General Service Administration
Authorized Federal Supply Schedule Service

On-line access to contract ordering information, pricing, and the option to create an electronic delivery order are available through GSA Advantage! [https://www.gsaadvantage.gov](https://www.gsaadvantage.gov)

Pricing approved through the GSA

---

FSC Group:
Multiple Award Schedule (MAS)
Pricelist

**Contract Number:** 47QTCA21D0092 R(11)
**Period Covered by Contract:** May 4, 2021 – May 3, 2026

May 12, 2022

Submitted By:
TruBest Enterprise Solutions LLC
6564 Loisdale Ct. Suite 600
Springfield, VA 22150
POC: Irving Best Jr.
Email: ibest@trubest.ent
Phone: 703 929-2310
Fax: 301 534-7661
www.trubest.net

---

Document Date: May 12, 2022: (R11)
FEDERAL SUPPLY SERVICE
SCHEDULE PRICELIST

General Description

TruBest Enterprise Solutions LLC (TruBest) is a Center for Verification and Evaluation (CVE) verified Service-Disabled Veteran Owned Small Business (SDVOSB), Disadvantage Business Enterprise (DBE) and certified with the Small Business Administration (SBA) as an 8(a) firm with access to a diverse cross-section of the best subject matter experts (SMEs) in cybersecurity. We provide Information Technology (IT) support focused on Program Management, cybersecurity and information resource management solutions.

Since our founding in 2005, we proudly distinguish our technical expertise, sound management practices, commitment to excellence, Subject Matter Experts (SMEs), and a reputation for consistently meeting/exceeding client expectations. Our customer success in cybersecurity includes providing Cybersecurity Program Management services and supporting Vulnerability Management (VM) activities for the Department of Defense (DOD) information systems.

Contract Number: 47QTCA21D0092

Period Covered by Contract: May 4, 2021 – May 3, 2026

General Services Administration Federal Supply Service

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! a menu-driven database system. Agencies can access GSA Advantage via the Internet at http://www.GSAAdvantage.gov.

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Document Date: May 12, 2022: (R11)
TABLE OF CONTENTS

I Customer Information ................................................................................................................................................. 4
II Terms and Conditions applicable to IT Professional Services ................................................................................. 6
III GSA Price List .............................................................................................................................................................. 16
I. Customer Information

1. Special item Number (SIN)

Business Name: TruBest Enterprise Solutions LLC
DUNS Number: 603952750
Cage Code: 44GV4
Business Size: Small Business, Service-Disabled Veteran Owned Small Business, Veteran Owned Small Business, 8(a) and Disadvantage Business Enterprise (DBE)
GSA Multiple Award Schedule (MAS) Information Technology Professional Services Price Schedule

SIN Description: 54151S, Information Technology Professional Services

1. Prices shown in the pricelist are net.

A description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who perform services is provided starting on page 10.

2. Maximum Order

Orders exceeding the maximum order threshold may be placed in accordance with clause I-FSS-125, Requirements Exceeding the Maximum Order. The Maximum Order value for the following is $500,000 for SINs 54151S below.

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Information Technology Professional Services</td>
</tr>
</tbody>
</table>

3. Minimum Order: The Minimum Order for the following SINs is $100.00

4. Geographic Coverage: The geographic scope of contract is domestic delivery.

5. Production Point: Prices shown are commercial prices; basic discounts have not been deducted.

6. Discounts:
   a. Quantity: 5%
   b. Dollar Volume: 1% > $300,000.00

7. Prompt Payment: 1/15 N 30

8. Government Purchase Cards:
   a. Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders.
b. Credit cards are not acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

9. Foreign Items: Not applicable.

10. Delivery Schedule:

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Information Technology Professional Services</td>
</tr>
</tbody>
</table>

b. EXPEDITED DELIVERY: As negotiated between TruBest and ordering activity OVERNIGHT and TWO-DAY DELIVERY: As negotiated between TruBest and ordering activity.

d. URGENT REQUIREMENTS: When the Federal Acquisition Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the contractor for the purpose of obtaining accelerated delivery. The contractor shall reply to the inquiry within three workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

11. FOB: Destination Ordering Information

a. Agencies should address all orders to the following address:
   TruBest Enterprise Solutions, LLC
   6564 Loisdale Ct. Suite 600
   Springfield, VA 22150

b. For supplies and services, the order procedures, information on Blanket Purchase Agreements (BPA) are found in Federal Acquisition Regulation (FAR) 8.405-3.

