



**GENERAL SERVICES ADMINISTRATION  
Federal Supply Service  
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is:  
<http://www.GSAAdvantage.gov>.

**Schedule Title: Multiple Award Schedule  
Federal Supply Group: Information Technology**

**Contract Number: 47QTCA23D00C1**

**Contract Period: July 27 2023 through July 26 2028**

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at [www.gsa.gov](http://www.gsa.gov).

**Contractor: Xcelligen Inc.**

13873 Park Center Road, Suite 55M  
Herndon, VA 20171

**Business Size:** 8(a), Woman Owned Small Business (WOSB), Woman Owned Business, Economically Disadvantaged Women Owned Small Business (EDWOSB)

**Telephone Numbers:** Main: 202-982-2711  
Direct: 202-738-5735

Website: [www.xcelligen.com](http://www.xcelligen.com)

Contact Administrator: Venkata Veera  
Phone Number: **202-738-5735**  
Email: [Venkata.Veera@xcelligen.com](mailto:Venkata.Veera@xcelligen.com)

Price list current as of Refresh #17

**CUSTOMER INFORMATION:**

**1a. Table of Awarded Special Item Number(s):**

SIN	Description
518210C, RC, STLOC	Cloud and Cloud-Related IT Professional Services
54151S, RC, STLOC	Information Technology Professional Services
OLM	Order-Level Materials (OLMs)

**1b. Identification of the lowest priced model number and lowest unit price for that model for each specialitem number awarded in the contract. See pricing on page 4**

**1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors whowill perform services shall be provided. Please see Labor Category Descriptions/Qualifications below starting on page 5.**

**2. Maximum Order:** \$500,000.00

**3. Minimum Order:** \$100.00

**4. Geographic Coverage (delivery area):** Worldwide

**5. Point(s) of Production (city, county, and state or foreign country):** Same as company address

**6. Discount from list prices or statement of net price:** Government net prices (discounts already deducted).

**7. Quantity Discounts:** None

**8. Prompt Payment Terms:** Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement inexchange for other concessions.

**9. Foreign items:** None

**10a. Time of Delivery:** Xcelligen, Inc. shall deliver or perform services in accordance with the terms negotiated in an agency’s order.

**10b. Expedited Delivery:** Consult with Contractor

**10c. Overnight and 2-day Delivery:** Consult with Contractor

**10d. Urgent Requirements:** Consult with Contractor

**11. F.O.B Points(s):** Destination

**12a. Ordering Address(es):** Contracts Department  
ATTN: Venkata Veera  
13873 Park Center Road, Suite 55M  
Herndon, VA 20171

Main: 202-982-2711  
Direct: 202-738-5735  
contracts@xcelligen.com

**12b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.

**13. Payment address(es):** Accounting Department  
13873 Park Center Road, Suite 55M  
Herndon, VA 20171  
Main: 202-982-2711  
Direct: 202-738-5735  
accounting@xcelligen.com

