Embedded Alliance, Inc.
5503 Callander Dr.
Springfield, VA 22151
(P) 571-210-0328
(F) 571-265-9945
info@embeddedalliance.com
Contact: Baker J Pruiksma, Vice President
baker.pruiksma@embeddedalliance.com

Contract Number: 47QTCA20D007X
Period Covered by Contract: March 26, 2020 through March 25, 2025
Business Size: Small Business

Schedule Title: Multiple Award Schedule
Federal Supply Group: Professional Services

Pricelist current through Modification #PO-0001, dated March 26, 2020.

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.
CUSTOMER INFORMATION:

1. Awarded Special Item Number(s):

<table>
<thead>
<tr>
<th>SIN</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S, 54151SST-LOC, 54151SRC</td>
<td>Professional Information Technology Services</td>
</tr>
<tr>
<td>OLM, OLMLOC, OLMRC</td>
<td>Order Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: See pricing beginning on page 8.

1c. Descriptions of all corresponding commercial job titles with experience, functional responsibility and education are provided beginning on page 9.

2. Maximum Order: $500,000

3. Minimum Order: $100

4. Geographic Coverage: Domestic and Overseas

5. Point of Production: N/A

6. Prices Shown Herein are Net (discount deducted)

7. Quantity Discount: None

8. Prompt Payment Terms: Net 30

   Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions

9. a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Will be accepted at or below the micro-purchase threshold.

   b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Will be accepted above the micro-purchase threshold.

10. Foreign Items: None

11. Time of Delivery: Embedded Alliance, Inc. shall deliver or perform services in accordance with the terms negotiated in an agency’s order.

11b. Expedited Delivery: Consult with Contractor

11c. Overnight/2-Day Delivery: Consult with Contractor
11d. **Urgent Requirements**: Consult with Contractor

12. **FOB Point**: Destination

13. a. **Ordering Address**: GSA Sales  
5503 Callander Dr.  
Springfield, VA 22151

   b. **Ordering Procedures For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.**

14. **Payment Address**: Accounting  
5503 Callander Dr.  
Springfield, VA 22151

15. **Warranty Provisions**: Contractor’s Standard Warranty

16. **Export Packing charges**: Not applicable

17. **Terms and conditions of Government Purchase Card Acceptance**: Contact Embedded Alliance, Inc. for terms and conditions of Government Purchase Card acceptance.

18. **Terms and conditions of rental, maintenance, and repair**: Not applicable

19. **Terms and conditions of installation**: Not applicable

20. **Terms and conditions of repair parts**: Not applicable

21. **Terms and conditions for any other services**: Not applicable

22. **List of service and distribution points**: Not applicable

23. **List of participating dealers**: Not applicable

24. **Preventive maintenance**: Not applicable

24a. **Environmental attributes**, e.g., recycled content, energy efficiency, and/or reduced pollutants: Not applicable

24b. Contact Embedded Alliance, Inc. for Section 508 compliance information. The EIT standards can be found at: [http://www.section508.gov](http://www.section508.gov)

25. **DUNS Number**: 081082509

26. Embedded Alliance, Inc. is registered in the System for Award Management (SAM) database
TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 54151S)

1. SCOPE
   a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services apply exclusively to IT Services within the scope of this Multiple Award Schedule.
   b. The Contractor shall provide services at the Contractor’s facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES
   a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
   b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
   c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity’s mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER
   a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
   b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES
   a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
   b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
   c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

(1) Cancel the stop-work order; or

(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

(1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.
7. RESPONSIBILITIES OF THE CONTRACTOR
The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY
Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

9. INDEPENDENT CONTRACTOR
All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST
a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES
The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.
12. PAYMENTS
For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
   (1) The offeror;
   (2) Subcontractors; and/or
   (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES
Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS
Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS
The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.
### SIN 541515
**Labor Category GSA Hourly Rates**

