GSA SCHEDULE PRICE LIST

GSA MAS CONTRACT

RYONE, Inc.
3442 Tuckahoe Court
Dumfries VA 22026

Contract Number: 47QTCA22D004V
On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is http://www.gsaadvantage.gov

SCHEDULE TITLE:  MAS – MULTIPLE AWARD SCHEDULE

FSC GROUP:  PROFESSIONAL SERVICES

CONTRACT NUMBER:  47QTCA22D004V

CONTRACT PERIOD:  FEBRUARY 17, 2022 through FEBRUARY 16, 2027

For more information on ordering from Federal Supply go to this website: www.gsa.gov

CONTRACTOR/COMPANY NAME:  RYONE , Inc.
3442 Tuckahoe Court
Dumfries, VA 22026

Phone number:  571-882-1271
Fax number:  571-774-4045
E-Mail:  rstewart@ry1inc.com

CONTRACTOR’S ADMINISTRATION SOURCE:  Ryan Stewart-Fredrick, CEO
3442 Tuckahoe Court
Dumfries, VA 22026

Phone number:  571-882-1271
Fax number:  571-774-4045
E-Mail:  rstewart@ry1inc.com

WEBSITE:  www.ry1inc.com

BUSINESS SIZE:  Small Disadvantaged Business 8(a) Under $25M

BUSINESS TYPE:  Small Business
CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

<table>
<thead>
<tr>
<th>SIN</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>541511</td>
<td>Web Based Marketing</td>
</tr>
<tr>
<td>541430</td>
<td>Graphic Design Services</td>
</tr>
<tr>
<td>54151S</td>
<td>Information Technology Support Services</td>
</tr>
<tr>
<td>518210C</td>
<td>Cloud and Cloud-Related IT Professional Services</td>
</tr>
</tbody>
</table>

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:
(Government net price based on a unit of one)

See attached APPENDIX B – GSA PROPOSED PRICE LIST

541511: Web Graphics Designer I, $96.00/hr.
541430: Quality Assurance Specialist I, $77.28/hr.
54151S: Quality Assurance Specialist I $77.28/hr.
518210C: Cloud Quality Assurance Specialist I, $77.28/hr.

1c. HOURLY RATES (Services only):

See attached APPENDIX B – GSA PROPOSED PRICE LIST

2. MAXIMUM ORDER*: $1,000,000 per SIN and $1,000,000 per order

NOTE TO ORDERING ACTIVITIES: *If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contactor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. MINIMUM ORDER: $100.00

4. GEOGRAPHIC COVERAGE: Domestic, 50 states, Washington, DC, Puerto Rico, and US Territories
5. **POINT(S) OF PRODUCTION:** N/A

6. **DISCOUNT FROM LIST PRICES:** GSA Net Prices are shown on the attached GSA Pricelist. Negotiated discount has been applied and the IFF has been added.

7. **QUANTITY DISCOUNT(S):** 4% on orders of $300,000 or more.

8. **PROMPT PAYMENT TERMS:** Net 30 days - Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions

9. **FOREIGN ITEMS:** (NOT APPLICABLE)

10a. **TIME OF DELIVERY:** Subject to Task Order.

10b. **EXPEDITED DELIVERY:** Contact Contractor.

10c. **OVERNIGHT AND 2-DAY DELIVERY:** Contact the Contractor for rates.

10d. **URGENT REQUIREMENTS:** Agencies can contact the Contractor’s representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

11. **FOB POINT:** Destination

12a. **ORDERING ADDRESS:** Same as contractor

12b. **ORDERING PROCEDURES:** Ordering activities shall use the ordering procedures described in Federal Acquisition Regulation 8.405-3 when placing an order or establishing a BPA for supplies or services. The ordering procedures, information on Blanket Purchase Agreements (BPA’s) and a sample BPA can be found at the GSA/FSS Schedule Homepage (fss.gsa.gov/schedules).

13. **PAYMENT ADDRESS:** Same as contractor

14. **WARRANTY PROVISION:** (NOT APPLICABLE)

15. **EXPORT PACKING CHARGES:** (NOT APPLICABLE)

16. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR:** (NOT APPLICABLE)

17. **TERMS AND CONDITIONS OF INSTALLATION:** (NOT APPLICABLE)
18a. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES: (NOT AVAILABLE)

18b. TERMS AND CONDITIONS FOR ANY OTHER SERVICES: (NOT APPLICABLE)

19. LIST OF SERVICE AND DISTRIBUTION POINTS: (NOT APPLICABLE)

20. LIST OF PARTICIPATING DEALERS: (NOT APPLICABLE)

21. PREVENTIVE MAINTENANCE: (NOT APPLICABLE)

22a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): (NOT APPLICABLE)

22b. Section 508 Compliance for Electronic and Information Technology (EIT): (NOT APPLICABLE)

23. UNIQUE ENTITY IDENTIFIER (UEI) NUMBER: GKV3Z688N2Y9

24. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Contractor has an Active Registration in the SAM database. Cage Code: 51P19
APPENDIX A: RYONE Labor Category Descriptions

Project Manager II

Minimum/General Experience: Over four (4) years progressive experience in managing multiple IT and/or consulting services projects.

