GENERAL SERVICES ADMINISTRATION

FEDERAL SUPPLY SERVICE

MULTIPLE AWARD SCHEDULE

INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE, AND SERVICES

Contract#: 47QTCA20D0063
Contract Period: 02/17/2020 – 02/16/2025

Special Item No. 54151S: Information Technology Professional Services

CONTRACTOR: Red River Resources, LLC (d.b.a. NavAide)
350 Tenth Ave., Suite 1000
San Diego, CA 92101
Tel: (619) 415-0038
Web: navaide.com

CONTRACTOR’S POINT OF CONTACT FOR CONTRACT ADMINISTRATION:

Sally DeCorse
Chief Executive Officer
San Diego, CA 92101
Tel: (619) 415-0038
E-mail: sally@navaide.com

Anthony Maude
Chief Operating Officer
San Diego, CA 92101
Tel: (619) 415-0038 E-mail:
  tony@navaide.com

BUSINESS SIZE: Native-American Owned, Women Owned Small Business (WOSB), Disadvantaged Small Business (DSB), 8(a) certified, HUBZone certified
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1.0 INFORMATION FOR ORDERING ACTIVITIES

1a. APPLICABLE SPECIAL ITEM NUMBER: 54151S

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH AWARDED SIN:

   See “5.0 - Price List”, Page 11.

1c. HOURLY RATES (Services only): See

   “5.0 - Price List”, Page 11.

2. MAXIMUM ORDER THRESHOLD:

   $500,000

   NOTE TO ORDERING ACTIVITIES: If the best value selection places your order over
   the applicable Maximum Order Threshold, you have an opportunity to obtain a better
   schedule contract price. Before placing your order, contact the Contactor for a better
   price. The Contractor may (1) offer a new price for this requirement, (2) offer the lowest
   price available under this contract or (3) decline the order. A delivery order that exceeds
   the maximum order may be [placed under the schedule contract in accordance with FAR
   8.404].

3. MINIMUM ORDER THRESHOLD: $100.00

4. GEOGRAPHIC COVERAGE: 50 U.S. States, Washington, DC, All U.S. Territories, and
   International Territories

5. POINT(S) OF PRODUCTION: N/A - This is a service-based contract, so the production
   point is not applicable. NavAide is located at 350 10th Ave., Ste. 1000, San Diego, CA, 92101

6. DISCOUNT FROM BEST MARKET RATE: GSA Net Prices can be found in Pricing
   Matrixes (below). Negotiated discounts have been applied and the Industrial Funding Fee has
   been added.

7. QUANTITY DISCOUNT(S): 1%; $500,000

8. PROMPT PAYMENT TERMS: Net 30 days. Payment within 15 days will result in a 0.5%
   discount to the Government.

9a. Government Purchase Cards are accepted at or below the micro-purchase threshold.

9b. Government Purchase Cards are accepted above the micro-purchase threshold.

10. FOREIGN ITEMS: Service-based requirements
11a. TIME OF DELIVERY: As mutually agreed between NavAide and Government Ordering Office.

11b. EXPEDITED DELIVERY: As mutually agreed between NavAide and Government Ordering Office.

11c. OVERNIGHT AND 2-DAY DELIVERY: As mutually agreed between NavAide and Government Ordering Office.

11d. URGENT REQUIREMENTS: Agencies can contact the Contractor’s representative to affect a faster delivery. Customers are encouraged to contact the Contractor for the purpose of requesting accelerated delivery.

12. FOB POINT: Destination

13a. ORDERING ADDRESS: Red River Resources, LLC (d.b.a. NavAide)
350 Tenth Ave., Ste. 1000 San Diego, CA 92101

13b. ORDERING PROCEDURES: Ordering Activities shall use the ordering procedures described in Federal Acquisition Regulation 8.405-3 when placing an order or establishing a BPA for supplies or services. The ordering procedures, information on Blanket Purchase Agreements (BPA’s) and a sample BPA can be found at the GSA/FSS Schedule Homepage (www.fss.gsa.gov/schedules).

