

General Services Administration Federal Supply Service Authorized Federal Supply Schedule Price List

Multiple Award Schedule - MAS

On line access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

Contract Number: 47QTCA19D00LZ

Federal Supply Group: Information Technology

Miscellaneous

FSC/PSC Code: 7A21, DA01, 0000

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Prices Shown Herein are Net (discount deducted).

Contract Period: September 23, 2019 to September 22, 2024

Contractor Name: ISEC7 Inc. dba ISEC7 Group, Inc.

Address: 8 Market Place, Suite 402

Baltimore, Maryland 21202

Phone Number: (917) 843-4164 **Fax Number:** (866) 630-1893

E-mail: arthur.tang@isec7.com
Website: https://www.isec7.com

Contract Administrator: Arthur Tang

Business Size: Small Disadvantaged Business



Customer Information

1a. Table of Awarded Special Item Numbers with appropriate cross-reference to page numbers:

Special Item Number	Special Item Description	Service Description Page	Awarded Price Page
511210/RC/STLOC	Software Licenses	5	5
54151/RC/STLOC	Software Maintenance Services	5	5
611420/RC/STLOC	Information Technology Training	6 – 9	9
54151S/RC/STLOC	Information Technology Professional Services	10 - 13	14
OLM/RC/STLOC	Order-Level Materials	Defined at Order-Level	Defined at Order-Level

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. See table below.

Special Item Number	Part Number	GSA Net Price	
511210/RC/STLOC	EMM-SAM-A	\$7.54	
54151/RC/STLOC	SAP-CON	\$2,073.89	
611420/RC/STLOC	Credential Mobile Device Security Professional (CMDSP) Preparation Course	\$5,359.13	

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. See pages 23-26

2. Maximum Order:

Special Item Number	Maximum Order	
511210/RC/STLOC		
54151/RC/STLOC	\$500,000	
54151S/RC/STLOC		
611420/RC/STLOC	\$250,000	
OLM/RC/STLOC	\$250,000	

3. Minimum Order: \$100

4. Geographic Coverage: Domestic and Overseas Delivery



5. Point of production: US and Germany

6. Discount from list prices or statement of net price: Prices shown herein are net prices

7. Quantity discounts: None

8. Prompt payment terms: 1% Net 15 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items: Germany

10a. Time of Delivery: As Negotiated

10b. Expedited Delivery: Items available for expedited delivery are noted in this price list and contact contractor.

10c. Overnight and 2-day delivery: Contact Contractor

10d. Urgent Requirements: Please note the Urgent Requirements clause of this contract and contact contractor.

11. F.O.B Points: Destination

12a. Ordering Address: ISEC7 Inc. dba ISEC7 Group, Inc.

8 Market Place, Suite 402 Baltimore, MD 21202

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address: ISEC7 Inc. dba ISEC7 Group, Inc.

8 Market Place, Suite 402 Baltimore, MD 21202

14. Warranty provision: Standard Commercial Warranty

15. Export Packing Charges: N/A

16. Terms and conditions of rental, maintenance, and repair: N/A

17. Terms and conditions of installation: N/A

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: N/A

18b. Terms and conditions for any other services: N/A

19. List of service and distribution points: N/A



- 20. List of participating dealers: N/A
- 21. Preventive maintenance: N/A
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).: N/A
- 22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/ N/A
- 23. Data Universal Numbering System (DUNS) number: 829558639
- **24.** Notification regarding registration in System for Award Management (SAM) database: ISEC7 Inc. dba ISEC7 Group, Inc. *is* registered in the SAM Database.



