GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAAdvantage.gov.

SCHEDULE TITLE: MULTIPLE AWARD SCHEDULE (MAS)
LARGE CATEGORY F INFORMATION TECHNOLOGY

CONTRACT NUMBER:
47QTCA22D003F

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at http://www.fss.gsa.gov

PERIOD COVERED BY CONTRACT:
January 20, 2022 through January 19, 2027

Workstate Consulting, LLC
30 Spruce St Ste 300
Columbus, OH 43215-2260
(P) 614-559-3904
https://www.workstate.com/

Contract Administration Source
Bill Nicoloulias
(P) 614-559-3904
bill.nicoloulias@workstate.com

Business Size: Small Business
1a. **TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)**

   **SIN 54151S:** Information Technology Professional Services

1b. **LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:** See Attached Pricelist.

1c. **HOURLY RATES (Services Only):** See Attached Pricelist.

2. **MAXIMUM ORDER*:**

   **SIN 54151S:** $500,000

   If the “best value” selection places your order over this Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement; (2) offer the lowest price available under this contract; or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the Schedule contract in accordance with FAR 8.404

3. **MINIMUM ORDER:** $100


5. **POINT(S) OF PRODUCTION:** 30 Spruce St., Columbus, OH 43215

6. **DISCOUNT FROM LIST PRICES:** Net GSA Pricing Listed in Attached Pricing Table.

7. **QUANTITY DISCOUNT(S):** 4 + FTEs = additional 1% discount, total 16% discount

8. **PROMPT PAYMENT TERMS:** None

   *Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.*

9. **FOREIGN ITEMS:** None

10a. **TIME OF DELIVERY:** To be Negotiated at the Task Order Level.

10b. **EXPEDITED DELIVERY:** To be Negotiated at the Task Order Level.

10c. **OVERNIGHT AND 2-DAY DELIVERY:** To be Negotiated at the Task Order Level.

10d. **URGENT REQUIREMENTS:** Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

11. **FOB POINT:** Destination
12a. **ORDERING ADDRESS:**
30 Spruce St., Columbus, OH 43215

**ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in FAR 8.405-3

12b. **PAYMENT ADDRESS:**
30 Spruce St, Columbus, OH 43215

13. **WARRANTY PROVISION:** N/A

14. **EXPORT PACKING CHARGES:** N/A

15. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (if applicable):** N/A

16. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A

18a. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A

18b. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A

19. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A

20. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A

21. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A

22a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A

22b. **SECTION 508 COMPLIANCE FOR EIT:** As applicable.

23. **UNIQUE ENTITY IDENTIFIER (UEI):** FT29M6JLNQ44

24. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Active
WORKSTATE CONSULTING, LLC
LABOR CATEGORY DESCRIPTIONS

Architect

**Functional Responsibility:** Responsible for analyzing current technologies, designing, implementing, and documenting requirements to institute the proposed solutions. Work closely with Information Technology professionals within the client to ensure hardware is available for project and working properly. Propose and establish frame for necessary contributions from various departments. Account for possible project challenges on constraints including risk, time, resources, and scope. Work closely with project management teams to successfully monitor progress of initiatives. Provide detailed specifications for proposed solutions. Define clear goals for all aspects of a project and manage their proper execution.

**Minimum Education:** Bachelor’s degree  
**Minimum Experience:** 5 years

Team Lead

**Functional Responsibility:** Designs, plans, and coordinates a work team or teams on task-level projects. Provides technical support to project team members. Designs and implements the components required for complex technical functions. Generally, manages a group of technical, engineering, and/or scientific analysts. Relies on experience and judgment to plan and accomplish goals. The individual will: (1) Identify and assign priorities to complete assigned projects as required in order to optimize schedules, budgets, and technical excellence; (2) Maintain close contact with customer representatives to identify and respond to customer requests and to ensure that potential sources of difficulty are made known to Company management; (3) Establish and maintain status reports in order to show progress and problems to the customer and to Company management; (4) Provide support to Advanced Program personnel in identifying and acquiring potential business. Reports to a senior manager.

**Minimum Education:** Bachelor’s degree  
**Minimum Experience:** 5 years

Senior Consultant

**Functional Responsibility:** Provide advanced consulting and IT analysis support on technology programs across all levels of the systems lifecycle. They provide advanced IT program support, and apply industry-standard methods to define, develop, deliver, and operate IT systems to meet mission needs. They provide stakeholder analysis and identify innovative ways to deliver systems to meet user needs. They have a background in applying enterprise-wide disciplines for the planning, analysis, design, and construction of Information Systems. They use analytical, engineering, and computational techniques, tools and methodologies for problem solving, solution development, information systems design and programming.

**Minimum Education:** Bachelor's degree  
**Minimum Experience:** 4 years
**Associates Consultant**

**Functional Responsibility:** Consultant will have, at a minimum, working knowledge of design, coding, and debugging of programs on standard systems as well as the practical application of business system analysis, typically contributes to the functional and technical specifications for development of a discrete project deliverable of moderate complexity. A consultant is typically involved with several phases of the technical systems integration (coding, testing, & documenting).

