GENERAL SERVICES ADMINISTRATION

Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

Multiple Award Schedule
Federal Supply Group: Information Technology
Contract Number: 47QTC22D006B
Contract Period: MARCH 29, 2022 THROUGH MARCH 28, 2027

Contractor: Keyrus US, Inc
252 W 37th Street
Suite 1400
New York, NY 10018-6640

Business Size: Other Than Small Business

Telephone: 646-664-4872
Web Site: www.keyrus.com/us
E-mail: Jeffrey.dell@keyrus.us
Contract Administration: Jeffrey Dell, Vice President

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov
CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Information Technology Professional Services</td>
</tr>
<tr>
<td>518210C</td>
<td>Cloud Computing and Cloud Related IT Professional Services</td>
</tr>
<tr>
<td>611420</td>
<td>Information Technology Training</td>
</tr>
<tr>
<td>OLM</td>
<td>Order Level Material</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Below.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Below.

2. Maximum Order:

<table>
<thead>
<tr>
<th>SIN</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S and 518210C</td>
<td>$500,000</td>
</tr>
<tr>
<td>611420</td>
<td>$250,000</td>
</tr>
</tbody>
</table>

3. Minimum Order: $100.00

4. Geographic Coverage (delivery Area): Domestic; 48 States, DC

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: A 2% discount will be applied on Single Task Orders of $350,000 or more

8. Prompt payment terms: Net 30 days
   Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin): None

10a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor

10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to affect a faster delivery: Contact Contractor

11. F.O.B Points(s): Destination

12a. Ordering Address(es): Same as Contractor

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es): Same as company address

14. Warranty provision.: Contractor’s standard commercial warranty.

15. Export Packing Charges (if applicable): N/A

16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

17. Terms and conditions of installation (if applicable): N/A

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

18b. Terms and conditions for any other services (if applicable): N/A

19. List of service and distribution points (if applicable): N/A

20. List of participating dealers (if applicable): N/A

21. Preventive maintenance (if applicable): N/A

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). N/A

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. N/A

23. Unique Entity Identifier (UEI) Number: JJ9WSN8442T7

24. Notification regarding registration in System for Award Management (SAM) database: Registered
INFORMATION TECHNOLOGY PROFESSIONAL SERVICES
DESCRIPTIONS AND PRICING

1. Supervisor
Our Technical Supervisors do all of the work listed in “Technical Project Manager” description and are just
more senior, performing the role of managing the Technical Project Manager’s work on large 7-8 figure
projects where there are multiple Technical Project Managers. Most of our Supervisors have 10-15+
years of experience delivering, technical project managing, and supervising the database planning and
design, programming, data migration services, and other technical work related to moving, transforming,
and analyzing data. Coming with experience from multiple industries and data types, they are the final
layer responsible for the ensuring that the latest technical best practices on large projects are adhered to
as pertains specifically to each client’s environment. They also make recommendations on technology
selection and the architecture of enterprise data environments. A Supervisor will work closely and
synergistically with a client’s Technical Leadership Team to build and manage a Project Charter for each
of the projects that Keyrus and our customers are developing together.

Minimum Education: Bachelors Degree
Minimum Years of Experience: 6

2. Technical Project Manager
Our Technical Project Managers must be qualified with a background doing all services listed in the “IT
Senior Data Consultant” description including database planning and design, programming, data
migration services, and other technical work. After doing this type of work for at least 5 years, they are
trained in Project Management “PMO” style best practices, to become the ultimate resource for
guaranteeing the success of technical database, programming, and data migration projects. We have
found that the only way to guarantee the success of these technical projects is to manage them with a
resource who jumps in to do the hands-on work for any part of large, complex data projects that require it
as soon as an issue arises.

Minimum Education: Bachelors Degree
Minimum Years of Experience: 4

3. IT Senior Data Consultant
Senior Consultants do all the work listed in “IT Data Analytics Consultant” description but are more senior,
requiring at least 3 years doing exactly this type of work before qualifying for this title. They have become
so strong in their work of database planning and design, programming, data migration services, and other
technical work that they are capable of being the “lead developer” on a project with multiple team
members and implementing technology-specific best practices. These team members are experts in
technologies such as Tableau, Talend, Redshift, Alteryx, and Snowflake often with advanced
certifications, plus enterprise data modeling experience to sign off on the design of 7-figure spend data
warehousing projects.

Minimum Education: Bachelors Degree
Minimum Years of Experience: 3

4. IT Data Analytics Consultant
Data Analytics Consultants are team members with a focus on modern BI Software implementation as
part of an agile Keyrus team. Consultants do all work listed in “IT Data Analyst” role they are just more
senior (database planning and design, programming, data migration services, and more technical work),
having at least 1 year of experience doing all of those things before qualifying for this title.
Consultants are also required to hold technical certifications in the technologies they develop in and can
leverage the wider Keyrus team when needed.

