GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

Multiple Award Schedule
FSC Group: Information Technology

ENTERPRISE SOLUTIONS, INC.
3110 FAIRVIEW PARK DRIVE, SUITE 120
FALLS CHURCH, VA 22042-4536
Phone: (855) 864-8921
Internet Address: http://www.enterprisesolutions.net
Contract Administrator: Roberto Llames
Email: rllames@enterprisesolutions.net

CONTRACT NUMBER: 47QTCA20D003G
PERIOD COVERED BY CONTRACT: December 23, 2019 to December 22, 2024
Pricelist current through Modification 5
Business Size: Small
SBA Certified Small Disadvantaged Business

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.
1a. **TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)**

<table>
<thead>
<tr>
<th>SIN</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S/54151S_STLOC/54151_RC OLM</td>
<td>Information Technology Professional Services Order Level Material</td>
</tr>
</tbody>
</table>

1b. **LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:**
(Government net price based on a unit of one) See pricelist.

1c. **LABOR CATEGORY DESCRIPTIONS:** See list of awarded professional IT services

2. **MAXIMUM ORDER:** SIN 54151S: $500,000

3. **MINIMUM ORDER:** $100

4. **GEOGRAPHIC COVERAGE:** 48 Contiguous States, Alaska, Hawaii, Puerto Rico, and the District of Columbia

5. **POINT(S) OF PRODUCTION:** Not Applicable

6. **DISCOUNT FROM LIST PRICES:** GSA prices shown are net prices (discounts already deducted)

7. **QUANTITY DISCOUNT(S):** 1% over $100K, 2% over $1 Million and 2.5% over $2 Million

8. **PROMPT PAYMENT TERMS:** 1%-15 days Net 30 - Information for the ordering offices: prompt payment terms cannot be negotiated out of contractual agreement in exchange for other concessions

9. **FOREIGN ITEMS:** Not Applicable

10a. **TIME OF DELIVERY:** As negotiated on the task order level

10b. **EXPEDITED DELIVERY:** As negotiated on the task order level

10c. **OVERNIGHT AND 2-DAY DELIVERY:** As negotiated on the task order level

10d. **URGENT REQUIREMENTS:** Customers are encouraged to contact the contractor for the special requirements

11. **FOB POINT:** Destination
12a. **ORDERING ADDRESS:**

ENTERPRISE SOLUTIONS, INC  
3110 FAIRVIEW PARK DRIVE, SUITE 120  
FALLS CHURCH, VA 22042-4536

12b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in FAR 8.405-3

13. **PAYMENT ADDRESS:**

ENTERPRISE SOLUTIONS, INC  
3110 FAIRVIEW PARK DRIVE, SUITE 120  
FALLS CHURCH, VA 22042-4536

14. **WARRANTY PROVISION:** Not Applicable

15. **EXPORT PACKING CHARGES:** Not Applicable

16. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** Not Applicable

17. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** Not Applicable

18a. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** Not Applicable

18b. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** Not Applicable

19. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** Not Applicable

20. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** Not Applicable

21. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** Not Applicable

22a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** Not Applicable

22b. **Section 508 Compliance for EIT:** Not Applicable

23. **UNIQUE ENTITY IDENTIFIER:** C4WLVCJ9ZXH3
24. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Enterprise Solutions, Inc. is registered with the System for Award Management.  
**CAGE Code:** 1LSF3
## GSA Authorized Pricelist

