GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services and Information Technology       FSC Class: D399, R408

Contract number: 47QTCA21D00EV

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract period: September 13, 2021 through September 12, 2026

Valia Solutions, LLC
21 N Broad Street, Suite G
Luray, VA 22835
Phone: 618-420-9193
Fax: 800-460-7935

www.valiasolutions.com

Contract Administration Point of Contact:
Vanessa Vasquez
618-420-9193
vvasquez@valiasolutions.com

Business size: Woman Owned Small Business, SBA Certified HubZone

Price list current as of Modification #PS-A834, effective 9/15/2021

Prices Shown Herein are Net (discount deducted)
### CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>Recovery</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>541611RC</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>54151S</td>
<td>54151SRC</td>
<td>Information Technology Professional Services</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMRC</td>
<td>Order-Level Materials (OLM’s)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 4

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Page 4-6

2. Maximum order:

<table>
<thead>
<tr>
<th>SINs</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>54151S</td>
<td>$500,000</td>
</tr>
<tr>
<td>OLM</td>
<td>$250,000</td>
</tr>
</tbody>
</table>

3. Minimum order: $100

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country). Luray, VA 22835

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. None

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days

9. Foreign items (list items by country of origin). Not Applicable
10a. Time of delivery. (Contractor insert number of days.) To Be Determined at the Task Order level

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor

10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination

12a. Ordering address(es). 21 N Broad Street Suite G, Luray VA 22835

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). 21 N Broad Street Suite G, Luray VA 22835

14. Warranty provision. Standard Commercial Warranty Terms & Conditions

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

23. Data Universal Number System (DUNS) number. 078832012
24. Notification regarding registration in System for Award Management (SAM) database. Valia Solutions, LLC is registered and active in SAM

### Labor Category Rate Table

<table>
<thead>
<tr>
<th>Special Item Number</th>
<th>Labor Category</th>
<th>GSA Price with IFF</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Year 1</td>
</tr>
<tr>
<td>541611, 54151S</td>
<td>Administrative Support Specialist</td>
<td>$53.20</td>
</tr>
<tr>
<td>541611, 54151S</td>
<td>Project Control Consultant</td>
<td>$62.87</td>
</tr>
<tr>
<td>541611, 54151S</td>
<td>Financial Analyst</td>
<td>$95.76</td>
</tr>
<tr>
<td>54151S</td>
<td>Program Manager</td>
<td>$120.91</td>
</tr>
<tr>
<td>54151S</td>
<td>Senior Consultant</td>
<td>$120.91</td>
</tr>
</tbody>
</table>

### Labor Category Descriptions

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Description</th>
<th>Minimum Education</th>
<th>Minimum Years of Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administrative Support Specialist</td>
<td>Support to technical and executive management-level personnel. This includes, but is not limited to, documentation planning and support, project administration, executive support, human resource planning, and administration, etc. Must be knowledgeable in computer-based documentation and presentation techniques, technical typing, and word processing. Demonstrates excellent command and articulation of the English language.</td>
<td>Associate’s Degree</td>
<td>1</td>
</tr>
<tr>
<td>Project Control Consultant</td>
<td>Support to technical and executive management-level personnel. Capable of fulfilling the project accounting and cost reporting requirements of multiple mid-sized projects, including day-to-day interface with project management, client and contractor personnel. Also responsible for creating and maintaining the programs indirect budget tracking spreadsheet; compare actuals with indirect costs forecast and review monthly with the Program Manager; analyze and present financial reports, revenue variance, unbilled analysis, and accruals for determination of progress; track project costs; monitor performance against baseline; create purchase requisitions for subcontractor labor and other direct cost funding; and submit monthly financial charts/reports for government tracking.</td>
<td>Bachelor’s Degree</td>
<td>5</td>
</tr>
</tbody>
</table>
**Financial Analyst**

Familiar with technical fundamental concepts, processes, practices, formulation budgeting, financial analysis and procedures of the specific professional or technical assignment or in specialty area. Performs tasks that are routine and learns to apply training to practice. Follows standard practices and written instruction to accomplish duties and works under direct supervision in support of assigned projects.

Bachelor’s Degree 5

**Program Manager**

Successful experience managing a team of individuals on a government support contract, Knowledge of federal acquisition and procurement environment (specifically not limited to long range planning). Requires a technical knowledge, business acumen, people management skills, strong interpersonal and communication abilities, demonstrated leadership, and analytical thinking. Typical duties include: analyzing workflow, process, delegating projects and meeting departmental goals; developing and monitoring performance standards; planning, providing input on hiring decisions for technical staff; implementing and monitoring new projects; managing performance of and delegating projects to team members.

Bachelor’s Degree 12

**Senior Consultant**

Develops, plans, organizes, strategizes and leads major consulting assignments as well as those requiring a high degree of creativity. Determines objectives and methodology; selects and assigns staff; establishes and monitors schedules and progress, taking corrective action as necessary. Responsible for multiple project output and deliverables. May function as a technical expert on his/her own or other assignments. Responsible for project financial management.

Bachelor’s Degree 8

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### Education Substitutions, all Labor Category Levels

Substitution Guidelines: Consistent with Valia Solutions LLC’s hiring practices, experience can be substituted for education and education for experience.

The table below provides Valia Solutions LLC’s education/experience substitution guidelines. Experience, education, and description of duties for the service categories in the schedule are provided as a guideline to the typical background for staff to be provided under individual task orders.

Valia Solutions LLC’s will review each task order opportunity to determine the best candidate available.

<table>
<thead>
<tr>
<th>Degree</th>
<th>Related Work Substitution</th>
<th>Related Degree and Experience Substitution</th>
</tr>
</thead>
<tbody>
<tr>
<td>Associate’s Degree</td>
<td>2 years’ work experience may be substituted for an Associate's Degree</td>
<td>2 years’ work experience may be substituted for an Associate's Degree</td>
</tr>
</tbody>
</table>


| Degree Level  | Work Experience Substitution | | Degree Level  | Work Experience Substitution |
|---------------|-----------------------------| | Bachelor's Degree | 4 years’ work experience may be substituted for a Bachelor's Degree |
| Master’s Degree | 6 years’ work experience may be substituted for a Master's Degree | | Bachelor's Degree plus 2 years work experience may be substituted for a Bachelor's Degree |
| Doctorate Degree | 10 years’ work experience may be substituted for a Doctorate Degree | | Bachelor's Degree plus 6 years work experience, or a Master's Degree plus 4 years work experience may be substituted for a Doctorate Degree |

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.