



# **GENERAL SERVICES ADMINISTRATION**

## **Federal Supply Service** *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAvantage.gov.

### **Multiple Award Schedule**

**Federal Supply Group: Information Technology Professional Services**  
**Contract Number: 47QTC A20D00DD**

**For more information on ordering from Federal Supply Schedules  
go to the GSA Schedules page at GSA.gov.**

**Contract Period: August 05, 2020 through August 04, 2025**

**Contractor:** Digital Strategy LLC  
9513 Purple Cloud Row  
Laurel, MD 20723  
(240) 713-0295  
**Telephone:**  
**Web Site:** [www.ds-llc.com](http://www.ds-llc.com)  
**E-mail:** [pbisht@ds-llc.com](mailto:pbisht@ds-llc.com)  
**Contract Administration:** Puja Bisht

**Business Size:** Small Business

**Pricelist current as of Modification #PO-0001, August 05, 2020**

Prices Shown Herein are Net (discounts deducted)

**CUSTOMER INFORMATION:**

**1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:**

<b>SIN</b>	<b>Recovery</b>	<b>SIN Description</b>
54151S	54151S-RC	Information Technology Professional Services
OLM	OLM-RC	Order Level Materials

**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**

**1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.**

**2. Maximum Order:**

<b>SINs</b>	<b>Maximum Order</b>
54151S	\$500,000
OLM	\$250,000

**3. Minimum Order: \$100.00**

**4. Geographic Coverage (delivery Area): Domestic only**

**5. Point(s) of production (city, county, and state or foreign country): Same as company address**

**6. Discount from list prices or statement of net price: Government 1% BOA 0%.**

**7. Quantity discounts: None**

**8. Prompt payment terms: Net 30 days. Note: Prompt payment terms must be followed by the statement "Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions."**

**9. Foreign items (list items by country of origin): None**

**10a. Time of Delivery (Contractor insert number of days): Specified on the Task Order**

**10b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor**

- 10c. Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:  
Contact Contractor
- 10d. Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
- 11. F.O.B Points(s):** Destination
- 12a. Ordering Address(es):** Same as Contractor
- 12b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 13. Payment address(es):** Same as company address
- 14. Warranty provision.:** Contractor’s standard commercial warranty.
- 15. Export Packing Charges (if applicable):** N/A
- 16. Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 17. Terms and conditions of installation (if applicable):** N/A
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 18b. Terms and conditions for any other services (if applicable):** N/A
- 19. List of service and distribution points (if applicable):** N/A
- 20. List of participating dealers (if applicable):** N/A
- 21. Preventive maintenance (if applicable):** N/A
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).** N/A
- 22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).**
- 23. Data Universal Numbering System (DUNS) number:** 081072403
- 24. Notification regarding registration in System for Award Management (SAM) database.** Registered

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

Labor Category	GSA PRICE + IFF Year 1	GSA PRICE + IFF Year 2	GSA PRICE + IFF Year 3	GSA PRICE + IFF Year 4	GSA PRICE + IFF Year 5
Project Manager	\$ 144.17	\$ 147.78	\$ 151.47	\$ 155.26	\$ 159.14
Business Analyst - Junior	\$ 78.01	\$ 79.96	\$ 81.95	\$ 84.00	\$ 86.10
Business Analyst - Mid	\$ 84.92	\$ 87.04	\$ 89.22	\$ 91.45	\$ 93.73
Business Analyst - Senior	\$ 87.88	\$ 90.08	\$ 92.33	\$ 94.64	\$ 97.00
Quality Assurance Analyst - Junior	\$ 66.57	\$ 68.24	\$ 69.94	\$ 71.69	\$ 73.48
Quality Assurance Analyst - Mid	\$ 78.01	\$ 79.96	\$ 81.95	\$ 84.00	\$ 86.10
Software Engineer - Mid	\$ 130.34	\$ 133.60	\$ 136.94	\$ 140.36	\$ 143.87
Software Engineer - Senior	\$ 144.17	\$ 147.78	\$ 151.47	\$ 155.26	\$ 159.14
Data Analyst - Junior	\$ 66.57	\$ 68.24	\$ 69.94	\$ 71.69	\$ 73.48
Data Analyst - Senior	\$ 89.24	\$ 91.47	\$ 93.76	\$ 96.10	\$ 98.51
Database Administrator	\$ 89.24	\$ 91.47	\$ 93.76	\$ 96.10	\$ 98.51

