GENERAL SERVICES ADMINISTRATION
Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

Multiple Award Schedule
FSC Group: Information Technology    FSC Class: IT Services

Contract number: 47QTCA22D004Y
Contract period: 02/17/2022 - 02/16/2027

Bennett Adelson Professional Services, LLC
6050 Oak Tree Blvd, Suite 150, Cleveland, OH 44131-6929
Phone: 216-369-0140 | Fax: 216-642-9130 | website: https://www.bennettadelson.com

Contract Administrator:
Nilesh F. Bandi | nbandi@bennettadelson.com
Business size: Small Business, 8(a), Facility Clearance
1.0 CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Information Technology Professional Services</td>
</tr>
<tr>
<td>518210C</td>
<td>Cloud and Cloud-Related IT Professional Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials (OLM’s)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 4

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Page 4 or add Labor category descriptions

2. Maximum order: $1,000,000

3. Minimum order: $100

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production: 6050 Oak Tree Blvd, Suite 150, Cleveland, OH 44131-6929

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)
7. Quantity discounts. None

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days

9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. From date of award to date of completion (services)

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor

10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination

12a. Ordering address(es). Bennett Adelson, 6050 Oak Tree Blvd, Suite 150, Cleveland, OH 44131-6929

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). Bennett Adelson, 6050 Oak Tree Blvd, Suite 150, Cleveland, OH 44131-6929

14. Warranty provision. N/A

15. Export packing charges, if applicable. N/A

16. Terms and conditions of rental, maintenance, and repair (if applicable). N/A

17. Terms and conditions of installation (if applicable). N/A
18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). N/A

18b. Terms and conditions for any other services (if applicable). N/A

19. List of service and distribution points (if applicable). N/A

20. List of participating dealers (if applicable). N/A

21. Preventive maintenance (if applicable). N/A

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). N/A

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov./

N/A

23. Unique Entity Identifier (UEI) number. NKHHEKLKMUF7

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM
### 2.0 GSA PRICING

#### 54151S – IT Professional Services

<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>Solution Architect</td>
<td>$182.67</td>
<td>$189.61</td>
<td>$196.82</td>
<td>$204.30</td>
<td>$212.06</td>
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<tr>
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<td>$186.18</td>
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<td>$175.54</td>
<td>$182.21</td>
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<tr>
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<td>$355.44</td>
<td>$368.95</td>
<td>$382.97</td>
<td>$397.52</td>
</tr>
</tbody>
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#### 518210C – Cloud Services

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</thead>
<tbody>
<tr>
<td>Cloud Senior Consultant</td>
<td>$162.92</td>
<td>$169.11</td>
<td>$175.54</td>
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<td>$189.13</td>
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<tr>
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<td>$175.54</td>
<td>$182.21</td>
<td>$189.13</td>
</tr>
</tbody>
</table>
3.0 LABOR CATEGORY DESCRIPTIONS

Solution Architect

General Experience: Twenty years of IT experience with native cloud experience with AWS or Microsoft Azure cloud platforms. Ability to design and architect cloud solutions around applications, data, or infrastructure. Has knowledge of commonly used concepts, practices, and procedures within Enterprise Java or .NET, Unified Modelling Language, and Object-Oriented Analysis and Design (OOAD). Technical and Organizational Leadership is expected.


Architects and designs complex Enterprise Java or Microsoft applications. Provides technical support to the entire project team. Designs, plans, and coordinates work teams. Demonstrates expertise in a variety of the field's concepts, practices, and procedures within Enterprise Java or .NET and Object-Oriented Analysis and Design (OOAD). Relies on extensive experience and judgment to plan and accomplish goals. Provides consultation on technical design and analysis for the entire project and is the top-level contributor/specialist. May lead and direct the work of others.

Education: Bachelor's or Master’s degree or industry equivalent experience.

Principal Consultant

General Experience: Fifteen years demonstrated performance in related technology. Experienced in topics such as complex networks, cloud technologies, cross-platform integration and large-scale, complex systems and applications design and implementation. Microsoft Solutions Framework, product futures, and relevant Certified Training in infrastructure and/or development areas associated with Microsoft's products.

