

General Services Administration

Contract# 47QTCA20D00F6

**Authorized Federal Supply Schedule
Multiple Award Schedule (MAS) Price List**



Goal-Oriented Human Performance Technologies, LLC

Business Type:	<ul style="list-style-type: none">✓ SBA 8(a) Program Participant (A6)✓ Small Disadvantaged Business (27)✓ Minority Owned Business (23)✓ Native American Owned (NB)✓ American Indian Owned (OW)✓ For-Profit Organization (2X)✓ Limited Liability Company (LJ)
Special Item Number (SIN):	54151HACS Highly Adaptable Cybersecurity Services
Contract Administrator:	Christopher Bowers
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Website:	www.gohpt.com
Address:	600 Piping Rock Dr. Chesapeake, VA 23322
CAGE Code:	7CE50
DUNS:	079763571

Contract Period: 18 Sept 2020 – 17 Sept 2025
Pricelist current through Modification: PS-A815

Published: 21 Sept 2020

Online access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage! a menu driven database system. The INTERNET address for GSA Advantage! is: GSAAdvantage.gov.

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov. Online access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu driven database system. The INTERNET address GSA Advantage! is: GSAAdvantage.gov.

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Table of Contents

Customer Information..... 1

About GoHPT..... 2

Price List..... 3

Labor Category Descriptions..... 4

Customer Information

1a. Table of awarded special item numbers

Special Item Number	Description	Large Category	Subcategory
54151HACS	Highly Adaptive Cybersecurity Services (HACS)	Information Technology	IT Services

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract See Price List

1c. Hourly Rates A description of all services and rates is shown in our Price List

2. Maximum order Special Item Number 54151HACS - \$500,000

3. Minimum order \$100

4. Geographic coverage (delivery area) W- Worldwide (CONUS and / or OCONUS)

5. Point(s) of production (city, county, and State or foreign country) N/A

6. Discount Prices shown are NET Prices; a Basic Discount (3-10% from list price) has been applied

7. Quantity discounts None

8. Prompt payment terms 0% in Net 30 Days

Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Purchase cards are accepted at or below the micro-purchase threshold

9b. Purchase cards are accepted above the micro-purchase threshold

10. Foreign items None

11a. Time of delivery To be determined on the task order level

11b. Expedited Delivery Services only, expedited delivery is not applicable

11c. Overnight and 2-day delivery Services only, overnight or 2-day delivery is not applicable

11d. Urgent Requirements Customer may contact the Contractor to affect a faster delivery

12. F.O.B. point Destination

13a. Ordering address 600 Piping Rock Dr., Chesapeake, VA 23322

13b. Ordering procedures For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address 600 Piping Rock Dr., Chesapeake, VA 23322

15. Warranty provision Services only

16. Export packing charges, if applicable N/A

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level) N/A

18. Terms and conditions of rental, maintenance, and repair (if applicable) N/A

19. Terms and conditions of installation (if applicable) N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable) N/A

20a. Terms and conditions for any other services (if applicable) N/A

21. List of service and distribution points (if applicable) N/A

22. List of participating dealers (if applicable) N/A

23. Preventive maintenance (if applicable) N/A

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants) N/A

24b. Section 508 compliance Section 508 compliance for services will be determined at the Task Order Level in accordance with the EIT standard found at: www.Section508.gov/.

25. Data Universal Number System (DUNS) number 079763571

26. Notification regarding registration in System for Award Management (SAM) database Goal-Oriented Human Performance Technologies, LLC has an active SAM registration



www.gohpt.com

GoHPT SUMMARY

Goal-Oriented Human Performance Technologies, LLC (GoHPT) provides premier *Engineering, Technical, and Professional Services* to DoD & DHS Medical, Logistics, Engineering, and Cyber Security Commands, Divisions, and Centers of Excellence. Our systemic management approach applies a practical, flexible, and robust methodology for supporting and sustaining people and systems whose purpose is to protect the Homeland.

GoHPT is Native American owned and certified as an SBA 8(a) Company.

SBA Certified 8(a) Company.

Primary NAICS: 541519

Other Computer Related Services

Additional NAICS:

541330, 541512, 541611, & 541990

GoHPT accepts contracts for all NAICS.

