GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

ONLINE ACCESS TO CONTRACT ORDERING INFORMATION, TERMS AND CONDITIONS, UP-TO-DATE PRICING, AND THE OPTION TO CREATE AN ELECTRONIC DELIVERY ORDER ARE AVAILABLE THROUGH GSA ADVANTAGE! A MENU-DRIVEN DATABASE SYSTEM. THE INTERNET ADDRESS GSA ADVANTAGE IS GSAADVANTAGE.GOV

MULTIPLE AWARD SCHEDULE
INFORMATION TECHNOLOGY SCHEDULE PRICE LIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE AND SERVICES
FSC GROUP CLASS 70 / STANDARD INDUSTRY GROUP 70
FSC CLASSES/PRODUCT CODES 7010 / SERVICE CODE D302
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FSC CLASSES/PRODUCT CODES 7010 / SERVICE CODE D302

CONTRACT NUMBER: 47QTCA22D000L

Period Covered by Contract: October 8, 2021 through October 7, 2026

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

BUSINESS SIZE: LARGE BUSINESS

CONVERGEONE GOVERNMENT SOLUTIONS, LLC
350 CLARK DR STE 120
BUDD LAKE, NJ 07828-1394

www.c1gov.com
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CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

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1b. **PLEASE SEE ALL PRICING:** See Pages 16 - 24

1c. **HOURLY RATES:** See page 30

2. **Maximum order:** $500,000.00

3. **Minimum order:** $100.00

4. **Geographic coverage (delivery area):** Domestic Only

*Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

5. **Point(s) of production:** US

6. **Discount from list prices or statement of net price:** Government net price (discounts already deducted).

7. **Quantity discounts:** None Offered

8. **Prompt payment terms:** Net 30 Days

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold.

9b. Notification whether Government purchase cards are accepted above the micro-purchase threshold.

10. **Foreign items (list items by country of origin):** None

11a. **Time of delivery:** 30 Days after receipt of order
11b. Expedited Delivery: Contact Contractor for Availability

11c. Overnight and 2-day delivery. Contact Contractor for Availability

11d. Urgent Requirements: Not offered

12. F.O.B. point(s): Destination

13a. Ordering address(es).

Ordering Address:
ConvergeOne Government Solutions, LLC
350 Clark Drive, Suite 120
Budd Lake, NJ 07828

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address(es).

Payment Information:
ConvergeOne Government Solutions, LLC
PO Box 716321
Philadelphia, PA 19171-6321

15. Warranty provision: See Terms and Conditions applicable to purchase of general purpose commercial information technology new equipment.

Warranty Effective Date
The Warranty Effective Date is the date when the product ships.


17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Not Applicable

18. Terms and conditions of rental, maintenance, and repair: Sonexis Support Services Agreement required. Please see pricing section for selection of Support Services Agreements available.

19. Terms and conditions of installation: Not Applicable

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not Applicable
20a. Terms and conditions for any other services: Not Applicable

21. List of service and distribution points: Not Applicable

22. List of participating dealers: None

23. Preventive maintenance: Not Applicable

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not Applicable

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/.

25. Data Universal Number System (DUNS) number: 825211501

26. Notification regarding registration in System for Award Management (SAM) database: ConvergeOne Government Solutions is registered in SAM.
TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY NEW EQUIPMENT (SPECIAL ITEM NUMBER • 33411)

1. MATERIAL AND WORKMANSHIP
   All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

2. ORDER
   Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.
   For credit card orders and BPAs, telephone orders are permissible.

3. TRANSPORTATION OF EQUIPMENT
   FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

4. INSTALLATION AND TECHNICAL SERVICES
   a. INSTALLATION. When the equipment provided under this contract is not normally self-installable, the Contractor’s technical personnel shall be available to the ordering activity, at the ordering activity’s location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed below, or in the price schedule:
   b. INSTALLATION, DEINSTALLATION, REINSTALLATION. The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of $2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds $2,000, then the requirements of the Davis-Bacon Act applies.
   The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 33411 or SIN 132-9.
   c. OPERATING AND MAINTENANCE MANUALS. The Contractor shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.
5. **INSPECTION/ACCEPTANCE**

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any equipment that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming equipment at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

6. **WARRANTY**

a. Unless specified otherwise in this contract, the Contractor’s standard commercial warranty as stated in the contract’s commercial pricelist will apply to this contract.

