GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is http://www.gsaadvantage.gov

SCHEDULE TITLE: Multiple Award Schedule (MAS)

CONTRACT NUMBER: GS-35F-422KA or 47QTCA20D00CE

CONTRACT PERIOD: July 15, 2020 – July 14, 2025

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at www.fss.gsa.gov

CONTRACTOR: 
CONNSCI, LLC
9711 WASHINGTONIAN BLVD SUITE 550
GAITHERSBURG, MD 20878-5789
Phone: 240-630-4624  
Fax: 240-630-4624  
E-Mail: fzia@connsci.com

CONTRACTOR’S ADMINISTRATION SOURCE: 
Faizan Zia, President & CEO
9711 WASHINGTONIAN BLVD SUITE 550
GAITHERSBURG, MD 20878-5789
Phone: 240-630-4624  
Fax: 240-630-4624  
E-Mail: fzia@connsci.com

BUSINESS SIZE: SBA Certified 8(a) Firm, Small Disadvantaged, Minority-Owned Business, Asian (Asian-Indian) American Owned
CUSTOMER INFORMATION

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

<table>
<thead>
<tr>
<th>SIN</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Information Technology Professional Services</td>
</tr>
<tr>
<td>54151HACS</td>
<td>Highly Adaptable Cybersecurity Services</td>
</tr>
<tr>
<td>54151HEAL</td>
<td>Health IT Services</td>
</tr>
<tr>
<td>611420</td>
<td>Information Technology Training</td>
</tr>
<tr>
<td>611430</td>
<td>Professional and Management Development Training</td>
</tr>
</tbody>
</table>

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN: N/A Services Only.

1c. HOURLY RATES: See Price List (Page 6).

2. MAXIMUM ORDER*: $500,000

*If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contactor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. MINIMUM ORDER: $100

4. GEOGRAPHIC COVERAGE: Domestic and overseas, IAW 552.238-113 “Domestic delivery” is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities. “Overseas delivery” is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. territories.

5. POINT(S) OF PRODUCTION: N/A

6. DISCOUNT FROM LIST PRICES: 5% from the accepted pricelist for SIN 611420 and 3%-10% for SINs 54151S and 611430. For calculation of the GSA Schedule price (price paid by customers ordering from the GSA Schedule, and the price to be loaded in to GSA Advantage), the contractor should deduct the appropriate basic discount from the list price and add the prevailing IFF rate to the negotiated discounted price (Net GSA price). Current IFF rate is 0.75%.

7. QUANTITY DISCOUNT(S): Additional 1% for single orders greater than $100,000.

8. PROMPT PAYMENT TERMS: Net 30

9.a Government Purchase Cards must be accepted at or below the micro-purchase threshold.

9.b Government Purchase Cards are not accepted above the micro-purchase threshold.

10. FOREIGN ITEMS: None
11a. TIME OF DELIVERY: As negotiated
11b. EXPEDITED DELIVERY: As negotiated
11c. OVERNIGHT AND 2-DAY DELIVERY: As negotiated
11d. URGENT REQUIREMENTS: As negotiated
12. FOB POINT: Destination
13a. ORDERING ADDRESS:
CONNSCI, LLC
9711 WASHINGTONIAN BLVD SUITE 550
GAITHERSBURG, MD 20878-5789
13b. ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3
14. PAYMENT ADDRESS:
CONNSCI, LLC
9711 WASHINGTONIAN BLVD SUITE 550
GAITHERSBURG, MD 20878-5789
15. WARRANTY PROVISION: Standard Commercial Warranty. Customer should contact contractor for a copy of the warranty.
16. EXPORT PACKING CHARGES: N/A
17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: See 9a and 9b.
18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): N/A
19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): N/A
20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): N/A
20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): N/A
21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): N/A
22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): N/A
23. PREVENTIVE MAINTENANCE (IF APPLICABLE): N/A
24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A
24b. Section 508 Compliance for EIT: N/A

25. DUNS NUMBER: 080753799

26. NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE: Registered in SAM database.

SIN 54151S – IT Professional Services
GSA Labor Category Descriptions

Subject Matter Expert 1
Minimum Education: Bachelors
Minimum Experience: 4 years of relevant experience required.
Description: Provides Substantial Subject Matter Expertise in a specific functional area of the project. May have subject matter expertise in areas such as information systems, IT deployments, and IT change management. Experienced in data management, systems training, and logistics/configuration of information systems.