CAGE: 7CE50 DUNS: 079763571

CORE COMPETENCIES



Professional Services

- ✓ **Logistics**
- ✓ Statistical Analysis
- ✓ **Technical Writing**
- ✓ Graphic Design & Multimedia Support
- ✓ **Instructional Design**
- ✓ Maintenance Analysis
- ✓ Job Task Analysis



IT Solutions

- ✓ **IT Program Management**
- ✓ Enterprise Architecture
- ✓ **SharePoint App & Web Dev**
- ✓ Data Management
- ✓ System Analytics
- ✓ Configuration Management
- ✓ Help Desk Services



Cyber Security

- ✓ IT Strategy & Policy Development
- ✓ **Hardware Testing**
- ✓ Cyber Resiliency
- ✓ **Certification & Accreditation**
- ✓ **RMF/FISMA/IT Controls**
- ✓ System Security Plans
- ✓ **COMSEC / TEMPEST Verification**
- ✓ **Risk & Threat Identification**



CONTACT INFORMATION

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Chesapeake, VA 23322

EMPLOYEE PROFILE

GoHPT Employees are as diverse as their background / certifications:

- | | | | |
|---------|--------|---------|---------|
| - CISSP | - CASP | - CCNP | - PMP |
| - Sec+ | - CCNA | - ITIL | - HPT |
| - SCORM | - CEH | - LEAN | - SCRUM |
| - Agile | - Med. | - Ph.D. | - M.D. |

CUSTOMERS



DIFFERENTIATORS

- ✓ Since 2015, GoHPT has maintained a **95% employee retention rate.**
- ✓ 23 GoHPT Employees have earned over a **dozen new technical certifications** and completed over **130 hours of professional development training** in the past 3 years.
- ✓ The HPT Method is a value added service that ensures resilience and consistency while identifying potential for improvement.

LEARNING PARTNERS



Price List

SIN	Awarded Labor Category	Year 1	Year 2	Year 3	Year 4	Year 5
54151HACS	Cyber Analyst / Engineer- Junior	\$58.93	\$60.85	\$62.83	\$64.87	\$66.98
54151HACS	Cyber Analyst / Engineer - Mid-Level	\$74.88	\$77.31	\$79.82	\$82.42	\$85.10
54151HACS	Cyber Analyst / Engineer- Senior	\$92.74	\$95.76	\$98.87	\$102.08	\$105.40
54151HACS	Computer Cybersecurity Specialist - Junior	\$69.44	\$71.70	\$74.03	\$76.44	\$78.92
54151HACS	Information Assurance Cybersecurity Network Communications Engineer - Junior	\$78.86	\$81.43	\$84.07	\$86.81	\$89.63
54151HACS	Information Assurance Cybersecurity Network Communications Engineer - Mid-Level	\$89.21	\$92.11	\$95.11	\$98.20	\$101.39
54151HACS	Information Assurance Cybersecurity Network Communications Engineer- Senior	\$99.75	\$102.99	\$106.34	\$109.79	\$113.36
54151HACS	Cybersecurity SME Analyst- Mid-Level	\$117.38	\$121.19	\$125.13	\$129.20	\$133.40
54151HACS	Cybersecurity SME Analyst- Senior	\$133.46	\$137.80	\$142.28	\$146.90	\$151.68
54151HACS	Cybersecurity SME Analyst- Principal	\$149.79	\$154.66	\$159.68	\$164.87	\$170.23
54151HACS	Cybersecurity SME Engineer- Junior	\$78.86	\$81.43	\$84.07	\$86.81	\$89.63
54151HACS	Cybersecurity SME Engineer- Mid-Level	\$89.40	\$92.31	\$95.31	\$98.40	\$101.60
54151HACS	Cybersecurity SME Engineer- Senior	\$111.22	\$114.84	\$118.57	\$122.42	\$126.40
54151HACS	Cybersecurity Workforce SME Trainer- Junior	\$43.93	\$45.36	\$46.84	\$48.36	\$49.93
54151HACS	Cybersecurity Workforce SME Trainer- Mid-Level	\$59.48	\$61.42	\$63.41	\$65.47	\$67.60
54151HACS	Cybersecurity Workforce SME Trainer- Senior	\$70.75	\$73.04	\$75.42	\$77.87	\$80.40
54151HACS	Cybertools Software Engineer- Mid-Level	\$75.46	\$77.91	\$80.44	\$83.06	\$85.76
54151HACS	Cybersecurity Systems Analyst - Mid-Level	\$70.69	\$72.99	\$75.36	\$77.81	\$80.34
54151HACS	Cybersecurity Systems Analyst - Senior	\$88.60	\$91.48	\$94.45	\$97.52	\$100.69
54151HACS	Cybersecurity Systems Analyst- Principal	\$121.56	\$125.51	\$129.59	\$133.80	\$138.15
54151HACS	Web Security Administrator	\$72.48	\$74.83	\$77.27	\$79.78	\$82.37
54151HACS	Web Security Analyst	\$74.35	\$76.77	\$79.26	\$81.84	\$84.50

