



Contract Holder

General Services Administration
Authorized Federal Supply Schedule Price List
Multiple Award Schedule
Federal Supply Group: Professional Services
GSA Contract Number: 47QTCA22D0077
Price List Current as of Mod. #PS-0002 (effective June 30, 2022)

Contract Period: April 22, 2022, through April 21, 2027

Note: The government has the option of exercising 3 Option Periods of 5 years apiece.

Small Business ~ SBA Certified Small Disadvantaged Business
SBA Certified 8(a) Business



Strategic Innovation Group
4601 Fairfax Drive, Suite 1200
Arlington, Virginia 22203
Web: www.strategicIG.com

Contact for Contract Administration:
Paul Serotkin
pserotkin@strategicIG.com
Tel.: 571-895-4845
FAX: 571-895-4847

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The internet address for GSA Advantage! is: www.GSAAdvantage.gov.

Contents

- Scope of the Contract 1
- Advantages of Using a GSA Schedule Contract..... 3
- Prices..... 4
- Position Description..... 5
- Customer Information 11
- Contact Us..... 13

Scope of the Contract

Under our GSA Multiple Award Schedule contract, Strategic Innovation Group (SIG) can provide a wide range of information technology support services for federal agencies. In addition, states and municipalities can use this contract under the “Cooperative Purchasing” program. Our contract includes the following scope of work items, called “Special Item Numbers” (SINs).

SIN 54151S, Information Technology Professional Services

Federal agencies can order services from SIG under SIN 54151S. State and local agencies can procure services under SIN 54151SSTLOC.

IT Professional Services and/or labor categories for database planning and design; systems analysis, integration, and design; programming, conversion and implementation support; network services, data/records management, and testing.

SIN 541611, Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services

Federal government agencies and departments can order these services from SIG under SIN 541611. State and local agencies can procure Disaster Recovery services under SIN 541611RC.

Provide operating advice and assistance on administrative and management issues. Examples include: strategic and organizational planning, business process improvement, acquisition and grants management support, facilitation, surveys, assessment and improvement of financial management systems, financial reporting and analysis, due diligence in validating an agency's portfolio of assets and related support services, strategic financial planning, financial policy formulation and development, special cost studies, actuarial services, economic and regulatory analysis, benchmarking and program metrics, and business program and project management.

SIN 522310, Financial Advising, Loan Servicing and Asset Management Services

Federal government agencies and departments can order these services from SIG under SIN 522310. State and local agencies can procure Disaster Recovery services under SIN 522310RC.

Services include assisting agencies on cross-cutting issues, asset marketability, equity monitoring, originations, and addressing any other considerations regarding the acquisition, management and/or resolution of an asset; assisting agencies in servicing, monitoring and maintaining loan assets such as establishing loan database, remittance processing, processing loan cancellations and consolidations, billing services, and servicing troubled loans which may include borrower negotiations, restructuring, foreclosure and supervision of the sale of the collateral and workout agreements.

SIN 541110, Professional Legal Services

Federal government agencies and departments can order these services from SIG under SIN 541110. State and local agencies can procure Disaster Recovery services under SIN 541110RC.

Assist agencies with the full spectrum of professional legal support required for the resolution, management and/or disposition of assets held by the Federal Government.

SIN 541330ENG, Engineering Services

Federal government agencies and departments can order these services from SIG under SIN 541330ENG. State and local agencies can procure Disaster Recovery services under SIN 541330ENGR.

Services include: applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, processes, and systems. Services may involve any of the following activities: provision of advice, concept development, requirements analysis, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.

SIN OLM, Order-Level Materials

If any OLMs become part of a task order, they are placed under SIN OLM (for task orders for Federal government agencies and departments) or SIN OLMRC (for Disaster Recovery services for state or local agencies).

Order-Level Materials (OLMs) are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Federal Supply Schedule (FSS) contract or FSS blanket purchase agreement (BPA). OLMs are not defined, priced, or awarded at the FSS contract level. They are unknown before a task or delivery order is placed against the FSS contract or FSS BPA. OLMs are only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line-Item Number (CLIN) and are subject to a Not to Exceed (NTE) ceiling price. OLMs include direct materials, subcontracts for supplies and incidental services for which there is not a labor category specified in the FSS contract, other direct costs, and indirect costs. OLMs are purchased under the authority of the FSS Program and are not "open market items."

