



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsaadvantage.gov>

SCHEDULE TITLE: Multiple Award Schedule (MAS)

CONTRACT NUMBER: GS-35F-422KA or 47QTCA20D00CE

CONTRACT PERIOD: July 15, 2020 – July 14, 2025

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at www.fss.gsa.gov

**CONTRACTOR:
CONNSCI, LLC**

9711 WASHINGTONIAN BLVD SUITE 550
GAITHERSBURG, MD 20878-5789
Phone: 240-630-4624
Fax: 240-630-4624
E-Mail: fzia@connsci.com

CONTRACTOR'S ADMINISTRATION SOURCE:

Faizan Zia, President & CEO
9711 WASHINGTONIAN BLVD SUITE 550
GAITHERSBURG, MD 20878-5789
Phone: 240-630-4624
Fax: 240-630-4624
E-Mail: fzia@connsci.com

BUSINESS SIZE: Small Disadvantaged, Minority-Owned Business, Asian (Asian-Indian) American Owned



CUSTOMER INFORMATION

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN	DESCRIPTION
54151S	Information Technology Professional Services
611420	Information Technology Training
611430	Professional and Management Development Training

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN: N/A Services Only.

1c. HOURLY RATES: See Price List (Page 6).

2. MAXIMUM ORDER*: \$500,000

*If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. MINIMUM ORDER: \$100

4. GEOGRAPHIC COVERAGE: Domestic and overseas, IAW 552.238-113 “Domestic delivery” is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities. “Overseas delivery” is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. territories.

5. POINT(S) OF PRODUCTION: N/A

6. DISCOUNT FROM LIST PRICES: 5% from the accepted pricelist for SIN 611420 and 3%-10% for SINs 54151S and 611430. For calculation of the GSA Schedule price (price paid by customers ordering from the GSA Schedule, and the price to be loaded in to GSA Advantage), the contractor should deduct the appropriate basic discount from the list price and add the prevailing IFF rate to the negotiated discounted price (Net GSA price). Current IFF rate is 0.75%.

7. QUANTITY DISCOUNT(S): Additional 1% for single orders greater than \$100,000.

8. PROMPT PAYMENT TERMS: Net 30

9.a Government Purchase Cards must be accepted at or below the micro-purchase threshold.

9.b Government Purchase Cards are not accepted above the micro-purchase threshold.

10. FOREIGN ITEMS: None

11a. TIME OF DELIVERY: As negotiated

11b. EXPEDITED DELIVERY: As negotiated

11c. OVERNIGHT AND 2-DAY DELIVERY: As negotiated

11d. URGENT REQUIREMENTS: As negotiated



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12. **FOB POINT:** Destination
- 13a. **ORDERING ADDRESS:**
CONNSCI, LLC
9711 WASHINGTONIAN BLVD SUITE 550
GAITHERSBURG, MD 20878-5789
- 13b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3
14. **PAYMENT ADDRESS:**
CONNSCI, LLC
9711 WASHINGTONIAN BLVD SUITE 550
GAITHERSBURG, MD 20878-5789
15. **WARRANTY PROVISION:** Standard Commercial Warranty. Customer should contact contractor for a copy of the warranty.
16. **EXPORT PACKING CHARGES:** N/A
17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** See 9a and 9b.
18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** N/A
19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A
20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A
- 20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A
21. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A
22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A
23. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A
- 24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. **Section 508 Compliance for EIT:** N/A
25. **DUNS NUMBER:** 080753799
26. **NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE:** Registered in SAM database.



**GSA Labor Category Descriptions
SIN(s) 54151S & 611430**

Subject Matter Expert 1

Minimum Education: Bachelors

Minimum Experience: 4 years of relevant experience required.

Description: Provides Substantial Subject Matter Expertise in a specific functional area of the project. May have subject matter expertise in areas such as information systems, IT deployments, and IT change management. Experienced in data management, systems training, and logistics/configuration of information systems.

Subject Matter Expert 2

Minimum Education: Masters

Minimum Experience: 8 years of relevant experience required.

Description: Provides expert consultative support and leadership to a functional area of the project. Develops solutions to complex problems. Manages and configures commercial off-the-shelf applications; installs and configures systems. Works closely with the information technologists to identify the best technological solutions to technical issues. Develops policies, conducts independent analyses or evaluations, and provides reports. Aligns with business requirements, and integrates solutions, as appropriate.

Subject Matter Expert 3

Minimum Education: Masters

Minimum Experience: 12 years of relevant experience required.