Minimum Education: Bachelors Degree
5. **IT Data Analyst**

Keyrus invests heavily in recruiting top tier talent who are interested in beginning their data analytics. While this is a junior role, it is crucial to the success of any project that they are staffed on. Consultants have undertaken Keyrus’ proprietary training program in data and analytics technologies and typically specialize in technologies such as Tableau, Alteryx, and Talend. Analysts carry out technical work including database planning and design, programming (SQL, JavaScript, Python), data migration services (for example from on-premise databases like Microsoft SQL and Oracle SQL to cloud-based databases like Snowflake and Amazon Redshift), and more technical work under the supervision of more senior resources.

Minimum Education: Bachelors Degree
Minimum Years of Experience: 0

6. **Solution Architect SME**

Keyrus Solution Architects are specialists in data warehouse & data visualization design, implementation, and migrations. They have multiple years working strictly within Data Architecture engagements across multiple types of clients, ensuring that the back-end is built in such a way to maximize value for the analytics consumption layer. This role is to provide the highest degree of design and best practices execution during all phases of this project.

Minimum Education: Bachelors Degree
Minimum Years of Experience: 4

7. **Data Science SME**

The Data Science SME will provide advanced analytics recommendations across the use cases provided, as well as evolving needs as the project progresses. Our Data Science SMEs work extensively with Tableau and Alteryx, and require advanced expertise in open source programming languages R and Python. Using these tools and using their knowledge of Advanced Statistics, they will implement the modeling and feature engineering for many types of technical models including linear and non-linear regression, support vector machines, pattern recognition and Machine Learning, resampling models, and neural nets (cognitive computing).

Minimum Education: Bachelors Degree
Minimum Years of Experience: 3

8. **Cyber Security SME**

Keyrus Cyber Security SMEs have years of security specific experience on top of an additional discipline such as Cloud or Operations. They have worked with and have lead large scale security efforts for Fortune 500 firms, which require a deep understanding of both the technology and the business. Our Security SMEs are well trained and keep up to date with modern security techniques and tooling. They are experts in managing and understanding risk. Keyrus Security SMEs work toward developing solutions and implementing best practices that clearly and deliberately balance the reduction of risk with business needs.

Minimum Education: Bachelors Degree
Minimum Years of Experience: 3

9. **Associate Cloud Engineer**

Associate Cloud Engineers are junior team members who have undergone our proprietary training. An Associate will work closely with the project team and will be able work with a team to implement technical Cloud infrastructure.

Minimum Education: Bachelors Degree
Minimum Years of Experience: 0
10. Cloud Engineer (a/k/a Staff Engineer)
Cloud Engineers have at least 2 years of cloud engineering experience at RunAsCloud or similar companies. A Cloud Engineer will work closely with the client and project teams and will be able work with a team to analyze, explain, and implement technical Cloud infrastructure of moderate complexity.

Minimum Education: Bachelors Degree
Minimum Years of Experience: 2

11. Cloud Architect (a/k/a Sr. Cloud Engineer)
Keyrus Cloud Architects are specialists in Cloud environment design, implementation, and migrations. They have multiple years working strictly within Cloud based engagements across multiple types of clients, ensuring Cloud infrastructure is built in such a way to maximize value, security, and resiliency for their client. This role is to provide the highest degree of excellence and adherence to practical and regulatory requirements during all phases of a project including planning, design, and execution.

Minimum Education: Bachelors Degree
Minimum Years of Experience: 3

12. Principal Cloud Architect
Principal Cloud Architects are a Director- or VP-level resources with extensive experience managing multiple teams and delivering Cloud-based projects. PCAs have typically spent years with Keyrus prior to supervising initiatives. A PCA will work closely and synergistically with a client’s Technical Leadership Team to build and manage a Project Charter for each of the projects that Keyrus and our customers are developing together; this role is primarily focused on planning, design, and coordination of execution.

Minimum Education: Bachelors Degree
Minimum Years of Experience: 5

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>YEAR 1</th>
<th>YEAR 2</th>
<th>YEAR 3</th>
<th>YEAR 4</th>
<th>YEAR 5</th>
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<tbody>
<tr>
<td>54151S</td>
<td>Supervisor</td>
<td>$246.85</td>
<td>$255.49</td>
<td>$264.43</td>
<td>$273.69</td>
<td>$283.27</td>
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<td>54151S</td>
<td>Technical Project Manager</td>
<td>$197.48</td>
<td>$204.39</td>
<td>$211.55</td>
<td>$218.95</td>
<td>$226.61</td>
</tr>
<tr>
<td>54151S</td>
<td>Senior Data Consultant</td>
<td>$197.48</td>
<td>$204.39</td>
<td>$211.55</td>
<td>$218.95</td>
<td>$226.61</td>
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<tr>
<td>54151S</td>
<td>Data Analytics Consultant</td>
<td>$172.80</td>
<td>$178.84</td>
<td>$185.10</td>
<td>$191.58</td>
<td>$198.29</td>
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<td>54151S</td>
<td>Data Analyst</td>
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<td>$169.24</td>
<td>$175.16</td>
<td>$181.29</td>
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<tr>
<td>54151S</td>
<td>Solution Architect SME</td>
<td>$197.48</td>
<td>$204.39</td>
<td>$211.55</td>
<td>$218.95</td>
<td>$226.61</td>
</tr>
<tr>
<td>54151S</td>
<td>Data Science SME</td>
<td>$246.85</td>
<td>$255.49</td>
<td>$264.43</td>
<td>$273.69</td>
<td>$283.27</td>
</tr>
<tr>
<td>54151S</td>
<td>Cyber Security SME</td>
<td>$246.85</td>
<td>$255.49</td>
<td>$264.43</td>
<td>$273.69</td>
<td>$283.27</td>
</tr>
<tr>
<td>518210C</td>
<td>Associate Cloud Engineer</td>
<td>$123.43</td>
<td>$127.75</td>
<td>$132.22</td>
<td>$136.84</td>
<td>$141.63</td>
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<tr>
<td>518210C</td>
<td>Cloud Engineer aka staff engineer</td>
<td>$162.92</td>
<td>$168.62</td>
<td>$174.53</td>
<td>$180.63</td>
<td>$186.96</td>
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<tr>
<td>518210C</td>
<td>Cloud Architect aka: Sr. Cloud Engineer</td>
<td>$222.17</td>
<td>$229.94</td>
<td>$237.99</td>
<td>$246.32</td>
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<td>518210C</td>
<td>Principal Cloud Architect</td>
<td>$271.54</td>
<td>$281.04</td>
<td>$290.88</td>
<td>$301.06</td>
<td>$311.59</td>
</tr>
</tbody>
</table>

