



Destiny Corporation
47QTCA20D000S

GSA Pricelist

Destiny Corporation
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Contract period October 10, 2019 to
October 9, 2024

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu driven database system. The INTERNET address for GSA Advantage is: GSAAAdvantage.gov

Table of Contents

TABLE OF CONTENTS	2
ABOUT DESTINY CORPORATION	3
DESTINY OFFERING	4
TRAINING DETAILS SPECIAL ITEM NUMBER 611420 INFORMATION TECHNOLOGY TRAINING .6	
<i>Destiny Training Course Pricelist for GSA Schedule</i>	<i>8</i>
INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 54151S)	
.....	10
<i>Skill Category Descriptions and Price (54141S)</i>	<i>10</i>

About Destiny Corporation

Destiny Corporation is a Business and Technology Consulting firm that specializes in understanding our client's Business and IT requirements. We design and implement infrastructure that enables them to meet their needs and optimize performance of their current investment. Destiny becomes the trusted advisor for its clients, helping them choose industry best practices, business processes, architecture design, and implementation. Destiny specializes in data warehousing, in-database massively parallel processing, migrations, and advanced analytics.

Today, visualization of data, analytics, trending and other information is the current standard expected at most organizations. Destiny Corporation helps our clients evaluate and choose the best-advanced analytics solutions for their business.

Destiny Corporation provides education and training services to organizations in the public and private sectors worldwide. Our goal is to help our client's employees acquire proficient skills and use them to maximize return on existing technology and future infrastructure investments. We offer onsite training, virtual learning and custom course delivery.

Destiny Offering

Awarded Special Item Numbers

SIN 611420- Information Technology Training Courses

***Please see pages 8-9

SIN 54151S Information Technology Professional Services

IT Systems Development Services

IT Systems Analysis Services

Automated Information System Design Integration

Programming Services

IT Data Conversion Services

***Labor Rates/Pricing/Description see pages 10-12

Geographic Scope of Contract: *Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Discount from List Prices: Prices listed are net prices

Quantity Discounts: None

Prompt Payment Terms: .05% for orders paid within 15 days. Payment Terms are net 30 days

Volume Discount: 1% for orders exceeding \$500,000.00

Maximum Order: SIN 611420 \$25,000.00 SIN 54151S \$1,000,000.00

Minimum Order: \$2,000.00

Delivery Terms: None

Expedited Delivery Terms: None

Warranty Terms: None

FOB Terms: Not available

Time of Delivery: Specified in each task order

Data Universal Numbering System (DUNS) Number: 60-102-0993

Taxpayer Identification Number (TIN): 06-1220891

Business Size: Small Business

Contractor's Ordering Address and Payment Information:

Ordering Address:

Destiny Corporation
2075 Silas Deane Highway
Rocky Hill, Connecticut 06067

Payment Address:

Destiny Corporation
2075 Silas Deane Highway
Rocky Hill, Connecticut 06067

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance: 860-721-1684

Central Contractor Registration (CCR) Database: Destiny Corporation is registered in the System for Award Management.

Section 508 Compliance: If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

www.Section508.gov/.. Not applicable

Training Details Special Item Number 611420 Information Technology Training

Destiny will provide our client's organization with an instructor to train employees onsite for one course price. This includes course materials and all hands-on workshops. Destiny conducts training in our client's facility. Onsite courses can be customized to our client's needs, which includes a selection of topics from any of our courses and our client's choice of our data and standard course examples or our client's data and work-related examples to be used in classroom demonstration.

Scope

- a) The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general-purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b) The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

Order

Written orders, EDI orders (GSA Advantage! and FACNET, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

Time of Delivery

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

Cancellation and Rescheduling

- a) The ordering activity will notify the Contractor at least 10 business days before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b) In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge. If same course is ordered at facility.
- c) The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d) In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least twenty-four (24) hours before the scheduled training date.

Format and Content of Training

- a) The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b) ****If applicable**** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.
- c) The Contractor shall provide each student with a Certificate of Training at the completion of each training course when requested by the agency.

- d) The Contractor shall provide the following information for each training course offered:
- The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
 - The length of the course;
 - Mandatory and desirable prerequisites for student enrollment;
 - The minimum and maximum number of students per class;
 - The locations where the course is offered;
 - Class schedules; and
 - Price (per student, per class (if applicable)).
- e) For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses, must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts.

