On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Class: 7030 Information Technology Software

Contract number: 47QTCA22D000H

International Institute for Strategic Studies
Ernest J. Herold
Arundel House
6 Temple Place
London WC2R 2PG, UK
202-659-1490

www.iiss.org

Business size: Other than Small

Price list current as of Modification #PO-0001 effective October 7, 2021

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>Recovery</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>511210</td>
<td>511210RC</td>
<td>Software Licenses</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMSTLOC OLMRC</td>
<td>Order-Level Materials (OLM’s)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 4

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. N/A

2. Maximum order:

<table>
<thead>
<tr>
<th>SINs</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>511210</td>
<td>$500,000</td>
</tr>
<tr>
<td>OLM</td>
<td>$250,000</td>
</tr>
</tbody>
</table>

3. Minimum order: $100

4. Geographic coverage (delivery area). Worldwide

5. Point(s) of production (city, county, and State or foreign country). UK

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. None

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days

9. Foreign items (list items by country of origin). All software is from the UK

10a. Time of delivery. To Be Determined at the Task Order level

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. To Be Determined at the Task Order level
10c. Overnight and 2-day delivery. To Be Determined at the Task Order level

10d. Urgent Requirements. To Be Determined at the Task Order level

11. F.O.B. point(s). Destination

12a. Ordering address(es). IISS-Americas, 2121 K St NW, Washington, DC 20037

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). IISS-Americas, 2121 K St NW, Washington, DC 20037

14. Warranty provision. Standard Commercial Warranty Terms & Conditions

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

23. Data Universal Number System (DUNS) number. 227302718

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM
## GSA Price List

<table>
<thead>
<tr>
<th>SIN</th>
<th>MANUFACTURER NAME</th>
<th>MFR PART NO</th>
<th>PRODUCT NAME</th>
<th>PRODUCT DESCRIPTION</th>
<th>UOI</th>
<th>DISCOUNT PRICE OFFERED TO GSA (including IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>511210</td>
<td>International Institute for Strategic Studies</td>
<td>19582017-1</td>
<td>Military Balance Plus (MB +) (up to 5 users)</td>
<td>On-line, open-source, defense database providing updated information for 170+ countries: defense equipment, acquisitions, armed forces structure and size, exercise and deployment information, and defense economics. Uses seven search engines, three data tools, and a budget forecast to search current and historical data and analysis. Export of results in Excel. (1 year license price is per user)</td>
<td>EA</td>
<td>$2,015.11</td>
</tr>
<tr>
<td>511210</td>
<td>International Institute for Strategic Studies</td>
<td>19582017-2</td>
<td>Military Balance Plus (MB +) (6-20 users)</td>
<td>On-line, open-source, defense database providing updated information for 170+ countries: defense equipment, acquisitions, armed forces structure and size, exercise and deployment information, and defense economics. Uses seven search engines, three data tools, and a budget forecast to search current and historical data and analysis. Export of results in Excel. (1 year license price is per user)</td>
<td>EA</td>
<td>$1,914.36</td>
</tr>
<tr>
<td>511210</td>
<td>International Institute for Strategic Studies</td>
<td>19582017-3</td>
<td>Military Balance Plus (MB +) (+21 users)</td>
<td>On-line, open-source, defense database providing updated information for 170+ countries: defense equipment, acquisitions, armed forces structure and size, exercise and deployment information, and defense economics. Uses seven search engines, three data tools, and a budget forecast to search current and historical data and analysis. Export of results in Excel. (1 year license price is per user)</td>
<td>EA</td>
<td>$1,813.60</td>
</tr>
</tbody>
</table>
Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.