Systems Thinking & Solutions

GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
Authorized Federal Supply Schedule Price List

SIN 54151S - Information Technology Professional Services

Multiple Award Schedule Contract Number: 47QTCA20D00FG
Base Period: September 23, 2020 – September 22, 2025

Systems Thinking & Solutions (STS)
43300-116 Southern Walk Plaza, Suite 226
Ashburn, VA 20148
https://thinksts.com | ContactUs@ThinkSTS.com | (571) 353-1989
Business Size: SBA Certified 8(a) Firm
Point of Contact: John J. Johnson IV

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address for GSA Advantage!® is: GSAAAdvantage.gov.
For more information on ordering from Federal Supply Schedule click on the FSS Schedules button at fss.gsa.gov.
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1. **CUSTOMER INFORMATION**  
a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded prices.  
   See Table 1: Hourly Price Offered to GSA, found on page 6.  
b. Lowest Price Model Number.  
   Not applicable.  
c. Commercial job titles, experience, functional responsibility, and education.  
   See Labor Category Descriptions in Table 2 found on pages 6-8.  

2. **MAXIMUM ORDER**  
   Maximum order for SIN 54151S = $500,000.00.  

3. **MINIMUM ORDER**  
   Minimum order for SIN 54151S = $100  

4. **GEOGRAPHIC COVERAGE**  
The geographic scope of the contract is domestic only with FOB destination.  

5. **POINT OF PRODUCTION**  
22340 Belle Terra Dr, Ashburn, VA  20148.  

6. **DISCOUNT FROM LIST PRICES OR STATEMENT OF NET PRICE**  
   GSA receives a 3% discount from the MFC commercial discounted price.  

7. **QUANTITY DISCOUNTS**  
   GSA receives an additional 1% for orders greater than $400,000.  

8. **PROMPT PAYMENT TERMS**  
   There are no prompts payment terms.  

9. **GOVERNMENT PURCHASE CARDS**  
a. Government purchase cards are accepted at or below the micro-purchase threshold.  
b. Government purchase cards are accepted above the micro-purchase threshold.  

10. **FOREIGN ITEMS**  
None. All services are produced or originated in the United States.  

11. **DELIVERY**  
a. Time of delivery. Negotiated with the Ordering Agency at the Task Order level.  
b. Expedited Delivery. Negotiated with the Ordering Agency at the Task Order level.  
c. Overnight and 2-day delivery. Contact us for rates for overnight and 2-day delivery.  
d. Urgent Requirements. Contact us for urgent delivery requirements.  

12. **FOB POINT**  
FOB = Destination.
13. **ORDERING**
   a. **Ordering Address.**
      Systems Thinking & Solutions
      43300-116 Southern Walk Plaza, Suite 226
      Ashburn, VA  20148
      Point of Contact: John Johnson
      ContactUs@ThinkSTS.com
      (571) 353-1989
   b. **Ordering Process.**
      Ordering agencies shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405-3
      when placing an order or establishing a Blanket Purchase Agreement (BPA) for supplies or services.

14. **PAYMENT ADDRESS**
    Systems Thinking & Solutions
    43300-116 Southern Walk Plaza, Suite 226
    Ashburn, VA  20148
    Point of Contact: John Johnson
    Payments@ThinkSTS.com
    (571) 353-1989

15. **WARRANTY PROVISION**
    STS warrants that the Professional Services delivered will substantially conform to the deliverables
    specified in the applicable statement of work and that all Professional Services will be performed in a
    workmanlike manner consistent with industry standards for similar services. If our Professional Services do
    not substantially conform to the deliverables, the Customer shall notify STS of such non-conformance in
    writing, within 10 days from completion of Professional Service, and STS shall promptly correct the non-
    conforming deliverables.

16. **EXPORT PACKING CHARGES**
    Not applicable.

17. **GOVERNMENT PURCHASE CARD**
    Government Purchase Cards are accepted above the micro-purchase threshold.

