



Federal Acquisition Service

Authorized Federal Supply Service Information Technology Schedule Pricelist 47QTCA23D005V

**Period Covered by Contract:
March 10, 2023 through March 9, 2028**

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Dated March 10, 2023**

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GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE AND SERVICES

Planet Associates, Inc. provides Infrastructure Relationship Management solutions incorporating asset management, physical network management, space management, data center management, and outside plant management to help organizations reduce costs, reduce network downtime, optimize asset usage, and impact on overall productivity.

Special Item No. 511210 Term Software Licenses

A Term License is a license that expires at the end of a given period, or term. Customers that purchase Term licenses do not receive perpetual rights; therefore a Term license is a non-Perpetual offering.

FSC CLASS 7030 – Information Technology Software - Microcomputers (Application Software)

Note: Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

Special Item No. 511210 Perpetual Software Licenses; Software Maintenance as a Product

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service – which is categorized under a different SIN (54151).

Software Maintenance as a product is billed at the time of purchase.

FSC CLASS 7030 – Information Technology Software - Microcomputers (Application Software)

Note: Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

Special Item No. 54151 Maintenance of Software as a Service

Software maintenance as a service creates, designs, implements, and/or integrates customized changes to software that solve one or more problems and is not included with the price of the software. Software maintenance as a service includes person-to-person communications regardless of the medium used to communicate: telephone support, on-line technical support, customized support, and/or technical expertise which are charged commercially.

Software maintenance as a service is billed in arrears in accordance with 31 U.S.C. 3324.

Special Item No. 611420 Training Courses

FPDS Code U012 - Information Technology Software

Special Item No. 54151S Information Technology Professional Services

FPDS Code D301 – IT Facility Operation and Maintenance

- FPDS Code D302 – IT Systems Development Services**
- FPDS Code D306 – IT Systems Analysis Services**
- FPDS Code D307 – IT Automated Information Systems Design and Integration Services**
- FPDS Code D311 – IT Data Conversion Services**
- FPDS Code D313 – Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services**
- FPDS Code D316 – IT Network Management Services**

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service’s Home Page via the Internet at <http://www.fss.gsa.gov/>

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**INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. Geographic Scope of Contract:

The geographic scope of the contract is the 48 contiguous states, the District of Columbia, Alaska, Hawaii, Puerto Rico and U.S. Territories. U.S. Government Agencies authorized to procure from this Information Technology Schedule Pricelist may order software and services only for delivery to overseas locations controlled by U.S. Government Agencies in accordance with the Trade Agreements Act as given in FAR 52.225.5.

2. Contractor's Ordering Address and Payment Information:

Planet Associates, Inc
Attn: GSA Orders
24 Wampum Road
Park Ridge, NJ 07656

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will not be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

1.201.693.8700, Monday through Friday, 8:30 a.m. to 5:30 p.m. Eastern Standard Time (U.S. and Puerto Rico)

3. Liability for Injury or Damage

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. Statistical Data for Government Ordering Office Completion of Standard Form 279:

Block 9: G. Order/Modification Under Federal Schedule
Block 16: Data Universal Numbering System (DUNS) Number: 076679133
Block 30: Type of Contractor - B. Other Small Business
Block 31: Woman-Owned Small Business – No
Block 36: Contractor's Taxpayer Identification Number (TIN): 22-1955563

- 4a. CAGE Code: 3EQV9
- 4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB Destination

6. Delivery Schedule

- a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
511210	30 Days

54151, 611420 and 54151S To be determined between contractor and ordering activity.

- b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. Discounts

Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: 0% -30 days from receipt of invoice or date of acceptance, whichever is later.
- b. Quantity
- c. Dollar Volume
- d. Government Educational Institutions
- e. Other

8. Trade Agreements Act of 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. Statement Concerning Availability of Export Packing:

Not Applicable

10. Small Requirements:

The minimum dollar value of orders to be issued is \$100.00.

11. Maximum Order

All dollar amounts are exclusive of any discount for prompt payment.

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

Special Item Number 511210 - Term Software Licenses
Special Item Number 511210 - Perpetual Software Licenses,
Special Item Number 54151 - Software Maintenance as a Product
Special Item Number 54151S - Information Technology (IT) Professional Services

- b. The Maximum Order value for the following Special Item Numbers (SINs) is \$25,000:
Special Item Number 611420 - Training Courses

Note: Maximum Orders do not apply to Special Item Number 54151 Maintenance of Software.

12. Use of Federal Supply Service Information Technology Schedule Contracts

In accordance with FAR 8.404:

[NOTE: Special ordering procedures have been established for Special Item Number (SIN) 54151S IT Professional Services; refer to the terms and conditions for that SIN.]

Orders placed pursuant to a Multiple Award Schedule (MAS), using the procedures in FAR 8.404, are considered to be issued pursuant to full and open competition. Therefore, when placing orders under Federal Supply Schedules, ordering activities need not seek further competition, synopsise the requirement, make a separate determination of fair and reasonable pricing, or consider small business set-asides in accordance with subpart 19.5. GSA has already determined the prices of items under schedule contracts to be fair and reasonable. By placing an order against a schedule using the procedures outlined below, the ordering activity has concluded that the order represents the best value and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the ordering activity's needs.

- a. Orders placed at or below the micro-purchase threshold. ordering activities can place orders at or below the micro-purchase threshold with any Federal Supply Schedule Contractor.
- b. Orders exceeding the micro-purchase threshold but not exceeding the maximum order threshold. Orders should be placed with the Schedule Contractor that can provide the supply or service that represents the best value. Before placing an order, ordering activities should consider reasonably available information about the supply or service offered under MAS contracts by using the "GSA Advantage!" on-line shopping service, or by reviewing the catalogs/pricelists of at least three Schedule Contractors and selecting the delivery and other options available under the schedule that meets the ordering activity's needs. In selecting the supply or service representing the best value, the ordering activity may consider--
- (1) Special features of the supply or service that are required in effective program performance and that are not provided by a comparable supply or service;
 - (2) Trade-in considerations;
 - (3) Probable life of the item selected as compared with that of a comparable item;
 - (4) Warranty considerations;
 - (5) Maintenance availability;
 - (6) Past performance; and
 - (7) Environmental and energy efficiency considerations.
- c. Orders exceeding the maximum order threshold. Each schedule contract has an established maximum order threshold. This threshold represents the point where it is advantageous for the ordering activity to seek a price reduction. In addition to following the procedures in paragraph b, above, and before placing an order that exceeds the maximum order threshold, ordering activities shall--

Review additional Schedule Contractors'

- (1) catalogs/pricelists or use the "GSA Advantage!" on-line shopping service;
- (2) Based upon the initial evaluation, generally seek price reductions from the Schedule Contractor(s) appearing to provide the best value (considering price and other factors); and

(3) After price reductions have been sought, place the order with the Schedule Contractor that provides the best value and results in the lowest overall cost alternative. If further price reductions are not offered, an order may still be placed, if the ordering activity determines that it is appropriate.

NOTE: For orders exceeding the maximum order threshold, the Contractor may:

- (1) Offer a new lower price for this requirement (the Price Reductions clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations);
- (2) Offer the lowest price available under the contract; or
- (3) Decline the order (orders must be returned in accordance with FAR 52.216-19).

d. Blanket purchase agreements (BPAs). The establishment of Federal Supply Schedule BPAs is permitted when following the ordering procedures in FAR 8.404. All schedule contracts contain BPA provisions. Ordering activities may use BPAs to establish accounts with Contractors to fill recurring requirements. BPAs should address the frequency of ordering and invoicing, discounts, and delivery locations and times.

e. Price reductions. In addition to the circumstances outlined in paragraph c, above, there may be instances when ordering activities will find it advantageous to request a price reduction. For example, when the ordering activity finds a schedule supply or service elsewhere at a lower price or when a BPA is being established to fill recurring requirements, requesting a price reduction could be advantageous. The potential volume of orders under these agreements, regardless of the size of the individual order, may offer the ordering activity the opportunity to secure greater discounts. Schedule Contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order.

f. Small business. For orders exceeding the micro-purchase threshold, ordering activities should give preference to the items of small business concerns when two or more items at the same delivered price will satisfy the requirement.

g. Documentation. Orders should be documented, at a minimum, by identifying the Contractor the item was purchased from, the item purchased, and the amount paid. If an ordering activity requirement, in excess of the micro-purchase threshold, is defined so as to require a particular brand name, product, or feature of a product peculiar to one manufacturer, thereby precluding consideration of a product manufactured by another company, the ordering activity shall include an explanation in the file as to why the particular brand name, product, or feature is essential to satisfy the ordering activity's needs.

13. Federal Information Technology/Telecommunication Standards Requirements:

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 Federal Information Processing Standards Publications (FIPS Pubs): Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 Federal Telecommunication Standards (FED-STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their

applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. Security Requirements

In the event security requirements are necessary, the ordering activities may incorporate, in their delivery orders, a security clause in accordance with current laws, regulations, and individual ordering activity policy; however, the burden of administering the security requirements shall be with the ordering activity. If any costs are incurred as a result of the inclusion of security requirements, such costs will not exceed ten percent (10%) or \$100,000, of the total dollar value of the order, whichever is less.

15. Contract Administration for Ordering Activities:

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

16. GSA Advantage!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. Purchase of Open Market Items

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract.

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, only if-

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. Contractor Commitments, Warranties and Representations

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. Overseas Activities

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Not Applicable

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. Blanket Purchase Agreements (BPAs)

Federal Acquisition Regulation (FAR) 13.303-1(a) defines Blanket Purchase Agreements (BPAs) as "...a simplified method of filling anticipated repetitive needs for supplies or services by establishing 'charge accounts' with qualified sources of supply." The use of Blanket Purchase Agreements under the Federal Supply Schedule Program is authorized in accordance with FAR 13.303-2(c)(3), which reads, in part, as follows:

"BPAs may be established with Federal Supply Schedule Contractors, if not inconsistent with the terms of the applicable schedule contract."

Federal Supply Schedule contracts contain BPA provisions to enable schedule users to maximize their administrative and purchasing savings. This feature permits schedule users to set up "accounts" with Schedule Contractors to fill recurring requirements. These accounts establish a period for the BPA and generally address issues such as the frequency of ordering and invoicing, authorized callers, discounts, delivery locations and times. Agencies may qualify for the best quantity/volume discounts available under the contract, based on the potential volume of business that may be generated through such an agreement, regardless of the size of the individual orders. In addition, agencies may be able to secure a discount higher than that available in the contract based on the aggregate volume of business possible under a BPA. Finally, Contractors may be open to a progressive type of discounting where the discount would increase once the sales accumulated under the BPA reach certain prescribed levels. Use of a BPA may be particularly useful with the new Maximum Order feature. See the Suggested Format, contained in this Schedule Pricelist, for customers to consider when using this purchasing tool.

21. Contractor Team Arrangements

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Contractor's Reports of Sales and 552.238-76, Industrial Funding Fee, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. Installation, Deinstallation, Reinstallation

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 54151S.

23. Section 508 Compliance.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

Planet Associates is committed to meeting the requirements of Section 508 of the Rehabilitation Act Amendment of 1998 (36 CFR 1194) as implemented by the Electronic and Information Technology Accessibility Standards. Please refer to the Planet Associates website at www.planetassoc.com/government.shtml for further information.

The EIT standard can be found at: www.Section508.gov/.

24. Prime Contractor Ordering From Federal Supply Schedules.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

TERMS AND CONDITIONS APPLICABLE TO TERM SOFTWARE LICENSES (SPECIAL ITEM NUMBER 511210), PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 511210) AND MAINTENANCE AS A SERVICE (SPECIAL ITEM NUMBER 54151) OF GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE

Definitions

“Affiliate” shall be defined as any company, corporation, partnership, joint venture, political sub-division, or other entity in which either party directly or indirectly controls at least fifty percent (50%) of the profits or voting rights or which is controlled by a common parent. For the purposes of this Contract, an Agency, as defined herein, shall be deemed an Affiliate.

“Derivative Work” shall mean a work that is based upon or incorporates the Product(s), in whole or in part, such as a revision, modification, translation, abridgment, condensation, expansion, compilation, or any other form in which the Product(s) may be recast, transformed, included, or adapted, and which if prepared without first obtaining Contractor’s prior written authorization shall constitute an infringement of the intellectual property rights of Contractor or a relevant third party.

“Product(s)” shall mean the licensed software programs, applications, updates provided under Maintenance, and all associated documentation including but not limited to user manuals and instructional training course materials provided by Contractor to ordering activity under this Contract. For purposes of this Contract, the license granted hereunder shall apply to the Product(s) in executable object code form only.

“Agency” is defined as a cabinet level or independent agency.

1. Inspection/Acceptance

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. Guarantee/Warranty

a. Unless specified otherwise in this contract, the Contractor’s standard commercial guarantee/warranty as stated in the contract’s commercial pricelist will apply to this contract.

LIMITED WARRANTY:

1) Contractor represents and warrants to ordering activity that it has sufficient rights in and to the Product(s) to grant ordering activity the license granted under this Contract. Contractor further warrants that the Product(s) delivered to ordering activity under this Contract will substantially conform in all material respects with the published documentation delivered with the Product(s) for a period of one (1) year, and that any media on which the Product(s) are supplied is free from defects in materials and workmanship under normal use (the “Warranty”). In the event the Product(s) fails to perform as stated in the Warranty, and upon written notice to Contractor within the warranty period, Contractor shall either (1) use its reasonable commercial efforts to repair at Contractor’s facilities the Product(s) to comply with the Warranty; or (2) replace the Product(s) to comply with the Warranty. If, in Contractor’s sole discretion, Contractor is unable to correct the defect within a reasonable period or if in Contractor’s opinion neither option 1 nor 2 is commercially feasible for Contractor, Contractor shall terminate this Contract and/or applicable Product Schedule(s) by notice to ordering activity and shall refund ordering activity the applicable license fees and the unused portion of the Maintenance fees whereupon ordering activity shall remove the Product(s) from all installed CPU’s and/or Network Servers and return the Product(s) and all copies thereof to Contractor. This Warranty is contingent upon proper use of the Product(s) in the operating environment specified in the Product Schedule(s). The foregoing states ordering activity’s sole remedy under the Warranty in this Subsection 2(a)

2) The Warranty does not cover any copy of the Product(s) that has been altered in any way by ordering activity or any third party, their employees or agents. Contractor is not responsible for problems that occur as a result of the use of the Product(s) in conjunction with other software or hardware that is incompatible with the operating system for which the Product(s) is being acquired or resulting from ordering activity's failure to maintain any equipment or operating system on or with which the Product(s) is installed. Contractor makes no representation or warranty and accepts no obligation in relation to any non-embedded third party software agreed to be supplied by Contractor to ordering activity pursuant to this Contract and all warranties, terms, conditions, undertakings and representations of any kind, express or implied, statutory or otherwise relating to such third party software including (without limitation) as to the condition, quality, performance, satisfactory quality or fitness for the purpose of the third party software or any part thereof, are hereby expressly excluded to the fullest extent permitted by law. Only the CFO or CEO of Contractor, or the President of one of Contractor's Affiliates may make modifications to the Warranty or additional warranties binding on Contractor, and such modifications or additional warranties must be in writing. Accordingly, additional statements such as those made in advertising or presentations, oral or written, do not constitute warranties by Contractor and should not be relied upon as such.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract. Contractor grants no other warranties whatsoever, express or implied, oral or written, including, but not limited to, any implied warranties (i) of merchantability, (ii) of fitness for a particular purpose, (iii) of non-infringement, or (iv) arising from usage of trade or course of dealing or performance.

c. **Limitation of Liability.** Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the Government for consequential damages resulting from any defect or deficiencies in accepted items. In no event shall Contractor be liable in contract or tort for loss of revenues, profits, goodwill, lost computer time, damage or loss of data, or any indirect, incidental, punitive, or consequential damage suffered or incurred by ordering activity in connection with or arising from this Contract, including any Product(s) licensed hereunder or benefits provided under Maintenance. Contractor's liability for other damages resulting from or relating to a Product(s), or the use thereof, shall not exceed the amount paid by ordering activity under the applicable Product Schedule(s) for such Product(s) and Contractor's liability for other damages resulting from or relating to Maintenance including the benefits provided thereunder, shall not exceed the amounts paid by ordering activity during the previous twelve (12) month period for Maintenance or Hosting Services. Contractor's liability shall further be limited to direct damages suffered by ordering activity. Ordering activity shall be solely responsible for deciding whether or not the Product(s) are suitable for its purposes and for the consequences of any use of the Product(s). Contractor shall have no liability for any loss or damage suffered by ordering activity based on the reliance by ordering activity on any results or data obtained from the use of the Product(s). This Contract shall not be deemed or construed to create any enforceable right in any third person, firm, corporation, or other entity.

3. Technical Services

For the first 90 days following delivery of the product, the Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number for the purpose of providing user assistance and guidance in the implementation of the software.

The technical support number (201) 693-8700 ext 2 for the United States and Puerto Rico is available from Monday through Friday, 8:30 a.m. to 5:30 p.m. Eastern Standard Time.

4. Software Maintenance

a. Software maintenance service as it is defined:

1. Software Maintenance as a Product (SIN 511210)

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.

Software Maintenance as a product is billed at the time of purchase.

1) Contractor has established a support, maintenance, and enhancement program for the Product(s) (“Maintenance”). If ordering activity is enrolled in Maintenance, and subject to the limitations set forth below, Contractor shall:

(i) supply code corrections to ordering activity to correct Product malfunctions in order to bring the Product(s) into conformity with the then current published specifications as set out in the documentation for the most current edition of the Product(s) unless such malfunctions have been caused by modifications of the Product(s) made by ordering activity or a third party under the direction of ordering activity or unless ordering activity’s modifications prohibit or hamper such corrections;

(ii) provide ordering activity with technical support to answer operational questions and to report irregularities within the Product(s). Such services are available during the normal business hours for ordering activity’s local Contractor support center, Monday through Friday, excluding regularly scheduled holidays of Contractor;

(iii) supply, so long as commercially feasible, updated Product(s) as necessary to operate under new releases of the operating system or database for which the Product(s) was designed. Contractor shall provide ordering activity with twelve (12) months notification in the event support for a particular operating system or database will be terminated;

(iv) supply all extensions, enhancements and other changes that Contractor deems to be logical improvements or extensions that are incorporated into the Product(s) and that Contractor elects to generally furnish without additional charge to all licensees enrolled in Maintenance for the particular Product(s). Ordering activity shall receive one (1) copy of each such extension, enhancement or other changes, at no additional charge. Contractor shall provide reasonable assistance with technical support issues that arise during the installation of each such extension, enhancement or other change; and

(v) replace the Product(s) at no charge if the media becomes destroyed or damaged to such an extent that the Product(s) becomes unusable.