Functional Responsibility: Scope out a complex project based on business requirements and achievable benefits. Can create a complex project plan and Statement-of-Work. Can lead a complex project to completion on-time and on-budget. Able to effectively facilitate meetings with senior management. Viewed as a functional expert with full awareness of business solutions. Requires both broad and deep technology knowledge and the ability to architect a solution by mapping a customer’s business problem to an end-to-end technology solution. Effective in fostering executive level relationships. Demonstrated ability to engage in senior level technology decision maker discussions related to agility and business value.

Leads role in technical presentations to customer. Meet/interview customer to capture specific requirements in concise format. Direct the activities of the implementation team. Participate in design of
information systems. Perform Total Cost of Ownership analysis.

**Education:** Bachelor's or Master’s degree or industry equivalent experience.

**Senior Consultant**

**General Experience:** Fifteen years of experience in IT engineering capacity including cloud solutions with Microsoft Azure or AWS cloud. Experience in making a variety of recommendations based on skill, with concern for impact on others, but primarily affecting own area of control. Proven ability to apply analytical skills in assessing concepts/principles and alternative solutions. Have been formally trained in product features, and relevant Certified Training associated with products. Able to operate independently when business objectives and goals are defined.

**Functional Responsibility:** Scope out a simple or semi-complex project based on business requirements and achievable benefits. Can create a semi-complex project plan and Statement-of-Work. Can lead a semi-complex project plan and Statement of Work. Evaluate, design, and implement enterprise IT-based business solutions, often working on-site to help customers deploy their solutions. Can lead teams for deployment activities and to meet deliverables. Have strong client satisfaction awareness. Can lead technology decisions and facilitate and articulate alternatives and direction to Senior IT and Business Management. Strong Project Management Skills

Responsible for applying best practices and supported architectures during the integration of complex information technology systems. The senior consultant assists with all levels of project execution and planning as well as project and system lifecycle management. Assist in the contribute to review of customer tasks and development of strategic approaches. Direct the activities of junior level Consultants

**Education:** Bachelor's or Master’s degree or industry equivalent experience.

**Senior Scrum Master**

**General Experience:** Fifteen years of IT and/or Business experience with five years of hands-on experience managing IT projects and three years of experience working with external partners. Well versed in native cloud-based Project Management and DevOps tools. Broad base of technology and business experience including strategy, design, implementation, operations for application development organizations. Experience with Agile project methodology.

**Functional Responsibility:** Facilitate collaborative activities within the Agile delivery team. Champion Agile principles, values, and practices. Facilitate the development of team norms. Ensure team is accountable for the agreed upon norms. Track delivery team process, ensuring sustainable pace and quality. Promote engagement of the Agile team by encouraging the team to self-organize. Promote continuous improvement within the Agile delivery team. Collaborate with other project leadership to effectively manage risks and coordinate mitigation efforts. Collaborate with external teams / groups to create awareness and facilitate execution of delivery team goals. Provide transparency to the team and
stakeholders by ensuring metrics are relevant, available, and up to date. Prepare and lead presentations to team members and executives. Collaborate with Development Leads and Product Owners to promote a shared vision and roadmap.

**Education:** Bachelor's or Master’s degree or PMI Agile Certified Practitioner (PMI-ACP), or industry equivalent experience.

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**Senior UX Designer**

**General Experience:** Twelve years of IT experience with at least three years of experience in the field of UI/UE development. Has knowledge of commonly used concepts, practices, and procedures within UI and human systems integration.

**Functional Responsibility:** Designs, modifies, develops, writes, and implements everything associated with a systems user interface. Also involved in aspects of human systems integrations in the areas of human computer interaction. Collects, analyses, and documents requirements for design and development. May lead and direct the work of others.