<table>
<thead>
<tr>
<th>Item Number</th>
<th>Labor Categories</th>
<th>ESI's GSA Schedule Current Authorized Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Sr. Project Manager</td>
<td>$119.70</td>
</tr>
<tr>
<td>2</td>
<td>Project Manager II</td>
<td>$101.00</td>
</tr>
<tr>
<td>3</td>
<td>Project Manager I</td>
<td>$89.78</td>
</tr>
<tr>
<td>4</td>
<td>Subject Matter Expert I</td>
<td>$98.00</td>
</tr>
<tr>
<td>5</td>
<td>Sr. Business Manager</td>
<td>$76.31</td>
</tr>
<tr>
<td>6</td>
<td>Business Manager</td>
<td>$73.32</td>
</tr>
<tr>
<td>7</td>
<td>Sr. Business/Financial Analyst</td>
<td>$71.07</td>
</tr>
<tr>
<td>8</td>
<td>Business/Financial Analyst</td>
<td>$65.09</td>
</tr>
<tr>
<td>9</td>
<td>Project Administrator</td>
<td>$62.84</td>
</tr>
<tr>
<td>10</td>
<td>Sr. Systems Analyst/Project Leader</td>
<td>$89.78</td>
</tr>
<tr>
<td>11</td>
<td>Sr. Producer</td>
<td>$141.40</td>
</tr>
<tr>
<td>12</td>
<td>Sr. Designer Programmer</td>
<td>$108.48</td>
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<tr>
<td>13</td>
<td>Sr. Videographer</td>
<td>$81.55</td>
</tr>
<tr>
<td>14</td>
<td>Sr. Media Specialist</td>
<td>$81.55</td>
</tr>
<tr>
<td>15</td>
<td>Systems Analyst III</td>
<td>$71.07</td>
</tr>
<tr>
<td>16</td>
<td>Sr. Network Engineer</td>
<td>$101.00</td>
</tr>
<tr>
<td>17</td>
<td>Network Engineer III</td>
<td>$74.81</td>
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<tr>
<td>18</td>
<td>Network Engineer II</td>
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<tr>
<td>19</td>
<td>Network Engineer I</td>
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<tr>
<td>20</td>
<td>Sr. Programmer/Analyst</td>
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<tr>
<td>21</td>
<td>Programmer/Analyst III</td>
<td>$74.81</td>
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<tr>
<td>22</td>
<td>Sr. Web Developer</td>
<td>$89.78</td>
</tr>
<tr>
<td>23</td>
<td>Web Developer III</td>
<td>$71.07</td>
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<tr>
<td>24</td>
<td>Transformation Project Manager</td>
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<tr>
<td>25</td>
<td>Project Advisor</td>
<td>$187.03</td>
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<tr>
<td>26</td>
<td>Senior Business Analyst/Data Modeler</td>
<td>$179.55</td>
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<tr>
<td>27</td>
<td>Business Analyst/Data Modeler</td>
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<tr>
<td>28</td>
<td>Senior Enterprise Architect</td>
<td>$187.03</td>
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<td>29</td>
<td>Enterprise Architect</td>
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<tr>
<td>30</td>
<td>Senior Systems Engineer/Architect</td>
<td>$172.07</td>
</tr>
<tr>
<td>31</td>
<td>Systems Engineer/Architect</td>
<td>$149.63</td>
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</tbody>
</table>
DESCRIPTION OF IT PROFESSIONAL SERVICES

1. Senior Project Manager
   **Experience:** 15 years of experience in developing, specifying, managing, directing, controlling and executing simple to complex tasks, projects and programs. Demonstrated leadership and management skills commensurate with experience. Capable of managing multiple projects and exercising overall program management. May include experience as a subject matter specialist, engineer, administrator or technologist.
   **Education:** Bachelor's degree in any discipline or combination of disciplines.
   **Functional Responsibilities:** Plans, directs, coordinates, and controls technical and administrative activities for an entire program. Plans and directs technological improvements and project management implementation. Manages a diverse group of functional activities, subordinate groups of technical and administrative personnel. Oversees the technology development and/or application, marketing, and resource allocation within program client base. Reviews and maintains the quality of technical work performed on the program. Makes technical judgments and provides advice on resolving technical problems. Ensures goals and objectives of program are accomplished within contract terms and conditions. Maintains the development and execution of business opportunities based on broad, general guidance. Interfaces with client management personnel and has excellent oral and written communications. May perform other duties as assigned.

2. Project Manager II
   **Experience:** 10 years experience in developing, specifying, managing, directing, controlling and executing tasks, projects and programs from simple to complex. Demonstrated leadership and management skills commensurate with experience. Capable of managing multiple projects and exercising overall program management or working as deputy to a customer program manager to the extent specified in the delivery order. May include experience as a subject matter specialist, engineer, administrator or technologist.
   **Education:** Bachelor's degree in any discipline or combination of disciplines.
   **Functional Responsibilities:** Manages multiple projects, manages and mentors two or more level 1 Project Managers, and may serve as the contractor's single contract manager. Responsible for instituting effective project management processes and providing project management guidance and training for less experienced project managers or task leaders. Conducts periodic project reviews with clients to ensure high quality work is performed on the program. Able to perform any or all of the Functional Responsibilities of Project Manager I and may serve as a backup to any Project Manager 1. May perform other duties as assigned.
3. **Project Manager I**  
**Experience:** 8 years experience in developing, specifying, managing, directing, controlling and executing tasks, projects and programs from simple to complex. Demonstrated leadership and management skills commensurate with experience. Capable of exercising overall program management or working as deputy to a customer program manager to the extent specified in the delivery order. May include experience as a subject matter specialist, engineer, administrator or technologist.  
**Education:** Bachelor's degree in any discipline or combination of disciplines.  
**Functional Responsibilities:** Serves as the contractor's single contract manager. Responsible for formulating and enforcing work standards, assigning contractor schedules, reviewing work discrepancies, supervising contractor personnel and communicating policies, purposes, and goals of the organization to subordinates. Directs the performance of a variety of related projects that may be organized by technology, program or client. Program areas typically represent more than three functional areas that may include engineering, systems analysis, quality control, administration, etc. Develops cost, technical, and schedule baselines and controls program(s) accordingly. Establishes individual performance criteria, hires appropriate people and oversees their application. May perform some or all of the duties of Subject Matter Specialists, engineers, or technologists to the extent qualified and appropriate. Responsible for the effective management of funds and personnel, and is accountable for the quality and timely delivery of all contractual items. May perform other duties as assigned.