2) The Maintenance program set forth in Subsection (a) above shall apply to the most recent generally available Release or Version of the Product(s) (“N”) as well as the immediately preceding Release or Version (“N-1”). Ordering activity understands and agrees that Contractor’s obligation to support the Release or Version immediately preceding N-1 (“N-2”) shall be limited to technical support only (as set forth in Subsection (a)(ii) above) and that Contractor shall not be obligated to support any Release or Version of the Product(s) that is older than N-2. For purposes of this Subsection, the term “Release” shall be defined as a specific edition of the Product(s), designated by a number located to the left of the first decimal point (such as Release 1.x or Release 2.x), and the term “Version” shall be defined as a specific edition of the Product(s), designated by a number located to the right of the first decimal point (such as Version x.1 or Version x.2). For purposes of clarification, where a Product was originally released at 1.0 then went to Version 1.1, and then to Version 1.5, and then to Release 2.0, Contractor would provide full support for Release 2.0 and Version 1.5, limited technical support for Version 1.1 and no support for Release 1.0.

3) Contractor shall have no support obligations under Maintenance with respect to (i) Product(s) which is modified by or on behalf of ordering activity; (ii) malfunctions caused by the use or operation of a Product(s) with any hardware, software or media not authorized by this Contract, the applicable Product Schedule(s), or the documentation delivered with the Product(s); (iii) malfunctions resulting from operator error or incorrect use of the Product(s); (v) malfunctions attributable to the equipment and programs used in conjunction with the Product(s) or to any other reason external to the Product(s); or (vi) if any previous patches or error corrections of the Product(s) have not been implemented by ordering activity or the instructions of Contractor have not been followed.

4) Ordering activity may cancel its enrollment in Maintenance by giving notice of such cancellation at least thirty (30) days prior to the anniversary date of Maintenance. Cancellation of Maintenance shall apply to an entire product suite only (Example: Service Center base system and all associated applications). Ordering activity may re-enroll in Maintenance by paying a reinstatement fee equal to the total Maintenance fees that would have been paid to Contractor had ordering activity not terminated Maintenance, or the then current license fee for the applicable Product(s), whichever is less. Termination of Maintenance will not terminate ordering activity’s rights to continue to use the Product(s) under the provisions of Section 3 herein.

5) Contractor reserves the right to discontinue Maintenance for a Product(s) if Contractor generally discontinues such services to all licensees of the applicable Product(s). Notwithstanding the foregoing, Contractor shall provide twelve (12) months notice to ordering agency of its intent to terminate such services.

6) Contractor's obligation to provide Maintenance is dependent on the continued existence of the license to use the Product(s) and if the license is terminated for any reason, Contractor's obligations to provide Maintenance will cease automatically on the occurrence of such event.

b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

5. Periods of Term Licenses (511210) and Maintenance (54151)

a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.

b. Term licenses and/or maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.

c. Annual Funding. When annually appropriated funds are cited on an order for term licenses and/or maintenance, the period of the term licenses and/or maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the term licenses and/or maintenance orders citing the new appropriation shall be required, if the term licenses and/or maintenance is to be continued during any remainder of the contract period.

d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term licenses and/or maintenance is to be terminated at that time. Orders for the continuation of the term licenses and/or maintenance will be required if the term licenses and/or maintenance is to be continued during the subsequent period.

6. Conversion from Term License to Perpetual License

a. The ordering activity may convert term licenses to perpetual licenses for any or all software at any time following acceptance of software. At the request of the ordering activity the Contractor shall furnish, within ten (10) calendar days, for each software product that is contemplated for conversion, the total amount of conversion credits which have accrued while the software was on a term license and the date of the last update or enhancement.

b. Conversion credits which are provided shall, within the limits specified, continue to accrue from one contract period to the next, provided the software remains on a term license within the ordering activity.

c. The term license for each software product shall be discontinued on the day immediately preceding the effective date of conversion from a term license to a perpetual license.

d. The price the ordering activity shall pay will be the perpetual license price that prevailed at the time such software was initially ordered under a term license, or the perpetual license price prevailing at the time of conversion from a term license to a perpetual license, whichever is the less, minus an amount equal to 60 % of all term license payments during the period that the software was under a term license within the ordering activity.

7. Term License Cessation

a. After a software product has been on a continuous term license for a period of 60 * months, a fully paid-up, non-exclusive, perpetual license for the software product shall automatically accrue to the ordering activity. The period of continuous term license for automatic accrual of a fully paid-up perpetual license does not have to be achieved during a particular fiscal year; it is a written Contractor commitment which continues to be available for software that is initially ordered under this contract, until a fully paid-up perpetual license accrues to the ordering activity. However, should the term license of the software be discontinued before the specified period of the continuous term license has been satisfied, the perpetual license accrual shall be forfeited.

b. The Contractor agrees to provide updates and maintenance service for the software after a perpetual license has accrued, at the prices and terms of Special Item Number 54151, if the licensee elects to order such services. Title to the software shall remain with the Contractor.

8. Utilization Limitations - (511210 AND 54151)

- a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.
- b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:

- (1) Title to and ownership of the software and documentation shall remain with the Contractor.

Each license granted hereunder only grants ordering activity the right to use the specified Product(s) under the terms, conditions, and restrictions specified in this Contract. Ordering activity does not, and shall not, acquire any other right, title or interest in any Product(s), Derivative Works, copyrights or other intellectual property rights therein, which shall at all times remain the property of Contractor or a relevant third party. Ordering activity hereby acknowledges Contractor's claim that the Product(s), excluding any third party products, have been developed, acquired and maintained by Contractor on a confidential basis as Contractor's valuable trade secrets. Ordering activity agrees to preserve the confidential nature of these trade secrets and ordering activity will not permit the use or copying of the Product(s) by, or disclose any information relating to the Product(s) to any third party, except as set forth under Subsection 8.b(2) herein. Ordering activity shall not remove, suppress or modify in any way any proprietary marking, including, but not limited to, any trademark or copyright notice, on or in the Product(s), or which is visible during their operation or which is on any media supplied with the Product(s). Ordering activity shall incorporate such proprietary markings in any authorized back-up or disaster recovery copies made of the Product(s). Ordering activity acknowledges that Contractor's rights in and to the Product(s) are unique and that financial remedies will be insufficient to compensate Contractor for any infringement of such rights. Contractor shall be entitled to seek injunctive and other equitable relief to protect, maintain, defend, enforce, and preserve such rights, in addition to any other remedies that may be available.

- (2) GRANT:

(a) In consideration of the sums payable by ordering activity to Contractor, Contractor hereby grants to ordering activity a nonexclusive, nontransferable license to use the Product(s) identified in the Purchase Order, in perpetuity, in executable object code form only, in the country designated in the Ship To Address Section of the Purchase order, subject to the terms and conditions set forth in this Contract. Ordering activity agrees to use the Product(s) for its internal business purposes only, and ordering activity shall have no right to sublicense, resell, lease, rent, distribute, operate a software service bureau, operate as an outsourcer, use the Product(s) in a time-sharing arrangement, or except as otherwise set forth herein, transfer such Product(s). Ordering activity shall have no right to, and agrees not to, disassemble, reverse compile, reverse engineer, create Derivative Works, create a patent based on the Product(s), any portion thereof or any Derivative Works, or attempt to discover or modify in any way the underlying source code of the Product(s). Ordering activity agrees to abide by the user limitations set forth in the applicable Product Schedule(s) regardless of whether the Product(s) is accessed via a client, direct database or any other application program interface. Additional Product specific licensing terms for each of the Product(s) licensed hereunder are set forth in paragraph 13 below.

(b) In the event ordering activity contracts with a third party for product implementation, customization, consulting, or outsourcing services, such third party may have access to the Product(s) licensed herein provided (i) written approval is granted by Contractor (for implementation, customization or outsourcing services only); (ii) use by the third party is restricted to providing such implementation, customization, consulting or outsourcing services to ordering activity; and (iii) ordering activity ensures that such third party's use of the Product(s) is in compliance with the licensing terms set forth in this Contract. Ordering activity acknowledges and agrees that breaches by any such third parties shall be deemed to be breaches by ordering activity under this Contract.

For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.

- (3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the

licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.

(4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

(5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

9. Termination by Contractor

a. Contractor shall have the right to terminate any Purchase Order(s) thereto without further obligation or liability to ordering activity if (i) ordering activity is delinquent in making payments of any license fees due under this Contract and continues to be delinquent for a period of thirty (30) days after written notification of such delinquency; (ii) ordering activity commits any other material breach of this Contract and fails to remedy such breach within thirty (30) days after written notice by Contractor of such breach. Notwithstanding the foregoing, Contractor shall have the right to terminate any Purchase Order(s) thereto without further obligation or liability to ordering activity.

b. Upon termination of this Contract and/or any Purchase Order(s) thereto for any reason, the license and all other rights granted to ordering activity hereunder shall immediately cease, and ordering activity shall immediately: (i) return the Product(s) to Contractor together with all reproductions of the Product(s) and all copies of documentation and other materials associated with the Product(s); (ii) purge all copies of the Product(s) or any portion thereof from all CPU's and/or Network Servers and from any computer storage device or medium on which ordering activity has placed or permitted others to place the Product(s); (iii) pay Contractor all amounts due and payable up to the date of termination; and (iv) give Contractor a written certification that ordering activity has complied with all of its obligations under (i) and (ii) in this Subsection 9b. Contractor's termination of this Contract and/or repossession of the Product(s) shall be without prejudice to any other remedies that Contractor may lawfully have.

10. Software Conversions - (511210)

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (511210), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license (511210), conversion credits which accrued while the earlier version was under a term license shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.

11. Descriptions and Equipment Compatibility

Please see attached Planet Associates Product Catalog for full descriptions of available Software Products.

12. Right-To-Copy Pricing

The Contractor shall insert the discounted pricing for right-to-copy licenses.

None Offered

LICENSE AND SERVICES AGREEMENT ADDENDUM

This LICENSE AND SERVICES AGREEMENT ADDENDUM ("Addendum") is entered into between Planet Associates, Inc. and the United States of America, acting through the General Services Administration ("GSA") contracting officer whose signature appears below acting on behalf of the GSA and all ordering activity contracting officers. The terms of this Addendum shall take precedence over and supersede any contrary terms in the License and Services Agreements ("LSA") referenced in Attachment A, including any documents or URLs referenced in the LSAs.

1. Definition of Contracting Parties

- 1.1 The Licensor shall be Planet Associates, Inc.
- 1.2 The Licensee shall be the ordering activity that places an order under the GSA Schedule contract No. GS-35F-0928N ("Contract"). An individual person shall not be the Licensee.

2. Order of Precedence

- 2.1 All order of precedence issues shall be governed by FAR 52.212-4(s).
- 2.2 Any conflict between the LSA and this Addendum shall be controlled by the terms of this Addendum.
- 2.3 If Licensee is an agency or instrumentality of the United States Government, section 17 of the Software License Agreement shall not apply to purchase, task or delivery orders issued by Licensee.

3. Contract Formation

- 3.1 The LSA, as modified by this Addendum, shall be a part of the Contract entered into between the Licensor and Licensee.
- 3.2 Modifications to the LSA and/or this Addendum shall be only by bilateral written agreement of the parties in accordance with FAR 52.212-4(c).

4. Indemnities

- 4.1 Licensee shall not be required to indemnify Licensor except as in accordance with federal statute that expressly permits such indemnification.
- 4.2 Licensor shall not be required to indemnify Licensee except as explicitly stated in the contract. Any such indemnification requirement shall vest control over the matter with the United States and shall give Licensor the right to intervene in the proceeding at its own expense through counsel of its own choice.

5. Fees and Charges

- 5.1 All fees and charges are as explicitly set forth as an explicit Contract Line Item ("CLIN") in the contract. Additional fees and charges - for example, but not limited to, license or subscription renewal fees and maintenance renewal fees - shall be incorporated into the contract only by bilateral written agreement of the parties. For the avoidance of doubt, there shall be no automatic month-to-month renewal of maintenance. Travel charges and associated expenses shall be governed by applicable Federal travel regulations and the terms of the Contract.
- 5.2 No express or implied term or condition of the LSA shall be deemed to authorize the purchase by Licensee of any product or service that is not within the scope of the Contract.
- 5.3 FAR 52.212-4(k) shall take precedence over any contrary provision of the LSA relating to taxes.

6. Third Party Terms

- 6.1 Planet Associates, Inc. shall have no privity of contract with the United States with respect to any third-party product or service, referenced in the LSA or otherwise. Planet Associates, Inc. shall have no rights or obligations with respect to such agreements vis-a-vis the United States.

7. Governing Law

- 7.1 Disputes regarding the LSA shall be governed by applicable federal and/or state law, to the extent not preempted by federal law. Any terms of the LSA that identifies the jurisdiction in which a lawsuit may be

brought, the law which shall apply to such lawsuit, or the requirements to pursue Alternative Dispute Resolution prior to such lawsuit shall be void, and the LSA shall be read as if such terms were not included therein. No legal costs or costs of collection shall be payable by Licensee except and to the extent expressly authorized by applicable Federal statute.

8. Termination

- 8.1 Licensee's termination rights shall be governed by FAR 52.212-4(1) and (m)
- 8.2 Licensor's termination rights shall be governed by the FAR 52.212-4(d).

9. Assignment

- 9.1 Licensor and Licensee acknowledge that the LSA's may be assigned only in accordance with 41 U.S.C. 6305 and the regulations set forth in the FAR subpart 42.12.

10. Miscellaneous

- 10.1 For purposes of this Addendum, references to the "Government" in any FAR or GSAR provision referenced in this Addendum shall be construed as a reference to an "authorized ordering activity."
- 10.2 The Government shall not be prohibited from disclosing any information regarding or relating to the LSA as required by law, including the Freedom of Information Act.
- 10.3 Any audit authorized under the LSA shall be conducted in accordance with the Licensee's rules, regulations, policies and procedures pertaining to security. Any invoice for additional licenses, as specified in section 14 of the Software License Agreement, shall be issued at then-current Contract license fees and shall be governed by the terms and conditions of the Contract and applicable Federal regulations pertaining to the processing, approval and payment of proper invoices. No audit costs shall be payable by Licensee except and to the extent expressly authorized by applicable Federal statute.

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE
(SPECIAL ITEM NUMBER 611420)**

1. Scope

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. Order

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

All registered students receive an e-mail confirmation once the selected class reaches its minimum capacity and the following criteria are met:

- a. Student submits a completed online registration form
- b. Student meets all class prerequisites

3. Time of Delivery

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. Cancellation and Rescheduling

a. The ordering activity will notify the Contractor at least 10 days before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class. Once a student is confirmed in a class, the following cancellation policy applies:

- Cancel 6 to 10 business days prior to class start date: 50% refund granted
- Cancel 5 or fewer business days prior to a class start date: no refund

b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class due to an illness or emergency within sixty (60) days from the original course date, at no additional charge.

c. The ordering activity reserves the right to substitute one student for another up to the first day of class.

d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

5. Follow-Up Support

The Contractor agrees to provide each student with unlimited telephone support for a period of one (1) week from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

6. Price for Training

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

7. Invoices and Payment

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

8. Format and Content of Training

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. ****If applicable**** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:
 - (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
 - (2) The length of the course;
 - (3) Mandatory and desirable prerequisites for student enrollment;
 - (4) The minimum and maximum number of students per class;
 - (5) The locations where the course is offered;
 - (6) Class schedules; and
 - (7) Price (per student, per class (if applicable)).
- e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses, must be indicated below. Rates paid as a result of travel must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts.

Travel and per diem rates are in accordance with the Federal Travel Regulation or Joint Travel Regulations

9. "No Charge" Training

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

None

10. Course Listing

See Planet Associates Training Course Catalog, attached to this Pricelist.

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 54151S)**

1. Scope

- a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. Performance Incentives

- a. When using a performance based statement of work, performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements, for fixed price tasks, under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.
- d. The above procedures do not apply to Time and Material or labor hour orders.

3. Ordering Procedures for Services (Requiring a Statement Of Work)

FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for services that require a Statement of Work. These special ordering procedures take precedence over the procedures in FAR 8.404 (b)(2) through (b)(3).

GSA has determined that the prices for services contained in the contractor's price list applicable to this Schedule are fair and reasonable. However, the ordering activity using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

- (a) When ordering services, ordering activities shall—
 - (1) Prepare a Request (Request for Quote or other communication tool):
 - (i) A statement of work (a performance-based statement of work is preferred) that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security clearances, travel, special knowledge, etc.) should be prepared.
 - (ii) The request should include the statement of work and request the contractors to submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering activity makes a determination that it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor hour or time-and-materials proposal may be requested. The firm-fixed price shall be based on the rates in the schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other incidental costs related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor-hour and time-and-materials orders.

(iii) The request may ask the contractors, if necessary or appropriate, to submit a project plan for performing the task, and information on the contractor's experience and/or past performance performing similar tasks.

(iv) The request shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical qualification of responses. If consideration will be limited to schedule contractors who are small business concerns as permitted by paragraph (2)(i) below, the request shall notify the contractors that will be the case.

(2) Transmit the Request to Contractors:

(i) Based upon an initial evaluation of catalogs and price lists, the ordering activity should identify the contractors that appear to offer the best value (considering the scope of services offered, pricing and other factors such as contractors' locations, as appropriate). When buying IT professional services under SIN 54151S ONLY, the ordering activity, at its discretion, may limit consideration to those schedule contractors that are small business concerns. This limitation is not applicable when buying supplies and/or services under other SINs as well as SIN 54151S. The limitation may only be used when at least three (3) small businesses that appear to offer services that will meet the ordering activity's needs are available, if the order is estimated to exceed the micro-purchase threshold.

(ii) The request should be provided to three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not exceed the maximum order threshold. For proposed orders exceeding the maximum order threshold, the request should be provided to additional contractors that offer services that will meet the ordering activity's needs. Ordering activities should strive to minimize the contractors' costs associated with responding to requests for quotes for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be considered, when possible.

(3) Evaluate Responses and Select the Contractor to Receive the Order:

After responses have been evaluated against the factors identified in the request, the order should be placed with the schedule contractor that represents the best value. (See FAR 8.404)

(b) The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs, regardless of the size of individual orders, may offer the ordering activity the opportunity to secure volume discounts. When establishing BPAs, ordering activities shall—

(1) Inform contractors in the request (based on the ordering activity's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.

(i) SINGLE BPA: Generally, a single BPA should be established when the ordering activity can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services to be ordered. When this occurs, authorized users may place the order directly under the established BPA when the need for service arises. The schedule contractor that represents the best value should be awarded the BPA. (See FAR 8.404)

(ii) MULTIPLE BPAs: When the ordering activity determines multiple BPAs are needed to meet its requirements, the ordering activity should determine which contractors can meet any technical qualifications before establishing the BPAs. When multiple BPAs are established, the authorized users must follow the procedures in (a)(2)(ii) above and then place the order with the Schedule contractor that represents the best value.