Functional Responsibility: Responsible for all technical, programmatic, personnel, and contractual execution actions in direct support of IT projects. Understands and manages P&L. Has demonstrated experience in managing IT services contracts, especially for the US Federal Government. Responsible for budgeting and managing to revenue and indirect budgets targets. Coordinates proposal preparation and establishes and monitors master plans and schedules. Tracks activities and identifies risks and dependencies. Facilitates technical and contractual implementation issues with customers to ensure conformance to customer requirements.

Minimum Education: Bachelor of Science degree in Computer Science, Information Systems, Engineering, Business or other related scientific or technical discipline or eight years of equivalent work experience.

Software Programmer I

Minimum/General Experience: A minimum of ten (6) years of related software engineering experience or an equivalent combination of education and training that provides the required knowledge, skills, and abilities.

Functional Responsibility: Responsible for designing and developing applications to either create or enhance software solutions. Work potentially includes involvement in all aspects of the software development life cycle, engaging in programming and database design, coding, testing and development of test plans, optimizing, sampling, data entry, approval, software documentation, implementation and installation. Develop pseudo code based off requirements document. Provide programming and technical support to Business Analyst in order to implement systems that meet customer requirements. Collaborate with project lead to clarify definition of client requirements. Develop Windows/ Web-based applications using various languages including but not limited to: ASP 3.0, VB6, HTML, DHTML, XML, Java Script, VB Script, ASP.NET, VB.NET, and ADO.NET. Provide expert opinions on technical matters to project managers. May review code and mentor co-workers.

Minimum Education: Bachelor of Science degree in Computer Science, Information Systems, Engineering, Business or other related scientific or technical discipline or four years equivalent work experience.

Software Programmer II

Minimum/General Experience: A minimum of ten (10) years of related software engineering experience or an equivalent combination of education and training that provides the required knowledge, skills, and abilities.

Functional Responsibility: Responsible for designing and developing applications to either create or enhance software solutions. Work potentially includes involvement in all aspects of the software development life cycle, engaging in programming and database design, coding, testing and development of test plans, optimizing, sampling, data entry, approval, software documentation, implementation and installation. Develop pseudo code based off requirements document. Provide programming and technical support to Business Analyst in order to implement systems that meet customer requirements. Collaborate
with project lead to clarify definition of client requirements. Define the problem domain in terms of business processes, business rules, and requirement for functionality, technology, and delivery to Requirements Specifications. Develop Windows/ Web-based applications using various languages including but not limited to: ASP 3.0, VB6, HTML, DHTML, XML, Java Script, VB Script, ASP.NET, VB.NET, and ADO.NET. Provide expert opinions on technical matters to project managers; work with business users and project stakeholders to understand requirements. May review code and mentor co-workers.

**Minimum Education:** Bachelor of Science degree in Computer Science, Information Systems, Engineering, Business or other related scientific or technical discipline or four years equivalent work experience.

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**Systems Analyst**

**Minimum/General Experience:** Three (3) years of Application’s Infrastructure and virtualization engineering experience or six (6) years’ of applicable systems engineering experience.

**Functional Responsibility:** Able to provide hands on consultative role on their projects. Resolves technical problems escalated from the engineering team, Program Management or client. Uses expertise in client service and technical knowledge to resolve a complex issues surrounding installation, usage, and training on software and/or hardware products related to Applications solutions or services. Able to plan, design, develop, install, modify, and test Applications solutions and related network components. Able to translate Applications systems/subsystems designs and detailed designs into fully functioning and architecturally compliant Applications networks or solutions. Able to provide advice on differing Applications implementations and designs. Able to provide problem resolution, compliance testing and design recommendations on complex Applications platforms or solutions. Hands on experience with Applications internetworking and interoperability to include configuration, installation and/or troubleshooting. Able to work with senior technical and user staff on Applications deployment and migration projects.

**Minimum Education:** Bachelor of Science degree in Computer Science, Information Systems, Engineering, Business or other related scientific or technical discipline or two years equivalent work experience.

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**UX Consultant II**

**Minimum/General Experience:** Five (5) years of experience providing word processing and graphics development support, similar to that described under functional responsibility, and having knowledge and understanding of applicable technical concepts and practices.