**Sonexis**

**Limited Warranty: Sonexis makes no warranties except as set forth herein:**

**Hardware:** For a period of one (1) year from the Warranty Effective Date, Sonexis warrants that the product will be substantially free from defects caused by faulty material or poor workmanship, and that Sonexis will repair or at its sole option, replace any defective product shipped to Customer, provided it is returned to Sonexis within that period pursuant to the terms herein. Sonexis warrants any replaced or repaired product for ninety (90) days from shipment of such replaced or repaired product, or the remainder of the initial warranty period, whichever is longer.

**Customer Responsibilities**

The Customer is responsible for returning the defective product within the warranty period as instructed by either the Reseller or Sonexis. A written statement must accompany all returned product describing the non-conformance with sufficient information as to allow Sonexis to verify and diagnose the defect. Customer is responsible for freight both ways. Customer is responsible for updating the product with the latest supported software release. Sonexis will support the most recent and the immediately preceding software release. Contact Sonexis or your reseller for information on supported software releases.

**Warranty Exclusions**

The warranties set forth above shall not apply to any product or hardware which has been modified, repaired or altered, except by Sonexis, or which has not been maintained in accordance with any handling or operating instructions supplied by Sonexis. This limited warranty does not cover the repair of cracked, scratched, broken or modified plastics; other cosmetic damage; or parts that have been altered, defaced or removed; or the scratching, cracking or breakage of the product. This limited warranty does not apply to failures caused by alteration or repair not performed by Sonexis or authorized agents, subjection to unusual physical or electrical stress, accident, misuse, abuse, negligence, improper shipping, or acts of God.

This limited warranty gives Customer specific rights, and Customer may have other rights that vary from state to state. The warranty is subject to change at the sole discretion of Sonexis.

THE FOREGOING WARRANTIES ARE THE SOLE AND EXCLUSIVE WARRANTIES EXPRESS OR IMPLIED GIVEN BY SONEXIS IN CONNECTION WITH THE PRODUCT
AND HARDWARE, AND SONEXIS DISCLAIMS ALL IMPLIED WARRANTIES, INCLUDING IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE AND NONINFRINGEMENT OF THIRD PARTY RIGHTS. SONEXIS DOES NOT PROMISE THAT THE PRODUCT IS ERROR-FREE OR WILL OPERATE WITHOUT INTERRUPTION. SONEXIS WILL NOT BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES OR FOR ANY OTHER LOSSES, EXPENSES OR DAMAGES RELATING TO PRODUCT DEFECTS OR FAILURES. CUSTOMER’S SOLE REMEDY, AND SONEXIS’S SOLE OBLIGATION, WITH RESPECT TO ANY PRODUCT DEFECTS OR FAILURES (REGARDLESS OF WHETHER YOUR CLAIM IS ASSERTED IN CONTRACT, TORT, STRICT LIABILITY OR OTHERWISE) SHALL BE (AT SONEXIS’S SOLE OPTION) REPAIR, REPLACEMENT OR REFUND OF THE PRICE PAID.

Warranty Effective Date
The Warranty Effective Date is the date when the product ships from Sonexis’s manufacturing facility.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

d. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows: ___

7. PURCHASE PRICE FOR ORDERED EQUIPMENT
The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

8. RESPONSIBILITIES OF THE CONTRACTOR
The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

9. TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT
When an ordering activity determines that Information Technology equipment will be replaced, the ordering activity shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in the FPMR (41 CFR part 101-46).
1. SERVICE AREAS
   a. The maintenance and repair service rates listed herein are applicable to any ordering activity location within:
   
   b. When repair services cannot be performed at the ordering activity installation site, the repair services will be performed at the Contractor's plant(s) listed below:

2. MAINTENANCE ORDER
   a. Agencies may use written orders, EDI orders, credit card orders, or BPAs, for ordering maintenance under this contract. The Contractor shall confirm orders within fifteen (15) calendar days from the date of receipt, except that confirmation of orders shall be considered automatic for renewals for maintenance (Special Item Number 811212). Automatic acceptance of order renewals for maintenance service shall apply for machines which may have been discontinued from use for temporary periods of time not longer than 120 calendar days. If the order is not confirmed by the Contractor as prescribed by this paragraph, the order shall be considered to be confirmed by the Contractor.
   
   b. The Contractor shall honor orders for maintenance for the duration of the contract period or a lessor period of time, for the equipment shown in the pricelist. Maintenance service shall commence on a mutually agreed upon date, which will be written into the maintenance order. Maintenance orders shall not be made effective before the expiration of any applicable maintenance and parts guarantee/warranty period associated with the purchase of equipment. Orders for maintenance service shall not extend beyond the end of the contract period.
   
   c. Maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice, or shorter notice when agreed to by the Contractor; such notice to become effective thirty (30) calendar days from the date on the notification. However, the ordering activity may extend the original discontinuance date upon written notice to the Contractor, provided that such notice is furnished at least ten (10) calendar days prior to the original discontinuance date.
   