(2) Review BPAs Periodically: Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the best value. (See FAR 8.404)

(c) The ordering activity should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.

(d) When the ordering activity's requirement involves both products as well as executive, administrative and/or professional, services, the ordering activity should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the best value. (See FAR 8.404)

The ordering activity, at a minimum, should document orders by identifying the contractor from which the services were purchased, the services purchased, and the amount paid. If other than a firm-fixed price order is placed, such documentation should include the basis for the determination to use a labor-hour or time-and-materials order. For ordering activity requirements in excess of the micro-purchase threshold, the order file should document the evaluation of Schedule contractors' quotes that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.

ordering procedures for other services available on schedule at fixed prices for specifically defined services or tasks should use the procedures in FAR 8.404. These procedures are listed in the pricelist, under "Information for ordering activities," paragraph #12.

4. Order

a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

5. Performance of Services

a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.

b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.

c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

6. Inspection of Services

The Inspection of Services-Fixed Price (AUG 1996) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection-Time-and-Materials and Labor-Hour (JAN 1986) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. Responsibilities of the Contractor

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 Rights in Data - General, may apply.

8. Responsibilities of the Ordering Activity

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

9. Independent Contractor

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. Organizational Conflicts of Interest

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. Invoices

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. Payments

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts (Alternate I (APR 1984)) at FAR 52.232-7 applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts (FEB 2002) (Alternate II (FEB 2002)) at FAR 52.232-7 applies to labor-hour orders placed under this contract.

13. Resumes

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. Incidental Support Costs

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. Approval of Subcontracts

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. Description of IT Services

See Planet Associates Professional Services Catalog, attached to this Pricelist.

**USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

PREAMBLE

Planet Associates, Inc, provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact William Spencer: wspencer@planetassoc.com, phone 201-693-8700 x202, fax 732-440-4077.

BEST VALUE BLANKET PURCHASE AGREEMENT FEDERAL SUPPLY SCHEDULE

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

Ordering Activity

Date

Contractor

Date

BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

PLANET ASSOCIATES PRODUCT PRICELIST

Expanded Software Product Catalog (SINs 511210)

Planet IRM

1. Planet IRM Server License

It is required that a Planet IRM server license is purchased prior to or in conjunction with any of the other listed products. This license is for a single server instance of Planet IRM.

2. Planet eVolution™ Web Portal

The Planet eVolution web portal allows authorized field personnel to access up-to-date infrastructure data from within the Planet IRM system in real-time for use during scheduled work activities or in emergency situations, with minimal training required. Currently, data is available in the form of iiPDF files, which are accessible based upon individual authorization levels.

Planet eVolution is purchased as a one-time initial fee.

3. Planet iiPDF™

Planet iiPDF (intelligent infrastructure PDF) allows Planet IRM users to create up-to-the-minute, multi-layered iiPDF files with embedded tool tips, equipment inventory spreadsheets, parent-child hierarchy links, and other enhanced capabilities. The resulting password protected files can easily be viewed by authorized users with Adobe Reader® software, without accessing Planet IRM. This provides a much wider audience access to detailed, layered data, as opposed to one-dimensional reports, drawings or spreadsheets. Adobe users can manipulate layer visibility and use Adobe's Reader Extension functionality (note: Adobe Acrobat Professional or Server Extensions required) to annotate changes for later updates to the Planet IRM database.

When purchased with Outside Plant Geo or WAN Geo, iiPDF provides near real-time map displays of site information, allowing users to draw all of the incumbent data (current and historical) from the Planet IRM spatial data repository. iiPDF embeds geospatial intelligence into customized PDF maps based on the geospatial coordinates of the site of interest and dynamically publishes these intelligent maps with the accompanying attribute information for all cables and equipment tied to a site or its outside cabling.

iiPDF is purchased as a one-time initial fee.

4. Planet Converter

Planet Converter provides conversion capabilities between Planet IRM and computer-aided design (CAD) and geospatial file formats. Converter can be used for creating Planet IRM sites incorporating DXF, DWG, DGN, SHP, MrSID, JPG, TIFF, and GeoTIFF files, thus maximizing reuse of current existing architectural and geospatial data, and greatly minimizing the time necessary for the population of that data into the Planet IRM system. After Planet IRM is launched and in operation, a user can preview, customize and export data in DXF, DWG, DGN, or SHP format to update or for use by other software systems. Converter imports and exports layer information to retain maximum data flexibility after conversion, allowing specific layers within a drawing file to be inserted into other software system repositories.

When purchased with Outside Plant Geo or WAN Geo, Converter allows users to georeference site workspaces with drawing information stored as longitude and latitude and their incumbent attribute data. Converter also provides users a tool to set map projections for the sites based on their specific survey needs. Converter⁺ will import geospatial data layers into the spatial database, allow users to define the Minimum Bounding Rectangle (MBR) and set the projection for their map output document.

Converter is purchased as a one-time initial fee.

5. Discovery Correlation Engine

Planet's Discovery Correlation Engine (DCE) helps organizations maintain accurate, up-to-date asset and configuration information within Planet IRM through integration with existing discovery tools, which discern changes in network elements, and correlates the discovered information with the Planet IRM information, so that Planet IRM data can consistently match evolving changes within the organization. DCE collects, correlates and migrates hardware and system configuration

information into the Planet IRM repository. DCE can actively monitor network discovery databases for element updates and additions, or identify deletions by comparing the discovered results to the existing Planet IRM database.

DCE functionality is purchased as a one-time initial fee. Individual DCE Adapters are purchased separately as needed.

6. Form Editor

Planet Form Editor extends Planet IRM property sheets by creating new tabs that can maintain additional custom specifications; display related information from the Planet IRM (or other) database; perform additional data preprocessing; and more. Form Editor is used to create tab layouts, define associated scripts, link tabs to existing IRM sheets and create new tables in the IRM database to support data in any new tabs. This additional module gives Planet IRM the customization needed to map attributes cleanly from existing systems into a more comprehensive Planet IRM database.

Form Editor is purchased as a one-time initial fee.

7. Users

Planet IRM users can be designated as Read Only or Read/Write and purchased individually or in packs of five (5) or ten (10) licenses. They are available as concurrent or fixed licenses. Planet eVolution users for iiPDF access through the internet (Web iiPDF) are fixed licenses, which are purchased separately either individually or in packs of five (5) or ten (10) licenses.

8. Planet Data Center

Planet Data Center allows Planet IRM users to design and manage data centers. It includes drag and drop rack elevations to scale for accurate design; complete heat, power and space management; comprehensive element connectivity; and electrical, cable and port capacity. Specialized equipment classifications allow extensive analysis capabilities. It is an essential tool for use during the processes of Data Center transition, relocation, or consolidation; many aspects of planning, design, implementation, and management can be simplified, improving service levels while expending less time and resources.

Data Center functionality is purchased at a fixed price. In addition, license packs can be purchased in designated quantities based on the number of racks to be documented.

9. Planet Outside Plant Geospatial™

Planet Outside Plant provides the ability to manage pathways, conduits, innerducts, splices, manholes, etc. in campus environments and features visual pathway and location management with geo-referencing capabilities. Work sites can be created over GeoTIFF files and elements placed in their actual settings to give a true visual representation of campus locations. Planet's interconnectivity scheme traces how services flow across every pathway and connection, identifies used and dark fiber, and can determine where network redundancies and vulnerabilities exist throughout an organization. This information is critical for an organization's disaster recovery and business continuity planning and can result in considerable cost savings and heightened situational awareness.

Outside Plant Geospatial functionality is purchased at a fixed price. In addition, license packs can be purchased in designated quantities based on the number of maintenance holes and building entrances to be documented. Planet Converter and iiPDF must be purchased in conjunction with Planet Outside Plant Geospatial for full functionality.

10. Planet WAN Geospatial™

The Planet IRM WAN module tracks, manages and documents the entire physical WAN infrastructure, including local loops (OC12, OC3, T3, T1), services (frame relay, ATM, leased lines, MPLS), and virtual connections (PVC, tunnels) with the added ability to georeference circuit paths, documentation for site locations, and cabling at site locations. Physical circuit paths can be highlighted, enabling users to verify redundancy and visualize the physical separation of network paths. Users can model and trace these paths through many-to-one devices such as switches and routers, or one-to-one devices such as patch panels, port cards, connectors, etc. The visual interface enables users to determine parent circuits, sub-channels, and all connected devices along specified circuit paths.

WAN Geospatial functionality is purchased at a fixed price. In addition, license packs can be purchased in designated quantities based on the number of logical circuits to be documented. Planet Converter and iiPDF must be purchased in conjunction with Planet WAN Geospatial for full functionality.

11. Planet User and Desktop Management

With the Planet User Management module, user asset information can be consolidated into one application for improvement of accountability, desktop configuration management, and move process flows. Planet IRM enables organizations to centrally manage all equipment assignments such as PDA's, PCs, laptops, cell phones, security badges, etc. in one cohesive database; it associates users and their assets with business functions and physical locations; streamlines tracking of operating systems, software loads, accessibility, and revision levels; integrates easily with existing service support solutions to

effortlessly identify all assets associated with moves, adds and changes; and integrates with Directory Services for a single point of entry (via LDAP).

User and Desktop Management functionality is purchased at a fixed price. In addition, license packs can be purchased in designated quantities based on the number of workspaces to be documented.

Planet IRMAI

Planet IRMAI is Planet Associates next generation comprehensive Infrastructure Configuration Management Software that consolidates, aggregates and visualizes an organization's facilities, IT/Telecom, network assets and connectivity data in one data repository all available in a web browser. Planet IRMAI incorporates Geo-spatial data, CAD, Inside Plant, Outside Plant, WAN, Data Center (DCIM), Cable, Space, and Circuit Management in one repository, providing the oversight necessary to maintain critical operations. Planet IRMAI brings together data normally kept in disparate data sources such as spreadsheets, CAD, Visio, home-grown database files and point solutions to create a complete visualization of an enterprise infrastructure and IT network environment. The IRMAI software is distributed for On- Premises deployment using docker containers.

1. Planet IRMAI Server

It is required that a Planet IRMAI server license is purchased prior to or in conjunction with any of the other listed products. This license is for a single server instance of Planet IRMAI.

The Planet IRMAI browser based web portal allows authorized field personnel to access up-to-date infrastructure data from within the Planet IRM system in real-time for use during scheduled work activities or in emergency situations, with minimal training required. Currently, data is available in the form of Intelligent Infrastructure PDF (iiPDF) files, which are accessible based upon individual authorization levels.

The Planet iiPDF capabilities allows Planet IRMAI users to create up-to-the-minute, multi-layered iiPDF files with embedded tooltips, equipment inventory and connectivity spreadsheets, rack elevations, dependency diagrams, and other enhanced capabilities. The resulting password protected files can easily be viewed by authorized users with PDF reader software, without accessing Planet IRMAI. This provides a much wider audience access to detailed, layered data, as opposed to one-dimensional reports, drawings or spreadsheets.

When purchased with Outside Plant Geo or WAN Geo, iiPDF provides near real-time map displays of site information, allowing users to draw all of the incumbent data (current and historical) from the Planet IRM spatial data repository. iiPDF embeds geospatial intelligence into customized PDF maps based on the geospatial coordinates of the site of interest and dynamically publishes these intelligent maps with the accompanying attribute information for all cables and equipment tied to a site or its outside cabling.

Planet IRMAI supports various computer-aided design (CAD) and geospatial file formats. These file formats can be used for creating Planet IRMAI Areas by incorporating DXF, DWG, DGN, SHP, MrSID, JPG, TIFF, and GeoTIFF files, thus maximizing reuse of current existing architectural and geospatial data, and greatly minimizing the time necessary for the population of that data into the Planet IRMAI system. After Planet IRMAI's launched and in operation, a user can preview, customize and export data in DXF, DWG, DGN, or SHP format to update or for use by other software systems. These capabilities enable imports and exports of layer information to retain maximum data flexibility after conversion, allowing specific layers within a drawing file to be inserted into other software system repositories.

2. Global Console

The Global Console is a dual purpose web application providing System Administrator capabilities for Administrator level users along with full reporting, iiPDF and dashboarding capabilities for general users, managers, technicians and other administrative staff, providing the ability to view, generate, publish and schedule content managed in Planet IRMAI. This console allows users to specify the type of content, define and apply content filters, specify distribution lists and provides scheduling capabilities for content that is required on a regular basis. Content provided by the reporting console includes built-in and user defined report templates, such as Bills of Materials, Connectivity Schedules, Asset, Circuit and Configuration Lists, plus many more. The iiPDF reporting interface allows users to include graphical and geospatial information using user defined iiPDF templates and filters for Campus Drawings, Floor Plans, 3D Rack Elevations, Cable Schematics, Circuit Schematics, Dependency Views and OSP Butterfly layouts which can be viewed using a standard PDF reader.

3. Web Client Users

Planet IRMAI provides complete control over the capabilities and accessibility granted to each user account based upon IRMAI Server user classes and access control policies. IRMAI user accounts can be standalone or incorporated into an organizations Domain User Management LDAP Directory, including CAC Authentication.

Planet IRMAI users can be designated as Read Only or Read/Write based upon their assigned policies and are purchased individually or in packs of five (5) or (10) users licenses.

4. Planet Data Center (DCIM)

The Planet Data Center functionality allows Planet IRMAI users to design and fully manage data centers. It includes drag and drop rack 3D elevations to scale for accurate design; complete heat, power and space management; comprehensive element connectivity; and electrical, cable and port capacity. Specialized equipment classifications allow extensive analysis capabilities. It is an essential tool for use during the processes of Data Center transition, relocation, or consolidation; many aspects of planning, design, implementation, and management can be simplified, improving service levels while expending less time and resources. Data Center functionality is purchased at a fixed license price. Additional license packs can be purchased in designated quantities based on the number of racks to be documented.

5. Planet Inside Plant

Planet IRMAI Inside Plant maintains all IT and telecommunications infrastructure (voice, data, video, electrical, fire, safety, etc.) cabling, equipment and connectivity information throughout the enterprise. It includes the ability to manage and maintain Telecom Room rack, cabinet and wallfield layouts. In addition, it provides the ability to define Cable Tray Systems and Riser Systems and all supporting hardware that is used to support the installed internal cable plant from the building demarc, upto and including workarea faceplates. The cable plant management system provides the ability to route, connect, manage and visualize all cables according to their actual physical routing and connectivity. Additional license packs can be purchased in designated quantities based on the number of faceplates to be documented.

6. Planet Outside Plant Geospatial

Planet IRMAI Outside Plant functionality provides the ability to manage pathways, conduits, innerducts, splices, manholes, etc. in campus environments and features visual pathway and location which are overlaid on Geo-referenced maps to give a true visual representation of campus OSP infrastructure. Planet's connectivity scheme traces how services flow across every pathway and connection, identifies used and dark fiber, and can determine where network redundancies and vulnerabilities exist throughout an organization. This information is critical for an organization's disaster recovery and business continuity planning and can result in considerable cost savings and heightened situational awareness.

Outside Plant Geospatial functionality is purchased at a fixed license price. Additional license packs can be purchased in designated quantities based on the number of maintenance holes and building entrances to be documented.

7. Planet WAN Management Geospatial

The Planet IRMAI WAN module tracks, manages and documents the entire physical WAN infrastructure, including local loops (OC12, OC3, T3, T1), services (frame relay, ATM, leased lines, MPLS), and virtual connections (PVC, tunnels) with the added ability to georeference circuit paths, documentation for site locations, and cabling at site locations. Physical circuit paths can be highlighted, enabling users to verify redundancy and visualize the physical separation of network paths. Users can model and trace these paths through many-to-one devices such as switches and routers, or one-to-one devices such as patch panels, ports, cards, connectors, etc. The visual path interface and schematic interface enables users to determine parent circuits, sub-channels, ports and all connected devices along specified circuit paths.

WAN Geospatial functionality is purchased at a fixed price. In addition, license packs can be purchased in designated quantities based on the number of logical circuits to be documented.

8. Planet User and Desktop Management

With the Planet IRMAI User and Desktop Management functionality, user asset information can be consolidated into one application for improvement of accountability, desktop configuration management, and move process flows. Planet IRMAI enables organizations to centrally manage all equipment assignments such as PDA's, PCs, laptops, cell phones, security badges, etc. in one cohesive database; it associates users and their assets with business functions and physical locations; streamlines tracking of operating systems, software loads, accessibility, and revision levels; integrates easily with existing service support solutions to effortlessly identify all assets associated with moves, adds and changes;

User and Desktop Management functionality is purchased at a fixed price. Additional license packs can be purchased in designated quantities based on the number of work areas to be documented.

9. Software Asset Management

Planet IRMAI Software Asset Management functionality provides the ability to manage both Software and Operating System software classes. It allows different license models to be defined and tracked, along with the ability to track and manage license utilization and deployment. This ability identifies the operating systems used by a device plus any additional software that is installed onto the device. It also manages the licensing model type used by the operating system or software product and determines the number of licenses procured, used and installed across the enterprise. Planet IRMAI Software Asset Management functionality is not a standalone capability and is to be used in-conjunction with the Planet Datacenter DCIM, Desktop Asset Management, Planet Inside Plant, Planet Outside Plant options.

SIN 511210 Term Software License Price List

All Planet software and associated functionality is now available for purchase as an annual term license. Software Maintenance Fees are included in the Term License and do not need to be purchased separately.

