Federal Supply Schedule Price List

General Services Administration (GSA)

GSA

Schedule Name: Multiple Award Schedule (MAS)
Large Category: Information Technology
Subcategory: IT Services, Business Administrative Services
SINS: 54151S, 541611
Contract Number: 47QTCA23D0014
Contract Period: November 1, 2022 – October 31, 2027
Business Size: Small Business

Submitted by:
BuddoBot Inc.
4000 Legato Road, Suite 1100
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TABLE OF CONTENTS

Contract No. 47QTCA23D0014

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1.0 COMPANY OVERVIEW

BuddoBot Inc., founded in 2008, is a veteran and minority-owned ISO 9001:2015, ISO 27001:2013, and CMMI Service Level 3 certified small business that specializes in Offensive Cybersecurity and full-scope cybersecurity solutions. BuddoBot is investing in offensive cyber innovation and is transforming the space with a unique team and service delivery that spans the normal standard compliance first or compliance only mentality and shifting organizations into a proactive state and a real look into how well their blue teams are performing or how susceptible they truly are to adversaries.

Please contact BuddoBot Inc. POC, Samantha Daniele, by email at contracts@buddobot.com or by phone at 703-722-8715 x119 for additional information.

2.0 CUSTOMER INFORMATION

1a.   **Awarded special item number(s):**

Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s):

SIN	SIN Description
541611	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
54151S	Information Technology Professional Services

1b.   **Lowest priced:**

Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Section 4.0, Labor Rates.

1c.   **Labor categories:**

All service rates and a description of all corresponding commercial job titles, experience, functional responsibility and education requirements is provided below starting at Page 4, Labor Category Description.

2.   **Maximum order:**

541611: $1,000,000.00
54151S: $500,000.00

3.   **Minimum order:** $1,000.00

4.   **Geographic coverage (delivery area):** Domestic

5.   **Point(s) of production (city, county and state, or foreign country):**

BuddoBot Inc.
4000 Legato Road, Suite 1100
Fairfax, VA 22033

6.   **Discount from list prices or statement of net price:** Government net prices (discounts already deducted).

7.   **Quantity discounts:** None

8.   **Prompt payment terms:** 0% Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9.   **Foreign items (list items by country of origin):** None

10a. **Time of delivery (contractor insert number of days):** Time of delivery is specified on the Task Order

10b. **Expedited delivery:** Items available for expedited delivery are noted in this price list.

10c. **Overnight and 2-day delivery:** Not applicable

10d. **Urgent requirements:** Not applicable. Time of delivery is specified at the Order level.

11. **F.O. B Point(s):** Destination

12a. **Ordering address(es):** Same as Contractor

BuddoBot Inc.
4000 Legato Road, Suite 1100
Fairfax, VA 22033

12b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. **Payment address(es):**

BuddoBot Inc.
4000 Legato Road, Suite 1100
Fairfax, VA 22033

14. **Warrant provision:** None

15. **Export packing charges (if applicable):** N/A

16. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A

17. **Terms and conditions of installation (if applicable):** N/A

18a. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A

18b. **Terms and conditions for any other services (if applicable):** N/A

19. **List of service and distribution points (if applicable):** N/A

20. **List of participating dealers (if applicable):** N/A

21. **Preventive maintenance (if applicable):** N/A

22a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A

22b. **Section 508 Compliance (if applicable):** N/A

23. **Unique Entity Identifier (UEI) number:** MZNNR7MZVEM9

24. **Notification regarding registration in System for Award Management (SAM) database:** BuddoBot Inc. is registered in the SAM database under the UEI in Item 23; CAGE Code 5WPL2.