Description: Provides high-level expertise and consultative support to a functional area of the project. Develops solutions to complex problems and is in charge of SME 1 and 2. Manages and configures commercial off-the-shelf applications; installs and configures systems. May supervise the activities of other subject matter experts. Provides expert, independent services and leadership in specialized areas and leverages expertise and specialization in functional areas. Aligns solutions with business requirements, and integrates, as appropriate.

Technical Writer

Minimum Education: Bachelors

Minimum Experience: 3 years of relevant experience required.

Description: Develops IT related courseware content based on the expertise of subject matter experts and the specifications of instructional designers in areas such as software development, cybersecurity, networking, protocols, and other pertinent subject matter relevant to the client's requirements. Consolidates and formats any documentation that may be provided by technical personnel into language that is easily understandable. The Technical Writer must be familiar with the concepts and techniques used by engineers, analysts, programmers, and other technical disciplines.

Technical Staff

Minimum Education: Bachelors

Minimum Experience: 1 year of relevant experience required.

Description: Responsible for software and system design, integration, installation and administration. Ensure that all software programs and systems meet functional/operational specifications. Provide functional direction and oversight of quality assurance; technical correctness, and progress reports. Has the ability to work independently with predefined tasks or under loose directions from senior staff members.

IT Consultant (Junior)

Minimum Education: Bachelors

Minimum Experience: 2 years of relevant experience required.

Description: Provides the analysis and engineering of information systems, defining requirements and limitations, system testing, and developing engineering plans/schedules.



IT Consultant (Senior)

Minimum Education: Masters

Minimum Experience: 7 years of relevant experience required.

Description: Provides technical supervision, analyses and engineering of information systems, defining requirements and limitations, technical guidance and direction, systems testing, and developing engineering plans/schedules. Defines group direction from loosely given guidance, interfacing with the customer and Subject Matter Experts to extract program information, mentoring less experienced team members, assisting in the determination of overall results analyses approach, and provides future network development guidance to the engineering staff. Works independently without significant oversight and will be authorized to make decisions. Principal Consultants can perform the physical, functional, system, data, and component analysis and architecture comprehension. Has demonstrated and tested leadership, communication, and teamwork skills. Regularly presents findings to groups of varying sizes. Leads a team of varying engineering experience and manages overall activities to a defined schedule.

Help Desk Technician

Minimum Education: Bachelors

Minimum Experience: 1 year of relevant experience required.

Description: Provides technical support, guidance, problem resolution, and installation of hardware and software systems.

IT Instructor 1

Minimum Education: Bachelors

Minimum Experience: 1 year of relevant experience required.

Description: Responsible for the full life cycle of course development and delivery of training classes, both instructor-led and remote/web-based training. Additional responsibilities include, but are not limited to: Course Planning, Course Design, Course Material Development, Lab/Exercise Development (if applicable), Course Material and Lab Testing, and Course Delivery.

IT Instructor 2

Minimum Education: Bachelors

Minimum Experience: 3 years of relevant experience required.

Description: Responsible for the full life cycle of course development and delivery of training classes, both instructor-led and remote/web-based training. Well versed in specific IT disciplines and concentrations. Additional responsibilities include, but are not limited to: Course Planning, Course Design, Course Material Development, Lab/Exercise Development (if applicable), Course Material and Lab Testing, and Course Delivery.

IT Instructor 3

Minimum Education: Masters

Minimum Experience: 5 years of relevant experience required.

Description: Responsible for the full life cycle of course development and delivery of training classes, both instructor-led and remote/web-based training. Has specialized experience with specific IT systems, technologies and disciplines. Additional responsibilities include, but are not limited to: Course Planning, Course Design, Course Material Development, Lab/Exercise Development (if applicable), Course Material and Lab Testing, Course Delivery.

Instructional Designer (Junior)

Minimum Education: Bachelors

Minimum Experience: 2 years of relevant experience required.

Description: Responsible for instructional documentation development and preparation throughout the production cycle that may include: writing/editing, editorial consultation, copy design/editing, proofreading, and overall documentation review. Checks documents for spelling, grammar, organization, consistency, and content. Ensures that documents follow the appropriate style guide and curriculum.



Instructional Designer (Senior)

Minimum Education: Bachelors

Minimum Experience: 5 years of relevant experience required.

Description: Responsible for supervising and/or performing instructional documentation design, development, and preparation throughout the production cycle that may include: writing/editing, editorial consultation, copy design/editing, proofreading, and overall documentation review. Works with all levels of management, technical personnel, authors, and subject matter experts to define documentation content, guidelines, specifications, and development schedules. Prepares required documentation in an appropriate format and supports quality assurance standards. Reviews and analyzes the data and user requirements to ensure that instructional documentation is clear, concise, and valid. Confirms the adequacy of material submitted for publication and final product quality. Ensures that documents follow the appropriate style guide and may develop project-specific style guide supplements. Can manage or supervise production cycle activities through document delivery and maintenance.