Planet IRM

SIN	Manufacturer Part Number (SKU)	Product Description	GSA Price (incl. fees)	Warranty	Country of Origin
GENERAL PRODUCTS - TERM LICENSE					
511210	PL-IRM-SVR-T	Planet IRM Server - Term	\$15,129.00	12 months	USA
511210	PL-CV-T	Converter - Term	\$10,086.00	12 months	USA
511210	PL-DCE-A-T	DCE Adapter - Term	\$4,958.00	12 months	USA
511210	PL-DCE-T	DCE - Term	\$24,794.00	12 months	USA
511210	PL-EV-T	eVolution Portal - Term	\$7,564.00	12 months	USA
511210	PL-FE-T	Form Editor - Term	\$10,086.00	12 months	USA
511210	PL-IIPDF-T	iiPDF - Term	\$15,129.00	12 months	USA
USER LICENSING - CONCURRENT - TERM LICENSE					
511210	UL-RO-C-T	Read only concurrent IRM user license, Qty 1 - Term	\$742.00	12 months	USA
511210	UL-RO5-C-T	Read only concurrent IRM user license, Qty 5 - Term	\$3,338.00	12 months	USA
511210	UL-RO10-C-T	Read only concurrent IRM user license, Qty 10 - Term	\$5,563.00	12 months	USA
511210	UL-RW-C-T	Read/Write concurrent IRM user license, Qty 1 - Term	\$1,471.00	12 months	USA
511210	UL-RW5-C-T	Read/Write concurrent IRM user license, Qty 5 - Term	\$6,619.00	12 months	USA
511210	UL-RW10-C-T	Read/Write concurrent IRM user license, Qty 10 - Term	\$11,031.00	12 months	USA
USER LICENSING - FIXED - TERM LICENSE					
511210	UL-RO-F-T	Read only fixed IRM user license, Qty 1 - Term	\$494.00	12 months	USA
511210	UL-RO5-F-T	Read only fixed IRM user license, Qty 5 - Term	\$2,225.00	12 months	USA
511210	UL-RO10-F-T	Read only fixed IRM user license, Qty 10 - Term	\$3,709.00	12 months	USA
511210	UL-RW-F-T	Read/Write fixed IRM user license, Qty 1 - Term	\$981.00	12 months	USA
511210	UL-RW5-F-T	Read/Write fixed IRM user license, Qty 5 - Term	\$4,413.00	12 months	USA
511210	UL-RW10-F-T	Read/Write fixed IRM user license, Qty 10 - Term	\$7,354.00	12 months	USA
511210	UL-WPDF-F-T	Web iiPDF fixed user license, Qty 1 - Term	\$493.00	12 months	USA
511210	UL-WPDF5-F-T	Web iiPDF fixed user license, Qty 5 - Term	\$2,222.00	12 months	USA
511210	UL-WPDF10-F-T	Web iiPDF fixed user license, Qty 10 - Term	\$3,704.00	12 months	USA
DATA CENTER - TERM LICENSE					
511210	DC-BASE-T	Data Center Base - Term	\$4,944.00	12 months	USA
511210	DC-50-T	Data Center Racks, Qty 50 - Term	\$12,607.00	12 months	USA
511210	DC-100-T	Data Center Racks, Qty 100 - Term	\$23,516.00	12 months	USA
511210	DC-250-T	Data Center Racks, Qty 250 - Term	\$54,831.00	12 months	USA
511210	DC-500-T	Data Center Racks, Qty 500 - Term	\$102,276.00	12 months	USA
511210	DC-1000-T	Data Center Racks, Qty 1,000 - Term	\$190,776.00	12 months	USA
INSIDE PLANT - TERM LICENSE					
511210	IP-BASE-T	Inside Plant Base - Term	\$4,944.00	12 months	USA
511210	IP-FP-200-T	Inside Plant Faceplates, Qty 200 - Term	\$4,202.00	12 months	USA
511210	IP-FP-500-T	Inside Plant Faceplates, Qty 500 - Term	\$9,798.00	12 months	USA
511210	IP-FP-1000-T	Inside Plant Faceplates, Qty 1,000 - Term	\$18,277.00	12 months	USA
511210	IP-FP-2000-T	Inside Plant Faceplates, Qty 2,000 - Term	\$34,092.00	12 months	USA
511210	IP-FP-5000-T	Inside Plant Faceplates, Qty 5,000 - Term	\$79,490.00	12 months	USA
511210	IP-TC-10-T	Inside Plant Telecom Cabinets/Wallboards, Qty 10 - Term	\$2,521.00	12 months	USA
511210	IP-TC-25-T	Inside Plant Telecom Cabinets/Wallboards, Qty 25 - Term	\$5,879.00	12 months	USA
511210	IP-TC-50-T	Inside Plant Telecom Cabinets/Wallboards, Qty 50 - Term	\$10,966.00	12 months	USA
511210	IP-TC-100-T	Inside Plant Telecom Cabinets/Wallboards, Qty 100 - Term	\$20,455.00	12 months	USA
511210	IP-TC-250-T	Inside Plant Telecom Cabinets/Wallboards, Qty 250 - Term	\$47,694.00	12 months	USA
OUTSIDE PLANT GEOSPATIAL - TERM LICENSE					
511210	OPG-BASE-T	Outside Plant GEO Base - Term	\$4,944.00	12 months	USA
511210	OPG-BE-10-T	Outside Plant GEO Building Entrances, Qty 10 - Term	\$2,105.00	12 months	USA
511210	OPG-BE-25-T	Outside Plant GEO Building Entrances, Qty 25 - Term	\$4,908.00	12 months	USA
511210	OPG-BE-50-T	Outside Plant GEO Building Entrances, Qty 50 - Term	\$9,153.00	12 months	USA
511210	OPG-BE-100-T	Outside Plant GEO Building Entrances, Qty 100 - Term	\$17,074.00	12 months	USA
511210	OPG-BE-250-T	Outside Plant GEO Building Entrances, Qty 250 - Term	\$39,809.00	12 months	USA
511210	OPG-MH-10-T	Outside Plant GEO Maintenance Holes, Qty 10 - Term	\$2,105.00	12 months	USA
511210	OPG-MH-25-T	Outside Plant GEO Maintenance Holes, Qty 25 - Term	\$4,908.00	12 months	USA
511210	OPG-MH-50-T	Outside Plant GEO Maintenance Holes, Qty 50 - Term	\$9,153.00	12 months	USA
511210	OPG-MH-100-T	Outside Plant GEO Maintenance Holes, Qty 100 - Term	\$17,074.00	12 months	USA
511210	OPG-MH-250-T	Outside Plant GEO Maintenance Holes, Qty 250 - Term	\$39,809.00	12 months	USA
WAN MANAGEMENT GEOSPATIAL - TERM LICENSE					
511210	WMG-BASE-T	WAN Mgmt GEO Base - Term	\$4,944.00	12 months	USA

SIN	Manufacturer Part Number (SKU)	Product Description	GSA Price (incl. fees)	Warranty	Country of Origin
511210	WMG-CKT-25-T	WAN Mgmt GEO Circuits, Qty 25 - Term	\$2,052.00	12 months	USA
511210	WMG-CKT-75-T	WAN Mgmt GEO Circuits, Qty 75 - Term	\$5,826.00	12 months	USA
511210	WMG-CKT-150-T	WAN Mgmt GEO Circuits, Qty 150 - Term	\$11,028.00	12 months	USA
511210	WMG-CKT-400-T	WAN Mgmt GEO Circuits, Qty 400 - Term	\$27,833.00	12 months	USA
511210	WMG-CKT-750-T	WAN Mgmt GEO Circuits, Qty 750 - Term	\$49,389.00	12 months	USA
511210	WMG-CKT-1500-T	WAN Mgmt GEO Circuits, Qty 1,500 - Term	\$93,486.00	12 months	USA
USER MANAGEMENT - TERM LICENSE					
511210	UM-BASE-T	User Mgmt Base - Term	\$4,944.00	12 months	USA
511210	UM-200-T	User Mgmt Workspaces, Qty 200 - Term	\$1,681.00	12 months	USA
511210	UM-500-T	User Mgmt Workspaces, Qty 500 - Term	\$3,919.00	12 months	USA
511210	UM-1000-T	User Mgmt Workspaces, Qty 1,000 - Term	\$7,311.00	12 months	USA
511210	UM-2000-T	User Mgmt Workspaces, Qty 2,000 - Term	\$13,637.00	12 months	USA
511210	UM-5000-T	User Mgmt Workspaces, Qty 5,000 - Term	\$31,796.00	12 months	USA

Planet IRMAI

SIN	Manufacturer Part Number (SKU)	Product Description	GSA Price (incl fees)	Warranty	Country of Origin
GENERAL PRODUCTS - AI TERM LICENSE					
511210	PL-IRM-AISVR-T	Planet AI IRM Server - Term	\$63,301	12 months	USA
GLOBAL CONSOLE REPORTER - AI TERM LICENSE					
511210	GC-RO-1-AI-T	Global Console Reporter Read Only Concurrent, Qty 1 - AI Term	\$809	12 months	USA
511210	GC-RO-5-AI-T	Global Console Reporter Read Only Concurrent, Qty 5- AI Term	\$3,643	12 months	USA
511210	GC-RO-10-AI-T	Global Console Reporter Read Only Concurrent, Qty 10 - AI Term	\$6,072	12 months	USA
WEB CLIENT USER - AI TERM LICENSE					
511210	UL-RW-1-AI-T	Read/Write Concurrent User License, Qty 1-AI Term	\$1,606	12 months	USA
511210	UL-RW-5-AI-T	Read/Write Concurrent User License, Qty 5-AI Term	\$7,225	12 months	USA
511210	UL-RW-10-AI-T	Read/Write Concurrent User License, Qty 10-AI Term	\$12,041	12 months	USA
DATA CENTER - AI TERM LICENSE					
511210	DC-BASE-AI-T	Data Center Base - AI - Term	\$5,396	12 months	USA
511210	DC-50-AI-T	Data Center Racks, Qty 50 - AI Term	\$13,761	12 months	USA
511210	DC-100-AI-T	Data Center Racks, Qty 100 - AI Term	\$25,669	12 months	USA
511210	DC-250-AI-T	Data Center Racks, Qty 250 - AI Term	\$59,849	12 months	USA
511210	DC-500-AI-T	Data Center Racks, Qty 500 - AI Term	\$111,636	12 months	USA
511210	DC-1000-AI-T	Data Center Racks, Qty 1,000 - AI Term	\$208,236	12 months	USA
INSIDE PLANT - AI TERM LICENSE					
511210	IP-BASE-AI-T	Inside Plant Base - AI Term	\$5,397	12 months	USA
511210	IP-FP-200-AI-T	Inside Plant Faceplates, Qty 200 - AI Term	\$4,587	12 months	USA
511210	IP-FP-500-AI-T	Inside Plant Faceplates, Qty 500 - AI Term	\$10,695	12 months	USA
511210	IP-FP-1000-AI-T	Inside Plant Faceplates, Qty 1,000 - AI Term	\$19,950	12 months	USA
511210	IP-FP-2000-AI-T	Inside Plant Faceplates, Qty 2,000 - AI Term	\$37,212	12 months	USA
511210	IP-FP-5000-AI-T	Inside Plant Faceplates, Qty 5,000 - AI Term	\$86,765	12 months	USA
511210	IP-CM-BASE-AI-T	Inside Plant Base Circuit Management - AI Term	\$5,396	12 months	USA
511210	IP-CM-200-AI-T	Inside Plant Circuit Management, Qty 200 - AI Term	\$445	12 months	USA
511210	IP-CM-500-AI-T	Inside Plant Circuit Management, Qty 500 - AI Term	\$1,113	12 months	USA
511210	IP-CM-1000-AI-T	Inside Plant Circuit Management, Qty 1,000 - AI Term	\$2,227	12 months	USA
511210	IP-CM-2000-AI-T	Inside Plant Circuit Management, Qty 2,000 - AI Term	\$4,453	12 months	USA
511210	IP-CM-5000-AI-T	Inside Plant Circuit Management, Qty 5,000 - AI Term	\$11,134	12 months	USA
511210	IP-TC-10-AI-T	Inside Plant Telecom Cabinets/Wallboards, Qty 10 - AI Term	\$2,752	12 months	USA
511210	IP-TC-25-AI-T	Inside Plant Telecom Cabinets/Wallboards, Qty 25 - AI Term	\$6,417	12 months	USA
511210	IP-TC-50-AI-T	Inside Plant Telecom Cabinets/Wallboards, Qty 50 - AI Term	\$11,970	12 months	USA
511210	IP-TC-100-AI-T	Inside Plant Telecom Cabinets/Wallboards, Qty 100 - AI Term	\$22,327	12 months	USA
511210	IP-TC-250-AI-T	Inside Plant Telecom Cabinets/Wallboards, Qty 250 - AI Term	\$52,059	12 months	USA
SOFTWARE ASSET MANAGEMENT - AI TERM LICENSE					
511210	SAM-1000-AI-T	Software Asset Management, Qty 1000 - AI Term	\$2,752	12 months	USA
511210	SAM-2500-AI-T	Software Asset Management, Qty 2500 - AI Term	\$6,417	12 months	USA
511210	SAM-5000-AI-T	Software Asset Management, Qty 5000 - AI Term	\$11,970	12 months	USA
511210	SAM-10000-AI-T	Software Asset Management, Qty 10000 - AI Term	\$22,327	12 months	USA
511210	SAM-25000-AI-T	Software Asset Management, Qty 25000 - AI Term	\$52,059	12 months	USA
OUTSIDE PLANT GEOSPATIAL - AI TERM LICENSE					
511210	OPG-BASE-AI-T	Outside Plant GEO Base - AI Term	\$5,397	12 months	USA
511210	OPG-BE-10-AI-T	Outside Plant GEO Building Entrances, Qty 10 - AI Term	\$2,294	12 months	USA
511210	OPG-BE-25-AI-T	Outside Plant GEO Building Entrances, Qty 25 - AI Term	\$5,347	12 months	USA
511210	OPG-BE-50-AI-T	Outside Plant GEO Building Entrances, Qty 50 - AI Term	\$9,974	12 months	USA
511210	OPG-BE-100-AI-T	Outside Plant GEO Building Entrances, Qty 100 - AI Term	\$18,604	12 months	USA
511210	OPG-BE-250-AI-T	Outside Plant GEO Building Entrances, Qty 250 - AI Term	\$43,379	12 months	USA
511210	OPG-MH-10-AI-T	Outside Plant GEO Maintenance Holes, Qty 10 - AI Term	\$2,294	12 months	USA

511210	OPG-MH-25-AI-T	Outside Plant GEO Maintenance Holes, Qty 25 – AI Term	\$5,347	12 months	USA
511210	OPG-MH-50-AI-T	Outside Plant GEO Maintenance Holes, Qty 50 - AI Term	\$9,974	12 months	USA
511210	OPG-MH-100-AI-T	Outside Plant GEO Maintenance Holes, Qty 100 - AI Term	\$18,604	12 months	USA
511210	OPG-MH-250-AI-T	Outside Plant GEO Maintenance Holes, Qty 250 - AI Term	\$43,379	12 months	USA
WAN MANAGEMENT GEOSPATIAL - AI TERM LICENSE					
511210	WMG-BASE-AI-T	WAN Mgmt GEO Base - AI Term	\$5,397	12 months	USA
511210	WMG-CKT-25-AI-T	WAN Mgmt GEO Circuits, Qty 25 - AI Term	\$2,236	12 months	USA
511210	WMG-CKT-75-AI-T	WAN Mgmt GEO Circuits, Qty 75 - AI Term	\$6,335	12 months	USA
511210	WMG-CKT-150-AI-T	WAN Mgmt GEO Circuits, Qty 150 - AI Term	\$12,017	12 months	USA
511210	WMG-CKT-400-AI-T	WAN Mgmt GEO Circuits, Qty 400 - AI Term	\$30,328	12 months	USA
511210	WMG-CKT-750-AI-T	WAN Mgmt GEO Circuits, Qty 750 - AI Term	\$53,818	12 months	USA
511210	WMG-CKT-1500-AI-T	WAN Mgmt GEO Circuits, Qty 1,500 – AI Term	\$101,869	12 months	USA
USER MANAGEMENT - AI TERM LICENSE					
511210	UM-BASE-AI-T	User Mgmt Base - AI Term	\$5,397	12 months	USA
511210	UM-200-AI-T	User Mgmt Workspaces, Qty 200 - AI Term	\$1,835	12 months	USA
511210	UM-500-AI-T	User Mgmt Workspaces, Qty 500 – AI Term	\$4,278	12 months	USA
511210	UM-1000-AI-T	User Mgmt Workspaces, Qty 1,000 - AI Term	\$7,980	12 months	USA
511210	UM-2000-AI-T	User Mgmt Workspaces, Qty 2,000 - AI Term	\$14,885	12 months	USA
511210	UM-5000-AI-T	User Mgmt Workspaces, Qty 5,000 - AI Term	\$34,706	12months	USA