Items awarded under ancillary supplies/services or other direct cost (ODC) SINs are not OLMs. These items are defined, priced, and awarded at the FSS contract level, whereas OLMs are unknown before an order is placed. Ancillary supplies/services and ODC SINs are for use under all order type CLINs (Fixed-Price (FP), T&M, and LH), whereas the Order-Level Materials SIN is only authorized for use under T&M and LH order CLINs.

The Order-Level Materials SIN is only authorized for use in direct support of another awarded SIN. Price analysis for OLMs is not conducted when awarding the FSS contract or FSS BPA; therefore, GSAR 538.270 and 538.271 do not apply to OLMs. OLMs are defined and priced at the ordering activity level in accordance with GSAR clause 552.238-82 Special Ordering Procedures for the Acquisition of Order-Level Materials. Prices for items provided under the Order-Level Materials SIN must be inclusive of the Industrial Funding Fee (IFF). The cumulative value of OLMs in an individual task or delivery order cannot exceed 33.33% of the total value of the order.

Advantages of Using a GSA Schedule Contract

Do you need a quick, convenient, and cost-effective way to order services from SIG? Our GSA contract provides an excellent solution. It offers the following advantages:

- **Dramatic time savings.** You can typically complete the task order initiation process (as specified in FAR 8.405) very quickly—often in a matter of days or weeks.
- **Minimal administrative burden.** When you place an order with SIG through our GSA Contract, the order will be considered to have been placed using “full and open competition.”
 - You are not required to synopsise the requirement ahead of time in SAM.gov.
 - GSA has already determined that prices offered by GSA contractors are “fair and reasonable.”
 - All applicable federal procurement laws and regulations, including “Small Business” set-asides and other types of set-asides, have already been applied.
- **No dollar limits** on task orders.
- **Socioeconomic contracting credit.** Your agency will receive both *Small Business* credit and *Small Disadvantaged Business* credit for all Task Orders issued to SIG.
- **Flexibility.** For example, if you do not know the precise amount or types of services that you would like to purchase, you can set up a “Blanket Purchase Agreement” (BPA) with SIG. You can use the BPA as an ordering device in which all your offices can participate, allowing them to place orders directly with SIG.
- **Direct relationship** with SIG.
 - GSA will not get involved in your selection process.
 - Your agency will not have to transfer funds to GSA and will not have to set up an interagency agreement.
 - SIG will deliver services and submit invoices directly to your agency. You will remit payment directly to SIG. GSA does not inject itself into the client/contractor relationship.

Prices

The following prices are GSA Awarded Hourly Rates for Base Period. These prices are “net” (prices shown include all applicable discounts and are inclusive of the 0.75% Industrial Funding Fee).

		GSA Hourly Rates				
SIG Labor Category	SINs	Year 1 4/22/2022 to 4/21/2022	Year 2 4/22/2023 to 4/21/2024	Year 3 4/22/2024 to 4/21/2025	Year 4 4/22/2025 to 4/21/2026	Year 5 4/22/2026 to 4/21/2027
System Architect 2	541515	\$147.91	\$153.23	\$158.74	\$164.45	\$170.38
Senior Management Consultant	541611; 522310	\$193.53	\$200.49	\$207.71	\$215.18	\$222.93
Program Support II	541611; 522310	\$57.72	\$59.80	\$61.95	\$64.18	\$66.49
Loan Processing Assistant**	522310	\$49.57	\$51.36	\$53.20	\$55.11	\$57.10
Senior Attorney	541611; 522310; 541110; 541330ENG	\$352.64	\$365.34	\$378.49	\$392.11	\$406.23
Senior Paralegal	541611; 522310; 541110; 541330ENG	\$156.17	\$161.79	\$167.62	\$173.65	\$179.90
Paralegal	541611; 522310; 541110; 541330ENG	\$94.28	\$97.67	\$101.19	\$104.84	\$108.61
Senior Construction Manager	541330ENG	\$248.11	\$257.05	\$266.30	\$275.88	\$285.81
Construction Management Support Level 2	541330ENG	\$148.87	\$154.23	\$159.78	\$165.53	\$171.49
Construction Management Support Level 1	541330ENG	\$94.28	\$97.67	\$101.19	\$104.84	\$108.61