Awarded Pricing - SINs 511210 & 54151

SIN	Part Number	Name	Description	GSA Awarded Price
511210	EMM-SAM-A	EMM Suite Advanced Monitoring & Management (10x5)	Software to monitor and control mobile infrastructures and user endpoints with 10x5 support	\$7.54
511210	EMM-SAM-P	EMM Suite Advanced Monitoring & Management (24x7)	Software to monitor and control mobile infrastructures and user endpoints with 24x7 support	\$9.46
511210	PROEMM- INS/CFG	EMM Suite Installation, configuration	ISEC7 installs EMM Suite on to client servers for deployment	\$2,991.18
511210	MEXD	Mobile Exchange Delegate	Provides delegate enabled exchange clients for all email needs on the mobile device (Android, iOS and BB)	\$19.93
511210	SAP-MOB	SAP for Mobility	Provides access to SAP data from the mobile device without the need of a SAP middleware. Inclusive of 10 licenses	\$27,651.83
511210	SAP-CRM	CRM Function Add-On for Mobility for SAP	Add-on function for CRM	\$22,334.18
511210	SAP-WKFL	Workflow Function Add-On for Mobility for SAP	Add-on function for workflows	\$13,825.92
511210	SAP-CATS	CATS ERP/HR Function Add- On for Mobility for SAP	Add-on function for CATS ERP/HR functions	\$10,635.33
511210	SAP-ERP-S	ERP Sales Function Add-On for Mobility for SAP	Add-on function for Sales (ERP) function	\$13,825.92
511210	SAP-ERP-A/I	ERP Asset-Inventory Function Add-On for Mobility for SAP	Add-on function for Asset/Inventory functions (Windows 8 & 10 only)	\$13,825.92
511210	SAP-ERP-IS	ERP Inspection & Service Function Add-On for Mobility for SAP	Add-on function for ERP Inspection and Service	\$52,113.08
511210	SAP-POC	Mobility for SAP (Proof of Concept)	Deploying Mobility for SAP at client location for 3-months with 50 user licenses	\$13,825.92
511210	SAP-TRL	Mobility for SAP (Test Drive)	Deploying Mobility for SAP at client location for 1-months with 20 user licenses	\$2,765.18
511210	SAP-LIC	Mobility for SAP Licenses	Additional license for Mobility for SAP	\$191.44
511210	SAP-IP1	Mobility for SAP Integration Package 1	3 day integration service package for Mobility for SAP integration	\$5,530.37
54151	SAP-CON	Mobility for SAP Integration - Extra Days	Mobility for SAP Support Engineer Consulting	\$2,073.89
54151	PRO-ASSESS	Assessment of mobile infrastructure	Assessment of existing mobile infrastructure for federal and local government department	\$3,190.60
54151	PRO-HLTH	Healthcheck	Audit services for federal and local government department for IT security compliance (EMM/MDM)	\$3,190.60



Training Course Descriptions - SIN 611420

Credential Mobile Device Security Professional (CMDSP) Preparation Training Course

A 2-day training course designed to prepare the pupil to pass the CMDSP test and earn the professional credential. All topics are designed to both explain the systems as well as the vulnerabilities to those systems so the pupil fully understands mobile devices as well as how to protect them from cyber attacks. Topics Covered:

- CMDSP what the credential is and how it helps the Mobile IT Administrator with their role on their IT team.
- Mobile Device Hardware and inner hardware workings and sensors of the iPhone, Android, Windows and other industry leading tablets.
- Mobile Operating system software (i.e. iOS, Android, Windows, and other operating systems)
- Mobile Application Software systems and how apps are designed.
- Data Connectivity to and from the mobile device. The study of cellular, Wi-Fi, Bluetooth, NFC, and other communication protocols. How data is transmitted to and from the device within an enterprise.
- Enterprise Mobility Management and job responsibilities of a Mobile IT Administrator. In this section, the pupil will learn how to write a BYOD policy, how to select an MDM, how to brief stakeholders within his/her organization, how to secure corporate data transversing mobile IT networks.

Whom Should Attend: IT Support Team

Prerequisite: None

Location: This course can be offered at ISEC7's location, on-site at government site and virtually. All of the prices for the courses EXCLUDE any cost for travel and per diem for the trainer, overseas shipping, special equipment rental, or facility rental (if applicable). Customer to supply training equipment.

ISEC7 EMM Suite Solutions Training Course

A 3-day training course on ISEC7 EMM Suite's functionality and its practical application in the client's environment. Topics Covered:

• Device Management

Security Enforcement
Policy Management
User/Group & Profile Management

Monitoring

Mobile Infrastructure User & Device Monitoring Security & Compliance Monitoring Performance and Trend Analysis

• User Self Service

Self-Administration Firmware & Software Management Statistical Reports Document repository

• Migration Services

Device and Account Infrastructure (On-Premise to Cloud or Cloud to On-Premise) Groupware (Exchange/Office 365/Domino)

EMM/MDM Migration

Whom Should Attend: IT Support Team

Prerequisite: None

Location: This course can be offered at ISEC7's location, on-site at government site and virtually. All of the prices for the courses EXCLUDE any cost for travel and per diem for the trainer, overseas shipping, special equipment rental, or facility rental (if applicable). Customer to supply training equipment.