3.0 LABOR CATEGORY DESCRIPTIONS

Proposed Labor Category	Labor Category/Service Description	Minimum Education	Minimum Years of Experience
Administrative Support Specialist	Assists and provides executive support by coordinating such office services and procedures as the supervision, maintenance, and control of the flow of work and programs, personnel, budgeting, records, etc., for a program, project, or department.	Associate's degree	2
IT Configuration Manager	Coordinates and develops process for reporting changes to information technology systems and components. Analyzes changes to determine the effect on the end design and function of information technology. Reviews IT engineering change plans and documents activities to ensure adherence to configuration management procedures and policies.	Bachelor's degree	4
Configuration Manager	Coordinates and develops process for reporting changes to systems and components. Analyzes changes to determine the effect on the end design and function of systems and components. Reviews engineering change plans and documents activities to ensure adherence to configuration management procedures and policies.	Bachelor's degree	4
Contract Manager	Develops, coordinates, and administers information technology contracts for products and/or services for one or more functional groups within an IT organizational structure. Negotiates, extends, and renegotiates technical staffing rates and IT contracts. Serves as primary point of contact and liaison with IT contractors while monitoring existing contracts for compliance with terms and conditions. Assists in the preparation and submission of IT Service Level Agreements and contract performance metrics.	Bachelor's degree	4
IT Cyber Security Engineer I	Screens and assesses critical IT infrastructure for weaknesses with the end goal of creating robust countermeasures to thwart attacks and prevent breaches. Installs monitoring systems to identify irregular behavior and threats. Develops and implements security measures to protect information and IT infrastructure.	Bachelor's degree	3
IT Cyber Security Engineer II	Screens and assesses critical IT infrastructure for weaknesses with the end goal of creating robust countermeasures to thwart attacks and prevent breaches. Installs monitoring systems to identify irregular behavior and threats. Develops and implements security measures to protect information and IT infrastructure. Plans, develops, implements, and continuously updates information security strategy. Educates and trains staff on information security best practices.	Bachelor's degree	6

Contract No. 47QTCA23D0014

Proposed Labor Category	Labor Category/Service Description	Minimum Education	Minimum Years of Experience
IT Functional Specialist I	Performs routine assignments for a broad range of tasks associated with the implementation of standard techniques, procedures and/or criteria as they relate to the technical or administrative aspects of an IT program or functional area. Develops draft inputs to program documentation as it relates to any of the support functions; reviews documents for conformity to requirements and completeness. Organizes and maintains management files; tracks preparation and delivery status of data deliverables. Attends meetings, design reviews, working groups and briefings. Reports issues and problems; recommends solutions.	Associate's degree	4
IT Functional Specialist II	Performs a broad range of tasks associated with the implementation of standard techniques, procedures, and/or criteria as they relate to the technical or administrative aspects of an IT program or functional area. Performs technical studies and analyses; prepares and reviews documents or data deliverables for completeness and conformity to requirements. Participates in meetings, design reviews, briefings, etc. relating to the particular support function. Identifies and reports on issues or related problems and potential risks; recommends risk mitigation actions.	Bachelor's degree	7
IT Functional Specialist III	Performs a broad range of tasks associated with the implementation of standard techniques, procedures, and/or criteria as they relate to the technical or administrative aspects of an IT program or functional area. Plans, develops, or supports programs/projects; establishes objectives and requirements; develops and monitors budgets and schedules. Coordinates, reviews, and supervises work of assigned staff. Oversees and reviews preparation of all related documentation. Conducts program reviews and meetings.	Bachelor's degree	10
Functional Specialist I	Performs routine assignments for a broad range of tasks associated with the implementation of standard techniques, procedures and/or criteria as they relate to the technical or administrative aspects of a program or functional area. Develops draft inputs to program documentation as it relates to any of the support functions; reviews documents for conformity to requirements and completeness. Organizes and maintains management files; tracks preparation and delivery status of data deliverables. Attends meetings, design reviews, working groups, and briefings. Reports issues and problems; recommends solutions.	Associate's degree	4

Proposed Labor Category	Labor Category/Service Description	Minimum Education	Minimum Years of Experience
Functional Specialist II	Performs a broad range of tasks associated with the implementation of standard techniques, procedures and/or criteria as they relate to the technical or administrative aspects of a program or functional area. Performs technical studies and analyses; prepares and reviews documents or data deliverables for completeness and conformity to requirements. Participates in meetings, design reviews, briefings, etc. relating to the particular support function. Identifies and reports on issues or related problems and potential risks; recommends risk mitigation actions.	Bachelor's degree	7
Functional Specialist III	Performs a broad range of tasks associated with the implementation of standard techniques, procedures and/or criteria as they relate to the technical or administrative aspects of a program or functional area. Plans, develops, or supports programs/projects; establishes objectives and requirements; develops and monitors budgets and schedules. Coordinates, reviews, and supervises work of assigned staff. Oversees and reviews preparation of all related documentation. Conducts program reviews and meetings.	Bachelor's degree	10
IT Help Desk	Provides support to end users for computer, application, system, device, access, and hardware issues. Identifies, researches, and resolves technical problems. Responds to telephone, email, and online requests for technical support. Documents, tracks, and monitors the problem using applicable systems and tools. Coordinates with other teams or specialists to resolve an issue. Proficient in multiple competencies relevant to the job. Works independently within established procedures associated with the specific job function.	Associate's degree	3
IT Security Analyst	Analyzes and defines security requirements to secure applications, operating systems, databases, and networks. Works with end users to design, develop, engineer, and implement security and cyber policies and solutions. Advises on software purchases and system implementations, and provides security expertise in identifying, managing, and mitigating security risks. Monitors, reports, and corrects possible breaches of computer security.	Bachelor's degree	4

