

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule FSS Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Information Technology

Contract number: **47QTC A21D005K**

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract period: February 19, 2021 through February 18, 2026

EPMPoint
161 Fort Evans Road, NE Ste 250
Leesburg, VA 20176
833-376-8326
www.epmpoint.com

Contract administration source (if different from preceding entry).

Gagan Goel
Gagan.goel@epmpoint.com

Business size: Small Business
Minority Owned Business
HUBZone
8(a)

For more information on ordering go to the following website: <https://www.gsa.gov/schedules>.

Prices Shown Herein are Net (discount deducted)

161 Fort Evans Road NE, Suite 250
Leesburg, VA 20176

1-833-EPM-TEAM
www.epmpoint.com



CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	Recovery	SIN Title
54151S	54151SRC	Information Technology Professional Services

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 4

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See Page 4

2. Maximum order:

SINs	Maximum Order
54151S	\$500,000

3. Minimum order: \$100

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production. 161 Fort Evans Road, NE Ste 250, Leesburg, VA 20176

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. 2.5% on orders over \$750,000

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. 2% 10 days

9. Foreign items. Not Applicable

10a. Time of delivery. Contact Contractor



10b. Expedited Delivery. Items available for expedited delivery are noted in this price list.
Contact Contractor

10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination

12a. Ordering address. 161 Fort Evans Road, NE Ste 250, Leesburg, VA 20176

12b. Ordering procedures: See Federal Acquisition Regulation (FAR) 8.405-3

13. Payment address. 161 Fort Evans Road, NE Ste 250, Leesburg, VA 20176

14. Warranty provision. Standard Commercial Warranty Terms & Conditions

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services and show where full details can be found (e.g. contractor's website or other location.) ICT accessibility standards can be found at: <https://www.Section508.gov/>. Not Applicable

23. Unique Entity Identifier (UEI) number. PMJ4SGCSR3D7



24. Notification regarding registration in System for Award Management (SAM) database.
Contractor registered and active in SAM

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

Labor Category Rates

		Year 1	Year 2	Year 3	Year 4	Year 5
SIN	Labor Category	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF
54151S	Consultant	\$92.34	\$94.65	\$97.02	\$99.44	\$101.93
54151S	Support Analyst	\$105.13	\$107.76	\$110.45	\$113.21	\$116.04
54151S	System Administrator	\$111.83	\$114.63	\$117.50	\$120.43	\$123.44
54151S	Quality Analyst	\$117.19	\$120.12	\$123.12	\$126.20	\$129.36
54151S	Subject Matter Expert	\$136.38	\$139.79	\$143.29	\$146.87	\$150.54
54151S	Business / Management Analyst I	\$140.64	\$144.16	\$147.76	\$151.46	\$155.25
54151S	Software Developer / Database Administrator I	\$152.01	\$155.81	\$159.71	\$163.70	\$167.79
54151S	Software Developer / Database Administrator II	\$164.65	\$168.77	\$172.99	\$177.31	\$181.75
54151S	Architect	\$173.32	\$177.65	\$182.09	\$186.65	\$191.31
54151S	Program Manager	\$227.30	\$232.99	\$238.81	\$244.78	\$250.90
54151S	Senior Subject Matter Expert	\$249.58	\$255.82	\$262.22	\$268.77	\$275.49
54151S	Principal Subject Matter Expert	\$284.13	\$291.23	\$298.52	\$305.98	\$313.63

Consultant

Working as a member of a team and under the direction of experienced IT Consultants, provides support including facilitation, training, research, documentation in support of requirements development, integrated product teams, etc. Supports business process reengineering and continuous process improvements efforts.

Minimum Education: Bachelor's degree

Minimum Years of Experience: 2

Support Analyst

Provides general support effort on behalf of technical projects, with a focus on systems and test analysis areas. Requires some experience in the systems development environment and at least general understanding of the systems development life cycle. Typical duties include assisting analysts to document in place functionality and to research alternatives, network design, and quality assurance, system operations and implementation, help desk, technical documentation writing, presentation graphics design, business process, activity and data modeling, database design, applying modern business management methods, system operations and implementation, identifying best practices, and creating and assessing performance measurements, support end-user and client interviews, assist in decision analysis documentation and interpretation, support test design and test data collation. The Support Analyst works under the direct supervision of the project's technical team members.

Minimum Education: Bachelor's degree

Minimum Years of Experience: 2

System Administrator

Demonstrates understanding of broad range of technologies like Microsoft OS, VMware, Citrix, NetApp. Responsible for maintaining integrity of the operating system environment. Performs system software upgrades including planning and scheduling, testing, and coordination.

Performs workstation and server administration setup.

Coordinates disk space planning and management. Maintains growth statistics, space forecasts, tape libraries, and software and hardware inventories. Performs data backups and recoveries.

Monitors and maintains continuity with system software licensing and maintenance agreements. Provides recommendations regarding hardware and system software planning and budgeting.

Maintains production change control schedule and participates in change control.

Minimum Education: Bachelor's degree

Minimum Years of Experience: 2

Quality Analyst

Provides basic quality assurance support for a project under the supervision of technical leads and project management. Verifies that technical activities are compliant with EPMPoint and external standards. The Quality Analyst will communicate with system users to understand usage profiles and user requirements. Will write test plans for small systems, including plans for



integration testing, system testing, acceptance testing, and regression testing. Design strategies and write scripts for automated testing of small programs. Write, execute, and analyze the results of test procedures. Write test reports or problem reports indicating whether or not a test passed and support analysis efforts. Participate in reviews at any point in the software life cycle. For projects involving small systems, design and implement the software configuration management process and problem reporting system. Help implement a system of measurement, i.e., a system that gathers various metrics on software and performance; help write a report on the results for the project. May participate in system test design and development. May perform system testing functions in conjunction with validation and verification processes.

