GENERAL SERVICES ADMINISTRATION (GSA) AUTHORIZED FEDERAL SUPPLY SERVICE (FSS) PRICE LIST

MULTIPLE AWARD SCHEDULE (MAS)

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The Internet address for GSA Advantage!® is: GSAAdvantage.gov.

For more information on ordering from Federal Supply Schedule go to the GSA Schedules page at GSA.gov.

CONTRACT NUMBER: 47QTCA21D007D

CONTRACT PERIOD: MARCH 30, 2021 THROUGH MARCH 29, 2026

CONTRACTOR: Fedsight-JPI Joint Venture (JV), LLC
Point of Contact: Mr. William Carleton
Address: 215 Depot Court, SE, 2nd Floor #249
Leesburg, VA 20175
Phone / Fax: 703-967-6380 / 888-629-5086
Email: william.carleton@fedsight.com
Internet Address: http://www.fedsight.com
Business Size: Small Business Administration (SBA)-certified, Historically Underutilized Business Zone (HUBZone)

PRICE LIST: Current as February 1, 2022
CUSTOMER INFORMATION

1A. **Table of Awarded Special Item Number(s) (SIN) or Categories:**

<table>
<thead>
<tr>
<th>MAS SIN(s) / Category</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Information Technology (IT) Professional Services</td>
</tr>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials (OLMs)</td>
</tr>
</tbody>
</table>

1B. **Identification of the Lowest Priced Model Number and Lowest Unit Price for that Model for Each SIN / Category Awarded in the Contract:** See Page 4, *Authorized Pricelist.*

1C. **Descriptions of all Corresponding Commercial Job Titles, Experience, Functional Responsibility, and Education:** For **SIN / Category 54151S,** see Page 6 (*GSA Labor Category Descriptions for SIN / Category 54151S*). For **SIN / Category 541611,** see Page 8 (*GSA Labor Category Descriptions for SIN / Category 541611*).

2. **Maximum Order:** The Maximum Order Amount for all applicable SINs / Categories are listed below:

<table>
<thead>
<tr>
<th>MAS SIN(s) / Category</th>
<th>Maximum Order Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>$500,000.00</td>
</tr>
<tr>
<td>541611</td>
<td>$1,000,000.00</td>
</tr>
</tbody>
</table>

3. **Minimum Order:** The Minimum Order Amounts for all applicable SINs / Categories are listed below:

<table>
<thead>
<tr>
<th>MAS SIN(s) / Category</th>
<th>Minimum Order Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>$1,000.00</td>
</tr>
<tr>
<td>541611</td>
<td>$1,000.00</td>
</tr>
</tbody>
</table>

4. **Geographic Coverage:** Worldwide

5. **Point of Production:** Not Applicable

6. **Discount from List Prices:** Government Net Prices are shown on the attached Pricelist. Negotiated discount has been applied and the Industrial Funding Fee (IFF) has been added.

7. **Quantity Discount(s):** None

8. **Prompt Payment Terms*: 0% Net 30 days

*Information for Ordering Offices: Prompt Payment Terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. **Foreign Items:** Not Applicable
10A. **TIME OF DELIVERY:** The Contractor shall deliver to destination as agreed to between the Ordering Activity and the Contractor.

10B. **EXPEDITED DELIVERY:** As negotiated between Contractor and the Ordering Activity.

10C. **OVERNIGHT/TWO (2)-DAY DELIVERY:** As negotiated between Contractor and the Ordering Activity.

10D. **URGENT REQUIREMENTS:** When the Federal Supply Schedule (FSS) contract delivery period does not meet the urgent delivery requirements of an Ordering Activity, Ordering Activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within three (3) workdays after receipt (Telephonic replies shall be confirmed by the Contractor in writing). If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

11. **F.O.B. POINT(S):** Destination

12A. **ORDERING ADDRESS:** Please utilize the information listed below to obtain technical and/or ordering assistance concerning Ordering Activities.

