FEDERAL SUPPLY SERVICE

Multiple Award Schedule (MAS) contract PRICE LIST
On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! ®.

STARKS INDUSTRIES, LLC
1775 I Street, NW, Suite 1150
Washington, DC 20006
Office: (202) 587-5730
Mobile: (202) 657-7427
Website: https://www.starks-industries.com

General Services Administration
Federal Acquisition Service

Multiple Award Schedule
Special Item No. 54151S Information Technology Professional Services

Contract Number: 47QTCA21D0051
Period Covered by Contract: 02/05/2021 through 02/04/2026

Price List current through Modification # PO-0001, dated 02/05/2021.

Products and ordering information in this Authorized Federal Supply Schedule (FSS) Catalog/Price List are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service’s Home Page via the Internet at http://www.gsaadvantage.gov
CUSTOMER INFORMATION

1a. Awarded SIN: IT Professional Services Special Item Number (SIN 54151S)

1b. Pricing (See page 8)

1c. Description of commercial job titles (See page 9)

2. Maximum order threshold: $500,000

3. Minimum order: $100


5. Points of Production:

   Starks Industries, LLC
   1775 I Street, NW, Suite 1150
   Washington, DC 20006
   Office: (202) 587-5730, Mobile: (202) 657-7427
   Website: https://www.starks-industries.com

6. Prices are net with discounts already applied.

7. Quantity discounts: None

8. Prompt payment terms: NET 30 DAYS (Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Government purchase cards are accepted at or below the micro-purchase threshold.

9b. Government purchase cards are accepted above the micro-purchase threshold.

10. Foreign items: N/A

11a. Time of delivery: Negotiated at time of delivery order for services

11b. Expedited delivery: Negotiated at time of delivery order for services

11c. Overnight and 2-day delivery: Contact Starks Industries for rates for overnight and 2-day delivery

11d. Urgent requirements: Contact Starks Industries to effect a faster delivery

12. FOB point: Destination
13a. Ordering address:

Starks Industries, LLC  
1775 I Street, NW, Suite 1150  
Washington, DC 20006  
Office: (202) 587-5730, Mobile: (202) 657-7427  
Website: https://www.starks-industries.com

13b. Ordering procedures: For services, the ordering procedures information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3

14. Payment address:

Starks Industries, LLC  
1775 I Street, NW, Suite 1150  
Washington, DC 20006  
Office: (202) 587-5730, Mobile: (202) 657-7427  
Website: https://www.starks-industries.com

15. Warranty: N/A

16. Export packing charges: N/A

17. Terms and conditions of Government purchase card acceptance: See 9a and 9b above.

18. Terms and conditions of rental, maintenance, and repair: N/A

19. Terms and conditions of installation: N/A

20. Terms and conditions of repair parts: N/A

20a. Terms and conditions for any other services: N/A

21. List of service and distribution points: N/A

22. List of participating dealers: N/A

23. Preventive maintenance: N/A

24a. Special attributes: N/A

24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and full details can be found at www.starks-industries.com. The EIT standards can be found at www.section508.gov

25. Data Universal Number System (DUNS) number: 079759364

26. Registration in CCR/SAM is active and current.
27. CAGE Code: 7CAT0

28. Contractor's Taxpayer Identification Number (TIN): 47-1969360

TERMS AND CONDITIONS APPLICABLE TO IT Professional Services Special Item Number (SIN 54151S)

****NOTE: All non-professional labor categories must be incidental to, and used solely to support professional services, and cannot be purchased separately.

1. SCOPE

a. The prices, terms and conditions stated under Special Item Number: SIN 54151S IT Professional Services within the scope of this Information Technology Multiple Award Schedule (MAS) contract

b. The Contractor shall provide services at the Contractor’s facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.

b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.

c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity’s mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks, which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.
4. PERFORMANCE OF SERVICES

a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.

b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.

c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

a. The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

(1) Cancel the stop-work order; or

(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if

(1) The stop-work order results in an increase in the time required for, or in the Contractor 's cost properly allocable to, the performance of any part of this contract; and

(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES


7. RESPONSIBILITIES OF STARKS INDUSTRIES, LLC

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT/IAM Professional Services.

9. INDEPENDENT CONTRACTOR

All IT/IAM Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.
   • “Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.
   • “Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.
   • An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.
11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e) (3), insert the following provision:

a. The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.

b. The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

i. The offeror;
ii. Subcontractors; and/or
iii. Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.
16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING FOR STARKS INDUSTRIES, LLC

Starks Industries, LLC is a dynamic, rapidly growing HUBZone, company which strives to use our experience and expertise to develop, empower, enable and grow businesses around the world. The company’s IT professionals offer thought-leading guidance and enterprise-wide frameworks for success through high impact services.