4. **Subject Matter Expert I**  
**Experience:** Five years applied experiences in specific subject area of expertise which may include functional experience with relevant processes and ADP systems.  
**Education:** Bachelor’s Degree in a recognized technical, engineering, scientific, managerial, business, or other discipline related to area of expertise. An additional four years of relevant experience may be substituted for the Bachelor’s Degree.  
**Functional Responsibilities:** Responsible for maintaining up-to-date expertise in a specific subject area in order to evaluate customer program objectives and requirements and provides expert advice for program and/or process improvements. Recommends changes and participates in discussion of the depth and breadth of topic coverage in specific subject area or program. Collects, reviews, filters, and validates program data used for program evaluation and analysis. Subject matter functional expertise may be provided in areas including but not limited to education, health care, financial management, security, legal, engineering, science, and information technology. Interfaces with client program and management personnel and is adept in oral and written communications.
5. **Senior Business Manager**

**Experience:** Six years of experience in a related field including supervisory or management experience.

**Education:** Bachelor’s Degree in a recognized technical, engineering, scientific, managerial, business, or other related discipline. Graduate Degree is highly desirable. An additional two years of relevant experience may be substituted for the Graduate Degree. An additional four years of relevant experience may be substituted for the Bachelors Degree.

**Functional Responsibilities:** Supports the program and/or project manager in meeting the business management requirements of projects and acquisition. Manages all aspects of the project including budget formulation and execution, financial management and contract management. May include EVM analysis and support for development of OMB-300s. Manages a diverse group of functional activities, subordinate groups of programs, technical, and administrative personnel. Prepares progress reports, budgets and other services related to the project. Works independently with limited supervision. Demonstrated experience in financial management and analysis. Understands the federal budget and acquisition process.

6. **Business Manager**

**Experience:** Four years of experience in a related field with increasing experience in management or supervision.

**Education:** Bachelor’s Degree in a recognized technical, engineering, scientific, managerial, business, or other related discipline. An additional four years of relevant experience may be substituted for the Bachelor’s Degree. A Graduate degree can be substituted for two years of experience.

**Functional Responsibilities:** Supports the Sr. Business Manager and/or Program and/or Project manager in meeting the business management requirements of projects and acquisition. Provides assistance in managing applicable aspects of the project including budget formulation and execution, financial management and contract management. May include EVM analysis and support for development of OMB-300s. Prepares progress reports, budgets and other services related to the project. Works independently with limited supervision. Demonstrated experience in financial management and analysis. Understands the federal budget and acquisition process.
7. Senior Business/Financial Analyst

Experience: Six years experience in business/financial consulting, project management, and business process reengineering, data analysis, and requirements analysis.

Education: Bachelor’s Degree in a recognized technical, engineering, scientific, managerial, business, or other related discipline. Four (4) years of documented relevant experience or an Associate’s Degree together with two (2) years of documented relevant experience may be substituted for the Bachelor’s Degree. Two years of relevant experience may be substituted for a Graduate Degree.

Functional Responsibilities: Leads efforts to ensure successful assessment and documentation of client’s business and financial processes and information needs, including opportunities for improvement. Manages a team of business, financial and/or systems analyst and oversees the business and financial process review of a project. Serves as a leader to integrate business, cost estimating and financial management processes to ensure efficient stewardship of public funds. Responsible for strategic financial plans, cost estimates and correlation of financial requirements into executable budgets. Assesses products or procedures for applicable government standards, accounting principles, and internal controls. Produces project feasibility reports and identifies options for potential solutions and assessing them for both technical and business suitability. Collaborates with resources to ensure all proposed system design requirements adequately reflect the defined business/financial processes and fully support all components of the functional business/financial requirements. Interfaces with client program and management personnel and is adept in oral and written communications.

8. Business/Financial Analyst

Experience: Four years experience in business/financial consulting, project management, and business process reengineering, data analysis, and requirements analysis.

Education: Bachelor’s Degree in a recognized technical, engineering, scientific, managerial, business, or other related discipline. Four (4) years of documented relevant experience or an Associate’s Degree together with two (2) years of documented relevant experience may be substituted for the Bachelor’s Degree. Two years of relevant experience may be substituted for a Graduate Degree.

