GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is http://www.gsaadvantage.gov

Schedule Title: Multiple Award Schedule
FSC Group: D304, D399
Contract Number: 47QTCA20D0080
Contract Period: March 26, 2020 to March 25, 2025

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at www.gsa.gov

Contractor:
Zobrist Software Group, Inc.
DBA Zobrist Consulting Group
22011 Ventura Blvd
Woodland Hills CA 91364
Phone number: (818) 702-0020
Fax number: (818) 702-9066
www.zobristinc.com

Business Size:
Woman Owned Small Business
Minority Owned Small Business
(Assian-Pacific American Owned)

Contractor’s Administration Source:
Teresa Zobrist
(818) 702-0020 ext. 202
tzobrist@zobristinc.com

Additional POC for Orders:
Brian Fortier
805-403-1222
bfortier@zobristinc.com

Why choose Zobrist Software?
We build enterprise-level eCommerce storefronts, mobile commerce applications, and provide managed services for clients seeking $100 million + in online revenues. We have a strong presence in B2C with customers like Vans, North Face and earned credibility in B2B with customers like Mazda and 3M. Our team has over 20 years of eCommerce experience building fast-loading and mobile-friendly websites using enterprise platforms, including IBM Websphere Commerce, Salesforce Commerce, Adobe Magento and many more.

Choosing Zobrist as your agency for eCommerce integration, support, site optimization and site merchandising saves your organization time, money and risk of missing requirements. Our seasoned team has seen it all, we can apply our expertise to overcome your toughest challenges.
CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

<table>
<thead>
<tr>
<th>SIN</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Information Technology Professional Services</td>
</tr>
<tr>
<td>54151ECOM</td>
<td>Electronic Commerce and Subscription Services</td>
</tr>
</tbody>
</table>

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN: N/A

1c. HOURLY & SERVICE RATES:

<table>
<thead>
<tr>
<th>SIN(s)</th>
<th>Service</th>
<th>Unit of Issue</th>
<th>GSA Price w/ IFF</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Java Developer</td>
<td>Hourly</td>
<td>$136.02</td>
</tr>
<tr>
<td>54151S</td>
<td>IT Project Manager</td>
<td>Hourly</td>
<td>$136.02</td>
</tr>
<tr>
<td>54151S</td>
<td>IT Technical Architect</td>
<td>Hourly</td>
<td>$136.02</td>
</tr>
<tr>
<td>54151S</td>
<td>Commerce Developer</td>
<td>Hourly</td>
<td>$136.02</td>
</tr>
<tr>
<td>54151S</td>
<td>Senior Commerce Developer</td>
<td>Hourly</td>
<td>$136.02</td>
</tr>
<tr>
<td>54151S</td>
<td>Front-end Developer</td>
<td>Hourly</td>
<td>$136.02</td>
</tr>
<tr>
<td>54151S</td>
<td>Senior Back-end Developer</td>
<td>Hourly</td>
<td>$136.02</td>
</tr>
<tr>
<td>54151ECOM</td>
<td>Electronic Commerce and Subscription Services -</td>
<td>Monthly</td>
<td>$5,440.81</td>
</tr>
<tr>
<td></td>
<td>Website Management</td>
<td></td>
<td></td>
</tr>
<tr>
<td>54151ECOM</td>
<td>Electronic Commerce and Subscription Services -</td>
<td>Monthly</td>
<td>$1,178.84</td>
</tr>
<tr>
<td></td>
<td>Catalog Merchandising Services with Smart</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Merchandiser</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

2. MAXIMUM ORDER*: $500,000

*Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.

3. MINIMUM ORDER: $100

4. GEOGRAPHIC COVERAGE: 48 contiguous states, Washington D.C.

5. POINT(S) OF PRODUCTION: Not Applicable

6. DISCOUNT FROM LIST PRICES: Prices shown are GSA net, discount deducted.

7. QUANTITY DISCOUNT(S): Not Applicable

8. PROMPT PAYMENT TERMS: Net 30 Days

9a. Government Purchase Cards must be accepted at or below the micro-purchase threshold.

9b. Government Purchase Cards are accepted above the micro-purchase threshold.
10. FOREIGN ITEMS: Not Applicable

11a. TIME OF DELIVERY: Determined on task order level

11b. EXPEDITED DELIVERY: Contact contractor

11c. OVERNIGHT AND 2-DAY DELIVERY: Contact contractor

11d. URGENT REQUIREMENTS: Agencies can contact the Contractor’s representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

12. FOB POINT: Destination

13a. ORDERING ADDRESS: 22011 Ventura Blvd Woodland Hills CA 91364

13b. ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3

14. PAYMENT ADDRESS: 22011 Ventura Blvd Woodland Hills CA 91364

15. WARRANTY PROVISION: Not Applicable

16. EXPORT PACKING CHARGES: N/A

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: N/A

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): N/A

19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): N/A

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): N/A

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): N/A

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): N/A

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): N/A

23. PREVENTIVE MAINTENANCE (IF APPLICABLE): N/A

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. Section 508 Compliance for EIT: N/A