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
## INFORMATION TECHNOLOGY TRAINING

<table>
<thead>
<tr>
<th>SIN</th>
<th>Course Title &amp; Description</th>
<th>Course Length</th>
<th>Minimum Participants</th>
<th>Maximum Participants</th>
<th>GSA Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>611420</td>
<td>Tableau Desktop Fundamentals Workshop--Learn core Desktop skills in this introductory class with a thorough introduction to data analysis and visual design in Tableau, and learn how to build views and interactive dashboards.</td>
<td>16 hours</td>
<td>5</td>
<td>15</td>
<td>$3,909.32</td>
</tr>
<tr>
<td>611420</td>
<td>Tableau Desktop Intermediate Workshop--For those who have a solid foundation with Tableau, this course will help you expand your knowledge and distinguish yourself as a Tableau power user.</td>
<td>8 hours</td>
<td>5</td>
<td>15</td>
<td>$1,954.66</td>
</tr>
<tr>
<td>611420</td>
<td>Tableau Server Admin Workshop--Learn how to manage, monitor, and maintain Tableau sites while ensuring that your users have access to the data they need.</td>
<td>8 hours</td>
<td>1</td>
<td>5</td>
<td>$1,954.66</td>
</tr>
<tr>
<td>611420</td>
<td>Alteryx Core Concepts Training (Online)--This introductory course is designed for students who are new to Alteryx and beginning their data analytics journey. The virtual classroom environment provides a hands-on experience in building Alteryx workflows using easy to follow step-by-step instructions, along with provided datasets. Upon completion of the course, students will be familiar with all the most frequently used tools in the Favorites Toolbar!</td>
<td>16 hours</td>
<td>1</td>
<td>12</td>
<td>$3,909.32</td>
</tr>
<tr>
<td>611420</td>
<td>Alteryx Fundamentals for Finance Training (Online)--This introductory course is designed for students in Finance organizations who are new to Alteryx and beginning their data analytics journey. The virtual classroom environment provides a hands-on experience in building Alteryx workflows using easy to follow step-by-step instructions, along with provided datasets. Students will utilize datasets based on Finance industry data, such as tax data, ticker prices by year, holdings data and more. Upon completion of the course, students will be familiar with the most frequently used tools in the Favorites Toolbar!</td>
<td>8 hours</td>
<td>1</td>
<td>12</td>
<td>$1,954.66</td>
</tr>
<tr>
<td>Code</td>
<td>Description</td>
<td>Duration</td>
<td>Count</td>
<td>Quantity</td>
<td>Price</td>
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<td>--------</td>
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<td>----------</td>
<td>-------</td>
<td>----------</td>
<td>--------</td>
</tr>
<tr>
<td>611420</td>
<td>Alteryx Analytic App Training--This intermediate course is designed for students who are familiar with Alteryx and are ready to incorporate Analytic Apps into their self-service processes. The virtual classroom environment provides a hands-on experience in developing Analytic Apps using easy to follow step-by-step instructions, along with provided datasets and pre-built workflows. Students will also learn how to utilize Apps on their desktop and within their Alteryx Server Gallery, as well as share Apps with end users.</td>
<td>8 hours</td>
<td>1</td>
<td>12</td>
<td>$2,443.32</td>
</tr>
<tr>
<td>611420</td>
<td>Alteryx Predictive Tools Training--This advanced course is designed for students who are familiar with Alteryx and are ready to explore the Predictive and Time Series Toolsets. The virtual classroom environment provides a hands-on experience performing predictive analytics using easy to follow step-by-step instructions, along with provided datasets and pre-built workflows. Students will utilize use cases based on real-world scenarios to train and compare multiple predictive models.</td>
<td>8 hours</td>
<td>1</td>
<td>12</td>
<td>$2,443.32</td>
</tr>
</tbody>
</table>