ON-LINE ACCESS TO CONTRACT ORDERING INFORMATION, TERMS AND CONDITIONS, UP-TO-DATE PRICING, AND THE OPTION TO CREATE AN ELECTRONIC DELIVERY ORDER ARE AVAILABLE THROUGH GSA ADVANTAGE!®, A MENU-DRIVEN DATABASE SYSTEM. THE INTERNET ADDRESS GSA ADVANTAGE!® IS: GSAAADVANTAGE.GOV.

SCHEDULE MAS- MULTIPLE AWARD SCHEDULE
INFORMATIONAL TECHNOLOGY
INFORMATIONAL SERVICES
SIN 54151S INFORMATION TECHNOLOGY PROFESSIONAL SERVICES

COMMODITY CODE: B
PSC: D399

CONTRACT NUMBER: 47QTCA20D00F9

CONTRACT PERIOD: 09/21/2020 to 09/20/2025

PRICELIST UPDATED: 12/09/2020
Supplement No. MAS Consolidation A812 02/06/2020
Supplement No. Schedule MAS Refresh 5 A826 12/09/2020

GEISEL SOFTWARE

Worcester Business Center
67 Millbrook Street, Suite 520
Worcester, MA 01606
DUNS: 039391327
CAGE Code: 7WMX6
Website: www.geisel.software
Email: gsa@geisel-software.com

Small Business
For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

TABLE OF CONTENTS

CUSTOMER INFORMATION .................................................................................................................. 3
PROFESSIONAL SERVICES PRICING .................................................................................................. 8
LABOR CATEGORY DESCRIPTIONS ..................................................................................................... 9
ABOUT GEISEL SOFTWARE .............................................................................................................13
 SERVICES .......................................................................................................................................13
 WORK .............................................................................................................................................14
CUSTOMER INFORMATION

1a. Special Items Awarded:
SIN 54151S Information Technology Professional Services

1b. Software Engineer I, Project/Program Manager I, Quality Assurance (QA) Engineer I, UI/UX Designer I $124.22/hour

1c. See page 6

2. Maximum Order: $500,000.00

3. Minimum Order: $100.00

4. Geographic Coverage: 50 States and DC

5. Point(s) of Production: Worcester, Ma, Worcester County USA

6. Discount From List Prices or Statement of Net Price: Prices shown herein are Net. Discount deducted

7. Quantity Discounts: N/A

8. Prompt Payment Terms. Note: 1%, Net 10 days
Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Government Purchase Cards: are NOT accepted at or below the micro-purchase threshold.

9b. Government Purchase Cards: are NOT accepted above the micro-purchase threshold.

10. Foreign Items: N/A

11a. Time of Delivery: Delivery is as negotiated between ordering agency and contractor.
11b. Expedited Delivery: Items available for expedited delivery are noted (*) in this price list. Delivery is as negotiated between ordering agency and contractor.

11c. Overnight and 2-day Delivery: Not Available

11d. Urgent Requirements: Refer to I-FSS-140-B URGENT REQUIREMENTS (JAN 1994) of the Solicitation. FCIS-JB-980001-B agencies may also contact the Geisel Software POC to effect a faster delivery.

12. F.O.B. Point(s): Destination

13a. Ordering Address: Worcester Business Center, 67 Millbrook Street, Suite 520, Worcester, MA 01606

13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.


15. Warranty Provision: N/A

16. Export Packing Charges: N/A

17. Terms and Conditions of Government Purchase Card Acceptance: N/A

18. Terms and Conditions of Rental, Maintenance, and Repair: N/A

19. Terms and Conditions of Installation: N/A

20. Terms and Conditions of Repair Parts Indicating Date of Parts, Price Lists and Any Discounts from List Prices: N/A

20a. Terms and Conditions for Any Other Services: N/A


22. List of Participating Dealers: N/A
23. Preventive Maintenance: N/A

24a. Special Attributes Such as Environmental Attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. Section 508 Compliance Information is Available on Electronic and Information Technology (EIT) Supplies and Services and The EIT Standards can be found at: www.Section508.gov/

25. Data Universal Number System (DUNS) number: 039391327

26. Registered in System for Award Management (SAM) database: YES

Terms and Conditions for all IT Contractors

1) Organizational Conflicts Of Interest
   a) Definitions.

   "Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

   "Contractor and its affiliates" and "Contractor or its affiliates" refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

   An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

   b) To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule
contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508

2) **Services Performed**
   a) All services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

   b) The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.

   c) The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.

3) **Travel.** Any Contractor travel required in the performance of services must comply with the Pub. L. 99-234 and FAR Part 31.205-46, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel.