25. DUNS NUMBER: 017170809

26. Contractor has an active registration in the SAM database.
<table>
<thead>
<tr>
<th>Job Title</th>
<th>Detailed Position Description and functional responsibilities</th>
<th>Min Years of Experience</th>
<th>Min Education Level</th>
<th>Applicable Training</th>
</tr>
</thead>
</table>
| Java Developer                 | This consultant is responsible for the analysis of customer requirements and the design of a solution that best meets the requirements. Depending on the complexity of the requirements, he may work with a team of architect, user experience designer, user interface designer, and tester in the definition of the solution. He may also participate in the development of the solution and the support of the solution at it moves through integration testing and user acceptance testing.  
**Functional responsibilities include:**  
Java development - 75%  
Develop web applications using Java  
Solution Architecture and Technical Problem Solving - 25%  
Working as part of a team with senior developers/architects to design the system architecture and create solutions for technical problems that arise during a project.                                                                 | 2 years                 | Bachelor of Science in Computer Science or related field | Oracle Java Programmer training and certification                                 |
| IT Project Manager             | Responsible to provide overall leadership for a project or support effort; Accountable for Deliverables; Identify functional requirements and performance specification; Develop schedules, Milestones, resource requirements and staffing plans to achieve Deliverables; Allocate tasks among team members and assesses team progress toward objectives; Monitor progress, recognize and help resolve technical problems; Serve as the primary point of contact with client technical management; Provide regular status reports and briefings; Assure recognition of project changes and execution of related change control procedures; Manage the project resources, including customer and contractor as required.  
Overall hands on manager for designated project.                                                                                                               | 5 years                 | Bachelor of Science in Computer Science or related field | PMP training and certification                                                  |
<p>| IT Technical Architect         | Responsible for overall commerce design and integration with external systems and third-party services. Responsible for successful deployment of the application. Provide overall system performance strategy including dynamic caching strategy.                                                                                                                               | 5 years                 | Bachelor of Science in Computer Science or related field | Oracle Java Programmer training and certification                                 |
| Commerce Developer             | Participate in the development of online stores for B2C and B2B using WebSphere Commerce technology and Java. Produce the micro-design of assigned tasks. Participate in the development of the application: 1) Override native behavior of the software package with customized commands. 2) Build EJBs to extend native database. 3) Support marketing initiatives with campaigns, promotions and Line-of-Business tools.                                                                 | 5 years                 | Bachelor of Science in Computer Science or related field | Oracle Java Programmer training and certification                                 |
| Senior Commerce Developer      | Lead the development of online stores for B2C and B2B using WebSphere Commerce technology and Java. Produce the macro-level design for the entire application and turn it over to the Commerce Developer for micro-design. Participate in the development of the application: 1) Override native behavior of the software package with customized commands. 2) Build EJBs to extend native database. 3) Support marketing initiatives with campaigns, promotions and Line-of-Business tools.                                                                 | 7 years                 | Bachelor of Science in Computer Science or related field | Oracle Java Programmer training and certification                                 |</p>
<table>
<thead>
<tr>
<th>Role</th>
<th>Description</th>
<th>Experience</th>
<th>Education</th>
<th>Certification</th>
</tr>
</thead>
<tbody>
<tr>
<td>Front-end Developer</td>
<td>Develop all UI assets for the online store including HTML, JavaScript, and CSS. Responsible for testing UI on all browsers and across all devices.</td>
<td>1 year</td>
<td>Bachelor of Science in Computer Science or related field</td>
<td>Oracle Java Programmer training and certification</td>
</tr>
<tr>
<td>Senior Back-end Developer</td>
<td>Responsible for design and development of browser-based application including user interface, user interaction, database transaction and systems integration. Capable of doing code review and provide performance and tuning activities.</td>
<td>2 years</td>
<td>Bachelor of Science in Computer Science or related field</td>
<td>Oracle Java Programmer training and certification</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Service</th>
<th>Detailed Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electronic Commerce and Subscription Services - Website Management</td>
<td>This is our Commerce Managed Services that we offer once the website is built and launched into production. We will monitor the website, keep up and running 24x7, and fix it if it goes down. In addition, we provide 40 hrs of technical support and development services each month, provide 24 x7 monitoring and maintenance for a monthly fee of $6000/month with roll-over hours month to month. All hours must be used at the end of 12 month contract.</td>
</tr>
<tr>
<td>Electronic Commerce and Subscription Services - Catalog Merchandising Services with Smart Merchandiser</td>
<td>This is our Content and Merchandising Managed Services where we provide unlimited use of our tool &quot;Smart Merchandiser&quot; to merchandise and sequence your catalog on the website. Merchandisers will be able to use this back-office tool to view products the way they appear on the website, move them around by drag and drop, sequence them according to ranking in terms of analytics, social media, sales and inventory. Pricing starts at $1,300 per user per month.</td>
</tr>
</tbody>
</table>