Proposed Labor Category	Labor Category/Service Description	Minimum Education	Minimum Years of Experience
IT Network Engineer	Tests and analyzes elements of network facilities. Monitors and controls the performance and status of network resources on multiple enclaves utilizing software and hardware tools. Identifies and diagnoses problems and factors affecting network performance. Analyzes usage, traffic flows, access, and interfaces. Provides technical planning and analysis for communication activities including designing, integrating, installing, troubleshooting, repairing, testing, monitoring, reporting, documenting, training users, working with appropriate vendors, and performing preventative maintenance services. Maintains a current understanding of emerging technologies and trends in online media, cloud service, storage solutions, and other data center technologies.	Bachelor's degree	5
IT Program Manager	Responsible for the direction of a large, complex IT program or a particular function that may involve a single or multiple customer locations. Provides guidance and oversight for a substantial number of administrative and professional support staff in carrying out the tasks necessary to meet customer's requirements. Responsible for the overall performance (cost, schedule, technical, etc.). Primary point of contact for program; interfaces with customer and contractor personnel to develop and review program plans, reports, schedules, assignments, costs, etc. Manages project leads, coordinates tasks, reviews work products for completeness and adherence to customer standards.	Bachelor's degree	12
Program Manager	Responsible for the direction of a large, complex program or a particular function that may involve a single or multiple customer locations. Provides guidance and oversight for a substantial number of administrative and professional support staff in carrying out the tasks necessary to meet customer's requirements. Responsible for the overall performance (cost, schedule, technical, etc.). Primary point of contact for program; interfaces with customer and contractor personnel to develop and review program plans, reports, schedules, assignments, costs, etc. Manages project leads, coordinates tasks, reviews work products for completeness and adherence to customer standards.	Bachelor's degree	12
Project Control Specialist	Performs financial management and administrative activities for projects or tasks. Works collaboratively with project managers to estimate project costs and to develop and monitor budgets. Assembles financial data and prepares financial reports, as well as charts, tables, and graphs to assist in analyzing data. Ensures costs are allocated to their cost objectives within projects and functional support areas.	Bachelor's degree	4

Contract No. 47QTCA23D0014

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Proposed Labor Category	Labor Category/Service Description	Minimum Education	Minimum Years of Experience
IT Quality Assurance Specialist	Ensures that products and services meet established standards. Monitors, inspects, tests, reports, and proposes measures to correct or improve products or processes to meet established quality standards. Performs quality assurance reviews of all the types of documentation, deliverables, artifacts, and products throughout the project life cycle.	Bachelor's degree	8
Quality Assurance Specialist	Ensures that products and services meet established standards. Monitors, inspects, tests, reports, and proposes measures to correct or improve products or processes to meet established quality standards. Performs quality assurance reviews of all the types of documentation, deliverables, artifacts, and products throughout the project life cycle.	Bachelor's degree	8
IT SME Business Manager	Responsible for approving allocation of resources (staffing, facilities, and budgets) to IT programs and functional areas. Reviews, approves, and monitors all budgets and spend reports. Reviews risk and risk mitigation activities and allocates budgets for the same. Responsible for allocation of direct and indirect expenses to cost objectives consistent with FAR and DCAA standards. Oversees and reviews all financial data to be presented to the Customer. Ensures compliance with all regulatory and administrative requirements imposed by the contract in coordination with Contract staff.	Master's degree	15
SME Business Manager	Responsible for approving allocation of resources (staffing, facilities, and budgets) to programs and functional areas. Reviews, approves, and monitors all budgets and spend reports. Reviews risk and risk mitigation activities and allocates budgets for the same. Responsible for allocation of direct and indirect expenses to cost objectives consistent with FAR and DCAA standards. Oversees and reviews all financial data to be presented to the Customer. Ensures compliance with all regulatory and administrative requirements imposed by the contract in coordination with Contract staff.	Master's degree	15
IT SME Cybersecurity	Performs as the Senior Technical SME in area of Cyber Security. Incorporates threat intelligence into countermeasures to detect and prevent intrusions and malware infestation. Identifies threat actor tactics, techniques and procedures and based on indicators develops and implements custom signatures and blocks.	Bachelor's degree	10

Contract No. 47QTCA23D0014

Proposed Labor Category	Labor Category/Service Description	Minimum Education	Minimum Years of Experience
IT SME	Responsible for providing expert guidance and insight into specific technology application or technical area where a specific subject matter expertise is necessary. Provides technical knowledge and analysis of specialized applications and operational environments, or high-level functional systems analysis, design, integration, or implementation advice that requires extensive knowledge of the subject matter. Applies principles, methods, and knowledge of the functional area of expertise to specific task order requirements. Develops and recommends creative and innovative solutions to customer's problems.	Bachelor's degree	10
IT Systems Administrator	Schedules and installs new software releases and system upgrades. Evaluates and installs patches and performs system backups and recovery in accordance with established policies and procedures. Maintains data files and monitors system configuration to ensure data integrity. Ensures long-term requirements of systems operations and administration are included in the overall information systems planning. Monitors system utilization and adjusts systems to achieve optimal system operation.	Bachelor's degree	4
IT Technical Project Manager	Responsible for the day-to-day management of an IT project. Develops the technical solution, structures the project plan, participates in IT technical design meetings, and executes the solution. Communicates regularly with the customer and stakeholders.	Bachelor's degree	5
IT Technical Project Manager, Lead	Responsible for the management of the IT project teams. Oversees development of technical solutions, leads IT technical design meetings and decisions, and manages execution of technical solutions. Communicates regularly with all stakeholders and serves as the primary point of contact with the customer.	Bachelor's degree	8
IT Technical Specialist I	Troubleshoots a broad range of technical issues. Provides consultation support to the Management Information Service (MIS) management on operational and supportability issues. Develops and prepares pertinent user manuals and administrative information for both help desk staff and customers. Analyzes collected data; devises methods and procedures to improve operational performance.	Bachelor's degree	4
IT Technical Specialist II	Troubleshoots a broad range of technical issues. Provides consultation support to the Management Information Service (MIS) management on operational and supportability issues. Prepares project schedules and budgets to ensure proper allocation of resources. Develops intermediate and long-range planning goals, as well as training plans, in staff	Bachelor's degree	6

Proposed Labor Category	Labor Category/Service Description	Minimum Education	Minimum Years of Experience
	professional development. Develops and prepares pertinent user manuals and administrative information for both help desk staff and customers. Analyzes collected data relative to responses and resolution of received calls; devises methods and procedures to improve operational performance.		
IT Technical Specialist III	Troubleshoots a broad range of technical issues. Provides consultation support to the Management Information Service (MIS) management on operational and supportability issues. Manages project schedules and budgets to ensure proper allocation of resources. Develops intermediate and long-range planning goals, as well as training plans, in staff professional development. Develops and prepares pertinent user manuals and administrative information for both help desk staff and customers. Analyzes collected data relative to responses and resolution of received calls; devises methods and procedures to improve operational performance.	Bachelor's degree	10
IT Telecommunications Engineer	Designs, implements, intstalls, configures, programs, and repairs telecommunications systems, both wired and wireless. Creates and maintains records on cable assignments, terminations, directory headings, telephone, circuit and other communications equipment. Certifies telecommunications system performance, reads and interprets blueprints and wiring diagrams, and operates specialized test equipment.	Bachelor's degree	10
IT Telecomm Field Service Tech I	Installs, troubleshoots, repairs, maintains, tests, and terminates telecommunications equipment. Ensures that equipment runs at optimal levels. Performs routine repairs and maintenance. Documents all inspections and servicing. Determines methodology for installing service and appropriateness of equipment changes or modifications.	Bachelor's degree	4
IT Telecomm Field Service Tech II	Supervises telecommunications installation teams. Installs, troubleshoots, repairs, maintains, tests, and terminates telecommunications equipment. Ensures that equipment runs at optimal levels. Performs routine repairs and maintenance. Documents all inspections and servicing. Determines methodology for installing service and appropriateness of equipment changes or modifications.	Bachelor's degree	8
IT Test Engineer	Creates, reviews, and edits initial test plans, performs testing using those or related plans, monitors quality and quality control practices, and documents the rules of these activities for internal and external reviewers and managers. Tests may be conducted on simple to highly complex products and systems. Active participant in teams developing test plans and procedures, conducting tests, and performing final reviews of test results and requirements for re-testing. Directly	Bachelor's degree	4

Contract No. 47QTCA23D0014

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Proposed Labor Category	Labor Category/Service Description	Minimum Education	Minimum Years of Experience
	interfaces with customer technical and management participants on test procedures and tests. Prepares initial drafts of test reports and documentation and deliverables for compliance and depth.		

4.0 LABOR RATES

The rates below are calculated as hourly rates and cover offerings for Special Item Numbers: 541611 and 54151S. All rates are fully burdened and include the mandatory Industrial Funding Fee.