ISEC7 EMM Suite Solutions Administrator Training Course

A 3-day course on ISEC7 EMM Suite's functionality and troubleshooting methodology to pinpoint fault and resolution protocols in EMM Suite and the underlying EMM/MDM solutions. The course will focus mainly on troubleshooting component of the EMM Suite with an overview of feature functionality (topics covered in ISEC7 EMM Suite Solution Training).

Whom Should Attend: IT Admin Team

Prerequisite: None

Location: This course can be offered at ISEC7's location, on-site at government site and virtually. All of the prices for the courses EXCLUDE any cost for travel and per diem for the trainer, overseas shipping, special equipment rental, or facility rental (if applicable). Customer to supply training equipment.

MDM Vendor Product Administrator Training Course

A 2-day course on MDM product installation, administration, configuration, and troubleshooting. This course is taught by an MDM professional that is well versed in all MDM software operations in this class of software. The instructor will cover functionality and troubleshooting methodology to pinpoint fault and resolution protocols in MDM and the underlying fault drivers. The course will focus on troubleshooting component of the MDM platform with an overview of feature functionality. Helpdesk functionality and best practices with MDM software to run and administer a helpdesk to best support mobile IT needs of their customers with an MDM. The strategy in creating and maintaining internal mobile App store in conjunction with an MDM. How to secure mobile data and content with an MDM. And how to integrate the MDM and your Enterprise Mobile IT Infrastructure into the greater Computer Network.

Whom Should Attend: IT Admin Team tasked with MDM oversight – Mobile IT Administrator.

Prerequisite: None

Location: This course can be offered at ISEC7's location, on-site at government site and virtually. All of the prices for the courses EXCLUDE any cost for travel and per diem for the trainer, overseas shipping, special equipment rental, or facility rental (if applicable). Customer to supply training equipment.

MobileIron Solutions Training Course

A 3-day course on MobileIron functionality and its practical application in the client's environment. Topics Covered:

• End User Applications

- Apps@Work
- o Docs@Work
- o Web@Work
- Help@Work
- Dataview
- Mobile data consumption monitoring
- Tunnel
- o iOS "VPN" type solution leveraging MobileIron's advanced security features
- o AppConnect
- o Separate secure data store for apps developed for AppConnect Ecosystem
- BYOD Portal
- Device Features
 - o Registration
 - o Android/iOS/ Capabilities

• Deployment Models

- o On-premise
- o Cloud
- Architecture
 - o Beyond the Firewall
 - o Within the Firewall

Whom Should Attend: IT Support Team

Prerequisite: None



Location: This course can be offered at ISEC7's location, on-site at government site and virtually. All of the prices for the courses EXCLUDE any cost for travel and per diem for the trainer, overseas shipping, special equipment rental, or facility rental (if applicable). Customer to supply training equipment.

MobileIron Solutions Administrator Training Course

A 3-day course on MobileIron functionality, installation and troubleshooting methodology to pinpoint fault and resolution protocols in MobileIron and the underlying fault drivers. The course will focus mainly on troubleshooting component of the MobileIron platform with an overview of feature functionality (topics covered in MobileIron Solution Training). Topics Covered:

- Pre-install requirements
- Install procedures
- Configuration

Whom Should Attend: IT Administrative team

Prerequisite: None

Location: This course can be offered at ISEC7's location, on-site at government site and virtually. All of the prices for the courses EXCLUDE any cost for travel and per diem for the trainer, overseas shipping, special equipment rental, or facility rental (if applicable). Customer to supply training equipment.

Blackberry UEM Solutions Training Course

A 3-day course on BlackBerry UEM functionality and its practical application in the client's environment. Topics Covered:

- Introducing BlackBerry UEM
- BlackBerry UEM licensing
- Managing BlackBerry UEM and activating devices
- Upgrading and migrating to BlackBerry UEM
- Troubleshooting BlackBerry UEM
- Scaling out your BlackBerry UEM environment
- Security fundamentals

Whom Should Attend: IT Support Team

Prerequisite: BlackBerry UEM Architecture (718-09238-123) and BlackBerry UEM High Availability (718-61052-123)

Recommended: Installing BES12 (718-60985-123), Managing Licenses in BES 12 (718-09246-123), Integrating BES12 with your Company Directory (718-09246-123), Managing Users and Groups in BES12 (718-09247-123), Managing Apps in BES12 (718-09251-123), and Good Dynamics Architecture Introduction and Overview, which are the names of the on line training courses recommended for all participants, (718-60675-123) and Installing GEMS Connect and Presence (718-60681-123)

Location: This course can be offered at ISEC7's location, on-site at government site and virtually. All of the prices for the courses EXCLUDE any cost for travel and per diem for the trainer, overseas shipping, special equipment rental, or facility rental (if applicable). Customer to supply training equipment.