Functional Responsibilities: Ensure successful assessment and documentation of client’s business processes and information needs, including opportunities for improvement. Interacts extensively with external or internal clients and documents the results of interviews with client personnel and other stakeholders of the project. Works closely with clients to identify business needs, recommend areas for improvement, and determine the costs and benefits of implementing recommended business process improvements and/or solutions. Integrates business, cost estimating and financial management processes to ensure efficient stewardship of public funds. Generates strategic financial plans, cost estimates and correlation of financial requirements into executable budgets. Assesses products or procedures for applicable government standards, accounting principles, and internal controls. Produces project feasibility reports and identifies options for potential solutions and assessing them for both technical and business suitability. Collaborates with resources to ensure all proposed system design requirements adequately reflect the defined business processes and fully support all components of the functional business requirements. Interfaces with client program and management personnel and is adept in oral and written communications.
9. Project Administrator
**Experience:** Two years experience in project administration, cost estimating and budget preparation. Bachelor’s Degree in a recognized technical, engineering, scientific, managerial, business, or other related discipline.

**Education:** Four (4) years of documented relevant experience or an Associate’s Degree together with two (2) years of documented relevant experience may be substituted for the Bachelor’s Degree.

**Functional Responsibilities:** Analyzes project requirements in the areas of business management, financial management, program scheduling and other support requirements required for successful completion of a task. May include impact studies, cost/benefit analysis, contract management, acquisition support and project tracking methodologies. Responsible for supporting assigned projects in all aspects of project controls (cost, estimating, and planning/scheduling). Interfaces with Program and/or Project Manager and client representative(s) to establish the plan, schedule and budget for the assigned projects. Develops and maintains project estimates, project schedules, and basis documents. Responsible for the reporting requirements for assigned projects. Reviews and supports project change management for assigned projects. Works with the Program and/or Project Manager to assess project and analyze mitigation measures. Functions well within a team environment, providing mentorship, support and guidance, as required, to more junior members of the project controls team. Interfaces with client program and management personnel and is adept in oral and written communications.

10. Senior Systems Analyst/Project Leader
**Experience:** 8 years experience in developing, specifying, managing, directing, controlling and executing basic tasks. Possesses leadership and management skills commensurate with level of experience. Exercises sound judgment and problem-solving skills. May include experience as a subject matter specialist, technologist, administrator or engineer.

**Education:** Bachelor’s degree in any discipline or combination of disciplines.

**Functional Responsibilities:** Under the guidance of the Program Manager, will be responsible for the overall management of the specific task order(s) and ensure that the technical solutions and schedules in the task order are implemented in a timely manner. Performs enterprise wide horizontal integration planning and interfaces to other functional systems. Leads individuals based upon performance criteria and hiring authority of others. Performs functions of subject matter specialist, engineer, or technologist where qualified and appropriate. Accountable for all aspects of project performance. Demonstrates oral and written communication skills. Ensures that all required resources including manpower, production standards, computer time, and facilities are available for program implementation. May perform other duties as assigned.

11. Senior Producer
**Experience:** 10 years relevant experience in media or television development. Must have 5 years senior management experience designing, creating and delivering complex media products.

**Education:** A Bachelor's degree in media or television development. Four years of relevant experience may be substituted for a Bachelor's Degree.

**Functional Responsibilities:** Responsible for all aspects of creating, designing, developing and delivering print and electronic media. Coordinates creative, development and programming staff to ensure all project elements interface properly and that all items are delivered on schedule.
12. Senior Designer/Programmer
Experience: Four years relevant experience may be substituted for a Bachelor's Degree. Must possess 5 years experience in visual and aural manipulation and segment authoring. Must have expert level skills in Director, Flash, FinalCutPro, Quark and Illustrator.
Education: A Bachelor's degree in media or television development and 5 years design and management experience.
Functional Responsibilities: Lead electronic and print designer. Responsible to outline creative concepts and computer manipulation of information. Writes code, develops motion concepts and authors complex computer renders into visual and aural presentations. Manages and coordinated creative efforts including video, print, still and graphic elements and aural segments. Responsible to perform quality control and code integrity.

13. Senior Videographer
Experience: Must have 3 years specialized experience in location production techniques to include lighting enhancement and camera manipulation. Must possess 4 years experience with digital cameras and digital transfer technology.
Education: A Bachelor's degree in media or television production with 5 years of experience. Four years of relevant experience may be substituted for a Bachelor's Degree.
Functional Responsibilities: Responsible to capture images and audio segments, both motion and still, in digital format for manipulation and editing. Location technical team lead person. Works with senior producer and senior creative director to insure formatting, subject capture and technical compatibility cross platforms.