4) **Warranty**
   a) Unless otherwise specified in this contract, the Contractor’s standard commercial warranty as stated in the contract’s commercial pricelist will apply to this contract.

   b) The Contractor’s commercial guarantee/warranty shall be included in the Commercial Supplier Agreement to include Enterprise User License Agreements or Terms of Service (TOS) agreements, if applicable.

   c) Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

**Regulation Number Regulation Title/Comments**
52.222-46 EVALUATION OF COMPENSATION FOR PROFESSIONAL EMPLOYEES (FEB 1993)
52.222-48 EXEMPTION FROM APPLICATION OF THE SERVICE CONTRACT LABOR STANDARDS TO CONTRACTS FOR MAINTENANCE, CALIBRATION, OR REPAIR OF CERTAIN EQUIPMENT CERTIFICATION (MAY 2014)
52.223-19 COMPLIANCE WITH ENVIRONMENTAL MANAGEMENT SYSTEMS (MAY 2011)
52.223-2 AFFIRMATIVE PROCUREMENT OF BIOBASED PRODUCTS UNDER SERVICE AND CONSTRUCTION CONTRACTS (SEP 2013)
52.229-1 STATE AND LOCAL TAXES (APR 1984)
52.222-62 PAID SICK LEAVE UNDER EXECUTIVE ORDER 13706 (JAN 2017)
52.223-13 ACQUISITION OF EPEAT - REGISTERED IMAGING EQUIPMENT (JUN 2014)
52.223-14 ACQUISITION OF EPEAT® - REGISTERED TELEVISIONS (JUN 2014)
52.223-16 ACQUISITION OF EPEAT® - REGISTERED PERSONAL COMPUTER PRODUCTS (OCT 2015)
552.238-115 SPECIAL ORDERING PROCEDURES FOR THE ACQUISITION OF ORDER-LEVEL MATERIALS (MAY 2019)
552.238-107 TRAFFIC RELEASE (SUPPLIES) (MAY 2019)
552.238-73 IDENTIFICATION OF ELECTRONIC OFFICE EQUIPMENT PROVIDING ACCESSIBILITY FOR THE HANDICAPPED (MAY 2019)
552.238-86 DELIVERY SCHEDULE (MAY 2019)
552.238-89 DELIVERIES TO THE U.S. POSTAL SERVICE (MAY 2019)
552.238-90 CHARACTERISTICS OF ELECTRIC CURRENT (MAY 2019)
552.238-91 MARKING AND DOCUMENTATION REQUIREMENTS FOR SHIPPING (MAY 2019)
552.238-92 VENDOR MANAGED INVENTORY (VMI) PROGRAM (MAY 2019)
552.238-93 ORDER ACKNOWLEDGMENT (MAY 2019)
552.238-94 ACCELERATED DELIVERY REQUIREMENTS (MAY 2019)
## PROFESSIONAL SERVICES PRICING 2020-2024

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NET Prices Shown (discount deducted)

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).
LABOR CATEGORY DESCRIPTIONS

Educational Equivalency
Geisel Software reserves the right to make the following substitutions in the education and/or experience requirements of any of the service skill categories:

- One year of directly related experience is the equivalent of one year of education.
- One year of education is the equivalent of one year of experience.
- Certification related to the technology is equivalent to two years of experience or education requirement.

Software Engineer I
Involved in software development throughout each stage of the process. Designs and develops software using appropriate technology/languages for Linux, iOS, and Android, using Python, Java, C and many more. Top 1% of developers. Has formal training and/or experience in software development. Knowledgeable in mobile, web and embedded development.

Up to 2 years of experience in the industry or equivalent course/project work.

Software Engineer II
Same as the Software Engineer I.

2-4 years of experience in the industry or equivalent course/project work.

Software Engineer III
Same as the Software Engineer I.

4-6 years of experience in the industry or equivalent course/project work.
Software Engineer IV

Same as the Software Engineer I.
6+ years of experience in the industry or equivalent course/project work.

Software Architect

Determines the major software components and technical solutions for a project. Knowledgeable in available options and their benefits. Top 1% of developers. Documents the technical design for the software development team to follow.
8+ years of experience in the industry or equivalent course/project work.

Project/Program Manager I

Responsible for meeting project deadlines, cost, and functional requirements. Serves as the primary contact for customers while project is ongoing. Ensures customers are satisfied with project results. Leads status meetings with customer and employees on project.
Up to 2 years of project management experience

Project/Program Manager II

Same as the Project/Program Manager I.
2-6 years of project management experience

Project/Program Manager III

Same as the Project/Program Manager I.
6+ years of project management experience
Quality Assurance (QA) Engineer I
Develops software quality assurance plans and test cases. Prepares and executes software tests, both manual and automated as needed, and records results. Reports any problems found and prepares quality summary reports.
Up to 2 years of experience in the industry or equivalent course/project work.

Quality Assurance (QA) Engineer II
Same as the Quality Assurance (QA) Engineer I.
2-4 years of experience in the industry or equivalent course/project work.