**Service Contract Act:** The Service Contract Labor Standards, formerly the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to Service Contract Labor Standards due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract

## **Project Manager**

Minimum Years of Experience: Ten (10) years of related experience

Functional Responsibility: Performs day-to-day management of contract support operations, possibly involving multiple tasks and groups of personnel at multiple locations, on a single project. Demonstrates skills in the scope of work encompassed by the task order; provides technical guidance to the project team in performance of the work and reviews the quality of all work products. Organizes, directs, and coordinates the planning and production of all contract support activities. Responsible for staffing, project planning, project financials, and staff direction and oversight. The Project Manager maintains and manages the client interface at the COTR levels of the client organization. Assists the IT Program Manager as required in managing contract performance.

Minimum Education: Bachelor's Degree

## **Business Analyst – Junior**

Minimum Years of Experience: Four (4) years of related experience

Functional Responsibility: Possess knowledge of applying analytic methodologies and principles to address client's needs. Supports analyst functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Conducts activities in support of project team's objectives. Works closely with other IT Analysts, Task Leads, or IT Project Managers.

Minimum Education: Bachelor's Degree

## **Business Analyst - Mid**

Minimum Years of Experience: Six (6) years of related experience

Functional Responsibility: Possesses demonstrated knowledge and experience applying analytic methodologies and principles to address client needs. Applies analytic techniques in the evaluation of project objectives and contributes to the implementation of strategic direction. Performs analyst functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Conducts activities in support of project team's objectives. Works closely with other IT Analysts, Task Leads, or IT Project Managers. Directs the activities of junior staff as necessary.

Minimum Education: Bachelor's Degree

### **Business Analyst – Senior**

Minimum Years of Experience: Eight (8) years of related experience

Functional Responsibility: Senior expert with extensive knowledge and experience developing and applying analytic methodologies and principles and is recognized as a leader within MOBIS functions. Leads the application of analytic techniques and helps define project objectives and strategic direction. Is responsible for providing leadership and vision to client and project teams around the methodology. Resolves complex problems, which require an in-depth knowledge of analytic methodologies and principles. Directs the activities of more junior IT Analysts or other staff as necessary on activities related to the application of analytical techniques and methodologies.

Minimum Education: Bachelor's Degree

### **Quality Assurance Analyst – Junior**

Minimum Years of Experience: Two (2) years of related experience

Functional Responsibility: Proficiency with Quality Assurance methodology, processes and deliverables. Designs, writes, and executes effective manuals and automated test cases and creates test data as needed to execute and validate test cases based upon system requirements. Performs work in an agile environment that employs continuous integration processes and automated testing. Evaluates, recommends, and implements automated test tools and strategies. Creates training materials and provides system training, presentation and user support.

Minimum Education: Bachelor's Degree

### **Quality Assurance Analyst – Mid**

Minimum Years of Experience: Six (6) years of related experience

Functional Responsibility: Experienced and demonstrated proficiency with Quality Assurance methodology, processes and deliverables. Designs, writes, and executes effective manuals and automated test cases and creates test data as needed to execute and validate test cases based upon system requirements. Performs work in an agile environment that employs continuous integration processes and automated testing. Evaluates, recommends, and implements automated test tools and strategies. Creates training materials and provides system training, presentation and user support. Have command of the field of expertise, processes, procedures, and systems. Works to specific measurable project/organization objectives requiring operational planning skill with little direct supervision. Has considerable latitude for making decisions. Has involvement in the hiring, development, and related personnel processes. Has budgetary responsibilities and exercises crucial people skills.

