Experienced in all facets of project management with expert communication and customer management skills. Ability to lead a diverse team in implementing all aspects of a project and to troubleshoot and resolve program issues. May require Project Management Professional (PMP) certification.

**Minimum Education:** Bachelors

**Minimum Experience:** 7 years relevant experience

**Security Consultant II**

**Functional Responsibilities:** The Security Consultant II analyzes and defines security requirements. Gathers and reviews technical information about an organization’s regulations, current posture, and ongoing programs in the computer security arena. Designs, develops, engineers, and implements solutions to computer security requirements.

**Minimum Education:** Bachelors

**Minimum Experience:** 3 years relevant experience

**Security Consultant III**

**Functional Responsibilities:** The Security Consultant III analyzes and defines technical security requirements and/or Information Security (INFOSEC) policy. Gathers and organizes technical information about an organization’s mission goals and needs, existing security products, and ongoing programs in the computer security arena. Performs security risk assessments and makes recommendations for improving security. Designs, develops, engineers, and implements solutions to computer security requirements. May lead a team of Security Specialists.

**Minimum Education:** Bachelors

**Minimum Experience:** 7 years relevant experience
**Senior Systems Engineer**

**Functional Responsibilities:** The Senior Systems Engineer manages the formulation and analysis of complex information systems designs to determine specific component elements. Reviews system requirements. Analyzes, troubleshoots, and develops solutions. Supervises the construction of alternative systems integration methods or system design components. Works at the highest technical level formulating creative solutions to diverse and highly complex technical or scientific assignments. May lead a Systems Engineering team.

**Minimum Education:** Bachelors

**Minimum Experience:** 7 years relevant experience

**Subject Matter Expert (SME)**

**Functional Responsibilities:** The SME is a recognized expert in any technical and/or business process discipline that requires specialized knowledge or skills. Usually possesses industry recognized certifications in the specialized area.

**Minimum Education:** Bachelors

**Minimum Experience:** 10 years relevant experience

**Experience & Degree Substitution Equivalencies**

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<table>
<thead>
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<td>Bachelors plus 2 years relevant experience or Associates degree + 4 years relevant experience or 6 years relevant experience</td>
</tr>
<tr>
<td>PhD</td>
<td>Masters + 2 years relevant experience or Bachelors + 4 years relevant experience or Associates + 6 years relevant experience or 8 years relevant experience</td>
</tr>
</tbody>
</table>