14. Senior Media Specialist
Experience: A minimum of 3 years design and programming experience using Director, Flash and digital editing software.
Education: A Bachelor's Degree in Media development or related field. Four years experience may be substituted for a Bachelor's Degree.
Functional Responsibilities: Designs, develops, debugs and programs complex digital presentations for electronic disseminations. Works with graphic designers and designers/programmers to create presentation segments. Works with minimum supervision to accomplish content design. Programs complex computer manipulated sequences to enhance communication of key message points.

15. Systems Analyst III
Experience: 5 years of IT industry experience, covering a combination of any of the following technologies: database, client/server, web, local area networking, wide area networking, e-mail systems, network management systems, and information systems security.
Education: Bachelor's degree in Computer Science, Information Systems, Engineering, or other relevant discipline.
Functional Responsibilities: Leads a team that evaluates and recommends computer systems architecture in an organization. Confers with end-users and technical personnel to identify functional issues and types of data to be processed. Develops sufficient understanding of the organization’s current architecture, future IT plans, corporate standards, and emerging trends to recommend hardware and software infrastructure. Acts as highest-level technical expert, addressing problems of systems
integration, compatibility and multiple platforms. Provides guidance to junior staff. May perform other duties as assigned.

16. **Senior Network Engineer**

**Experience:** 8 years experience in designing, implementing, managing, and maintaining small to large scale networks including both LAN and WAN. Responsible for supervising or leading major network and systems integration projects as well as designing and implementing network management systems, information systems security, and network cable plant infrastructure. Experience in implementing and integrating office automation products and applications.

**Education:** Bachelor's Degree in a recognized engineering, scientific, technical, or business management discipline from an accredited college or university and a vendor certification such as Microsoft CSE, Cisco CCIE, Novell CNE, RCCD, etc.

**Functional Responsibilities:** Plans and performs network engineering research, design, development, and other assignments in conformance with network design, engineering and customer specifications. Supervises team of Network Engineers in designing complex network architectures from inception through project completion. Supervises and monitors all aspects of system design, implementation, and operation of the network to ensure optimum network system performance. Oversees the design, implementation, and maintenance of cable plants and architecture, communications transmission lines and all other attached devices. Works with the project manager in generating design documents and project implementation plans. Assist in the development of standards, policies, and procedures for effectively managing the network as well as identifying and implementing best practice solutions. Provides technical support to end users. May perform other duties as assigned.

17. **Network Engineer III**

**Experience:** 5 years experience in designing, implementing, managing, and maintaining small to large scale networks including both LAN and WAN. Participates in major network and systems integration projects as well as designing and implementing network management systems, information systems security, and network cable plant infrastructure. Experience in implementing and integrating office automation products and applications. May act as a Lead Network Engineer.

**Education:** Bachelor's Degree in a recognized engineering, scientific, technical, or business management discipline from an accredited college or university and a vendor certification such as Microsoft CSE, Cisco CCIE, Novell CNE, RCCD, etc.

**Functional Responsibilities:** Performs a variety of network engineering tasks, either independently or under supervision, which focuses on the design, integration, and implementation of LAN and/or WAN including hardware, software and support facilities and/or equipment. May supervise a team of Network Engineers in designing complex network architectures from inception through project completion. Performs design, installation, troubleshooting, and support of LAN/MAN/WAN hardware, software and applications. Installs and configures hardware such as routers, switches, hubs and network monitoring devices. Responsible for designing, implementation, and maintaining cable plants and architecture, communications transmission lines and all other attached devices. Analyzes Ethernet protocol packets and provide reports and recommendations on traffic analysis. Provides technical support to end users. Acts as point of contact for client needs. May perform other duties as assigned.
18. Network Engineer II
Experience: 5 years experience in designing, implementing, managing, and maintaining small to large scale networks including both LAN and WAN. Experience in network and systems integration projects as well as designing and implementing network management systems, information systems security, and network cable plant infrastructure. Experience in implementing and integrating office automation products and applications.
Education: Associates Degree in a recognized engineering, scientific, technical, or business management discipline from an accredited college or university and a vendor certification such as Microsoft CSE, Cisco CCIE, Novell CNE, RCCD, etc.
Functional Responsibilities: Under supervision performs a variety of network engineering tasks which focuses on the design, integration, and implementation of LAN and/or WAN including hardware, software and support facilities and/or equipment. Performs design, installation, troubleshooting, and support of LAN/MAN/WAN hardware, software and applications. Installs and configures hardware such as routers, switches, hubs and network monitoring devices. Responsible for implementation and maintaining cable plants and architecture, communications transmission lines and all other attached devices. Responsible for the technical/engineering part of a major project or a project of lesser complexity than those normally assigned to a higher-level engineer. Coordinates the activities of Network Technicians assigned to specific network engineering projects. Provides technical support to end users. May perform other duties as assigned.