   d. Annual Funding. When annually appropriated funds are cited on a maintenance order, the period of maintenance shall automatically expire on September 30th of the contract period, or at the end of the contract period, whichever occurs first. Renewal of a maintenance order citing the new appropriation shall be required, if maintenance is to continue during any remainder of the contract period.
   
   e. Cross-year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month, fiscal year period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.
   
   f. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of maintenance service, if maintenance is to be terminated at that time. Orders for continued maintenance will be required if maintenance is to be continued during the subsequent period.
3. **REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS ORDERS**
   a. Agencies may use written orders, EDI orders, credit card orders, blanket purchase agreements (BPAs), or small order procedures for ordering repair service and/or repair parts/spare parts under this contract. Orders for repair service shall not extend beyond the end of the contract period.
   b. When repair service is ordered, only one chargeable repairman shall be dispatched to perform repair service, unless the ordering activity agrees, in advance, that additional repair personnel are required to effect repairs.

4. **LOSS OR DAMAGE**
   When the Contractor removes equipment to his establishment for repairs, the Contractor shall be responsible for any damage or loss, from the time the equipment is removed from the ordering activity installation, until the equipment is returned to such installation.

5. **SCOPE**
   a. The Contractor shall provide maintenance for all equipment listed herein, as requested by the ordering activity during the contract term. Repair service and repair parts/spare parts shall apply exclusively to the equipment types/models within the scope of this Information Technology Schedule.
   b. Equipment placed under maintenance service shall be in good operating condition.
      (1) In order to determine that the equipment is in good operating condition, the equipment shall be subject to inspection by the Contractor, without charge to the ordering activity.
      (2) Costs of any repairs performed for the purpose of placing the equipment in good operating condition shall be borne by the Contractor, if the equipment was under the Contractor's guarantee/warranty or maintenance responsibility prior to the effective date of the maintenance order.
      (3) If the equipment was not under the Contractor's responsibility, the costs necessary to place the equipment in proper operating condition are to be borne by the ordering activity, in accordance with the provisions of Special Item Number 811212 (or outside the scope of this contract).

6. **RESPONSIBILITIES OF THE ORDERING ACTIVITY**
   a. Ordering activity personnel shall not perform maintenance or attempt repairs to equipment while such equipment is under the purview of a maintenance order, unless agreed to by the Contractor.
   b. Subject to security regulations, the ordering activity shall permit access to the equipment which is to be maintained or repaired.
   c. If the Ordering Activity desires a factory authorized/certified service personnel then this should be clearly stated in the task or delivery order.

7. **RESPONSIBILITIES OF THE CONTRACTOR**
   a. For equipment not covered by a maintenance contract or warranty, the Contractor's repair service personnel shall complete repairs as soon as possible after notification by the ordering activity that service
is required. Within the service areas, this repair service should normally be done within 4 hours after notification.

b. If the Ordering Activity task or delivery order specifies a factory authorized/certified service personnel then the Contractor is obligated to provide such a factory authorized/certified service personnel for the equipment to be repaired or serviced, unless otherwise agreed to in advance between the Agency and the Contractor.

8. MAINTENANCE RATE PROVISIONS

a. The Contractor shall bear all costs of maintenance, including labor, parts, and such other expenses as are necessary to keep the equipment in good operating condition, provided that the required repairs are not occasioned by fault or negligence of the ordering activity.

b. REGULAR HOURS

The basic monthly rate for each make and model of equipment shall entitle the ordering activity to maintenance service during a mutually agreed upon nine (9) hour principal period of maintenance, Monday through Friday, exclusive of holidays observed at the ordering activity location.

c. AFTER HOURS

Should the ordering activity require that maintenance be performed outside of Regular Hours, charges for such maintenance, if any, will be specified in the pricelist. Periods of less than one hour will be prorated to the nearest quarter hour.

d. TRAVEL AND TRANSPORTATION

If any charge is to apply, over and above the regular maintenance rates, because of the distance between the ordering activity location and the Contractor’s service area, the charge will be negotiated at the Task Order level.

9. INVOICES AND PAYMENTS

a. Maintenance Service

(1) Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

(2) Payment for maintenance service of less than one month's duration shall be prorated at 1/30th of the monthly rate for each calendar day.
TERMS AND CONDITIONS APPLICABLE TO PERPETUAL SOFTWARE LICENSES  
(SPECIAL ITEM NUMBER 511210)  

1. INSPECTION/ACCEPTANCE
The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. ENTERPRISE USER LICENSE AGREEMENTS REQUIREMENTS (EULA)
The Contractor shall provide all Enterprise User License Agreements in an editable Microsoft Office (Word) format.

