



### GENERAL SERVICES ADMINISTRATION

**Federal Acquisition Service** 

#### **Authorized Federal Supply Schedule FSS Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA \*\*Advantage!\*\*, a menu-driven database system. The INTERNET address GSA \*\*Advantage!\*\* is: GSAAdvantage.gov.

#### **Multiple Award Schedule**

FSC Group: Information Technology; IT Services Subcategory FSC Class: Contract number: 47QTCA24D00G3

Contract period: September 18, 2024 through September 17, 2029

Bold Zebras LLC dba PowerApps911
3116 W Montgomery RD STE 294C
Maineville, Ohio 45039
513-900-1301 - Phone
513-656-5070 - Fax
Aubrey Peter, Senior Program & Delivery Manager
Aubrey@powerapps911.com

https://www.powerapps911.com

Business size: Small, Small Disadvantaged, WOSB, SBA Certified WOSB

For more information on ordering go to the following website: https://www.gsa.gov/schedules.

Price list current as of Modification #PS-0009 effective May 20, 2025

Prices Shown Herein are Net (discount deducted)



#### **CUSTOMER INFORMATION**

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	SIN Title
54151S	Information Technology Professional Services
611420	Information Technology Training
OLM	Order-Level Materials (OLM's)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 6

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

Labor Category	Labor Category Description	Education	Years of Experience
Project Manager	General Experience: Familiar with a variety of the field's concepts, practices, and procedures in the applications development and project management arena. Experience managing projects involving Microsoft Azure or AWS cloud platforms.	Bachelors	5
	Functional Responsibility: Establishes, plans, and administers the overall policies and goals for the project team. Designs, plans, and coordinates work teams. Manages day-to-day operations of the project and periodic project reporting. Provides technical support to project team members. Handles complex application features and technical designs. Designs and implements the components required for complex applications. Generally, manages a group of applications developers.		



Labor Category	Labor Category Description	Education	Years of Experience
Solution Architect	General Experience: IT experience with native cloud experience with AWS or Microsoft Azure cloud platforms. Expert in Power Apps (canvas) and Power Automate. Ability to design and architect cloud solutions around applications, data, or infrastructure. Has knowledge of commonly used concepts, practices, and procedures within Enterprise Java or .NET, Unified Modelling Language, and Object-Oriented Analysis and Design (OOAD). Technical and Organizational Leadership is expected.  Functional Responsibility: Prepare a short- and long-term strategic roadmap for a functional area. Viewed as a functional and industry expert with full awareness of business solutions. Serves as a relationship manager for across multiple functional areas. Has access to contacts with best practice functional and industry expertise. Architects and designs complex Enterprise Java or Microsoft applications. Provides technical support to the entire project team. Designs, plans, and coordinates work teams. Demonstrates expertise in a variety of the field's concepts, practices, and procedures within Enterprise Java or .NET and Object-Oriented Analysis and Design (OOAD). Relies on extensive experience and judgment to plan and accomplish goals. Provides consultation on technical design and analysis for the entire project and is the top-level contributor/specialist. May lead and direct the work of others.	Bachelors	10



Labor Category	Labor Category Description	Education	Years of Experience
Senior Consultant	General Experience: Experienced in topics such as complex networks, cloud technologies, cross-platform integration and large-scale, complex systems and applications design and implementation. Microsoft Solutions Framework, product futures, and relevant Certified Training in infrastructure and/or development areas associated with Microsoft's products.  Functional Responsibility: Scope out a complex project based on business requirements and achievable benefits. Can create a complex project plan and Statement-of-Work. Can lead a complex project to completion on-time and onbudget. Able to effectively facilitate meetings with senior management. Viewed as a functional expert with full awareness of business solutions. Requires both broad and deep technology knowledge and the ability to architect a solution by mapping a customer's business problem to an end-to-end technology solution. Effective in fostering executive level relationships. Demonstrated ability to engage in senior level technology decision maker discussions related to agility and business value. Leads role in technical presentations to customer. Meet/interview customer to capture specific requirements in concise format. Direct the activities of the implementation team. Participate in design of information systems. Perform Total Cost of Ownership analysis.	Bachelors	5

## 2. Maximum order:

SINs	Maximum Order
54151S	\$500,000
611420	\$250,000
OLM	\$250,000

3. Minimum order: \$100

4. Geographic coverage (delivery area). Domestic



5. Point(s) of production (city, county, and State or foreign country).

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- 6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)
- 7. Quantity discounts. Additional 1% discount on a single order greater than or equal to \$350,000
- 8. Prompt payment terms. Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
- 9. Foreign items (list items by country of origin). Not Applicable
- 10a. Time of delivery. (Contractor insert number of days.) To Be Determined at the Task Order level
- 10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. To Be Determined at the Task Order level
- 10c. Overnight and 2-day delivery. To Be Determined at the Task Order level
- 10d. Urgent Requirements. To Be Determined at the Task Order level
- 11. F.O.B. point(s). Destination
- 12a. Ordering address(es).