Blackberry UEM Solutions Administrator Training Course

A 3-day course on BlackBerry UEM functionality, installation and troubleshooting methodology to pinpoint fault and resolution protocols in BB UEM and the underlying fault drivers. The course will focus mainly on troubleshooting component of the BB UEM platform with an overview of feature functionality (topics covered in BlackBerry UEM Solution Training).

- Pre-install requirements for BlackBerry UEM
- Installing and configuring BlackBerry UEM
- Installing and configuring BEMS
- Configuration
- Troubleshooting BlackBerry UEM Advanced

Whom Should Attend: IT Administrative Team



Prerequisite: BlackBerry UEM Architecture (718-09238-123) and BlackBerry UEM High Availability (718-61052-123), Installing BES12 (718-60985-123), Managing Licenses in BES 12 (718-09246-123), Integrating BES12 with your Company Directory (718-09246-123), Managing Users and Groups in BES12 (718-09247-123), Managing Apps in BES12 (718-09251-123), Good Dynamics Architecture Introduction and Overview (718-60675-123) and Installing GEMS Connect and Presence (718-60681-123)

Location: This course can be offered at ISEC7's location, on-site at government site and virtually. All of the prices for the courses EXCLUDE any cost for travel and per diem for the trainer, overseas shipping, special equipment rental, or facility rental (if applicable). Customer to supply training equipment.

Awarded Pricing - SIN 611420

Course Title	Length	Maximum Participants	GSA Awarded Price up to 5 Attendees	Price per additional attendee over 5	
Credential Mobile Device Security Professional (CMDSP) Preparation Course	2 days	5	\$5,359.13	\$937.36	
ISEC7 EMM Suite Solutions Training	3 days	5	\$7,423.90	\$1,507.30	
ISEC7 EMM Suite Administrator Training	3 days	5	\$7,423.90	\$1,507.30	
MDM Vendor Product Administrator Training	2 days	5	\$5,359.13	\$937.36	
MobileIron Solutions Training	3 days	5	\$7,423.90	\$1,507.30	
MobileIron Solutions Administrator Training	3 days	5	\$7,423.90	\$1,507.30	
Blackberry UEM Solutions Training	3 days	5	\$7,423.90	\$1,507.30	
Blackberry UEM Solutions Administrator Training	3 days	5	\$7,423.90	\$1,507.30	



Labor Category Descriptions - SIN 54151S

Substitution Methodology:

Due to the availability or limitation of education, occasionally substitution of experience as referenced below for a professional labor type with additional experiences of experience will be provided to the Federal Agency when responding to their IT requirements and it is solely the acquiring agency's determination if the substitution is considered acceptable prior to an award.

- 1. One year of experience is the equivalent of one year of education
- 2. One year of education is the equivalent of one year of experience
- 3. Certification related to the technology is equivalent to one year of the experience or education requirement.

Mobile End User Support Specialist I

Handles first and second tier help tickets, and own all aspects of end user support for hardware, systems, software, and administration. Provides, phone, email, in-person, and on-call support to users. Documents all cases in tracking software, escalates necessary tickets and ensures ticket resolution. Works with multiple mobile devices (iOS, Android, Blackberry, etc.) Knowledgeable of electronic asset management systems and coding best practices. Experience with leading help desk tools and programs preferred. Experience with project management/Debugging and Requirements tracking tools preferred. Credentialed Mobile Device Security Professional (CMDSP) accreditation preferred.

Years of Experience

1 Year

Minimum Education

Bachelor's Degree

Mobile End User Support Specialist II

Manage and supervise junior level staff of Mobile End User Support Specialists. Address and resolve escalation of mobile support tickets. Manage and ensure the closure of support tickets. Create and deliver mobile support training materials for onboarding. Conduct continuous process improvement to shorten ticket response time, approach, and customer experience. Act as liaison between support specialist, customers and management. Identify opportunities to automate IT support infrastructure (e.g. identity management, asset management, antivirus update management, etc.) Ensure confidentiality/security of all information, systems and content. Works with multiple mobile devices (iOS, Android, Blackberry, etc.) Knowledgeable of electronic asset management systems and coding best practices. Experience with leading help desk tools and programs preferred. Experience with project management/Debugging and Requirements tracking tools preferred. Credentialed Mobile Device Security Professional (CMDSP) accreditation preferred.