14. PAYMENT ADDRESS: Red River Resources, LLC (d.b.a. NavAide)
350 Tenth Ave., Ste. 1000 San Diego, CA 92101

15. WARRANTY PROVISION: Standard Commercial

16. EXPORT PACKING CHARGES: N/A

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: See 9a and 9b above.

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): N/A

19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): N/A

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):
N/A 20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): N/A

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): N/A

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): N/A

23. PREVENTIVE MAINTENANCE (IF APPLICABLE): N/A

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. SECTION 508 COMPLIANCE FOR ELECTRONIC AND INFORMATION TECHNOLOGY (EIT): Compliant. The EIT standards can be found at: www.Section508.gov/.

25. DUNS NUMBER: 080245192

26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Contractor has a valid registration in the SAM database. CAGE: 7M3J9.
1) Organizational Conflicts Of Interest

a) Definitions.

i) Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

ii) "Contractor and its affiliates" and "Contractor or its affiliates" refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

iii) An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

b) To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508

2) Services Performed

a) All services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

b) The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.

c) The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.

3) Travel.

a) Any contractor travel required in the performance of services must comply with the Pub. L.99-234 and FAR Part 31.205-46, as applicable, in effect on the date(s) the travel is performed.
Established Federal Government per diem rates will apply to all Contractor travel.

4) Warranty

   a) Unless otherwise specified in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract.

   b) The Contractor's commercial guarantee/warranty shall be included in the Commercial Supplier Agreement to include Enterprise User License Agreements or Terms of Service (TOS) agreements, if applicable.

   c) Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.
3.0 LABOR CATEGORIES

NavAide offers the following labor categories for SIN 54151S (Information Technology (IT) Professional Services):

• Business Consultant / Analyst IV
• Data Analyst IV
• Database Administrator III
• Programmer/System Analyst II
• Project Manager II
• System & Network Administrator III
4.0 LABOR CATEGORY DESCRIPTIONS
Professional Positions for IT Professional Services SIN 54151S

Business Consultant / Analyst IV

Functional Responsibilities: Provides strategic guidance to the staff and influences our program direction. Recommends and assists with large scale information system solutions, and with business integration across the organization. Provides program guidance within area of expertise and recommends domain-specific solutions and policies. Evaluates various business models including cost-benefit analysis and return on investment (ROI). May provide guidance for other Business Consultants.

Education Requirements: A Bachelor’s degree in Computer Science, Information Systems, Engineering, Business, or other related discipline.

Experience Requirements: Eight (8) years of technical experience.

Data Analyst IV

Functional Responsibilities: Provides highly technical expertise in the use of database management systems. Designs, implements, and maintains databases with respect to access methods and time, device allocation, validation checks, file organization, indexing methods, protection and security, documentation, guidelines, and statistical methods. Establishes strategies for operation of the database and database management systems. Collects data elements and prepares database specifications. Develops, maintains, and controls the data dictionary. May provide team leadership or consulting support on complex database tasks.

Education Requirements: A Bachelor’s degree in Computer Science, Information Systems, Engineering, Business or other related scientific or technical discipline.

Experience Requirements: Eight (8) years of technical experience.

Database Administrator III

Functional Responsibilities: Provides administration of all relational databases, database design, development, maintenance, security, and backup. Installs, configures, and maintains databases, database options, and database facilities. Must facilitate daily backup and recovery procedures. Enforces detailed user/group role security models and for adding and dropping database objects, performance tuning, and performance analysis. Should be able to provide detailed performance reporting daily, schedule database jobs, perform disaster recovery planning and implementation, and stored procedure creation and tuning. Trains less experienced staff.

Education Requirements: A Bachelor’s degree in Computer Science, Information Systems, Engineering, Business or other related scientific or technical discipline.

Experience Requirements: Five (5) years of technical experience.
Programmer/System Analyst II

**Functional Responsibilities:** Performs systems analysis, design, programming, documentation, and implementation of applications which require knowledge of related systems concepts for effective implementation. Participate in all phases of software development with emphasis on the analysis, programming, testing, documentation and acceptance phases. Designs and prepares technical reports and related documentation. Prepares and delivers presentations and briefings as required by the task order.

