GENERAL SERVICES ADMINISTRATION SERVICES

FEDERAL SUPPLY SERVICE AUTHORIZED
FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is http://www.gsaadvantage.gov

Schedule Title: Multiple Award Schedule (MAS)

<table>
<thead>
<tr>
<th>Large Category</th>
<th>Subcategory</th>
<th>PSC</th>
</tr>
</thead>
<tbody>
<tr>
<td>Information Technology</td>
<td>IT Services</td>
<td>DA01</td>
</tr>
</tbody>
</table>

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at www.gsa.gov

Contract Number: 47QTCA22D005K
Contract Period: March 9, 2022 to March 8, 2027
Contractor: Big Cloud Consultants, LLC
35 White Pine Cir
Fletcher, NC 28732
www.bigcloudconsultants.com

Contractor’s Administration Source:
Craig Zimmerman
Phone: 828-348-1515 x. 10210
Fax: 828-348-5446
Email: Craig@BigCloudConsultants.com

Business Size: Small Business

Prices shown herein are Net (Discount deducted)
CUSTOMER INFORMATION:

1a. Awarded Special Item Numbers (SINs)

<table>
<thead>
<tr>
<th>Large Category</th>
<th>Subcategory</th>
<th>SINs</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>Information Technology</td>
<td>IT Services</td>
<td>54151S</td>
<td>Information Technology Professional Services</td>
</tr>
</tbody>
</table>

1b. Lowest Priced Model Number and Price For Each SIN: N/A

1c. Hourly & Service Rates: See price list on page 4

2. MAXIMUM ORDER: $500,000

3. MINIMUM ORDER: $100

4. GEOGRAPHIC COVERAGE: Domestic

5. POINT(S) OF PRODUCTION: Same as contractor

6. DISCOUNT FROM LIST PRICES: Prices shown are GSA Net, discount deducted.

7. QUANTITY DISCOUNT(S): Additional 1% for Single Task Orders exceeding $125,000.00

8. PROMPT PAYMENT TERMS: Net 30 Days

Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. FOREIGN ITEMS: Not Applicable

10a. TIME OF DELIVERY: Negotiated at order level

10b. EXPEDITED DELIVERY: Negotiated at order level

10c. OVERNIGHT AND 2-DAY DELIVERY: Contact contractor

10d. URGENT REQUIREMENTS: Agencies can contact the Contractor’s representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

11. FOB POINT: Destination
12a. ORDERING ADDRESS: Same as contractor

12b. ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3

13. PAYMENT ADDRESS: Same as contractor

14. WARRANTY PROVISION: Not Applicable

15. EXPORT PACKING CHARGES: N/A

16. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): N/A

17. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): N/A

18a. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): N/A

18b. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): N/A

19. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): N/A

20. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): N/A

21. PREVENTIVE MAINTENANCE (IF APPLICABLE): N/A

22a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A

22b. Section 508 Compliance for EIT: N/A

23. Unique Entity Identifier (UEI) Number: J391Z95SNHU6

24. Contractor has an active registration in the SAM database.
## SERVICES AWARDED PRICES & LABOR CATEGORIES

<table>
<thead>
<tr>
<th>SIN(s)</th>
<th>Labor Title</th>
<th>GSA Price w/ IFF</th>
<th>Unit of Issue</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Technology Analyst</td>
<td>$197.48</td>
<td>Hour</td>
</tr>
<tr>
<td>54151S</td>
<td>Director of Technology Solutions</td>
<td>$197.48</td>
<td>Hour</td>
</tr>
<tr>
<td>54151S</td>
<td>IT Project Manager</td>
<td>$197.48</td>
<td>Hour</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Labor Title</th>
<th>Labor Description</th>
<th>Minimum Education</th>
<th>Minimum Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Technology Analyst</td>
<td>The Technology Analyst is responsible analyzing client’s current technology footprint. Following that, the Technology Analyst is responsible for the creation and implementation of business processes, workflow, technology solutions and technology frameworks for that client. In addition, the Technology Analyst is responsible for consulting on maintenance and improvements/enhancements to the existing technology within a business organization.</td>
<td>Bachelors</td>
<td>5</td>
</tr>
<tr>
<td>Director of Technology Solutions</td>
<td>Direct of Technology Solutions will do the following for clients: analyze existing application portfolios, develop next-gen application architecture, transformation, and modernization roadmap. Design and implement solutions using Microsoft Office 365 or On-premises solutions. Participate in pre-sale activities, including proposal development and direct communications with potential clients. Collaborate with other account roles to develop budgets and timelines for solutions. Mentor and provide architectural guidance to multiple teams building innovative applications. Develop Proof-of-Concept projects to validate new architectures and solutions. Lead implementation of the solution from establishing project requirements and goals to solution &quot;go-live&quot;. Engage with business stakeholders to understand required capabilities, integrating business knowledge with technical solutions. Demonstrate broad solutions technical leadership, impacting significant technical direction. Assess and evaluate risk as required. Keep skills updated and remain proactively aware of happenings and current events in the industry. Mentor, educate, and train colleagues and maintain a strong understanding of industry trends and best practices.</td>
<td>Bachelors</td>
<td>5</td>
</tr>
<tr>
<td>IT Project Manager</td>
<td>The Project Manager will: determine and define project scope and objectives, predict resources needed to reach objectives and manage resources in an effective and efficient manner, prepare budget based on scope of work and resource requirements, track project costs in order to stay in budget, develop and manage a detailed project schedule and work plan, provide project updates on a consistent basis to various stakeholders about strategy, adjustments, and progress. In addition, manage contracts with clients and suppliers by assigning tasks and communicating expected deliverables, utilize industry best practices, techniques, and standards throughout entire project execution. Monitor progress and make adjustments as needed, measure project performance to identify areas for improvement.</td>
<td>Bachelors</td>
<td>5</td>
</tr>
</tbody>
</table>

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly the Service Contract Act (SCA), apply to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories/services have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.