Years of Experience

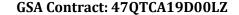
5 Years

Minimum Education

Bachelor's Degree

Mobile End User Support Specialist III

Manage and supervise staff of Mobile End User Support Specialists. Address and resolve escalation of mobile support tickets. Own the closure of support tickets. Create and deliver support training materials for onboarding. Conduct continuous process improvement to shorten ticket response time, approach, and customer experience. Act as liaison between support specialist, customers and





management. Identify opportunities to automate IT support infrastructure (e.g. identity management, asset management, antivirus update management, etc.) Ensure confidentiality/security of all information, systems and content. Works with multiple mobile devices (iOS, Android, Blackberry, etc.) Knowledgeable of electronic asset management systems and coding best practices. Experience with leading help desk tools and programs preferred. Experience with project management/Debugging and Requirements tracking tools preferred. Credentialed Mobile Device Security Professional (CMDSP) accreditation preferred.

Years of Experience 10 years Minimum Education Bachelor's Degree

Mobile Device Management Engineer I

Distribute enterprise applications for various device platforms and mobile implementations in line with privacy, legal security, and organizational standards. Test and evaluate new mobile devices against enterprise email and mobile device management systems. Monitor and resolve escalations from IT Service Desk and other IT support teams. Continuously identify and implement process improvements. Performs continuous integration testing. Familiarity with Mobile Device Management (MDM) tools such as MobileIron. Executes hands-on work in a variety of mobile platforms and mobile device management tools. Project management experience and experience working with multiple server environments preferred. Information Technology Infrastructure Library (ITIL) certification preferred. Experience with authentication services, leading help desk tools and programs, Project Management/Debugging and Requirements tracking tools, coding best practices and code review, test applications, vulnerability scanning programs, native development tools, large application web servers, and agile project management tools preferred. Credentialed Mobile Device Security Professional (CMDSP) accreditation preferred.

Years of Experience 1 years **Minimum Education** Bachelor's Degree

Mobile Device Management Engineer II

Distribute enterprise applications for various device platforms and mobile device management configurations are in line with privacy, legal security, and organizational standards. Test and evaluate new mobile devices against enterprise email and mobile device management systems. Monitor and resolve escalations from IT Service Desk and other IT support teams. Continuously identifies and implements process improvements. Serve as key technical point of contact between Infrastructure Systems Management and Messaging Mobility and maintains ongoing best practices for mobility, industry and trends. Performs continuous integration testing. Familiarity with Mobile Device Management (MDM) tools such as MobileIron. Executes hands-on work in a variety of mobile platforms and mobile device management tools. Project management experience and experience working with multiple server environments preferred. Information Technology Infrastructure Library (ITIL) certification preferred. Experience with authentication services, leading help desk tools and programs, Project Management/Debugging and Requirements tracking tools, coding best practices and code review, test applications, vulnerability scanning programs, native development tools, large application web servers, and agile project management tools preferred. Credentialed Mobile Device Security Professional (CMDSP) accreditation preferred.

Years of Experience

5 years



Minimum Education

Bachelor's Degree

Mobile Device Management Engineer III

Serve as administrator for, and support rollout of, Mobile Device Management (MDM) and infrastructure systems. Distribute enterprise applications for various device platforms and mobile device management configurations are in line with privacy, legal security, and organizational standards. Test and evaluate new mobile devices against enterprise email and mobile device management systems. Monitor and resolve escalations from IT Service Desk and other IT support teams. Continuously identify and implement process improvements. Serve as key technical point of contact between Infrastructure Systems Management and Messaging Mobility, and maintain ongoing best practices for mobility, industry and trends. Experience managing staff, leading teams, and coordinating various stakeholders across organizations with large IT environments. Performs continuous integration testing. Familiarity with MDM tools such as MobileIron. Executes hands-on work in a variety of mobile platforms and mobile device management tools. Project management experience and experience working with multiple server environments preferred. Information Technology Infrastructure Library (ITIL) certification preferred. Experience with authentication services, leading help desk tools and programs, Project Management/Debugging and Requirements tracking tools, coding best practices and code review, test applications, vulnerability scanning programs, native development tools, large application web servers, and agile project management tools preferred. Credentialed Mobile Device Security Professional (CMDSP) accreditation preferred.