<table>
<thead>
<tr>
<th>ORDERING AND PAYMENT ADDRESS:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fedsight-JPI JV, LLC</td>
</tr>
<tr>
<td>215 Depot Court, SE, 2nd Floor #249</td>
</tr>
<tr>
<td>Leesburg, VA 20175</td>
</tr>
<tr>
<td><strong>Ordering:</strong> <a href="mailto:contracts@fedsight.com">contracts@fedsight.com</a></td>
</tr>
<tr>
<td><strong>Payment:</strong> <a href="mailto:accounting@fedsight.com">accounting@fedsight.com</a></td>
</tr>
<tr>
<td><strong>Ordering Phone Number:</strong> 703-967-6380</td>
</tr>
</tbody>
</table>

12B. **ORDERING PROCEDURES:** For guidance regarding supplies and services and ordering procedures, as well as information on Blanket Purchase Agreements (BPAs), Ordering Activities may reference Federal Acquisition Regulation (FAR) 8.405-3. Furthermore, a sample BPA may be found at the GSA/FSS Schedule homepage (gss.gsa.gov/schedule).

13. **PAYMENT ADDRESS:** Same as Ordering Address.

14. **WARRANTY PROVISIONS:** Not Applicable

15. **EXPORT PACKING CHARGES:** Not Applicable

16. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR:** Not Applicable

17. **TERMS AND CONDITIONS OF INSTALLATION:** Not Applicable

18A. **TERMS AND CONDITIONS OF REPAIR PARTS:** Not Applicable

18B. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES:** Not Applicable

19. **LIST OF SERVICE AND DISTRIBUTION POINTS:** Not Applicable

20. **LIST OF PARTICIPATING DEALERS:** Not Applicable

21. **PREVENTIVE MAINTENANCE:** Not Applicable
22A. **Special Attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** Not Applicable

24B. **Section 508:** Not Applicable

25. **Data Universal Numbering System (DUNS) Number:** 117162618

26. **Notification Regarding Registration in System for Award Management (SAM) Database:** Contractor holds current and accurate registration in the SAM Database.
## Authorized Pricelist

### Schedule Pricelist for SIN / Category 54151S

<table>
<thead>
<tr>
<th>Labor Category Name</th>
<th>GSA Price*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Junior Functional Analyst 2</td>
<td>$93.32</td>
</tr>
<tr>
<td>Project Manager 2</td>
<td>$112.97</td>
</tr>
<tr>
<td>Functional Analyst 1</td>
<td>$134.00</td>
</tr>
<tr>
<td>Subject Matter Expert 1</td>
<td>$155.41</td>
</tr>
<tr>
<td>Subject Matter Expert 2</td>
<td>$177.12</td>
</tr>
<tr>
<td>Functional Analyst 2</td>
<td>$188.45</td>
</tr>
</tbody>
</table>

*Price offered, inclusive of IFF

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### Schedule Pricelist for SIN / Category 541611

<table>
<thead>
<tr>
<th>Labor Category Name</th>
<th>Year 1 03/30/2021 - 03/29/2022</th>
<th>Year 2 03/30/2022 - 03/29/2023</th>
<th>Year 3 03/30/2023 - 03/29/2024</th>
<th>Year 4 03/30/2024 - 03/29/2025</th>
<th>Year 5 03/30/2025 - 03/29/2026</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consultant Entry-Level</td>
<td>$119.90</td>
<td>$122.90</td>
<td>$125.97</td>
<td>$129.12</td>
<td>$132.35</td>
</tr>
<tr>
<td>Consultant Mid-Level</td>
<td>$140.05</td>
<td>$143.55</td>
<td>$147.14</td>
<td>$150.82</td>
<td>$154.59</td>
</tr>
<tr>
<td>Management Consultant Entry-Level</td>
<td>$166.25</td>
<td>$170.40</td>
<td>$174.66</td>
<td>$179.03</td>
<td>$183.51</td>
</tr>
<tr>
<td>Management Consultant Mid-Level</td>
<td>$189.42</td>
<td>$194.16</td>
<td>$199.01</td>
<td>$203.99</td>
<td>$209.08</td>
</tr>
<tr>
<td>Management Consultant Expert-Level</td>
<td>$224.69</td>
<td>$230.30</td>
<td>$236.06</td>
<td>$241.96</td>
<td>$248.01</td>
</tr>
<tr>
<td>Project Coordinator Entry-Level</td>
<td>$55.52</td>
<td>$56.90</td>
<td>$58.33</td>
<td>$59.79</td>
<td>$61.28</td>
</tr>
<tr>
<td>Project Coordinator Mid-Level</td>
<td>$67.23</td>
<td>$68.92</td>
<td>$70.64</td>
<td>$72.40</td>
<td>$74.21</td>
</tr>
<tr>
<td>Project Manager Entry-Level</td>
<td>$85.64</td>
<td>$87.78</td>
<td>$89.98</td>
<td>$92.23</td>
<td>$94.53</td>
</tr>
<tr>
<td>Project Manager Mid-Level</td>
<td>$105.79</td>
<td>$108.44</td>
<td>$111.15</td>
<td>$113.93</td>
<td>$116.78</td>
</tr>
</tbody>
</table>