Destiny Training Course Pricelist for GSA Schedule

Destiny Course Title	Course Length	PRICE (excluding IFF)	PRICE (including IFF)
Accessing Relational Databases and Spreadsheets Using SAS/ACCESS Software	1 day	\$2,008.00	\$2,023.17
Add-In to Microsoft Office: The Excel and Word Interface to SAS	1 day	\$2,008.00	\$2,023.17
Advanced Macros	1 day	\$2,008.00	\$2,023.17
Application Development Workshop	5 days	\$10,039.00	\$10,114.86
Basic Statistics Using SAS/INSIGHT Software	2 days	\$4,015.00	\$4,045.34
Basic Statistics Using SAS JMP Software	1 day	\$2,008.00	\$2,023.17
Client Service Processing Using SAS/CONNECT, SAS/SHARE and SAS/ACCESS Software	2 days	\$4,015.00	\$4,045.34
Data Warehousing Theory and Concepts	1 day	\$2,008.00	\$2,023.17
Querying and Reporting using Enterprise Guide	2 days	\$4,015.00	\$4,045.34
Enterprise Miner Software	3 days	\$6,023.00	\$6,068.51
Getting Started with SAS Software for Non-Programmers	2 days	\$4,015.00	\$4,045.34
Graphing in SAS Software	2 days	\$4,015.00	\$4,045.34
Intermediate SAS for Data Managers	2 days	\$4,015.00	\$4,045.34
Intermediate SAS for Statisticians	2 days	\$4,015.00	\$4,045.34
Introduction to Programming Using SAS Software	2 days	\$4,015.00	\$4,045.34
Introduction to SAS for Data Managers	3 days	\$6,023.00	\$6,068.51
Introduction to SAS for Statisticians	2 days	\$4,015.00	\$4,045.34
JCL and Utilities Understanding	3 days	\$6,023.00	\$6,068.51
Macros in SAS Software	3 days	\$6,023.00	\$6,068.51
Managing IT Projects	1 day	\$2,008.00	\$2,023.17
ODBC Data Reading Using SAS/ACCESS Software	1 day	\$2,008.00	\$2,023.17
Operating System Running SAS Under MVS	1 day	\$2,008.00	\$2,023.17
Operating System Running SAS Under Unix	1 day	\$2,008.00	\$2,023.17
Operating System Running SAS Under Windows	1 day	\$2,008.00	\$2,023.17
Optimization, Efficiency Tips & Techniques	2 days	\$4,015.00	\$4,045.34
Output Delivery System (ODS) Advanced	1 day	\$2,008.00	\$2,023.17
Output Delivery System (ODS) Basics	2 days	\$4,015.00	\$4,045.34
Printing SAS Output Under Windows	1 day	\$2,008.00	\$2,023.17
Programming I: SAS Essentials	3 days	\$6,023.00	\$6,068.51
Programming II: Data Manipulation Using the Data Step	3 days	\$6,023.00	\$6,068.51
Programming III: Advanced Techniques	3 days	\$6,023.00	\$6,068.51
Reading Raw Data	1 day	\$2,008.00	\$2,023.17
Report Writing: A Programming Approach	3 days	\$6,023.00	\$6,068.51
Report Writing with Proc Report	1 day	\$2,008.00	\$2,023.17
Report Writing with SAS Software for Non-Programmers	2 days	\$4,015.00	\$4,045.34
SQL Processing with SAS Software	2 days	\$4,015.00	\$4,045.34

SQL Query Window for Non-Programmers	1 day	\$2,008.00	\$2,023.17
Statistics I: Basic ANOVA, Regression and Logistic Regression Analysis	3 days	\$6,023.00	\$6,068.51
Statistics II: Advanced ANOVA and Regression	3 days	\$6,023.00	\$6,068.51
TSO ISPF Introduction	2 days	\$4,015.00	\$4,045.34
Web Processing: Administering SAS/IntrNet Software	1 day	\$2,008.00	\$2,023.17
Web Processing: Creating Static and Dynamic Web Solutions Using SAS/IntrNet Software	3 days	\$6,023.00	\$6,068.51
Version 9 Changes and Enhancements	2 days	\$4,015.00	\$4,045.34

*****Note: Rates are exclusive of travel

Information Technology (IT) Professional Services (Special Item Number 54151S)

Skill Category Descriptions and Price (54141S)

Commercial Job Title: IT Principal

Minimum/General Experience: Ten plus (10+) years of IT project management and development experience from inception to deployment, strategic planning, technology expertise and understanding of IT business processes. Leader in the field and principal in the firm. An expert on all products and services in firm offers.

Functional Responsibility: Assesses overall business processes, formulates strategic direction and recommendations. Negotiates and makes decisions. Strategic Coding and Project Management.

Minimum Education: Bachelors Degree, usually a Masters Degree.