Subject Matter Expert 2
Minimum Education: Masters
Minimum Experience: 8 years of relevant experience required.
Description: Provides expert consultative support and leadership to a functional area of the project. Develops solutions to complex problems. Manages and configures commercial off-the-shelf applications; installs and configures systems. Works closely with the information technologists to identify the best technological solutions to technical issues. Develops policies, conducts independent analyses or evaluations, and provides reports. Aligns with business requirements, and integrates solutions, as appropriate.

Subject Matter Expert 3
Minimum Education: Masters
Minimum Experience: 12 years of relevant experience required.
Description: Provides high-level expertise and consultative support to a functional area of the project. Develops solutions to complex problems and is in charge of SME 1 and 2. Manages and configures commercial off-the-shelf applications; installs and configures systems. May supervise the activities of other subject matter experts. Provides expert, independent services and leadership in specialized areas and leverages expertise and specialization in functional areas. Aligns solutions with business requirements, and integrates, as appropriate.

Technical Writer
Minimum Education: Bachelors
Minimum Experience: 3 years of relevant experience required.
Description: Develops IT related courseware content based on the expertise of subject matter experts and the specifications of instructional designers in areas such as software development, cybersecurity, networking, protocols, and other pertinent subject matter relevant to the client’s requirements. Consolidates and formats any documentation that may be provided by technical personnel into language that is easily understandable. The Technical Writer must be familiar with the concepts and techniques used by engineers, analysts, programmers, and other technical disciplines.
Technical Staff
Minimum Education: Bachelors
Minimum Experience: 1 year of relevant experience required.
Description: Responsible for software and system design, integration, installation and administration. Ensure that all software programs and systems meet functional/operational specifications. Provide functional direction and oversight of quality assurance, technical correctness, and progress reports. Has the ability to work independently with predefined tasks or under loose directions from senior staff members.

IT Consultant 1
Minimum Education: Bachelors
Minimum Experience: 2 years of relevant experience required.
Description: Provides the analysis and engineering of information systems, defining requirements and limitations, system testing, and developing engineering plans/schedules.

IT Consultant 2
Minimum Education: Bachelors
Minimum Experience: 4 years of relevant experience required.
Description: Provide technical direction, analysis, and engineering of information systems, defining requirements and limitations, technical guidance and direction, system testing, and developing engineering plans/schedules. Defines group direction from loosely given guidance, interfacing with the customer and Subject Matter Experts to extract program information and provide future network development guidance to the engineering staff. A demonstrated ability to work independently without significant oversight and will be empowered to make decisions. Possess strong communication, and teamwork skills.

IT Consultant 3
Minimum Education: Masters
Minimum Experience: 7 years of relevant experience required.
Description: Provides technical supervision, analyses and engineering of information systems, defining requirements and limitations, technical guidance and direction, systems testing, and developing engineering plans/schedules. Defines group direction from loosely given guidance, interfacing with the customer and Subject Matter Experts to extract program information, mentoring less experienced team members, assisting in the determination of overall results analyses approach, and provides future network development guidance to the engineering staff. Works independently without significant oversight and will be authorized to make decisions. Principal Consultants can perform the physical, functional, system, data, and component analysis and architecture comprehension. Has demonstrated and tested leadership, communication, and teamwork skills. Regularly presents findings to groups of varying sizes. Leads a team of varying engineering experience and manages overall activities to a defined schedule.

Help Desk Technician
Minimum Education: Bachelors
Minimum Experience: 1 year of relevant experience required.
Description: Provides technical support, guidance, problem resolution, and installation of hardware and software systems.
IT Instructor 1
Minimum Education: Bachelors
Minimum Experience: 1 year of relevant experience required.
Description: Responsible for the full life cycle of course development and delivery of training classes, both instructor-led and remote/web-based training. Additional responsibilities include, but are not limited to: Course Planning, Course Design, Course Material Development, Lab/Exercise Development (if applicable), Course Material and Lab Testing, and Course Delivery.

IT Instructor 2
Minimum Education: Bachelors
Minimum Experience: 3 years of relevant experience required.
Description: Responsible for the full life cycle of course development and delivery of training classes, both instructor-led and remote/web-based training. Well versed in specific IT disciplines and concentrations. Additional responsibilities include, but are not limited to: Course Planning, Course Design, Course Material Development, Lab/Exercise Development (if applicable), Course Material and Lab Testing, and Course Delivery.