12. Payment Information:

a. Agencies should address all payments to the following address:
   TruBest Enterprise Solutions, LLC
   6564 Loisdale Ct. Suite 600
   Springfield, VA 22150

b. The contact information to obtain technical and/or ordering assistance is: 703 929-2310 and GSA@trubest.net

13. Warranty Provision: Standard Commercial Warranty

14. Statement Concerning Availability of Export Packing: Not Applicable
15. Terms and Conditions of Government Purchase Card Acceptance above the Micro purchase Threshold: Not applicable

16. Terms and Conditions of Rental, Maintenance, and Repair: Not Applicable

17. Terms and Conditions of Installation: Not Applicable

18. Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and any Discounts from List Prices: Not Applicable.

19. Terms and Conditions for Any Other Services: Not Applicable

20. Service and Distribution Points: Not Applicable

21. Participating Dealers: Not Applicable

22. Preventive Maintenance: Not Applicable

23. Environmental Attributes: None

   ■ Yes □ No
   Section 508 compliance information on the supplies and services in this contract are available at the following: 703 929-2310; GSA@trubest.net

The EIT standard can be found at: http://www.section508.gov/

25. Data Universal Numbering System (DUNS) Number: 603952750

26. Contractor HAS registered with the System for Award Management (SAM).

II. Terms and Conditions Applicable to SINs

1. Scope
   a. The prices, terms, and conditions stated under SINs 54151S; Information Technology Professional Services apply exclusively to Information Technology services within the scope of this schedule.
   b. The prices, terms, and conditions stated under SIN 54151S, Information Technology Professional Services apply exclusively to IT Services within the scope of this IT Schedule.
   c. The contractor shall provide services at the contractor’s facility and/or at the ordering activity location, as agreed to by the contractor and the ordering activity.

Document Date: May 12, 2022: (R11)
   a. Performance incentives may be agreed upon between the contractor and the ordering activity on individual fixed price orders or BPAs.
   b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or BPAs.
   c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity’s mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. Order
   a. Agencies may use written orders, Electronic Data Interchange (EDI) orders, BPAs, individual purchase orders, or task orders for ordering services under this contract.
   b. BPAs shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks that extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003)
   c. Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
   d. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. Performance of Services
   a. The contractor shall commence performance of services on the date agreed to by the contractor and the ordering activity.
   b. The contractor agrees to render services only during normal working hours, unless otherwise agreed to by the contractor and the ordering activity.
   c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
   d. Any contractor travel required in the performance of IT services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established federal government per diem rates will apply to all contractor travel. Contractors cannot use GSA city pair contracts.

   a. The Contracting Officer may at any time, by written order to the contractor, require the contractor to stop all or any part of the work called for by this contract for a period of 90 days after the order is delivered to the contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the contractor shall immediately comply with
its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work order is delivered to the contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either

1. Cancel the stop-work order; or
2. Terminate the work covered by the order as provided in the Default or the Termination for Convenience of the Government clause of this contract.

b. If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price or both, and the contract shall be modified in writing accordingly if:

1. The stop-work order results in an increase in the time required for, or in the contractor’s cost properly allocable to, the performance of any part of this contract; and
2. The contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage, provided that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. Inspection of Services


7. Responsibilities of the Contractor

The contractor shall comply with all laws, ordinances, and regulations (federal, state, city, or otherwise) covering work of this character. If the end product of a task order is software, then FAR52.227-14 (Deviation – Dec 2007) Rights in Data – General may apply.

8. Responsibilities of the Ordering Activity

Subject to security regulations, the ordering activity shall permit contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. Independent Contractor
All IT Professional Services performed by the contractor under the terms of this contract shall be as an Independent Contractor and not as an agent or employee of the ordering activity.

