GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Information Technology  FSC Class: 541511

Contract number: 47QTCA22D000Z

Contract period: October 20, 2021 through October 19, 2026

Capstone ERP Consulting LLC
1401 Cola Dr
McLean, VA  22101
Phone: 917-392-1104
Fax: 703-448-5980
www.capstoneerp.com

Contract Administration Source
Nabil Mohamed
bmohamed@capstoneerp.com

Business size: SMALL
8(a)

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SIN</th>
<th>Cooperative Purchasing</th>
<th>Recovery</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>54151SSTLOC</td>
<td>54151SRC</td>
<td>Information Technology Professional Services</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMSTLOC</td>
<td>OLRC</td>
<td>Order-Level Materials (OLM’s)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 4

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Page 4

2. Maximum Order:

<table>
<thead>
<tr>
<th>SINs</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>$500,000</td>
</tr>
<tr>
<td>OLM</td>
<td>$250,000</td>
</tr>
</tbody>
</table>

3. Minimum Order: $100

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production. McLean, Fairfax County, VA  22101

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. 2% on orders over $500,000

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. 2% NET 15 days

9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. Contact Contractor

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor
10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination
   12a. Ordering address(es). McLean, Fairfax County, VA  22101

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address. McLean, Fairfax County, VA  22101

14. Warranty Provision. None

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

23. Unique Entity Identifier (UEI) number. 063834868

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM
LABOR RATE TABLE (including the 2.4% Escalation for the outyears 2-5)

<table>
<thead>
<tr>
<th>CAPSTONE LABOR CATEGORY</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>Principle BPR (Business Process Reengineering) Specialist</td>
<td>$145.04</td>
<td>$146.14</td>
<td>$149.64</td>
<td>$153.23</td>
<td>$156.91</td>
</tr>
<tr>
<td>ERP Business Analyst - Senior</td>
<td>$117.60</td>
<td>$118.49</td>
<td>$121.33</td>
<td>$124.24</td>
<td>$127.23</td>
</tr>
<tr>
<td>Oracle Senior Functional Consultant</td>
<td>$139.94</td>
<td>$141.00</td>
<td>$144.39</td>
<td>$147.85</td>
<td>$151.40</td>
</tr>
<tr>
<td>Training Developer III</td>
<td>$127.40</td>
<td>$128.36</td>
<td>$131.44</td>
<td>$134.60</td>
<td>$137.83</td>
</tr>
</tbody>
</table>

LABOR CATEGORY DESCRIPTIONS

**Principle BPR (Business Process Reengineering) Specialist**
Prior training development/delivery experience sufficient to demonstrated ability to apply process improvement and reengineering methodologies and principles to conduct process modernization projects. Responsible for effective transitioning of existing project teams and the facilitation of project teams in the accomplishment of project activities and objectives. Provides group facilitation, interviewing, training, and provides additional forms of knowledge transfer. Key coordinator between multiple project teams to ensure enterprise-wide integration of reengineering efforts.
Min Education: Bachelors
Min Years of Experience: 10

**ERP Business Analyst - Senior**
Serves as senior subject matter expert associated with content, processes, and procedures associated with Enterprise Resource Planning (ERP). Defines detailed requirements, analyzes business needs, and validates solutions with the client. Details requirements through discussions with end users and managers, coordinates with program management office, and tests the potential solutions. Monitors other team members and guides them as needed. Evaluates the current processes and suggests improvements. Ten or more years of Oracle experience.
Min Education: Bachelors
Min Years of Experience: 10

**Oracle Senior Functional Consultant**
Serves as a Functional Consultant in the implementation of Oracle Financials. Other responsibilities may include: running test scenarios to determine if data within the reports meet requirements, ensuring that all financial requirements are met within the Oracle system, ensuring that the solutions identified within the Oracle application meet the agency's needs, developing test scripts for testing Oracle Financial module requirements during system acceptance and integration testing, participating in testing and assisting in documenting issues, and assisting in Oracle training.
Min Education: Bachelors
Min Years of Experience: 10

**Training Developer III**
Develops and delivers a Training Strategy based on a training needs assessment; develops instructors computer-based training; develops and revises training courses and prepares appropriate training catalogs; develops courses and instructional material to educate technical and non-technical personnel in IT; prepares instructor materials (course outline, background material, and training aids); prepares student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms); provides second level support and coordinate training with help desk; provides standards, services, and guidance on IT related training programs that are
designed to enable government agency personnel to use information technologies and systems more productively; possesses thorough knowledge of appropriate hardware and software; must understand computer functions and related technical terminology, and how they are applied in everyday business situations; must possess exceptional interpersonal skills and superior oral and written communication skills; assists with business development activities, such as proposals, capture, account teams, whitepapers, conferences, and/or other thought leadership materials; must have experience in working with Oracle Federal E-Business Suite Release 12 modules Federal Admin, General Ledger, Payables, Receivables, Projects, iProcurement/Purchasing, GRC; and experience with developing the training material using Oracle UPK.

Min Education: Bachelors
Min Years of Experience: 5

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.