

**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE**

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The Internet address for GSA *Advantage!* is: GSAAdvantage.gov.

SCHEDULE NUMBER 00CORP

SCHEDULE NAME PROFESSIONAL SERVICES SCHEDULE

SIN(S): C132-51
874-1
520-13

CONTRACT NUMBER: GS-00F-0001W

CONTRACT PERIOD: OCTOBER 22, 2014 – OCTOBER 21, 2019

CURRENT THROUGH OCTOBER 21, 2019
SYLVAIN ANALYTICS, INC.
18 BLACKJACK ROAD

Contractor: FREDERICKSBURG, VA 22405-4531

Point of Contact: Ray Sylvain_
e-mail: rsylvain@sylvainanalytics.com
Tel: 703-260-7090 x1001
Fax: 703-542-5769
Web: <http://www.sylvainanalytics.com>

Business Size: Small Business

About the Company:

Sylvain Analytics, Inc., is an 8(a)-certified, veteran- and minority-owned small business that was established in 2007 to provide an array of products and services that optimize the financial and programmatic performance of organizations in the public, private and non-profit sectors. We offer clients customized business process improvement solutions, excelling at Lean Six Sigma, continuous process improvement, business case analysis, value stream mapping, root cause analysis, risk management, gap analysis, strategic planning and more. With an in-house team of software developers and IT experts, we have also created a line of powerful yet easy-to-use commercial-off-the-shelf software applications for performing Big Data analytics and offer other information management solutions, such as distance learning and database design and construction. And, we provide strategic management and staffing solutions.

CUSTOMER INFORMATION

	SIN	Recovery	SIN Description
1a. Awarded SIN:	C132-51	Not Awarded	Information Technology Professional Services
	874-1	Not Awarded	Integrated Consulting Services
	520-13	Not Awarded	Complementary Financial Management Services
1b. Lowest Priced Item:	Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession-affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.		
1c. Other:	If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.		
2. Maximum Order:	\$1,000,000		
3. Minimum Order:	\$100.00		
4. Scope of Delivery:	48 Contiguous States, Alaska, Hawaii and Puerto Rico		
5. Point of Production:	Same as company address		
6. Discounts:	See pricing below; prices shown are net of discount.		
7. Volume Discounts:	None		
8. Prompt Payment:	2%, 10 days		
9a. Government Purchase Cards:	Government Purchase Cards must be accepted at or below the micro-purchase threshold, with no additional discount extended to the government for its use.		
10. Foreign Items:	None		
11. Delivery Time:			
a. Normal:	As agreed upon with ordering activity		
b. Expedited:	As agreed upon with ordering activity		
c. Overnight and 2-day delivery.	As agreed upon with ordering activity		
d. Urgent Requirements.....	As agreed upon with ordering activity		
12. FOB:	Destination for Domestic Delivery including Alaska, Hawaii and Puerto Rico		
13a. Ordering Address:	Same as Contractor address		
13b. Ordering Procedures:	For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules)		
14. Payment Address:	18 Blackjack Road Fredericksburg, VA 22405-4531		
15: Warranty:	Standard Commercial Warranty		
16. Export packing charges:	N/A		
17. Terms and conditions of Government purchase card acceptance:	N/A		
18. Terms and conditions of rental, maintenance, and repair:	N/A		
19. Terms and conditions of installation:	N/A		

20a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:	N/A
20b. Terms and conditions for any other services:	N/A
21. List of service and distribution points	N/A
22. List of participating dealers	N/A
22. List of participating dealers	N/A
23. Preventive maintenance	N/A
24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):	N/A
24b. Section 508 Compliance for EIT:	N/A
25. DUNS Number:	624014895
26. CCR Registration:	Yes (Cage Code: 4XU89)
27. Final Pricing:	The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

See Labor Category and Hourly Pricing below:

Labor Category	22 Oct. 2014 - 21 Oct. 2015	22 Oct. 2015 - 21 Oct. 2016	22 Oct. 2016 - 21 Oct. 2017	22 Oct. 2017 - 21 Oct. 2018	22 Oct. 2018 - 21 Oct. 2019
	Rate	Rate	Rate	Rate	Rate
Web Designer	\$51.52	\$52.55	\$53.60	\$54.67	\$55.77
IT Systems Developer II	\$82.43	\$84.07	\$85.76	\$87.47	\$89.22
IT Systems Developer III	\$92.72	\$94.57	\$96.46	\$98.39	\$100.36
IT Systems Analyst	\$109.67	\$111.86	\$114.10	\$116.38	\$118.71
IT Systems Project Manager	\$135.40	\$138.11	\$140.87	\$143.69	\$146.57
SME I	\$92.67	\$94.52	\$96.41	\$98.34	\$100.30
SME II	\$125.37	\$127.88	\$130.43	\$133.04	\$135.70
SME III	\$130.82	\$133.44	\$136.11	\$138.83	\$141.61

Service Contract Act: The Service Contract Act (SCA) is applicable to this contract as it applies to the entire OOCORP Professional Services Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

LABOR CATEGORY DESCRIPTIONS

Title	Subject Matter Expert III & Senior Program Manager
Education	Bachelor's degree in economics, business, finance, management, operations research or related field. A Masters degree in any discipline may substitute for two years of experience.
Qualifications / Experience	Must have 15 years of overall work experience with relevant experience in a specialized business or technical discipline or area. Must be able to communicate highly technical and specialized information to a variety of audiences orally and in writing. May have expert credentials or be recognized as an authority.
Functional Responsibility	Provides technical, managerial and administrative direction for problem definition, analysis, requirements development and implementation of complex to extremely complex systems in the subject-matter area. Makes recommendations and advises on organization-wide system improvements, optimization or maintenance efforts in the following specialties: business process re-engineering; workflow and process automation; process improvement; quality control and management; information systems architecture; risk management analysis; life-cycle management; life-cycle cost development methodologies; and modeling and simulation projects. Demonstrates strong writing and oral communication skills.

Title	Subject Matter Expert II
Education	Bachelor's degree in economics, business, finance, management, operations research or related field. A Masters degree may substitute for two years of experience.
Qualifications / Experience	Must have 10 years of overall work experience with relevant experience in a specialized business or technical discipline or area. Must be able to communicate highly technical and specialized information to a variety of audiences orally and in writing. May have expert credentials or be recognized as an authority.
Functional Responsibility	Defines the problems, analyzes and develops plans and requirements in the subject matter area for moderately complex-to-complex systems. Coordinates and manages the preparation of analyses and evaluations. Provides recommendations for proper implementation of programs and systems specifications in the following specialties: business process re-engineering; workflow and process automation; process improvement; quality control and management; information systems architecture; automation; risk management analysis; life-cycle management; life-cycle cost; development methodologies; and modeling and simulation projects.

Title	Subject Matter Expert I
Education	Bachelor's degree in economics, business, finance, management, operations research or related field.
Qualifications / Experience	Must have eight years of overall work experience with relevant experience in a specialized business or technical discipline or area. Must be able to communicate highly technical and specialized information to a variety of audiences orally and in writing. May have expert credentials or be recognized as an authority.
Functional Responsibility	Develops requirements from a project's inception to its conclusion in the subject matter area for simple to moderately complex systems. Assists other senior consultants with analysis and evaluation and with the preparation of recommendations for system improvements, optimization, development and maintenance efforts in the following specialties: business process re-engineering; workflow and process automation; process improvement; quality control and management; information systems architecture; automation; communications protocols; risk management/electronic analysis; software; life-cycle management; life-cycle cost; development methodologies; and modeling and simulation projects.