** Service Contract Labor Standards eligible.

Service Contract Labor Standards (formerly Service Contract Act) Matrix

SCLS Eligible Contract Labor Category	SCLS Equivalent Code Title	WD Number
Loan Processing Assistant	01011, Accounting Clerk I	2015-4281

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this price list are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

Position Description

System Architect 2

Functional Responsibility:

Provides senior level expertise on decisions and priorities regarding the enterprise's overall systems architecture. Facilitates the establishment and implementation of standards and guidelines that guide the design of technology solutions including architecting and implementing solutions requiring integration of multiple platforms, operating systems and applications across the enterprise. Reviews, advises, and designs standard software and hardware builds, system options, risks, costs vs. benefits and impact on the enterprise business process and goals. Develops and documents the framework for integration and implementation for changes to technical standards. Assists in the development of and manages an architecture governance process. Provides technical guidance to project team areas as appropriate. Tracks industry trends and maintains knowledge of new technologies to better serve the enterprise's architecture needs.

Minimum Years of Experience:

10

Minimum Education:

Bachelor's Degree

Required Certifications:

None

Senior Management Consultant

Functional Responsibility

Applies functional expertise such as strategic planning, procurement solutions, cost reduction programs, shared services, and asset protection, either in an industry or across several industries. Takes leadership role in defining requirements and strategies for IT development tasks. Demonstrates superior oral and writing skills as well as outstanding analytic and problem-solving abilities. Manages analysis of data to identify strategy, operations, and technology improvements. Conducts benchmarking and best-practices analysis. Anticipates, researches, identifies, and develops solutions to customer problems. Initiates measures to eliminate non-value-added activities through process improvement. Applies excellent knowledge of the consulting process and honed problem-solving abilities through experience and training. Identifies potential issues and roadblocks in a project and bring them to the attention of the team management to resolve them quickly and efficiently.

Minimum Education

Bachelor's

Minimum Years of Experience

15

Required Certifications

None

Program Support II

Functional Responsibility

Provides administrative or highly adaptable general support on management consulting, organizational design, financial advising and asset management and monitoring tasks. Works directly with client staff, knowledgeable with industry-standard concepts, practices, technologies and procedures. Requires some instructions and guidance for daily tasks and works under general supervision.

Minimum Education

Bachelor's

Minimum Years of Experience

3

Required Certifications

None

Loan Processing Assistant

Functional Responsibility

Responsible for checking, sorting and compiling data relevant to loan applications. assigned portfolio of loans, with focus on risky or troubled loans. Keeps loan specialists informed of borrower's status. Helps establish and update loan database. Assists with processing remittances, loan cancellations and consolidations. Assists with billing, and servicing troubled loans. Performs research to support loan reviews. Estimates liabilities as well as the assets relevant for processing customer loan applications. Review loan applicants, income and collateral. Responsible for performing loan documentation duties on less complex loan packages to ensure compliance with company policies and government regulations.

Minimum Education

Associate

Minimum Years of Experience

2

Required Certifications

None

Senior Attorney

Functional Responsibility

Takes lead role in handling legal processes (e.g., asset recovery, loan workouts, contracts, construction change orders, intellectual property, mergers & acquisitions, financial/securities offerings, compliance issues, transactions, lawsuits, patents). Formulates and recommends

client policies and positions on legal issues. Researches, anticipates, and guards client companies against legal risks. Guides managers and ensures compliance (e.g., local building codes; state and federal health and safety and environmental rules and regulations). Structures, drafts, and reviews reports and other legal documents. Represents client companies in legal proceedings (administrative boards, court trials etc.). Drafts and administers all contracts. Negotiates deals and attends company meetings. On management consulting projects, provides guidance and input on the formulation and analysis of policy, managerial, and organizational recommendations.

Minimum Education

Juris Doctor

Minimum Years of Experience

7

Required Certifications

None

Senior Paralegal

Functional Responsibility

Supports attorneys by gathering, organizing, and preparing various documents and files for complex legal proceedings, administrative hearings, and permit application processes. Supports asset management projects by gathering, organizing, and preparing documents for processing of troubled loans. Supports management, strategic, and organizational consulting projects by researching relevant statutes and regulations and recommending options. Supports Construction Management projects by reviewing and marking up, and assisting in the negotiation of, change orders. Gathers helpful details about upcoming proceedings, court cases, and negotiations (e.g., for asset recovery cases; for resolution of change order requests). Draft legal documents for attorney review, such as contracts, change orders, briefs, appeals, pleadings, loan workout agreements, and change orders. Performs investigations and research to fact-check information by searching through public records and other resources provided by clients. Helps keep track of changes in relevant statutes and regulations, and provides attorneys with timely updates on these changes. Applies strong writing and oral skills.

Minimum Education

Bachelor's

Minimum Years of Experience

7

Required Certifications

None

Paralegal

Functional Responsibility

Supports attorneys by gathering, organizing, and preparing various documents and files for legal proceedings, administrative hearings, and permit application processes. Supports asset management projects by gathering, organizing, and preparing documents for processing of troubled loans. Supports management, strategic, and organizational consulting projects by researching relevant statutes and regulations. Supports Construction Management projects by reviewing and marking up, and assisting in the negotiation of, change orders. Gathers helpful details about upcoming proceedings, court cases, and negotiations (e.g., for asset recovery cases; for resolution of change order requests). Helps draft legal documents for attorney review, such as contracts, change orders, briefs, appeals, pleadings, loan workout agreements, and change orders. Performs investigations and research to fact-check information by searching through public records and other resources provided by clients. Helps keep track of changes in relevant statutes and regulations, and provides attorneys with timely updates on these changes. Applies strong writing and oral skills.

Minimum Education

Bachelor's

Minimum Years of Experience

3

Required Certifications

None

Senior Construction Manager

Functional Responsibility

Acts as an agent for the owner, to help ensure that the construction project proceeds on time, at a high level of quality, and within budget. As an agent for the owner, has no contractual relationship to the design, engineering, and construction contractors; assists the owner in overseeing those contractors' services and progress. As the owner's agent, tactfully and professionally communicates (orally and in writing) owner's requirements and positions, and engages at multiple levels of authority to obtain decisive action from all affected parties, including the design, engineering, and construction contractors. Plans and coordinates field activities and field inspection activities and reviews the work of contractors to ensure compliance with job specifications. Helps owner ensure projects are constructed in accordance with design, budget, and schedule. Advises owner on the latter's consideration of purchase requisitions and change requests. Interprets policies as required. Maintains official project log and documentation files. Assists with implementation of safety programs. Provides direction to planning, scheduling, and engineering functions as required.

Minimum Education

Bachelor's

Minimum Years of Experience

5

Required Certifications

None

Construction Management Support Level 2

Functional Responsibility

Provides expertise in advising senior staff regarding management and administration functions for Construction Management tasks. Takes lead role in monitoring performance, schedules, scopes and budgets of design, engineering, and construction contractors for projects or tasks of moderate complexity, and assists in performing these roles for complex projects or tasks. Responds to requests for information, prepares briefing material, and order submittals. Prepares and assembles technical review packages for contract actions. Seen as senior support for experts in Construction Management.

Minimum Education

Bachelor's

Minimum Years of Experience

3

Required Certifications

None

Construction Management Support Level 1

Functional Responsibility

Helps gather data to support management and administration functions for Construction Management tasks. Assists in monitoring performance, schedules, scopes and budgets of design, engineering, and construction contractors. Performs research to support the response to requests for information; helps prepare briefing material, and order submittals. Performs data gathering and research to support the preparation of technical review packages for contract actions. Seen as junior support for experts in Construction Management.

Minimum Education

Bachelor's

Minimum Years of Experience

1

Required Certifications

None

Substitution Factors

Education and experience may be substituted for each other. Each year of relevant experience may be substituted for 1 year of education, and vice versa. In addition, certifications, professional licenses, and vocational technical training may be substituted for experience or education with the written approval of the ordering activity.

