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GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Information Technology

FSC Class: IT Services

Contract number: 47QTCA24D006D

Contract period: March 13, 2024 - March 13, 2029

Black Cape, Inc.

4075 Wilson Blvd, 8th Floor

Arlington, VA, 22203

www.blackcape.io

Business size: Small, Veteran Owned

Contract Administrator:

Name: Derek Woodley

Title: VP of Operations

Phone: 434-227-6725

Email: contracts@blackcape.io

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Prices Shown Herein are Net (discount deducted)

Price List current as of Modification #PS-0003, effective March 11, 2025



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CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	SIN Title
54151S	Information Technology Professional Services
518210C	Cloud Computing and Cloud Related Information Technology (IT) Professional Services

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

(Government net price based on a unit of one) See SIN-specific pricing tables below.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided: See Page 4

2. Maximum order:

SINs	Maximum Order
54151S	\$500,000
518210C	\$500,000

3. Minimum order: \$100

4. Geographic coverage (delivery area): Worldwide

5. Point(s) of production (city, county, and State or foreign country): N/A

6. Discount from list prices or statement of net price: GSA Net Prices are shown on the attached GSA Pricelist. Negotiated discount has been applied and the IFF has been added.

7. Quantity discounts: None

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. None offered

9. Foreign items (list items by country of origin): N/A



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- 10a. Time of delivery: To be Determined at the Task Order Level
- 10b. Expedited Delivery. Items available for expedited delivery are noted in this price list: Contact Contractor
- 10c. Overnight and 2-day delivery: Contact Contractor
- 10d. Urgent Requirements: Contact Contractor
11. F.O.B. point(s): N/A
- 12a. Ordering address(es): Same as Contractor
- 12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
13. Payment address(es): Same as Contractor
14. Warranty provision: N/A
15. Export packing charges, if applicable: N/A
16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
17. Terms and conditions of installation (if applicable): N/A
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 18b. Terms and conditions for any other services (if applicable): N/A
19. List of service and distribution points (if applicable): N/A
20. List of participating dealers (if applicable): N/A
21. Preventive maintenance (if applicable): N/A
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A
- 22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/: N/A
23. Unique Entity Identifier (UEI) number: W173F7G4S3C7



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24. Notification regarding registration in System for Award Management (SAM) database:
Contractor has an Active Registration in the SAM database.

Labor Category Rates Applicable to SIN 54151S

Labor Category	Year 1	Year 2	Year 3	Year 4	Year 5
Software Developer	\$137.59	\$141.72	\$145.97	\$150.36	\$154.87
Software Developer, Mid	\$153.48	\$158.09	\$162.83	\$167.72	\$172.75
Software Developer, Senior	\$174.65	\$179.89	\$185.29	\$190.85	\$196.57
Software Developer, Principal	\$211.70	\$218.06	\$224.59	\$231.34	\$238.28
Subject Matter Expert IV	\$315.02	\$324.47	\$334.21	\$344.23	\$354.56
Mid Data Scientist	\$147.93	\$152.36	\$156.94	\$161.64	\$166.49
Senior Data Scientist	\$170.40	\$175.51	\$180.78	\$186.20	\$191.78

Year 1 (3/14/24 – 3/13/25) | Year 2 (3/14/25 – 3/13/26) | Year 3 (3/14/26 – 3/13/27) | Year 4 (3/14/27 – 3/13/28) | Year 5 (3/14/28 – 3/13/29)

Labor Category Rates Applicable to SIN 518210C

Labor Category	Year 1	Year 2	Year 3	Year 4	Year 5
Cloud Data Engineer	\$129.65	\$133.54	\$137.55	\$141.68	\$145.93
Cloud Data Engineer Senior	\$170.81	\$175.93	\$181.21	\$186.65	\$192.25

Year 1 (3/14/24 – 3/13/25) | Year 2 (3/14/25 – 3/13/26) | Year 3 (3/14/26 – 3/13/27) | Year 4 (3/14/27 – 3/13/28) | Year 5 (3/14/28 – 3/13/29)

Labor Category Descriptions Applicable to SIN 54151S

Software Developer

Minimum Education: Bachelors

Minimum Years Experience: 0

Description: Code and test software based upon software specifications and designs. Provide software process management and control throughout the coding portion of the software development process. Prepare required documentation including software development plans, program level and user level documentation.