**Functional Responsibility:** Conducts testing of sample applications, websites and software to Assess user experience and ease of design. Use recent studies and findings to establish the best overall design elements to include in UX design experiences. Build storyboards to conceptualize designs to accurately convey project plans to clients and senior management. Create surveys for research through various media platforms to gather feedback on user's ease of use and satisfaction interfacing on company websites and products. Design the aesthetics to be implemented within a website or product, from the layout menus and drop-down options to colors and fonts allowing for interface edits as needed. Analyze customer responses and website data to examine high traffic web pages and determine why certain webpages perform better. Enhance user experience by creating seamless navigation through various digital programs and interfaces within the company. Combine interface design concepts with digital design and establish milestones to encourage cooperation and teamwork.
**Minimum Education:** Bachelor's Degree, or a related Technical Certificate from a Technical School or recognized Vocational Program. In lieu of education an additional two years of experience is required.

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**Quality Assurance Specialist I**

**Minimum/General Experience:** A minimum of six (6) years of related software engineering experience or an equivalent combination of education and training that provides the required knowledge, skills, and abilities.

**Functional Responsibility:** Responsible for actively seeking to master tech stack, tools, and practices. Responsible for working with business users to understand requirements, write functional and technical testing specifications. Responsible for conducting multiple levels of testing including unit, system, integration and performance. Responsible for anticipating issues and risks at the module level and escalate appropriately. Coordinate testing tasks with Product owner, development team and other parties that are instrumental to the project. Responsible for planning, creating, and documenting test plans, test cases, and scripts to ensure coverage based on requirements for projects. Responsible for developing and executing automated testing scripts. Responsible for conducting various application testing as needed, such as system, unit, regression, load, performance, security and acceptance testing methods. Responsible for assisting and executing the design and evolution of the company's QA process and automation framework.

**Minimum Education:** Bachelor of Science degree in Computer Science, Information Systems, Engineering, Business or other related scientific or technical discipline or four years equivalent work experience.

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**Web Graphics Designer I**

**Minimum/General Experience:** Five (5) years of experience providing word processing and graphics development support, similar to that described under functional responsibility, and having knowledge and understanding of applicable technical concepts and practices.

**Functional Responsibility:** Provides web graphics development/desktop publishing services for the production of web based materials. Produces graphic materials for use in publications, presentations, and informational materials. Evaluates hardware and software products to be used for web graphics/desktop publishing, computer graphics, and makes recommendations for procurement. Troubleshoots problems with hardware and software used for web systems. Reviews documentation for technical completeness, accuracy and user understanding prior to publication.

**Minimum Education:** Bachelor's Degree, or a related Technical Certificate from a Technical School or recognized Vocational Program. In lieu of education an additional two years of experience is required.

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**Web Developer I**

**Minimum/General Experience:** A minimum of two (2) years of related web development experience or an equivalent combination of education and training that provides the required knowledge, skills, and abilities.

**Functional Responsibility:** Responsible for designing and developing websites. Work potentially includes involvement in all aspects of the web development life cycle, engaging in programming and coding, testing and, software documentation, implementation and installation. Develop websites based off requirements document. Provide programming and technical support to Business Analyst in order to
implement systems that meet customer requirements. Collaborate with project lead to clarify definition of client requirements. Develop websites using various languages including but not limited to: PHP, Javascript, Python, ASP 3.0, VB6, HTML, DHTML, XML, Java Script, VB Script, ASP.NET, VB.NET, and ADO.NET. Provide expert opinions on technical matters to project managers; work with business users and project stakeholders to understand requirements. May review code and mentor co-workers.

**Minimum Education:** Bachelor of Science degree in Computer Science, Information Systems, Engineering, Business or other related scientific or technical discipline or two years equivalent work experience.

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**Web Developer II**

**Minimum/General Experience:** A minimum of five (5) years of related web development experience or an equivalent combination of education and training that provides the required knowledge, skills, and abilities.

**Functional Responsibility:** Responsible for designing and developing websites. Work potentially includes involvement in all aspects of the web development life cycle, engaging in programming and coding, testing and, software documentation, implementation and installation. Develop websites based off requirements document. Provide programming and technical support to Business Analyst in order to implement systems that meet customer requirements. Collaborate with project lead to clarify definition of client requirements. Develop websites using various languages including but not limited to: PHP, Javascript, Python, ASP 3.0, VB6, HTML, DHTML, XML, Java Script, VB Script, ASP.NET, VB.NET, and ADO.NET. Provide expert opinions on technical matters to project managers; work with business users and project stakeholders to understand requirements. May review code and mentor co-workers.

**Minimum Education:** Bachelor of Science degree in Computer Science, Information Systems, Engineering, Business or other related scientific or technical discipline or five years equivalent work experience.