**Minimum Education:** Associates degree  
**Minimum Experience:** 1 year

**Junior Consultant:**

**Functional Responsibility:** Work includes application development, and system integration activities. Plans the activities and resources requirements of assigned phases of an engagement(s) which impact a segment of the client's business focuses on the delivery of engagement results to the client; may require involvement in several engagements simultaneously and the coordination of other consultants involved in a specific project phase.

**Minimum Education:** Associates degree  
**Minimum Experience:** 0 years

**QA Architect (QA Specialist)**

**Functional Responsibility:** "Provides development of project Software Quality Assurance Plan and the implementation of procedures that conforms to the requirements of the contract. Provides an independent assessment of how the project's software development process is being implemented relative to the defined process and recommends methods to optimize the organization's process."

**Minimum Education:** Bachelor's degree  
**Minimum Experience:** 5 years

**Lead QA**

**Functional Responsibility:** Assures the level of quality throughout the software development life cycle customer and agency standards. Establishes and monitors a process for evaluating software and associated documentation. Assists in developing Quality Assurance Plans. Conducts formal and informal reviews at pre-determined stages throughout the development life cycle. Participates in software reviews and testing. Initiates corrective action for procedural or process deficiencies.

**Minimum Education:** Associates degree  
**Minimum Experience:** 4 years

**Senior QA**

**Functional Responsibility:** "Establishes and maintains a process for evaluating software and associated documentation. Determines the resources required for quality control. Maintains the level of quality throughout the software lifecycle. Conducts formal and informal reviews at pre-determined points throughout the development lifecycle. Provides daily supervision and direction to support staff."
**Automation Tester**

**Functional Responsibility:** Design and develop System Test Automation Scripts using Selenium, or and equivalent tools. Document all the test cases and plans for integration tests. Support Test Automation Solution Planning and Estimation. Analyze current architecture and test platforms to formulate a vision for growth and expansion. Perform detailed test designs using sound software test engineering principals in the context of test automation platforms and integration across distributed systems. Collaboratively elaborate requirements to enable Acceptance Test Driven Development (ATDD) with Business Analysts and developers. Perform tasks required for automated test implementation including review acceptance criteria, create integration/regression test scenarios, test cases, implement test data management strategy, and generate required reports. Improve existing test automation frameworks (i.e. make them faster, more flexible and easier to use). Utilize parallel processing or grid systems to speed up the tests. Define and establish test metrics to measure not just product quality, but quality of testing and feedback to engineers.

**Minimum Education:** Associates degree

**Minimum Experience:** 3 years

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**Associates QA (Manual)**

**Functional Responsibility:** Responsible for assisting with quality assurance and compliance with applicable regulatory requirements; conducts audits and reviews/analyzes data and documentation. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Reports to a supervisor or manager.

**Minimum Education:** Associates degree

**Minimum Experience:** 1 year

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**Junior QA (Manual)**

**Functional Responsibility:** "Under direct supervision, carries out procedures to ensure that all information systems, products and services meet minimum organization standards and end user requirements. Thoroughly tests software to ensure proper operation and freedom from defects. Documents and works to resolve all problems. Reports progress on problem resolution to management. Devises improvements to current procedures and develops models of possible future configurations. Performs workflow analysis and recommends quality improvements."

**Minimum Education:** Associates degree

**Minimum Experience:** 0 years

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**Scrum Master**

**Functional Responsibility:** Lead the scrum team using Agile methodology and scrum practices. Helping the product owner and development team to achieve customer satisfaction. Lead the scrum and
development teams in self organization. Remove impediments and coach the scrum team on removing impediments. Help the scrum and development teams to identify and fill in blanks in the Agile framework. Resolve conflicts and issues that occur. Help the scrum team achieve higher levels of scrum maturity. Support the product owner and provide educational where needed.

**Minimum Education:** Associates degree  
**Minimum Experience:** 1 year

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**Project Manager**

**Functional Responsibility:** Project Manager will work directly with the systems engineering teams across the company providing Project Management for all clients, as well as internal IT sources requesting engineering services through IT infrastructure design and implementation engagements. Utilizing project management methodologies, knowledge, and expertise, they will provide Project Management oversight for small to enterprise-scale technology implementations. The Project Management oversight will enforce project timeline and budget adherence, resulting in increased client satisfaction, improved delivery and implementation practices, and project profitability.

**Minimum Education:** Associates degree  
**Minimum Experience:** 2 years

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**Business Analyst**

**Functional Responsibility:** Under direct supervision, formulates and defines systems scope and objectives through research and fact-finding combined with an understanding of applicable business systems and industry requirements. With this knowledge, develops or modifies moderately complex information systems. Includes analysis of business and user needs, documenting requirements, and revising existing system logic difficulties, as necessary. Guides and advises less-experienced Business Systems Analysts. Competent to work in some phases of systems analysis and considers the business implications of the application of technology to the current business environment.

**Minimum Education:** Associates degree  
**Minimum Experience:** 2 years
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<thead>
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<th>SIN</th>
<th>Labor Category/Title</th>
<th>Unit of Issue</th>
<th>GSA Rate with IFF</th>
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