GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: http://www.gsaadvantage.gov

WORLDWIDE FEDERAL SUPPLY SCHEDULE CONTRACT
LARGE CATEGORY F: INFORMATION TECHNOLOGY

CONTRACT NUMBER:
47QTCA20D0059

PERIOD COVERED BY CONTRACT:
January 29, 2020 – January 28, 2025

Bureau of Internet Accessibility Inc. d/b/a BOIA ORG
4474 Post Road
East Greenwich, RI 02818-4124

Contractor’s Administration Source:
Ken Berquist
Ken.Berquist@boia.org
(P) 401-830-0075
(F) 401-885-4367
www.BoIA.org

General Services Administration
Modification #PO-0001, dated January 29, 2020
Business Size: Small, Small Disadvantaged
DUNS: 962235276

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at http://www.fss.gsa.gov.
1a. **TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)**

   SIN 511210:   Software Licenses  
   SIN 54151S:   Information Technology Professional Services  
   SIN 611420:   Information Technology Training  
   SIN ANCILLARY:   Ancillary Supplies and Services

1b. **LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN**: See attached Proposed Pricelist

1c. **HOURLY RATES (Services Only)**: See attached proposed pricelist

2. **MAXIMUM ORDER**:  
   SIN 511210:   $500,000  
   SIN 54151S:   $500,000  
   SIN 611420:   $250,000  
   SIN ANCILLARY:   $250,000

   *If the “best value” selection places your order over this Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement; (2) offer the lowest price available under this contract; or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the Schedule contract in accordance with FAR 8.404*

3. **MINIMUM ORDER**: $100

4. **GEOGRAPHIC COVERAGE**: Domestic (48 Contiguous States and Washington, DC, Alaska, Puerto Rico, Hawaii) and Overseas.

5. **POINT(S) OF PRODUCTION**: 4474 Post Road East Greenwich, RI, 02818-4124

6. **DISCOUNT FROM LIST PRICES**: Net GSA pricing is listed in the attached pricing table

7. **QUANTITY DISCOUNT(S)**: See notes in the attached pricing table.

8. **PROMPT PAYMENT TERMS**: 0% Net 30

9a. Government purchase cards **are accepted** at or below the micro-purchase threshold

9b. Government purchase cards **are accepted** above the micro-purchase threshold

10. **FOREIGN ITEMS**: None

11a. **TIME OF DELIVERY**: To be determined at the task order level.

11b. **EXPEDITED DELIVERY**: To be negotiated at the task order level

11c. **OVERNIGHT AND 2-DAY DELIVERY**: To be negotiated at the task order level
11d. **URGENT REQUIREMENTS**: Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery

12. **FOB POINT**: Destination

13a. **ORDERING ADDRESS**: Bureau of Internet Accessibility Inc.  
4474 Post Road  
East Greenwich, RI, 02818-4124  
(P) 401-830-0075  
(F) 401-885-4367

13b. **ORDERING PROCEDURES**: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in FAR 8.405-3

14. **PAYMENT ADDRESS**: Bureau of Internet Accessibility Inc.  
4474 Post Road  
East Greenwich, RI, 02818-4124  
(P) 401-830-0075  
(F) 401-885-4367

15. **WARRANTY PROVISION**: N/A

16. **EXPORT PACKING CHARGES**: N/A

17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE**: Accepted at, below and above the micro-purchase threshold

18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (if applicable)**: N/A

19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE)**: N/A

20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE)**: N/A

20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE)**: *BOIA ORG without additional charge to the ordering activity, shall provide a technical support email support@boia.org for the purpose of providing user assistance and guidance in the implementation of the software. The technical support email is available 24/7.

21. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE)**: N/A

22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE)**: N/A

23. **PREVENTIVE MAINTENANCE (IF APPLICABLE)**: N/A

24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants)**: N/A

24b. **Section 508 Compliance for EIT**: as applicable

25. **DUNS NUMBER**: 962235276

26. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE**: Active
Team Manager

Team Managers have extensive experience working with on large scale projects and managing a diverse group of project managers while seamlessly interfacing with clients.

Key Requirements:
- Minimum 10 years of experience planning, managing, and scheduling program activities
- Ability to interact effectively with all levels of the organization while fostering an environment of collaboration and trust
- Excellent writing, communication, and facilitation skills
- Customer centric mindset that anticipates business needs and responds positively to feedback
- Demonstrated ability to lead project teams to apply skills and techniques to solve dynamic problems
- Ability to simultaneously manage multiple complex projects that will vary in scope and size
- Experience running large scale, customer-facing organizations
- Strong accessibility experience - managing, teaching, or hands-on
- Technical depth, including experience developing or leading development organizations
- Strong data and analytical skills, and proven experience making data-driven decisions
- Ability to turn difficult situations into pragmatic solutions while maintaining customer satisfaction
- Excellent people management skills, including the ability to influence, negotiate and achieve results through direct reports and others

Education: Bachelor's Degree
Experience: 10 years

Project Manager

Project Managers interface directly with clients and the internal teams to ensure that projects are successfully implemented.