SIN 511210 Perpetual Software License Price List

Planet IRM

SIN	Manufacturer Part Number (SKU)	Product Description	GSA Price (incl. fees)	Warranty	Country of Origin
GENERAL PRODUCTS - PERPETUAL LICENSE					
511210	PL-IRM-SVR-P	Planet IRM Server - Perpetual	\$31,518.00	12 months	USA
511210	PL-CV-P	Converter - Perpetual	\$21,012.00	12 months	USA
511210	PL-DCE-A-P	DCE Adapter (each) - Perpetual	\$10,331.00	12 months	USA
511210	PL-DCE-P	DCE - Perpetual	\$51,655.00	12 months	USA
511210	PL-EV-P	eVolution Portal - Perpetual	\$15,759.00	12 months	USA
511210	PL-FE-P	Form Editor - Perpetual	\$21,012.00	12 months	USA
511210	PL-IIPDF-P	iPDF - Perpetual	\$31,518.00	12 months	USA
USER LICENSES - CONCURRENT - PERPETUAL LICENSE					
511210	UL-RO-C-P	Read only concurrent IRM user license, Qty 1 - Perpetual	\$1,545.00	12 months	USA
511210	UL-RO5-C-P	Read only concurrent IRM user license, Qty 5 - Perpetual	\$6,954.00	12 months	USA
511210	UL-RO10-C-P	Read only concurrent IRM user license, Qty 10 - Perpetual	\$11,590.00	12 months	USA
511210	UL-RW-C-P	Read/Write concurrent IRM user license, Qty 1 - Perpetual	\$3,064.00	12 months	USA
511210	UL-RW5-C-P	Read/Write concurrent IRM user license, Qty 5 - Perpetual	\$13,790.00	12 months	USA
511210	UL-RW10-C-P	Read/Write concurrent IRM user license, Qty 10 - Perpetual	\$22,982.00	12 months	USA
USER LICENSES - FIXED - PERPETUAL LICENSE					
511210	UL-RO-F-P	Read only fixed IRM user license, Qty 1 - Perpetual	\$1,030.00	12 months	USA
511210	UL-RO5-F-P	Read only fixed IRM user license, Qty 5 - Perpetual	\$4,636.00	12 months	USA
511210	UL-RO10-F-P	Read only fixed IRM user license, Qty 10 - Perpetual	\$7,726.00	12 months	USA
511210	UL-RW-F-P	Read/Write fixed IRM user license, Qty 1 - Perpetual	\$2,042.00	12 months	USA
511210	UL-RW5-F-P	Read/Write fixed IRM user license, Qty 5 - Perpetual	\$9,193.00	12 months	USA
511210	UL-RW10-F-P	Read/Write fixed IRM user license, Qty 10 - Perpetual	\$15,321.00	12 months	USA
511210	UL-WPDF-F-P	Web iPDF fixed user license, Qty 1 - Perpetual	\$1,029.00	12 months	USA
511210	UL-WPDF5-F-P	Web iPDF fixed user license, Qty 5 - Perpetual	\$4,629.00	12 months	USA
511210	UL-WPDF10-F-P	Web iPDF fixed user license, Qty 10 - Perpetual	\$7,716.00	12 months	USA
DATA CENTER - PERPETUAL LICENSE					
511210	DC-BASE-P	Data Center Base - Perpetual	\$10,300.00	12 months	USA
511210	DC-50-P	Data Center Racks, Qty 50 - Perpetual	\$26,265.00	12 months	USA
511210	DC-100-P	Data Center Racks, Qty 100 - Perpetual	\$48,992.00	12 months	USA
511210	DC-250-P	Data Center Racks, Qty 250 - Perpetual	\$114,231.00	12 months	USA
511210	DC-500-P	Data Center Racks, Qty 500 - Perpetual	\$213,075.00	12 months	USA
511210	DC-1000-P	Data Center Racks, Qty 1,000 - Perpetual	\$397,450.00	12 months	USA
INSIDE PLANT - PERPETUAL LICENSE					
511210	IP-BASE-P	Inside Plant Base - Perpetual	\$10,300.00	12 months	USA
511210	IP-FP-200-P	Inside Plant Faceplates, Qty 200 - Perpetual	\$8,755.00	12 months	USA
511210	IP-FP-500-P	Inside Plant Faceplates, Qty 500 - Perpetual	\$20,414.00	12 months	USA
511210	IP-FP-1000-P	Inside Plant Faceplates, Qty 1,000 - Perpetual	\$38,077.00	12 months	USA
511210	IP-FP-2000-P	Inside Plant Faceplates, Qty 2,000 - Perpetual	\$71,025.00	12 months	USA
511210	IP-FP-5000-P	Inside Plant Faceplates, Qty 5,000 - Perpetual	\$165,604.00	12 months	USA
511210	IP-TC-10-P	Inside Plant Telecom Cabinets/Wallboards, Qty 10 - Perpetual	\$5,253.00	12 months	USA
511210	IP-TC-25-P	Inside Plant Telecom Cabinets/Wallboards, Qty 25 - Perpetual	\$12,248.00	12 months	USA
511210	IP-TC-50-P	Inside Plant Telecom Cabinets/Wallboards, Qty 50 - Perpetual	\$22,846.00	12 months	USA
511210	IP-TC-100-P	Inside Plant Telecom Cabinets/Wallboards, Qty 100 - Perpetual	\$42,615.00	12 months	USA
511210	IP-TC-250-P	Inside Plant Telecom Cabinets/Wallboards, Qty 250 - Perpetual	\$99,362.00	12 months	USA
OUTSIDE PLANT GEOSPATIAL - PERPETUAL LICENSE					
511210	OPG-BASE-P	Outside Plant GEO Base - Perpetual	\$10,300.00	12 months	USA
511210	OPG-BE-10-P	Outside Plant GEO Building Entrances, Qty 10 - Perpetual	\$4,378.00	12 months	USA
511210	OPG-BE-25-P	Outside Plant GEO Building Entrances, Qty 25 - Perpetual	\$10,206.00	12 months	USA
511210	OPG-BE-50-P	Outside Plant GEO Building Entrances, Qty 50 - Perpetual	\$19,039.00	12 months	USA
511210	OPG-BE-100-P	Outside Plant GEO Building Entrances, Qty 100 - Perpetual	\$35,512.00	12 months	USA
511210	OPG-BE-250-P	Outside Plant GEO Building Entrances, Qty 250 - Perpetual	\$82,802.00	12 months	USA
511210	OPG-MH-10-P	Outside Plant GEO Maintenance Holes, Qty 10 - Perpetual	\$4,378.00	12 months	USA
511210	OPG-MH-25-P	Outside Plant GEO Maintenance Holes, Qty 25 - Perpetual	\$10,206.00	12 months	USA
511210	OPG-MH-50-P	Outside Plant GEO Maintenance Holes, Qty 50 - Perpetual	\$19,039.00	12 months	USA
511210	OPG-MH-100-P	Outside Plant GEO Maintenance Holes, Qty 100 - Perpetual	\$35,512.00	12 months	USA
511210	OPG-MH-250-P	Outside Plant GEO Maintenance Holes, Qty 250 - Perpetual	\$82,802.00	12 months	USA
WAN MANAGEMENT GEOSPATIAL - PERPETUAL LICENSE					
511210	WMG-BASE-P	WAN Mgmt GEO Base - Perpetual	\$10,300.00	12 months	USA
511210	WMG-CKT-25-P	WAN Mgmt GEO Circuits, Qty 25 - Perpetual	\$4,268.00	12 months	USA
511210	WMG-CKT-75-P	WAN Mgmt GEO Circuits, Qty 75 - Perpetual	\$12,118.00	12 months	USA
511210	WMG-CKT-150-P	WAN Mgmt GEO Circuits, Qty 150 - Perpetual	\$22,938.00	12 months	USA

SIN	Manufacturer Part Number (SKU)	Product Description	GSA Price (incl. fees)	Warranty	Country of Origin
511210	WMG-CKT-400-P	WAN Mgmt GEO Circuits, Qty 400 - Perpetual	\$57,890.00	12 months	USA
511210	WMG-CKT-750-P	WAN Mgmt GEO Circuits, Qty 750 - Perpetual	\$102,728.00	12 months	USA
511210	WMG-CKT-1500-P	WAN Mgmt GEO Circuits, Qty 1,500 - Perpetual	\$194,448.00	12 months	USA
USER MANAGEMENT - PERPETUAL LICENSE					
511210	UM-BASE-P	User Mgmt Base - Perpetual	\$10,300.00	12 months	USA
511210	UM-200-P	User Mgmt Workspaces, Qty 200 - Perpetual	\$3,502.00	12 months	USA
511210	UM-500-P	User Mgmt Workspaces, Qty 500 - Perpetual	\$8,166.00	12 months	USA
511210	UM-1000-P	User Mgmt Workspaces, Qty 1,000 - Perpetual	\$15,231.00	12 months	USA
511210	UM-2000-P	User Mgmt Workspaces, Qty 2,000 - Perpetual	\$28,410.00	12 months	USA
511210	UM-5000-P	User Mgmt Workspaces, Qty 5,000 - Perpetual	\$66,241.00	12 months	USA

Planet IRMAI

SIN	Manufacturer Part Number (SKU)	Product Description	GSA Price (incl. fees)	Warranty	Country of Origin
GENERAL PRODUCTS - AI PERPETUAL LICENSE					
511210	PL-IRM-AISVR-P	Planet AI IRM Server - Perpetual	\$121,732	12 months	USA
GLOBAL CONSOLE REPORTER - AI PERPETUAL LICENSE					
511210	GC-RO-1-AI-P	Global Console Reporter Read Only Concurrent, Qty 1 - AI Perpetual	\$1,557	12 months	USA
511210	GC-RO-5-AI-P	Global Console Reporter Read Only Concurrent, Qty 5- AI Perpetual	\$7,006	12 months	USA
511210	GC-RO-10-AI-P	Global Console Reporter Read Only Concurrent, Qty 10 - AI Perpetual	\$11,677	12 months	USA
WEB CLIENT USER - AI PERPETUAL LICENSE					
511210	UL-RW-1-AI-P	Read/Write Concurrent User License, Qty 1-AI Perpetual	\$3,087	12 months	USA
511210	UL-RW-5-AI-P	Read/Write Concurrent User License, Qty 5-AI Perpetual	\$13,894	12 months	USA
511210	UL-RW-10-AI-P	Read/Write Concurrent User License, Qty 10-AI Perpetual	\$23,156	12 months	USA
DATA CENTER - AI PERPETUAL LICENSE					
511210	DC-BASE-AI-P	Data Center Base - AI - Perpetual	\$10,378	12 months	USA
511210	DC-50-AI-P	Data Center Racks, Qty 50 - AI Perpetual	\$26,463	12 months	USA
511210	DC-100-AI-P	Data Center Racks, Qty 100 - AI Perpetual	\$49,363	12 months	USA
511210	DC-250-AI-P	Data Center Racks, Qty 250 - AI Perpetual	\$115,094	12 months	USA
511210	DC-500-AI-P	Data Center Racks, Qty 500 - AI Perpetual	\$214,686	12 months	USA
511210	DC-1000-AI-P	Data Center Racks, Qty 1,000 - AI Perpetual	\$400,453	12 months	USA
INSIDE PLANT - AI PERPETUAL LICENSE					
511210	IP-BASE-AI-P	Inside Plant Base - AI Perpetual	\$10,378	12 months	USA
511210	IP-FP-200-AI-P	Inside Plant Faceplates, Qty 200 - AI Perpetual	\$8,821	12 months	USA
511210	IP-FP-500-AI-P	Inside Plant Faceplates, Qty 500 - AI Perpetual	\$20,568	12 months	USA
511210	IP-FP-1000-AI-P	Inside Plant Faceplates, Qty 1,000 - AI Perpetual	\$38,365	12 months	USA
511210	IP-FP-2000-AI-P	Inside Plant Faceplates, Qty 2,000 - AI Perpetual	\$71,561	12 months	USA
511210	IP-FP-5000-AI-P	Inside Plant Faceplates, Qty 5,000 - AI Perpetual	\$166,856	12 months	USA
511210	IP-CM-BASE-AI-P	Inside Plant Base Circuit Management - AI Perpetual	\$10,378	12 months	USA
511210	IP-CM-200-AI-P	Inside Plant Circuit Management, Qty 200 - AI Perpetual	\$856	12 months	USA
511210	IP-CM-500-AI-P	Inside Plant Circuit Management, Qty 500 - AI Perpetual	\$2,141	12 months	USA
511210	IP-CM-1000-AI-P	Inside Plant Circuit Management, Qty 1,000 - AI Perpetual	\$4,282	12 months	USA
511210	IP-CM-2000-AI-P	Inside Plant Circuit Management, Qty 2,000 - AI Perpetual	\$8,564	12 months	USA
511210	IP-CM-5000-AI-P	Inside Plant Circuit Management, Qty 5,000 - AI Perpetual	\$21,411	12 months	USA
511210	IP-TC-10-AI-P	Inside Plant Telecom Cabinets/Wallboards, Qty 10 - AI Perpetual	\$5,293	12 months	USA
511210	IP-TC-25-AI-P	Inside Plant Telecom Cabinets/Wallboards, Qty 25 - AI Perpetual	\$12,341	12 months	USA
511210	IP-TC-50-AI-P	Inside Plant Telecom Cabinets/Wallboards, Qty 50 - AI Perpetual	\$23,019	12 months	USA
511210	IP-TC-100-AI-P	Inside Plant Telecom Cabinets/Wallboards, Qty 100 - AI Perpetual	\$42,937	12 months	USA
511210	IP-TC-250-AI-P	Inside Plant Telecom Cabinets/Wallboards, Qty 250 - AI Perpetual	\$100,113	12 months	USA
SOFTWARE ASSET MANAGEMENT - AI PERPETUAL LICENSE					
511210	SAM-1000-AI-P	Software Asset Management, Qty 1000 - AI Perpetual	\$5,293	12 months	USA
511210	SAM-2500-AI-P	Software Asset Management, Qty 2500 - AI Perpetual	\$12,341	12 months	USA
511210	SAM-5000-AI-P	Software Asset Management, Qty 5000 - AI Perpetual	\$23,019	12 months	USA
511210	SAM-10000-AI-P	Software Asset Management, Qty 10000 - AI Perpetual	\$42,937	12 months	USA
511210	SAM-25000-AI-P	Software Asset Management, Qty 25000 - AI Perpetual	\$100,113	12 months	USA
OUTSIDE PLANT GEOSPATIAL - AI PERPETUAL LICENSE					
511210	OPG-BASE-AI-P	Outside Plant GEO Base - AI Perpetual	\$10,378	12 months	USA
511210	OPG-BE-10-AI-P	Outside Plant GEO Building Entrances, Qty 10 - AI Perpetual	\$4,411	12 months	USA
511210	OPG-BE-25-AI-P	Outside Plant GEO Building Entrances, Qty 25 - AI Perpetual	\$10,282	12 months	USA
511210	OPG-BE-50-AI-P	Outside Plant GEO Building Entrances, Qty 50 - AI Perpetual	\$19,644	12 months	USA
511210	OPG-BE-100-AI-P	Outside Plant GEO Building Entrances, Qty 100 - AI Perpetual	\$35,777	12 months	USA
511210	OPG-BE-250-AI-P	Outside Plant GEO Building Entrances, Qty 250 - AI Perpetual	\$83,421	12 months	USA
511210	OPG-MH-10-AI-P	Outside Plant GEO Maintenance Holes, Qty 10 - AI Perpetual	\$4,411	12 months	USA
511210	OPG-MH-25-AI-P	Outside Plant GEO Maintenance Holes, Qty 25 - AI Perpetual	\$10,282	12 months	USA

511210	OPG-MH-50-AI-P	Outside Plant GEO Maintenance Holes, Qty 50 - AI Perpetual	\$19,181	12 months	USA
511210	OPG-MH-100-AI-P	Outside Plant GEO Maintenance Holes, Qty 100 - AI Perpetual	\$35,777	12 months	USA
511210	OPG-MH-250-AI-P	Outside Plant GEO Maintenance Holes, Qty 250 - AI Perpetual	\$83,421	12 months	USA
WAN MANAGEMENT GEOSPATIAL – AI PERPETUAL LICENSE					
511210	WMG-BASE-AI-P	WAN Mgmt GEO Base - AI Perpetual	\$10,378	12 months	USA
511210	WMG-CKT-25-AI-P	WAN Mgmt GEO Circuits, Qty 25 - AI Perpetual	\$4,300	12 months	USA
511210	WMG-CKT-75-AI-P	WAN Mgmt GEO Circuits, Qty 75 - AI Perpetual	\$12,183	12 months	USA
511210	WMG-CKT-150-AI-P	WAN Mgmt GEO Circuits, Qty 150 - AI Perpetual	\$23,110	12 months	USA
511210	WMG-CKT-400-AI-P	WAN Mgmt GEO Circuits, Qty 400 – AI Perpetual	\$58,322	12 months	USA
511210	WMG-CKT-750-AI-P	WAN Mgmt GEO Circuits, Qty 750 - AI Perpetual	\$103,496	12 months	USA
511210	WMG-CKT-1500-AI-P	WAN Mgmt GEO Circuits, Qty 1,500 - AI Perpetual	\$195,902	12 months	USA
USER MANAGEMENT - AI PERPETUAL LICENSE					
511210	UM-BASE-AI-P	User Mgmt Base - AI Perpetual	\$10,378	12 months	USA
511210	UM-200-AI-P	User Mgmt Workspaces, Qty 200 - AI Perpetual	\$3,528	12 months	USA
511210	UM-500-AI-P	User Mgmt Workspaces, Qty 500 - AI Perpetual	\$8,228	12 months	USA
511210	UM-1000-AI-P	User Mgmt Workspaces, Qty 1,000 - AI Perpetual	\$15,346	12 months	USA
511210	UM-2000-AI-P	User Mgmt Workspaces, Qty 2,000 - AI Perpetual	\$28,625	12 months	USA
511210	UM-5000-AI-P	User Mgmt Workspaces, Qty 5,000 - AI Perpetual	\$66,742	12 months	USA

SIN 54151 Software Maintenance Price List

Annual Maintenance is available for separate purchase for all categories of perpetual software licenses.