10. Organizational Conflicts of Interest

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract. “Contractor and its affiliates” and “Contractor or its affiliates” refers to the contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, consultants, any joint venture involving the contractor, any entity into or with which the contractor subsequently merges or affiliates, or any Other successor or assignee of the contractor. An “organizational conflict of interest” exists when the nature of the work to be performed under a ordering activity contract, without some restriction on ordering activities by the contractor and its affiliates, may either (I) result in an unfair competitive advantage to the contractor or its affiliates or (ii) impair the contractor’s or its affiliates’ objectivity in performing contract work.

To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the contractor, its affiliates, chief executives, directors, subsidiaries, and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise existing situations related to individual orders placed against the schedule contract. Examples of situations that may require restrictions are provided at FAR 9.508.

11. Invoices

The contractor, upon completion of the work ordered, shall submit invoices for IT Professional Services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. Payments

For firm-fixed price orders, the ordering activity shall pay the contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (Mar2009) (Alternate I – Oct 2008) (Deviation I – Feb 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (Mar 2009) (Alternate I – Oct 2008) (Deviation I – Feb2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Requirements - Commercial Item Acquisition. As prescribed in 16.601(e)(3), insert the following provision:
a. The government contemplates award of a time-and-materials or labor-hour type of contract resulting from this solicitation.

b. The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by
   1. The offeror;
   2. Subcontractors; and/or
   3. Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. Résumés

Résumés shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. Incidental Support Costs

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. Approval of Subcontracts

The ordering activity may require that the contractor receive written consent from the ordering activity’s Contracting Officer before placing any subcontract for furnishing any of the work called for in a task order.

16. Description of Labor Categories

**IT Consultant**

General Summary

Responsible for Information Technology support services. This IT professional provides technical support to customers and end users. As a member of the IT support Team, the consultant operates under the supervision of the IT division the Support Services Manager and the Director. IT Support Services is responsible for supporting the Information Technology (IT) needs of the end users. Responsibilities include but are not limited to: administration of technical services which are both client facing and internal support services; among other responsibilities.

A Bachelor’s degree in Computer Science, Information Systems, Engineering, Business or other Related scientific or technical discipline and four (4) years of relevant experience.

**System Analyst**

General Summary

Responsible for analyzing science, engineering, business, and other data processing problems to implement and improve computer systems. Analyze user requirements, procedures, and problems to automate or improve existing systems and review computer system capabilities, workflow, and scheduling limitations. May analyze or recommend available software solutions.
Bachelor’s Degree in computer science, Information Systems, Business or equivalent field and five (5) years of relevant experience.

**System Security Specialist**

**General Summary**

Responsible for rigorous application of cybersecurity policies, principles, and practices in the delivery of all IT and cybersecurity services. May develop/design security solutions to maintain confidentiality, integrity, and availability of information throughout the enterprise. May develop recommendations to solve complex cybersecurity problems and provide recommendations. In this position, the System Security Officer provides cybersecurity awareness briefings, security control design, solution planning at the system, mission, and enterprise levels, security-in-depth/defense-in-depth, and other related security engineering support functions. Is involved in a wide range of security issues, including Risk management, architectures, firewalls, electronic data traffic, and network access.

Bachelor’s Degree in computer science, Information Systems, Business or equivalent field and five (5) years of relevant experience.

**Software Developer**

Provides Technical

Prepares associated documentation, block diagrams, and logic flowcharts. Prepares sample test data, conducts program tests, and analyzes test results; recommends corrections for debugging program errors. Modifies existing programs as required by changing systems requirements or equipment configurations. Confers with systems personnel to clarify program intent, output requirements, and input data acquisition. Evaluates vendor capabilities to provide required products or services. Designs, develops, and analyzes software programs. Designs and develops web sites based on approved customer objectives. Proposes web site strategies and creates action plans and applications to carry out strategies and accomplish objectives. Customizes web-based interactive features, builds database gateways, and implements electronic commerce services. Collaborates with hardware design engineers on machine characteristics that affect software systems and works with them to resolve incompatibilities. May provide direction to less experienced software engineers.

Bachelor’s degree or equivalent in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline and four (4) years of experience.