Degree	Experience Equivalence*	Other Equivalence
Associate	2 years of relevant experience	Vocational or technical training in work-related field
Bachelor's	Associate Degree + 2 years of relevant experience; or 4 years of relevant experience	Professional certification
Master's	Bachelor's Degree plus 2 years of relevant experience; or Associate Degree + 4 years of relevant experience	Professional license
Doctorate	Master's Degree plus 2 years of relevant experience; or Bachelor's Degree plus 4 years of relevant experience	

* Successful completion of each year of higher education that has not yet resulted in a degree may be counted 1-for-1 for a year of experience.

Staff members must meet the minimum qualifications of the labor categories as defined or qualify via the experience equivalence outlined above. SIG may, at its discretion, map staff that exceed the minimum associated with each labor category. Labor category qualifications set the minimum requirement necessary to qualify to perform services. The labor category qualifications do not set an education or experience ceiling.

Further, both parties recognize that, on occasion, there may be a need to waive the requirements, in order to use the best individual for the task. Therefore, waivers to the education/experience requirements may be granted by either the task order contracting officer or contracting officer technical representative. If such a waiver is included in our task order proposal, award of said proposal shall be deemed a grant of the waiver.

Customer Information

1a. Awarded Special Item Numbers (SINs) under the GSA Multiple Award Schedule contract:

SINs	State & Local	SIN Title
54151S	54151SSTLOC	Information Technology Professional Services
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
522310	522310RC	Financial Advising, Loan Servicing and Asset Management Services
541110	541110RC	Professional Legal Services
541330ENG	541330ENGRC	Engineering Services
OLM	OLMRC	Order-Level Materials

1b. Price (inclusive of 0.75% Industrial Funding Fee):

See “Prices” section, above.

1c. Labor Category Description.

See “Position Description” section, above.

2. Maximum Order: SIN 54151S: \$500,000. SINs 541330ENG, 541611, 522310, 541110: \$1 million. SIN OLM: \$250,000. Note: These are *not* limits on the size of any Task Order under this contract. SIG can honor orders exceeding these amounts in accordance with Clause 52.216-19.

3. Minimum Order: \$100

4. Geographic Coverage: Domestic.

5. Points of Production: Same as company address.

6. Discount from List Prices or Statement of Net Price: Government net prices (discounts already deducted). See “Prices” section, above.

7. Quantity/Volume Discounts: None.

8. Prompt Payment Terms: Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign Items: None.

10a. Time of Delivery: As specified in Task Orders.

10b. Expedited Delivery: Contact SIG.

10c. Overnight and 2-day Delivery: Contact SIG.

10d. Urgent Requirements: Contact SIG.

11. F.O.B. point(s): Destination.
- 12a. Ordering Address:
Strategic Innovation Group
4601 Fairfax Drive, Suite 1200
Arlington, Virginia 22203
Web: www.strategicIG.com
E-mail: pserotkin@strategicIG.com
- 12b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
13. Payment Address: Same as company address.
14. Warranty Provision: Contractor's standard commercial warranty.
15. Export Packing Charges (if applicable): N/A
16. Terms and Conditions of Rental, Maintenance, and Repair (if applicable): N/A
17. Terms and Conditions of Installation (if applicable): N/A
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 18b. Terms and Conditions for Any Other Services (if applicable): N/A
19. List of Service and Distribution Points (if applicable): N/A
20. List of Participating Dealers (if applicable): N/A
21. Preventive Maintenance (if applicable): N/A
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A
- 22b. Section 508 Compliance Information: N/A
23. Unique Entity Identifier: H4BHJ1ZHE8K9
24. Notification Regarding Registration in System for Award Management: Registered.

Contact Us

How can we be of service? Please give us a call or drop us a line:

Vikram Agarwal President and CEO 571-895-4841 vagarwal@strategicIG.com	Paul Serotkin Vice President 571-895-4845 pserotkin@strategicIG.com
Strategic Innovation Group 4601 Fairfax Drive, Suite 1200 Arlington, Virginia 22203 www.strategicIG.com	