Key Requirements:
- 5+ years project management experience
- Provide end-to-end project management
- Develop a detailed project plan and monitor progress
- Collaborate with internal teams to design, develop and implement accessibility projects
- Deliver projects on time ensuring quality standards are met
- Communicate with the team and ensure all members are on board with delegated tasks
- Experience running large scale, customer-facing organizations
- Understand of digital accessibility
- Excellent people management skills, including the ability to achieve results through direct reports and others

Education: Bachelor's Degree
Experience: 5 years

Senior Subject Matter Expert

Senior Subject Matter Experts have extensive accessibility experience working with Fortune 500 companies and large-scale, highly-visible mobile and web sites and applications. Extensive accessibility, assistive technology, and
business knowledge means those designated as SMEs are uniquely qualified to offer a powerful view into your organization’s accessibility.

**Key Requirements:**
- 8+ years’ experience as a Subject Matter Expert
- Core understanding of web development technologies & mobile applications and how they impact the user experience.
- Core understanding of accessibility software, such as JAWS, NVDA, TalkBack, VoiceOver, etc.
- Communication shows high attention to detail and they have the ability to explain complex topics concisely.
- Expert in testing interfaces and validating that they conform to WCAG 2.1 AA requirements
- Strong accessibility experience - managing, teaching, as well as hands-on
- Technical depth of knowledge, including experience developing or leading development organizations
- Strong data and analytical skills, and proven experience making data-driven decisions
- Ability to turn difficult situations into pragmatic solutions while maintaining customer satisfaction
- Excellent people management skills, including the ability to influence, negotiate and achieve results through direct reports and others

**Education:** Bachelor's Degree  
**Experience:** 8 years

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**Subject Matter Expert**

Subject Matter Experts are required to be certified in JAWS/NVDA (popular screen readers) and have five or more years of experience in accessibility testing. As native assistive technology users, they provide guidance and insight that can’t be duplicated by a machine.

**Key Requirements:**
- 5+ years’ experience as a Subject Matter Expert
- Core understanding of web development technologies & mobile applications and how they impact the user experience.
- Communication shows high attention to detail and they have the ability to explain complex topics concisely.
- Expert in testing interfaces and validating that they conform to WCAG 2.1 AA requirements

**Education:** Bachelor's Degree  
**Certification:** JAWS/NVDA  
**Experience:** 5 years

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**Tester with Disability**

Testers with Disability have extensive use of software such as JAWS and NVDA (popular screen readers) and have five or more years of experience in accessibility testing. As native assistive technology users, they provide guidance and insight that can’t be duplicated by a machine.

**Key Requirements:**
- 5+ years’ experience as a visually, mobile and/or audio impaired Subject matter Expert
- Core understanding of web development technologies & mobile applications and how they impact the user experience.
- Communication shows high attention to detail and they have the ability to explain complex topics concisely.
- Expert in testing interfaces and validating that they conform to WCAG 2.1 AA requirements.

**Education:** Bachelor's Degree  
**Experience:** 5 years
Unless otherwise specified in the above Labor Category Descriptions, the below education/experience substitutions are accepted by Bureau of Internet Accessibility Inc. d/b/a BOIA ORG

<table>
<thead>
<tr>
<th><strong>Minimum Education Equivalency Table</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Bachelors Degree</td>
</tr>
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### Awarded GSA Pricelist SIN 54151S

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>Base Term</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>UOI</td>
<td>GSA Rate w/ IFF 1/29/20 - 1/28/21</td>
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<tr>
<td>-------</td>
<td>------------------------------</td>
<td>-----------</td>
</tr>
<tr>
<td>54151S</td>
<td>Team Manager</td>
<td>Hour</td>
</tr>
<tr>
<td>54151S</td>
<td>Project Manager</td>
<td>Hour</td>
</tr>
<tr>
<td>54151S</td>
<td>Senior Subject Matter Expert</td>
<td>Hour</td>
</tr>
<tr>
<td>54151S</td>
<td>Subject Matter Expert</td>
<td>Hour</td>
</tr>
<tr>
<td>54151S</td>
<td>Tester with Disability</td>
<td>Hour</td>
</tr>
</tbody>
</table>