Years of Experience

10 years

Minimum Education

Bachelor's Degree

Mobile Application Development Engineer I

Strong Skills in JAVA, iOS programming Languages (Xcode, Coca, etc.), python, as well as other Android related systems. Works closely with the Mobile Team and Wireless Applications Engineer/Programmer and/or Project Manager and participates in scheduling/development assignments. Credentialed Mobile Device Security Professional (CMDSP) accreditation preferred.

Years of Experience

1 Year

Minimum Education

Bachelor's Degree

Mobile Application Development Engineer II

Strong Skills in JAVA, iOS programming Languages (Xcode, Coca, etc.), python, as well as other Android related systems. Works closely with the Mobile Team and Wireless Applications Engineer/Programmer and/or Project Manager and participates in scheduling/development assignments. Credentialed Mobile Device Security Professional (CMDSP) accreditation preferred.

Years of Experience

5 Years

Minimum Education

Bachelor's Degree

Mobile Application Development Engineer III

Strong Skills in JAVA, iOS programming Languages (Xcode, Coca, etc.), python, as well as other Android related systems – including Blackberry and Nokia Based Languages (Simbian). Works closely with the Mobile Team and Wireless Applications Engineer/Programmer and/or Project Manager and



participates in scheduling/development assignments. Credentialed Mobile Device Security Professional (CMDSP) accreditation preferred.

Years of Experience 10 Years

Minimum Education

Bachelor's Degree

Associate Mobile IT Project Manager

Works closely with other team members toward timely completion of IT project design and IT technical requirements. Credentialed Mobile Device Security Professional (CMDSP) accreditation preferred. Performs task analyses to determine technology related resources needed. Analyze and provide solutions to project-related problems that normally involve the technology and solutions management of the project. Understands network architectures, enterprise architectures and mobile architectures.

Years of Experience

3 Years

Minimum Education

Bachelor's Degree

Sr. Mobile IT Project Manager

Strong Mobile IT Background. Can lead Team of technologist and compose highly IT technical documentation. Analyze and provide solutions to project-related problems that normally involve the technology and solutions management of the project. Credentialed Mobile Device Security Professional (CMDSP) accreditation preferred. Experience in Enterprise Mobility Management (EMM) and Mobile Device Management (MDM) architectural IT design for Enterprise Wireless Networks preferred. Strong understanding of all facets of use of Mobile devices in an Enterprise.

Years of Experience

5 Years

Minimum Education

Bachelor's Degree



Awarded Pricing - SIN 54151S

Labor Category	9/23/2019	9/23/2020	9/23/2021	9/23/2022	9/23/2023
	9/22/2020	9/22/2021	9/22/2022	9/22/2023	9/22/2024
Mobile End User Support Specialist I	\$103.60	\$105.67	\$107.78	\$109.94	\$112.14
Mobile End User Support Specialist II	\$130.58	\$133.19	\$135.85	\$138.57	\$141.34
Mobile End User Support Specialist III	\$167.51	\$170.86	\$174.27	\$177.76	\$181.31
Mobile Device Management Engineer I	\$112.39	\$114.64	\$116.93	\$119.27	\$121.66
Mobile Device Management Engineer II	\$140.25	\$143.06	\$145.92	\$148.84	\$151.81
Mobile Device Management Engineer III	\$199.09	\$203.08	\$207.14	\$211.28	\$215.50
Mobile Application Development Engineer I	\$127.05	\$129.59	\$132.19	\$134.83	\$137.53
Mobile Application Development Engineer II	\$164.43	\$167.72	\$171.08	\$174.50	\$177.99
Mobile Application Development Engineer III	\$215.37	\$219.67	\$224.07	\$228.55	\$233.12
Associate Mobile Project Manager	\$185.69	\$189.41	\$193.19	\$197.06	\$201.00
Sr. Mobile Project Manager	\$244.33	\$249.22	\$254.20	\$259.29	\$264.47

Note: The above pricing reflects Contractor Site rates. Rates may be discounted if performed at the Government Site.