Minimum Education: Bachelor's degree

Minimum Years of Experience: 2

Subject Matter Expert

Provides business, analytical, or technical expertise in support of project or group of projects. Offers knowledge, experience, and insight in a particular functional or technical area. Requires expertise in business or code technical requirements, processes, or functionality. May prepare requirements documents, detailed specifications, and participate in development of detailed design for system components. May furnish expert guidance and instruction in a particular technical area or with a specific product, tool or environment, or groups of the same. May assist in execution of technical activities. Requires strong written and verbal communication skills, and the ability to interact productively with many levels of internal technical and client staff members. In areas of problem definition, analysis and development and implementation for complex systems. The SME is an expert on systems improvements and optimization. Applies subject matter expertise to high-level analysis, collection, assessment, design, development, modeling, simulation, integration, installation, documentation, and implementation. Resolves problems, which require in-depth knowledge of related technical subject matter.

Minimum Education: Bachelor's Degree

Minimum Years of Experience: 4

Business/Management Analyst I

In collaboration with other business and or management analysts, defines business requirements, understands general business issues and basic data requirements of client's organization and industry. Reviews and edits requirements, specifications, business processes and recommendations related to proposed design solutions. With assistance develops functional and system design specifications. Interacts with client and project management in these activities. Responsible for complying with quality and documentation standards. Provide expertise in the managing, planning, and directing of IT efforts. Assume responsibility of work products for correctness, for adherence to the design concepts, user requirements or for progress in accordance with schedules. Prepare and/or deliver presentations to upper management, colleagues, subordinates, or client representatives. Manage a diverse group of functional activities and/or subordinate groups of technical and administrative personnel. Work in various management levels within own operating locations, or at other operating locations

for clients. Provide knowledge of the principles and methods related to program management, human resources, budgeting, contracting, logistics, management, appraisal, or other administrative skills required in the management of client IT projects. Ensure conformance to standards and quality control procedures.

Minimum Education: Bachelor's Degree

Minimum Years of Experience: 5

Software Developer/Database Administrator I

Serves as a key information technology resource on project team. Work includes application and/or database administrator, performance tuning and monitoring of applications, database, and the supporting infrastructure. May support designing software, coding in various languages, debugging, testing, integrating the final product, and documenting all programming-related activities. Consults with and advises users on access to various databases. Works directly with users to resolve data conflicts and inappropriate data usage. Directs the maintenance and use of the corporate data dictionary.

Minimum Education: Bachelor's Degree

Minimum Years of Experience: 5

Software Developer/Database Administrator II

Provides technical leadership on application design, development, and architecture. Possess advanced skills necessary for design, development and implementation of large-scale applications, databases, and new software products. Works with Business Process SMEs to fully understand the business processes and provides solutions for how those business needs can be implemented into application solutions. Acts as high-level technical expert, addressing problems of systems integration, compatibility, and multiple platforms. Technical skills may include (but not limited to) Microsoft, IBM, Oracle, salesforce.com etc.

Required Certification: MCP

Minimum Education: Bachelor's Degree

Minimum Years of Experience: 8

Architect

Supports the design, documentation, and deployment of Enterprise solutions and their supporting Governance models. Works closely with other Solution and Technical Architects, Functional and Business teams, and Development Teams to implement the solution. May serve as the IT expert responsible for strategy, design, and implementation of the enterprise solution within the selected architecture environment.

Required Certification: MCSE

Minimum Education: Bachelor's Degree

Minimum Years of Experience: 8

Program Manager



Executive level management and direction on client engagements. Responsible for overall program management of complex, multi-task IT projects. Oversees all technical operations, prepares financial and contractual requirements. Responsible for cost control. Has authority and responsibility to identify and commit resources required to support effort. Works with client representatives to ensure smooth project operation. Manages technical and administrative personnel when necessary.

Required Certification: PMP or Scrum Master

Minimum Education: Master's degree

Minimum Years of Experience: 10

Senior Subject Matter Expert

Provides technical leadership for architecting IT infrastructure and Business solutions that include modern infrastructure and cloud solutions. Works with business SME and application architects to understand the business needs to define, design, and build infrastructure solutions. Responsible to create solutions out of diverse technology including storage, system platforms, networks, virtualization, and application servers which maintain online security while delivering optimum performance and smooth operations.

Required Certification: MCSA or MCP

Minimum Education: Master's degree

Minimum Years of Experience: 12

Principal Subject Matter Expert

Serves as a thought leader and architect for cloud-based systems design and development. Envisions application design, creates Cloud based solutions, integrates business objectives into online offerings, and works with client staff to align requirements with web products. Position will lead and facilitate design-planning sessions and take overall responsibility of the cloud solutions architecture. Experienced in several SaaS based technologies. Thorough understanding of various SaaS and web technologies such as salesforce.com, Force.com, Microsoft Dynamics, HTML, XML, JAVA, and other cloud computing-related applications.

Required Certification: MCSE and/or MCTS.

Minimum Security Clearance Required: Public Trust

Minimum Education: Master's Degree

Minimum Years of Experience: 15