Planet IRM

SIN	Manufacturer Part Number (SKU)	Product Description	GSA Price (incl. fees)	Warranty	Country of Origin
GENERAL PRODUCTS - ANNUAL MAINTENANCE					
54151	PL-IRM-SVR-P-M	Annual Maintenance for Planet IRM Server	\$6,304.00	12 months	USA
54151	PL-CV-P-M	Annual Maintenance for Converter	\$4,202.00	12 months	USA
54151	PL-DCE-A-P-M	Annual Maintenance for DCE Adapter (each)	\$2,066.00	12 months	USA
54151	PL-DCE-P-M	Annual Maintenance for DCE	\$10,331.00	12 months	USA
54151	PL-EV-P-M	Annual Maintenance for eVolution Portal	\$3,152.00	12 months	USA
54151	PL-FE-P-M	Annual Maintenance for Form Editor	\$4,202.00	12 months	USA
54151	PL-IIPDF-P-M	Annual Maintenance for iiPDF	\$6,304.00	12 months	USA
USER LICENSES - CONCURRENT - ANNUAL MAINTENANCE					
54151	JL-RO-C-P-M	Annual Maintenance for Read only concurrent IRM user license, Qty 1	\$309.00	12 months	USA
54151	JL-RO5-C-P-M	Annual Maintenance for Read only concurrent IRM user license, Qty 5	\$1,391.00	12 months	USA
54151	JL-RO10-C-P-M	Annual Maintenance for Read only concurrent IRM user license, Qty 10	\$2,318.00	12 months	USA
54151	JL-RW-C-P-M	Annual Maintenance for Read/Write concurrent IRM user license, Qty 1	\$613.00	12 months	USA
54151	JL-RW5-C-P-M	Annual Maintenance for Read/Write concurrent IRM user license, Qty 5	\$2,758.00	12 months	USA
54151	JL-RW10-C-P-M	Annual Maintenance for Read/Write concurrent IRM user license, Qty 10	\$4,597.00	12 months	USA
USER LICENSES - FIXED - ANNUAL MAINTENANCE					
54151	JL-RO-F-P-M	Annual Maintenance for Read only fixed IRM user license, Qty 1	\$206.00	12 months	USA
54151	JL-RO5-F-P-M	Annual Maintenance for Read only fixed IRM user license, Qty 5	\$927.00	12 months	USA
54151	JL-RO10-F-P-M	Annual Maintenance for Read only fixed IRM user license, Qty 10	\$1,545.00	12 months	USA
54151	JL-RW-F-P-M	Annual Maintenance for Read/Write fixed IRM user license, Qty 1	\$409.00	12 months	USA
54151	JL-RW5-F-P-M	Annual Maintenance for Read/Write fixed IRM user license, Qty 5	\$1,839.00	12 months	USA
54151	JL-RW10-F-P-M	Annual Maintenance for Read/Write fixed IRM user license, Qty 10	\$3,064.00	12 months	USA
54151	JL-WPDF-F-P-M	Annual Maintenance for Web iiPDF fixed user license, Qty 1	\$206.00	12 months	USA
54151	JL-WPDF5-F-P-M	Annual Maintenance for Web iiPDF fixed user license, Qty 5	\$926.00	12 months	USA
54151	JL-WPDF10-F-P-M	Annual Maintenance for Web iiPDF fixed user license, Qty 10	\$1,543.00	12 months	USA
DATA CENTER - ANNUAL MAINTENANCE					
54151	DC-BASE-M	Annual Maintenance for Data Center Base	\$2,060.00	12 months	USA
54151	DC-50-M	Annual Maintenance for Data Center Racks, Qty 50	\$5,253.00	12 months	USA
54151	DC-100-M	Annual Maintenance for Data Center Racks, Qty 100	\$9,798.00	12 months	USA
54151	DC-250-M	Annual Maintenance for Data Center Racks, Qty 250	\$22,846.00	12 months	USA
54151	DC-500-M	Annual Maintenance for Data Center Racks, Qty 500	\$42,615.00	12 months	USA
54151	DC-1000-M	Annual Maintenance for Data Center Racks, Qty 1,000	\$79,490.00	12 months	USA
INSIDE PLANT - ANNUAL MAINTENANCE					
54151	IP-BASE-M	Annual Maintenance for Inside Plant Base	\$2,060.00	12 months	USA
54151	IP-FP-200-M	Annual Maintenance for Inside Plant Faceplates, Qty 200	\$1,751.00	12 months	USA
54151	IP-FP-500-M	Annual Maintenance for Inside Plant Faceplates, Qty 500	\$4,083.00	12 months	USA
54151	IP-FP-1000-M	Annual Maintenance for Inside Plant Faceplates, Qty 1,000	\$7,616.00	12 months	USA
54151	IP-FP-2000-M	Annual Maintenance for Inside Plant Faceplates, Qty 2,000	\$14,205.00	12 months	USA
54151	IP-FP-5000-M	Annual Maintenance for Inside Plant Faceplates, Qty 5,000	\$33,121.00	12 months	USA
54151	IP-TC-10-M	Annual Maintenance for Inside Plant Telecom Cabinets/Wallboards, Qty 10	\$1,051.00	12 months	USA
54151	IP-TC-25-M	Annual Maintenance for Inside Plant Telecom Cabinets/Wallboards, Qty 25	\$2,449.00	12 months	USA
54151	IP-TC-50-M	Annual Maintenance for Inside Plant Telecom Cabinets/Wallboards, Qty 50	\$4,569.00	12 months	USA
54151	IP-TC-100-M	Annual Maintenance for Inside Plant Telecom Cabinets/Wallboards, Qty 100	\$8,523.00	12 months	USA
54151	IP-TC-250-M	Annual Maintenance for Inside Plant Telecom Cabinets/Wallboards, Qty 250	\$19,873.00	12 months	USA
OUTSIDE PLANT GEOSPATIAL - ANNUAL MAINTENANCE					
54151	OPG-BASE-M	Annual Maintenance for Outside Plant GEO Base	\$2,060.00	12 months	USA
54151	OPG-BE-10-M	Annual Maintenance for Outside Plant GEO Building Entrances, Qty 10	\$876.00	12 months	USA
54151	OPG-BE-25-M	Annual Maintenance for Outside Plant GEO Building Entrances, Qty 25	\$2,041.00	12 months	USA
54151	OPG-BE-50-M	Annual Maintenance for Outside Plant GEO Building Entrances, Qty 50	\$3,808.00	12 months	USA
54151	OPG-BE-100-M	Annual Maintenance for Outside Plant GEO Building Entrances, Qty 100	\$7,103.00	12 months	USA
54151	OPG-BE-250-M	Annual Maintenance for Outside Plant GEO Building Entrances, Qty 250	\$16,560.00	12 months	USA
54151	OPG-MH-10-M	Annual Maintenance for Outside Plant GEO Maintenance Holes, Qty 10	\$876.00	12 months	USA
54151	OPG-MH-25-M	Annual Maintenance for Outside Plant GEO Maintenance Holes, Qty 25	\$2,041.00	12 months	USA
54151	OPG-MH-50-M	Annual Maintenance for Outside Plant GEO Maintenance Holes, Qty 50	\$3,808.00	12 months	USA
54151	OPG-MH-100-M	Annual Maintenance for Outside Plant GEO Maintenance Holes, Qty 100	\$7,103.00	12 months	USA
54151	OPG-MH-250-M	Annual Maintenance for Outside Plant GEO Maintenance Holes, Qty 250	\$16,560.00	12 months	USA
WAN MANAGEMENT GEOSPATIAL - ANNUAL MAINTENANCE					

SIN	Manufacturer Part Number (SKU)	Product Description	GSA Price (incl. fees)	Warranty	Country of Origin
54151	WMG-BASE-M	Annual Maintenance for WAN Mgmt GEO Base	\$2,060.00	12 months	USA
54151	WMG-CKT-25-M	Annual Maintenance for WAN Mgmt GEO Circuits, Qty 25	\$854.00	12 months	USA
54151	WMG-CKT-75-M	Annual Maintenance for WAN Mgmt GEO Circuits, Qty 75	\$2,424.00	12 months	USA
54151	WMG-CKT-150-M	Annual Maintenance for WAN Mgmt GEO Circuits, Qty 150	\$4,588.00	12 months	USA
54151	WMG-CKT-400-M	Annual Maintenance for WAN Mgmt GEO Circuits, Qty 400	\$11,578.00	12 months	USA
54151	WMG-CKT-750-M	Annual Maintenance for WAN Mgmt GEO Circuits, Qty 750	\$20,545.00	12 months	USA
54151	WMG-CKT-1500-M	Annual Maintenance for WAN Mgmt GEO Circuits, Qty 1,500	\$38,890.00	12 months	USA
USER MANAGEMENT - ANNUAL MAINTENANCE					
54151	JM-BASE-M	Annual Maintenance for User Mgmt Base	\$2,060.00	12 months	USA
54151	JM-200-M	Annual Maintenance for User Mgmt Workspaces, Qty 200	\$700.00	12 months	USA
54151	JM-500-M	Annual Maintenance for User Mgmt Workspaces, Qty 500	\$1,634.00	12 months	USA
54151	JM-1000-M	Annual Maintenance for User Mgmt Workspaces, Qty 1,000	\$3,046.00	12 months	USA
54151	JM-2000-M	Annual Maintenance for User Mgmt Workspaces, Qty 2,000	\$5,683.00	12 months	USA
54151	JM-5000-M	Annual Maintenance for User Mgmt Workspaces, Qty 5,000	\$13,248.00	12 months	USA

Planet IRMAI

SIN	Manufacturer Part Number (SKU)	Product Description	GSA Price (incl. fees)	Warranty	Country of Origin
GENERAL PRODUCTS - AI ANNUAL MAINTENANCE					
54151	PL-IRM-AISVR-P-M	Annual Maintenance for Planet AI IRM Server	\$24,346	12 months	USA
GLOBAL CONSOLE REPORTER - AI ANNUAL MAINTENANCE					
54151	GC-RO-1-AI-P-M	Annual Maintenance for Global Console Reporter Read Only Concurrent, Qty 1 - AI	\$311	12 months	USA
54151	GC-RO-5-AI-P-M	Annual Maintenance for Global Console Reporter Read Only Concurrent, Qty 5- AI	\$1,401	12 months	USA
54151	GC-RO-10-AI-P-M	Annual Maintenance for Global Console Reporter Read Only Concurrent, Qty 10 - AI	\$2,335	12 months	USA
WEB CLIENT USER - AI ANNUAL MAINTENANCE					
54151	UL-RW-1-AI-P-M	Annual Maintenance for Read/Write Concurrent User License, Qty 1-AI	\$617	12 months	USA
54151	UL-RW-5-AI-P-M	Annual Maintenance for Read/Write Concurrent User License, Qty 5-AI	\$2,779	12 months	USA
54151	UL-RW-10-AI-P-M	Annual Maintenance for Read/Write Concurrent User License, Qty 10-AI	\$4,631	12 months	USA
DATA CENTER - AI ANNUAL MAINTENANCE					
54151	DC-BASE-AI-P-M	Annual Maintenance for Data Center Base - AI	\$2,076	12 months	USA
54151	DC-50-AI-P-M	Annual Maintenance for Data Center Racks, Qty 50 - AI	\$5,293	12 months	USA
54151	DC-100-AI-P-M	Annual Maintenance for Data Center Racks, Qty 100 - AI	\$9,873	12 months	USA
54151	DC-250-AI-P-M	Annual Maintenance for Data Center Racks, Qty 250 - AI	\$23,019	12 months	USA
54151	DC-500-AI-P-M	Annual Maintenance for Data Center Racks, Qty 500 - AI	\$42,937	12 months	USA
54151	DC-1000-AI-P-M	Annual Maintenance for Data Center Racks, Qty 1,000 - AI	\$80,091	12 months	USA
INSIDE PLANT - AI ANNUAL MAINTENANCE					
54151	IP-BASE-AI-P-M	Annual Maintenance for Inside Plant Base - AI	\$2,076	12 months	USA
54151	IP-FP-200-AI-P-M	Annual Maintenance for Inside Plant Faceplates, Qty 200 - AI	\$1,764	12 months	USA
54151	IP-FP-500-AI-P-M	Annual Maintenance for Inside Plant Faceplates, Qty 500 - AI	\$4,114	12 months	USA
54151	IP-FP-1000-AI-P-M	Annual Maintenance for Inside Plant Faceplates, Qty 1,000 - AI	\$7,673	12 months	USA
54151	IP-FP-2000-AI-P-M	Annual Maintenance for Inside Plant Faceplates, Qty 2,000 - AI	\$14,312	12 months	USA
54151	IP-FP-5000-AI-P-M	Annual Maintenance for Inside Plant Faceplates, Qty 5,000 - AI	\$33,371	12 months	USA
54151	IP-CM-BASE-AI-P-M	Annual Maintenance for Inside Plant Base Circuit Management - AI	\$2,076	12 months	USA
54151	IP-CM-200-AI-P-M	Annual Maintenance for Inside Plant Circuit Management, Qty 200 - AI	\$171	12 months	USA
54151	IP-CM-500-AI-P-M	Annual Maintenance for Inside Plant Circuit Management, Qty 500 - AI	\$428	12 months	USA
54151	IP-CM-1000-AI-P-M	Annual Maintenance for Inside Plant Circuit Management, Qty 1,000 - AI	\$856	12 months	USA
54151	IP-CM-2000-AI-P-M	Annual Maintenance for Inside Plant Circuit Management, Qty 2,000 - AI	\$1,713	12 months	USA
54151	IP-CM-5000-AI-P-M	Annual Maintenance for Inside Plant Circuit Management, Qty 5,000 - AI	\$4,282	12 months	USA
54151	IP-TC-10-AI-P-M	Annual Maintenance for Inside Plant Telecom Cabinets/Wallboards, Qty 10 - AI	\$1,059	12 months	USA
54151	IP-TC-25-AI-P-M	Annual Maintenance for Inside Plant Telecom Cabinets/Wallboards, Qty 25 - AI	\$2,468	12 months	USA
54151	IP-TC-50-AI-P-M	Annual Maintenance for Inside Plant Telecom Cabinets/Wallboards, Qty 50 - AI	\$4,604	12 months	USA
54151	IP-TC-100-AI-P-M	Annual Maintenance for Inside Plant Telecom Cabinets/Wallboards, Qty 100 - AI	\$8,587	12 months	USA
54151	IP-TC-250-AI-P-M	Annual Maintenance for Inside Plant Telecom Cabinets/Wallboards, Qty 250 - AI	\$20,023	12 months	USA
SOFTWARE ASSET MANAGEMENT - AI ANNUAL MAINTENANCE					
54151	SAM-1000-AI-P-M	Annual Maintenance for Software Asset Management, Qty 1000 - AI	\$1,059	12 months	USA
54151	SAM-2500-AI-P-M	Annual Maintenance for Software Asset Management, Qty 2500 - AI	\$2,468	12 months	USA
54151	SAM-5000-AI-P-M	Annual Maintenance for Software Asset Management, Qty 5000 - AI	\$4,604	12 months	USA
54151	SAM-10000-AI-P-M	Annual Maintenance for Software Asset Management, Qty 10000 - AI	\$8,587	12 months	USA
54151	SAM-25000-AI-P-M	Annual Maintenance for Software Asset Management, Qty 25000 - AI	\$20,023	12 months	USA
OUTSIDE PLANT GEOSPATIAL - AI ANNUAL MAINTENANCE					
54151	OPG-BASE-AI-P-M	Annual Maintenance for Outside Plant GEO Base - AI	\$2,076	12 months	USA
54151	OPG-BE-10-AI-P-M	Annual Maintenance for Outside Plant GEO Building Entrances, Qty 10 - AI	\$882	12 months	USA

54151	OPG-BE-25-AI-P-M	Annual Maintenance for Outside Plant GEO Building Entrances, Qty 25 - AI	\$2,056	12 months	USA
54151	OPG-BE-50-AI-P-M	Annual Maintenance for Outside Plant GEO Building Entrances, Qty 50 - AI	\$3,929	12 months	USA
54151	OPG-BE-100-AI-P-M	Annual Maintenance for Outside Plant GEO Building Entrances, Qty 100 - AI	\$7,155	12 months	USA
54151	OPG-BE-250-AI-P-M	Annual Maintenance for Outside Plant GEO Building Entrances, Qty 250 - AI	\$16,684	12 months	USA
54151	OPG-MH-10-AI-P-M	Annual Maintenance for Outside Plant GEO Maintenance Holes, Qty 10 - AI	\$882	12 months	USA
54151	OPG-MH-25-AI-P-M	Annual Maintenance for Outside Plant GEO Maintenance Holes, Qty 25 - AI	\$2,056	12 months	USA
54151	OPG-MH-50-AI-P-M	Annual Maintenance for Outside Plant GEO Maintenance Holes, Qty 50 - AI	\$3,836	12 months	USA
54151	OPG-MH-100-AI-P-M	Annual Maintenance for Outside Plant GEO Maintenance Holes, Qty 100 - AI	\$7,155	12 months	USA
54151	OPG-MH-250-AI-P-M	Annual Maintenance for Outside Plant GEO Maintenance Holes, Qty 250 - AI	\$16,684	12 months	USA
WAN MANAGEMENT GEOSPATIAL - AI ANNUAL MAINTENANCE					
54151	WMG-BASE-AI-P-M	Annual Maintenance for WAN Mgmt GEO Base - AI	\$2,076	12 months	USA
54151	WMG-CKT-25-AI-P-M	Annual Maintenance for WAN Mgmt GEO Circuits, Qty 25 - AI	\$860	12 months	USA
54151	WMG-CKT-75-AI-P-M	Annual Maintenance for WAN Mgmt GEO Circuits, Qty 75 - AI	\$2,437	12 months	USA
54151	WMG-CKT-150-AI-P-M	Annual Maintenance for WAN Mgmt GEO Circuits, Qty 150 - AI	\$4,622	12 months	USA
54151	WMG-CKT-400-AI-P-M	Annual Maintenance for WAN Mgmt GEO Circuits, Qty 400 - AI	\$11,664	12 months	USA
54151	WMG-CKT-750-AI-P-M	Annual Maintenance for WAN Mgmt GEO Circuits, Qty 750 - AI	\$20,699	12 months	USA
54151	WMG-CKT-1500-AI-P-M	Annual Maintenance for WAN Mgmt GEO Circuits, Qty 1,500 - AI	\$39,180	12 months	USA
USER MANAGEMENT - AI ANNUAL MAINTENANCE					
54151	UM-BASE-AI-P-M	Annual Maintenance for User Mgmt Base - AI	\$2,076	12 months	USA
54151	UM-200-AI-P-M	Annual Maintenance for User Mgmt Workspaces, Qty 200 - AI	\$706	12 months	USA
54151	UM-500-AI-P-M	Annual Maintenance for User Mgmt Workspaces, Qty 500 - AI	\$1,646	12 months	USA
54151	UM-1000-AI-P-M	Annual Maintenance for User Mgmt Workspaces, Qty 1,000 - AI	\$3,069	12 months	USA
54151	UM-2000-AI-P-M	Annual Maintenance for User Mgmt Workspaces, Qty 2,000 - AI	\$5,725	12 months	USA
54151	UM-5000-AI-P-M	Annual Maintenance for User Mgmt Workspaces, Qty 5,000 - AI	\$13,348	12 months	USA

SIN 611420 Training Course Catalog

Planet IRMAI

Course Title: IRMAI-200 Starter Introduction to Planet IRMAI

Course Description: This course provides an overview of Planet IRMAI capabilities, introduces the user to the user interface and key terminology, providing the foundation all other courses.

Length: 6 hours

Pre-requisites: Basic understanding of structured wiring, networks, and equipment

Minimum/Maximum Number of Students: Minimum: 1 Maximum: 6

Location Offered: Customer-provided location or Planet Associates site

Course Schedule: To be determined between Planet Associates and ordering activity

Course Title: IRMAI-201 Foundation Introduction to Planet IRMAI

Course Description: This course is intended for users responsible for designing, managing and maintaing the Planet IRMAI CMDB. On completion of this course, users will be able to deploy and manage hardware assets, manage rack elevations, configure pathway systems, route and connect infrastructure cables and administration cables, manage and define circuits over the configured infrastructure.

Length: 10 hours

Pre-requisites: Basic understanding of structured wiring, networks, and equipment

Minimum/Maximum Number of Students: Minimum: 1 Maximum: 6

Location Offered: Customer-provided location or Planet Associates site

Course Schedule: To be determined between Planet Associates and ordering activity

Course Title: IRMAI-300 Intermediate Introduction to Planet IRMAI

Course Description: This course introduces the user to the reporting and iPDF publishing capabilities within the Planet IRMAI system. On completion of this course the user will be able to create different types of report and iPDF templates and configurations, define query criteria for the output, publish content and create publishing schedules. In addition, the user will be introduced to the Planet IRMAI ticketing and change control system and will be able to use these functions to manage and report on infrastructure design changes.

Length: 22 hours

Pre-requisites: IRMAI-201

Minimum/Maximum Number of Students: Minimum: 1 Maximum: 6

Location Offered: Customer-provided location or Planet Associates site

Course Schedule: To be determined between Planet Associates and ordering activity

Course Title: IRMAI-400 Planet IRMAI Certified

Course Description: This course introduces the user to the bulk import capabilities of Planet IRMAI. On completion of this course the user will be able to use the provided DDR import templates to bulk import equipment configuration, rack configurations, pathway routes, cable routes and connectivity and any associated data.

Length: 40 hours

Pre-requisites: IRMAI-300

Minimum/Maximum Number of Students: Minimum: 1 Maximum: 6

Location Offered: Customer-provided location or Planet Associates site

Course Schedule: To be determined between Planet Associates and ordering activity

Course Title: IRMAI-500 Planet IRMAI Master Certified

Course Description: This course introduces the user to the Administration console and 3rd party integration modules. On completion of this course the user will be able to administer Planet IRMAI User Accounts, Groupings and Policies as well as being able to setup and configure the various 3rd party integrations such as ServiceNow, BMC Remedy, FiberMountain, Commscope, etc.

Length: 60 hours

Pre-requisites: IRMAI-400

Minimum/Maximum Number of Students: Minimum: 1 Maximum: 6

Location Offered: Customer-provided location or Planet Associates site

Course Schedule: To be determined between Planet Associates and ordering activity

Course Title: IRMAI-600 Planet IRMAI Rack Manager

Course Description: This is a specialist course designed to help Visio users switch over to Planet IRMAI for managing their rack elevations. On completion of this course the user will understand how to create rack elevations, add, move and remove rack hardware, use DDR to bulk import rack and rack elevations and be able to publish reports and rack iPDFs content.