Special Instructions for Special Item Number (SIN) 511210

Utilization Limitations

- a) Software acquisition is limited to commercial computer software defined in FAR Part 2.101.
- b) When acquired by the ordering activity, commercial computer software and related documentation shall be subject to the following:
 - i.) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.
 - ii.) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.
 - iii.) Except as provided above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.
 - iv.) The ordering activity shall have the right to use the software and documentation with the run-time computing environment (e.g. operating system, virtual machine, mobile operating system, processor etc.) to be specifically identified for which it is acquired at any other facility/user device to which that time computing environment may be transferred, or in cases of Disaster Recovery, the ordering activity has the right to transfer the software to another site/user device if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the software and documentation with a backup time computing environment when the primary is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site/user for purposes of benchmarking new hardware and/or software; and to modify the



software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

- v.) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.
- vi.) Licensee Data belongs exclusively to Licensee, regardless of where the Data may reside at any moment in time including, but not limited to Licensor hardware, networks or other infrastructure and facilities where Data may reside, transit through or be stored from time to time. Licensor makes no claim to a right of ownership in Licensee Data. Licensor agrees to keep the Licensee Data Confidential as that term is defined in the relevant FAR and DFARS provisions pertaining to Confidential Information and Confidentiality. Licensor is not permitted to use Licensee's data for a purpose that is not explicitly granted in writing by Licensee. Upon Licensee request, for any reason whatsoever, Licensor must promptly return all Licensee Data in Licensor's possession in a format as may be designated at the time of request by Licensee.
- vii.) Licensee may create or hire others (including Licensor) to create modifications, customizations or other enhancements to the Software which might be classified as "Derivative Works" of the software. Unless otherwise negotiated and mutually agreed upon at the order level, the intellectual property (IP) rights to the Derivative Works shall be owned by the owner of the underlying intellectual property. The Derivative Work[s] shall be made available to the Licensee through a royalty free, perpetual worldwide, no charge license to the Licensee.
- 1.) Specific Instructions for SIN 511210 Software Licenses
- a.) Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at http://www.core.gov.
- b.) The words "term software" or "perpetual software" shall be the first word in the product title/name for: 1) the price proposal template and 2) the SIP file for GSA Advantage. The word "term software" or "perpetual software" shall be the first word in the product title/name for the GSA Pricelist pricing charts (I-FSS-600 CONTRACT PRICE LISTS (OCT 2016). The words "term software" or "perpetual software" shall be in each product title in any response to a customer Request for Quote (RFQ) or Request for Information (RFI).
- c.) Contractors are encouraged to offer SIN 54151 Software Maintenance Services in conjunction with SIN 511210 Software Licenses.
- d.) Conversion From Term License To Perpetual License
 - i.) When standard commercial practice offers conversions of term licenses to perpetual licenses, and an ordering activity requests such a conversion, the contractor shall provide the total amount of conversion credits available for the subject software within ten (10) calendar days after placing the order.



- ii.) When conversion credits are provided, they shall continue to accrue from one contract period to the next, provided the software has been continually licensed without interruption.
- iii.) The term license for each software product shall be discontinued on the day immediately preceding the effective date of conversion from a term license to a perpetual license.
- iv.) When conversion from term licenses to perpetual licenses is offered, the price the ordering activity shall pay will be the perpetual license price that prevailed at the time such software was initially ordered under a term license, or the perpetual license price prevailing at the time of conversion from a term license to a perpetual license, whichever is the less, minus an amount equal to a percentage of all term license payments during the period that the software was under a term license within the ordering activity.

e.) Term License Cessation

- i.) After a software product has been on a continuous term license for a period of * months, a fully paid-up, non-exclusive, perpetual license for the software product shall automatically accrue to the ordering activity. The period of continuous term license for automatic accrual of a fully paid-up perpetual license does not have to be achieved during a particular fiscal year; it is a written Contractor commitment which continues to be available for software that is initially ordered under this contract, until a fully paid-up perpetual license accrues to the ordering activity. However, should the term license of the software be discontinued before the specified period of the continuous term license has been satisfied, the perpetual license accrual shall be forfeited. Contractors who do not commercially offer conversions of term licenses to perpetual licenses shall indicate that their term licenses are not eligible for conversion at any time.
- ii.) Each separately priced software product shall be individually enumerated, if different accrual periods apply for the purpose of perpetual license attainment.
- iii.) Fill-in data and specific terms shall be attached to the GSA Price List (I-FSS-600 CONTRACT PRICE LISTS (OCT 2016)).
- iv.) The Contractor agrees to provide updates and software maintenance services for the software after a perpetual license has accrued, at the prices and terms of SIN 54151 Software Maintenance Services, if the licensee elects to order such services. Title to the software shall remain with the Contractor.
- f.) Utilization Limitations for Perpetual Licenses
 - i.) Software Asset Identification Tags (SWID) (Option 1 Perpetual License)
 - 1.) Option 1 is applicable when the Offeror agrees to include the International Organization for Standardization/International Electrotechnical Commission 19770-2 (ISO/IEC 19770-2:2015) standard identification tag (SWID Tag) as an embedded element in the software. An ISO/IEC 19970-2 tag is a discoverable identification element in software that provides licensees enhanced asset visibility. Enhance visibility supports both the goals of better software asset management and license compliance. Offerors may use the National Institute of Standards and Technology (NIST) document "NISTIR 8060: Guidelines for Creation of Interoperable Software



