GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The internet address for GSA Advantage! is: http://www.GSAAdvantage.gov

Multiple Award Schedule

FSC Group: Information Technology- IT Services, IT Software, IT Training, and IT Software

Contract number: 47QTCA22D00BM

Contract period: August 4th, 2022 through August 3rd, 2027

Ternion Corporation
3411 Triana Blvd SW
Huntsville, AL 35805
Telephone: 256-881-9933
www.ternion.com

Small Business

Contract Administrator: Kelly Gay
Phone: (256) 881-9933
Fax: (256) 881-9957
accounting@ternion.com

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.
GSA AWARDED TERMS AND CONDITIONS

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>IT Professional Services</td>
</tr>
<tr>
<td>54151</td>
<td>Software Maintenance Services</td>
</tr>
<tr>
<td>611420</td>
<td>IT Training</td>
</tr>
<tr>
<td>511210</td>
<td>Software Licenses</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. N/A

2. Maximum order: $500,000 USD

3. Minimum order: $100.00 USD

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country). US

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. 511210: $50,001-$100,000: 10%; $100,001-$500,000: 20%; $500,001-$1,000,000: 25%; $1M+: 30%

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days

9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. (Contractor insert number of days.) 30 Day
10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor

10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination

12a. Ordering address(es). 3411 Triana Blvd, SW, Huntsville, AL 35805

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). 3411 Triana Blvd, SW, Huntsville, AL 35805

14. Warranty provision. Standard Commercial Warranty Terms & Conditions

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

23. Unique Entity Identifier (UEI) number. EFCTUZ2DFQ22

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM
## GSA AWARDED PRICING

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category/Service Title</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Technical Staff 4 (TS4)</td>
<td>$193.53</td>
</tr>
<tr>
<td>54151S</td>
<td>Technical Staff 3 (TS3)</td>
<td>$145.15</td>
</tr>
<tr>
<td>54151S</td>
<td>Technical Staff 2 (TS2)</td>
<td>$106.64</td>
</tr>
<tr>
<td>54151S</td>
<td>Technical Staff 1 (TS1)</td>
<td>$83.93</td>
</tr>
<tr>
<td>54151S</td>
<td>Administrative Staff 2 (AS2)**</td>
<td>$88.87</td>
</tr>
<tr>
<td>54151S</td>
<td>Administrative Staff 1 (AS1)**</td>
<td>$54.31</td>
</tr>
</tbody>
</table>

### Service Contract Labor Standards Matrix:

<table>
<thead>
<tr>
<th>SCLS Eligible Contract Labor Category/Fixed Price Service</th>
<th>SCLS Equivalent Code Title</th>
<th>WD Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administrative Staff 2 (AS2)</td>
<td>01020 - Administrative Assistant</td>
<td>2015-4603</td>
</tr>
<tr>
<td>Administrative Staff 1 (AS1)</td>
<td>01020 - Administrative Assistant</td>
<td>2015-4603</td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

### Technical Staff 4 (TS4)

**Description:** Project Manager / Deputy (PM) / Senior Software Engineer. He/she is able to assume cost and schedule responsibility for large tasks or entire programs and act as a primary interface to the customer in both programmatic and technical areas. He/she is also able to supervise senior technical staff in complex software development, systems analysis, or systems management tasks. He/she has approximately 10 years of experience relevant to the work being performed.

**Minimum Education:** Bachelors of Science in Computer Science or other Engineering discipline

**Minimum Years Experience:** 10
Technical Staff 3 (TS3)

Description: Senior Software Engineer. He/she is able to perform individually and as a team leader in complex software development, systems analysis, or systems management tasks. He/she is able to interact directly with customers to determine requirements and formulate solutions. He/she is also able to assume cost and schedule responsibility for identified subtasks. He/she has approximately 6 years of experience relevant to the work being performed.

Minimum Education: Bachelors of Science in Computer Science or other Engineering discipline

Minimum Years Experience: 6

Technical Staff 2 (TS2)

Description: Intermediate Software Engineer / Technical Lead. He/she is proficient in the use of computer systems and software tools and is able to perform moderately complex software development, testing, or documentation; system analysis; or systems management tasks with minimal supervision. He/she has approximately 3 years of experience relevant to the work being performed.

Minimum Education: Bachelors of Science in Computer Science or other Engineering discipline

Minimum Years Experience: 3

Technical Staff 1 (TS1)

Description: Software Engineer. He/she has a working understanding of computer systems and software tools and is able to participate in software development, testing, or documentation; systems analysis; or systems management tasks under close supervision.

Minimum Education: Bachelors of Science in Computer Science or other Engineering discipline

Minimum Years Experience: 0

Administrative Staff 2 (AS2)**

Description: Administrator Level 2. He/she provides administrative or technical support to members of the technical staff in complex tasks relating to program management or the completion and delivery of program deliverables.

Minimum Education: Bachelors of Science or Associates of Science

Minimum Years Experience: 5

Administrative Staff 1 (AS1)**

Description: Administrator Level 1. He/she provides administrative or technical support to members of the technical staff.

Minimum Education: High School Diploma

Minimum Years Experience: 0
<table>
<thead>
<tr>
<th>SIN</th>
<th>Course Title</th>
<th>Description</th>
<th>Length</th>
<th>Minimum Participants</th>
<th>Maximum Participants</th>
<th>Unit of Order (price per course or price per person)</th>
<th>Price</th>
</tr>
</thead>
</table>
| 611420 | TRN-CL-USR          | **FLAMES Introductory User Training Course (2 Days/3 Student Minimum)**  
- Receive an overview of the entire FLAMES product line.  
- Learn the fundamental concepts required to use FLAMES effectively.  
- Work hands-on with FLAMES and learn how to build, execute, visualize, and analyze scenarios.  
- Prerequisites: Experience using computer simulations and using computers running the Microsoft Windows® operating system. | 2 Days  | 3                    | 8                    | 1 Lot                                                | $1,450.88 |
| 611420 | TRN-CL-DEV          | **FLAMES Introductory Developer Training Course (3 Days/3 Student Minimum)**  
- Learn the fundamental concepts required to develop FLAMES-based simulations.  
- Work hands-on with FLAMES, learn how to develop custom equipment and cognition models, and integrate them into a custom simulation.  
- Learn how to develop models that can interoperate with models developed by other FLAMES users.  
- Prerequisites: Completion of the FLAMES Introductory User Training course; experience developing software in C++ using Microsoft Visual Studio. | 3 Days  | 3                    | 8                    | 1 Lot                                                | $1,934.51 |
| 611420 | TRN-CL-COM          | **FLAMES Combined Introductory User and Developer Training Course (5 Days/3 Student Minimum)**  
**FLAMES Introductory User Training Course**  
- Receive an overview of the entire FLAMES product line.  
- Learn the fundamental concepts required to use FLAMES effectively.  
- Work hands-on with FLAMES and learn how to build, execute, visualize, and analyze scenarios.  
- Prerequisites: Experience using computer simulations and using computers running the Microsoft Windows® operating system.  

**FLAMES Introductory Developer Training Course**  
- Learn the fundamental concepts required to develop FLAMES-based simulations.  
- Work hands-on with FLAMES, learn how to develop custom equipment and cognition models, and integrate them into a custom simulation.  
- Learn how to develop models that can interoperate with models developed by other FLAMES users.  
- Prerequisites: Completion of the FLAMES Introductory User Training course; experience developing software in C++ using Microsoft Visual Studio. | 5 Days  | 3                    | 8                    | 1 Lot                                                | $3,385.39 |