AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST
MULTIPLE AWARD SCHEDULE

SPECIAL ITEM NUMBER 54151S - INFORMATION TECHNOLOGY PROFESSIONAL SERVICES
SPECIAL ITEM NUMBER OLM – ORDER-LEVEL MATERIALS (OLM)

BluJuniper, Inc.
2323 Tracy Pl NW
Washington, DC 20008
(P) 301-659-6000 (F) N/A
www.blujuniper.com

Contract Number: **47QTCA22D0073**

Period Covered by Contract: **04/19/22 – 04/18/27**

General Services Administration
Federal Acquisition Service
Pricelist current through Modification #PA-0001, dated 04/19/22.

Products and ordering information in this Authorized Multiple Award Schedule Pricelist are also available on the GSA Advantage! System (http://www.gsaadvantage.gov).
CUSTOMER INFORMATION:

1a. Awarded Special Item Number(s):

<table>
<thead>
<tr>
<th>SIN</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Information Technology Professional Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials (OLM)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: See page 4.

1c. Descriptions of all corresponding commercial job titles with experience, functional responsibility and education are provided beginning on page 5.

2. Maximum Order: 54151S - $500,000
OLM - $250,000

3. Minimum Order: $100

4. Geographic Coverage: Worldwide

5. Point of Production: N/A

6. Prices Shown Herein are Net (discount deducted)

7. Quantity Discount: None

8. Prompt Payment Terms: Net 30

9. Foreign Items: None

10a. Time of Delivery: BluJuniper, Inc. shall deliver or perform services in accordance with the terms negotiated in an agency’s order.

10b. Expedited Delivery: Consult with Contractor

10c. Overnight/2-Day Delivery: Consult with Contractor

10d. Urgent Requirements: Consult with Contractor

11. FOB Point: Destination
12a. **Ordering Address:** BluJuniper, Inc.
    ATTN: Gazelle Hashemian
    2323 Tracy Pl NW
    Washington, DC 20008
    (P) 301-659-6000 (F) N/A
    finance@blujuniper.com

12b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. **Payment Address:** BluJuniper, Inc.
    ATTN: Gazelle Hashemian
    2323 Tracy Pl NW
    Washington, DC 20008
    (P) 301-659-6000 (F) N/A
    finance@blujuniper.com

14. **Warranty Provisions:** Contractor’s Standard Warranty

15. **Export Packing charges:** Not applicable

16. **Terms and conditions of rental, maintenance, and repair:** Not applicable

17. **Terms and conditions of installation:** Not applicable

18a. **Terms and conditions of repair parts:** Not applicable

18b. **Terms and conditions for any other services:** Not applicable

19. **List of service and distribution points:** Not applicable

20. **List of participating dealers:** Not applicable

21. **Preventive maintenance:** Not applicable

22a. **Environmental attributes**, e.g., recycled content, energy efficiency, and/or reduced pollutants: Not applicable

22b. **BluJuniper, Inc.** for Section 508 compliance information. The EIT standards can be found at: http://www.section508.gov

23. **Unique Entity Identifier (UEI) number:** 117661075

24. **BluJuniper, Inc.** is registered in the System for Award Management (SAM) database.
BluJuniper, Inc. has reviewed clause 52.222-41 The Service Contract Labor Standards (SCLS) of 1965 (formerly known as the Service Contract Act (SCA)) and understands that the SCLS is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to the SCLS due to exemptions for professional employees, this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, we will inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupation code, SCLS labor category titles and the applicable wage determination number.
Labor Category Descriptions

**IT Business Analyst I**

**Functional Responsibility:** Performs one or more of the following functions. Gathers and documents business and technology system requirements in support of Information Technology projects and system enhancements. Contributes to Development and documentation of business processes and related system enhancements for IT projects. Supports efforts and tasks in system(s) business modernization project(s). Performs business and technology requirements analysis and documentation. Participates in business process modeling and functionality assessment support of technology systems projects. Contributes to IT project study, analysis, evaluation, testing, training, and documentation throughout software development lifecycle.

**Minimum Education:** Bachelor's
**Minimum Experience:** 3 years

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**IT Business Analyst II**

**Functional Responsibility:** Performs one or more of the following functions. Gathers and documents business and technology system requirements in support of Information Technology projects and system enhancements. Develops, documents, and promotes improved business management, systems processes, methods, and practices for IT projects. Contributes to systems’ business modernization projects. Performs business and technology requirements analysis and documentation. Participates in business process practices and functions to support technology systems planning. Actively participates to IT project study, analysis, evaluation, testing, training, and documentation throughout software development lifecycle.