Our mission is to leverage technology and innovation to enable partnerships with clients that lead to mission success. Our vision is to be the provider of choice for global business and information technology solutions. Lastly, our values are that we are customer focused, performance driven, committed to excellence and dedicated to building partnerships for success. Starks Industries, LLC enables Government customers to compete securely and with confidence in the global marketplace. Our goal is to deliver enhancements that open up new business possibilities, while protecting the privacy of the organization’s data, intellectual property, and identity from Internet cyberattacks.

Starks Industries, LLC offers a broad range of Management Consulting services that include Business Consulting, IT Project Management, and Information Technology & Communications (ITC) services. We offer Business-to-Government consulting support to staff classified programs and manage Mission Critical IT and Network Services. Our employees and Subject Matter Experts (SMEs) are committed to providing superior customer service to ensure the protection of information, personnel and the environment. Our solutions reduce costs, improve productivity and achieve mission success for our customers. We ensure that you can easily manage your organization’s IT operations by using industry-standard business practices conforming to the Information Technology Infrastructure Library (ITIL) standards to align the Help Desk as an integral part of the IT structure. Our Service Delivery module ensures robust IT best practices and security standards are incorporated in the solution. Our SMEs also provide senior level Program Management support compliant with Project Management Institute (PMI) methodology and industry best practices.

Table 1. GSA Price (including IFF)

<table>
<thead>
<tr>
<th>Labor Category Name</th>
<th>2021-2022</th>
<th>2022-2023</th>
<th>2023-2024</th>
<th>2024-2025</th>
<th>2025-2026</th>
</tr>
</thead>
<tbody>
<tr>
<td>IT Program Manager</td>
<td>$139.26</td>
<td>$142.74</td>
<td>$146.31</td>
<td>$149.97</td>
<td>$153.72</td>
</tr>
<tr>
<td>IT Consultant 3</td>
<td>$107.74</td>
<td>$110.43</td>
<td>$113.20</td>
<td>$116.03</td>
<td>$118.93</td>
</tr>
<tr>
<td>IT SME 2</td>
<td>$86.59</td>
<td>$88.76</td>
<td>$90.98</td>
<td>$93.25</td>
<td>$95.58</td>
</tr>
<tr>
<td>IT SME 1</td>
<td>$64.76</td>
<td>$66.38</td>
<td>$68.04</td>
<td>$69.74</td>
<td>$71.48</td>
</tr>
</tbody>
</table>
## Table 2. Labor Category Descriptions and Minimum Education and Experience Requirements

<table>
<thead>
<tr>
<th>CLIN</th>
<th>Labor Category</th>
<th>Functional Responsibilities</th>
<th>Education</th>
<th>Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>IT Program Manager</td>
<td>Manages and oversees all aspects of a technology project to ensure it is completed on-time and within budget. Has overall responsibility for managing scope, cost, schedule, internal staffing and outside vendors, and contractual deliverable. Prepares reports for upper management regarding status of project. Possesses strong knowledge of technology. Typically reports to a manager. Contributes to moderately complex aspects of a project. Work is generally independent and collaborative in nature.</td>
<td>Bachelors</td>
<td>5</td>
</tr>
<tr>
<td>2</td>
<td>IT Consultant 3</td>
<td>Works with end user groups to identify technical solutions to business problems or inefficiencies. Evaluates existing systems and/or user needs and makes recommendations. May require certification in specific applications. Typically reports to a head of a unit/department. A specialist on complex technical and business matters. Work is highly independent. May assume a team lead role for the work group.</td>
<td>Bachelors</td>
<td>5</td>
</tr>
<tr>
<td>3</td>
<td>IT SME 2</td>
<td>Manages and establishes budget, business plan, and financial policies for IT function. Supervises accounting personnel. Requires a bachelor's degree. Manages subordinate staff in the day-to-day performance of their jobs. True first level manager. Ensures that project/department milestones/goals are met and adhering to approved budgets. Has full authority for personnel actions. Extensive knowledge of department processes.</td>
<td>Bachelors</td>
<td>3</td>
</tr>
<tr>
<td>4</td>
<td>IT SME 1</td>
<td>Provides support to end users for computer, application, system, device, access and hardware issues. Identifies, researches and resolves technical problems of moderate complexity. Responds to telephone, email and online requests for technical support. Documents, tracks, and monitors the problem using applicable systems and tools. May coordinate with other teams or departments to resolve user problems. Typically reports to a supervisor or manager. Gains or has attained full proficiency in a specific area of discipline. Works under moderate supervision.</td>
<td>High School</td>
<td>2</td>
</tr>
</tbody>
</table>