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- 12b. Ordering procedures: See Federal Acquisition Regulation (FAR) 8.405-3.
- 13. Payment address(es).

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14. Warranty provision. Standard Commercial Warranty Terms & Conditions



- 15. Export packing charges, if applicable. Not Applicable
- 16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable
- 17. Terms and conditions of installation (if applicable). Not Applicable
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable
- 18b. Terms and conditions for any other services (if applicable). Not Applicable
- 19. List of service and distribution points (if applicable). Not Applicable
- 20. List of participating dealers (if applicable). Not Applicable
- 21. Preventive maintenance (if applicable). Not Applicable
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable
- 22b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services and show where full details can be found (e.g. contractor's website or other location.) ICT accessibility standards can be found at: https://www.Section508.gov/.

  Not Applicable
- 23. Unique Entity Identifier (UEI) number. F4C9LHHW95G1
- 24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM

#### Price List:

SIN	Labor Category	Contractor or Customer Facility or Both	Unit of Issue	GSA Rate (including IFF)
54151S	Project Manager	Both	Hourly	\$86.65
54151S	Solution Architect	Both	Hourly	\$238.29
54151S	Senior Consultant	Both	Hourly	\$216.62



SIN	Course Title	Course Length	Minimum Participants	Maximum Participants	GSA Rate (including IFF)	Unit of Order
	Power Platform				-	Per
611420	University	6 months	1	Unlimited	\$4,289.17	Person
	All Access					Per
	Subscription - On					Month
611420	Demand Classes	1 month	1	N/A	\$94.45	
	All Access					Per Year
	Subscription for					
	On Demand		1			
611420	Classes	1 year		N/A	\$1,038.93	
	All Access					Per Year
	Subscription – On					
	Demand and		1			
611420	Live!	1 year		N/A	\$2,161.91	
	Custom Power					Per
	Platform Training					Course
	– remote delivery		1			
	(up to 10	5 days (15				
611420	students)	hours)		10	\$6,888.66	
	Custom Power					Per
	Platform Training					Course
	– in-person		1			
	delivery (up to 10					
	students) (Does					
	not include travel					
	– to be negotiated	5 days (15				
611420	separately)	hours)		10	\$8,621.66	
	Custom Power					Per
	Platform Training					Person
	(more than 10 to	5 days (15	11			
611420	20 students)	hours)		20	\$216.62	
	Custom Power					Per
	Platform Training		1			Course
611420	Recording	N/A		20	\$1,299.75	



# **Course Descriptions**

Course Descriptions Additional						
Name	Description	What You Will Learn	Lessons	Benefits		
All Access - On Demand and Live!	Do you want access to everything you need to master the Power Platform? Then the All Access - On Demand and Live bundle is for you!  This bundle includes all of our On-Demand courses, covering Power Apps Canvas Apps, Power Automate Cloud Flows, Power Apps Model-driven Apps with Dataverse, Power Bl, and our complete YouTube video library. Plus, you'll automatically get access to any new or updated On-Demand content during your enrollment.  But that's not all—now you also get access to all of our live classes held during your 12-month subscription. Live classes are posted about two months before they're held, giving you even more opportunities to engage, ask questions, and deepen your understanding of the Power Platform.  When purchased separately, this content would cost \$6195 annually, but with the All	* Power Apps and Power Automate 201 * Model-driven Apps with Dataverse 202 * Chat GPT, Copilot, and Al * Power Pages (live) * Power BI 200 * Power Apps and Power Automate 401 * YouTube Video Library with Downloads * Monthly Live Office Hours * Live Onboarding Call with one of our Experts	100's	Includes: * Access to all on-demand and live courses for one year * Hands on labs * Monthly office hours * Live onboarding call * Attend any live class during the year you're enrolled * All content updates * Full YouTube library and downloads		