Length: 6 hours

Pre-requisites: IRMAI-201

Minimum/Maximum Number of Students: Minimum: 1 Maximum: 6

Location Offered: Customer-provided location or Planet Associates site

Course Schedule: To be determined between Planet Associates and ordering activity

Planet IRM

Course Title: IRM-200 Introduction to Planet IRM (Executive)

Course Description: This course is designed for managers and users that need only to view, query, report, and print the information contained in the Planet IRM system. This course will introduce the user to the fundamental structure of Planet IRM. The user will learn how to use the Site Workspace interface to view properties of Architecture, Locations, Equipment, Cable, and Circuit data. At the end of this course the user shall understand the database objects, how to locate and search for specific information, how to filter information graphically using both graphical layering and database queries, and how to use the reporting and printing interfaces.

Length: 1-day course

Pre-requisites: Basic understanding of structured wiring, networks, and equipment

Minimum/Maximum Number of Students: Minimum: 3 Maximum: 6

Location Offered: Customer-provided location or Planet Associates site

Course Schedule: To be determined between Planet Associates and ordering activity

Course Title: IRM-201 Planet IRM Foundation Training

Course Description: This course is the foundation course for all Planet IRM users. It introduces the user to the navigation tools, interfaces and basic operations used in creating new site designs. The user will learn how to structure libraries, define library objects, create sites, place and move equipment, and insert, route and connect cables. Users will learn how to effectively use the Dynamic Data Reconciliation interface to import data from external sources such as spreadsheets, databases or CSV files, and will be trained in data mapping, data translation, and import options. This course also introduces the user to the printing interfaces for sites, elevations and reports. All Planet IRM users must attend this course to get a basic fundamental understanding of the Planet IRM tool.

Length: 2-day course

Pre-requisites: Basic understanding of structured wiring, networks, and equipment

Minimum/Maximum Number of Students: Minimum: 3 Maximum: 6

Location Offered: Customer-provided location or Planet Associates site

Course Schedule: To be determined between Planet Associates and ordering activity

Course Title: IRM-202 Outside Plant Fundamentals

Course Description: This course is for Planet IRM applications that focus on Outside Plant. Users will learn how to build cable pathways, document manholes and vaults, and structure demarcation and administration points. Users will also learn how to incorporate geospatial data and images into site workspaces and locations.

Length: 2-day course

Pre-requisites: IRM-201 Planet IRM Fundamentals

Minimum/Maximum Number of Students: Minimum: 3 Maximum: 6

Location Offered: Customer-provided location or Planet Associates site

Course Schedule: To be determined between Planet Associates and ordering activity

Course Title: IRM-203 Data Center Fundamentals

Course Description: This course is the foundation course for all Planet IRM users. It introduces the user to the navigation tools, interfaces and basic operations used in creating new site designs. The user will learn how to structure libraries, define library objects, create sites, place and move equipment, and insert, route and connect cables. Users will learn how to effectively use the Dynamic Data Reconciliation interface to import data from external data sources such as spreadsheets, databases or CSV files, and will instruct the user on the different objects that can be populated, data mapping, data translation, and import options. This course also introduces the user to the printing interfaces for sites, elevations and reports. All Planet IRM users and Administrators must attend this course to get a basic fundamental understanding of the Planet IRM tool.

Length: 2-day course

Pre-requisites: IRM-201 Planet IRM Fundamentals

Minimum/Maximum Number of Students: Minimum: 3 Maximum: 6

Location Offered: Customer-provided location or Planet Associates site

Course Schedule: To be determined between Planet Associates and ordering activity

Course Title: IRM-204 WAN Fundamentals

Course Description: This course is the foundation course for all Planet IRM users. It introduces the user to the navigation tools, interfaces and basic operations used in creating new site designs. The user will learn how to structure libraries, define library objects, create sites, place and move equipment, and insert, route and connect cables. Users will learn how to effectively use the Dynamic Data Reconciliation interface to import data from external data sources such as spreadsheets, databases or CSV files, and will instruct the user on the different objects that can be populated, data mapping, data translation, and import options. This course also introduces the user to the printing interfaces for sites, elevations and reports. All Planet IRM users and Administrators must attend this course to get a basic fundamental understanding of the Planet IRM tool.

Length: 2-day course

Pre-requisites: IRM-201 Planet IRM Fundamentals

Minimum/Maximum Number of Students: Minimum: 3 Maximum: 6

Location Offered: Customer-provided location or Planet Associates site

Course Schedule: To be determined between Planet Associates and ordering activity

Course Title: IRM-205 User Asset and Desktop Management Fundamentals

Course Description: This course is the foundation course for all Planet IRM users. It introduces the user to the navigation tools, interfaces and basic operations used in creating new site designs. The user will learn how to structure libraries, define library objects, create sites, place and move equipment, and insert, route and connect cables. Users will learn how to effectively use the Dynamic Data Reconciliation interface to import data from external data sources such as spreadsheets, databases or CSV files, and will instruct the user on the different objects that can be populated, data mapping, data translation, and import options. This course also introduces the user to the printing interfaces for sites, elevations and reports. All Planet IRM users and Administrators must attend this course to get a basic fundamental understanding of the Planet IRM tool.

Length: 2-day course

Pre-requisites: IRM-201 Planet IRM Fundamentals

Minimum/Maximum Number of Students: Minimum: 3 Maximum: 6

Location Offered: Customer-provided location or Planet Associates site

Course Schedule: To be determined between Planet Associates and ordering activity

Course Title: IRM-300 Advanced MAC Transaction Management

Course Description: This course introduces the user to the MAC (Move, Add, Change) transaction system in Planet IRM. This system is used to create, manage, query, report, and signoff change requests within Planet IRM. All users must complete the Basic Operations course prior to attending the MAC course, as it requires the user to be able to create and manipulate both equipment and cable objects. This course is fundamental for any user responsible for the creation, review and reporting of change requests within Planet IRM.

Length: 1-day course

Pre-requisites: IRM-201 Planet IRM Fundamentals

Minimum/Maximum Number of Students: Minimum: 3 Maximum: 6

Location Offered: Customer-provided location or Planet Associates site

Course Schedule: To be determined between Planet Associates and ordering activity

Course Title: IRM-301 Advanced Customized Crystal Reporting

Course Description: This course introduces the user to the basic Planet IRM data model and introduces the user to the processes used to build and integrate customized reports using the Crystal Reporting Engine. Users attending this course must already be proficient in the use and creation of report templates using Crystal Reports 8.5/11 as this is not intended as a Crystal Reports training session. An understating of databases, tables and column data is required before attending this course.

Length: 2-day course

Pre-requisites: IRM-201 Planet IRM Fundamentals

Minimum/Maximum Number of Students: Minimum: 3 Maximum: 6

Location Offered: Customer-provided location or Planet Associates site

Course Schedule: To be determined between Planet Associates and ordering activity

Course Title: IRM-302 Advanced iPDF Authoring

Course Description: Users will learn how to generate secure intelligent infrastructure PDF templates, which includes global templates, site specific templates and template packages. For each template, the user will learn how to configure, embed and apply optional content filters and selections.

Length: 1-day course

Pre-requisites: IRM-201 Planet IRM Fundamentals

Minimum/Maximum Number of Students: Minimum: 3 Maximum: 6

Location Offered: Customer-provided location or Planet Associates site

Course Schedule: To be determined between Planet Associates and ordering activity

IRM-303: Advanced Form Editor Design

Course Description: This class is designed to teach users/administrators of IRM on how to create, publish & test user defined custom dialogs. The user will learn how to create a dialog, apply dialog controls and write basic visual basic code. Once the dialog is created the user will learn how to publish and update custom dialogs published within the IRM object hierarchy. Attendees are Planet users that have completed the Basic Operator class that also have ability of programming in Visual Basic.

Length: 1-day course

Pre-requisites: IRM-201 Planet IRM Fundamentals

Minimum/Maximum Number of Students: Minimum: 3 Maximum: 6

Location Offered: Customer-provided location or Planet Associates site

Course Schedule: To be determined between Planet Associates and ordering activity

IRM-304: Advanced Discovery Correlation

Course Description: This course will introduce the user to the Discovery Correlation engine. In this class the user will be introduced to the XML Adapter interface structure and requirements. The user will be taught how to connect and set up a Discovery source connection, setup basic and advanced rules. The class will show how the user can test and evaluate data prior to import and how to import and correlate data from the discovery source into IRM and how to address ad resolved staged entries into the IRM product libraries and equipment instance database. Attendees are Planet users that have completed the Basic Operator class that also have ability of SQL programming and should also have an understanding of network discovery engines.

Length: 2-day course

Pre-requisites: IRM-201 Planet IRM Fundamentals

Minimum/Maximum Number of Students: Minimum: 3 Maximum: 6

Location Offered: Customer-provided location or Planet Associates site

Course Schedule: To be determined between Planet Associates and ordering activity

Course Title: IRM-400 Advanced Data Analysis & Preparation

Course Description: This course is designed to kick start a project by providing insight into data analysis requirements, data capture requirements and expectations when preparing data for bulk loading into the Planet IRM system. It is essential that the attendees provide a sample set of drawings and spreadsheets containing cable pulls and patching data. This data will be analyzed and processed during the course. The goal is to achieve a set of prepared, formatted and structured data that is ready to be imported into Planet IRM. All attendees should be proficient in using Excel formulas and Visual Basic programming.

Length: 2-day course

Pre-requisites: IRM-201 Planet IRM Fundamentals

Minimum/Maximum Number of Students: Minimum: 3 Maximum: 6

Location Offered: Customer-provided location or Planet Associates site

Course Schedule: To be determined between Planet Associates and ordering activity

SIN 611420 Training Course Price List

Planet IRMAI

Training Courses prices are per student.

MFR Part Number	Product Description	GSA Price w/IFF
TR-IRMAI-200	Starter introduction to Planet IRMAI, 6 hours course	\$ 1,672.00
TR-IRMAI-201	Foundation introduction to Planet IRMAI, 10 hours course	\$ 3,762.00
TR-IRMAI-300	Intermediate introduction to Planet IRMAI, 22 hours course	\$ 6,270.00
TR-IRMAI-400	Planet IRMAI Certified, 40 hours course	\$ 9,614.00
TR-IRMAI-500	Planet IRMAI Master Certified, 60 hours course	\$19,228.00
TR-IRMAI-600	Planet IRMAI Rack Manager – 6 hours course	\$ 1,672.00

Planet IRM

Training Courses are priced at \$ 2,163 per day for up to 6 students. Planet Associates offers an additional 10 percent discount if multiple training classes (totaling 5 days) are delivered within the same week.

MFR Part Number	Product Description	GSA Price w/IFF
TR-IRM-200	Introduction to Planet IRM (Executive), 1-day course	\$ 2,163.00
TR-IRM-201	Planet IRM Foundation Training, 2-day course	\$ 4,326.00
TR-IRM-202	Outside Plant Fundamentals, 2-day course	\$ 4,326.00
TR-IRM-203	Data Center Fundamentals, 2-day course	\$ 4,326.00
TR-IRM-204	WAN Fundamentals, 2-day course	\$ 4,326.00
TR-IRM-205	User Asset and Desktop Management Fundamentals, 2-day course	\$ 4,326.00
TR-IRM-300	Advanced MAC Transaction Management, 1-day course	\$ 2,163.00
TR-IRM-301	Advanced Customized Crystal Reporting, 2-day course	\$ 4,326.00
TR-IRM-302	Advanced iiPDF Authoring, 1-day course	\$ 2,163.00
TR-IRM-303	Advanced Form Editor Design, 1-day course	\$ 2,163.00
TR-IRM-304	Advanced Discovery Correlation, 2-day course	\$ 4,326.00
TR-IRM-400	Advanced Data Analysis & Preparation, 2-day course	\$ 4,326.00

SIN 54151S IT Professional Services Catalog

Job Title: Configuration Manager, Senior

Minimum/General Experience: This position requires the following combination of demonstrated experience, skills and abilities:

- Strong technical and analytical skills in one or more Information Technology and Telecommunications functional areas.
- Experience with Planet IRM or similar/competitive application products.
- Operational experience and/or domain knowledge of customer data, sufficient to normalize, analyze, format, enter, and maintain customer equipment, cable, location, floor plan, and circuit data to required levels of accuracy, completeness, and usefulness

Functional Responsibilities:

- Performs system development or implementation tasks for consulting project activities from client identification through assignment completion.
- Exercises judgment within generally defined procedures and practices in selecting methods and techniques for obtaining solutions.
- Conducts requirements analysis, implementation analysis, and operations & maintenance data analyses on client projects.
- Acts as a member of a team to complete an application software implementation.
- Consults and advises customer as to the capabilities of Planet IRM and related products, based on knowledge of the business operations.
- Works with Team Leader to help establish project scope requirement, time lines.
- Effectively manages the execution of tasks within projects through completion to production operations and maintenance.
- Takes initiative in handling multiple demands by demonstrating flexibility for optimum customer satisfaction.
- Clearly communicates in oral and in written communication; listen, respond and keep others informed.
- Works collaboratively within teams that contribute to group outcomes. Treats all individuals fairly and with respect through consistent behaviors.
- Understands complex strategic concepts and relationships by analyzing problems from different points of view. Applies broad knowledge and experience to address critical issues.

Minimum Education: A technical degree from a two-year College or Trade School or equivalent experience is required. A minimum of 2 years operational or academic experience in data analysis activities is required. Above average oral and written communications skills sufficient to organize, interpret, make conclusions and recommendations regarding data being entered or maintained within Planet IRM is required. Planet Core Certification required.

Job Title: Data Manager

Minimum/General Experience: This position requires the following combination of demonstrated experience, skills and abilities:

- Good general knowledge and understanding of Information Technology equipment, terminology, and practices.
- Potential to learn Planet IRM and become Planet Core Certified
- General proficiency with Office Automation applications, especially Excel or equivalent spreadsheets
- Experience with Planet IRM or similar application products are strongly desired.

Functional Responsibilities:

- Performs onsite surveys of client equipment, cables, geo-locational elements, and circuits for formatting and entry into Planet IRM
- Acts as a member of a team to complete an application software implementation.
- Articulates the capabilities of Planet Associates, Inc. products

- Works with Team Leader to identify and scope level of effort required to survey IT data to be gathered and prepared for entry into Planet IRM.
- Effectively manages the execution of tasks with minimal direction or oversight.
- Takes initiative in handling multiple demands by demonstrating flexibility for optimum customer satisfaction.
- Able to effectively communicate in oral and in written communication; listen, respond and keep others informed.
- Works collaboratively within teams that contribute to group outcomes. Treats all individuals fairly and with respect through consistent behaviors.

Minimum Education: A technical degree from a two-year College or Trade School, or equivalent IT-related practical experience is required.

Job Title: Database Architect, Senior

Minimum/General Experience: This position requires the following combination of demonstrated experience, skills and abilities:

- Strong technical and troubleshooting skills in either Oracle or SQL Server database environments.
- Completion of one or more formal technical training courses in the specific RDBMS being used for Planet IRM data
- Industry certification at the Associate level or higher in the RDBMS being used for Planet IRM data (eg, Oracle DBA OCA, Oracle DBA OCP)
- At least 2 years practical experience in maintaining Oracle or SQL Server (as appropriate) performance in a production environment.

Functional Responsibilities:

- Provides technical direction for database operations, maintenance, and administration
- Personally performs daily monitoring and adjustments of RDBMS to ensure minimum latencies and optimal performance
- Constructs and maintains specialized SQL scripts and RDBMS extensions as required
- Evaluates and recommends available RDBMS products after matching user requirements with system capabilities
- Determines file organization, indexing methods, and security procedures for specific user applications
- Coordinates changes to computer databases
- Tests and implements the database applying personal experience and technical product information regarding the RDBMS
- Plans, coordinates, and implements appropriate security measures to safeguard the computer database
- Acts as a member of a team to complete an application software implementation or provider production operations support.
- Works with Team Leader to help establish project scope requirement, time lines.
- Effectively manages the execution of tasks within projects to completion.
- Clearly communicates in oral and in written communication; listen, respond and keep others informed.
- Works collaboratively within teams that contribute to group outcomes. Treats all individuals fairly and with respect through consistent behaviors.
- Understands complex strategic concepts and relationships by analyzing problems from different points of view. Applies broad knowledge and experience to address critical issues.

Minimum Education: An IT-related Bachelor's degree from a four-year College or University, including or complemented by RDBMS technical training and industry certification, plus a minimum of 3 years DBA experience in an operational environment.

Job Title: Functional Area Expert – Level I

Minimum/General Experience: This position requires the following combination of demonstrated experience, skills and abilities:

- Strong technical and troubleshooting skills in at least one application or technology.
- Experience with Planet Associates, Inc. or competitive application products are strongly desired.
- Previous experience working for a software vendor, consulting firm or system integrator is also desired.
- SECRET Clearance required.

Functional Responsibilities:

- Performs system development or implementation tasks for consulting project activities from client identification through assignment completion. Exercises judgment within generally defined procedures and practices in selecting methods and techniques for obtaining solutions. May conduct analysis and design work on client projects.
- Acts as a member of a team to complete an application software implementation.
- Consults and advises customer as to the capabilities of Planet Associates, Inc. products, based on knowledge of the business operations.
- Works with Team Leader to help establish project scope requirement, time lines.
- Effectively manages the execution of tasks within projects and drive through to completion.
- Takes initiative in handling multiple demands by demonstrating flexibility for optimum customer satisfaction.
- Clearly communicates in oral and in written communication; listen, respond and keep others informed.
- Works collaboratively within teams that contribute to group outcomes. Treats all individuals fairly and with respect through consistent behaviors.
- Understands complex strategic concepts and relationships by analyzing problems from different points of view. Applies broad knowledge and experience to address critical issues.

Minimum Education: A technical degree from a two-year College or Trade School or equivalent experience is required. Planet Core Certification required.

Job Title: Functional Area Expert – Level II

Minimum/General Experience: This position requires the following combination of demonstrated experience, skills and abilities:

- Strong technical and troubleshooting skills in at least one Information Technology functional area.
- Experience with Planet IRM or competitive application products.
- Planet Core Certification
- Previous experience working for a software vendor, consulting firm or system integrator is also desired.
- SECRET Clearance required.