IT Instructor 3
Minimum Education: Masters
Minimum Experience: 5 years of relevant experience required.
Description: Responsible for the full life cycle of course development and delivery of training classes, both instructor-led and remote/web-based training. Has specialized experience with specific IT systems, technologies and disciplines. Additional responsibilities include, but are not limited to: Course Planning, Course Design, Course Material Development, Lab/Exercise Development (if applicable), Course Material and Lab Testing, Course Delivery.

Jr. Instructional Designer
Minimum Education: Bachelors
Minimum Experience: 2 years of relevant experience required.
Description: Responsible for instructional documentation development and preparation throughout the production cycle that may include: writing/editing, editorial consultation, copy design/editing, proofreading, and overall documentation review. Checks documents for spelling, grammar, organization, consistency, and content. Ensures that documents follow the appropriate style guide and curriculum.

Sr. Instructional Designer
Minimum Education: Bachelors
Minimum Experience: 5 years of relevant experience required.
Description: Responsible for supervising and/or performing instructional documentation design, development, and preparation throughout the production cycle that may include: writing/editing, editorial consultation, copy design/editing, proofreading, and overall documentation review. Works with all levels of management, technical personnel, authors, and subject matter experts to define documentation content, guidelines, specifications, and development schedules. Prepares required documentation in an appropriate format and supports quality assurance standards. Reviews and analyzes the data and user requirements to ensure that instructional documentation is clear, concise, and valid. Confirms the adequacy of material submitted for publication and final product quality. Ensures that documents follow the appropriate style guide and may develop project-specific style guide supplements. Can manage or supervise production cycle activities through document delivery and maintenance.
**Jr. Project Manager**  
**Minimum Education:** Bachelors  
**Minimum Experience:** 2 years of relevant experience required.  
**Description:** Responsible for planning, organizing, and directing operations related to ongoing projects in the company. They lead team members in the project development department and oversee company projects to make sure they are running as planned.

**Sr. Project Manager**  
**Minimum Education:** Bachelors  
**Minimum Experience:** 5 years of relevant experience required.  
**Description:** Responsible for overall project performance. Project Managers leads strategic planning, budgeting, and staffing efforts in response to task requirements. Formulates, communicates, and enforces quality work standards. Monitors progress and resolves any identified issues impacting successful product/service delivery. Ensures compliance with all administrative and contractual requirements. Serves as point-of-contact with government contract management staff for reporting project status and negotiating change orders. Assigns staff responsibilities and supervises all staff efforts.

**Systems Administrator**  
**Minimum Education:** Bachelors  
**Minimum Experience:** 3 years of relevant experience required.  
**Description:** Responsible for acquisition, installation, maintenance, and usage of the Systems, including LAN/WAN/MAN. Determines best products to meet needs and present results. Manages system performance and maintains system security. Installs network hardware and software. Evaluates, develops, and maintains telecommunications systems.Troubleshoots system problems. Establishes and implements policies, procedures, and standards, and ensures their conformance to information systems objectives. Trains users on system operation. May perform network planning and engineering functions. May be responsible for both local and remote administration of networks.

**Systems Engineer**  
**Minimum Education:** Bachelors  
**Minimum Experience:** 3 years of relevant experience required.  
**Description:** Serves as a member of a project team with duties including system business case development, requirements and data analysis, database design, network design, programming, testing, and implementation. Has the ability to work independently with pre-defined tasks or under the loose direction of more senior members.
## SIN 54151S – IT Professional Services
### GSA Price List