**Minimum Education:** Bachelor's
**Minimum Experience:** 5 years

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**IT Consultant II**

**Functional Responsibility:** Performs one or more of the following functions. Serves as an Information Technology specialist within an engagement team. Assumes responsibility for contributing to work plan development, reaching engagement milestones, and often leading project task(s) for technology projects. Applies data modeling, process modeling, and software design techniques to IT projects and related automation needs. Conducts analysis of IT solutions and tools to satisfy program requirements and creates project deliverables in alignment with best practices in software development lifecycle and industry standards. Formulates business and technology strategy recommendations through financial modeling, technology industry best practices, assesses appropriate alternatives, and offers roadmaps for approved plans. Advises client on alternative methods of technology solutions in alignment with client’s goals and automation needs.

**Minimum Education:** Bachelor's
**Minimum Experience:** 6 years
**IT Developer II**

**Functional Responsibility:** Performs one or more of the following functions. Works as technical resource, providing technology development services by developing software and/or configuration of COTS (commercially off the shelf products). Contributes in development of applications systems analysis and programming. Participates in requirement or system design, coding, testing, debugging, and documentation of assigned phase of technology lifecycle development. Has technical knowledge of all phases of software development lifecycle methods. May help develop, evaluate, or document business or user training programs. Maintains currency in systems applications and SDLC methods. Resolves client technical problems with software or COTS and responds to suggestions for business and process improvements or enhancements.

**Minimum Education:** Bachelor's  
**Minimum Experience:** 5 years

**IT Program Executive**

**Functional Responsibility:** Performs one or more of the following functions. Leads activities of one or more Information Technology projects, the resources assigned to the IT projects, and the inherent interdependencies between the tasks within project(s). For technology projects the IT Program Executive works with the Delivery Manager to ensure scope management and client satisfaction and delivery of intended outcomes: on time and within budget. Works with the Program Manager to monitor IT project progress, client satisfaction, scope assessment, project risk identification/mitigation, and successful project closure. Presents engagement plan; manages to the project management plan; monitors and manages risks; coordinates activities across the engagement tasks; presents communication and collaboration mechanisms for the team; manages interdependencies between tasks; and aligns contact success criteria for each IT task and engagement close out.

**Minimum Education:** Bachelor's  
**Minimum Experience:** 15 years

**IT Program Manager III**

**Functional Responsibility:** Performs one or more of the following functions. Comprehends software development lifecycle best practices and methods. Leads and contributes to development of IT project plans and execution of tasks and resource assignment. Ensures sufficient analyses of technology applicable to automation requirements across client functional areas. Represents the client at meetings and conferences addressing issues on the feasibility and applications of technology to current and emerging systems. Contributes to technology strategy plan and alignment of client technology investment to associated IT projects. Performs alternative analysis for technology solutions or business processes that impact the client technology implementation or automation. Manages IT project staffing, budget, prioritization, and other personnel matters. Develops engagement plan; develops and manages the project management plan; monitors and manages risks; coordinates activities across the engagement tasks; develops and presents communication and collaboration mechanisms for the team; manages interdependencies between tasks; and aligns contact success criteria for each IT task and engagement close out.
Minimum Education: Bachelor's
Minimum Experience: 15 years

**IT Project Manager I**

**Functional Responsibility:** Performs one or more of the following functions. Comprehends software development lifecycle and its alignment with client’s projects. Participates and/or leads one or more tasks within client information technology project(s). Plans, coordinates, and documents IT project activities(s) for a phase of SDLC or leads a task involved in providing services in fulfillment of an IT project contract. Participates in IT business requirements gathering, software development, testing, training, documentation, and production support of IT projects while working under direction of a more senior project/program manager or client advisor. Prepares client status report, briefing, and documentation of IT project progress. Provides recommendations for operations and resolution of technical problems.

Minimum Education: Bachelor's
Minimum Experience: 3 years

**IT Project Manager II**

**Functional Responsibility:** Performs one or more of the following functions. Comprehends software development lifecycle and its alignment with client’s projects. Participates and/or leads client information technology project(s). Plans, coordinates, and directs IT project activities, project control, and technical personnel involved in providing services in fulfillment of an IT project. Participates or facilitates IT business requirements gathering, software development, testing, training, documentation, and production support of IT projects while working under direction of a program manager or client advisor. Facilitates and prepares client status report, briefing, and documentation of IT project progress. Provides recommendations for operations and resolution of technical problems.