*Price offered, inclusive of IFF
Fedsight-JPI JV, LLC (doing business as FS-JPI JV) recognizes that successful performance is dependent on having the right people with specialized skills and experience to complete the requirements. As such, each Labor Category is defined according to the requirements for Minimum General Experience, Job Descriptions & Functional Responsibilities, and Minimum Education. All awarded Labor Categories are subject to the below Education and Experience Substitution / Equivalencies guidance:

- **Substitution of Experience for Minimum Education:** Additional experience in excess of the minimum requirement may be substituted for education as follows –
  - Two (2) years of work experience may be substituted for an Associate’s Degree;
  - Four (4) years of work experience may be substituted for a Bachelor’s Degree;
  - Six (6) years of work experience may be substituted for a Master’s Degree;

- **Substitution of Education for Minimum Experience:** Additional education in excess of the minimum requirement may be substituted for experience as follows –
  - Associate’s Degree may be substituted for two (2) years of work experience;
  - Bachelor’s Degree may be substituted for four (4) years of work experience;
  - Master’s Degree may be substituted for six (6) years of work experience;
  - PhD may be substituted for eight (8) years of work experience.
**GSA LABOR CATEGORY DESCRIPTIONS FOR SIN / CATEGORY 54151S**

<table>
<thead>
<tr>
<th>Role</th>
<th>Minimum General Experience:</th>
<th>Job Description &amp; Functional Responsibilities:</th>
<th>Minimum Education Requirement:</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Junior Functional Analyst 2</strong></td>
<td>This position requires a minimum of two (2) years of experience.</td>
<td>Assists in the documentation, development, and refinement of standards, processes, procedures, methodologies, or tools that support the development of information technology solution requirements and effective solutions. Analyzes customer needs to determine functional requirements that can be translated into technology solutions such as business process automation, workflow solutions, etc. May assist in the development of data visualizations, dashboards, and reports related to customer operations. May also assist with the development of user manuals and training materials to support software solutions.</td>
<td>Bachelor’s Degree</td>
</tr>
<tr>
<td><strong>Project Manager 2</strong></td>
<td>This position requires a minimum of four (4) years of experience.</td>
<td>Manages and coordinates the implementation of information technology program objectives throughout all phases of the systems or software development lifecycle. Directs the staff to ensure conformance with software and other project requirements. Manages all aspects of project oversight and delivery associated with accounting, resource allocations, internal management controls, business process improvements, technical architecture, performance measurements, system testing, contract deliverables, system rollout, user acceptance, and all other requirements of the initiative for project success. Coordinates the systems/solution development and work efforts of multiple projects surrounding a common program objective to ensure timely problem resolution, realization of economies of scale, and successful systems implementation. Reviews managerial, operational, and technical deliverables for quality, completeness, and adherence to software design concepts and user requirements.</td>
<td>Bachelor’s Degree</td>
</tr>
<tr>
<td><strong>Functional Analyst 1</strong></td>
<td>This position requires a minimum of three (3) years of experience, of which at least two (2) years must be specialized in large scale IT projects. Specialized experience must be in the desired specialized work stream (e.g., large-scale IT program management, IT governance development, strategic planning for Enterprise Systems, etc.). Must demonstrate the ability to work independently or under only general direction.</td>
<td>Works directly with client or client teams on large-scale Information Technology projects in a subject matter expert capacity including technical requirements, design support, testing, and software training. For large software and other development projects, performs functional allocation to identify required technical tasks and their interrelationships. May support agile software development efforts. Identifies client technical tasks required and resources needed to complete tasks.</td>
<td>Bachelor’s Degree</td>
</tr>
<tr>
<td><strong>Subject Matter Expert 1</strong></td>
<td>This position requires a minimum of five (5) years of experience and the ability to provides expert consultative support to a functional area of the project.</td>
<td>Provides expert consultative support to a functional area of the project.</td>
<td>Bachelor’s Degree</td>
</tr>
</tbody>
</table>
area of the project. Develops solutions to complex problems. Works closely with information technologists to identify the best technological solution to technical issues. Makes recommendations and advises on organization-wide systems improvements, optimization, or maintenance efforts for a technical functional area which may include: Distributed System Development, Web, Intranet, ECommerce, Client Server Development, Database Design and Development, Automated Geographic Information Systems, Integration Services, IT Strategic Planning, Systems Analysis and Needs Assessment, and Business Process Reengineering. The continual evolution of new technologies and specialized skills minimizes the emphasis placed upon the relevant experience the person may possess.