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
<table>
<thead>
<tr>
<th>SIN</th>
<th>MANUFACTURER NAME</th>
<th>MFR PART NO</th>
<th>PRODUCT NAME</th>
<th>PRODUCT DESCRIPTION</th>
<th>UDI</th>
<th>GSA OFFER PRICE (inclusive of the .75% IFF)</th>
<th>QUANTITY/VO</th>
<th>LUME</th>
<th>DISCOUNT</th>
<th>COO</th>
</tr>
</thead>
<tbody>
<tr>
<td>511210</td>
<td>Bureau of Internet Accessibility, Inc.</td>
<td>BoIA-A11Y-1-1</td>
<td>A11Y Compliance Platform - 1 User, 1 URL</td>
<td>Self-Service - A11Y Compliance Platform, 12 Month SaaS License; 1 User, 1 URL</td>
<td>EA</td>
<td>$2,625.34</td>
<td>None</td>
<td>US</td>
<td></td>
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</tr>
<tr>
<td>511210</td>
<td>Bureau of Internet Accessibility, Inc.</td>
<td>BoIA-A11Y-10-5</td>
<td>A11Y Compliance Platform - 10 Users, 5 URL's</td>
<td>Self-Service - A11Y Compliance Platform, 12 Month SaaS License; 10 Users, 5 URL's</td>
<td>EA</td>
<td>$9,724.43</td>
<td>None</td>
<td>US</td>
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<tr>
<td>511210</td>
<td>Bureau of Internet Accessibility, Inc.</td>
<td>BoIA-A11Y-20-10</td>
<td>A11Y Compliance Platform - 20 Users, 10 URL's</td>
<td>Self-Service - A11Y Compliance Platform, 12 Month SaaS License; 20 Users, 10 URL's</td>
<td>EA</td>
<td>$19,267.00</td>
<td>None</td>
<td>US</td>
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<tr>
<td>511210</td>
<td>Bureau of Internet Accessibility, Inc.</td>
<td>BoIA-A11Y-100</td>
<td>A11Y Compliance Platform - Unlimited Users, 100 URL's</td>
<td>Self-Service - A11Y Compliance Platform, 12 Month SaaS License; Unlimited Users, 100 URL's</td>
<td>EA</td>
<td>$38,604.53</td>
<td>None</td>
<td>US</td>
<td></td>
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<tr>
<td>511210</td>
<td>Bureau of Internet Accessibility, Inc.</td>
<td>BoIA-EC</td>
<td>Self-Service - ErrorCast</td>
<td>One-time accessibility website report. Start your journey to a fully compliant website with ErrorCast™, a detailed compliance and remediation report that's generated based on a scanning your website against hundreds of carefully-crafted rules and logging failures, and then providing specific feedback and recommendations on how to fix the problems. The ErrorCast™ report is divided into two sections:</td>
<td>EA</td>
<td>$900.96</td>
<td>None</td>
<td>US</td>
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<tr>
<td>ANCILLARY</td>
<td>Bureau of Internet Accessibility, Inc.</td>
<td>BoIA-Surety</td>
<td>Managed Service - Surety 12 Month Maintenance</td>
<td>Managed Service - Surety, 12 month-Maintenance. May only be purchased after purchase of BOIA ORG full website audit. Accessibility support for your team and monitoring of your website during the year. BoIA Surety™ includes:</td>
<td>EA</td>
<td>$7,047.46</td>
<td>None</td>
<td>US</td>
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<tr>
<td>SIN</td>
<td>Course Title</td>
<td>Course Length</td>
<td>Minimum Participants</td>
<td>Maximum Participants</td>
<td>Price Per Course or Per Person</td>
<td>PRICE OFFERED TO GSA (including IFF)</td>
<td>QUANTITY/VOLUME DISCOUNT</td>
<td></td>
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<tr>
<td>611420</td>
<td>BoIA A11Y Academy self-paced training - Digital Accessibility Accessibility Best Practices</td>
<td>10 Chapters</td>
<td>1</td>
<td>1</td>
<td>Per Person $498.74</td>
<td>See volume discount table below</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>611420</td>
<td>BoIA A11Y Academy self-paced training - Digital Accessibility PDF Accessibility</td>
<td>11 Chapters</td>
<td>1</td>
<td>1</td>
<td>Per Person $498.74</td>
<td>See volume discount table below</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>611420</td>
<td>BoIA A11Y Academy self-paced training - Digital Accessibility Mobile Accessibility Best Practices</td>
<td>6 Chapters</td>
<td>1</td>
<td>1</td>
<td>Per Person $498.74</td>
<td>See volume discount table below</td>
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**SIN 611420 Volume Discount Table**

<table>
<thead>
<tr>
<th>Qty of Students</th>
<th>GSA Price w/ IFF</th>
<th>Approximate Volume Discount % Offered</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>$498.74</td>
<td>0%</td>
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<tr>
<td>5</td>
<td>$837.53</td>
<td>66%</td>
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<tr>
<td>10</td>
<td>$1,435.77</td>
<td>71%</td>
</tr>
<tr>
<td>25</td>
<td>$2,392.95</td>
<td>81%</td>
</tr>
<tr>
<td>50</td>
<td>$3,589.42</td>
<td>86%</td>
</tr>
<tr>
<td>100</td>
<td>$4,785.89</td>
<td>90%</td>
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