Project Manager

Minimum Education: Bachelors

Minimum Experience: 5 years of relevant experience required.

Description: Responsible for overall project performance. Project Managers leads strategic planning, budgeting, and staffing efforts in response to task requirements. Formulates, communicates, and enforces quality work standards. Monitors progress and resolves any identified issues impacting successful product/service delivery. Ensures compliance with all administrative and contractual requirements. Serves as point-of contact with government contract management staff for reporting project status and negotiating change orders. Assigns staff responsibilities and supervises all staff efforts.

Senior Consultant

Minimum Education: Masters

Minimum Experience: 8 years of relevant experience required.

Description: Provides expertise in individual leadership and executive coaching. Conducts coaching via conference calls and e-mail support. Provides appropriate resources related to mission-critical business/process improvement subjects. Consults with clients to assist in becoming more effective in their careers and moving to a higher performance level by challenging ineffective beliefs, emphasizing and documenting accountability and building on career and organizational goals. Provides coaching on subjects including: time management, ways to influence stakeholders, ways to leverage strengths, focus on organizational and individual goals, awareness and management of self-defeating behaviors, communication skills, leadership styles, and team development and management skills.

Facilitator

Minimum Education: Masters

Minimum Experience: 8 years of relevant experience required

Description: Facilitates participating members of a class, seminar or conference in order to meet customer objectives. Leads or assists instructors to include, but not limited to such areas as instructor-led trainings, seminars, conferences, focus groups, and working groups. Utilizes a variety of instructional strategies (methods & techniques) and resources (media & technologies), classroom organization skills, and effective communication techniques to establish and facilitate engaging and meaningful learning environments. Works with little or no supervision on increasingly complex projects. May be task lead, supervisor, or project supervisor.



**GSA Price List
SIN(s) 54151S & 611430**

SIN(s)	GSA Labor Category	GSA Price List (w/IFF)
54151S	Subject Matter Expert 1	\$ 163.22
54151S	Subject Matter Expert 2	\$ 176.83
54151S	Subject Matter Expert 3	\$ 226.70
54151S	Technical Writer	\$ 101.56
54151S	Technical Staff	\$ 68.92
54151S	IT Consultant (Junior)	\$ 76.63
54151S	IT Consultant (Senior)	\$ 134.21
54151S	Help Desk Technician	\$ 47.89
54151S	IT Instructor 1	\$ 90.68
54151S	IT Instructor 2	\$ 113.35
54151S	IT Instructor 3	\$ 141.69
54151S	Instructional Designer (Junior)	\$ 73.30
54151S	Instructional Designer (Senior)	\$ 147.81
54151S	Project Manager	\$ 145.09
611430	Senior Consultant	\$ 226.70
611430	Facilitator	\$ 226.70



**GSA Information Technology Course Descriptions
SIN 611420**

Course Title: CompTIA A+

Course Description: CompTIA A+ is the preferred qualifying credential for technical support and IT operational roles. This hands-on and lecture-based training prepares candidates to troubleshoot and problem solve common IT issues. Technicians understand a wide variety of issues ranging from networking, operating systems, mobile devices and cybersecurity.

Course Materials: CompTIA A+ Core 1 & Core 2 Certification Study Guides.

Test Voucher(s): Included.

Course Title: CompTIA Security+

Course Description: CompTIA Security+ is a global certification that validates the baseline skills needed to perform core security functions and pursue an IT security career. The course emphasizes hands-on practical skills, ensuring the security professional is better prepared to problem solve a wider variety of issues; focuses on the latest trends and techniques in risk management, risk mitigation, threat management and intrusion detection; and covers the Junior IT Auditor/Penetration Tester job role, in addition to the previous job roles for Systems Administrator, Network Administrator, and Security Administrator. This certification is approved by the Department of Defense (DoD) to meet IAT Level II and IAM Level I requirements as defined in DoD 8570 and 8140 directives.

Course Materials: CompTIA Security+ Certification Study Guide.

Test Voucher: Included.

**GSA Price List
SIN 611420**

Course Title	Course Length	Min Participants	Max Participants	GSA Price List (w/IFF)
CompTIA A+	10 Days	5	30	\$1,914.36
CompTIA Security+	5 Days	5	30	\$1,813.85