On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is http://www.gsaadvantage.gov

SCHEDULE TITLE: Multiple Award Schedule (MAS) Solicitation 47QSMD20R0001

CONTRACT NUMBER: GS-35F-339KA or 47QTCA20D009Z

CONTRACT PERIOD: May 14, 2020 – May 13, 2025

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at www.fss.gsa.gov

CONTRACTOR: Geri Anderson & Associates, Inc.
12532 Westland Ct
Fulton, MD 20759
Phone number: 541-221-5788
Fax number: 866-309-7382
E-Mail: shen@gaaconsultinggroup.com

CONTRACTOR’S ADMINISTRATION SOURCE: Shen Peng, CFO
12532 Westland Ct
Fulton, MD 20759
Phone number: 541-221-5788
Fax number: 866-309-7382
E-Mail: shen@gaaconsultinggroup.com

BUSINESS SIZE: Small Disadvantaged

CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

<table>
<thead>
<tr>
<th>SIN</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Information Technology Professional Services</td>
</tr>
</tbody>
</table>

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:
(Government net price based on a unit of one)

<table>
<thead>
<tr>
<th>SIN</th>
<th>MODEL</th>
<th>PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>N/A</td>
<td>Services Only</td>
<td></td>
</tr>
</tbody>
</table>

1c. HOURLY RATES: Systems Engineer $102.62/hour
2. **MAXIMUM ORDER**: $500,000

*If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contactor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.*

3. **MINIMUM ORDER**: $100

4. **GEOGRAPHIC COVERAGE**: Domestic, 48 states, Washington, DC.

5. **POINT(S) OF PRODUCTION**: N/A

6. **DISCOUNT FROM LIST PRICES**: 3%-5% from the accepted pricelist. For calculation of the GSA Schedule price (price paid by customers ordering from the GSA Schedule, and the price to be loaded in to GSA Advantage), the contractor should deduct the appropriate basic discount from the list price and add the prevailing IFF rate to the negotiated discounted price (Net GSA price). Current IFF rate is 0.75%.

7. **QUANTITY DISCOUNT(S)**: None

8. **PROMPT PAYMENT TERMS**: 1% Net 20

9.a Government Purchase Cards must be accepted at or below the micro-purchase threshold.

9.b Government Purchase Cards are accepted above the micro-purchase threshold.

10. **FOREIGN ITEMS**: None

11a. **TIME OF DELIVERY**: As negotiated

11b. **EXPEDITED DELIVERY**: As negotiated

11c. **OVERNIGHT AND 2-DAY DELIVERY**: As negotiated

11d. **URGENT REQUIREMENTS**: A As negotiated

12. **FOB POINT**: Destination

12532 Westland Ct
Fulton, MD 20759

13b. **ORDERING PROCEDURES**: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3

12532 Westland Ct
Fulton, MD 20759

15. **WARRANTY PROVISION**: Standard Commercial Warranty. Customer should contact contractor for a copy of the warranty.
16. EXPORT PACKING CHARGES: N/A

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: (any thresholds above the micro-purchase level)

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): N/A

19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): N/A

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): N/A

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): N/A

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): N/A

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): N/A

23. PREVENTIVE MAINTENANCE (IF APPLICABLE): N/A

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):

24b. Section 508 Compliance for EIT: N/A

25. DUNS NUMBER: 616675042

26. NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE: Registered in SAM database.

GAA Labor Category Descriptions

Job Title: Subject Matter Expert
Minimum/General Experience: Minimum of eight (8) years of experience and recognized as an expert in a specific field of expertise. Hands-on experience of interfacing with senior business and/or technical management to provide strategic and tactical direction that leads directly to the client’s desired outcome.

Functional Responsibility: Provides specialized technical, scientific, functional, and/or engineering related support required to complete various technical tasks. Provides specific technical and/or functional guidance that reflects detailed, expert knowledge. Performs business process reviews and facilitates alignment of business requirements with the functions required for the appropriate policy, process, procedural or technical solution. Interfaces with senior management to provide strategic and tactical direction that leads directly to desired outcomes.