3. GUARANTEE/WARRANTY
a. Unless specified otherwise in this contract, the Contractor’s standard commercial guarantee/warranty as stated in the contract’s commercial pricelist will apply to this contract.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

4. TECHNICAL SERVICES
The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 8 to 5 PST.

5. SOFTWARE MAINTENANCE
a. Software maintenance as it is defined: (select software maintenance type):

|x| 1. Software Maintenance as a Product (SIN 511210) |

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user’s self diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a
service.

Software Maintenance as a product is billed at the time of purchase.

b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

6. UTILIZATION LIMITATIONS - (SIN 511210)
   a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.
   b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:
      (1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.
      (2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.
      (3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.
      (4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of Disaster Recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.
      (5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

7. SOFTWARE CONVERSIONS - (SIN 511210)
Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (511210), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version.

8. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY
The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

9. RIGHT-TO-COPY PRICING
The Contractor shall insert the discounted pricing for right-to-copy licenses.
1. SCOPE
   a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
   b. The Contractor shall provide services at the Contractor’s facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES
   a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements (BPAs) under this contract in accordance with this clause.
   b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or BPAs.
   c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity’s mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER
   a. Agencies may use written orders, EDI orders, BPAs, individual purchase orders, or task orders for ordering services under this contract. BPAs shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
   b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES
   a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
   b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
   c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
   d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15)(AUG 1989)
   a. The Contracting Officer may, at any time, by written order to the Contractor, require the
Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage.

Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either:

(1) Cancel the stop-work order; or
(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

b. If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if:

(1) The stop-work order results in an increase in the time required for, or in the Contractor’s cost properly allocable to, the performance of any part of this contract.
(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

c. If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

d. If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection-Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.
9. INDEPENDENT CONTRACTOR

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions:

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries, and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003)) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements— Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

a. The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract
resulting from this solicitation.

b. The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by:
   (1) Offeror
   (2) Subcontractors
   (3) Divisions, subsidiaries, or affiliates of the offeror under a common control

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

A. DESCRIPTION OF IT SERVICES AND PRICING
   IT SERVICES

b. Labor Category Descriptions

Job Title: Project Manager

Summary
The role of the Project Manager is to plan, execute, and finalize project according to strict deadlines and within budget.
This includes acquiring resources and coordinating the efforts of team member and third-party contractor or consultant in order to deliver project according to plan. The Project Manager will also design the project’s objectives and oversee quality control throughout its life cycle.

Essential Functions
• Manage Complex Project Implementations such as:
  o Hardware additions to existing UC Systems
  o Software upgrades for existing UC Systems
  o New Installations of UC Systems
• Manage Project Time-Line, Budget, Scope, Customer Expectations, & Process
• Maintain High Degree of Customer Satisfaction (95%)

Required Qualifications
• 4-year degree in Computer Science, Engineering, Business
• PMP Certification
• Three or more years of Experience in Project Planning in Telecommunications Industry
• Excellent Verbal and Written Communication Skills Required.
• Strong Problem Solving, Decision Making, Organizational, & Negotiation Skills Required
• Ability to Work with Microsoft Word, Outlook, PowerPoint, Project, and Excel
• Leadership ability to manage a diverse group of people within the project group and meld them into team working toward the same goal

**Job Title: Software Specialist**

**Summary**
The Software Specialist (SS) is responsible for the software implementation support of UC application software to include Avaya Communication Manager and System/Session Manager, including integration to 3rd party applications. The SS should have expert knowledge in UC upgrade/migration processes to include dial plan changes and IP networking. The SS should have extensive experience and knowledge of programming tools used for system migration and upgrades to include ProVision. The SS works with the Project Management team to ensure timely delivery, project completion, minimizing customer downtime, and ensuring customer satisfaction.

**Essential Functions**
• Performs software translations for UC Applications.
• Handles system trunk assignment, phone set feature activation, dial plans, and voicemail box assignment
• Performs DCS translations linking systems
• Keeps detailed records of emails and conversations related to work performed on each project
• Provides cutover support as needed and assist in trouble shooting translation problems

**Required Qualifications**
• Bachelor’s degree
• Three or more years of software design experience
• VoIP software design and implementation experience
• Knowledge of UC products and VM systems
• Knowledge of Contact Center applications and solutions
• Advanced knowledge of messaging products
• Proficient at Provision administration
• Solid understanding of network design including T-1, ISDN and messaging
• Solid understanding of the basics of DCS and QSIG
• Solid understanding of data products and data infrastructure design
• Strong problem solving and organizational skills are essential
• Excellent verbal and communications skills are essential
• Proficient with Avaya Provision, Microsoft Word, Excel, Outlook, Visio, and PowerPoint
• ACA, ACS, CCNA, CCNP, CCIE or other UC certification

**Job Title: Unified Communications Engineer**

**Summary**
The Unified Communications Engineer is responsible for deploying customer projects. This can cover the technical deployment and integrity of a solution, customer satisfaction and success, and documenting project and/or complex designs. This position will deliver customer solutions, along with corresponding documentation, and assist with
development of technical design collateral.