Identification (SWID) Tags," December 2015 to determine if they are in compliance with the ISO/IEC 19770-2 standard.

- 2.) Section 837 of The Federal Information Technology Acquisition Reform Act (FITARA) of 2014, requires GSA to seek agreements with software vendors that enhance government- wide acquisition, shared use, and dissemination of software, as well as compliance with end user license agreements. The Megabyte Act of 2016 requires agencies to inventory software assets and to make informed decisions prior to new software acquisitions. In June of 2016, the Office of Management and Budget issued guidance on software asset management requiring each CFO Act (Public Law 101-576-11/15/1990) agency to begin software inventory management (M-16-12). To support these requirements, Offerors may elect to include the terms of Option 1 and/or Option 2, which support software asset management and government-wide reallocation or transferability of perpetually licensed software.
- ii.) Reallocation of Perpetual Software (Option 2 Perpetual License)
 - 1.) The purpose of SIN 511210 OPTION 2 is to allow ordering activities to transfer software assets for a pre-negotiated charge to other ordering activities.
 - 2.) When an ordering activity becomes aware that a reusable software asset may be available for transfer, it shall contact the Contractor, identify the software license or licenses in question, and request that these licenses be reallocated or otherwise made available to the new ordering activity.
 - 3.) Contractors shall release the original ordering activity from all future obligations under the original license agreement and shall present the new ordering activity with an equivalent license agreement. When the new ordering activity agrees to the license terms, henceforth any subsequent infringement or breach of licensing obligations by the new ordering activity shall be a matter exclusively between the new ordering activity and the Contractor.
 - 4.) The original ordering activity shall de-install, and/or make unusable all of the software assets that are to be transferred. It shall have no continuing right to use the software and any usage shall be considered a breach of the Contractor's intellectual property and a matter of dispute between the original ordering activity/original license grantee and the licensor.
 - 5.) As a matter of convenience, once the original licenses are deactivated, di-installed, or made otherwise unusable by the original ordering activity or license grantee, the Contractor may elect to issue new licenses to the new ordering activity to replace the old licenses. When new licenses are not issued, the Contractor shall provide technical advice on how best to achieve the functional transfer of the software assets.
 - 6.) Software assets that are eligible for transfer that have lapsed Software Maintenance Services (SIN 54151) may require a maintenance reinstatement fee, chargeable to the new ordering activity or license grantee. When such a fee is paid, the new ordering activity shall receive all the rights and benefits of Software Maintenance Services.
 - 7.) When software assets are eligible for transfer, and are fully covered under pre-paid Software Maintenance Services (SIN 54151), the new ordering activity shall not be required to pay maintenance for those license assets prior to the natural termination of the paid for maintenance period. The rights associated with paid for current Software Maintenance Services



shall automatically transfer with the software licenses without fee. When the maintenance period expires, the new ordering activity or license grantee shall have the option to renew maintenance.

- 8.) The administrative fee to support the transfer of licenses, exclusive of any new incremental licensing or maintenance costs shall be * percentage (%) of the original license fee. The fee shall be paid only at the time of transfer. In applying the transfer fee, the Software Contractor shall provide transactional data that supports the original costs of the licenses.
- 9.) Fill-in data and specific terms shall be attached to the GSA Price List (I-FSS-600 CONTRACT PRICE LISTS (OCT 2016).
- g.) Software Conversions: Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as a result of a change in operating system, or from one computer system to another. Under a perpetual license, the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license, if conversion credits had accrued while the earlier version was under a term license, those credits shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.