<table>
<thead>
<tr>
<th>SIN(s)</th>
<th>GSA Labor Category</th>
<th>GSA Price List (w/IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Subject Matter Expert 1</td>
<td>$163.22</td>
</tr>
<tr>
<td>54151S</td>
<td>Subject Matter Expert 2</td>
<td>$176.83</td>
</tr>
<tr>
<td>54151S</td>
<td>Subject Matter Expert 3</td>
<td>$226.70</td>
</tr>
<tr>
<td>54151S</td>
<td>Technical Writer</td>
<td>$101.56</td>
</tr>
<tr>
<td>54151S</td>
<td>Technical Staff</td>
<td>$68.92</td>
</tr>
<tr>
<td>54151S</td>
<td>IT Consultant 1</td>
<td>$76.63</td>
</tr>
<tr>
<td>54151S</td>
<td>IT Consultant 2</td>
<td>$113.35</td>
</tr>
<tr>
<td>54151S</td>
<td>IT Consultant 3</td>
<td>$134.21</td>
</tr>
<tr>
<td>54151S</td>
<td>Help Desk Technician</td>
<td>$47.89</td>
</tr>
<tr>
<td>54151S</td>
<td>IT Instructor 1</td>
<td>$90.68</td>
</tr>
<tr>
<td>54151S</td>
<td>IT Instructor 2</td>
<td>$113.35</td>
</tr>
<tr>
<td>54151S</td>
<td>IT Instructor 3</td>
<td>$141.69</td>
</tr>
<tr>
<td>54151S</td>
<td>Jr. Instructional Designer</td>
<td>$73.30</td>
</tr>
<tr>
<td>54151S</td>
<td>Sr. Instructional Designer</td>
<td>$147.81</td>
</tr>
<tr>
<td>54151S</td>
<td>Jr. Project Manager</td>
<td>$108.82</td>
</tr>
<tr>
<td>54151S</td>
<td>Sr. Project Manager</td>
<td>$145.09</td>
</tr>
<tr>
<td>54151S</td>
<td>Systems Administrator</td>
<td>$77.08</td>
</tr>
<tr>
<td>54151S</td>
<td>Systems Engineer</td>
<td>$113.35</td>
</tr>
</tbody>
</table>

## SIN 54151HACS – Highly Adaptable Cybersecurity Services
### GSA Labor Category Descriptions

**IT Security Analyst 1**

**Minimum Education:** Bachelors  
**Minimum Experience:** 2 years of relevant experience required  
**Description:** Analyzes and defines security requirements for information protection. Defines and develops security policies. Designs, develops, engineers, and implements solutions that meet network, system, or application security requirements. Gathers and organizes technical information about an organization’s mission goals and needs, existing security products, and ongoing needs. Analyzes the sensitivity of information and performs vulnerability and risk assessments on the basis of defined sensitivity and information flow. Must demonstrate the ability to work independently or under only general direction.
IT Security Analyst 2
Minimum Education: Bachelors
Minimum Experience: 4 years of relevant experience required
Description: Provides business and analytical expertise in support of project. Provides an understanding of the client’s objectives and has extensive knowledge of typical core processes. May prepare overall designs and detailed specifications for system components. Offers knowledge, experience, and insight in a particular area, such as facilitation. Provides minimally supervised support for difficult analysis and evaluation assignments. Has the ability to provide analysis and consulting to management level personnel. Performs analysis and evaluation of existing or proposed processes, applications, systems, or software. Performs, and/or may direct, project planning, scope, control, management, tracking, or review. May perform functional requirements gathering for projects.

IT Security Analyst 3
Minimum Education: Bachelors
Minimum Experience: 6 years of relevant experience required
Description: Provides expertise in application, systems software and Information Technology systems. Provide technical, managerial, and administrative direction for problem definition, analysis, requirements development, and implementation of complex solutions by making information technology/information management related recommendations. Advise on organizational improvements, optimization, or maintenance efforts in the following specialties: information systems architecture, networking, telecommunications, automation, risk management, software life-cycle management and development methodologies, visual design, information architecture, copywriting, and content management.

SIN 54151HACS – Highly Adaptable Cybersecurity Services
GSA Pricelist

<table>
<thead>
<tr>
<th>SIN(s)</th>
<th>GSA Labor Category</th>
<th>GSA Price List (w/IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151HACS</td>
<td>IT Security Analyst 1</td>
<td>$ 71.64</td>
</tr>
<tr>
<td>54151HACS</td>
<td>IT Security Analyst 2</td>
<td>$ 84.33</td>
</tr>
<tr>
<td>54151HACS</td>
<td>IT Security Analyst 3</td>
<td>$136.02</td>
</tr>
</tbody>
</table>

SIN 54151HEAL – Health IT Services
GSA Labor Category Descriptions

Health IT Subject Matter Expert
Minimum Education: Bachelors
Minimum Experience: 4 years of relevant experience required
Description: Significant information technology consulting and clinical information system strategy. Experienced in client engagements representing a wide array of activities, related to professional information technology projects, in a healthcare/clinical environment, including strategic planning related to information technology systems and/or software. Provides technical knowledge and analysis of highly specialized applications and operational environments, high-level functional systems analysis, design, integration, documentation and implementation advice on exceptionally complex problems that need extensive knowledge of the subject matter for effective implementation. Participates as needed in all phases of projects with emphasis on the planning, analysis, testing, integration, documentation, and presentation phases.
**Health IT Technical Writer**