**14. Warranty Provisions:** Contractor's Standard Warranty

**15. Export Packing Charges (if applicable):** Not applicable

**16. Terms and conditions of rental, maintenance, and repair (if applicable):** Not applicable

**17. Terms and conditions of installation (if applicable):** Not applicable

**18. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices(if applicable):** Not applicable

**19. Terms and conditions for any other services (if applicable):** Not applicable

**19a. List of service and distribution points (if applicable):** Not applicable

**20. List of participating dealers (if applicable):** Not applicable

**21. Preventive maintenance (if applicable):** Not applicable

**22a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:**  
Not applicable

**22b.** Xcelligen, Inc. for Section 508 compliance information. The EIT standards can be found at: Not applicable.

**23. Unique Entity Identification Number:** MLGRBFBA8J3

**24.** Xcelligen, Inc. is registered in the System for Award Management (SAM) database.

**GSA HOURLY RATES  
SIN 518210C & SIN 54151S**

SIN	Labor Category	Year 1	Year 2	Year 3	Year 4	Year 5
		7/27/2023– 7/26/2024	7/27/2024– 7/26/2025	7/27/2025– 7/26/2026	7/27/2026– 7/26/2027	7/27/2027– 7/26/2028
518210C	Cloud Analyst 1	\$ 157.93	\$ 161.88	\$ 165.93	\$ 170.09	\$ 174.34
518210C	Cloud Engineer 3	\$ 161.26	\$ 165.29	\$ 169.42	\$ 173.65	\$ 177.99
518210C	Cloud Solutions Architect 1	\$ 156.37	\$ 160.28	\$ 164.29	\$ 168.40	\$ 172.61
518210C	Cloud Solutions Architect 2	\$ 171.03	\$ 175.30	\$ 179.69	\$ 184.18	\$ 188.79
SIN	Labor Category	Year 1	Year 2	Year 3	Year 4	Year 5
		7/27/2023– 7/26/2024	7/27/2024– 7/26/2025	7/27/2025– 7/26/2026	7/27/2026– 7/26/2027	7/27/2027– 7/26/2028
54151S	IT Solutions Architect 3	\$ 168.47	\$ 172.69	\$ 177.00	\$ 181.42	\$ 185.95
54151S	IT Subject Matter Expert 2	\$ 121.00	\$ 124.02	\$ 127.12	\$ 130.30	\$ 133.55
54151S	IT Subject Matter Expert 1	\$ 173.52	\$ 177.86	\$ 182.31	\$ 186.86	\$ 191.54
54151S	IT Systems Engineer 1	\$ 121.00	\$ 124.02	\$ 127.12	\$ 130.30	\$ 133.55

## Xcelligen Labor Category Descriptions

### 1. Commercial Job Title - Cloud Analyst 1

**Minimum/General Experience:** Three (3) years of related cloud transition systems engineering experience or an equivalent combination of education and training that provides the required knowledge, skills, and abilities.

**Functional Responsibility:** The Cloud Analyst 1 is responsible for supporting cloud systems process analysis for cloud solutions. The Cloud Analyst 1 works closely with stakeholders to understand business systems requirements. They provide insight into specific cloud technologies and their application. The Cloud Analyst 1 performs research to support cloud design assessments, development, and integrations. The Cloud Analyst 1 supports the implementation of new business processes related to cloud innovation, facilitating change by helping to develop communications targeted at impacted stakeholders.

**Minimum Education:** Bachelor of Science degree in Computer Science, Information Systems, Engineering, Business or other related scientific or technical discipline.

### 2. Commercial Job Title - Cloud Engineer 3

**Minimum/General Experience:** Five (5) years of related cloud systems engineering experience or an equivalent combination of education and training.

**Functional Responsibility:** A Cloud Engineer 3 leads the implementation and/or administration of cloud solutions in accordance with the cloud computing needs of our customers. The Cloud Engineer 3 provides technical guidance to developers, operators, vendors, customers, and other personnel regarding the cloud infrastructure, software, and cloud-native services. The Cloud Engineer 3 leads, or participates in, teams responsible for the installation, maintenance, and monitoring of cloud networks. They ensure designs and implementations comply with the latest regulatory requirements (e.g. FedRAMP) for Cloud hosting environments (IaaS, PaaS, and SaaS).

**Minimum Education:** Bachelor of Science degree in Computer Science, Information Systems, or Engineering.

### 3. Commercial Job Title - Cloud Solutions Architect 1

**Minimum/General Experience:** Four (4) of related systems engineering experience or an equivalent combination of education and training that provides the required knowledge, skills, and abilities.

**Functional Responsibility:** Performs a variety of systems engineering tasks and activities that are broad in nature and are concerned with major systems design, integration, and implementation, including personnel, hardware, software, budgetary, and support facilities and/or equipment. Provides quality assurance review and the evaluation of new and existing software products.