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>Geospatial Analyst - Level 2</td>
<td>$68.85</td>
<td>$70.70</td>
<td>$72.61</td>
<td>$74.57</td>
<td>$76.59</td>
</tr>
<tr>
<td>Geospatial Analyst - Level 3</td>
<td>$91.37</td>
<td>$93.84</td>
<td>$96.37</td>
<td>$98.97</td>
<td>$101.64</td>
</tr>
<tr>
<td>Geospatial Analyst - Level 4</td>
<td>$121.00</td>
<td>$124.27</td>
<td>$127.63</td>
<td>$131.07</td>
<td>$134.61</td>
</tr>
<tr>
<td>GIS Data Manager - Level 1</td>
<td>$83.83</td>
<td>$86.09</td>
<td>$88.42</td>
<td>$90.80</td>
<td>$93.26</td>
</tr>
<tr>
<td>GIS Data Manager - Level 2</td>
<td>$91.37</td>
<td>$93.84</td>
<td>$96.37</td>
<td>$98.97</td>
<td>$101.64</td>
</tr>
<tr>
<td>GIS Data Manager - Level 3</td>
<td>$97.87</td>
<td>$100.52</td>
<td>$103.23</td>
<td>$106.02</td>
<td>$108.88</td>
</tr>
<tr>
<td>GIS Data Manager - Level 4</td>
<td>$111.37</td>
<td>$114.38</td>
<td>$117.46</td>
<td>$120.64</td>
<td>$123.89</td>
</tr>
<tr>
<td>Platform Configuration Engineer - Level 1</td>
<td>$97.59</td>
<td>$100.23</td>
<td>$102.93</td>
<td>$105.71</td>
<td>$108.57</td>
</tr>
<tr>
<td>Platform Configuration Engineer - Level 2</td>
<td>$129.67</td>
<td>$133.17</td>
<td>$136.77</td>
<td>$140.46</td>
<td>$144.25</td>
</tr>
<tr>
<td>Platform Configuration Engineer - Level 3</td>
<td>$147.89</td>
<td>$151.88</td>
<td>$155.98</td>
<td>$160.19</td>
<td>$164.52</td>
</tr>
<tr>
<td>Platform Configuration Engineer - Level 4</td>
<td>$163.43</td>
<td>$167.84</td>
<td>$172.37</td>
<td>$177.03</td>
<td>$181.81</td>
</tr>
<tr>
<td>Software Developer - Level 3</td>
<td>$147.89</td>
<td>$151.88</td>
<td>$155.98</td>
<td>$160.19</td>
<td>$164.52</td>
</tr>
<tr>
<td>Systems Admin - Level 3</td>
<td>$132.75</td>
<td>$136.34</td>
<td>$140.02</td>
<td>$143.80</td>
<td>$147.68</td>
</tr>
</tbody>
</table>
Labor Category Descriptions

Geospatial Analyst - Level 2

**Functional Responsibility:** The Geospatial Analyst – Level 2 is responsible for using Geographical Information Systems (GIS) to work collaboratively with other team members in support of the development of geospatial reports and products for the customer. Skilled in the creation, editing, and maintenance of spatial data products; and experienced in a variety of geospatial data formats and workflows; and desktop, server, and web applications. Individuals in this category have a proficiency with digital cartography, GIS software (Open source and/or Proprietary), geospatial production techniques, and spatial analysis.

**Minimum Experience:** 5 years

**Minimum Education:** Associate’s

Geospatial Analyst - Level 3

**Functional Responsibility:** The Geospatial Analyst – Level 3 is responsible for using GIS to work collaboratively with other team members in support of the development of geospatial reports and products for the customer. Skilled in the creation, editing, and maintenance of spatial data products; and experienced in a variety of geospatial data formats and workflows; and desktop, server, and web applications. Able to utilize scripting to automate these tasks. Individuals in this category have a proficiency with digital cartography, GIS software (Open source and/or Proprietary), geospatial production techniques, and spatial analysis.

**Minimum Experience:** 8 years

**Minimum Education:** Bachelor’s

Geospatial Analyst - Level 4

**Functional Responsibility:** The Geospatial – Level 4 is responsible for using GIS to work collaboratively with other team members in support of the development of geospatial reports and products for the customer. Skilled in the creation, editing, and maintenance of spatial data products; and experienced in a variety of geospatial data formats and workflows; and desktop, server, and web applications. Skilled in utilizing scripting to automate these tasks. Individuals in this category have a proficiency with digital cartography, GIS software (Open source and/or Proprietary), geospatial production techniques, and spatial analysis. This position is a Subject Matter Expert (SME) of geospatial analysis and has the ability to train staff on advanced analysis techniques.

**Minimum Experience:** 12 years

**Minimum Education:** Bachelor’s
**GIS Data Manager - Level 1**

**Functional Responsibility:** The GIS Data Manager – Level 1 is responsible for following database design methodologies to plan, manage, control, and evaluate a variety of geospatial data formats. Skilled in working collaboratively with other team members supporting the creation, storing, editing, and maintenance of spatial data products and experienced in GIS workflows; and desktop, server, and web applications. Able to design, implement, and maintain Data Management System.

**Minimum Experience:** 3 years

**Minimum Education:** Associate’s

---

**GIS Data Manager - Level 2**

**Functional Responsibility:** The GIS Manager – Level 2 is responsible for following database design methodologies to plan, manage, control, and evaluate a variety of geospatial data formats. Skilled in working collaboratively with other team members supporting the creation, storing, editing, and maintenance of spatial data products and experienced in GIS workflows; and desktop, server, and web applications. Able to design, implement, and maintain non-Enterprise Data Management Systems; as well as maintain Enterprise level Data Management Systems.

**Minimum Experience:** 5 years

**Minimum Education:** Associate’s

---

**GIS Data Manager - Level 3**

**Functional Responsibility:** The GIS Data Manager – Level 3 is responsible for following database design methodologies to plan, manage, control, and evaluate a variety of geospatial data formats. Skilled in working collaboratively with other team members supporting the creation, storing, editing, and maintenance of spatial data products and experienced in GIS workflows; and desktop, server, and web applications. Able to utilize scripting to automate database tasks and GIS workflows. Able to implement and maintain Enterprise-level and non-Enterprise-level Data Management system.