SIN	Labor Category	GSA Schedule Hourly Rate* (Base Year)	GSA Schedule Hourly Rate* (Year 1)	GSA Schedule Hourly Rate* (Year 2)	GSA Schedule Hourly Rate* (Year 3)	GSA Schedule Hourly Rate* (Year 4)	GSA Schedule Hourly Rate* (Year 5)
541611	Administrative Support Specialist	$37.75	$38.88	$40.05	$41.25	$42.49	$43.76
541611	Configuration Manager	$76.82	$79.12	$81.50	$83.95	$86.47	$89.06
541611	Contract Manager	$92.38	$95.15	$98.01	$100.95	$103.98	$107.10
541611	Functional Specialist I	$61.42	$63.26	$65.16	$67.11	$69.13	$71.20
541611	Functional Specialist II	$74.74	$76.99	$79.29	$81.67	$84.12	$86.64
541611	Functional Specialist III	$93.68	$96.49	$99.39	$102.37	$105.44	$108.60
541611	Program Manager	$131.36	$135.29	$139.36	$143.54	$147.84	$152.28
541611	Project Control Specialist	$61.92	$63.78	$65.69	$67.67	$69.70	$71.79
541611	Quality Assurance Specialist	$73.26	$75.46	$77.72	$80.05	$82.45	$84.92
541611	SME Business Manager	$174.17	$179.40	$184.78	$190.32	$196.03	$201.91

*All rates include the IFF and are valid for both the Contractor and Government Facility.

SIN	Labor Category	GSA Schedule Hourly Rate* (Base Year)	GSA Schedule Hourly Rate* (Year 1)	GSA Schedule Hourly Rate* (Year 2)	GSA Schedule Hourly Rate* (Year 3)	GSA Schedule Hourly Rate* (Year 4)	GSA Schedule Hourly Rate* (Year 5)
54151S	IT Configuration Manager	$76.82	$79.12	$81.50	$83.95	$86.47	$89.06
54151S	IT Cyber Security Engineer I	$110.99	$114.32	$117.74	$121.28	$124.92	$128.67
54151S	IT Cyber Security Engineer II	$132.75	$136.73	$140.83	$145.05	$149.40	$153.88
54151S	IT Functional Specialist I	$61.42	$63.26	$65.16	$67.11	$69.13	$71.20
54151S	IT Functional Specialist II	$74.74	$76.99	$79.29	$81.67	$84.12	$86.64
54151S	IT Functional Specialist III	$93.68	$96.49	$99.39	$102.37	$105.44	$108.60
54151S	IT Help Desk	$61.72	$63.58	$65.48	$67.45	$69.47	$71.55
54151S	IT Security Analyst	$90.86	$93.59	$96.40	$99.29	$102.27	$105.34
54151S	IT Network Engineer	$121.91	$125.57	$129.34	$133.22	$137.22	$141.34
54151S	IT Program Manager	$131.36	$135.29	$139.36	$143.54	$147.84	$152.28
54151S	IT Quality Assurance Specialist	$73.26	$75.46	$77.72	$80.05	$82.45	$84.92
54151S	IT SME Business Manager	$174.17	$179.40	$184.78	$190.32	$196.03	$201.91
54151S	IT SME Cybersecurity	$193.52	$199.32	$205.30	$211.46	$217.80	$224.33
54151S	IT SME	$155.63	$160.29	$165.10	$170.06	$175.16	$180.41
54151S	IT Systems Administrator	$86.23	$88.82	$91.48	$94.22	$97.04	$99.95
54151S	IT Technical Project Manager	$103.31	$106.42	$109.61	$112.90	$116.28	$119.77
54151S	IT Technical Project Manager, Lead	$122.95	$126.64	$130.44	$134.35	$138.38	$142.53
54151S	IT Technical Specialist I	$81.91	$84.37	$86.90	$89.51	$92.20	$94.97
54151S	IT Technical Specialist II	$93.14	$95.93	$98.81	$101.77	$104.83	$107.97
54151S	IT Technical Specialist III	$108.27	$111.52	$114.86	$118.31	$121.86	$125.52
54151S	IT Telecommunications Engineer	$88.94	$91.61	$94.36	$97.19	$100.10	$103.10
54151S	IT Telecomm Field Service Tech I	$68.34	$70.39	$72.50	$74.68	$76.92	$79.23
54151S	IT Telecomm Field Service Tech II	$76.40	$78.69	$81.05	$83.48	$85.98	$88.56
54151S	IT Test Engineer	$107.38	$110.60	$113.91	$117.33	$120.85	$124.48

*All rates include the IFF and are valid for both the Contractor and Government Facility.