**Minimum Education Requirement:** Bachelor’s Degree

### Subject Matter Expert 2

**Minimum General Experience:** This position requires a minimum of seven (7) years of experience and the ability to provide expert consultative support to a functional area of the project.

**Job Description & Functional Responsibilities:** Provides technical and managerial expert consultative support to a functional area of the project. Provides extremely high-level functional system development or analysis. Makes recommendations and advises on organization-wide systems improvements, optimization, or maintenance efforts for a technical functional area which may include: Distributed System Development, Web, Intranet, Database Design and Development, Data Analytics, Visualization, Workflow Automation, Integration Services, IT Strategic Planning, Systems Analysis and Needs Assessment, and Business Process Reengineering. Position incorporates the design, integration, documentation, implementation and analysis on exceptionally complex problems requiring extensive knowledge of the technical subject matter. The continual evolution of new technologies and specialized skills minimizes the emphasis placed upon the relevant experience the person may possess.

**Minimum Education Requirement:** Bachelor’s Degree

### Functional Analyst 2

**Minimum General Experience:** This position requires a minimum of seven (7) years of experience, of which at least three (3) years must be specialized. Specialized experience includes developing functional requirements for complex integrated systems. Must demonstrate the ability to work independently or under only general direction.

**Job Description & Functional Responsibilities:** Analyzes user requirements to determine functional and technical requirements. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources required for each task. Provides daily supervision and direction to support staff. Works directly with client or client teams on largescale Information Technology projects in a subject matter expert capacity including technical requirements, design support, testing, and software training. For large software and other development projects, performs functional allocation to identify required technical tasks and their interrelationships. May oversee and direct agile software development efforts. Identifies client technical tasks required and resources needed to complete tasks.

**Minimum Education Requirement:** Bachelor’s Degree
### Consultant Entry-Level

**Minimum General Experience:** This position requires a minimum of five (5) years of experience.

**Job Description & Functional Responsibilities:** Provides facilitation and program management support services. Assists in meeting project schedule and performance objectives as defined by program or project manager(s). Prepares status reports for upper management review. Tracks project staffing, budget, prioritization, and other personnel matters.