**System Administrator**

Manages the operation of business systems that may be mainframe-, mini-, or client/server based. Troubleshoots computer-related problems and, as necessary, contacts appropriate service representatives to resolve systems problems. Installs hardware and software, as needed. Performs backups, database administration, and file recovery. Optimizes system operation and resource utilization and performs system-capacity analysis and planning. Provides assistance to users in accessing and using business systems. May provide direction to lower-level systems administrators.
Bachelor’s Degree in computer science, Information Systems, Business or equivalent field and two (2) years of relevant experience

**Network Engineer**

**General Summary**

Applies advanced networking concepts in the analysis, study, and design of data networks. Analyzes network characteristics (e.g., traffic, connect time, transmission speeds, packet sizes, and throughput) and recommends procurement, removals, and modifications to network Components. Designs and optimizes network topologies and site configurations. Plans installations, transitions, and cutovers of network components and capabilities. May review existing network designs and capabilities with the goal of making refinements, reducing operating overhead, enhancing network throughput, and improving current network topologies. May provide task direction to less experienced network engineers.

Bachelor’s Degree in computer science, Information Systems, Business or equivalent field and three (3) years of relevant experience.

**Technical Support**

**General Summary**

Provides high-level support to users. Applies expertise and knowledge of state-of-the-art software, hardware, network infrastructure, and/or information technology to troubleshoot complex user/system problems. May possess knowledge of document imaging, document management, and workflow COTS systems (e.g., InfoImage, Paragon). May provide guidance to lower-level technical specialists.

Associates Degree in Computer Science, Information Systems, Business or equivalent field and three (3) years of relevant experience.

**Compliance Analyst**

**General Summary**

Responsible for architecting, planning, configuring, deploying, maintaining, and upgrading COTS/GOTS and custom toolsets to address vulnerabilities and/or implement security controls. Applies a combination of expert engineering knowledge of enterprise IT and security solutions to design, develop, and/or implement solutions to ensure they are consistent with enterprise architecture security policies and support full spectrum cybersecurity operations. May include security control design and solution planning at the system, mission, and enterprise levels, security-in-depth/defense-in-depth, and other related compliance and engineering support functions. May include researching and evaluating cyber capabilities and new security tools and products against operational requirements. Work may encompass managing security professionals as well as interpreting and administering policies, processes, and procedures.

Bachelor’s Degree in computer science, Information Systems, Business or equivalent field and three (3) years of relevant experience.
Information Assurance Subject Matter Experts
General Summary
Responsible for providing unique cyber domain expertise and guidance to the delivery team and stakeholders. Work may encompass one or more specialty areas of cyber security, cyberspace, and cyber operations, including providing expert knowledge and insight into compliance, cyber hunt, incident response, risk and vulnerability assessment, and emerging cyber threats requirements; guiding technical support to penetration testers, incident handlers, cyber analysts, and product support personnel relative to the cyber arena; assisting in the management of complex networks and systems of differing classification levels systems; integrating cyber security requirements with communication and IT; and utilizing other principles in the professional body of knowledge.

Bachelor’s Degree in computer science, Information Systems, Business, or equivalent field and Seven (7) years of related experience.

Documentation Specialist
General Summary
Gathers, analyzes, and composes information technology-related technical information. Conducts research and ensures the use of proper technical terminology. Translates technical information into clear, readable documents to be used by technical and non-technical personnel.

Bachelor’s degree or equivalent and four (4) years of experience working on projects.

Compliance Analyst II
General Summary
Responsible for architecting, planning, configuring, deploying, maintaining, and upgrading COTS/GOTS and custom toolsets to address vulnerabilities and/or implement security controls. Applies a combination of expert engineering knowledge of enterprise IT and security solutions to design, develop, and/or implement solutions to ensure they are consistent with enterprise architecture security policies and support full spectrum cybersecurity operations. May include security control design and solution planning at the system, mission, and enterprise levels, security-in-depth/defense-in-depth, and other related compliance and engineering support functions. May include researching and evaluating cyber capabilities and new security tools and products against operational requirements. Work may encompass managing security professionals as well as interpreting and administering policies, processes, and procedures.

Bachelor’s degree or equivalent and five (5) years of experience working on projects.