**Minimum Education:** Bachelors  
**Minimum Experience:** 3 years of relevant experience required  
**Description:** Duties include researching protocols, scientific progress reports, grant proposals, medical and scientific journal articles. Assist in writing and/or editing technical documents, including business proposals, reports, user manuals, briefings and presentations, functional descriptions, system specifications, guidelines, special reports, Maintaining Health Records and other project deliverables to meet contract requirements. Develop outlines and drafts for review and approval by technical specialists and project management ensuring that final documents meet applicable contract requirements and regulations. Research and gather technical and background information for inclusion in project documentation and deliverables. Consult relevant information sources, including library resources, technical and financial documents, and client and project personnel, to obtain background information, and verify pertinent guidelines and regulations governing project deliverable.

**Health IT Consultant 1**

**Minimum Education:** Bachelors  
**Minimum Experience:** 2 years of relevant experience required  
**Description:** Works directly with clients to provide advice and recommend effective solutions to complex problems related to Health IT environment. Provide technical, managerial, or operational expertise in HIPAA Data Compliance in a specialized area of practice such as computer Science, Information technology, Information Management, or Project Management.

**Health IT Consultant 2**

**Minimum Education:** Bachelors  
**Minimum Experience:** 4 years of relevant experience required  
**Description:** Provide technical direction, analysis and engineering of Health IT information systems, defining requirements for HIPAA Data compliance, Health IT Data Management, Systems limitations, technical guidance and direction, system testing, and developing engineering plans/schedules. Defines group direction from loosely given guidance, interfacing with the customer and Subject Matter Experts to extract program information and provide future network development guidance to the engineering staff. A demonstrated ability to work independently without significant oversight and will be empowered to make decisions. Possess strong communication, and teamwork skills.

**Health IT Consultant 3**

**Minimum Education:** Masters  
**Minimum Experience:** 7 Years of relevant experience required  
**Description:** Provides independent verification and validation for software development, testing and deployment to ensure that Health IT applications being developed meet user requirements, and that the process adheres to sound methodologies and principles for software development and testing. Duties including the review of HIPAA Data Compliance, Health IT Data Management, Health IT Data Classification, Health IT Data Protection, Health IT work products, for correctness, adherence to the design concept and to user standards and requirements, and for progress in accordance with schedules; coordinates with the Program and/or Project Manager to ensure Health IT problem solution and user satisfaction; documents reports and makes recommendations, if needed, for improvement of processes; prepares milestone status reports and delivers presentations on findings to management, colleagues, and end user representatives.
Health IT Jr. Project Manager
Minimum Education: Bachelors
Minimum Experience: 2 years of relevant experience required
Description: Supervises and works directly on the analysis, design, or support of a Health IT project. Assembles project team, assigns individual responsibilities, identifies appropriate resources, and develops and tracks schedules. Uses Health IT project experience to ensure unique Health IT project requirements are met. All category performance is specific to Electronic Health Records, Health Analytics, Personal Health Information Management, Innovative Health IT Solutions, Health Informatics, Emerging Health IT Research and Other Health IT services. Performance of this category may be subject to: HITECH, HIPAA, NIST, FIPS and Special Publications FISMA of 2002.

Health IT Sr. Project Manager
Minimum Education: Bachelors
Minimum Experience: 7 years of relevant experience required
Description: Is accountable for high complexity and/or high-risk Health IT project or project activity. Plans a course of action and adjust work to meeting change of needs. Produces a plan with sufficient detail for the work to be controlled and the individual task to be monitored. Achieves tasks within the required timescale, cost and quality. Identifies and manages risks and issues, escalating them timely and appropriately. Is skilled at using project management software and has awareness of other industry project management tools and methods. Understands the context of the Health IT project or work package. Is skilled in setting targets and priorities to meet the needs of the work at hand. All category performance is specific to Electronic Health Records, Health Analytics, Personal Health Information Management, Innovative Health IT Solutions, Health Informatics, Emerging Health IT Research and Other Health IT services. Performance of this category may be subject to: HITECH, HIPAA, NIST, FIPS and Special Publications FISMA of 2002.

