On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage™, a menu-driven database system. The INTERNET address for GSA Advantage™ is: http://www.GSAAdvantage.gov.

Schedule for – Multiple Award Schedule
Federal Supply Group: Professional Services & IT

Contract Number: 47QTCA21D001X
Contract Period: 11/19/2020 – 11/18/2025

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at http://www.gsa.gov/schedules-ordering

Contractor: Decisive Point Consulting Group, LLC
8280 Willow Oaks Corporate Drive, Suite 600
Fairfax, VA 22031

Business Size: Service Disabled Veteran Owned Small Business

Telephone: 703-517-2043
FAX Number: 703-563-9166
Web Site: www.decisivepointconsulting.com
E-mail: sjones@decisivepoint.net
Contract Admin: Harry E Jones

Pricelist current through Modification #02, effective 11-23-2020.
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Customer Information:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

<table>
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<tr>
<th>SIN</th>
<th>SIN Description</th>
</tr>
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<tbody>
<tr>
<td>54151S</td>
<td>Information Technology Professional Services</td>
</tr>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support,</td>
</tr>
<tr>
<td></td>
<td>and Business Program and Project Management Services</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. See Pricing Page 5.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Labor Category Descriptions Page 6.

2. Maximum Order: $1,000,000.00

3. Minimum Order: $100.00

4. Geographic Coverage (delivery Area): Domestic and Overseas

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: None

8. Prompt payment terms: Net 30 days

9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Will accept over micropurchase threshold

10. Foreign items (list items by country of origin): None
11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order

11b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact contractor

11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Decisive Point Consulting Group, LLC for rates.

11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor

12. F.O.B Points(s): Destination

13a. Ordering Address (es): Same as contractor

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment address (is): Same as company address

15. Warranty provision: Contractor’s standard commercial warranty.

16. Export Packing Charges (if applicable): N/A

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor

18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

19. Terms and conditions of installation (if applicable): N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

20a. Terms and conditions for any other services (if applicable): N/A

21. List of service and distribution points (if applicable): N/A
22. List of participating dealers (if applicable): N/A

23. Preventive maintenance (if applicable): N/A

24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/.

25. Data Universal Numbering System (DUNS) number: 080073801

26. Notification regarding registration in System for Award Management (SAM) database: Registered.
GSA Awarded Pricing

The rates are inclusive of the Industrial Funding Fee (IFF) of 0.75%.

<table>
<thead>
<tr>
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<tbody>
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<td>54151S</td>
<td>Communications Engineer</td>
<td>$128.49</td>
<td>$131.32</td>
<td>$134.21</td>
<td>$137.16</td>
<td>$140.18</td>
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<tr>
<td>54151S</td>
<td>Senior Cybersecurity Engineer</td>
<td>$123.43</td>
<td>$126.14</td>
<td>$128.92</td>
<td>$131.75</td>
<td>$134.65</td>
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<tr>
<td>54151S</td>
<td>Senior Systems Administrator</td>
<td>$127.29</td>
<td>$130.09</td>
<td>$132.95</td>
<td>$135.87</td>
<td>$138.86</td>
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<tr>
<td>54151S</td>
<td>Senior Systems Engineer</td>
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<td>$141.81</td>
<td>$144.93</td>
<td>$148.12</td>
<td>$151.38</td>
</tr>
<tr>
<td>541611</td>
<td>Senior Strategic Planner</td>
<td>$106.73</td>
<td>$109.08</td>
<td>$111.48</td>
<td>$113.93</td>
<td>$116.44</td>
</tr>
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</table>

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS) are applicable to this contract as it applies to the entire Consolidated MAS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
Labor Category Descriptions

Communications Engineer

Functional Responsibilities: Design and modify electrical communications systems for scientific, military, industrial or commercial use. The level of in-depth technical and design work varies; communications engineers may also perform managerial and consultancy roles. Typical responsibilities include: managing, monitoring the performance of and working as part of a team of communication engineers and planners; agreeing project budgets, timescales and specifications with clients and managers; undertaking site surveys; producing, testing and implementing designs; creating test procedures; producing disaster management plans; ensuring that objectives and deadlines are met; attending conferences and briefings on new products and networks; writing reports and documentation; making presentations; managing resources; liaising with suppliers, customers, directors and other teams of staff; undertaking relevant research; analyzing and interpreting data; providing technical support; and organizing and attending meetings.

Minimum Education: Bachelor’s

Minimum Experience: 7 years

Senior Cybersecurity Engineer

Functional Responsibilities: Help businesses by protecting their computer and networking systems from potential hackers and cyber-attacks. Safeguard sensitive data of a business from hackers and cyber-criminals who often create new ways to infiltrate sensitive databases. Typical responsibilities include: planning, implementing, managing, monitoring and upgrading security measures for the protection of the organizations data, systems and networks; troubleshooting security and network problems; responding to all system and/or network security breaches; ensuring that the organization's data and infrastructure are protected by enabling the appropriate security controls; participating in the change management process; testing and identifying network and system vulnerabilities; and daily administrative tasks, reporting and communication with the relevant departments in the organization.

Minimum Education: Bachelor’s

Minimum Experience: 7 years
Senior Systems Administrator

**Functional Responsibilities:** Install, upgrade and monitor software and hardware. They may also be involved in data backup and recovery. They usually maintain the essentials such as operating systems, business applications, security tools, web-servers, email, PCs, local and wide area networking both hardware and software and mid-range server hardware.

**Minimum Education:** Bachelor’s

**Minimum Experience:** 5 years

Senior Systems Engineer

**Functional Responsibilities:** Implement, support, maintain, and manage IT services, including networking, IT security, email, and disaster recovery. Systems Engineers provide advanced technical support for desktop, server, and networking issues. Systems Engineers ensure all IT services are properly maintained and upgraded, including anti-virus, backups, imaging, and patching. Systems Engineers provide subject matter expertise for both hardware and software.

**Minimum Education:** Bachelor’s

**Minimum Experience:** 7 years

Senior Strategic Planner

**Functional Responsibilities:** Develops courses of action in response to challenges identified by the client. Prepares, with a very high degree of accuracy and timeliness, correspondence for senior government officials, including decision briefings, white papers, decision memorandums, position papers, and budgetary analysis. Briefs staff products in meetings with senior government officials, and is able to articulate and defend policy positions in Joint Service meetings. Typical responsibilities include conduct of the military decision-making process (MDMP), the adaptive planning and execution process (APEX), and the Joint Capabilities Integration and Development System (JCIDS).

**Minimum Education:** Bachelor’s

**Minimum Experience:** 10 years
**Experience & Degree Substitution Equivalencies**

Experience exceeding the minimum shown may be substituted for education. Likewise, education exceeding the minimum shown may be substituted for experience.

<table>
<thead>
<tr>
<th>Equivalent Degree</th>
<th>Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>High School</td>
<td>1 year of relevant experience</td>
</tr>
<tr>
<td>Associate’s</td>
<td>High School or equivalent plus 2 years relevant experience</td>
</tr>
<tr>
<td>Bachelor’s</td>
<td>Associate’s degree + 2 years relevant experience or 4 years relevant experience</td>
</tr>
<tr>
<td>Master’s</td>
<td>Bachelor’s plus 2 years relevant experience or Associate’s degree + 4 years relevant experience or 6 years relevant experience</td>
</tr>
<tr>
<td>PhD</td>
<td>Master’s + 2 years relevant experience, or Bachelor’s + 4 years relevant experience or Associate’s + 6 years relevant experience or 8 years relevant experience</td>
</tr>
</tbody>
</table>