Course	Description	What You Will Learn	Lessons	Additional
All Access - On Demand MONTHLY	Access subscription, you pay just \$2495 for 12 months—an incredible value!  To help you get started, your subscription includes a live onboarding call to guide you through the extensive learning resources and make the most of your subscription.  Do you want to make sure you have access to everything you need? Then the On Demand All Access Subscription is for you.  This bundle includes all of the On Demand courses that you will need to grow in the Power Platform. Classes cover Power Apps Canvas App, Power Automate Cloud flows, Power Apps Model-driven apps with Dataverse, Power Bl, and the complete YouTube video library. And as there is new or updated On Demand content you automatically get access to it.	* Power Apps and Power Automate 201 * Model-driven Apps with Dataverse 202 * Power Bl 200 * Chat GPT, Copilot, and Al * Power Apps and Power Automate 401 * YouTube Video Library with Downloads * Monthly Live Office Hours * Live Onboarding Call with one of our Experts	Lessons 100s	Includes:  * Access to all on demand courses for the Power Platform  * No waiting; access full content right away  * Hands on labs  * Live onboarding call  * All content updates  * Full YouTube library and
	The content purchased separately would be \$225 per month. Save even			downloads



Course	Description	What You Will Loarn	Loccopo	Additional
Name	Description	What You Will Learn	Lessons	Benefits
	yearly subscription. This is like getting one month free.  And to make sure you get the most of your subscription, all subscriptions include a live onboarding call to help you get up to speed with the massive learning opportunities in front of you!  If you want Live courses included, consider our All Access- On Demand and Live bundle!			
All Access - On Demand YEARLY	Do you want to make sure you have access to everything you need? Then the On Demand All Access Subscription is for you.  This bundle includes all of the On Demand courses that you will need to grow in the Power Platform. Classes cover Power Apps Canvas App, Power Automate Cloud flows, Power Apps Model-driven apps with Dataverse, Power BI, and the complete YouTube video library. And as there is new or updated On Demand content you	* Power Apps and Power Automate 201 * Model-driven Apps with Dataverse 202 * Power BI 200 * Chat GPT, Copilot, and AI * Power Apps and Power Automate 401 * YouTube Video Library with Downloads * Monthly Live Office Hours * Live Onboarding Call with one of our Experts	100s	Includes:  * Access to all on demand courses for the Power Platform  * No waiting; access full content right away  * Hands on labs  * Live onboarding call  * All content updates  * Full YouTube library and downloads



Course Name	Description	What You Will Learn	Lessons	Additional Benefits
	automatically get access to it.			
	The content purchased separately would be \$225 per month. Save even more by purchasing a yearly subscription. This is like getting one month free.			
	And to make sure you get the most of your subscription, all subscriptions include a live onboarding call to help you get up to speed with the massive learning opportunities in front of you!			
	If you want Live courses included, consider our All Access- On Demand and Live bundle!			



Course	Description	What You Will Learn	Lessons	Additional
Custom Courses - delivered in person (versus live online)	Benefits of Private Power Platform Training:     * Customized Learning: Tailored curriculum to meet your organization's unique needs.     * Focused Approach: Learn the most relevant aspects of Power Apps, Power Automate, Power Pages, Copilot, and Power BI for your business needs.     * Interactive: Direct interaction with the trainer for real-time clarification and guidance.     * Team-Based Learning: Work on your business-specific scenarios, fostering collaboration and enhancing problem-solving skills.     * Boost Productivity: Enhance your team's skills to build robust, custom solutions that drive your business forward.     * Record the training: Choose to keep a recording of your class to use for refreshers and training new team members.     * The Right Instructor: We don't have one size fits all instructors. Instead, based on your learning needs, we will choose the	Any of our current courses are available to be taught privately. With private training we also allow for flexibility within the outlines. Want to skip that topic or double down on this topic? No problem.  If you don't see a course that fits your needs, then contact us. We have met many customer's needs with great flexibility. Training across time zones to fit a global audience to condensing things down to a one day talk at company events. We want to help you learn, let us know what you need.  * Power Apps Canvas Apps and Power Automate 201 is our most popular private course * Power Bl is great for learning while using your data * Train on governance and the CoE Toolkit to manage the platform * Model-driven and Dataverse for those business solutions * Microsoft 365 Fundamentals, including Teams and SharePoint	Lessons	Includes:  * Supplement your live training with access to our On Demand library  * Hands on labs are available to get additional practice



Course Name	Description	What You Will Learn	Lessons	Additional Benefits
iame -	right instructor who is also a Power Platform consultant. Bringing real world lessons to your class.	* Copilot, AI, and ChatGPT jumpstarts are available to get your team ahead of the curve		benefits