Labor Category Descriptions

Labor Category	Years Exp.	Functional Responsibility	Education
Cyber Analyst / Engineer- Junior	0 - 2	Analyzes and defines security requirement for computer systems which include network layer hardware, workstations and servers. Designs, develops, engineers, and implements solutions that meet security requirements. Responsible for integration and implementation of the computer system security solution. Gathers and organizes technical information about an organization's mission goals and needs, existing security products, and ongoing programs in computer security. Performs risk analyses of computer systems and applications during all phases of the system development life cycle. Must demonstrate a complete understanding of and the ability to implement business security practices; current security tools; hardware/software firewalls and their implementation; different communications protocols; encryption techniques/tools and current internet technology. Must demonstrate a complete understanding of Microsoft server operating systems, Active Directory (AD), and Group Policy Objects (GPOs). Must be able to work on weekends as required. Strong verbal and written communication skills. As levels increase, the requisite responsibilities and composite labor rates increase in magnitude.	BA/BS in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline.
Cyber Analyst / Engineer- Mid-Level	>3		
Cyber Analyst / Engineer- Senior	>7		
Computer Cybersecurity Specialist – Junior	0 – 2	Evaluates and applies the technical, operational and physical information security to various system and system activities. Has knowledge of computer hardware and operating systems (Windows and UNIX). The Specialist assesses information security risks, threats, vulnerabilities; documents findings; and summarizes recommendations in written and oral form for the USCG. The specialist should be capable of designing, configuring, integrating and deploying open source and commercial applications and tools to support Information Assurance. Computer Security Specialist should have thorough knowledge of all aspects of Information Assurance in the areas of CIRT, C&A and/or TEMPEST to minimize any type of loss and destruction to information technology systems assets and data. The Specialist should also be proficient in researching and evaluating emerging information technologies relevant to information security; interpreting requirements and providing analytical reviews for system architecture, equipment and software; and providing recommendations. The Specialist should be proficient in IA policies, standards, and best practices and ability to convey information to technical and non-technical audiences verbally and in writing.	Associates (2-year) degree in Information Systems, Engineering, Business, or other related scientific or technical discipline. IAT Level I

Labor Category	Years Exp.	Functional Responsibility	Education
Information Assurance Cybersecurity Network Communications Engineer- Junior	0 – 2	Designs, implements, and troubleshoots computer networks. Performs high-level network related duties such as network architecture, network design, choosing of network devices, and network policies. As levels increase, the requisite responsibilities and composite labor rates increase in magnitude.	BA/BS in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline.
Information Assurance Cybersecurity Network Communications Engineer- Mid-Level	>3		
Information Assurance Cybersecurity Network Communications Engineer- Senior	>7		
Cybersecurity SME Analyst- Mid Level	>3	Conducts analysis on work procedures and recommends changes to improve the effectiveness of the organization's management. Provides management with studies on ways to increase efficiency. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. A high degree of creativity and latitude is expected. Typically reports to a manager or head of a unit.	BA/BS in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline.
Cybersecurity SME Analyst- Senior	>7	Conducts analysis on work procedures and recommends changes to improve the effectiveness of the organization's management. Provides management with studies on ways to increase efficiency. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. A high degree of creativity and latitude is expected. Typically works directly with senior client contact or SME IV, depending on project complexity.	BA/BS in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline.
Cybersecurity SME Analyst- Principal	>10	Provides expert analytical and/or scientific solutions for highly complex technical/scientific matters. May analyze program activities, such as acquisition or program planning, program "should cost" analyses, financial management, cost analysis, and other tasks related to government programs, weapon systems, or similar complex programs. As levels increase, the requisite responsibilities and composite labor rates increase in magnitude.	BA/BS in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline.

