On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is http://www.gsaadvantage.gov

SCHEDULE TITLE: Multiple Award Schedule  
LARGE CATEGORY: Information Technology  
SUBCATEGORY: Electronic Commerce  
PRODUCT SERVICE CODE (PSC): D304

Supplement No. (sequentially numbered):  
- Mass Mod A812, February 5, 2020

CONTRACT NUMBER: GS-35F-47QTCA20D0044

CONTRACT PERIOD: January 6, 2020 – January 5, 2025

For more information on ordering from Federal Supply go to this website: www.gsa.gov/schedules

CONTRACTOR: Rarestep (DBA Fleetio)  
1900 2nd Avenue North, Suite 300  
Birmingham, AL 35203  
Phone number: 1-800-975-5304  
Fax number: 205-708-2126  
E-Mail: sales@fleetio.com  
Website: fleetio.com

CONTRACTOR’S ADMINISTRATION SOURCE: Will Yarbrough, Sales Director  
1900 2nd Avenue North, Suite 300  
Birmingham, AL 35203  
Phone number: 1-800-975-5304
BUSINESS SIZE:  Rarestep (DBA Fleetio) is registered as a Small Business.

CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

<table>
<thead>
<tr>
<th>SIN</th>
<th>Description</th>
<th>Awarded Prices</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151ECOM</td>
<td>Fleet maintenance software subscription - Pro Plan</td>
<td><strong>Pro Plan</strong> - $4.50 per asset per month paid annually, $5.40 per asset per month paid monthly</td>
</tr>
<tr>
<td></td>
<td>Unlimited user access</td>
<td></td>
</tr>
<tr>
<td>54151ECOM</td>
<td>Fleet maintenance software subscription - Advanced Plan</td>
<td><strong>Advanced Plan</strong> - $6.30 per asset per month paid annually, $7.20 per asset per month paid monthly</td>
</tr>
<tr>
<td></td>
<td>Unlimited user access</td>
<td></td>
</tr>
<tr>
<td>54151ECOM</td>
<td>Software Implementation Services - Standard</td>
<td><strong>Standard Implementation</strong> for up to 500 assets - $5,239</td>
</tr>
<tr>
<td>54151ECOM</td>
<td>Software Implementation Services - Premium</td>
<td><strong>Premium Implementation</strong> for over 500 assets - $15,112.50</td>
</tr>
<tr>
<td>54151ECOM</td>
<td>Equipment management add-on subscription - Basic Plan (for up to 500 pieces</td>
<td><strong>Up to 500 pieces</strong> - $0.48 per equipment asset per month paid annually, $0.57 per equipment asset per month paid monthly</td>
</tr>
<tr>
<td></td>
<td>of equipment)</td>
<td></td>
</tr>
<tr>
<td>54151ECOM</td>
<td>Equipment management add-on subscription - Basic Plan (for over 500 pieces</td>
<td><strong>Over 500 pieces</strong> - $0.43 per equipment asset per month paid annually, $0.49 per equipment asset per month paid monthly</td>
</tr>
<tr>
<td></td>
<td>of equipment)</td>
<td></td>
</tr>
</tbody>
</table>

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

(Government net price based on a unit of one)
1c. **HOURLY RATES (Services only):**

**Customer Success Manager**
- **Minimum/General Experience:** 3+ years experience in software consulting, training or support
- **Functional Responsibility:** Engages with customers to help them achieve their goals with the platform. Leads all implementation services from initial kickoff to more complex services like data configuration. Establishes a strong rapport with key stakeholders, leverages their deep knowledge of the fleet industry and outlines precise solutions to complex problems. Works with users at every level of the organization.
- **Minimum Education/Certification Level:** Bachelor's degree in business or related degree or four year college equivalent
- **Rate with IFF:** $100.75/hour
- **Rate without IFF:** $100/hour

2. **MAXIMUM ORDER***:

The Maximum Order value for the following Special Item Numbers (SINs) is $500,000:
54151ECOM

NOTE TO ORDERING ACTIVITIES: *If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contactor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. **MINIMUM ORDER**:

The Minimum Order value for the following Special Item Numbers (SINs) is $100:
54151ECOM

4. **GEOGRAPHIC COVERAGE:** Global

5. **POINT(S) OF PRODUCTION:** All software is built within the United States
### 6. Discount from List Prices:

<table>
<thead>
<tr>
<th>SIN</th>
<th>Description</th>
<th>Discount from List Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151ECOM</td>
<td>Fleet maintenance software subscription - Pro Plan Unlimited user access</td>
<td>10%</td>
</tr>
<tr>
<td>54151ECOM</td>
<td>Fleet maintenance software subscription - Advanced Plan Unlimited user access</td>
<td>10%</td>
</tr>
<tr>
<td>54151ECOM</td>
<td>Software Implementation Services - Standard</td>
<td>20%</td>
</tr>
<tr>
<td>54151ECOM</td>
<td>Software Implementation Services - Premium</td>
<td>20%</td>
</tr>
<tr>
<td>54151ECOM</td>
<td>Equipment management add-on subscription - Basic Plan (for up to 500 pieces of equipment)</td>
<td>5%</td>
</tr>
<tr>
<td>54151ECOM</td>
<td>Equipment management add-on subscription - Basic Plan (for over 500 pieces of equipment)</td>
<td>16%</td>
</tr>
</tbody>
</table>

### 7. Quantity Discount(s):

<table>
<thead>
<tr>
<th>SIN</th>
<th>Description</th>
<th>Quantity Discount</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151ECOM</td>
<td>Fleet maintenance software subscription - Pro Plan Unlimited user access</td>
<td>5% off for every 1,000 assets, capped at 50%</td>
</tr>
<tr>
<td>54151ECOM</td>
<td>Fleet maintenance software subscription - Advanced Plan Unlimited user access</td>
<td>5% off for every 1,000 assets, capped at 50%</td>
</tr>
<tr>
<td>54151ECOM</td>
<td>Software Implementation Services - Standard</td>
<td>5% for fleets with more than 1,000 assets</td>
</tr>
<tr>
<td>54151ECOM</td>
<td>Software Implementation Services - Premium</td>
<td>5% for fleets with more than 1,000 assets</td>
</tr>
<tr>
<td>54151ECOM</td>
<td>Equipment management add-on subscription</td>
<td>5% off for every 250</td>
</tr>
</tbody>
</table>
on subscription - Basic Plan (for up to 500 pieces of equipment) equipment assets, capped at 40%

<table>
<thead>
<tr>
<th>Identifier</th>
<th>Equipment management add-on subscription - Basic Plan (for over 500 pieces of equipment)</th>
<th>5% off for every 250 equipment assets, capped at 40%</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151ECOM</td>
<td>Equipment management add-on subscription - Basic Plan (for over 500 pieces of equipment)</td>
<td>5% off for every 250 equipment assets, capped at 40%</td>
</tr>
</tbody>
</table>

8. **PROMPT PAYMENT TERMS:** Net 30 days

9.a Government Purchase Cards must be accepted at or below the micro-purchase threshold.

9.b Government Purchase Cards are accepted above the micro-purchase threshold. Contact contractor for limit.

10. **FOREIGN ITEMS:** None

11a. **TIME OF DELIVERY:** 30 days

11b. **EXPEDITED DELIVERY:** 10 days

11c. **OVERNIGHT AND 2-DAY DELIVERY:** Not applicable

11d. **URGENT REQUIREMENTS:** Agencies can contact the Contractor’s representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

12. **FOB POINT:** Destination

13a. **ORDERING ADDRESS:**

Rarestep (DBA Fleetio)
1900 2nd Avenue North, Suite 300
Birmingham, AL 35203

13b. **ORDERING PROCEDURES:** Ordering activities shall use the ordering procedures described in Federal Acquisition Regulation 8.405-3 when placing an order or establishing a
BPA for supplies or services. The ordering procedures, information on Blanket Purchase Agreements (BPA’s) and a sample BPA can be found at the GSA/FSS Schedule Homepage (fss.gsa.gov/schedules).

14. **PAYMENT ADDRESS**: Same as contractor

15. **WARRANTY PROVISION**: None. See more on warranty at fleetio.com/terms.

16. **EXPORT PACKING CHARGES**: Not applicable

17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE**: Not applicable

18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE)**: Not applicable

19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE)**: Not applicable

20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE)**: Not applicable

20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE)**: Not applicable

21. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE)**: Not applicable

22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE)**: Not applicable

23. **PREVENTIVE MAINTENANCE (IF APPLICABLE)**: Not applicable

24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants)**: Not applicable

24b. **Section 508 Compliance for Electronic and Information Technology (EIT)**: Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services. Full details can be found at fleetio.com. The EIT standards can be found at: www.Section508.gov.
25. DUNS NUMBER: 07-864-4894

26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Contractor has an Active Registration in the SAM database.