Quality Assurance (QA) Engineer III
Same as the Quality Assurance (QA) Engineer I.
4+ years of experience in the industry or equivalent course/project work.

UI/UX Designer I
Uses graphic design resources to develop the concept of the application or web site, the visual look and feel, and the user interactions. Designs and implements user interface software for multiple platforms. Understands and draws on expertise in user interfaces.
Up to 2 years of experience in the industry or equivalent course/project work.

UI/UX Designer II
Same as the UI/UX Designer I.
2-6 years of experience in the industry or equivalent course/project work.

UI/UX Designer III
Same as the UI/UX Designer I.
6+ years of experience in the industry or equivalent course/project work
Subject Matter Expert

Extremely knowledgeable and published in subject field. Provides recommendations and alternative solutions to complex problems. Provides assistance to highest level of company management.

10+ years of experience
Geisel Software, Inc. is a Massachusetts-based custom software development firm. Geisel's highly-trained, innovative team works with some of the most visionary hardware, software and security companies in the medical and robotics industries to create elegantly-designed, world-class web / cloud, mobile apps and embedded software. Geisel Software is committed to understanding our customer's business and clearly defining project parameters to deliver powerful, unique solutions that allow them to innovate, create and succeed. We serve federal and state government and commercial enterprises across the United States.

SOFTWARE DESIGN & DEVELOPMENT SERVICES

Geisel Software can partner with organizations at the beginning of a project and provide guidance on architecture or parachute in mid-project to help a company meet a delivery deadline or solve problems they've encountered. Because we have a history of working on a variety of projects that require mastery of a myriad of technologies, we are able to tackle the most challenging obstacles. We also offer valuable support services such as project management and Quality Assurance, which enables us to run an entire project with little supervision. How we can help:

DEVELOP EMBEDDED SOFTWARE FOR CONNECTED DEVICES

Connected device development is a different world that requires creative software developers to navigate through mechanical, electrical and security issues that aren’t well-documented. At Geisel Software, we leverage our expertise to architect
comprehensive embedded software development solutions including UX Design and Back End Development.

SOFTWARE DEVELOPMENT PROJECT PARTNERSHIPS

Robotics and medical device companies as well as other organizations hire Geisel Software to make the strategic, technical and design decisions that can make or break a product. From ensuring the correct architecture is used to testing prototypes, we can become a dynamic part of your team.

DEVELOP WEB OR MOBILE APPLICATIONS FOR CONNECTED DEVICES

With Geisel Software’s extensive experience in all three development areas – embedded software, mobile and web – we have the expertise to develop user-friendly, performant mobile and web applications.

SOFTWARE SECURITY

Security breaches are all too common in connected devices which can cost millions of dollars. Geisel Software’s holistic approach to software development can help identify potential security cracks vulnerable to hackers in your connected devices, mobile apps and web apps.

OUR WORK

Bomb-Defusing Robot / Web App Development

*FLIR Systems:* Geisel Software developed an operator control user interface for FLIR to address the Army’s vision of a universal controller that would allow operators to direct their entire fleet from a single device. Geisel engineers were able to create a high-quality, performant UI running on a
tablet computer using modern, web-based technologies within an incredibly short 6-month time frame. Geisel’s project management, UI/UX, JavaScript and SQA skills combined with their expertise in web applications, robotics and security allowed FLIR to complete the project on time and within budget.

**Diagnostic Blood Testing Analyzer / Mobile App Development**

Geisel Software developed a modern, easy-to-use, Android-based user interface to replace an outdated text-based version. Geisel architected a solution that incorporated existing code where feasible, simplified the application software, and allowed the new code to be re-used with the company’s other products, resulting in lower product development costs. Geisel’s controlled development practices and adherence to company processes also helped ensure FDA acceptance for their 510K submission.

**Class III Implanted Device to Treat Advanced Heart Failure / Device Work**

*NuPulseCV*: Geisel Software designed and wrote an iPad application for physicians to control the settings for patient devices. Geisel also developed Bluetooth software to allow the iPad application to exchange data and commands with the patient’s device, conducted SQA for the software, and documentation for the design, development, and testing of the device.

**Social Robot / Manufacturing Facility Work**

*Jibo*: Geisel Software was hired to develop test software that would assess the health of returned robots that were received at their service and remanufacturing center. Geisel developers created a full Python app that ran on a Raspberry Pi computer installed in the factory and could remotely control the robot, run through a series of tests, provide the operator with
feedback and log the results. Geisel’s solution reduced total testing time on a robot from one hour to less than five minutes – a 92% time savings!

And more...

Carbon Black
Dept. of Veteran’s Affairs
Harvest Automation
iRobot Ava 500 Telepresence Robot
Massachusetts Department of Education
Microlite Corporation
PharmAvada
Sterilis Medical
Tufts University