Labor Category	Years Exp.	Functional Responsibility	Education
Cybersecurity SME Engineer- Junior	0 – 3	Performs consultation on variety of engineering disciplines (systems, network, IA, IO, etc) to provide leadership, analysis, and process of technical systems. As levels increase, the requisite responsibilities and composite labor rates increase in magnitude.	BA/BS in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline.
Cybersecurity SME Engineer- Mid-Level	>3		
Cybersecurity SME Engineer- Senior	>7		
Cybersecurity Workforce SME Trainer- Junior	0-2	Plans, develops, and coordinates in-house product training programs for support personnel and customers. Obtains information needed to prepare in-house training programs; prepares training materials; develops course content; determines methodology; and coordinates the development of training aids. Conducts training sessions and develops criteria for evaluating effectiveness of training activities. May utilize trainers with technical expertise. Continuously revises lesson plans to meet new training requirements and to keep information up-to-date. As levels increase, the requisite responsibilities and composite labor rates increase in magnitude.	BA/BS in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline.
Cybersecurity Workforce SME Trainer- Mid-Level	>3		
Cybersecurity Workforce SME Trainer- Senior	>7		
Cybertools Software Engineer- Mid-Level	>3	Participates in Requirements elicitation and Preliminary Design of Software Systems. Analyzes, studies and interprets system requirements and high-level design specifications to design, code, integrate and test software components using the PSP. Uses appropriate methodologies and tools to support design. Provides input to the project plans by performing estimation and planning at the individual level. Reviews existing programs and assists in making refinements, reducing operating time and improving current techniques. Participates in software configuration management activities. Responsible for segments or phases of broader, more complex projects. Designs, modifies, develops, writes and implements software programming applications/operating systems. Also, coordinates work teams. Provides technical support to project team members. Demonstrates expertise in a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May provide consultation on complex projects and is considered to be the top level contributor/specialist. A wide degree of creativity and latitude is expected. May report to an executive or a manager. Applies understanding of SEI Capability Maturity Model Integration (CMMI®), Process Improvement concepts, Software Design Methods, database concepts and methods, and programming methods and languages.	BA/BS in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline.

Labor Category	Years Exp.	Functional Responsibility	Education
Cybersecurity Systems Analyst - Mid-Level	>3	Provides expert analytical and/or scientific solutions for highly complex technical/scientific matters. May analyze program activities, such as acquisition or program planning, program "should cost" analyses, financial management, cost analysis, and other tasks related to government programs, weapon systems, or similar complex programs. As levels increase, the requisite responsibilities and composite labor rates increase in magnitude.	BA/BS or MA/MS in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline.
Cybersecurity Systems Analyst - Senior	>7		
Cybersecurity Systems Analyst- Principal	>10		
Web Security Administrator	>3	Under general supervision, performs all procedures necessary to ensure the safety of the organization's website and transactions across the Internet including the protection of confidential order information and external business-to-business connections. Applies Internet firewall and encryption technologies to maintain organizational and customer security. Ensures that the user community understands and adheres to established security procedures. Updates and deletes users, monitors and performs follow-up compliance violations, and develops security policies and practices and guidelines. Requires experience in Firewall/DMZ design and implementation.	BA/BS in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline.
Web Security Analyst	>3	Performs all procedures necessary to ensure the safety of the organization's website and transactions across the Internet/intranet. Applies Internet firewall technologies to maintain security. Ensures that the user community understands and adheres to necessary procedures to maintain security. Updates and deletes users, monitors and performs follow-up on compliance violations, and develops security policies, practices, and guidelines.	BA/BS in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline.