



GENERAL SERVICES ADMINISTRATION

FEDERAL SUPPLY SERVICE

AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsaadvantage.gov>

SCHEDULE TITLE: MAS – MULTIPLE AWARD SCHEDULE

FSC GROUP: INFORMATION TECHNOLOGY

CONTRACT NUMBER: 47QTCA21D0016

CONTRACT PERIOD: October 29, 2020 through October 28, 2025

For more information on ordering from Federal Supply go to this website: www.fss.gsa.gov

CONTRACTOR: **LanTech, Inc.**
44790 Maynard Sq. Ste 350
Ashburn, VA 20147 – 6515
Phone number: (202) 230-1118
Fax number: (202) 464-5090
Email: dpal@lantechinc.net

CONTRACTOR'S ADMINISTRATION SOURCE: Deepak Pal
LanTech, Inc.
44790 Maynard Sq. Ste 350
Ashburn, VA 20147 – 6515
Phone number: (202) 230-1118
Fax number: (202) 464-5090
Email: dpal@lantechinc.net

WEBSITE: www.lantechinc.net

BUSINESS SIZE: [Small Business](#)

BUSINESS TYPE: [Subcontinent Asian \(Asian-Indian\) American Owned, Woman Owned Business, Self-Certified Small Disadvantaged Business, Woman Owned Small Business, Minority Owned Business, Economically Disadvantaged Woman Owned Small Business](#)

CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN	DESCRIPTION
54151S	Information Technology Professional Services
518210C	Cloud and Cloud-Related IT Professional Services
OLM	Order Level Materials

**1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:
(Government net price based on a unit of one)**

[54151S - Documentation/Administration Support Specialist - \\$87.10](#)

[518210C - Cloud Technician - \\$100.86](#)

**1c. HOURLY RATES (Services only):
[See attached APPENDIX A – GSA PROPOSED PRICE LIST](#)**

2. MAXIMUM ORDER*: [\\$500,000](#)

NOTE TO ORDERING ACTIVITIES: *If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. MINIMUM ORDER: [\\$100.00](#)

4. GEOGRAPHIC COVERAGE: [50 States; DC](#)

5. POINT(S) OF PRODUCTION: [N/A](#)

6. DISCOUNT FROM LIST PRICES: [GSA Net Prices are shown on the attached GSA Pricelist.](#)

7. QUANTITY DISCOUNT(S): **2% off orders over \$500K**
8. PROMPT PAYMENT TERMS: **1% Net 15 Days**
- 9.a Government Purchase Cards are accepted at or below the micro-purchase threshold. **Contact contractor for limit.**
- 9.b Government Purchase Cards are accepted above the micro-purchase threshold. **Contact contractor for limit.**
10. FOREIGN ITEMS: **Not Applicable**
- 11a. TIME OF DELIVERY: **Subject to Task Order**
- 11b. EXPEDITED DELIVERY: **Contact Contractor**
- 11c. OVERNIGHT AND 2-DAY DELIVERY: **Contact Contractor**
- 11d. URGENT REQUIREMENTS: Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
12. FOB POINT: **Destination**
- 13a. ORDERING ADDRESS: **Same as Contractor**
- 13b. ORDERING PROCEDURES: **For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3**
14. PAYMENT ADDRESS: **Same as Contractor**
15. WARRANTY PROVISION: **ONE (1) Year, Standard Commercial Warranty. Customer should contact contractor for a copy of the warranty.**
16. EXPORT PACKING CHARGES: **Not Applicable**
17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: **Contact Contractor**
18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): **Not Applicable**

19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):
Not Applicable

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):
Not Applicable

- 20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):
Not Applicable

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): **Not Applicable**

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): **Not Applicable**

23. PREVENTIVE MAINTENANCE (IF APPLICABLE): **Not Applicable**

- 24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): **Not Applicable**

- 24b. Section 508 Compliance for Electronic and Information Technology (EIT):
LanTech, Inc. is 508 Compliant

25. DUNS NUMBER: **038920935**

26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: **Contractor has an Active Registration in the SAM database. Cage Code: 1VP73**

APPENDIX A LABOR CATEGORY DESCRIPTIONS

APPENDIX B GSA PRICE LIST



APPENDIX A

LABOR CATEGORY DESCRIPTIONS

SIN 518210C Cloud Computing Services

Senior Cloud Solutions Architect

Minimum Year Experience: 5+ years' experience in infrastructure and network architecture, DevOps, or software engineering; 3+ years design/implementation/consulting experience with Enterprise applications.

Minimum Education: Bachelor's degree in Computer Science, Engineering or related field of study or 12+ years of related work experience

Responsibilities: Migrating or transforming legacy customer solutions to the cloud; familiarity with common enterprise services (Directory Services, Information Assurance, Virtual Desktop, etc.) and products (i.e., Oracle, SAP); professional experience with architecting/operating solutions built on CSP's IaaS/PaaS/SaaS; working knowledge of software development tools and methodologies; presentation skills with a high degree of comfort speaking with executives, IT Management, and developers; strong written communication skills; high level of comfort communicating effectively across internal and external organizations; demonstrated ability to adapt to new technologies and learn quickly; and experience managing technical programs at Fortune 500 companies. Additionally:

- As a Senior Cloud Solutions Architect, you are responsible for partnering with our most valuable customers to design cloud architectures utilizing Cloud Service Partner's IaaS/PaaS/SaaS.
- You have strong technical depth, business aptitude, and the ability to lead in-depth technology discussions, articulating the business value of the Cloud Service Partner's platform and services.
- Strong communication and interpersonal skills are required for engaging with Enterprise Architects, Technical Architects, Cloud Architects, Directors, VPs and CXOs.
- You will be part of a culture of innovation where you'll use Cloud services to help our customers solve business challenges such as rapidly releasing products/services to the market or building an elastic, scalable, cost optimized application.
- Enable innovation through continuous deployment in DevOps; build highly scalable web & mobile applications with data store technologies including MySQL, AWS Aurora, and NoSQL (e.g., AWS DynamoDB, MongoDB, and Cassandra).



- Help our customers design their IoT strategy and architecture or enable data-driven decision making through technologies such as Hadoop, Spark, EMR, RedShift, and Kinesis.
- As a core member of the account team, you will drive revenue growth across a specific customer.
- As a trusted customer advocate, you will help organizations understand and implement advanced cloud-based solutions, and how to migrate existing workloads to the cloud.
- You will have the opportunity to shape and execute a strategy to build knowledge and broad use of Cloud Service Provider.
- You will also need to be adept at interacting, communicating and partnering with other teams within CSP such as services teams, marketing, and professional services, as well as representing your team to executive management.

Senior Cloud Engineer

Minimum Year Experience:

- Minimum of 5+ years' experience in systems engineering in a corporate / enterprise IT environment.
- Minimum of 5+ years of experience designing, executing, and supporting IT cloud solutions.
- Experience with Azure cloud data engineering (e.g. Azure ML, Azure Cosmos, Azure Synapse Analytics, Azure Databricks, Azure Analysis Services).
- Experience with Azure cloud services (e.g. Azure Integration Services, Azure Logic Apps, hybrid cloud, advanced cloud security, Azure compute and storage services).
- Practical experience with architecture, implementation, and operation of complex multi-vendor, multi-server network infrastructures in support of a mission-critical enterprise environment.
- Demonstrated experience making architectural decisions based on simplicity, standards, scalability, extensibility, supportability, sustainability, and integrity.
- Astute in recognizing opportunities for low-hanging fruit when architecting cloud-based solutions.
- Solid experience doing on-prem to cloud migrations.
- Experience working with agile methodologies.
- Solid experience supporting and integrating hybrid cloud architecture, on-prem, multiple cloud providers, disaster recovery as a service (DRaaS) providers, and PaaS/SaaS providers.
- Experience in key aspects of platform performance and availability monitoring and administration in a 24x7 production environment required.



- Must possess a thorough understanding of Azure Active Directory Services and related components.
- Operational experience with Azure VM services, VMWare vSphere 6.5+, vROPS and consolidated backup (VCB) experience a strong plus.
- Experience with Altiris, SCOM 2016, and Symantec Enterprise Vault 11 is a strong plus.
- Practical working knowledge of Azure cloud storage options and storage and disk array technologies, including RAID, SAN, and NAS.
- In-depth knowledge of debugging problems related to network communications protocols (SMTP, SNMP, RPC, X.400, ODBC, with focus on Microsoft TCP/IP) is strong plus.
- Problem solving abilities, with the ability to “think outside the box” to devise operational solutions to complex technical problems.
- A self-starter able to administer several open, ongoing assignments at any one time, where some assignments are routinely unstructured, requiring autonomy and independent judgment.
- In-depth experience successfully harmonizing diverse and competing interests.
- Ability to clearly articulate a position with sound logic, supporting empirical evidence, and impartiality.
- Ability to effectively represent the organization to a variety of both internal and external constituencies.
- Superior verbal and written communication skills.

Minimum Education: Bachelor’s degree in Computer Science, Engineering or related field of study or 12+ years of related work experience

Responsibilities: Senior Cloud Engineer in our Infrastructure team reports to the Manager of Infrastructure. The ideal candidate for this role will have a solid understanding of cloud computing and technology systems and current trends, as well as experience with Azure and/or AWS cloud. Additionally:

- Supports a systematic engineering approach to the design, architecture, requirements elicitation, development, operation, and use of cloud technologies and platforms for mission solutions.
- Collaborates with data and technology business partners to understand the LanTech’s business needs from viewpoint of cloud infrastructure.
- Architects, plans, and implements cloud infrastructure solutions that balance simplicity, standards, scalability, extensibility, supportability, and integrity.
- Designs and supports mission-critical, high-availability architectures.
- Evaluates new cloud technologies and makes substantiated recommendations for improvement.



- Works closely with IT security to monitor the LanTech's cloud privacy.
- Documents engineering standards, proposals, and/or recommendations for system design, engineering changes, and configuration management relating to cloud infrastructure.
- Ensures technical solutions meet the LanTech's quality, security, and compliance requirements.
- Regularly evaluates existing cloud infrastructure to identify risks or opportunities for improvement.
- Maintains the day-to-day health of the LanTech's cloud and on-premise infrastructure, taking all steps to ensure its productivity and optimization.
- Migrates on-premise workload(s) to cloud service provider(s).
- Responds to technical issues in a professional and timely manner.
- Trains Infrastructure team members in the day-to-day operational support duties related to cloud infrastructure.
- Offers guidance in infrastructure movement techniques, including bulk application transfers into the cloud.
- Identifies the best cloud architecture solutions to successfully meet the strategic needs of the organization.
- Participates in "on-call, after-hours" rotation schedules.
- Participates in after-hours upgrades and troubleshooting activities, as required.
- Functions as a Tier 3 escalation point for infrastructure issues.
- Willingness to travel to the LanTech's Washington, DC office or other regional offices occasionally, as required.

Cloud Technician

Minimum Year Experience: 1-2 technical support experience; 1-2 years of experience with IT and cloud computing principles. Research experience in Machine Learning specific to Natural Language Processing, Computer Vision, or deep learning; experience with managing data and creating algorithms using AWS or Azure; and experience with R, Java, or other programming languages

Minimum Education: Bachelor's degree or equivalent experience required in computer science, computer engineering, information technology, or similar field. Azure and/or AWS certification highly desired (e.g. in areas of cloud architecture, data services, and security).

Responsibilities: A highly motivated Junior team member looking for hands-on experience and opportunity for career growth in support of a Public cloud-based network ecosystem involving Linux and Microsoft services. This position will provide support to multiple CSP instances, working on the Operations side of a high-performing team executing within a DevSecOps



framework. Come be part of a team building and supporting next generation cloud solutions supporting a growing community of 4000+ users. Additionally:

- Provide customer support to customers using operational AWS or Azure workloads in a classified environment.
- Field initial telephone or email inquiries and troubleshoot and manage AWS or Azure virtual infrastructure and services.
- Create detailed logging of call activity and will recognize and escalate problems to Tier II support as necessary.

SIN 54151S Information Technology Professional Services

Chief Information Security Officer

Minimum Year Experience: 6 years' experience in Information Security.

Minimum Education: Bachelor's degree in a relevant technical or a business-related field.

Four additional years of related experience may substitute for degree.

Advanced degree may substitute for three years of experience.

Responsibilities:

- Leads or supports automated information system security engineering tasks which may include policy development, asset and risk assay, development of security specifications/architectures/plans, development and/or installation of digital signature systems, support for key and certificate management, implementation/support of trusted computing base, systems certification and accreditation support, and hands-on development and operation of pilot or prototype information security applications.
- Conducts analysis of the current DoD information security architecture and reports comparative assessments of alternate approaches.
- Designs, develops, debugs, tests, documents and maintains computer programs for security applications.
- Experience with at least 2 of the INFOSEC fields of Computer Security, Cryptography, Physical/facility, network security, certification/Accreditation, risk analysis, disaster recovery planning.
- Senior lead or support for INFOSEC and trusted systems technology.
- Analyses and defines security requirements.
- Designs, develops, tests, and documents cryptographic products, trusted networks, and database management systems and telecommunications subsystems.



- Researches, writes, reviews, and makes recommendations regarding information security policies, trusted computing base architectures, and security engineering practices and processes.
- Conducts certifications and accreditation reviews, security test and evaluations, and drafts associated reports.

Program Manager

Minimum Year Experience: 7+ years of experience in IT project/program management; experience in management and direction of large, cross-functional programmatic and technical teams; strong ability to anticipate client needs, serve as a trusted partner, and make recommendations for improvement; excellent presentation and communication skills in both oral and written form; ability to manage dynamic deadlines and adaptability to shifting priorities; ability to effectively coordinate and collaborate with clients; ability to balance client needs and level set expectations based on team capacity; attention to detail and maintaining proactive communication; excellent problem-solving and analytical abilities; strong customer service and interpersonal skills; experience in providing Office of the Chief Information officer (OCIO) support in IT strategic planning, governance, Federal Information Technology Acquisition Reform Act (FITARA), portfolio management, budget formulation/execution, CPIC, 508 compliance, records management, and enterprise architecture; and knowledge of and familiarity with the U.S. Department of Health and Human Services (HHS) Enterprise Performance Life Cycle (EPLC).

Minimum Education: BA/BS degree in Business, Technology, or related field;
Active PMP certification

Responsibilities:

- Provides overall management and oversight to a multi-disciplined team to deliver program/portfolio management and enterprise architecture support.
- Works closely with team members and clients to understand the vision and goals of the client and to recommend and deliver cost effective, efficient, and productive solutions and work products.
- Proactively engages with contract and OCIO leadership on a weekly basis to successfully manage contract support resources against client needs.
- Serves as a trusted partner to clients by anticipating needs, developing whitepapers to outline emerging legislation and highlight impacts to operations, and providing recommendations for program improvements to reduce overall costs and increase effectiveness/efficiency of program performance.
- Directly responsible for project team resource management including staffing, retention, training, goal setting, performance, and availability.



- Develops and maintains integrated master schedule (IMS) to plan, manage, monitor, and achieve program activities and milestones, providing transparency to government leadership and ensuring alignment with client priorities and contract deliverables.
- Responsible for identifying risks and issues, as well as mitigation and resolution plans for impacts to program delivery and performance.
- Develops and delivers weekly and monthly reports in alignment with client needs and participates in recurring and ad-hoc meetings with the team and clients to ensure high level of communications across task areas, with team members, and clients.
- Works collaboratively with key stakeholders and other contractors to facilitate the delivery of work products and services on time, within budget and scope.
- Supports program management related data calls from oversight groups within the agency, and other external federal agencies, as needed.
- Develops and maintains comprehensive documentation and project deliverables.
- Ensures scope, cost, schedule, performance, and quality metrics are met or exceeded.

Network Operations Manager

Minimum Year Experience: Three (3) years of experience in managing facilities responsible for the installation, repair and/or maintenance of electronic computer-based equipment. Four (4) additional years of related experience may substitute for degree.

Minimum Education: Bachelor's Degree from accredited college or university

Responsibilities: The Network Operations Manager will be the single point of contact for network operations issues.

Proposal Manager

Minimum Year Experience: A minimum of ten (10) years of applicable experience:

- Experience writing technical content/proposals for HHS, Health-related and other FedCiv Federal Agencies.
- Exceptional writing skills.
- Strong knowledge of professional services to include Health and IT.
- Strong knowledge of all aspects of business and proposal management.
- Strong knowledge of Microsoft Word and Adobe Acrobat.
- Experience using GovWin, FedBizOpps, and FPDS.

Minimum Education: Bachelor's Degree in English or related field, or combination of education and experience.



Responsibilities:

- Develop and implement plans to respond to contract solicitations, ensuring the delivery of responsive, compliant proposals.
- Write technical proposal sections utilizing domain knowledge of health and HHS agencies and subject matter expertise in the areas of information technology and communications.
- Write, edit, proof, organize, format, and produce proposals to enhance business development.
- Contribute to corporate proposal development standard operating procedures by analyzing and evaluating proposal best practices.
- Author a variety of proposal chapters, including technical approaches, management plans, and other content, and integrate proposal content authored by other writers into cohesive, compliant technical proposals.
- Coordinate proposal efforts and new business development by utilizing standardized organizational best practices to create quality proposal products aimed at achieving corporate business development goals.
- Assist and organize the business development team's initiatives for all new business opportunities from pre-marketing through proposal submission
- Perform other duties as assigned.

Senior Technical Writer

Minimum Year Experience: 1+, to include: experience in technical writing to concisely explain technical items at multiple levels of technical understanding; (i.e. to an engineer, to a technician, or to a project manager); familiarity with network, data center or cloud environments and the technologies that support them to include AWS, MS Azure, Virtual machines, security, network monitoring and support, and operational processes and procedures; and ability to communicate orally and in writing with personnel of varied technical backgrounds and experience.

Minimum Education: Bachelor Degree, Technical/Trade School, or equivalent experience; additional 5+ years of experience in information technology design, development, administration or operations with experience in the security aspects of the technical discipline.

Responsibilities:

- Supports documentation preparation and administrative support efforts.
- Prepares technical Automated Data Processing documentation in accordance with applicable Government and industry standards.
- Supports Program or Project Manager Administration efforts.



- Gathers, analyzes, edits, and prepares technical information.
- Conducts research and ensures the use of proper technical terminology and documentation standards.
- Translates technical information into readable documents.
- Assists in the preparation of presentation graphics and supports the development of contract deliverables and reports.
- Supports administrative contract documentation preparation including resource files, correspondence, schedules and travel documentation

Documentation/Administration Support Specialist

Minimum Year Experience: 1

Minimum Education: Bachelors Degree, Technical/Trade School, or equivalent experience

Responsibilities:

- Supports documentation preparation and administrative support efforts.
- Prepares technical Automated Data Processing documentation in accordance with applicable Government and industry standards.
- Supports Program or Project Manager Administration efforts.
- Gathers, analyzes, edits, and prepares technical information.
- Conducts research and ensures the use of proper technical terminology and documentation standards.
- Translates technical information into readable documents.
- Assists in the preparation of presentation graphics and supports the development of contract deliverables and reports.
- Supports administrative contract documentation preparation including resource files, correspondence, schedules and travel documentation

APPENDIX B – GSA PRICE LIST – LANTECH, INC.

MAS – MULTIPLE AWARD SCHEDULE

SIN	Service Proposed	Minimum Education	Minimum Years of Experience	GSA PRICE
518210C	Senior Cloud Solutions Architect	Bachelors	5	\$ 142.12
518210C	Senior Cloud Engineer	Bachelors	5	\$ 119.19
518210C	Cloud Technician	Bachelors	1	\$ 100.86
54151S	Chief Information Security Officer	Bachelors	6	\$ 165.04
54151S	Program Manager	Bachelors	7	\$ 146.70
54151S	Network Operations Manager	Bachelors	3	\$ 119.19
54151S	Proposal Manager	Bachelors	10	\$ 119.19

54151S	Senior Technical Writer	Bachelors	1	\$ 100.86
54151S	Documentation/Administration Support Specialist	Bachelors	1	\$ 87.10