Destiny GSA Hourly Rate: \$281.00

Commercial Job Title: Sr. IT Systems Architect

Minimum Experience: Ten plus (10+) years of IT project management and development experience from inception to deployment, strategic planning, technology expertise and understanding of IT business processes. Leader in the field and non principle in the firm. An expert on all products and services in firm offers.

Functional Responsibility: Assesses overall business processes, formulates strategic direction and recommendations. Negotiates and makes decisions. Strategic Coding and Project Management.

Minimum Education: Bachelors Degree, usually a Masters Degree.

Destiny GSA Hourly Rate: \$251.00

Commercial Job Title: Senior Project Manager:

Minimum/General Experience: Ten (10) years of IT management and development experience from inception to deployment, strategic planning, technology expertise and understanding of IT business processes. At least 5 years of Project Management experience.

Functional Responsibility: Takes Responsibility for all project development direction, activities and strategic programming. Recommends changes and enhancements to keep projects on track.

Minimum Education: Bachelors Degree, usually a Masters degree

Destiny GSA Hourly Rate: \$225.00

Commercial Job Title: Project Manager

Minimum/General Experience: Five (5) years of IT management and development experience from inception to deployment, strategic planning, technology expertise and understanding of IT business processes. At least 2 years of Project Management experience. Understanding of all operating systems.

Functional Responsibility: Assesses overall business processes, formulates recommendations. Negotiates and recommends decisions. Strategic Coding and Project Management.

Minimum Education: Bachelors Degree

Destiny GSA Hourly Rate: \$171.00

Commercial Job Title: Senior Application Developer

Minimum/General Experience: Ten (10) years of IT application and development experience, recommending appropriate technologies, technology expertise and understanding of IT business processes.

Functional Responsibility: Assesses overall client needs and translates needs into specifications for coding. A complete understanding of object-oriented programming, Frame Entry, Web Design and BASE SAS processes. Develops program code and implements standards.

Minimum Education: Bachelors Degree

Destiny GSA Hourly Rate: \$171.00

Commercial Job Title: Application Developer

Minimum/General Experience: Five (5) Years of IT application and development experience, coding in appropriate technologies, technology expertise and understanding of IT business processes.

Functional Responsibility: An understanding of GUI bases SCL and Base SAS processes. Develops program code and implements standards.

Minimum Education: Bachelors Degree

Destiny GSA Hourly Rate: \$139.00

Commercial Job Title: Application Programmer

Minimum Experience: Seven (7) years of IT Programming and application development, coding in appropriate technologies, technology expertise and understanding of IT business processes.

Functional Responsibility: An understanding of various software applications and appropriate code development in various software languages. Develops code and implements standards. Takes direction from Project Managers and Sr. IT Systems Architect.

Minimum Education: Bachelors Degree, usually a Masters Degree

Destiny GSA Hourly Rate: \$139.00

Commercial Job Title: Junior Application Developer

Minimum/General Experience: Two (2) years of IT application and development experience, coding in appropriate technologies, technology expertise and understanding of IT business processes.

Functional Responsibility: An understanding of Character based SCL and Base SAS processes. Develops program code and implements standards. Takes direction from senior application developers.

Minimum Education: Bachelors Degree

Destiny GSA Hourly Rate: \$94.00

Commercial Job Title: Senior Programmer

Minimum/General Experience: Five (5) Years of IT programming in Base SAS Software experience, recommending appropriate technologies, technology expertise and understanding of IT business processes.

Functional Responsibility: Assesses overall client needs and codes from specifications. An understanding of Base SAS processes. Develops program code and implements standards.

Minimum Education: Bachelors Degree

Destiny GSA Hourly Rate: \$111.00

Commercial Job Title: Programmer

Minimum Experience: Five (5) years of IT Programming in Base SAS Software experience, recommending appropriate technologies, technology expertise and understanding of IT business processes.

Functional Responsibility: Assesses overall client needs and codes from specifications. An understanding of Base SAS processes. Develops program code and implements standards.

Destiny GSA Hourly Rate: \$91.00

Commercial Job Title: Junior Programmer

Minimum/General experience: One (1) year of IT programming in Base SAS Software experience.

Functional Responsibility: Codes from specifications. An understanding of fundamental Base SAS processes.

Minimum Education: Bachelors Degree

Destiny GSA Hourly Rate: \$60.00

Commercial Job Title: Administrator

Minimum Experience: One (1) year of account support, working with customer relations, setting up scheduling and planning for clients needs.

Functional Responsibility: Schedule meetings, determine basic client needs, enter data.

Minimum Education: Associates Degree

Destiny GSA Hourly Rate: \$44.00