**Minimum Education:** Bachelor of Science degree in Computer Science, Information Systems, or Engineering.

#### 4. Commercial Job Title - Cloud Solutions Architect 2

**Minimum/General Experience:** Ten (10) years of related cloud systems engineering experience.

**Functional Responsibility:** The Cloud SME 2 works with business owners and end-users to define, analyze, and review system requirements for cloud projects/programs. They may lead a small team of architects or developers. The Cloud SME 2 works closely with the technical team to define technical specifications and system design. The Cloud SME 2 aligns business goals with technical designs/implementations. They lead or support development and deployment activities; organize technical design reviews; participate in testing; aid in preparation of project schedules; provide level of effort estimates; identify/mitigate risk; and ensure high quality deliverables. The Cloud SME 2 stays abreast of changes in technology, regulatory requirements, best practices, and industry standards.

**Minimum Education:** Bachelor of Science degree in Computer Science, Information Systems, or Engineering..

#### 5. Commercial Job Title - IT Solutions Architect 3

**Minimum/General Experience:** Ten (10) years of related systems engineering experience.

**Functional Responsibility:** The Solutions Architect 3 serves as a thought leaders providing technical direction setting for complex projects and programs. The Solutions Architect 3 has experience designing, developing, and deploying enterprise class IT solutions. The Solutions Architect 3 has a comprehensive understanding of software development processes, architecture, and design. The Solutions Architect 3 oversees large development teams and mentors team members to ensure the architecture framework remains aligned to business objectives. They review project artifacts to ensure quality and consistency.

**Minimum Education:** Bachelor of Science degree in Computer Science, Information Systems, or Engineering.

#### 6. Commercial Job Title - IT Subject Matter Expert 2

**Minimum/General Experience:** Ten (10) years of related systems engineering experience.

**Functional Responsibility:** An IT SME 2 serves as a technical expert on IT projects and programs. They provide technical insight into technical solutions to address the needs of customers. The IT SME 2 aids in, or leads in, the preparation of technical designs and implementation strategies, in accordance with industry best practices and company corporate strategies, which optimize savings, strengthen security, and/or improve performance of the Government's information systems. An IT SME 2 provides expert guidance on software/hardware and coordinates with technical delivery teams to ensure compliance with regulatory requirements. The IT SME 2 works closely with Government personnel and company leadership to ensure that proposed designs are aligned to business requirements.

**Minimum Education:** Bachelor of Science degree in Computer Science, Information Systems, or Engineering.

## 7. Commercial Job Title - IT Subject Matter Expert 1

**Minimum/General Experience:** Five (5) years of related systems engineering experience.

**Functional Responsibility:** An IT SME 1 serves as a technical expert on IT projects. They provide technical insight into technical solutions which address specific needs of customers. The IT SME 1 aids in the preparation of technical designs and implementation strategies in accordance with industry best practices and company corporate strategies, which optimize savings, strengthen security, and/or improve performance of the Government's information systems. An IT SME 1 provides guidance on software/hardware and coordinates with technical delivery. The IT SME 2 works closely with Government personnel and company leadership to ensure that proposed designs are aligned to business requirements.

**Minimum Education:** Bachelor of Science degree in Computer Science, Information Systems, or Engineering.

## 8. Commercial Job Title - IT Systems Engineer 1

**Minimum/General Experience:** One (1) year of related systems engineering experience.

**Functional Responsibility:** The Systems Engineer 1 supports the technical implementation of major IT initiatives and implementations. The Systems Engineer 1 works closely with the solution development teams. They perform analysis and technical design efforts and provide input into system implementation plans. The Systems Engineer 1 works closely with client personnel in information system analysis activities including: system engineering, system integration, software engineering, information engineering, data engineering, or networking.

**Minimum Education:** Bachelor of Science degree in Computer Science, Information Systems, or Engineering.