



**GENERAL SERVICES ADMINISTRATION**  
Federal Acquisition Service  
**Authorized Federal Supply Schedule FSS Price List**

Blue Raster L.L.C.  
2200 Wilson Blvd STE 400  
Arlington, VA 22201  
(P) 703-875-0911 | (F) N/A  
[www.blueraster.com](http://www.blueraster.com)  
Contract Administrator: Michael G Lippmann, [mlippmann@blueraster.com](mailto:mlippmann@blueraster.com)

Contract Number: 47QTCA24D003K  
Contract Period: 01/04/24 – 01/03/29  
Business Size: Small Business

**Schedule Title: Multiple Award Schedule**  
**Federal Supply Group: Information Technology Services**

Pricelist current through Modification PA-0002 dated 02/09/24.

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!™**, a menu-driven database system. The INTERNET address for **GSA Advantage!™** is: <http://www.GSAAdvantage.gov>. For more information on ordering go to the following website: <https://www.gsa.gov/schedules>.

**CUSTOMER INFORMATION:**

**1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:**

<b>SIN</b>	<b>SIN Description</b>
54151S, 54151SRC	Information Technology Professional Services
OLM, OLMRC	Order Level Materials

**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. See pricing beginning on Page 4.**

**1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See Labor Category Descriptions Pages 5 - 12.**

**2. Maximum Order:** SIN 54151S - \$500,000  
SIN OLM - \$250,000

**3. Minimum Order:** \$100.00

**4. Geographic Coverage:** Worldwide

**5. Point(s) of production:** Same as company address

**6. Discount from list prices or statement of net price:** Government net prices (discounts already deducted).

**7. Quantity discounts:** 2% on single orders over \$400,000

**8. Prompt payment terms:** 1% 14 Days. Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

**9. Foreign items:** None

**10a. Time of Delivery:** Specified on the Task Order

**10b. Expedited Delivery:** Contact Contractor

**10c. Overnight and 2-day delivery:** Contact Contractor

**10d. Urgent Requirements:** Contact Contractor

**11. F.O.B Points:** Destination

**12a. Ordering Address:**

Blue Raster L.L.C.  
ATTN: Michael G Lippmann  
2200 Wilson Blvd STE 400  
Arlington, VA 22201  
(P) 703-875-0911 | (F) N/A  
mlippmann@blueraster.com

**12b. Ordering procedures:** See Federal Acquisition Regulation (FAR) 8.405-3.

**13. Payment address (is):**

Blue Raster L.L.C.  
2200 Wilson Blvd STE 400  
Arlington, VA 22201  
(P) 703-875-0911 | (F) N/A  
accounting@blueraster.com

**14. Warranty provision:** Contractor's standard commercial warranty.

**15. Export Packing Charges:** N/A

**16. Terms and conditions of rental, maintenance, and repair:** N/A

**17. Terms and conditions of installation:** N/A

**18a. Terms and conditions of repair parts:** N/A

**18b. Terms and conditions for any other services:** N/A

**19. List of service and distribution points:** N/A

**20. List of participating dealers:** N/A

**21. Preventive maintenance:** N/A

**22a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A

**22b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services and show where full details can be found (e.g. contractor's website or other location.) ICT accessibility standards can be found at:**  
<https://www.Section508.gov/> & [www.blueraster.com](http://www.blueraster.com)

**23. Unique Entity Identifier (UEI) Number:** WAEXQLBVJF56

**24. Notification regarding registration in System for Award Management (SAM) database:**  
Blue Raster L.L.C. is registered at SAM.gov.



**GSA Hourly Rates (w/IFF)  
SIN 54151S**

SIN	Labor Category	Year 1	Year 2	Year 3	Year 4	Year 5
		01/04/24	01/04/25	01/04/26	01/04/27	01/04/28
		– 01/03/25	– 01/03/26	– 01/03/27	– 01/03/28	– 01/03/29
54151S	Associate IT Developer	\$131.49	\$135.44	\$139.50	\$143.68	\$147.99
54151S	Associate IT Project Manager I	\$140.55	\$144.78	\$149.12	\$153.59	\$158.20
54151S	IT Analyst I	\$125.64	\$129.41	\$133.29	\$137.29	\$141.41
54151S	IT Analyst II	\$140.55	\$144.78	\$149.12	\$153.59	\$158.20
54151S	IT Associate Analyst	\$125.74	\$129.51	\$133.40	\$137.40	\$141.52
54151S	IT Developer I	\$148.15	\$152.59	\$157.17	\$161.88	\$166.74
54151S	IT Developer II	\$167.76	\$172.80	\$177.98	\$183.32	\$188.83
54151S	IT Program Manager	\$244.08	\$251.41	\$258.95	\$266.72	\$274.72
54151S	IT Project Manager I	\$167.76	\$172.80	\$177.98	\$183.32	\$188.83
54151S	IT Research Assistant	\$90.93	\$93.66	\$96.47	\$99.37	\$102.35
54151S	IT Staff Engineer	\$203.12	\$209.22	\$215.50	\$221.96	\$228.62
54151S	Principal IT Consultant	\$256.32	\$264.01	\$271.93	\$280.09	\$288.49
54151S	Principal IT Engineer	\$227.30	\$234.13	\$241.15	\$248.38	\$255.84
54151S	Senior DevOps Engineer I	\$185.89	\$191.48	\$197.22	\$203.13	\$209.23
54151S	Senior Graphic Designer	\$167.76	\$172.80	\$177.98	\$183.32	\$188.83
54151S	Senior IT Analyst I	\$178.94	\$184.31	\$189.84	\$195.54	\$201.40
54151S	Senior IT Analyst II	\$186.68	\$192.28	\$198.06	\$204.00	\$210.12
54151S	Senior IT Developer I	\$188.61	\$194.28	\$200.10	\$206.11	\$212.29
54151S	Senior IT Developer II	\$198.29	\$204.23	\$210.36	\$216.66	\$223.16
54151S	Senior IT Project Manager	\$196.35	\$202.25	\$208.31	\$214.56	\$221.00
54151S	UI/UX Designer	\$159.60	\$164.38	\$169.31	\$174.39	\$179.62

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS) are applicable to this contract as it applies to the entire Consolidated MAS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

## Labor Category Descriptions

### SIN 54151S

#### Associate IT Developer

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**Functional Responsibilities:** Familiarity with relevant Integrated Development Environments (IDEs) and programming languages. Experienced in the coding of software, source control frameworks, the creation of databases, and in software development.

**Minimum Education:** Bachelors

**Minimum Experience:** 1 year

#### Associate IT Project Manager I

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**Functional Responsibilities:** Supports the planning, execution, and oversight of Geographic Information System (GIS) projects. Assists in project coordination, scheduling, and resource allocation. Collaborates with cross-functional teams and clients to define project goals, ensuring alignment with GIS standards. Helps in monitoring project progress, managing budgets, and addressing issues. Facilitates communication and documentation and ensures timely project delivery. The role provides valuable exposure to GIS project management, preparing individuals for more senior roles in the field.

**Minimum Education:** Bachelors

**Minimum Experience:** 2 years

#### Cloud DevOps Engineer I

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**Functional Responsibilities:** Designs, deploys, and manages cloud-based infrastructure, leveraging DevOps principles. Develops and maintains Continuous Integration and Continuous Delivery (CI/CD) pipelines, automates provisioning and configuration management, and ensures scalability, availability, and security of cloud environments. Collaborates with development teams to streamline software delivery and optimize cloud resource utilization.

**Minimum Education:** Bachelors

**Minimum Experience:** 5 years

#### IT Analyst I

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**Functional Responsibilities:** Supports geospatial data analysis and mapping tasks within the organization. Assists in data collection, validation, and entry using GIS software and tools. Collaborates with senior analysts to create maps, conduct spatial analysis, and maintain GIS databases. Provides technical support, troubleshoots issues, and ensures data accuracy. Assists in gathering project requirements from stakeholders and contributes to the development of geospatial solutions that enhance decision-making and resource management.

**Minimum Education:** Bachelors

**Minimum Experience:** 2 years

#### IT Analyst II

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**Functional Responsibilities:** Experienced professional with advanced expertise in geospatial data analysis and mapping. Manages complex GIS projects, conducts spatial analysis, and maintains databases. Utilizes GIS software and tools to produce detailed maps and reports. Provides technical

support to junior staff, resolves technical challenges, and ensures data accuracy and quality. Collaborates with stakeholders to gather project requirements and delivers sophisticated geospatial solutions that inform strategic decision-making and optimize resource management.

**Minimum Education:** Bachelors

**Minimum Experience:** 3 years

#### **IT Associate Analyst**

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**Functional Responsibilities:** Responsible for geospatial data analysis, map creation, and database management. Utilizes GIS software and tools to assist in data collection, processing, and visualization. Collaborates with senior analysts to support spatial projects and ensure data accuracy. Provides basic technical support and contributes to the creation of geospatial products that aid in decision-making, resource management, and spatial problem-solving.

**Minimum Education:** Bachelors

**Minimum Experience:** 1 year

#### **IT Developer I**

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**Functional Responsibilities:** This role involves collaborating with a development team to design, code, and maintain software applications. Responsibilities include understanding project requirements, writing code, debugging, and performing basic testing. The position may also involve assisting with documentation and software deployment tasks. It provides an opportunity to gain experience in various programming languages and development practices while working under supervision to contribute to the successful delivery of software solutions.

**Minimum Education:** Bachelors

**Minimum Experience:** 3 years

#### **IT Developer II**

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**Functional Responsibilities:** An experienced professional responsible for designing, coding, and maintaining complex software applications. Collaborates with cross-functional teams to gather and analyze project requirements, develops robust code, conducts thorough testing, and assists in software deployment. Demonstrates proficiency in multiple programming languages and frameworks. Provides technical guidance to junior developers, participates in code reviews, and contributes to architectural discussions. This role plays a key role in delivering high-quality software solutions and optimizing application performance.

**Minimum Education:** Bachelors

**Minimum Experience:** 5 years

#### **IT Program Manager**

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**Functional Responsibilities:** An adept leader responsible for planning, executing, and overseeing complex projects or programs. Manages project teams, allocates resources, and ensures successful delivery within scope, budget, and schedule. Develops project strategies, risk mitigation plans, and performance metrics. Collaborates with stakeholders, communicates project status, and resolves issues. Program Managers drive programmatic goals, align initiatives with organizational objectives, and facilitate efficient resource allocation, contributing to the overall success of the organization. Program

Managers play a pivotal role in aligning GIS initiatives with organizational objectives, optimizing resource utilization, and delivering innovative geospatial solutions at scale.

**Minimum Education:** Masters

**Minimum Experience:** 12 years

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### **IT Project Manager I**

**Functional Responsibilities:** A skilled leader responsible for the planning, execution, and successful delivery of complex GIS projects. Manages project teams, allocates resources, and oversees all project phases, from requirement analysis to final implementation. Ensures adherence to GIS standards, quality control, and client satisfaction. Develops project plans, budgets, and schedules, while also identifying and mitigating risks. Collaborates with stakeholders, conducts regular status updates, and delivers innovative GIS solutions that meet or exceed client expectations.

**Minimum Education:** Bachelors

**Minimum Experience:** 5 years

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### **IT Research Assistant**

**Functional Responsibilities:** Supports GIS projects by collecting geospatial data, conducting research, and assisting in data analysis. Collaborates with GIS professionals to ensure data accuracy and quality. Performs data entry and assists in generating maps and reports. This role contributes to informed decision-making and project success through research and data support.

**Minimum Education:** Bachelors

**Minimum Experience:** 1 year

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### **IT Staff Engineer**

**Functional Responsibilities:** An accomplished expert responsible for overseeing and managing advanced Information Technology (IT) infrastructure projects. This role involves analyzing complex technical requirements, architecting robust solutions, and ensuring seamless implementation. IT Staff Engineers lead technical teams, provide mentorship, conduct quality assurance, and resolve intricate technical issues. They contribute to technology strategy, assess emerging trends, and implement innovative solutions to enhance IT operations. IT Staff Engineers play a pivotal role in optimizing technology infrastructure and driving the organization's IT excellence. Routinely provides architecture diagrams and confidently introduces new patterns and approaches, guiding the technical direction of development.

**Minimum Education:** Masters

**Minimum Experience:** 10 years

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### **Principal IT Consultant**

**Functional Responsibilities:** Provides strategic guidance and expertise in IT systems and solutions to organizations. Leads complex technology initiatives, assesses business needs, and designs innovative solutions. Conducts thorough analysis, develops comprehensive strategies, and oversees implementation projects. Offers subject matter expertise in areas such as cloud computing, cybersecurity, and digital transformation. Collaborates with stakeholders, facilitates decision-making, and ensures alignment between IT strategies and business objectives, driving organizational growth and

success. Principal IT Consultants play a pivotal role in shaping the organization's technological landscape and driving excellence in IT solutions.

**Minimum Education:** Masters

**Minimum Experience:** 15 years

### **Principal IT Engineer**

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**Functional Responsibilities:** A highly accomplished expert leading and shaping the organization's IT infrastructure and strategy. Responsibilities encompass defining and implementing cutting-edge technology solutions, overseeing large-scale projects, and providing guidance on complex technical matters. Principal IT Engineers drive innovation, evaluate emerging technologies, and develop best practices. They mentor and lead technical teams, ensure compliance with industry standards, and play a pivotal role in achieving the organization's long-term IT goals while optimizing efficiency and performance.

**Minimum Education:** Masters

**Minimum Experience:** 12 years

### **Senior DevOps Engineer I**

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**Functional Responsibilities:** Leads the design, implementation, and management of DevOps practices, automates software delivery, and optimizes infrastructure for efficient development and deployment. Provides technical expertise in CI/CD pipeline creation, containerization, cloud platforms, and collaborates with cross-functional teams to ensure continuous integration and delivery of high-quality software solutions.

**Minimum Education:** Masters

**Minimum Experience:** 8 years

### **Senior Graphic Designer**

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**Functional Responsibilities:** Responsible for leading design projects, conceptualizing visual concepts, and producing high-quality graphics. Collaborates with clients and stakeholders to understand design requirements and project goals. Manages design teams, oversees production processes, and ensures adherence to brand guidelines. Provides mentorship to junior designers and conducts quality checks. Senior Graphic Designers bring a wealth of design expertise to create impactful visual assets that elevate brands, effectively communicate messages, and support marketing efforts. Facilitates routine client interactions, design discussions, and unveilings.

**Minimum Education:** Bachelors

**Minimum Experience:** 5 years

### **Senior IT Analyst I**

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**Functional Responsibilities:** A seasoned expert in geospatial analysis and mapping, responsible for leading and managing GIS projects. Conducts complex spatial analyses, database management, and advanced map production. Offers guidance to junior analysts, resolves intricate technical issues, and maintains data quality. Collaborates with stakeholders to define project goals and deliver high-level geospatial solutions that support informed decision-making and resource optimization. Brings extensive

experience to enhance GIS capabilities and provides strategic spatial insights for the organization. Designs, develops, and implements efficient production tools and workflows.

**Minimum Education:** Masters

**Minimum Experience:** 5 years

### **Senior IT Analyst II**

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**Functional Responsibilities:** A highly skilled professional with extensive experience in geospatial analysis and mapping. Leads and manages complex GIS projects, specializing in intricate spatial analyses, advanced database management, and sophisticated map production. Provides mentorship to junior analysts, resolves complex technical challenges, and maintains data integrity. Collaborates closely with stakeholders to define project objectives and delivers advanced geospatial solutions that drive informed decision-making and optimize resource allocation. Offers deep expertise to elevate GIS capabilities and provide strategic spatial insights for the organization's success. Designs, develops, and implements efficient production tools and workflows. Additional influence in technology choices, solutions, cartography, and database design.

**Minimum Education:** Masters

**Minimum Experience:** 8 years

### **Senior IT Developer I**

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**Functional Responsibilities:** This role entails leading the design, development, and maintenance of software applications. Responsibilities include gathering and analyzing project requirements, architecting complex solutions, coding, conducting comprehensive testing, and overseeing software deployment. Proficiency in multiple programming languages and frameworks is required. This role may involve mentoring junior developers, leading code reviews, and contributing to architectural decisions. Senior Application Developer I is instrumental in delivering top-tier software solutions, optimizing application performance, and ensuring adherence to industry best practices.

**Minimum Education:** Masters

**Minimum Experience:** 5 years

### **Senior IT Developer II**

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**Functional Responsibilities:** A highly experienced professional responsible for leading the entire software development lifecycle. This includes gathering, analyzing, and defining project requirements, designing and architecting complex solutions, coding, overseeing comprehensive testing, and managing software deployment. Proficiency in various programming languages and frameworks is essential. This role often involves mentoring junior developers, leading code reviews, and making critical architectural decisions. Senior Application Developer II plays a pivotal role in delivering advanced software solutions, optimizing application performance, and ensuring adherence to industry best practices. Demonstrates domain expertise and visible leadership within team and community.

**Minimum Education:** Masters

**Minimum Experience:** 8 years

### Senior IT Project Manager

**Functional Responsibilities:** A seasoned professional with extensive experience in overseeing complex GIS projects. Leads project teams, allocates resources, and manages all project aspects, from conception to completion. Ensures adherence to GIS standards, quality control, and client satisfaction. Develops project strategies, budgets, and schedules, while proactively identifying and mitigating risks. Collaborates closely with stakeholders, delivers regular status updates, and provides innovative GIS solutions that align with or surpass client expectations, contributing to the organization's strategic goals. Primary customer point of contact for complex projects and independence with day-to-day management of tasks. Takes ownership of project budgets, independent tracking of progress and labor. Demonstrates a rich understanding of consulting and client management.

**Minimum Education:** Bachelors

**Minimum Experience:** 10 years

### UI/UX Designer

**Functional Responsibilities:** Specializes in crafting intuitive and visually appealing user interfaces and experiences. Collaborates with cross-functional teams to gather user requirements and design wireframes, prototypes, and interactive designs. Ensures user-centricity through usability testing and feedback incorporation. Maintains design consistency, adheres to brand guidelines, and contributes to a seamless user journey. UI/UX Designers play a key role in enhancing user satisfaction, engagement, and the overall success of digital products and services.

**Minimum Education:** Bachelors

**Minimum Experience:** 4 years

### Experience & Degree Substitution Equivalencies

Experience exceeding the minimum shown may be substituted for education. Likewise, education exceeding the minimum shown may be substituted for experience.

Labor Category	Standard Qualifications		Substitution				
	Min Edu	Min Exp	PhD	Masters	Bachelors	Associates	High School
Associate IT Developer	Bachelors	1	0	0	1	3	5
Associate IT Project Manager I	Bachelors	2	0	0	2	4	6
Cloud DevOps Engineer I	Bachelors	5	1	3	5	7	9
IT Analyst I	Bachelors	2	0	0	2	4	6
IT Analyst II	Bachelors	3	0	1	3	5	7
IT Associate Analyst	Bachelors	1	0	0	1	3	5
IT Developer I	Bachelors	3	0	1	3	5	7
IT Developer II	Bachelors	5	1	3	5	7	9
IT Program Manager	Masters	12	10	12	14	16	18

	Standard Qualifications		Substitution				
Labor Category	Min Edu	Min Exp	PhD	Masters	Bachelors	Associates	High School
IT Project Manager I	Bachelors	5	1	3	5	7	9
IT Research Assistant	Bachelors	1	0	0	1	3	5
IT Staff Engineer	Masters	10	8	10	12	14	16
Principal IT Consultant	Masters	15	13	15	17	19	21
Principal IT Engineer	Masters	12	10	12	14	16	18
Senior DevOps Engineer I	Masters	8	6	8	10	12	14
Senior Graphic Designer	Bachelors	5	1	3	5	7	9
Senior IT Analyst I	Masters	5	3	5	7	9	11
Senior IT Analyst II	Masters	8	6	8	10	12	14
Senior IT Developer I	Masters	5	3	5	7	9	11
Senior IT Developer II	Masters	8	6	8	10	12	14
Senior IT Project Manager	Bachelors	10	6	8	10	12	14
UI/UX Designer	Bachelors	4	0	2	4	6	8