**Education Requirements:** A Bachelor’s degree in Computer Science, Information Systems, Engineering, Business or other related scientific or technical discipline.

**Experience Requirements:** Three (3) years of technical experience.

Project Manager II

**Functional Responsibilities:** Simultaneously plans and directs a highly technical project (or a group of related tasks) and assists the Program Manager in working with the government Contracting Officer, the COTR, government management personnel, and client agency representatives. Under the guidance of the Program Manager, is responsible for the overall management of specific Task Orders and ensures that the technical solutions and schedules in the Task Order are implemented in a timely manner.

**Education Requirements:** A Bachelor’s degree in Computer Science, Information Systems, Engineering, Business or other related scientific or technical discipline

**Experience Requirements:** Three (3) years of technical experience.

System & Network Administrator III

**Functional Responsibilities:** Installs and maintains moderately complex networks that typically link numerous computing platforms, operating systems, and network topologies across widely dispersed geographic areas. Evaluates hardware/software, tests and implements interface programs, develops security procedures, manages network performance, and troubleshoots and resolves complex problems. Maintains fault-tolerant systems and manages system backups. May require an extensive expertise across hardware and systems supplied by multiple vendors. May provide task direction to team members.

**Education Requirements:** A Bachelor’s degree in Mathematics, Computer Science, Information Systems, Engineering, Business, or other related discipline.

**Experience Requirements:** Five (5) years of technical experience.
Note: Due to the availability or limitation of education, occasionally substitution of experience as referenced below for a professional labor type with additional years of experience will be provided to the Federal Agency when responding to their IT requirements and it is solely the acquiring agency’s determination, if the substitution is considered acceptable prior to an award.

<table>
<thead>
<tr>
<th>Education and Experience Required</th>
<th>Equivalency</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bachelor’s + 8 Years</td>
<td>Master’s Degree + 5 Years related experience</td>
</tr>
<tr>
<td></td>
<td>PhD + 3 Years related experience</td>
</tr>
<tr>
<td>Bachelor’s + 5 Years</td>
<td>Master’s Degree + 3 Years related experience</td>
</tr>
<tr>
<td></td>
<td>PhD + 1 Years related experience</td>
</tr>
<tr>
<td>Bachelor’s + 3 Years</td>
<td>Master’s Degree + 1 Year related experience</td>
</tr>
<tr>
<td></td>
<td>PhD is equivalent</td>
</tr>
</tbody>
</table>
5.0 Pricing with Escalation Rates

The following table presents our proposed labor categories, along with a five-year projection of wages. This escalation method uses a 2% annual wage growth, which is consistent with the average growth in the consumer price index published by the Bureau of Labor Statistics and the inflation goals published by the Federal Open Market Committee (FOMC).

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Consultant / Analyst IV</td>
<td>$117.11</td>
<td>$119.46</td>
<td>$121.84</td>
<td>$124.28</td>
<td>$126.77</td>
</tr>
<tr>
<td>Data Analyst IV</td>
<td>$122.82</td>
<td>$125.28</td>
<td>$127.78</td>
<td>$130.34</td>
<td>$132.95</td>
</tr>
<tr>
<td>Database Administrator III</td>
<td>$120.22</td>
<td>$122.62</td>
<td>$125.08</td>
<td>$127.58</td>
<td>$130.13</td>
</tr>
<tr>
<td>Programmer/System Analyst II</td>
<td>$105.23</td>
<td>$107.34</td>
<td>$109.48</td>
<td>$111.67</td>
<td>$113.91</td>
</tr>
<tr>
<td>Project Manager II</td>
<td>$120.23</td>
<td>$122.63</td>
<td>$125.09</td>
<td>$127.59</td>
<td>$130.14</td>
</tr>
<tr>
<td>System &amp; Network Administrator III</td>
<td>$100.84</td>
<td>$102.85</td>
<td>$104.91</td>
<td>$107.01</td>
<td>$109.15</td>
</tr>
</tbody>
</table>