**Essential Functions**

- Possesses a command of the voice technologies and other components that make up UC solutions
- Documents business, information, application and technology aspects of approach
- Executes deployments of the solution, managing successful cutovers
- Installs, supports, and troubleshoots UC products on a billable basis and as projects dictate
- Supports and troubleshoots customer data network environments to achieve a high-quality VoIP installation
- Assesses customer’s data network as part of the implementation team to insure satisfactory IP voice quality prior to VoIP installation
- Provides assessment and troubleshooting support, post-cutover, on a billable basis
- Assists customers in setting up and testing DHCP server scopes, TFTP servers and make QoS recommendations.

IP Telephony product implementation activities such as IP addressing, firmware downloads and testing of Media Servers and gateways

**Required Qualifications**

- Experience designing and implementing large-scale Unified Communications solutions
- MGCP / H.323 / SIP experience
- Experience designing and implementing QoS in LAN / WAN / MAN environments
- Experience with PSTN communication including SIP Trunks
- Documentation skills – able to deliver low-level design documentation
- Excellent verbal / written communication skills
- 2 + years of experience in designing and deploying Unified Communications solutions
- Work experience must include technical consulting, solution design, project envisioning, planning, development, deployment, and management
- BS in Computer Science, Engineering, or related field
- UC Implementation Certifications in Voice Specialization, such as CCNA - Collaboration
- Other technical certifications (i.e. CCNA, Avaya ACE, etc.)

**Job Title: UC Technician**

**Summary**

The UC Technician provides installation, repair and maintenance support for all telecommunication systems. This position must be able to work with customers and project managers to build and prepare systems for field deployments, work with Service Desk on Incident Management Tickets and perform system maintenance routines. The System Technician must be well versed in telecommunications systems such as IP PBX Equipment, off the shelf server platforms, Operating Systems and systems software administration.

**Essential Functions**

- Performs installation, changes and maintenance of UC systems and associated equipment and applications
- Ensures quality installation of equipment to manufacture standards
- Performs software and firmware updates to system processors, system circuit packs, IP stations, and associated equipment
- Keeps detailed records and documentation related to system installation information
- Performs maintenance analysis and troubleshooting on UC systems and associated peripheral equipment
- Keeps detailed records of maintenance tickets, trouble resolution and documentation related to maintenance activity
• Provides cutover support and assistance whenever called upon
• Provides Tier 2 support for Incident Management ticket resolution process

Required Qualifications
• Bachelor’s degree in Computer Sciences, Engineering or Business-related field
• UC Certifications (ACA or ACS, CCNA)
• Five or more years of experience in the installation and maintenance of UC Systems
• Ability to work with little or no supervision
• Skills should be sufficient to be a “Lead Technician”
• Strong understanding of LAN/WAN - Route/Switch technologies and protocols that support VoIP
• Excellent verbal and written communication skills
• Strong problem solving, decision making skills and interpersonal relationship skills
• Proficient with Microsoft Word, Outlook, PowerPoint, & Excel

Job Title: Technical Adviser

Summary
The Technical Adviser is responsible for providing UC system instructions to the customer as part of the deployment project. This can be done at the customer site or remotely via videoconference.

Essential Functions
• Provides administration and end-user instructions to customers on new UC systems which include features, voice mail, and general telephone usage
• Conducts sessions on-site or remote via WebEx depending on the needs of the customer
• Creates and provides customer-specific handout material on applications, phone sets, and features
• Participates in the creation of instructional videos for customers
• Provides agent and supervisor knowledge transfer on call center features and applications
• Provides First Day of Business (FDOB) support for the customer
• Works with Project Manager (PM) to identify and meet customer needs and be a contributing member of the service delivery team

Required Qualifications
• Two or more years of Instruction/Presenting experience
• Bachelor’s degree
• Excellent verbal and written communication skills
• Business and professional customer contact skills
• Flexible time management style, easily adapts to schedule changes
• Ability to multi-task and prioritize work
• Proficiency in Word, Excel, PowerPoint, and Outlook
• Knowledge and experience with UC systems and applications
## SERVICES PRICING PAGES

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