Minimum Education: Bachelor's
Minimum Experience: 7 years

**IT Solution Architect II**

**Functional Responsibility:** Performs one or more of the following functions. Participates and contributes to business, technical, and IT architectural support in development of a technology automation plan or system enhancement to ensure system configuration meets client requirements. Participates in identification and documentation of technology best practices and development of business/technical roadmap to implement the selected automation plan. Supports and contributes to business process, activity, functional, technical, and data models in alignment with IT project goal and strategy. Analyzes business practices and functions to support systems planning and technical implementation for a new system or enhancement to an existing system or software application in support of client technology and automation strategy. Supports one or more aspects of business or Software Development Lifecycle (SDLC). Studies, analyzes, and evaluates system architecture, functional implementation, interface requirements, and architecture plan in alignment with technology and software lifecycle best practices.

Minimum Education: Bachelor's
Minimum Experience: 6 years

**IT Solution Architect III**
Functional Responsibility: Performs one or more of the following functions. Provide business, technical, and IT architectural support in development of a technology automation plan or system enhancement to ensure a system configuration meets client requirements. Identifies technology best practices and develop business/technical roadmap to implement the selected automation plan. May create business process, activity, functional, technical, and data models in alignment with IT project goal. Analyzes business practices and functions to support systems planning and technical implementation for a new system or enhancement of an existing system or software application in support of client technology and automation strategy. Supports one or more aspects of business or Software Development Lifecycle (SDLC). Studies, analyzes, and evaluates system architecture, functional implementation, interface requirements, and architecture plan in alignment with technology and software lifecycle best practices.

Minimum Education: Bachelor's
Minimum Experience: 10 years

**IT Subject Matter Expert II**
Functional Responsibility: Performs one or more of the following functions. Acts as the principal technical and scientific advisor to the Program Manager on new/emerging technologies. Comprehends best practices in software development lifecycle methodology and related technology automation needs for client. Develops innovative concepts/approaches with minimal or no guidance to advise clients on business and technical roadmap. Plans, executes, and monitors analyses and design of technologies applicable to automation requirements across client functional areas. Represents the client at meetings and conferences addressing issues on the feasibility and applications of technology to current and emerging technology and industry best practices. Creates mission, business, and technology strategy in alignment with client’s needs and develops a roadmap for implementation of approved technical or automation plan.

Minimum Education: Bachelor's
Minimum Experience: 10 years

**IT Subject Matter Expert III**
Functional Responsibility: Performs one or more of the following functions. Acts as the principal technical and scientific advisor to the Program Manager on new/emerging technologies in a specified discipline. Comprehends best practices in software development lifecycle methodology and related technology automation needs for client. Develops innovative concepts/approaches with minimal or no guidance to advise clients on business and technical roadmap. Plans, executes, and monitors analyses and design of technologies applicable to automation requirements across client functional areas. Represents the client at meetings and conferences addressing issues on the feasibility and applications of technology to current and emerging technology and industry best practices. Creates mission, business, and technology strategy in alignment with client’s needs and develops a roadmap for
implementation of approved technical or automation plan. Oversees implementation of an approved technology strategy roadmap.

**Minimum Education:** Bachelor's
**Minimum Experience:** 15 years

**IT System Analyst II**

**Functional Responsibility:** Performs one or more of the following functions. Comprehends software development lifecycle methods and practices. Understands implementation strategy for COTS. Participates in one or more phase of software development lifecycle such as requirement gathering and documentation, application design, system configuration, testing, and documentation. Participates in joint application development sessions under direction of project manager and contributes to the system requirements and configuration project.

**Minimum Education:** Bachelor's
**Minimum Experience:** 5 years

<table>
<thead>
<tr>
<th>Equivalent Degree</th>
<th>Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bachelor’s</td>
<td>Associate’s degree + 2 additional years relevant experience</td>
</tr>
<tr>
<td>Master’s</td>
<td>Bachelor’s + 2 additional years relevant experience or Associate’s degree + 4 additional years relevant experience</td>
</tr>
<tr>
<td>Doctorate</td>
<td>Master’s + 2 additional years relevant experience or Bachelor’s + 4 additional years or Associate’s + 6 additional years relevant experience</td>
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