

GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST



**NAPA**  
ANALYTICS

Multiple Award Schedule (MAS)

Large Category: Information Technology  
Subcategory: IT Services  
PSC: D399

Contract number: 47QTCA20D00CS

Contract period:  
July 21, 2020 to July 22, 2025

Business size: Small Business

Napa Analytics LLC  
2201, Cooperative Way, Suite 600  
Herndon, VA 20171

Phone: (571) 446-7253  
Fax: N/A

Website: [www.napaanalytics.com](http://www.napaanalytics.com)

Contract administration source:  
Raghu Nemani, (571) 446-7253,  
[gsa@napaanalytics.com](mailto:gsa@napaanalytics.com)

Our team has a collective experience of over 15 years in the data space and 5 years in the machine learning space.

Our clients get the benefit of industry certified resources. Some of the certifications that our team holds are:

- Machine Learning Specialization
- Big Data Specialization
- Cloud Architect Professional specialization

We've been efficient working as a part of customer's team or an self-sufficient development group. Experience working with multiple stakeholders on the project made us proficient in clear communications. Average project length in our team – from 6 months to 2 years, typically working on multiple projects for single customer simultaneously.

No matter what your experience is, we can guide you through development process and advice on changes.

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On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: [GSAAAdvantage.gov](http://GSAAAdvantage.gov).

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

(ii) CUSTOMER INFORMATION: The following information should be placed under this heading in consecutively numbered paragraphs in the sequence set forth below. If this information is placed in another part of the Federal Supply Schedule Price List, a table of contents must be shown on the cover page that refers to the exact location of the information.

## CUSTOMER INFORMATION

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN:	DESCRIPTION:
54151S	Information Technology Professional Services

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

54151S: \$74.81

1c. HOURLY RATES (Services only):  
See the attached GSA Pricelist

2. MAXIMUM ORDER\*:  
54151S: \$500,000

3. MINIMUM ORDER: \$100

4. GEOGRAPHIC COVERAGE: CONUS

5. POINT(S) OF PRODUCTION: US

6. DISCOUNT FROM LIST PRICES:  
GSA Prices are shown on GSA Advantage! System

7. QUANTITY DISCOUNT(S): None

8. PROMPT PAYMENT TERMS: None

9.a Government Purchase Cards is accepted up to \$3000

9.b Government Purchase Cards are accepted above the micro-purchase threshold. Contact contractor for limit.

10. FOREIGN ITEMS: None

11a. TIME OF DELIVERY: 30 days

11b. EXPEDITED DELIVERY: Expedited delivery is available. Contact the Contractor for rates.

11c. OVERNIGHT AND 2-DAY DELIVERY: Overnight and 2-day delivery are available. Contact the Contractor for rates.

11d. URGENT REQUIRMENTS: Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

12. FOB POINT: Point of Production

13a. ORDERING ADDRESS: Same as contractor

13b. ORDERING PROCEDURES: Ordering activities shall use the ordering procedures described in Federal Acquisition Regulation 8.405-3 when placing an order or establishing a BPA for supplies or services. The ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule Homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).

14. PAYMENT ADDRESS: Same as contractor

15. WARRANTY PROVISION: Standard Commercial Warranty. Customer should contact contractor for a copy of the warranty or generally N/A for services

16. EXPORT PACKING CHARGES: Contact Sales Office

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: Contact contractor for limit.

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR: N/A

19. TERMS AND CONDITIONS OF INSTALLATION: N/A

20. TERMS AND CONDITIONS OF REPAIR PARTS: N/A

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES: N/A

21. LIST OF SERVICE & DISTRIBUTION POINTS: N/A

22. LIST OF PARTICIPATING DEALERS: N/A

23. PREVENTIVE MAINTENANCE: N/A

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. Section 508 Compliance for Electronic and Information Technology (EIT): N/A

25. DUNS NUMBER: 080971404

26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Active Registration in the SAM database.

## PRICING INFORMATION

Labor Category	Rate	Unit
Big Data Analyst	\$104.74	Hour
Data Engineer	\$74.81	Hour
Data Scientist - Level 1	\$104.74	Hour
Principal Data Scientist	\$224.43	Hour
Application Programmer - II	\$99.75	Hour
Project Manager - Level II	\$149.62	Hour
Business Analyst - Level I	\$74.81	Hour
Software Test Engineer - Level 2	\$94.76	Hour

Labor Category	Functional Responsibilities	Minimum Education	Minimum Experience (Years)
Big Data Analyst	Work with different data sources - Structured, unstructured, semi-structured. Cleanse and build the data for consumption. Develop business intelligence solutions using tools and assist data scientist with their data needs	Bachelors	3
Data Engineer	Collate the different data needed for modeling. Gather the required features, perform feature engineering. Develop code that supports business requirements	Bachelors	1
Data Scientist - Level 1	Act as a consultant in complex or mission critical client requirements. Develop, modify, and apply machine learning algorithms and programming applications to analyze and solve business problems using mathematical and scientific methods driven by algorithms. Participate in all phases of projects such as research, design, development, testing, modeling, simulating, training, and documentation.	Bachelors	1
Principal Data Scientist	As a Principal. Responsible for executive presence working with the C-Suite and executive management. Identify, educate and guide the client regarding the business problems that can benefit from machine learning algorithms. Define the scope, timeline and oversee the execution of machine learning projects. Provide Subject matter expertise	Bachelors	7
Application Programmer - II	Participate in the design of software tools and subsystems to support reuse and domain analysis. Assist Applications Engineer and Applications Programmer to interpret software requirements and design specifications to code and integrate and test software components.	Bachelors	3

<b>Labor Category</b>	<b>Functional Responsibilities</b>	<b>Minimum Education</b>	<b>Minimum Experience (Years)</b>
Project Manager - Level II	Typically oversee all aspects of the project, leading a team on large projects or a significant segment of large and complex projects. Analyze new and complex project- related problems and create innovative solutions that normally involve the schedule, technology, methodology, tools, solution components, and financial management of the project. Provide applications systems analysis and long and short-range plans for application selection, systems development, systems maintenance, and production activities for necessary support resources. Commensurate experience and education for the specific level.	Bachelors	5
Business Analyst - Level I	Participate in the design of software tools and subsystems to support reuse and domain analysis. Assist Applications Engineer and Applications Programmer to interpret software requirements and design specifications to code and integrate and test software components.	Bachelors	3
Software Test Engineer - Level 2	Defines, documents, analyzes, performs, and interprets developmental tests for new and/or modified products or product components. Investigates and resolves operational problems in conjunction with other engineering and technical personnel.	Bachelors	3

**SCLS MATRIX**

The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire (SEP) Professional Services Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract. (SEP)