GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

GENERAL PURPOSE MULTIPLE AWARD SCHEDULE (MAS)

SPECIAL ITEM NUMBER 54161S - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D301 IT Facility Operation and Maintenance
FPDS Code D302 IT Systems Development Services
FPDS Code D306 IT Systems Analysis Services
FPDS Code D307 Automated Information Systems Design and Integration Services
FPDS Code D308 Programming Services
FPDS Code D310 IT Backup and Security Services
FPDS Code D311 IT Data Conversion Services
FPDS Code D316 IT Network Management Services
FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software, and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Information Technology Large Category is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer.

B.E.S. Technology, Inc.
21918 Windover Drive
Broadlands, VA 20148
(P) 571-969-4172 (F) 703-738-7519
www.bestechnologyinc.com

Contract Number: 47QTCA21D0002
Period Covered by Contract: October 27, 2020 through October 26, 2025

General Services Administration
Federal Acquisition Service
Pricelist current through Modification #_______, dated _________.
Products and ordering information in this Authorized Information Technology Schedule Pricelist are also available on the GSA Advantage! System (http://www.gsaadvantage.gov).
CUSTOMER INFORMATION:

1. Table of awarded special item number(s) with appropriate cross reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SIN</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Information Technology Professional Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. See page 5.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Labor Category Descriptions beginning on page 6.

2. Maximum Order: $500,000.00

3. Minimum Order: $100.00

4. Geographic Coverage (delivery area): Worldwide

5. Point(s) of production (city, county, and State or foreign country): N/A

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity Discounts: None

8. Prompt Payment Terms: Net 30

9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes

9b. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Will accept at, but not above the micro-purchase threshold.

9. Foreign items (list items by country of origin): None

10. Time of delivery (Contractor insert number of days): B.E.S. Technology, Inc. shall deliver or perform services in accordance with the terms negotiated in an agency’s order.

11b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Consult with Contractor
11c. **Overnight/2-Day Delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Consult with Contractor

11d. **Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Consult with Contractor

12. **F.O.B Point(s):** Destination

13a. **Ordering Address(es):**
   Orders
   ATTN: Margaret L Davis
   201 N George St, Ste 100
   Charles Town, WV 25414
   (P) 304-362-6262 ext. 105 (F) 703-738-7519
   margaret.davis@besttechnologyinc.com

13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. **Payment Address(es):**
   Accounts Receivable
   ATTN: Guido F Ellsworth
   21918 Windover Drive
   Broadlands, VA 20148
   (P) 571-969-4172 (F) 703-738-7519
   guido.ellsworth@besttechnologyinc.com

15. **Warranty Provisions:** Contractor’s Standard Warranty

16. **Export Packing charges (if applicable):** Not applicable

17. **Terms and conditions of Government Purchase Card Acceptance (any thresholds above the micro-purchase level):** Please contact B.E.S. Technology, Inc. for terms and conditions of Government Purchase Card acceptance.

18. **Terms and conditions of rental, maintenance, and repair:** Not applicable

19. **Terms and conditions of installation (if applicable):** Not applicable

20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** Not applicable

20a. **Terms and conditions for any other services (if applicable):** Not applicable

21. **List of service and distribution points (if applicable):** Not applicable

22. **List of participating dealers (if applicable):** Not applicable
23. Preventive maintenance (if applicable): Not applicable

24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: Not applicable

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at: www.Section508.gov/.

25. Data Universal Numbering System (DUNS) number: 968255807

26. Notification regarding registration in System for Award Management (SAM) database: Registered.
### GSA HOURLY RATES
**SIN 54151S**

<table>
<thead>
<tr>
<th></th>
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<th></th>
</tr>
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<tbody>
<tr>
<td>Software Engineer 2</td>
<td>$139.56</td>
<td>$142.63</td>
<td>$145.77</td>
<td>$148.98</td>
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<tr>
<td>Software Engineer 4</td>
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<td>$169.40</td>
<td>$173.13</td>
<td>$176.94</td>
<td>$180.83</td>
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<td>Software Engineer 5</td>
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<td>$183.44</td>
<td>$187.47</td>
<td>$191.60</td>
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<tr>
<td>Systems Engineer 3</td>
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<td>$164.81</td>
<td>$168.43</td>
<td>$172.14</td>
<td>$175.93</td>
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<tr>
<td>Systems Engineer 4</td>
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<td>$173.20</td>
<td>$177.01</td>
<td>$180.90</td>
<td>$184.88</td>
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<tr>
<td>Systems Engineer 5</td>
<td>$179.63</td>
<td>$183.59</td>
<td>$187.62</td>
<td>$191.75</td>
<td>$195.97</td>
</tr>
</tbody>
</table>
Labor Category Descriptions

Software Engineer 2

**Functional Responsibilities:** The Software Engineer 2 is skilled in design, development, and customization of various applications to meet a series of pre-defined requirements. Requirements will be met through the use of various programming languages, and possibly machine and assembly languages.

**Minimum Education:** Bachelor’s

**Minimum Experience:** 2 years

Software Engineer 4

**Functional Responsibilities:** The Software Engineer 4 is highly specialized in design, development, and customization of various applications to meet a series of pre-defined requirements. Requirements will be met through the use of various programming languages, and possibly machine and assembly languages. The Software Engineer 4 has experience designing and working with relational and/or non-relational databases. Possesses familiarity with Continuous Build, Continuous Deployment (CD), and other Software Development and IT Operations (DevOps) tools and methodologies.