Compliance Analyst III
General Summary
Responsible for architecting, planning, configuring, deploying, maintaining, and upgrading COTS/GOTS and custom toolsets to address vulnerabilities and/or implement security controls. Applies a combination of expert engineering knowledge of enterprise IT and security solutions to design, develop, and/or implement solutions to ensure they are consistent with enterprise architecture security policies and support full spectrum cybersecurity operations. May include security control design and solution planning at the system, mission, and enterprise levels, security-in-depth/defense-in-depth, and other related compliance and engineering support functions. May include researching and evaluating cyber capabilities and new security tools and products against operational requirements.
products against operational requirements. Work may encompass managing security professionals as well as interpreting and administering policies, processes, and procedures.

Bachelor’s degree or equivalent and seven (7) years of experience working on projects.

**Computer specialist II**
General Summary
Monitor, control, and operate computer equipment and peripherals. Establish plans and schedules for data processing activities, strive for optimum use of computing capacity, and ensure maintenance and back-up processes. May provide task direction and guidance to less experienced team members.

High School Diploma with appropriate Certification. Three years of experience datacenter support or back-office support.

**Computer specialist III**
General Summary
Monitor, control, and operate computer equipment and peripherals. Establish plans and schedules for data processing activities, strive for optimum use of computing capacity, and ensure maintenance and back-up processes. May operate as Shift Supervisor and/or provide training to less experienced personnel in Computer Operations.

High School Diploma with appropriate Certification. Seven years of experience in datacenter support or back-office support.

**Quality Assurance Analyst II**
General Summary
Develops, implements, and maintains quality assurance/configuration management programs in support of a variety of software, hardware, and services. Establishes standards for life cycle, documentation, development methods, testing, and maintenance. Develops and defines major and minor characteristics of quality/configuration management (including metrics and scoring parameters) and determines requisite quality control/configuration management resources for an actual task order. Conducts or participates informal and informal reviews at predetermined points throughout the system life cycle. Serves as liaison between Program Management and other functional groups to resolve issues regarding quality assurance/configuration management. Reviews and evaluates software products and services for adherence to government directives, standards, and guidelines. May provide task direction and guidance to less experienced team members.

Bachelor’s degree or equivalent and five (5) years of experience working on projects.

**Quality Assurance Analyst III**
General Summary
Develops, implements, test and maintains quality assurance/configuration management programs in support of a variety of software, hardware, and services. Establishes standards for life cycle, documentation, development methods, testing, and maintenance. Develops and defines major and minor characteristics of quality/configuration management (including metrics and scoring parameters).
parameters) and determines requisite quality control/configuration management resources for an actual task order. Conducts or participates informal and informal reviews at predetermined points throughout the system life cycle. Serves as liaison between Program Management and other functional groups to resolve issues regarding quality assurance/configuration management. Reviews and evaluates software products and services for adherence to government directives, standards, and guidelines. May provide daily supervision and direction to support staff.

Bachelor’s degree or equivalent and Seven (7) years of experience working on projects.

**Trainer**

**General Summary**
Serves as lead instructor in delivering training and/or development programs where the subject matter or process is highly complex in nature. Formulates and provides overall direction for the training/development activities within the task. Works with functional analysts (subject matter experts), vendors, and clients to ensure that scope and depth of training/development activities are current and appropriate to client’s requirements. Develops criteria for evaluating the effectiveness of the activities. Updates course curricula and documentation on a continuous basis to ensure timeliness, relevance, and contractual compliance. Conducts formal classroom courses, workshops, seminars, and computer-based training. Formulates and provides overall direction for the training/development activities within a program. May provide daily supervision and direction to training staff. May provide consulting support on complex tasks.

Bachelor’s degree or equivalent and Five (5) years of experience delivery of training instruction and services.

**Project Manager**

**General Summary**
Responsible for day-to-day financial analysis of area operations. Manages the implementation of specific government or commercial contracts. Plans, coordinates, and manages the actions taken by an organization to acquire and execute a specific piece of business, either competitively or non-competitively. Integrates all functions and activities necessary to perform the project/program to meet the client or customer requirements. Plans and implements actions by the program/project team to define and implement technical baseline and meet quality requirements for project/program products and services. Directs project team personnel, manages cost and schedule, ensures contract compliance, and serves as principal customer interface.

Bachelor’s degree or equivalent and five (5) years of experience working on projects.
The table below provides a reference to education and the number of years of experiences.