18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR**
    Not applicable.

19. **TERMS AND CONDITIONS OF INSTALLATION**
    Not applicable.

20. **OTHER TERMS AND CONDITIONS**
    a. **Repair parts.**
       Not applicable.
    b. **Other services.**
       Not applicable.
21. LIST OF SERVICE AND DISTRIBUTION POINTS
   Not applicable.

22. LIST OF PARTICIPATING DEALERS
   Not applicable.

23. PREVENTIVE MAINTENANCE
   Not applicable.

24. SPECIAL ATTRIBUTES
    a. Environmental attributes.
       None.
    b. Section 508.
       STS complies with Section 508 when applicable. Section 508 compliance information is available on
       Electronic and Information Technology (EIT) supplies and services and show where full details can be
       found (e.g. contractor’s website or other location.) The EIT standards can be found at:
       www.Section508.gov/.

25. DATA UNIVERSAL NUMBER SYSTEM (DUNS)
    STS DUNS # is 078409602.

26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE
    STS maintains active registration in SAM. Our current expiration data is Expiration Date: 08/17/2021.
Table 1: Hourly Price Offered to GSA (Including IFF)

<table>
<thead>
<tr>
<th>SIN</th>
<th>Commercial Job Title</th>
<th>Min Experience</th>
<th>Min Education</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Business Analyst I</td>
<td>1 year</td>
<td>Bachelors</td>
<td>$116.30</td>
<td>$118.62</td>
<td>$121.00</td>
<td>$123.42</td>
<td>$125.88</td>
</tr>
<tr>
<td>54151S</td>
<td>Business Analyst II</td>
<td>4 years</td>
<td>Bachelors</td>
<td>$146.65</td>
<td>$149.58</td>
<td>$152.57</td>
<td>$155.63</td>
<td>$158.74</td>
</tr>
<tr>
<td>54151S</td>
<td>Program Manager I</td>
<td>1 year</td>
<td>Bachelors</td>
<td>$122.86</td>
<td>$125.32</td>
<td>$127.82</td>
<td>$130.38</td>
<td>$132.99</td>
</tr>
<tr>
<td>54151S</td>
<td>Program Manager II</td>
<td>4 years</td>
<td>Bachelors</td>
<td>$170.45</td>
<td>$173.86</td>
<td>$177.34</td>
<td>$180.89</td>
<td>$184.51</td>
</tr>
<tr>
<td>54151S</td>
<td>Program Manager III</td>
<td>8 years</td>
<td>Bachelors</td>
<td>$194.16</td>
<td>$198.04</td>
<td>$202.00</td>
<td>$206.04</td>
<td>$210.16</td>
</tr>
<tr>
<td>54151S</td>
<td>Engineer I</td>
<td>1 year</td>
<td>Bachelors</td>
<td>$138.31</td>
<td>$141.08</td>
<td>$143.90</td>
<td>$146.78</td>
<td>$149.71</td>
</tr>
<tr>
<td>54151S</td>
<td>Engineer II</td>
<td>4 years</td>
<td>Bachelors</td>
<td>$181.86</td>
<td>$185.50</td>
<td>$189.21</td>
<td>$193.00</td>
<td>$196.86</td>
</tr>
<tr>
<td>54151S</td>
<td>Engineer III</td>
<td>8 years</td>
<td>Bachelors</td>
<td>$215.37</td>
<td>$219.67</td>
<td>$224.07</td>
<td>$228.55</td>
<td>$233.12</td>
</tr>
</tbody>
</table>

