

MDB, Inc. is a full service Service-Disabled Veteran-Owned consulting firm offering our clients expertise in areas of business and organizational improvement, information technology, policy analysis, research, and outreach in order to create and implement programs and strategies designed to help their organization succeed. In particular, MDB, Inc. specializes in areas of environmental health, homeland security, telecommunications, under-represented populations, and occupational safety and health.

MDB does its primary contracting with the federal government through Consolidated Schedule contract number GS-00F-0001S, and is eligible to provide MOBIS & IT services under SINs 874-1, 874-2, 874-7, and 132-51 as well as categories C R499, C D306, C D307, C D308, C D311 and C D317. If you would like to request services from MDB, Inc. please contact:

MDB, Inc.
1250 Connecticut Avenue, NW, Suite 610
Washington, DC 20036
202.331.0060 | 202.331.0044 FAX

MDB, Inc.
2530 Meridian Parkway, Suite 300
Durham, NC 27713
919.806.4257 | 919.806.4301 FAX

info@michaeldbaker.com
www.michaeldbaker.com

CUSTOMER INFORMATION

- 1a. **Awarded Special Item Numbers (SINs):**
 - 874-1 Consulting Services
 - 874-2 Facilitation Services
 - 874-7 Program Integration and Project Management Services
 - 132-51 General Purpose Commercial Information Technology Equipment, Software, and Services
- Consolidated Schedule: Awarded Categories:**
 - C R499 Other Professional Services Management, Organization and Business Improvement Services (MOBIS)
 - C D306 IT Systems Analysis Services
 - C D307 Automated Information System Design and Integration Services
 - C D308 Programming Services
 - C D311 IT Data Conversion Services
 - C D317 Automated News Services, Data Services, or Other Information Services
- 1b. **Pricelist:** Included
- 1c. **Job Descriptions:** Included
- 2. **Maximum Order Threshold:** \$1,000,000; for orders above \$1,000,000, please contact MDB, Inc. for further information.
- 3. **Minimum Order:** \$300
- 4. **Geographic Coverage:** Domestic and Overseas
- 5. **Points of Production:** Same as company address
- 6. **Prices Shown in Catalogue:** Net prices
- 7. **Quantity Discounts:** Government net prices (discounts already deducted)
- 8. **Prompt Payment Terms:** Net 30 days
- 9. **Government Commercial Credit Card:** Yes, under the \$2,500 micropurchase threshold
- 10. **Foreign Items:** None
- 11a. **Time of Delivery:** Specified on the Task Order
- 11b. **Expedited Delivery:** Contact MDB, Inc.
- 11c. **Overnight and 2-Day Delivery:** Contact MDB, Inc.
- 11d. **Urgent Requirements:** Contact MDB, Inc.
- 12. **F.O.B. Points:** Destination
- 13a. **Ordering Address:**
 - MDB, Inc.
 - 1250 Connecticut Avenue, NW, Suite 610,
 - Washington, DC 20036
 - Michael D. Baker, President
 - 202.331.0060 + 202.331.0044 FAX
 - info@michaeldbaker.com + www.michaeldbaker.com
- 13b. **Ordering Procedures:** For services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules)
- 14. **Payment Addresses:**
 - Check/U.S. Mail*
 - MDB, Inc.
 - 1250 Connecticut Ave., NW, Suite 610
 - Washington, DC 22314
 - Wire Transfer*
 - Contact MDB, Inc. for further information
- 15. **Warranty Provision:** Contractor's standard commercial warranty
- 16-24. **Terms and Conditions:** Not applicable
- 25. **Data Universal Number System (DUNS) Number:** 04-2441001
- 26. **Central Contractor Registration:** MDB, Inc. is registered in the CCR Database
- 27. **Uncompensated Overtime:** MDB has a policy regarding uncompensated overtime.

MANAGEMENT, ORGANIZATIONAL AND BUSINESS IMPROVEMENT SERVICES (MOBIS)

Labor Categories	2005	2006	2007	2008	2009
Senior Strategic Counsel	286.53	297.99	309.91	322.31	335.20
Senior Program Manager	241.56	251.22	261.27	271.72	282.59
Program Manager	225.60	234.62	244.01	253.77	263.92
Project Manager	181.93	189.21	196.78	204.65	212.83
Subject Matter Expert	147.13	153.01	159.13	165.50	172.12
Senior Research Analyst	121.87	126.74	131.81	137.08	142.57
Research Analyst I	106.13	110.37	114.79	119.38	124.15
Research Analyst II	85.78	89.21	92.78	96.49	100.35
Writer/Editor	85.78	89.21	92.78	96.49	100.35
Research Associate	59.48	61.86	64.34	66.91	69.59
Production Assistant	52.95	55.07	57.28	59.57	61.95
Admin/Clerical	32.64	33.95	35.31	36.72	38.19

INFORMATION TECHNOLOGY (IT) OFF-SITE RATES

Labor Categories	2005	2006	2007	2008	2009
Program Manager	220.64	229.47	238.65	248.19	258.12
Project Manager	202.26	210.35	218.76	227.51	236.61
Sr. Web Developer/Programmer	183.87	191.22	198.87	206.83	215.10
Web Developer/Programmer I	139.74	145.33	151.14	157.19	163.48
Graphic Designer	114.00	118.56	123.30	128.23	133.36
System Analyst I	102.97	107.09	111.37	115.82	120.46
System Administrator	99.29	103.26	107.39	111.69	116.15
Database Administrator	91.93	95.61	99.44	103.41	107.55
Data Entry Operator	58.84	61.19	63.64	66.18	68.83
Administrative Support Specialist	33.10	34.42	35.80	37.23	38.72

On-Sites also available. Please contact us for more information

ACCESSING MDB, INC.

The following organizations may place orders with MDB, Inc.'s Consolidated Schedule with Management, Organizational and Business Improvement Services (MOBIS) or Information Technology (IT) services through the U.S. General Services Administration (GSA) Federal Supply Schedule (FSS):

- Executive Agencies
- Other Federal Agencies
- Mixed-ownership Government corporations
- Government Contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1
- Other activities and organizations authorized by statute or regulation to use GSA as a source of supply

TO PLACE AN ORDER

To obtain GSA MOBIS or IT services, agencies may work with approved GSA MOBIS or IT contractors such as MDB, Inc. For orders under \$2,500, agencies can simply place an order with their contractor of choice. The following procedure is used to place orders above \$2,500:

1. Customer prepares Statement of Work describing work to be accomplished
2. Customer conducts a "best value" review of at least three GSA contractors
3. Customer selects awardee
4. Awardee undertakes work and invoices customer directly