<table>
<thead>
<tr>
<th>Education and Experience Equivalent Substitution Reference Guide</th>
</tr>
</thead>
<tbody>
<tr>
<td>General equivalency guidelines for education, certifications, and experience are provided below.</td>
</tr>
<tr>
<td>GED or vocational degree</td>
</tr>
<tr>
<td>1-year specialized experience 3 years’ general</td>
</tr>
<tr>
<td>Relevant certification (e.g., CISSP, PMP, CCNA, etc.) 3</td>
</tr>
<tr>
<td>Associate degree in Computer Science, Information Systems, Engineering, Business, or a scientific or technical discipline related to the specific skill</td>
</tr>
<tr>
<td>Bachelor’s degree in Computer Science, Information Systems, Engineering, Business, or a scientific or technical discipline related to the specific skill</td>
</tr>
</tbody>
</table>

Due to the availability or limitation of education, occasionally substitution of experience as referenced below for a professional labor type with additional years of experience will be provided to the Federal Agency when responding to their IT requirements and it is solely the acquiring agency’s determination, if the substitution is considered acceptable prior to an award.

### III. GSA Price List

This section of the Price Schedule provides our TruBest Enterprise Solutions LLC commercial rates.

<table>
<thead>
<tr>
<th>SIN</th>
<th>Services (e.g., Job Title/Task)</th>
<th>Minimum Education/Certification Level</th>
<th>Price Offered to GSA</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>IT Consultant</td>
<td>Bachelors or equivalent</td>
<td>$146.95</td>
</tr>
<tr>
<td>54151S</td>
<td>System Analyst</td>
<td>Bachelors or equivalent</td>
<td>$123.12</td>
</tr>
<tr>
<td>54151S</td>
<td>Security Specialist</td>
<td>Bachelors or equivalent</td>
<td>$134.49</td>
</tr>
<tr>
<td>54151S</td>
<td>Software Developer</td>
<td>Bachelors or equivalent</td>
<td>$149.02</td>
</tr>
<tr>
<td>54151S</td>
<td>System Administrator</td>
<td>Bachelors or equivalent</td>
<td>$110.81</td>
</tr>
<tr>
<td>54151S</td>
<td>Network Engineer</td>
<td>Bachelors or equivalent</td>
<td>$129.75</td>
</tr>
<tr>
<td>54151S</td>
<td>Technical Support</td>
<td>Associate or equivalent</td>
<td>$118.89</td>
</tr>
<tr>
<td>54151S</td>
<td>Compliance Manager</td>
<td>Bachelors or equivalent</td>
<td>$116.87</td>
</tr>
<tr>
<td>54151S</td>
<td>Information Assurance Subject Matter Expert</td>
<td>Bachelors or equivalent</td>
<td>$175.21</td>
</tr>
<tr>
<td>54151S</td>
<td>Document Specialist</td>
<td>Bachelors or equivalent</td>
<td>$105.64</td>
</tr>
<tr>
<td>54151S</td>
<td>Compliance Analyst II</td>
<td>Bachelors or equivalent</td>
<td>$100.83</td>
</tr>
<tr>
<td>54151S</td>
<td>Compliance Analyst III</td>
<td>Bachelors or equivalent</td>
<td>$106.76</td>
</tr>
<tr>
<td>54151S</td>
<td>Computer Specialist II</td>
<td>High School or equivalent</td>
<td>$82.25</td>
</tr>
<tr>
<td>54151S</td>
<td>Computer Specialist III</td>
<td>High School or equivalent</td>
<td>$93.28</td>
</tr>
<tr>
<td>54151S</td>
<td>Quality Assurance Analyst II</td>
<td>Associate or equivalent</td>
<td>$129.31</td>
</tr>
<tr>
<td>54151S</td>
<td>Quality Assurance Analyst III</td>
<td>Bachelors or equivalent</td>
<td>$148.49</td>
</tr>
<tr>
<td>54151S</td>
<td>Trainer</td>
<td>Bachelors or equivalent</td>
<td>$93.32</td>
</tr>
<tr>
<td>54151S</td>
<td>Project Manager</td>
<td>Bachelors or equivalent</td>
<td>$179.95</td>
</tr>
</tbody>
</table>