Minimum Education: Bachelor's degree in a specific field of expertise.
Job Title: System Engineer

Minimum/General Experience: Minimum of five (5) years’ experience in system engineering and IT support. Required experience including design, analysis, and modeling, developing, modifying and troubleshooting highly complex software operating systems and applications architectures.

Functional Responsibility: Participates in all phases of software operating systems and software application programs engineering, including design, analysis, and modeling at an expert level; defines complex design specifications and parameters; identifies and directs resolution of complex hardware/software interface issues; directs the development of systems specifications and technical documentation.

Minimum Education: Bachelor's degree in Computer Science or Information technology or related field.

Job Title: Systems/Software Developer

Minimum/General Experience: Minimum of five (5) years’ experience in software development within multiple systems, software disciplines, as well as general knowledge of related disciplines, applications implications, and customer areas. Required experience with performing in depth analysis and technical support of systems software products, including complex problem resolution, design, development, testing, operational integration, and user support.

Functional Responsibility: Responsible for performing in-depth analysis, design and development of systems software products, including complex problem resolution, technical design, development, testing, operational integration, and user support.

Minimum Education: Bachelor’s degree in Computer Science or any IT related field.

Job Title: Mid-Level Business Analyst

Minimum/General Experience: Minimum three (3) years of experience developing business requirements, conducting business analysis, or demonstrated problem-solving for complex business systems or environments.

Functional Responsibility: Develops system and functional requirements and documentation, conducts business analysis, and performs problem-solving in business systems or environments.

Minimum Education: Bachelor’s degree in Business or any related field

Job Title: Sr. Business Analyst

Minimum/General Experience: Minimum five (5) years of experience developing business and systems requirements, conducting business analysis, or demonstrated problem-solving for complex business systems or environments.

Functional Responsibility: Review, analyze and evaluate business systems and user needs. Document requirements define scope and objectives and formulate systems to parallel overall business strategies. Performs technical and functional allocation to identify required tasks and their interrelationships. May work in a lead capacity on a project. Identifies resources required for each task.

Minimum Education: Bachelor’s degree in Business or any related field
**Job Title:** Functional Analyst  

**Minimum/General Experience:** Minimum three (3) years of experience developing functional requirements, conducting business analysis, or demonstrated problem-solving for complex business systems or environments.

**Functional Responsibility:** Analyze existing systems and highlight areas of improvement. Perform gap analysis and recommend solutions. Document requirements, create functional specifications and monitor performance, discover variances and propose necessary actions. Validate the functionality of the product according to the requirement specifications.

**Minimum Education:** Bachelor’s degree in Business or any related field

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**APPROVED HOURLY RATES**

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>14 MAY 20 to 13 MAY 21</th>
<th>14 MAY 21 to 13 MAY 22</th>
<th>14 MAY 22 to 13 MAY 23</th>
<th>14 MAY 23 to 13 MAY 24</th>
<th>14 MAY 24 to 13 MAY 25</th>
</tr>
</thead>
<tbody>
<tr>
<td>Subject Matter Expert</td>
<td>$151.49</td>
<td>$154.52</td>
<td>$157.61</td>
<td>$160.76</td>
<td>$163.98</td>
</tr>
<tr>
<td>System Engineer</td>
<td>$102.62</td>
<td>$104.67</td>
<td>$106.76</td>
<td>$108.90</td>
<td>$111.08</td>
</tr>
<tr>
<td>Systems/Software Developer</td>
<td>$148.36</td>
<td>$151.33</td>
<td>$154.36</td>
<td>$157.45</td>
<td>$160.60</td>
</tr>
<tr>
<td>Mid-Level Business Analyst</td>
<td>$107.20</td>
<td>$109.34</td>
<td>$111.53</td>
<td>$113.76</td>
<td>$116.04</td>
</tr>
<tr>
<td>Sr. Business Analyst</td>
<td>$113.14</td>
<td>$115.40</td>
<td>$117.71</td>
<td>$120.06</td>
<td>$122.46</td>
</tr>
<tr>
<td>Functional Analyst</td>
<td>$107.20</td>
<td>$109.34</td>
<td>$111.53</td>
<td>$113.76</td>
<td>$116.04</td>
</tr>
</tbody>
</table>