SIN 54151HEAL – Health IT Services
GSA Pricelist

<table>
<thead>
<tr>
<th>SIN(s)</th>
<th>GSA Labor Category</th>
<th>GSA Price List (w/IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151HEAL</td>
<td>Health IT Subject Matter Expert</td>
<td>$ 163.22</td>
</tr>
<tr>
<td>54151HEAL</td>
<td>Health IT Technical Writer</td>
<td>$ 101.56</td>
</tr>
<tr>
<td>54151HEAL</td>
<td>Health IT Consultant 1</td>
<td>$ 76.63</td>
</tr>
<tr>
<td>54151HEAL</td>
<td>Health IT Consultant 2</td>
<td>$ 113.35</td>
</tr>
<tr>
<td>54151HEAL</td>
<td>Health IT Consultant 3</td>
<td>$ 134.21</td>
</tr>
<tr>
<td>54151HEAL</td>
<td>Health IT Jr. Project Manager</td>
<td>$ 108.22</td>
</tr>
<tr>
<td>54151HEAL</td>
<td>Health IT Sr. Project Manager</td>
<td>$145.09</td>
</tr>
</tbody>
</table>
SIN 611430 – Professional and Management Development Training Services
GSA Labor Category Descriptions

**Senior Consultant**
Minimum Education: Masters  
Minimum Experience: 8 years of relevant experience required.  
Description: Provides expertise in individual leadership and executive coaching. Conducts coaching via conference calls and e-mail support. Provides appropriate resources related to mission-critical business/process improvement subjects. Consults with clients to assist in becoming more effective in their careers and moving to a higher performance level by challenging ineffective beliefs, emphasizing and documenting accountability and building on career and organizational goals. Provides coaching on subjects including: time management, ways to influence stakeholders, ways to leverage strengths, focus on organizational and individual goals, awareness and management of self-defeating behaviors, communication skills, leadership styles, and team development and management skills.

**Facilitator**
Minimum Education: Masters  
Minimum Experience: 8 years of relevant experience required  
Description: Facilitates participating members of a class, seminar or conference in order to meet customer objectives. Leads or assists instructors to include, but not limited to such areas as instructor-led trainings, seminars, conferences, focus groups, and working groups. Utilizes a variety of instructional strategies (methods & techniques) and resources (media & technologies), classroom organization skills, and effective communication techniques to establish and facilitate engaging and meaningful learning environments. Works with little or no supervision on increasingly complex projects. May be task lead, supervisor, or project supervisor.

SIN 611430 – Professional and Management Development Training Services
GSA Pricelist

<table>
<thead>
<tr>
<th>SIN(s)</th>
<th>GSA Labor Category</th>
<th>GSA Price List (w/IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>611430</td>
<td>Senior Consultant</td>
<td>$226.70</td>
</tr>
<tr>
<td>611430</td>
<td>Facilitator</td>
<td>$226.70</td>
</tr>
</tbody>
</table>
SIN 611420 - Information Technology Training Courses

GSA Labor Category Descriptions

**Course Title:** CompTIA A+
**Course Description:** CompTIA A+ is the preferred qualifying credential for technical support and IT operational roles. This hands-on and lecture-based training prepares candidates to troubleshoot, and problem solve common IT issues. Technicians understand a wide variety of issues ranging from networking, operating systems, mobile devices and cybersecurity.
**Course Materials:** CompTIA A+ Core 1 & Core 2 Certification Study Guides.
**Test Voucher(s):** Included.

**Course Title:** CompTIA Security+
**Course Description:** CompTIA Security+ is a global certification that validates the baseline skills needed to perform core security functions and pursue an IT security career. The course emphasizes hands-on practical skills, ensuring the security professional is better prepared to problem solve a wider variety of issues; focuses on the latest trends and techniques in risk management, risk mitigation, threat management and intrusion detection; and covers the Junior IT Auditor/Penetration Tester job role, in addition to the previous job roles for Systems Administrator, Network Administrator, and Security Administrator. This certification is approved by the Department of Defense (DoD) to meet IAT Level II and IAM Level I requirements as defined in DoD 8570 and 8140 directives.
**Course Materials:** CompTIA Security+ Certification Study Guide.
**Test Voucher:** Included.

---

**SIN 611420 – Information Technology Training Courses**

**GSA Price List**

<table>
<thead>
<tr>
<th>Course Title</th>
<th>Course Length</th>
<th>Min Participants</th>
<th>Max Participants</th>
<th>GSA Price List (w/IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>CompTIA A+</td>
<td>10 Days</td>
<td>5</td>
<td>30</td>
<td>$1,914.36</td>
</tr>
<tr>
<td>CompTIA Security+</td>
<td>5 Days</td>
<td>5</td>
<td>30</td>
<td>$1,813.85</td>
</tr>
</tbody>
</table>