**Minimum Education Requirement:** Bachelor’s Degree

### Consultant Mid-Level

**Minimum General Experience:** This position requires a minimum of seven (7) years of experience.

**Job Description & Functional Responsibilities:** Provides experience in process analysis and redesign, financial management, performance measurement and management, strategy, risk management, organization design/workforce planning or a related functional business field. Advises on methodology and team structure while coordinating analyses with other project personnel. Applies technical and analytical approaches to address client issues related to process assessment, strategy and change management for process improvement, organization transformation, and/or other related areas.

**Minimum Education Requirement:** Bachelor’s Degree

### Management Consultant Entry-Level

**Minimum General Experience:** This position requires a minimum of six (6) years of experience.

**Job Description & Functional Responsibilities:** Works directly with client or client teams on large-scale projects in a subject matter expert capacity. Works within a specialized area as defined by the task order and required functional skills.

**Minimum Education Requirement:** Bachelor’s Degree

### Management Consultant Mid-Level

**Minimum General Experience:** This position requires a minimum of seven (7) years of experience.

**Job Description & Functional Responsibilities:** Works on program or large projects in a subject matter expert capacity including as a subject matter expert. For large projects Identifies client tasks required and resources needed to complete client tasks.

**Minimum Education Requirement:** Bachelor’s Degree

### Management Consultant Expert-Level

**Minimum General Experience:** This position requires a minimum of eight (8) years of experience.

**Job Description & Functional Responsibilities:** Provides high-level subject matter proficiency and an intimate knowledge of technical subject matter for specific task order requirements. Provides strategic advice, technical guidance, and expertise to program staff by applying principles, methods and knowledge of the functional area to solve complex technical problems. Consults with clients to provide detailed analysis, evaluation, and recommendations for improvements, optimization, and/or maintenance efforts for client-specific or mission critical challenges/issues.

**Minimum Education Requirement:** Bachelor’s Degree

### Project Coordinator Entry-Level

**Minimum General Experience:** This position has no minimum years of experience requirement.

**Job Description & Functional Responsibilities:** Assists with setting up and maintaining the project
management infrastructure including, but not limited to, management and reporting, contractual tracking and reporting, status reporting, human resources and quality management processes, and other related project management activities. May prepare status reports, update project plans, and prepare client billings.

**Minimum Education Requirement:** High School Degree / General Educational Development (GED)

**Project Coordinator Mid-Level**

**Minimum General Experience:** This position has no minimum years of experience requirement.

**Job Description & Functional Responsibilities:** Provides consultation on complex projects and is recognized as a top-level contributor. Sets direction and guides action plans and priorities in support of defined business strategies and objectives. Develops, communicates, and facilitates approval for policies, standards and methodologies to meet the evolving business strategies. Recommends and implements quality improvement efforts.

**Minimum Education Requirement:** Bachelor’s Degree

**Project Manager Entry-Level**

**Minimum General Experience:** This position requires a minimum of two (2) years of experience.

**Job Description & Functional Responsibilities:** Provides management assistance in project coordination and execution. Assists the Project / Program manager with project schedules, deadlines, budgets, resource assignments, and monitors progress of project. Prepares status reports for upper management to review. Tracks data and provides updates on items such as project staffing, budget, prioritization, and other personnel matters.

**Minimum Education Requirement:** Associate’s Degree

**Project Manager Mid-Level**

**Minimum General Experience:** This position requires a minimum of four (4) years of experience.

**Job Description & Functional Responsibilities:** Assists in the documentation, development, and refinement of standards, processes, procedures, methodologies, or tools that support client needs. Analyzes customer needs to determine requirements that can be translated into processes. May assist in the development of data visualizations, dashboards, and reports related to customer operations. May also assist with the development of user manuals and training materials to support client processes.

**Minimum Education Requirement:** Bachelor’s Degree
SERVICE CONTRACT LABOR STANDARDS

The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories (LCATs) have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible LCATs. If and/or when FS-JPI JV adds SCLS LCATs / employees to the contract through the modification process, FS-JPI JV must inform the Contracting Officer (CO) and establish a SCLS matrix identifying the GSA LCAT titles, the occupational code, SCLS LCAT titles and the applicable WD number. FS-JPI JV understands that the failure to do so may result in cancellation of the contract.