19. Network Engineer I
Experience: 1 year experience in supporting small to large scale networks including both LAN and WAN. Experience in network and systems integration projects as well as implementing network cable plant infrastructure. Experience in implementing and integrating office automation products and applications.
Education: Associates Degree in a recognized engineering, scientific, technical, or business management discipline from an accredited college or university and/or a vendor certification such as Microsoft CSE, Cisco CCIE, Novell CNE, RCCD, etc.
Functional Responsibilities: Under supervision performs a variety of network engineering tasks which focuses network related problem resolutions, technical performance monitoring, and other system administrative issues. May assist in the prioritization of network control center or network support center tasks. Operates and maintains hardware such as routers, switches, hubs and network monitoring devices. Responsible for implementing and/or troubleshooting cable plants and architecture, communications transmission lines and all other attached devices. Provides technical support to end users. May perform other duties as assigned.
20. Senior Programmer/Analyst

Experience: 10 years experience in defining economical standard computer operating systems and environments and applications; acquiring, tailoring, and testing computer operating systems, environments, and applications; packaging and distributing operating systems; and supporting operating systems and applications. At least five years experience in managing the development of large automated systems integration projects that incorporate digital imaging or digital communications technology. Experience will include knowledge of commercial-off-the-shelf products and methods, which provide interoperable, portable, and scalable information technology options. May include a working knowledge and/or familiarity with Defense Information Infrastructure Common Operating Environment (DII-COE), DOD acquisition practices and policies and the higher order programming language specified in the task order to develop the required software.

Education: Bachelor's degree in computer science, computer programming, software engineering, mathematics, computer engineering or related scientific/technical discipline from an accredited institution.

Functional Responsibilities: Develops standards-compliant software utilizing industry-leading operating systems, languages, protocols, and relational databases. Directs and controls development of production application systems. Prepares project plans and schedules for significant application systems development efforts. Monitors assigned organization development projects to ensure consistency and satisfaction of interface requirements. Monitors and tracks application system development progress in order to appropriately recommend the deployment of resources in order to meet project deliverable schedules. Assist in monitoring the direction and growth of business to ensure the application of appropriate technologies and support resources. Codes, tests, and troubleshoots programs. Designs implementations of large projects and prepares programming assignments. Performs project/problem resolution and support activities. Coordinates system testing and programming assignments. Researches system problems. Code and compile programs. Performs full system tests. Designs, plans and supervises implementation of medium to large scale system projects. Performs unit and assembly testing. Performs problem resolution and support activities. Trains new employees on all aspects of an application or system project. May perform other duties as assigned.
21. Programmer/Analyst III

Experience: 8 years experience in defining economical standard computer operating systems and environments and applications; acquiring, tailoring, and testing computer operating systems, environments, and applications; packaging and distributing operating systems; and supporting operating systems and applications. At least five years experience in managing the development of large automated systems integration projects that incorporate digital imaging or digital communications technology. Experience will include knowledge of commercial-off-the-shelf products and methods, which provide interoperable, portable, and scalable information technology options. May include a working knowledge and/or familiarity with Defense Information Infrastructure Common Operating Environment (DII-COE), DOD acquisition practices and policies and the higher order programming language specified in the task order to develop the required software.

Education: Bachelor's degree in computer science, computer programming, software engineering, mathematics, computer engineering or related scientific/technical discipline from an accredited institution.

Functional Responsibilities: Develops standards-compliant software utilizing industry-leading operating systems, languages, protocols, and relational databases. Supports and develops programs/tools associated with client's software. Maintains and enhances source code management/release management activities. Analyzes problems. Designs, codes, and tests batch reporting processes. Provides technical leadership. Assist in new development and product support. Assist in the preparation of project plans and schedules for application systems development efforts. Ensures consistency and satisfaction of interface requirements for specific newly developing programs with other new and existing programs and systems within designated application systems. Creates and maintains source code management tools. Prepares application program unit test data. Coordinates testing activities for designated programs within assigned project(s), as required. Archives code and packages releases. Analyzes embedded programs for performance and recommends ways to improve them. Reviews performance recommendations of others. Executes performance tests of programs. Writes and tests programs to benchmark performance. Creates job schedule and interfaces with users. Performs enhancements, fixes bugs, and resolves coding issues for existing applications. Assist in monitoring assigned organization development projects to ensure consistency and satisfaction of interface requirements for specific newly developing systems. May perform other duties as assigned.
22. Senior Web Developer
Experience: 5 years experience in analysis, design, development, implementation, and maintenance of simple to complex web-based application systems utilizing technology platforms such as MS SQL Server, Access, Oracle, C++, Visual Basic, HTML, Microsoft Active Server Pages (ASP), Java, JavaScript, HTML, DHTML, XML, Cold Fusion, etc. At least two years experience in managing or supervising a team of developers in the development and support of enterprise-oriented applications or general business applications.
Education: Bachelor's Degree in a recognized engineering, scientific, technical, or business management discipline from an accredited college or university.
Functional Responsibilities: Develops and/or leads effort to create requirements and specifications for complex or highly technical Web applications. Performs and/or leads effort to create application design for complex Web projects which may require extensive research and analysis. Assist in estimating programming resource requirements, project planning and scheduling. Codes and tests Web applications using standard toolsets, reusable object oriented methodology, and robust edit and error checking processes. Designs and develops projects with professional level standards for site performance, usability, scalability, browser compatibility, and reliability. Reviews designs and maintain compliance with application and infrastructure architecture and security. Provides guidance for more junior developers in technical skillsets, design, coding best practices, etc. May perform other duties as assigned.

23. Web Developer III
Experience: 3 years experience in analysis, design, development, implementation, and maintenance of simple to complex web-based application systems utilizing technology platforms such as MS SQL Server, Access, Oracle, C++, Visual Basic, HTML, Microsoft Active Server Pages (ASP), Java, JavaScript, HTML, DHTML, XML, Cold Fusion, etc.
Education: Bachelor's degree in Computer Science, Information Systems, Mathematics, Computer Engineering or related scientific/technical discipline from an accredited institution or university.
Functional Responsibilities: Conducts analysis and develops specifications for complex or highly technical Web applications. Conducts application design for complex Web projects which may require extensive research and analysis. Codes and tests Web applications using standard toolsets, reusable object-oriented methodology, and robust edit and error checking processes. Designs and develops projects with professional level standards for site performance, usability, scalability, browser compatibility, and reliability. Reviews designs and maintain compliance with application and infrastructure architecture and security. Provides guidance for more junior developers in technical skillsets, design, coding best practices, etc. May perform other duties as assigned.
24. Transformation Project Manager

**Experience:** 10 or more years of experience in organizational change management and process transformation. Demonstrated leadership and management skills commensurate with experience. Capable of managing multiple projects and exercising overall program management or working as deputy to a customer program manager to the extent specified in the delivery order. Demonstrated success in leading significant organizational change efforts. Experience in both customer facing and back office system implementations. Management of at least two organizational change efforts. May include experience as a subject matter specialist, engineer, administrator or technologist.

**Education:** Bachelor's degree in any discipline or combination of disciplines.

**Functional Responsibilities:** Manages multiple projects, manages and mentors two or more level 1 Project Managers, and may serve as the contractor's single contract manager. Responsible for formulating, leading, and managing multiple organizational and change management and process transformation initiatives including but not limited to enterprise architecture frameworks, business process modeling, strategy development, customer relationship management, finance, operational systems, and knowledge management.

25. Project Advisor

**Experience:** 10 or as a project team leader or project manager. Capable of managing multiple projects and exercising overall program management. Demonstrate ability to translate high level business requirements into functional specifications and manage changes to such specifications. Experience in identifying business, operational and technical tasks, scope, time constraints and task interdependencies. Coaches and mentors staff members. Demonstrates an informed knowledge of business area to resolve problems on an ongoing business.

**Education:** Bachelor's degree in any discipline or combination of disciplines.

**Functional Responsibilities:** Analyze business operations to determine opportunities to automate processes and functions if applicable. Translate high level business requirements into functional specifications for the IT organization and manage changes to such specifications. Identify business, operational and technical tasks, scope, time constraints and task interdependencies. Lead walkthroughs of business requirements. Coaches and mentors staff members. Responsible for end-to-end ownership of projects and project planning activities in an area of expertise and/or concurrent multiple initiatives for the assigned team. Participate in program design and code walkthroughs. Review test plans and results providing guidance with the development of test plans to assist the business with development of user acceptance criteria.
26. Senior Business Analyst / Data Modeler
Experience: 8 years or more of experience in supporting organizational change strategy and process improvement. More than 5 years of experience in leading process or functional improvement efforts. Experience in full life cycle implementation of a process improvement effort. At least two projects leading the development of a business or Information Technology (IT) technology.
Education: Bachelor's degree in any discipline or combination of disciplines.
Functional Responsibilities: Responsible for defining, identifying, analyzing, and validating functional requirements. Conducts value chain as well as Strengths, Weaknesses, Opportunities, and Threats (SWOT) analyses. Conducts process and data modeling utilizing process and data modeling tools and other office automation products. Interviews clients and stakeholders to determine current and targeted business processes and environment. Prepares written reports on the results of analyses conducted and associated recommendations with appropriate plan of actions and milestones (POA&M). Responsible for data modeling effort from requirements to conceptual, logical and physical design. Provide hands-on data modeling and development support for the projects. Develop Enterprise Data Dictionary. Prepares presentation materials and conducts presentations for clients and stakeholders.