**Education:** Bachelor's Degree or applied industry equivalent experience.

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**Program Manager**

**General Experience:** Twenty years of demonstrated performance in related technology, and business management. Provides program management for multiple projects with complex multi-cloud platform solutions. Prepares project implementation plan, coordinates project activities, monitors project milestones, and provides progress reports. Experienced in managing projects involving such complex networks, cross-platform integration and large-scale, complex systems design and implementation. This individual will have been formally trained and has relevant Certified Training in infrastructure and/or development areas.

**Functional Responsibility:** Responsible for all aspects of performance (i.e., technical, contractual, administrative, financial). Consults with the customer to ensure adherence to contractual obligations, establishes and maintains technical and financial reports to show progress of projects to management and customers, organizes and assigns responsibilities to subordinates, and oversees the completion of all assigned tasks. Performs overall management of contract support operations, possibly involving multiple projects and groups of personnel at multiple locations. Organizes, directs, and coordinates the planning and production of all contract support activities.

**Education:** Bachelor's or Master’s degree or industry equivalent experience.
**Project Manager**

**General Experience:** Fifteen years of experience in the field with at least 4 years in applications development / project management. Familiar with a variety of the field's concepts, practices, and procedures in the applications development and project management arena. Experience managing projects involving Microsoft Azure or AWS cloud platforms.

**Functional Responsibility:** Establishes, plans, and administers the overall policies and goals for the project team. Designs, plans, and coordinates work teams. Manages day-to-day operations of the project and periodic project reporting. Provides technical support to project team members. Handles complex application features and technical designs. Designs and implements the components required for complex applications. Generally, manages a group of applications developers.

**Education:** Bachelor's degree or formal PMP (Project Management Personnel) Certification.

**MS Solution Architect**

- Work with customer and project team to develop and gain consensus on Vision Scope
- Contribute to review of customer tasks and development of MCS strategic approaches
- Direct the activities of Principal Consultants, Senior Consultants, Consultants, Associate Consultants, and partner resources
- Lead role in delivering technical presentations to customer
- Participate in delivering technical presentations to customer staff
- Participate in design review of information systems
- Participate in project staffing decisions
- Participate in strategic planning sessions with MCS Technical project lead(s) and customer staff
- Perform Total Cost of Ownership (TCO) analysis
- Provide key link to Microsoft technology groups
- Provide quality assurance review of engagement process and deliverables
- Participate in design and architecture of complex enterprise systems
- Focus on one or more key lifecycle segments: opportunity, delivery, or operations. Depth architecture specialties may include enterprise, industry, platform and solutions
- Key deliverables and associated activities may include:
  - Enterprise, Platform, Industry, and Solution Architectural Guidance
  - Work with customers to align technology to their business opportunities, identify solution system interfaces, constraints, scope, cost, risks and value, document business, information, application and technology aspects of approach
  - Successful Solution Deployments, Business Value and Customer/Partner Satisfaction
  - Provide quality assurance over both sales opportunities and project delivery, make go/no-go decisions on technical approaches, engage and lead Microsoft and partner resources
  - Operational Excellence and Innovation
  - Drive IP development and reuse initiatives, drive best practices, architectural awareness initiatives
  - Business Strategy and Solutions
- Provide technical guidance to develop business and market solutions and strategies, align with and support Microsoft product and strategy teams

**General Experience:** Twenty years demonstrated performance in related technology. Experienced in topics such as complex networks, messaging, cross-platform integration and large-scale, complex systems and applications design and implementation. This individual will have been formally trained by Microsoft in one or more of the following areas: Microsoft Solutions Framework, product futures, and relevant Certified Training in infrastructure and/or development areas associated with Microsoft's products.

**Functional Responsibilities:** Works closely with Microsoft Account Delivery Executive and/or Microsoft Project Manager as the Microsoft advocate and sole or shared technical lead. Enable development, analysis, deployment, and/or solution to remain on schedule and in line with the current capabilities and future directions of Microsoft products.