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**UX Consultant I**

**Minimum/General Experience:** Two (2) years of experience providing word processing and graphics development support, similar to that described under functional responsibility, and having knowledge and understanding of applicable technical concepts and practices.

**Functional Responsibility:** Conducts testing of sample applications, websites and software to Assess user experience and ease of design. Use recent studies and findings to establish the best overall design elements to include in UX design experiences. Design the aesthetics to be implemented within a website or product, from the layout menus and drop-down options to colors and fonts allowing for interface edits as needed. Analyze customer responses and website data to examine high traffic web pages and determine why certain webpages perform better. Enhance user experience by creating seamless navigation through various digital programs and interfaces within the company. Combine interface design concepts with digital design and establish milestones to encourage cooperation and teamwork.

**Minimum Education:** Bachelor’s Degree, or a related Technical Certificate from a Technical School or recognized Vocational Program. In lieu of education an additional one years of experience is required.

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**Network Administrator SME**

**Minimum/General Experience:** Seven (7) years of experience with cloud-native concepts and providing
cloud and infrastructure support, similar to that described under functional responsibility, and having knowledge and understanding of applicable technical concepts and practices.

**Functional Responsibility:** Provides the high level of domain expertise (knowledge, skill, and ability) in a subject area (domain/discipline, technology, or methodology). Works at the direction of the Program Manager or a Task Order Manager in support of government strategy, information services, systems engineering, enterprise architecture planning, implementation processes, and operations. Conducts and directs complex assignments involving origination, application, and/or analysis of new or innovative techniques, technologies, and approaches. Provides domain/discipline leadership, and consultation to professional co-workers. May mentor co-workers.

**Minimum Education:** Bachelor's Degree, or a related Technical Certificate from a Technical School or recognized Vocational Program. In lieu of education an additional 5 years of experience is required.
**APPENDIX B: RYONE GSA PRICE LIST**

<table>
<thead>
<tr>
<th>Special Item Number</th>
<th>Labor Category/Service Title</th>
<th>Minimum/General Experience and Years of Experience</th>
<th>Unit of Issue (e.g. Hour, Daily Rate,)</th>
<th>Minimum Education</th>
<th>Proposed GSA Schedule Rate w/o IFF</th>
<th>Proposed GSA Schedule Rate w/IFF</th>
<th>Quantity/Volume Discount</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S, 541430</td>
<td>Project Manager II</td>
<td>4</td>
<td>Hour</td>
<td>Bachelors</td>
<td>$114.00</td>
<td>$114.86</td>
<td>2% on orders of $300,000 or more.</td>
</tr>
<tr>
<td>54151S, 541430</td>
<td>Software Programmer I</td>
<td>6</td>
<td>Hour</td>
<td>Bachelors</td>
<td>$93.12</td>
<td>$93.82</td>
<td>2% on orders of $300,000 or more.</td>
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<td>Bachelors</td>
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<td>$102.77</td>
<td>2% on orders of $300,000 or more.</td>
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<td>Rate</td>
<td>Degree</td>
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<td>54151S, 541430</td>
<td>Quality Assurance Specialist I</td>
<td>6</td>
<td>$77.28</td>
<td>Bachelors</td>
<td>2% on orders of $300,000 or more.</td>
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<td>54151S, 541430, 541511</td>
<td>Web Graphics Designer I</td>
<td>5</td>
<td>$96.00</td>
<td>Bachelors</td>
<td>2% on orders of $300,000 or more.</td>
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<td>54151S, 541430, 541511</td>
<td>Web Developer I</td>
<td>2</td>
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<td>Web Developer II</td>
<td>5</td>
<td>$116.40</td>
<td>Bachelors</td>
<td>2% on orders of $300,000 or more.</td>
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<tr>
<td>54151S, 541430</td>
<td>Network Administrator SME</td>
<td>7</td>
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<td>Bachelors</td>
<td>2% on orders of $300,000 or more.</td>
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<td>518210C</td>
<td>Cloud Project Manager II</td>
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<td>Bachelors</td>
<td>2% on orders of $300,000 or more.</td>
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<td>518210C</td>
<td>Cloud Software Programmer I</td>
<td>6</td>
<td>$93.12</td>
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<td>Cloud Software Programmer II</td>
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<td>2% on orders of $300,000 or more.</td>
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<td>518210C</td>
<td>Cloud Systems Analyst</td>
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<td>2% on orders of $300,000 or more.</td>
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<td>Job Title</td>
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<tr>
<td>Cloud Network Administrator SME</td>
<td>7</td>
<td>Hour</td>
<td>Bachelors</td>
<td>$182.40</td>
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