27. Business Analyst / Data Modeler
Experience: 6 years or more of experience in supporting organizational change strategy and process improvement. 3 years of experience serving as key contributor to business organizational improvement efforts. Experience in full life cycle implementation of a process improvement effort. Analyst role in at least two functional or business process improvement efforts.
Education: Bachelor's degree in any discipline or combination of disciplines.
Functional Responsibilities: Responsible for analyzing and validating functional requirements. Conducts process and data modeling utilizing process and data modeling tools and other office automation products. Interviews clients and stakeholders to determine current and targeted business processes and environment. Responsible for data modeling effort from requirements to conceptual, logical and physical design. Provide hands-on data modeling and development support for the projects. Develop Enterprise Data Dictionary. Prepares written reports on the results of analyses conducted and associated recommendations. Prepares presentation materials and conducts presentations for clients and stakeholders.

28. Senior Enterprise Architect
Experience: 8 years or more of experience in supporting organizational strategy and process improvement efforts. 5 or more years experience leading software implementation efforts. Managed at least two projects involving a complete software development life cycle (SDLC). Served as Lead Architect in at least one Enterprise Architect (EA) initiative.
Education: Bachelor's degree in any discipline or combination of disciplines.
Functional Responsibilities: Responsible for formulating, validating, and implementing EA frameworks, Service Oriented Architecture (SOA), Component Architecture, and Technology Architecture. Oversees projects through the entire SDLC and ensures requirements are met and/or exceeded. Provides expert technical consulting services on various technical disciplines including but not limited to database and client/server technologies, enterprise networking technologies, and business analytic/intelligence tools. Interviews clients and stakeholders to determine current and targeted EA environment. Prepares written reports on the results of analyses conducted and associated
recommendations with appropriate plan of actions and milestones (POA&M). Prepares presentation materials and conducts presentations for clients and stakeholders.

29. Enterprise Architect

**Experience:** 6 years or more of experience in supporting organizational strategy and process improvement efforts. Served as key contributor to at least two application implementations, starting with requirements and ending with operational deployment. Served as key contributor to at least one EA initiative as well as one system or domain architecture effort.

**Education:** Bachelor's degree in any discipline or combination of disciplines.

**Functional Responsibilities:** Responsible for analyzing, validating and implementing EA frameworks, Service Oriented Architecture (SOA), Component Architecture, and Technology Architecture. Participates as key contributor to running projects through the entire SDLC and to ensure requirements are met and/or exceeded. Provides expert technical consulting services on various technical disciplines including but not limited to database and client/server technologies, enterprise networking technologies, and business analytic/intelligence tools. Interviews clients and stakeholders to determine current and targeted EA environment. Prepares written reports on the results of analyses conducted and associated recommendations. Prepares presentation materials and conducts presentations for clients and stakeholders.

30. Sr. Systems Engineer/Architect

**Experience:** 8 years or more of experience in engineering and designing IT systems. 5 or more years experience leading system engineering and design efforts. Experience performing system architecture activities to include but not limited to concept exploration, requirements definition, analysis, process design, systems design, integration testing and evaluation within complex environments. Ability to lead and support development and maintenance teams through the IT life cycle, using structured processes. Experienced in development of architecture compliant operational and systems views.

**Education:** Bachelor's degree in any discipline or combination of disciplines.

**Functional Responsibilities:** Responsible for analyzing, planning, designing, documenting, and managing the implementation of complex and secure information technology (IT) solutions. Responsible for architecture and delivery of systems, applications and processes underlying customer IS infrastructure. This includes infrastructure planning, application support, analysis, assessment, studies, design, development, testing, setup, technical documentation and reporting.

31. Systems Engineer/Architect

**Experience:** 6 years or more of experience in engineering and designing IT systems. Experience performing system architecture activities to include but not limited to concept exploration, requirements definition, analysis, process design, systems design, integration testing and evaluation within complex environments. Ability to lead and support development and maintenance teams through the IT life cycle, using structured processes. Experienced in development of architecture compliant operational and systems views.

**Education:** Bachelor's degree in any discipline or combination of disciplines.

**Functional Responsibilities:** Responsible for analyzing, planning, designing, documenting, and managing the implementation of complex and secure information technology (IT) solutions. Responsible for architecture and delivery of key systems, applications and processes underlying customer IS infrastructure. This includes infrastructure planning, application support, analysis, assessment, studies, design, development, testing, setup, technical documentation and reporting.
Service Contract Labor Standard Statement

The Service Contract Labor Standards, formerly the Service Contract Act (SCA) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.