**Minimum Education:** Bachelor’s

**Minimum Experience:** 9 years

Software Engineer 5

**Functional Responsibilities:** The Software Engineer 5 serves as a mentor to junior team members. Viewed as a thought leader among colleagues. Highly specialized in design, development, and customization of various applications to meet a series of pre-defined or evolving requirements. Able to work with non-technical customers to define business processes and translate into technical requirements for technical team consumption. Requirements will be met through the use of various programming languages, and possibly machine and assembly languages. Experience designing and working with relational and/or non-relational databases. Possesses expertise with Continuous Build, CD, and other DevOps tools and methodologies.

**Minimum Education:** Bachelor’s

**Minimum Experience:** 12 years
**Systems Engineer 3**

**Functional Responsibilities:** The Systems Engineer 3 has at least four (4) years of experience in one or more phases of software development, systems development, systems integration, cloud information system platforms, operating systems, cloud automation platforms, or network engineering. Acts under general direction. Provides technical assistance and advice on complex activities. Formulates/defines specifications, develops, modifies, and maintains complex systems and subsystems, using vendor engineering releases and utilities for overall operational systems. Applies analytical techniques when gathering information from users, defining work problems, designing technology solutions, and developing procedures to resolve the problems. Develops draft specifications to enable computer programmers to prepare required programs. Analyzes methods of approach. Reviews task proposal requirements; gathers information, analyzes data; prepares project synopses; compares alternatives; prepares specifications; resolves processing problems; coordinates work with programmers and engineers; and orients users to new systems. Works with some freedom to make proposals on the techniques and approaches to be used. Prepares recommendations for system improvement for management and user consideration. Possesses experience in one or more of the following areas: networking experience, relational databases and/or non-relational databases, DevOps tools, and Infrastructure as Code methodologies. Works directly with Developers, System Engineers, and Software Engineers.

**Minimum Education:** Bachelor’s

**Minimum Experience:** 7 years

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**Systems Engineer 4**

**Functional Responsibilities:** The Systems Engineer 4 is highly specialized in one or more phases of software development, systems development, systems integration, cloud information system platforms, operating systems, cloud automation platforms, or network engineering. Acts independently under general direction. Provides technical assistance and advice on complex activities. Formulates/defines specifications, develops, modifies, and maintains complex systems and subsystems, using vendor engineering releases and utilities for overall operational systems. Applies analytical techniques when gathering information from users, defining work problems, designing technology solutions, and developing procedures to resolve the problems. Develops complete specifications to enable computer programmers to prepare required programs. Analyzes methods of approach. Reviews task proposal requirements; gathers information, analyzes data; prepares project synopses; compares alternatives; prepares specifications; resolves processing problems; coordinates work with programmers and engineers; and orients users to new systems. Works with considerable freedom to make decisions on the techniques and approaches to be used. Prepares recommendations for system improvement for management and user consideration. Possesses strong experience in one or more of the following areas: networking experience, relational databases and/or non-relational databases, DevOps tools, and Infrastructure as Code methodologies. Works directly with Developers, System Engineers, and Software Engineers.

**Minimum Education:** Bachelor’s

**Minimum Experience:** 9 years
**Systems Engineer 5**

**Functional Responsibilities:** The Systems Engineer 5 serves as a mentor to Junior Engineers and supervises team members. Highly specialized in more than one of the following phases of software development, systems development, systems integration, cloud information system platforms, operating systems, cloud automation platforms, or network engineering. Acts independently under general direction. Provides technical assistance and advice on complex activities. Formulates/defines specifications, develops, modifies, and maintains complex systems and subsystems, using vendor engineering releases and utilities for overall operational systems. Applies analytical techniques when gathering information from users, defining work problems, designing technology solutions, and developing procedures to resolve the problems. Develops complete specifications to enable computer programmers to prepare required programs. Analyzes methods of approach. Reviews task proposal requirements; gathers information; analyzes data; prepares project synopses; compares alternatives; prepares specifications; resolves processing problems; coordinates work with programmers and engineers; and orients users to new systems. Works with considerable freedom to make decisions on the techniques and approaches to be used. Prepares recommendations for system improvement for management and user consideration. Possesses strong experience in one or more of the following areas: networking experience, relational databases and/or non-relational databases, DevOps tools, and Infrastructure as Code methodologies. Works directly with Developers, System Engineers, and Software Engineers.

**Minimum Education:** Bachelor’s

**Minimum Experience:** 12 years

**Experience & Degree Substitution Equivalencies**

Experience exceeding the minimum shown may be substituted for education. Likewise, education exceeding the minimum shown may be substituted for experience.

<table>
<thead>
<tr>
<th>Equivalent Degree</th>
<th>Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>High School</td>
<td>1 year of relevant experience</td>
</tr>
<tr>
<td>Associate’s</td>
<td>2 years relevant experience</td>
</tr>
<tr>
<td>Bachelor’s</td>
<td>Associate’s degree + 2 years relevant experience or 4 years relevant experience</td>
</tr>
<tr>
<td>Master’s</td>
<td>Bachelor’s plus 2 years relevant experience or Associate’s degree + 4 years relevant experience</td>
</tr>
<tr>
<td>PhD</td>
<td>Master’s + 2 years relevant experience, or Bachelor’s + 4 years relevant experience or 8 years relevant experience</td>
</tr>
</tbody>
</table>