Software Developer, Mid

Minimum Education: Bachelors

Minimum Years Experience: 4

Description: Analyze and study complex system requirements, design software tools and subsystems to



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support software reuse and domain software development. Support using formal specifications, data flow diagrams, and other accepted design techniques and tools. Use sound software engineering principles to ensure that developed code is modifiable efficient reliable, understandable, and fault tolerant. Provide software process management and control throughout the coding portion of the software development process. Prepare required documentation including software development plans, program level and user level documentation.

Software Developer, Senior

Minimum Education: Bachelors

Minimum Years Experience: 8

Description: Corrects program errors, prepares operating instructions, compiles documentation of program development, and analyzes system capabilities to resolve questions of program intent, output requirements, input data acquisition, programming techniques, and controls. Ensures software standards are met.

Software Developer, Principal

Minimum Education: Bachelors

Minimum Years Experience: 10

Description: Provide expert support, analysis and research into exceptionally complex problems, and processes relating to the subject matter. Serve as technical expert on executive-level project teams providing technical direction, interpretation and alternatives. Expertise is in a particular area of Information Technology (e.g., Software Development Methodologies, Information Systems Architecture, Telecommunications Systems Design, Architecture, Implementation, Information Systems Integration).

Subject Matter Expert IV

Minimum Education: Bachelors

Minimum Years Experience: 15

Description: A recognized Lead Technologist in their field that provides expert consultation, performs research and analysis, and develops solutions to complex Information Technology problems working closely with software engineering teams and program leadership. Makes recommendations and advises on enterprise systems analysis, design, development, enhancement, operations, and maintenance in a technical functional area which may include: Enterprise Architecture, Systems Design, Systems Development, Data Analytics, Data Science, Identity Management, Software Development & Integration, Business Intelligence, Cloud Enablement, and DevSecOps. The fast-changing nature of these technologies (e.g., Artificial Intelligence, Machine Learning, and Robotic Automation) and the specialized skills to be able to perform them minimizes the emphasis placed upon the relevant experience the person may possess.

Mid Data Scientist

Minimum Education: Bachelors

Minimum Years Experience: 4

Description: Designs complex machine learning, statistical analysis, and data analysis tasks or multiple projects of varying complexity. Interprets data, identifies features and model variables, and assesses the quality of model outputs, identifying alternatives and remediations, as needed. Develops visualizations, infographics, and charts to communicate model results and data science derived findings. Contributes to and leads data science and machine learning R&D efforts.

Senior Data Scientist

Minimum Education: Bachelors

Minimum Years Experience: 8

Description: Leads and/or designs complex machine learning, statistical analysis, and data analysis tasks or



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multiple projects of varying complexity. Leads the interpretation of data, identifies features and model variables, and assesses the quality of model outputs, identifying alternatives and remediations, as needed. Leads model bake-off and model comparison efforts. Leads data science and machine learning R&D efforts.

Labor Category Descriptions Applicable to SIN 518210C

Cloud Data Engineer

Minimum Education: Bachelors

Minimum Years Experience: 4

Description: Responsible for new cloud architecture design, development, and integration of new architectural features into existing cloud infrastructures while maintaining the integrity and security of enterprise-wide cyber systems and networks.

Cloud Data Engineer Senior

Minimum Education: Bachelors

Minimum Years Experience: 8

Description: Lead multi-disciplined teams in the design and implementation of the cybersecurity system architecture. Apply cyber security standards, directives, guidance, and policies to a cloud architectural framework.