**Education:** Bachelor’s Degree and Master’s degree or industry equivalent experience.

**MS Senior Consultant**

- Analyses technical requirements and develop effective technical solutions
- Direct the activities of other Senior Consultants, Consultants and Associate Consultants
- Lead role in conceiving architectural designs
- Lead role in current environment assessment
- Lead and participate in delivering technical presentations to customer
- Manage specific tasks including directing the efforts of selected MCS and customer staff
- Meet/interview customer to capture specific requirements in concise format
- Participate in design of information systems
- Perform in the role of Enterprise or Partner Strategy Consultant
- Perform Total Cost of Ownership (TCO) Analysis
- Provide key link to Microsoft technology groups
- Provide leadership and guidance to support the implementation of large systems including methodology, design approaches, and architectural and engineering considerations
- Provide quality assurance review of engagement processes and deliverables
- Serve as technical project lead
- Work with customer staff to implement customer technology (e.g. testing, documentation, user expectations)

**General Experience:** Fifteen years demonstrated performance in related technology. Experienced in topics such as complex networks, cloud technologies, cross-platform integration and large-scale, complex systems design and implementation. This individual will have been formally trained by Microsoft in one or more of the following areas: Microsoft Solutions Framework, product futures, and relevant Certified Training in infrastructure and/or development areas associated with Microsoft’s products.

**Functional Responsibilities:** Lead Microsoft advocate and technical lead. Enable development, analysis,
deployment, and/or solution to remain on schedule and in line with the current capabilities and future directions of Microsoft products.

**Education**: Bachelor's or Master’s degree or industry equivalent experience.

**MS Associate Consultant**

- Assist in delivering technical presentations to customer staff
- Design and write code as required for selected customer systems
- Assist in infrastructure design and deployment activities
- Develop documentation on selected customer systems and objectives
- Directly involved in the hands-on implementation of customer systems
- Provide technical writing and documentation support
- Work with customer staff personnel to support technical strategy and control objectives

**General Experience**: Five years demonstrated performance or internship in related technology. Experienced in topics such complex networks, cross-platform integration and large-scale, complex systems design and implementation. Microsoft will have formally trained this individual in product futures, and relevant Certified Training associated with Microsoft's products.

**Functional Responsibilities**: Works to support the Microsoft Account Delivery Executive and/or Microsoft Project Manager. Enable development, analysis, deployment and/or solution to remain on schedule and in line with the current capabilities and future directions of Microsoft products.

**Education**: Bachelor's degree or industry equivalent experience.

**MS Delivery Manager**

- The Project Manager is responsible for overseeing the delivery of a product/service/solution and associated resources within the constraints of schedule, features/functionality, and budget during one or more key lifecycle segments: opportunity, delivery or operations
- Manages key deliverables and associated project activities
- Strong business development skills in needs requirements and business case for projects, strong cross-group collaboration with sales, product development, partners and support
- Responsible for planning, executing, and controlling:
  - Scope of project work, work objectives, deliverables, development of duration estimates and schedule, development of cost estimates, performance management of scope, schedule, resources and cost, project infrastructure to support communications and information needs, use and reuse of IP, support practice management in benchmarking and lessons learned to identify best practice and process improvements, continuous management of risk
  - Quality to meet/exceed conditions of satisfaction, thought leader in project management in one or more key lifecycle segments: opportunity, delivery or operations
  - Manages Microsoft technical personnel in execution of project work
General Experience: Fifteen years demonstrated performance in related technology and project management. Experienced in business development and managing projects involving complex networks, cross-platform integration and large-scale, complex systems design and implementation. This individual will have been formally trained by Microsoft in one or more of the following areas: Microsoft Solutions Framework, product futures, and relevant Certified Training in infrastructure and/or development areas associated with Microsoft's products.

Functional Responsibilities: Lead Microsoft business contact for customers. Coordinates and schedules project resources. Enable development, analysis, deployment, and/or solution to remain on schedule and in line with the current capabilities and future directions of Microsoft products.

Education: Bachelor's or Master’s degree or industry equivalent experience. Certification by the Project Management Institute (PMI®)

4.0 SERVICE CONTRACT LABOR STANDARDS

The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.