**Minimum Experience:** 8 years

**Minimum Education:** Bachelor’s
**GIS Data Manager - Level 4**

**Functional Responsibility:** The GIS Data Manager – Level 4 is responsible for following database design methodologies to plan, manage, control, and evaluate a variety of geospatial data formats. Skilled in working collaboratively with other team members supporting the creation, storing, editing, and maintenance of spatial data products and experienced in GIS workflows; and desktop, server, and web applications. Able to utilize scripting to automate database tasks and GIS workflows. Able to design, implement, and maintain Enterprise-level and non-Enterprise-level Data Management system.

**Minimum Experience:** 12 years

**Minimum Education:** Bachelor’s

**Platform Configuration Engineer - Level 1**

**Functional Responsibility:** The Platform Configuration Engineer – Level 1 is responsible for technical support for system architecture and the development of custom tools and scripts based on broad experience in systems, software, and database designs and implementations. Skilled in providing guidance throughout various lifecycle software development and project management methodologies, including AGILE and Waterfall, while working collaboratively with other team members to support the creation, editing, and maintenance of spatial data products. This position is knowledgeable in the use and installation of multiple GIS-related applications.

**Minimum Experience:** 3 years

**Minimum Education:** Associate’s

**Platform Configuration Engineer - Level 2**

**Functional Responsibility:** The Platform Configuration Engineer – Level 2 is responsible for technical support for system architecture and the development of custom tools and scripts based on broad experience in systems, software, and database designs and implementations. Skilled in providing guidance throughout various lifecycle software development and project management methodologies, including AGILE and Waterfall, while working collaboratively with other team members to support the creation, editing, and maintenance of spatial data products. This position can customize add ins for multiple GIS-related applications.

**Minimum Experience:** 5 years

**Minimum Education:** Associate’s
**Platform Configuration Engineer - Level 3**

**Functional Responsibility:** The Platform Configuration Engineer – Level 3 is responsible for technical support for system architecture and the development of custom tools and scripts based on broad experience in systems, software, and database designs and implementations. Skilled in providing guidance throughout various lifecycle software development and project management methodologies, including AGILE and Waterfall, while working collaboratively with other team members to support the creation, editing, and maintenance of spatial data products. This position has a broad understanding of a wide array of GIS-related software and their design, development, customization, and installation process.

**Minimum Experience:** 8 years

**Minimum Education:** Bachelor’s

---

**Platform Configuration Engineer - Level 4**

**Functional Responsibility:** The Platform Configuration Engineer – Level 4 is responsible for technical support for system architecture and the development of custom tools and scripts based on broad experience in systems, software, and database designs and implementations. Skilled in providing guidance throughout various lifecycle software development and project management methodologies, including AGILE and Waterfall, while working collaboratively with other team members to support the creation, editing, and maintenance of spatial data products. This position is a SME with in-depth comprehension in a wide array of GIS-related software and their design, development, customization, and installation process.

**Minimum Experience:** 12 years

**Minimum Education:** Bachelor’s

---

**Software Developer - Level 3**

**Functional Responsibility:** The Software Developer – Level 3 is responsible for the design of software for both front-end visualization and back-end database applications. Skilled in utilizing various lifecycle software development methodologies, including AGILE and Waterfall, for the development of various desktop, web, server, and cloud software application platforms incorporating multiple data formats. Proficient in the utilization of a variety of software Application Programming Interface (APIs), both Open Source and proprietary. Responsible for training others on proper procedures both in coding and software development methodology.

**Minimum Experience:** 8 years

**Minimum Education:** Bachelor’s
**Systems Admin - Level 3**

**Functional Responsibility:** The Systems Admin – Level 3 is responsible for the daily operations of a computer network, including the organization, installation, configuration, and support of software, hardware, and network. Experienced with a variety of programming languages, operating systems, and project management methodologies, including AGILE and Waterfall. Skilled in working with others to monitor system performance and troubleshoot issues, create and verify data backups, and install and test computer-related equipment. Experienced with Local Area Networks (LANs) and Wide Area Networks (WANs) systems design. Also responsible for planning and responding to service outages and other problems.

**Minimum Experience:** 8 years

**Minimum Education:** Bachelor’s

---

**Experience & Degree Substitution Equivalencies**

Experience exceeding the minimum shown may be substituted for education. Likewise, education exceeding the minimum shown may be substituted for experience.

<table>
<thead>
<tr>
<th>Equivalent Degree</th>
<th>Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>High School</td>
<td>1 year of relevant experience</td>
</tr>
<tr>
<td>Associate’s</td>
<td>2 years relevant experience</td>
</tr>
<tr>
<td>Bachelor’s</td>
<td>Associate’s degree + 2 years relevant experience or 4 years relevant experience</td>
</tr>
<tr>
<td>Master’s</td>
<td>Bachelor’s plus 2 years relevant experience or Associate’s degree + 4 years relevant experience or 6 years relevant experience</td>
</tr>
<tr>
<td>PhD</td>
<td>Master’s + 2 years relevant experience, or Bachelor’s + 4 years relevant experience or Associate’s + 6 years relevant experience or 8 years relevant experience</td>
</tr>
</tbody>
</table>