Title	IT Systems Project Manager
Education	Bachelor's degree from an accredited college or university.
Qualifications / Experience	Minimum of five years of demonstrated performance.
Functional Responsibility	Responsible for the daily management of a project, and is involved in all phases of an application's development, from planning to final deployment. Serves as the designated liaison with the client's contracting officer, contract level contracting officer's representative or assigned representative. During the planning phase of a project, works with the client to gather requirements for an application and manages the development of an application's prototype. During the development phase, assigns development tasks to the development team. Responsible for managing and participating in the testing and debugging process. During the development process, addresses any concerns the client may have and coordinates all communication between the client and information concepts. Manages the development of all documentation and technical reports pertaining to a project, and reporting on the project to the client and senior staff.

Title	IT Systems Analyst
Education	Bachelor's degree from an accredited college or university.
Qualifications / Experience	Minimum of three years of experience. Must have a basic understanding of the Microsoft .NET and Java development platforms.
Functional Responsibility	Responsible for the daily analysis and coordination of a project and is involved in all phases of an application's development, from planning to final deployment. Works with either a client's assigned project manager or with information concepts IT systems project manager. During the planning phase of a project, works with the project team to gather requirements for an application and coordinates the development effort for an application's prototype. During the development phase, assists the project team in coordinating assigned development tasks that have been given to the development team. Responsible for managing and participating in the testing and debugging process. During the development process, addresses any concerns the client may have and coordinates communications between the client and information concepts. Coordinates and assists in writing all documentation and technical reports pertaining to a project and reporting on the project to the client and senior staff.

Title	IT Systems Developer III
Education	Bachelor's degree from an accredited college or university.
Qualifications / Experience	Minimum of six years of experience. Must possess strong technical expertise with the Microsoft .NET and Java development platforms.
Functional Responsibility	Leads the development team or performs complex development functions in a development project. During the planning phase, develops the prototype of an application using the requirements gathered during planning sessions. During the development phase, plans and directs the technical effort, assigning tasks to the development team, develops and/or approves overall designs and schedules for a development project, and takes responsibility for development of complex components within the application. Leads the development team in the integration and deployment effort of the final product. Assists in ensuring overall product quality and compliance with requirements. Works with the project team to address customer issues with the application and makes suggestions for improvements to the application. Leads team meetings and panels to review the system under development and performs reviews of application code and structure.

Title	IT Systems Developer II
Education	Bachelor's degree from an accredited college or university.
Qualifications / Experience	Minimum of four years of experience. Must possess technical level expertise of the Microsoft .NET and Java development platforms.
Functional Responsibility	Develops application code per the system and design requirements of an assigned project. Tests and debugs newly developed applications or to enhancements of existing applications. Assists the project leadership in resolving customer complaints concerns with an application and offers suggestions for improvements and enhancements. Participates in team meetings and panels to review the system under development.

Title	Web Page Designer
Education	Associate's degree from an accredited college or university.
Qualifications / Experience	Minimum of three years of demonstrated performance. Must have training in computer graphics packages, such as Dreamweaver, Photoshop, Adobe Illustrator and Paint Shop Pro; and knowledge of Flash, XML- based Web applications and programming, XHTML programming and other Web development languages and technologies. Should be comfortable working with a variety of operating systems, such as Windows, Macintosh and UNIX. Must stay abreast of new developments in graphics software packages, the World Wide Web and related technologies.
Functional Responsibility	Responsible for creating the look and feel of Web pages for a clients' websites. Develops a graphic design that effectively communicates the ideas promoted by the Website. Participates in the initial planning of a Website, meeting with clients to discuss ideas for the layout and organization of the site, the colors or images to use (such as photos, illustrations and videos) and other matters concerning overall graphic design. Must be familiar with browser and server compatibility issues. Must know computer languages, such as JavaScript, used to create Web pages compatible with a wide range of hardware and software. Must have strong verbal and visual communications skills and the ability to listen closely to the client and create pages that reflect the client's desires. Must demonstrate flexibility when called upon to change designs. Must be able to work well under the pressure of tight deadlines and changing demands.