Table 2: Commercial Labor Category Descriptions

<table>
<thead>
<tr>
<th>Commercial Job Title</th>
<th>Functional Responsibility</th>
<th>Education, Certifications, and Years of Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Analyst I</td>
<td>Provides analytical support to programs including but not limited to: optimizing cost, schedule and performance objectives; planning resources; conducting stakeholder analysis; performing verification, validation, and user acceptance testing; strategic analysis; decision analysis; identifying and mitigating risks; developing work breakdown structures aligned to project objectives and requirements; and analyzing acquisition alternatives. Experience in a variety of professional service disciplines such as: continuous process improvement (CPI), lean six sigma, business process reengineering, data analytics, statistical decision and risk analysis, acquisitions support, requirements management, balanced scorecards, performance management, configuration management, procurement, human resources, finance, logistics, enterprise resource planning, electronic commerce and electronic data interchange, security, and requirements determination. Applies functional experience to business and/or technology problems.</td>
<td>Bachelor of Science or Arts and 1-3 years’ experience</td>
</tr>
<tr>
<td>Business Analyst II</td>
<td>See Business Analyst I</td>
<td>Bachelor of Science or Arts and 4-6 years’ experience</td>
</tr>
<tr>
<td>Commercial Job Title</td>
<td>Functional Responsibility</td>
<td>Education, Certifications, and Years of Experience</td>
</tr>
<tr>
<td>----------------------</td>
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<td>------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Program Manager I</td>
<td>Provides planning and implementation support by managing one or more projects with multiple tasks, and/or subtasks using industry or government Project Management Frameworks. Applies PMI (project management institute) and other best practices to the plan and manage technical and non-technical projects; gathers and interprets business and technical requirements. Responsible for optimizing cost, schedule, and performance objectives; planning resources, conducting stakeholder analysis; identifying and mitigating risks; sizing and scoping tasks; and developing work breakdown structures aligned to project objectives and requirements. Understands and applies project management methods including but not limited to earned value management, schedule crashing, decision, and risk modeling, among others. Acts as the focal point for stakeholders on all project issues; this includes but is not limited to consultation on staffing, financial management, budget, performance, and delivery issues. Possess planning, analytical, and management experience over multiple projects.</td>
<td>Bachelor’s degree and PMP (or another project management certification), and 1-3 years’ experience.</td>
</tr>
<tr>
<td>Program Manager II</td>
<td>See Program Manager I</td>
<td>Bachelor of Science or Arts and PMP (or another project management certification), and 4-6 years’ experience.</td>
</tr>
<tr>
<td>Program Manager III</td>
<td>See Program Manager I</td>
<td>Bachelor of Science or Arts and PMP (or another project management certification), and 7-10 years’ experience.</td>
</tr>
<tr>
<td>Engineer I</td>
<td>Applies scientific methods and procedures to design, develop, maintain, analyze, test, validate, verify, and improve products, services, and systems according to their requirements. Specialized capabilities and experience include but are not limited: providing technical support for enterprise software, mobility, and directory services; IT help desk and service desk support; analyzing and troubleshooting networks; operational and sustainment support services for endpoints (laptops, desktops, servers, virtual workstations, zero clients, etc.); scripting automation; software package development and deployment; Business Enterprise Architecture modeling; applying model-based systems engineering (MBSE) to support system requirements, design, analysis, verification and validation activities; using modeling and simulation to explain, predict, and visualize system behavior; enterprise software support and application interfacing; proactive vulnerability management; cloud and virtualization integration and architecture.</td>
<td>Bachelor of Science in Engineering, and 1-3 years’ experience.</td>
</tr>
<tr>
<td>Commercial Job Title</td>
<td>Functional Responsibility</td>
<td>Education, Certifications, and Years of Experience</td>
</tr>
<tr>
<td>----------------------</td>
<td>---------------------------</td>
<td>-----------------------------------------------------</td>
</tr>
</tbody>
</table>
| Engineer II          | See Engineer I            | Bachelor of Science in Engineering and 6 years’ experience.  
                                Master of Science in Engineering and 4-7 years’ experience. |
| Engineer III         | See Engineer I            | Bachelor of Science in Engineering and 8-10 years’ experience.  
                                Master of Science in Engineering and 7 years’ experience. |