Functional Responsibilities:

- Performs all Functional Responsibilities and meets same requirements as Functional Area Expert – Level I labor category
- Additionally, has domain knowledge and Planet IRM implementation proficiency in advanced areas of IRM features and functions, such as Outside Plant, Wireless data circuits and equipment documentation
- Able to conduct Product Library and Reports Library management functions

Minimum Education: Bachelor’s Degree in a technical field and two years related experience, or six years applicable experience which should include two years specialized experience, can be substituted for a Bachelor’s Degree. Planet Core Certification required. A minimum of 2 years practical experience using Planet IRM in operational or implementation projects is required.

Job Title: Integration Developer

Minimum/General Experience: This position requires the following combination of demonstrated experience, skills and abilities:

- Strong technical and troubleshooting skills in configuring and developing integrations between Planet IRM and client information sources/terminations
- Strong programming skills and knowledge of Applications Programming Interfaces
- Detailed knowledge and experience with Planet IRM
- Knowledge or experience with candidate applications being interfaced or integrated is strongly desired.
- Ability to interpret integration objectives in terms of technical development requirements is required

Functional Responsibilities:

- Performs systems integration tasks for client project activities from requirements definition through assignment completion.
- Exercises judgment within generally defined procedures and practices in selecting methods and techniques for obtaining solutions.
- Acts as a member of a team to design, develop, test, and successfully deliver a required integration between Planet IRM and the client's target application or system.
- Provides technical advice to customer as to the capabilities of Planet IRM core and add-on products.
- Works with Team Leader to help establish project scope requirement, resource requirements, and time lines for requested integrations.
- Effectively manages the execution of tasks within projects and drive through to completion.
- Takes initiative in handling multiple demands by demonstrating flexibility for optimum customer satisfaction.
- Clearly communicates in oral and in written communication; listen, respond and keep others informed.
- Works collaboratively within teams that contribute to group outcomes. Treats all individuals fairly and with respect through consistent behaviors.
- Understands complex strategic concepts and relationships by analyzing problems from different points of view. Applies broad knowledge and experience to address critical issues.

Minimum Education: Bachelor's Degree in Computer Science and two years related experience, or six years applicable experience which should include four years specialized experience, can be substituted for a Bachelor's Degree, or suitable alternative training and practical experience as an applications programmer. At least 2 years operational programming experience in a mainstream business language (C, C++, .NET, JAVA, etc).

Job Title: Principal Consultant

Minimum/General Experience: This position requires the following combination of demonstrated experience, skills and abilities:

- Strong technical and troubleshooting skills in several applications and technologies.
- Experience with Planet Associates, Inc. or competitive application products are required.
- Previous experience working for a software vendor, consulting firm or system integrator is required.
- Qualified candidate must have proven oral presentation and customer interaction skills.

Functional Responsibilities:

- Performs complex and difficult system development and implementation tasks for consulting project activities. Determines client project requirements and estimates scope and costs of client assignment. May assist in assigning work, coordinating work assignments, training less experienced project members.
- Is able to manage small application software implementations to meet budget, cost and utilizations goals. Allocates specific resources, to maximize time, skills and potential.
- Consults with customer as to the capabilities of Planet Associates, Inc. products.
- Clearly communicates in oral and in written communication; listens, responds, and keeps others informed.
- Works collaboratively within teams that contribute to group outcomes. Treats all individuals fairly and with respect through consistent behaviors.
- Understands complex strategic concepts and relationships by analyzing them from different points of view. Applies broad knowledge and experience to address critical issues.

- Shows understanding of current business issues relevant to the broad organization and business. Keeps up to date with industry practices and developments to exceed commitments to customers.
- Provides explicit and timely feedback and any necessary support and assistance to improve performance.
- Conveys a strong sense of direction, using various forms of communication to define goals.
- Uses appropriate knowledge, interpersonal styles and communication methods to convince others of his or her expressed point of view and/or the acceptance of an idea, plan, activity, service, or product.
- Demonstrates knowledge of and sensitivity to legal considerations such as specific terminology, ownership, loss of intellectual property, consultants' rights, and others.
- Inspires customer confidence through professional presence, self-confidence.
- Lends specialized expertise to multiple projects.

Minimum Education: Bachelor's Degree in a technical field and ten years related experience, or fifteen years applicable experience which should include four years specialized experience, can be substituted for a Bachelor's Degree. Planet Core Certification required.

Job Title: Program Manager

Minimum/General Experience: This position requires the following combination of demonstrated experience, skills and abilities:

- Strong technical and business skills in technologies and industries.
- Experience with Planet Associates, Inc. or competitive application products are required.
- Previous experience working for a software vendor, consulting firm or system integrator.
- Proven oral presentation and customer interaction skills.

Functional Responsibilities:

- Manages multiple, complex projects in system development and/or implementation simultaneously. Exercises independent judgment in developing methods, techniques, and evaluation criteria for obtaining results. Directs analysis and design work on client projects.
- Manages multiple project teams to complete application software implementations while meeting budget, cost and utilization goals. Allocates specific roles and tasks to maximize utilization of subordinates' time, skills and potential effectively.
- Consults and advises customer as to the capabilities of Planet Associates, Inc. products.
- Clearly communicates in oral and in written communication; listens, responds, and keeps others informed.
- Understands complex strategic concepts and relationships by analyzing them from different points of view. Applies broad knowledge and experience to address critical issues.
- Shows understanding of current business issues relevant to the broad organization and business. Keeps up to date with industry practices and developments to exceed commitments to customers.
- Involves employees in setting objectives and establishes clear expectations on a regular basis. Provides explicit and timely feedback and any necessary support and assistance to improve performance.
- Conveys a strong sense of direction, using various forms of communication to define goals.
- Uses appropriate knowledge, interpersonal styles and communication methods to convince others of his or her expressed point of view and/or the acceptance of an idea, plan, activity, service, or product.
- Demonstrates knowledge of and sensitivity to legal considerations such as specific terminology, ownership, loss of intellectual property, consultants' rights, and others.
- Inspires customer confidence through professional presence, self-confidence.

Minimum Education: Bachelor's Degree in a technical field and four years related experience, or eight years applicable experience which should include four years specialized experience, can be substituted for a Bachelor's Degree. Minimum 4 years in a leadership role is required.

Job Title: Project Manager

Minimum/General Experience: This position requires the following combination of demonstrated experience, skills and abilities:

- Strong technical and troubleshooting skills in multiple applications and technologies.
- Experience with Planet Associates, Inc. or competitive application products is required.
- Previous experience working for a software vendor, consulting firm or system integrator.
- Proven oral presentation and customer interaction skills.
- SECRET Clearance required.

Functional Responsibilities:

- Manages complex projects in system development and/or implementation. Exercises independent judgment in developing methods, techniques, and evaluation criteria for obtaining results. Conducts analysis and design work on client projects.
- Manages team to complete an application software implementation to meet budget, cost and utilizations goals. Allocates specific roles and tasks to maximize utilization of subordinates' time, skills and potential effectively.
- Consults and advises customer as to the capabilities of Planet Associates, Inc. products.
- Clearly communicates in oral and in written communication; listens, responds, and keeps others informed.
- Works collaboratively within teams that contribute to group outcomes. Treats all individuals fairly and with respect through consistent behaviors.
- Understands complex strategic concepts and relationships by analyzing them from different points of view. Applies broad knowledge and experience to address critical issues.
- Shows understanding of current business issues relevant to the broad organization and business. Keeps up to date with industry practices and developments to exceed commitments to customers.
- Involves employees in setting objectives and establishes clear expectations on a regular basis. Provides explicit and timely feedback and any necessary support and assistance to improve performance.
- Conveys a strong sense of direction, using various forms of communication to define goals.
- Uses appropriate knowledge, interpersonal styles and communication methods to convince others of his or her expressed point of view and/or the acceptance of an idea, plan, activity, service, or product.
- Demonstrates knowledge of and sensitivity to legal considerations such as specific terminology, ownership, loss of intellectual property, consultants' rights, and others.
- Inspires customer confidence through professional presence, self-confidence.

Minimum Education: Bachelor's Degree and four years related experience, or eight years applicable experience which should include four years specialized experience, can be substituted for a Bachelor's Degree. Planet Core Certification required, PMP preferred.

Job Title: Scripting and Reports Developer

Minimum/General Experience: This position requires the following combination of demonstrated experience, skills and abilities:

- Strong technical and troubleshooting skills in at least one application or technology.
- Experience with Planet IRM or similar application is strongly desired.
- Knowledge and experience in developing and maintaining Office Automation macros and VBA is required
- Knowledge and experience in Crystal Reports or a similar report writer is highly desirable
- Previous experience working for a software vendor, consulting firm or system integrator is preferred

Functional Responsibilities:

- Constructs and maintains Office Automation product macros.
- Designs, develops, tests, and maintains Crystal Reports in Planet IRM
- Writes SQL scripts for prospective features and functions being examined for Planet IRM

- Works with Team Leader to help establish project scope requirement, time lines.
- Effectively manages the execution of tasks within projects and drive through to completion.
- Takes initiative in handling multiple demands by demonstrating flexibility for optimum customer satisfaction.
- Clearly communicates in oral and in written communication; listen, respond and keep others informed.
- Works collaboratively within teams that contribute to group outcomes. Treats all individuals fairly and with respect through consistent behaviors.
- Understands complex strategic concepts and relationships by analyzing problems from different points of view. Applies broad knowledge and experience to address critical issues.

Minimum Education: Bachelor’s Degree in Computer Science and two years related experience, or six years applicable experience which should include four years specialized experience, can be substituted for a Bachelor’s Degree, or suitable alternative training and practical experience as an applications programmer. At least 2 years operational programming experience in a mainstream business language (C, C++, .NET, JAVA, etc).

Job Title: Subject Matter Expert – Level I

Minimum/General Experience: This position requires the following combination of demonstrated experience, skills and abilities:

- Strong technical and troubleshooting skills in at least one application or technology.
- Experience with Planet Associates, Inc. or competitive application products are strongly desired.
- Previous experience working for a software vendor, consulting firm or system integrator is also desired.
- Qualified candidate must have oral presentation and customer interaction skills.

Functional Responsibilities:

- Performs system development or implementation tasks for consulting project activities from client identification through assignment completion. Exercises judgment within generally defined procedures and practices in selecting methods and techniques for obtaining solutions. May conduct analysis and design work on client projects.
- Acts as a member of a team to complete an application software implementation.
- Consults and advises customer as to the capabilities of Planet Associates, Inc. products, based on knowledge of the business operations.
- Works with Team Leader to help establish project scope requirement, time lines.
- Effectively manages the execution of tasks within projects and drive through to completion.
- Takes initiative in handling multiple demands by demonstrating flexibility for optimum customer satisfaction.
- Clearly communicates in oral and in written communication; listen, respond and keep others informed.
- Works collaboratively within teams that contribute to group outcomes. Treats all individuals fairly and with respect through consistent behaviors.
- Understands complex strategic concepts and relationships by analyzing problems from different points of view. Applies broad knowledge and experience to address critical issues.
- Shows understanding of current business issues relevant to the broad organization and business. Keeps up to date with industry practices and developments.

Minimum Education: A technical degree from a two-year College or Trade School, or equivalent experience is required. Planet Core Certification required.

Job Title: Subject Matter Expert – Level II

Minimum/General Experience: This position requires the following combination of demonstrated experience, skills and abilities:

- Strong technical and troubleshooting skills in at least one application or technology.
- Experience with Planet Associates, Inc. or competitive application products are strongly desired.

- Previous experience working for a software vendor, consulting firm or system integrator is desired.
- Qualified candidate must have oral presentation and customer interaction skills.
- SECRET Clearance required.

Functional Responsibilities:

- Works on difficult and complex client consulting problems and challenges.
- Designs systems for specific clients.
- Develops and/or implements custom or value-added systems for clients.
- May assist in assigning work, training and serving as coach / mentor.
- Under general direction, performs system development or implementation tasks for consulting project activities from client identification through assignment completion.
- Exercises judgment within generally defined procedures and practices in selecting methods and techniques for obtaining solutions.
- May conduct analysis and design work on client projects.
- Acts as a member of a team (or individually) to complete an application software implementation.
- Consults and advises customer as to the capabilities of Planet Associates, Inc. products, based on knowledge of the business operations of the client's industry.
- Acts as the Team Leader to establish project scope requirement, time lines.
- Effectively manages the execution of projects and drive through to completion.
- Takes initiative in handling multiple demands by demonstrating flexibility for optimum customer satisfaction.
- Clearly communicates in oral and in written communication; listen, respond and keep others informed.
- Works collaboratively within teams that contribute to group outcomes. Treats all individuals fairly and with respect through consistent behaviors.
- Understands complex strategic concepts and relationships by analyzing problems from different points of view. Applies broad knowledge and experience to address critical issues.
- Inspires customer confidence through professional presence, self-confidence.
- Demonstrates knowledge of consulting methods, tools and techniques to ensure that expertise is maximized.
- Exhibits understanding of current events and developments within the computer industry, especially within e-markets or infrastructure management, and of Planet Associates, Inc. major competitors, their key products, services and relative strengths and weakness.
- Demonstrates knowledge of and sensitivity to legal considerations such as specific terminology, ownership, loss of intellectual property, consultants' rights, and other legal protections.

Minimum Education: Bachelor's Degree in a technical field and two years related experience, or six years applicable experience which should include four years specialized experience, can be substituted for a Bachelor's Degree. Planet Core Certification required.

Job Title: Systems Administrator

Minimum/General Experience: This position requires the following combination of demonstrated experience, skills and abilities:

- Strong technical and troubleshooting skills in configuring applications and their RDBMS for Local Area Networks and Wide Area Networks access.
- Technical understanding and experience with Planet IRM or similar application products.
- Previous experience working in a technical support position for an IT vendor, consulting firm, or systems integrator is desired.
- Strong knowledge of administering applications in a Microsoft Windows Server environment

Functional Responsibilities:

- Maintains data fields and control procedures for a networked personal computer system or for a LAN.

- Maintains communications access to Planet IRM through company security architecture and access, authentication, and authorization equipment/processes
- Responsible for host system security and data integrity
- Performs daily and weekly backups.
- Performs both test and actual restorals of incremental data and full systems
- May produce periodic reports, generate output, and respond to user requests for output options
- Creates, changes, and deletes user accounts as required
- Troubleshoots and corrects system performance, connectivity, processing, database latency, and similar system related problems
- Works with Team Leader to help establish systems hardware, software, and communications requirements to support project objectives.
- Effectively manages the execution of systems administration tasks within projects to completion and, if appropriate, into O&M/production operations
- Takes initiative in handling multiple demands by demonstrating flexibility for optimum customer satisfaction.
- Clearly communicates in oral and in written communication; listen, respond and keep others informed.
- Works collaboratively within teams that contribute to group outcomes. Treats all individuals fairly and with respect through consistent behaviors.

Minimum Education: A technical degree from a two-year College or Trade School, or equivalent experience is required. At least one appropriate technical certification (MCSE, MCSA, MCP, A+, CCNA, CNA) with requisite practical experience is required.

Job Title: Systems Engineer, Senior

Minimum/General Experience: This position requires the following combination of demonstrated experience, skills and abilities:

- Strong technical and troubleshooting skills in at least one Information Technology functional application or technology.
- Experience with Planet IRM or competitive application products.
- Practical experience as a Planet Associates Implementation Specialist or Technical Lead

Functional Responsibilities:

- Qualified to perform Functional Responsibilities of the Functional Area Expert or Subject Matter Expert labor categories.
- Additionally, exercises domain knowledge and practical experience in planning, analyzing, administering, and otherwise supporting specialized functional areas associated with Planet IRM use, such as security administration (e.g., Federal Government Information Systems Certification and Administration (C&A), Outside Plant cable documentation/management, and Continuity of Operations analyses.

Minimum Education: Bachelor's Degree in a technical field and two years related experience, or six years applicable experience which should include four years specialized experience, can be substituted for a Bachelor's Degree. Planet Core Certification required.

Job Title: Technical Lead

Minimum/General Experience: This position requires the following combination of demonstrated experience, skills and abilities:

- Strong technical and troubleshooting skills

- Practical experience in one or more Information Technology functional areas – cabling, telecommunications, network engineering/administration, programming, database administration, systems operations, infrastructure maintenance, etc.
- Excellent “hands on” experience with Planet IRM or competitive application products
- Planet Core Certification
- Strong analytical abilities
- Advanced proficiency with Office Automation applications (especially Excel or similar spreadsheets)

Functional Responsibilities:

- Performs system development or implementation tasks for consulting project activities from client identification through assignment completion. Exercises judgment within generally defined procedures and practices in selecting methods and techniques for obtaining solutions. May conduct analysis and design work on client projects.
- Acts as a member of a team to complete an application software implementation.
- Consults and advises customer as to the capabilities of Planet Associates, Inc. products, based on knowledge of the business operations.
- Works with client and Planet project managers and planners to help establish project scope requirements, Planet IRM installation and implementation hardware and software requirements, project time lines, and technical training.
- Takes the lead in developing Product Library templates for client equipment and cables.
- Takes initiative in handling multiple demands by demonstrating flexibility for optimum customer satisfaction.
- Clearly communicates in oral and in written communication; listen, respond and keep others informed.
- Works collaboratively within teams that contribute to group outcomes. Treats all individuals fairly and with respect through consistent behaviors.

Minimum Education: Bachelor’s Degree in a technical field and two years related experience, or six years applicable experience which should include four years specialized experience, can be substituted for a Bachelor’s Degree. Planet Core Certification required.

SIN 54151S Professional Services Labor Category Hourly Rates

SIN	Labor Category	Year 1 GSA Price w/IFF	Year 2 GSA Price w/IFF	Year 3 GSA Price w/IFF	Year 4 GSA Price w/IFF	Year 5 GSA Price w/IFF
54151S	Configuration Manager, Senior	160.66	164.67	168.79	173.01	177.34
54151S	Data Manager	133.51	136.84	140.27	143.77	147.37
54151S	Database Architect, Senior	236.48	242.39	248.45	254.66	261.03
54151S	Functional Area Expert I	171.97	176.27	180.68	185.20	189.83
54151S	Functional Area Expert II	202.53	207.59	212.78	218.10	223.55
54151S	Integration Developer	233.07	238.90	244.87	251.00	257.27
54151S	Principal Consultant	385.82	395.47	405.35	415.49	425.87
54151S	Program Manager	233.07	238.90	244.87	251.00	257.27
54151S	Project Manager	296.42	303.83	311.43	319.21	327.19
54151S	Scripting and Reports Developer	230.81	236.58	242.49	248.56	254.77
54151S	Subject Matter Expert I	168.58	172.80	177.12	181.54	186.08
54151S	Subject Matter Expert II	218.58	223.84	229.43	235.17	241.05
54151S	Systems Administrator	136.91	140.33	143.84	147.44	151.12
54151S	Systems Engineer, Senior	213.84	219.18	224.66	230.28	236.03
54151S	Technical Lead	228.55	234.27	240.13	246.13	252.28

Hourly Rates are the same for both Ordering Activity Site and Contractor Site.