Minimum Education: Bachelor's Degree

## **Software Engineer – Mid**

Minimum Years of Experience: Eight (8) years of related experience

**Functional Responsibility:** Responsible for developing and customizing software using modern toolsets to enhance business processes. Demonstrates solutions by developing documentation, flowcharts, layouts, diagrams, charts, and pseudo code. Develops software solutions by studying information needs; conferring with users; studying systems flow, data usage, and work processes; investigating problem areas; following the software development lifecycle. Provide programming services in support of custom software development, systems integration, interface development and operations and maintenance for software projects. Have skills in industry accepted programming languages, operate autonomously, and participate in agile development activities.

Minimum Education: Bachelor's Degree

## **Software Engineer – Senior**

Minimum Years of Experience: Ten (10) years of related experience

**Functional Responsibility:** Responsible for leading and directing the development and customization of software using modern toolsets to enhance business processes. Designs software architecture and supports selection of appropriate technologies for development, based on past experience and product analysis. Demonstrates solutions by developing documentation, flowcharts, layouts, diagrams, charts, and pseudo code. Designs and develops software solutions by studying information needs; conferring with users; studying systems flow, data usage, and work processes; investigating problem areas; following the software development lifecycle. Provides programming services in support of custom software development, systems integration, interface development and operations and maintenance for software projects. Directs and conducts code review processes to ensure best practices are followed in development. Have skills in industry accepted programming languages, operate autonomously, and participate in agile development activities. May support technical interviews and provide mentoring for junior members of the team.

Minimum Education: Bachelor's Degree

## **Data Analyst – Junior**

Minimum Years of Experience: Two (2) years of related experience

**Functional Responsibility:** Applies knowledge and experience to obtain, integrate and report client data; develops and applies analytic methodologies and principles. Leads the application of analytic techniques and helps define project objectives and strategic direction. Resolve complex problems, which require in-depth knowledge of analytic methodologies and principles. Analyzes acquisition data, formulates conclusions and recommendations, designs and develops materials and evaluates effectiveness in accordance with stated guidelines, specifications, and models. Conducts research, data gathering, and technical reviews. Produces written deliverables to include reports, spreadsheets, databases, formal

process mapping, technical design, system testing and implementation activities. Troubleshoot issues in reports related to data. Assimilates, integrates, and interfaces technical knowledge with business/system requirements.

Minimum Education: Bachelor's Degree

### **Data Analyst - Senior**

Minimum Years of Experience: Eight (8) years of related experience

Functional Responsibility: Applies knowledge and experience to obtain, integrate and report client data; develops and applies analytic methodologies and principles. Leads the application of analytic techniques and helps define project objectives and strategic direction. Resolve complex problems, which require in-depth knowledge of analytic methodologies and principles. Analyzes acquisition data, formulates conclusions and recommendations, designs and develops materials and evaluates effectiveness in accordance with stated guidelines, specifications, and models. Conducts research, data gathering, and technical reviews. Produces written deliverables to include reports, spreadsheets, databases, formal process mapping, technical design, system testing and implementation activities. Troubleshoot issues in reports related to data. Assimilates, integrates, and interfaces technical knowledge with business/system requirements.

Minimum Education: Bachelor's Degree

### **Database Administrator**

Minimum Years of Experience: Six (6) years of related experience

Functional Responsibility: The Database Administrator is responsible for designing, maintaining, managing, and optimizing structured and unstructured databases in support of data-driven applications. This includes working closely with system managers and developers to optimize systems for availability and performance; and provide data analysis services. Optimizes and tunes database systems. Proactively monitors performance and capacity, performs data ports and data loads; and monitors and tests data integrity as required. Backup, recovery and archiving database. Troubleshoots databases and performs database impact analysis for proposed changes. Ensures that systems stay updated on all relevant patches and upgrades.

Minimum Education: Bachelor's Degree