Course	Description	What You Will Learn	Lessons	Additional
Name	·			Benefits
	Benefits of Private Power	Any of our current		
	Platform Training:	courses are available to		
	* Customized Learning: Tailored curriculum to	be taught privately. With		
		private training we also		
	meet your organization's	allow for flexibility within the outlines. Want to skip		
	unique needs. * Focused Approach:	that topic or double		
	Learn the most relevant	down on this topic? No		
	aspects of Power Apps,	problem.		
	Power Automate, Power	problem.		
	Pages, Copilot, and Power	If you don't see a course		
	Bl for your business	that fits your needs, then		
	needs.	contact us. We have met		
	* Interactive: Direct	many customer's needs		
	interaction with the	with great flexibility.		
	trainer for real-time	Training across time		Includes:
	clarification and	zones to fit a global		* Supplement
	guidance.	audience to condensing		your live
0	* Team-Based Learning:	things down to a one day		training with
Custom	Work on your business-	talk at company events.		access to our
Courses -	specific scenarios,	We want to help you	Custom	On Demand
more than 10 students	fostering collaboration	learn, let us know what		library * Hands on
10 Students	and enhancing problem-	you need.		labs are
	solving skills.			available to
	* Boost Productivity:	* Power Apps Canvas		get additional
	Enhance your team's	Apps and Power		practice
	skills to build robust,	Automate 201 is our		practice
	custom solutions that	most popular private		
	drive your business	course		
	forward.	* Power BI is great for		
	* Record the training:	learning while using your		
	Choose to keep a	data		
	recording of your class to	* Train on governance		
	use for refreshers and	and the CoE Toolkit to		
	training new team	manage the platform		
	members.	* Model-driven and		
	* The Right Instructor: We	Dataverse for those		
	don't have one size fits all	business solutions		
	instructors. Instead,	* Microsoft 365		
	based on your learning	Fundamentals, including		
	needs, we will choose the	Teams and SharePoint		



Course	Description	What You Will Learn	Lessons	Additional
Name	Description	Wilat Tou Will Lealii	LC350IIS	Benefits
	right instructor who is also	* Copilot, AI, and		
	a Power Platform	ChatGPT jumpstarts are		
	consultant. Bringing real	available to get your		
	world lessons to your	team ahead of the curve		
	class.			
	Benefits of Private Power	Any of our current		
	Platform Training:	courses are available to		
	* Customized Learning:	be taught privately. With		
	Tailored curriculum to	private training we also		
	meet your organization's	allow for flexibility within		
	unique needs.	the outlines. Want to skip		Includes:
	* Focused Approach:	that topic or double		* Supplement
	Learn the most relevant	down on this topic? No		your live
	aspects of Power Apps,	problem.		training with
Custom	Power Automate, Power	lfdaultarre		access to our
Courses -	Pages, Copilot, and Power	If you don't see a course	Custom	On Demand
up to 10	BI for your business	that fits your needs, then		library
students	needs.	contact us. We have met		* Hands on
	* Interactive: Direct	many customer's needs		labs are
	interaction with the	with great flexibility.		available to
	trainer for real-time	Training across time		get additional
	clarification and	zones to fit a global		practice
	guidance.	audience to condensing		
	* Team-Based Learning:	things down to a one day		
	Work on your business-	talk at company events.		
	specific scenarios,	We want to help you		
	fostering collaboration	learn, let us know what		



Course Name	Description	What You Will Learn	Lessons	Additional Benefits
	and enhancing problem-	you need.		
	solving skills.			
	* Boost Productivity:	* Power Apps Canvas		
	Enhance your team's	Apps and Power		
	skills to build robust,	Automate 201 is our		
	custom solutions that	most popular private		
	drive your business	course		
	forward.	* Power BI is great for		
	* Record the training:	learning while using your		
	Choose to keep a	data		
	recording of your class to	* Train on governance		
	use for refreshers and	and the CoE Toolkit to		
	training new team	manage the platform		
	members.	* Model-driven and		
	* The Right Instructor: We	Dataverse for those		
	don't have one size fits all	business solutions		
	instructors. Instead,	* Microsoft 365		
	based on your learning	Fundamentals, including		
	needs, we will choose the	Teams and SharePoint		
	right instructor who is also	* Copilot, AI, and		
	a Power Platform	ChatGPT jumpstarts are		
	consultant. Bringing real	available to get your		
	world lessons to your	team ahead of the curve		
	class.			



Course Name	Description	What You Will Learn	Lessons	Additional Benefits
Power Platform University	Power Platform University is a proven program that provides you the skills and experience to build in the Power Platform on your own. Through an interactive, one-on-one learning experience you will expand your knowledge of the Power Platform and improve your processes.	* Power Apps - Canvas Apps * Power Apps - Dataverse & Model- driven apps * Power Automate * Power BI * Copilot Studio * Copilot AI * Covered Datasources - SQL Server - Microsoft Teams - SharePoint Online - Dataverse - Office 365 Outlook and Users	100s	Includes: * One on one mentoring * Access to office hours * Access to ALL live and on demand content offered during the term * 18 exclusive live sessions

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.